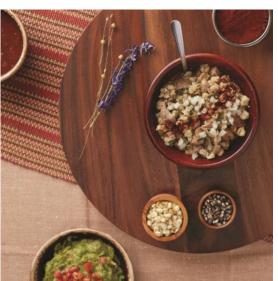




Lodging





Industry Performance

Air Service

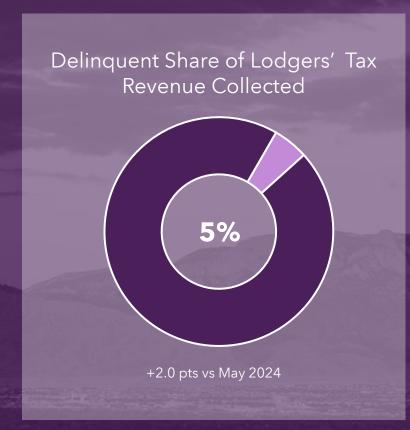
LODGERS' TAX SNAPSHOT

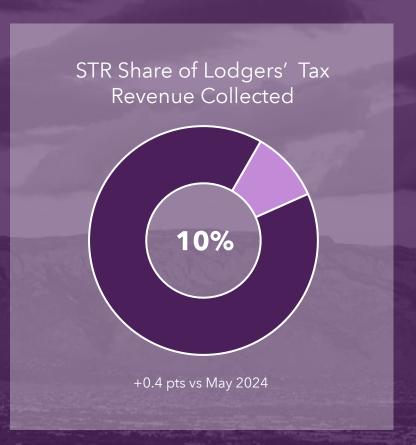
2025 Fiscal Year-to-Date through May

Total Lodgers' Tax Revenue + Hospitality Fee Collected

\$20,800,276

-0.7% vs May 2024



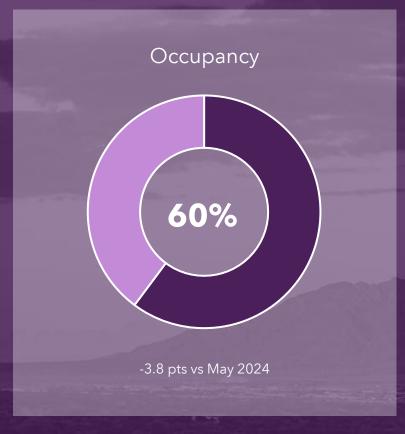


LODGERS' TAX COLLECTIONS BY MONTH



HOTEL SNAPSHOT

2025 Calendar Year-to-Date through May



Average Daily Rate

\$111

-3.5% vs May 2024

Revenue per Available Room

\$67

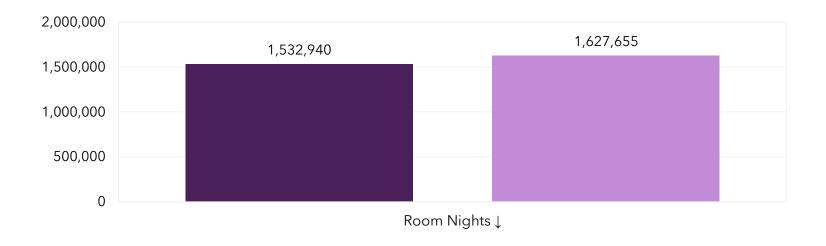
-9.1% vs May 2024

HOTEL PERFORMANCE

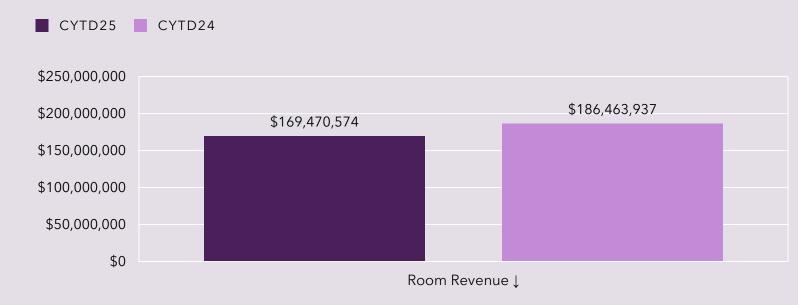
CYTD through May

Hotel Demand

CYTD25 CYTD24



Hotel Revenue

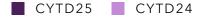


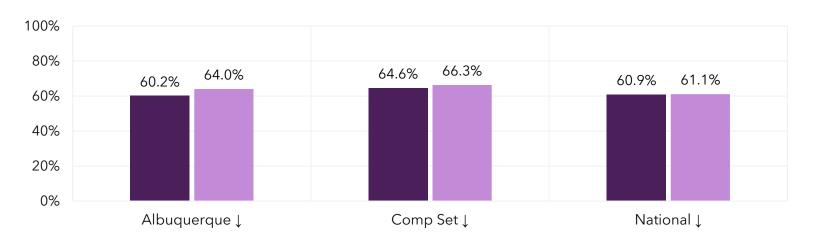
Competitor

HOTEL PERFORMANCE

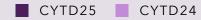
CYTD through May

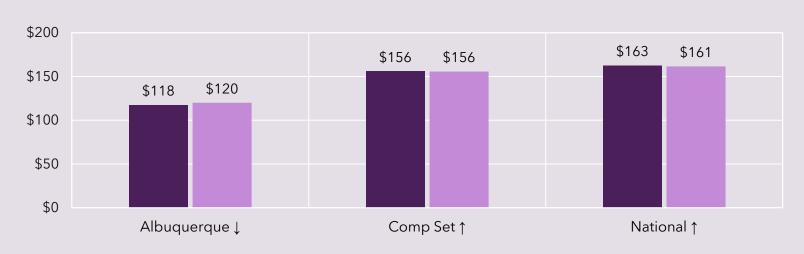
Occupancy





Average Daily Rate





AIRPORT SNAPSHOT

2025 Fiscal Year-to-Date through May

Deplaned Passengers

2,189,772

-2% vs April 2024

Nonstop Out of State Air Seats

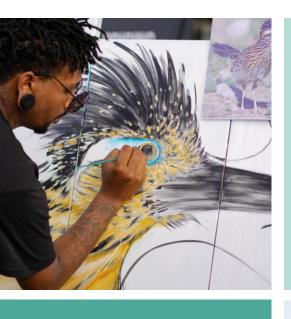
3,227,977

+1.2% vs May 2024

Top 5 Origin Markets Capacity Change

Dallas ↑2%
Phoenix ↑7%
Denver ↓2%
Las Vegas ↓3%
Los Angeles ↑1%

vs May 2024



Integrated Marketing



CENTENNIAL INIZ-2012 CONTINUAL INIZ-2012 CONTI

