



Visit Albuquerque is pleased to provide the January 2021 Hotel Pace report, which has been created to enhance discussions and action plans between Visit Albuquerque and hoteliers. As always, we welcome any feedback towards the continued improvement of this report.

How to read the report:

Each page represents a one-year analysis of Visit Albuquerque-involved bookings. Please keep in mind, this information does not represent the entire destination's group activity.

The top graph and corresponding chart below provide a look at what is currently booked to occur in 2021 (or the year indicated on the top of the page), compared to the STLY (i.e., 2021 as of 1/31/2021 compared to 2020 as of 1/31/2020). This section provides insight into the amount of business that converted for the specific year within the past 12 months (% increase).

The bottom chart sections provide detailed breakout of all meetings/conventions and sporting events as compared to prior year or STLY (i.e., 2021 compared to 2020). Tentatives are provided and added into the total definites for an end of year potential. This section provides insight into the amount of business on the books for a specific year as compared to the year prior at a specific point in time.

The back of each top page shows a drilldown of Center and Non-Center Meetings/Conventions and Center and Non-Center Sports business occurring compared to STLY (2021 compared to 2020).

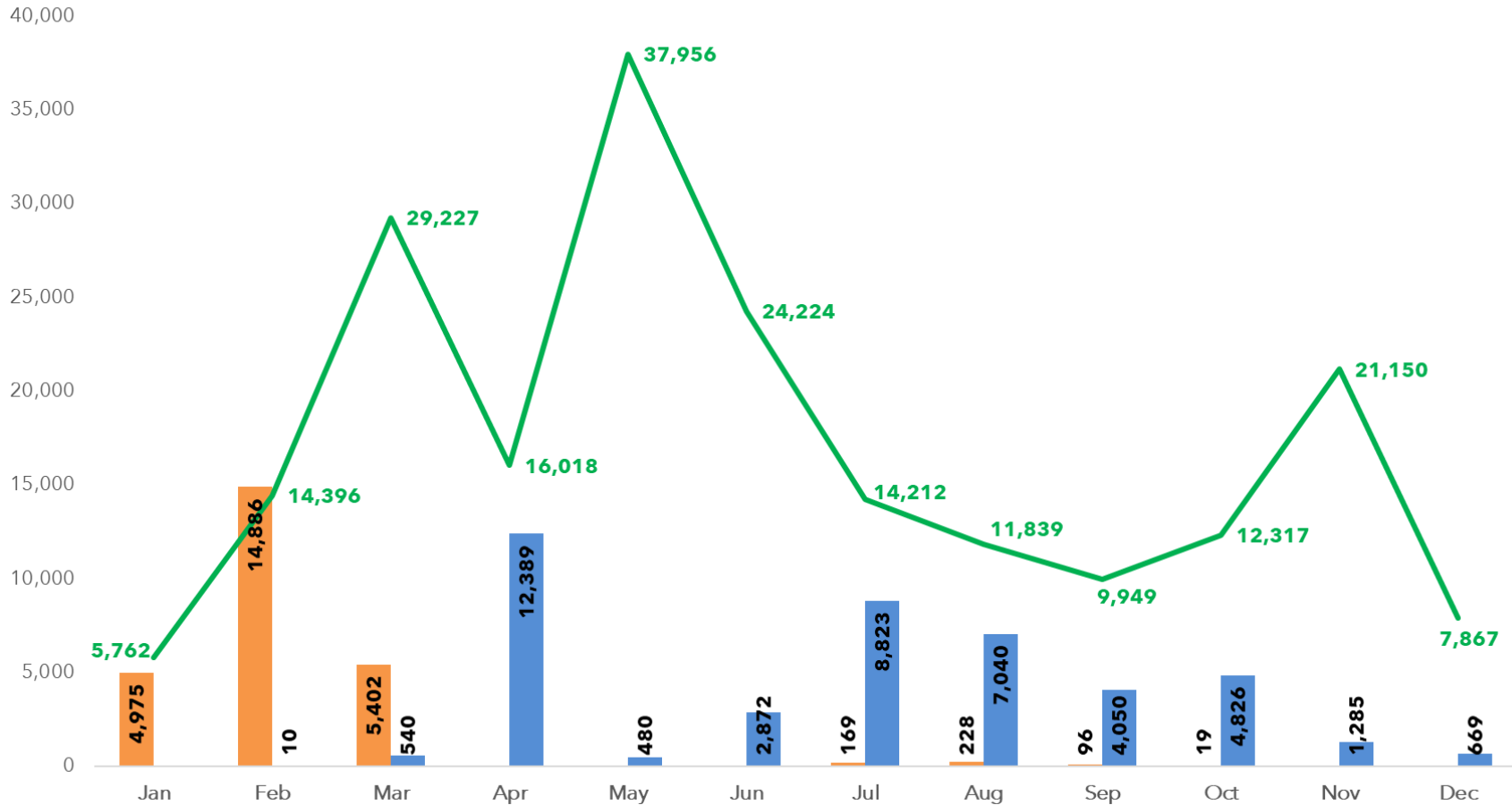
Highlights of this month's report:

2021 pace will continue to change over the next few months due to meetings, conventions & sporting event cancellations and mass gathering restrictions due to COVID-19. STLY will reflect the impact on 2020 beginning with the March report.

- Calendar Year 2021 begins with a decrease of 14% or ~7K previously booked room nights compared to same time last year due to COVID-19.
 - Overall, 2021 begins behind pace by 66%, ~83K in room nights compared to the start of 2020. Meetings & Conventions are down by 68% or ~52K room nights with Sports bookings behind pace at 63% or ~31K in room nights.
 - 2021 Total Convention Center is behind pace by 63%, ~38K room nights compared to same time last year. Center meetings/conventions are down 72% or approximately 31K room nights while Center sports is behind pace by 42%, ~7K room nights.
 - 2021 Non-center is behind pace in meetings/conventions at -62%, approximately 21K room nights. Sporting events are behind pace by -75%, approximately 24K room nights. Total non-center is down 68% compared to same time last year.
- 2022 is showing an increase of 59% year over year, or ~13K room nights added.
 - 2022 overall room nights are below pace compared to 2021 at -28% or ~14K room nights. Meetings/conventions are behind pace by 12%, approximately 3K room nights, while Sporting events are showing an overall decrease of 47% or ~11K room nights.
- 2023 is showing an increase of 44% year over year, or ~10K room nights added.
 - 2023 overall room nights are ahead of pace compared to 2022 by 51%, approximately 12K room nights. Meetings & Conventions are up 113% or ~12K room nights while sporting events are down 2%, ~300 room nights.

As a supplement to the current Pace Report, the chart below has been designed to provide an overview of the current room night impact on business occurring due to the COVID-19 pandemic. All data is presented as of January 31, 2021.