Brand Health

Marketing Performance

MARKETING SNAPSHOT

2025 Fiscal Year-to-Date through June

Impressions

2.0B

-35% vs June 2024

Website Sessions

5.9M

+59% vs June 2024

Social Followers

390K

+11% change vs June 2024



Outreach



Destination
Development &
Partnership
Performance





DESTINATION DEVELOPMENT & PARTNERSHIP SNAPSHOT

2025 Fiscal Year-to-Date through June

Visitor Center Count

74,707

-18% vs June 2024

ACE Trainees

319

+91% vs June 2024

Active Partners

651

1% change vs June 2024



Bookings



Sports Performance

Conventions &

Meetings,







MEETINGS, CONVENTIONS & SPORTS SNAPSHOT

2025 Fiscal Year-to-Date through June

Citywide Room Nights Booked

100,360

+1% vs June 2024

Non-Citywide Room Nights Booked

72,471

+41% vs June 2024

Sports Room Nights Booked

104,929

-2% change vs June 2024

SALES PERFORMANCE BY SEGMENT

Meetings



67,902 future room nights booked (+57% YOY)

> 35,160 future citywide room nights booked (+88% YOY)

Sports



104,929 future room nights (-2% YOY)

65,200 future citywide room nights booked (-19% YOY)

Total



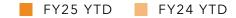
172,831 future room nights booked (+15% YOY)

> 100,360 future citywide room nights booked (+1% YOY)

SALES PERFORMANCE

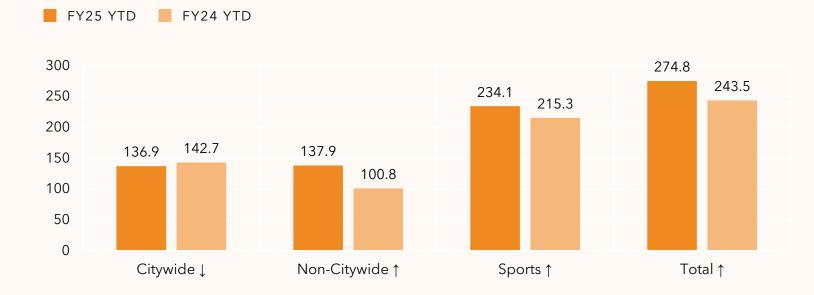
FYTD through June

Direct Spend Booked (Millions)





Attendees Booked (Thousands)