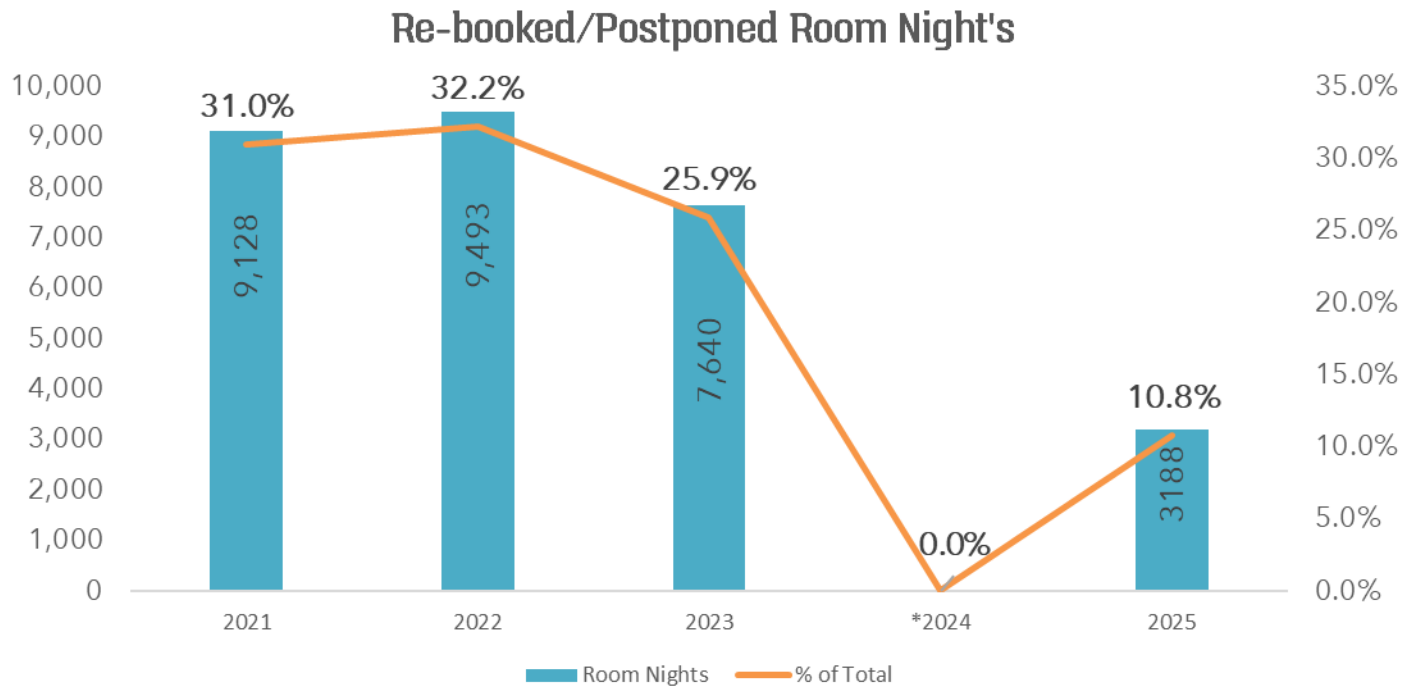
Room Night Impact due to COVID-19 as of January 31, 2021



Legend:

- 3 YR AVERAGE:** Average monthly room nights that occurred during calendar years 2017-2019
- 2020:** Room nights that occurred during calendar year 2020
- 2021:** Room nights that occurred or are set to occur in 2021 as of the date above - 2021 future events remain subject to cancellation

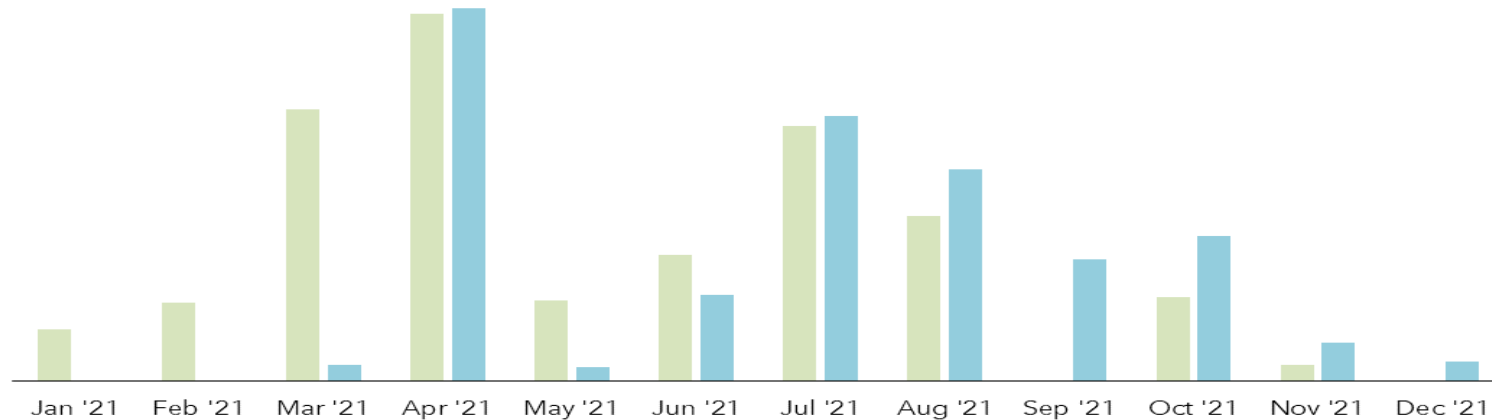
34% of all COVID Lost Groups have rebooked their meetings representing 23% of the lost room nights.
 The chart below reflects the years these groups have been rescheduled to at this time.



*16,493 room nights previously associated with 2024 are now pending for 2026 and/or 2027.

One-Year Comparative Business Occurring

Calendar Year 2021 Business Occurring Pace



2021	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Total	
1/31/2020	1,741	2,617	9,021	12,186	2,688	4,185	8,487	5,487	0	2,797	536	0	49,745	
1/31/2021	0	10	540	12,389	480	2,872	8,823	7,040	4,050	4,826	1,285	669	42,984	
													% Change	-14%

All Current Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2021	2020	2021	2020
January	0	0	0	3,148	2,073	5,221	0	0	0	5,221
February	0	10	10	4,398	7,414	11,812	1,775	8,083	1,785	19,895
March	540	0	540	5,017	16,594	21,611	2,873	4,524	3,413	26,135
April	1,995	10,394	12,389	9,940	5,109	15,049	1,474	3,844	13,863	18,893
May	80	400	480	7,090	10,015	17,105	0	1,555	480	18,660
June	2,862	10	2,872	21,675	0	21,675	225	6,499	3,097	28,174
July	2,194	6,629	8,823	4,695	6,851	11,546	500	4,560	9,323	16,106
August	7,040	0	7,040	3,764	0	3,764	4,339	1,480	11,379	5,244
September	3,970	80	4,050	8,847	0	8,847	3,324	1,570	7,374	10,417
October	4,826	0	4,826	4,675	0	4,675	1,539	1,902	6,365	6,577
November	1,285	0	1,285	3,172	474	3,646	25	1,566	1,310	5,212
December	0	669	669	0	715	715	0	6,200	669	6,915
Total	24,792	18,192	42,984	76,421	49,245	125,666	16,074	41,783	59,058	167,449
Variance	-68%	-63%	-66%				-62%	25,709	-65%	108,391