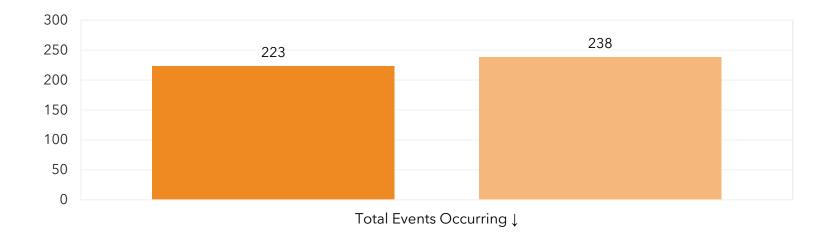


BUSINESS OCCURRING

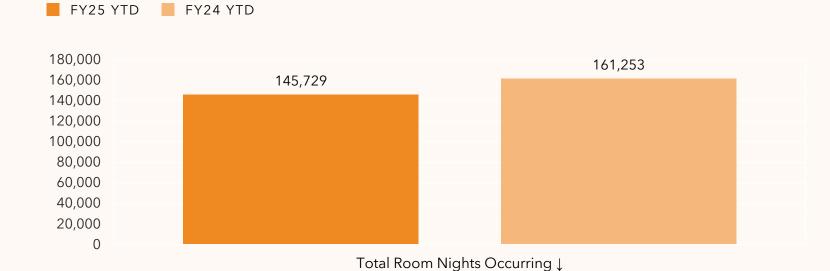
FYTD through June

Events Occurring





Room Nights Occurring

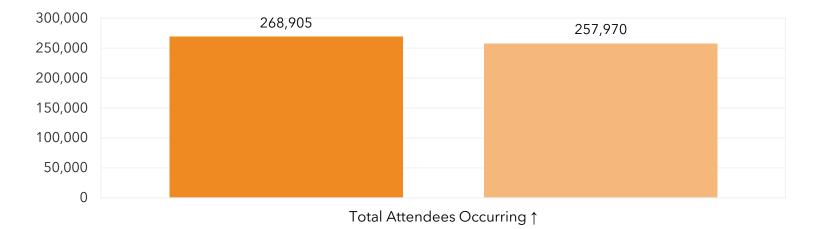


BUSINESS OCCURRING

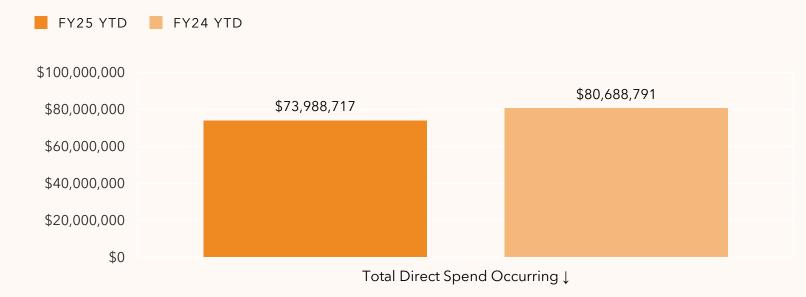
FYTD through June

Attendees





Direct Spend



Spotlight On **BUSINESS OCCURRING JULY 2025**

Arrival	Group Name	Attendees	Room Nights	Convention Center
7/1/2025	2025 Isleta Junior Event	165	46	No
7/9/2025	2025 Los Altos Junior Event	264	74	No
7/10/2025	2025 ABA Five Tool Southwest Challenge	1,584	521	No
7/11/2025	2025 SCAGA Match Play Championship	150	122	No
7/11/2025	2025 NM Little League State Baseball Tournament	515	507	No
7/14/2025	2025 Japanese American Citizens League (JACL) Convention	350	384	No
7/16/2025	2025 USA Archery JOAD Target Nationals and JOAD U.S. Open	2,805	4,122	No
7/18/2025	2025 NM Interscholastic Athletics/Activities State Conference	2,000	538	Yes
7/19/2025	2025 Powerlifting	125	26	No
7/19/2025	2025 NM/WT Women's Amateur Championship	150	122	No
7/19/2025	2025 Southwest Regional Jr Softball Tournament	257	259	No
7/23/2025	2025 SCJG Mini Masters	132	55	No
7/27/2025	2025 High School Volleyball	825	231	No
7/28/2025	2025 Isleta Pro-Scratch	120	31	No
7/28/2025	2025 U.S. Senior Amateur Qualifier	50	25	No
7/29/2025	2025 Mayor's Innovation Project Summer Meeting	60	140	No

Spotlight On

BUSINESS OCCURRING AUGUST 2025

Arrival	Group Name	Attendees	Room Nights	Convention Center
8/2/2025	2025 Annual Meeting	150	597	No
8/2/2025	2025 ExtraOrdinary Technology Conference	124	562	No
8/3/2025	2025 Drive, Chip & Putt Sub-Regional Qualifier	248	69	No
8/16/2025	2025 Pitre Auto Group SCJG Tour Championship	264	111	No
8/18/2025	2025 SCPGA Professional Championship	75	29	No
8/22/2025	2025 IAEI Southwestern Section Annual Business Meeting	100	307	No
8/25/2025	2025 NM/WT Senior Amateur Championship	325	194	No
8/31/2025	2025 IEEE Quantum Week Conference	1,800	3,186	Yes

Spotlight On

BUSINESS OCCURRING SEPTEMBER 2025

Arrival	Group Name	Attendees	Room Nights	Convention Center
9/2/2025	2025 Women Physicians in Christ Annual Convention	250	501	No
9/5/2025	2025 FTA Motor Fuel Annual Conference	225	750	No
9/7/2025	2025 NDRN PABSS Training	50	115	No
9/13/2025	2025 Arm Wrestling	250	99	No
9/17/2025	2025 Association for Rural & Small Libraries (ARSL) Conference	900	1,918	Yes
9/19/2025	2025 Duke City Hamfest	600	60	No
9/19/2025	2025 Pickleball	870	280	No
9/21/2025	2025 Adult Volleyball	625	186	No
9/22/2025	2025 Isleta Fall Invitational	90	23	No
9/28/2025	2025 UPPI Annual Meeting	64	170	No
9/28/2025	2025 Annual Reunion	90	150	No
9/28/2025	2025 Judo	250	186	No