2021 Impacted by COVID-19 (2020 impact will be reflected in March)

One-Year Comparative Business Occurring

Convention Center Current Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

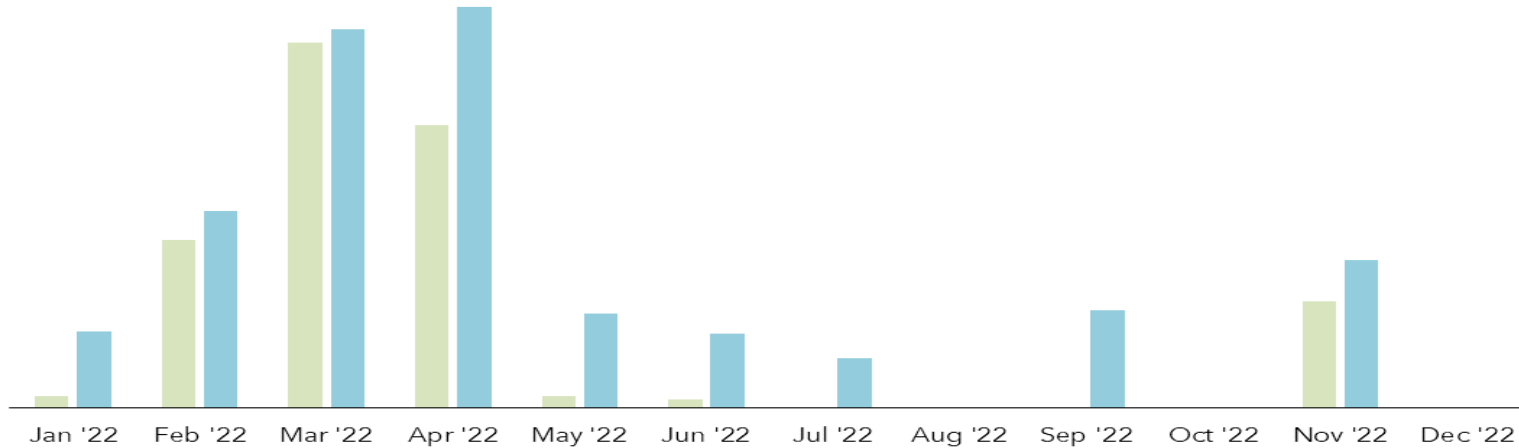
	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2021	2020	2,021	2,020
January	0	0	0	0	1,827	1,827	0	0	0	1,827
February	0	0	0	953	5,205	6,158	1,761	508	1,761	6,666
March	486	0	486	1,429	7,995	9,424	0	0	486	9,424
April	0	10,364	10,364	3,606	2,700	6,306	0	0	10,364	6,306
May	0	0	0	5,148	0	5,148	0	455	0	5,603
June	1,650	0	1,650	20,056	0	20,056	210	0	1,860	20,056
July	0	0	0	0	0	0	0	0	0	0
August	5,152	0	5,152	2,575	0	2,575	1,225	0	6,377	2,575
September	2,390	0	2,390	6,207	0	6,207	0	0	2,390	6,207
October	2,335	0	2,335	2,950	0	2,950	0	150	2,335	3,100
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	5,655	0	5,655
Total	12,013	10,364	22,377	42,924	17,727	60,651	3,196	6,768	25,573	67,419
Variance	-72%	-42%	-63%				-53%	3,572	-62%	41,846

Non-Center Current Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2021	2020	2,021	2,020
January	0	0	0	3,148	246	3,394	0	0	0	3,394
February	0	10	10	3,445	2,209	5,654	14	7,575	24	13,229
March	54	0	54	3,588	8,599	12,187	2,873	4,524	2,927	16,711
April	1,995	30	2,025	6,334	2,409	8,743	1,474	3,844	3,499	12,587
May	80	400	480	1,942	10,015	11,957	0	1,100	480	13,057
June	1,212	10	1,222	1,619	0	1,619	15	6,499	1,237	8,118
July	2,194	6,629	8,823	4,695	6,851	11,546	500	4,560	9,323	16,106
August	1,888	0	1,888	1,189	0	1,189	3,114	1,480	5,002	2,669
September	1,580	80	1,660	2,640	0	2,640	3,324	1,570	4,984	4,210
October	2,491	0	2,491	1,725	0	1,725	1,539	1,752	4,030	3,477
November	1,285	0	1,285	3,172	474	3,646	25	1,566	1,310	5,212
December	0	669	669	0	715	715	0	545	669	1,260
Total	12,779	7,828	20,607	33,497	31,518	65,015	12,878	35,015	33,485	100,030
Variance	-62%	-75%	-68%				-63%	22,137	-67%	66,545

One-Year Comparative Business Occurring

Calendar Year 2022 Business Occurring Pace



2022	Jan '22	Feb '22	Mar '22	Apr '22	May '22	Jun '22	Jul '22	Aug '22	Sep '22	Oct '22	Nov '22	Dec '22	Total
1/31/2020	280	3,981	8,628	6,684	287	218	0	0	0	0	2,525	0	22,603
1/31/2021	1,808	4,664	8,948	9,476	2,231	1,755	1,180	0	2,310	0	3,499	0	35,871
% Increase													59%

All One Year Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2022	2021	2022	2021
January	1,808	0	1,808	1,741	0	1,741	0	1,864	1,808	3,605
February	4,664	0	4,664	2,617	0	2,617	399	3,497	5,063	6,114
March	3,279	5,669	8,948	3,352	5,669	9,021	1,176	1,745	10,124	10,766
April	3,234	6,242	9,476	1,822	10,364	12,186	0	3,631	9,476	15,817
May	1,944	287	2,231	2,288	400	2,688	216	2,086	2,447	4,774
June	1,755	0	1,755	4,185	0	4,185	4,621	891	6,376	5,076
July	1,137	43	1,180	1,901	6,586	8,487	900	6,513	2,080	15,000
August	0	0	0	5,487	0	5,487	3,514	760	3,514	6,247
September	2,310	0	2,310	0	0	0	1,995	4,608	4,305	4,608
October	2,525	0	2,525	2,797	0	2,797	993	4,998	3,518	7,795
November	974	0	974	536	0	536	974	1,158	1,948	1,694
December	0	0	0	0	0	0	0	0	0	0
Total	23,630	12,241	35,871	26,726	23,019	49,745	14,788	31,751	50,659	81,496
Variance	-12%	-47%	-28%				-53%	16,963	-38%	30,837

One-Year Comparative Business Occurring

Convention Center One Year Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

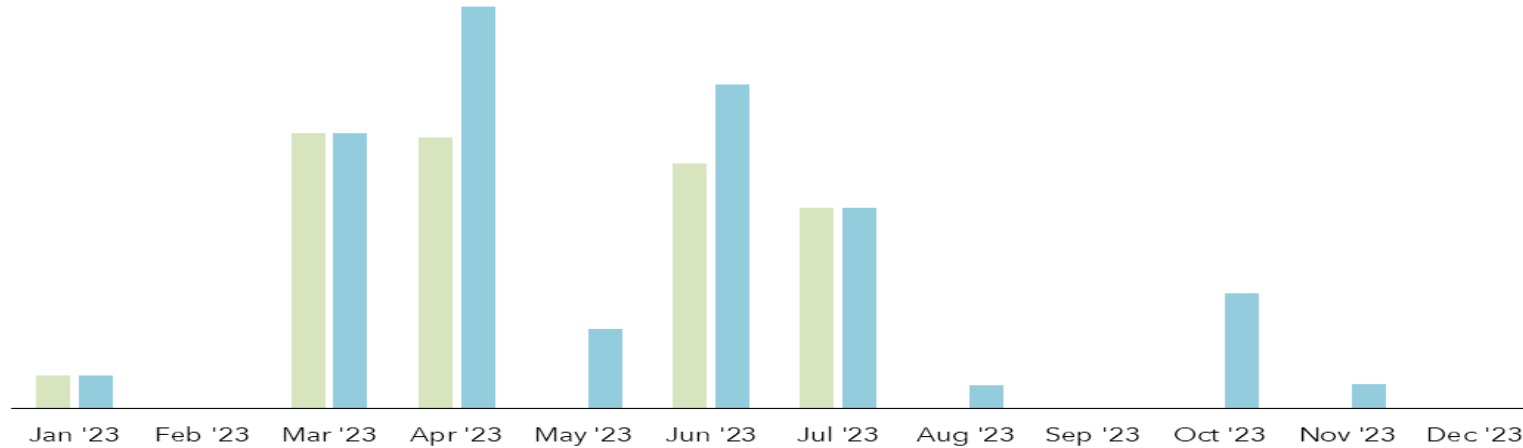
	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2022	2021	2022	2021
January	1,043	0	1,043	1,256	0	1,256	0	1,082	1,043	2,338
February	2,375	0	2,375	0	0	0	0	1,935	2,375	1,935
March	1,577	5,669	7,246	2,527	5,669	8,196	0	0	7,246	8,196
April	0	6,242	6,242	0	10,364	10,364	0	2,107	6,242	12,471
May	1,460	0	1,460	1,325	0	1,325	0	0	1,460	1,325
June	1,537	0	1,537	3,380	0	3,380	4,213	0	5,750	3,380
July	0	0	0	0	0	0	900	2,450	900	2,450
August	0	0	0	5,152	0	5,152	0	0	0	5,152
September	1,480	0	1,480	0	0	0	400	3,458	1,880	3,458
October	2,525	0	2,525	1,330	0	1,330	0	4,060	2,525	5,390
November	0	0	0	0	0	0	974	0	974	0
December	0	0	0	0	0	0	0	0	0	0
Total	11,997	11,911	23,908	14,970	16,033	31,003	6,487	15,092	30,395	46,095
Variance	-20%	-26%	-23%				-57%	8,605	-34%	15,700

Non-Center One Year Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2022	2021	2022	2021
January	765	0	765	485	0	485	0	782	765	1,267
February	2,289	0	2,289	2,617	0	2,617	399	1,562	2,688	4,179
March	1,702	0	1,702	825	0	825	1,176	1,745	2,878	2,570
April	3,234	0	3,234	1,822	0	1,822	0	1,524	3,234	3,346
May	484	287	771	963	400	1,363	216	2,086	987	3,449
June	218	0	218	805	0	805	408	891	626	1,696
July	1,137	43	1,180	1,901	6,586	8,487	0	4,063	1,180	12,550
August	0	0	0	335	0	335	3,514	760	3,514	1,095
September	830	0	830	0	0	0	1,595	1,150	2,425	1,150
October	0	0	0	1,467	0	1,467	993	938	993	2,405
November	974	0	974	536	0	536	0	1,158	974	1,694
December	0	0	0	0	0	0	0	0	0	0
Total	11,633	330	11,963	11,756	6,986	18,742	8,301	16,659	20,264	35,401
Variance	-1%	-95%	-36%				-50%	8,358	-43%	15,137

One-Year Comparative Business Occurring

Calendar Year 2023 Business Occurring Pace



2023	Jan '23	Feb '23	Mar '23	Apr '23	May '23	Jun '23	Jul '23	Aug '23	Sep '23	Oct '23	Nov '23	Dec '23	Total
1/31/2020	760	0	6,361	6,242	0	5,647	4,622	0	0	0	0	0	23,632
1/31/2021	760	0	6,361	9,262	1,845	7,467	4,622	556	0	2,674	560	0	34,107
% Increase													44%

All Two Years Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2023	2022	2023	2022
January	760	0	760	280	0	280	0	0	760	280
February	0	0	0	3,981	0	3,981	5,904	150	5,904	4,131
March	692	5,669	6,361	2,959	5,669	8,628	4,829	3,402	11,190	12,030
April	3,020	6,242	9,262	442	6,242	6,684	325	6,230	9,587	12,914
May	1,845	0	1,845	0	287	287	1,394	2,164	3,239	2,451
June	7,467	0	7,467	218	0	218	0	5,193	7,467	5,411
July	4,622	0	4,622	0	0	0	2,601	5,195	7,223	5,195
August	556	0	556	0	0	0	1,225	667	1,781	667
September	0	0	0	0	0	0	4,619	2,658	4,619	2,658
October	2,674	0	2,674	0	0	0	0	6,205	2,674	6,205
November	560	0	560	2,525	0	2,525	0	0	560	2,525
December	0	0	0	0	0	0	0	0	0	0
Total	22,196	11,911	34,107	10,405	12,198	22,603	20,897	31,864	55,004	54,467
Variance	113%	-2%	51%				-34%	10,967	1%	537

One-Year Comparative Business Occurring

Convention Center Two Years Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2023	2022	2023	2022
January	0	0	0	0	0	0	0	0	0	0
February	0	0	0	2,375	0	2,375	5,904	0	5,904	2,375
March	692	5,669	6,361	1,577	5,669	7,246	4,829	1,510	11,190	8,756
April	0	6,242	6,242	0	6,242	6,242	0	5,400	6,242	11,642
May	1,295	0	1,295	0	0	0	0	0	1,295	0
June	7,467	0	7,467	0	0	0	0	4,213	7,467	4,213
July	4,622	0	4,622	0	0	0	2,185	5,195	6,807	5,195
August	0	0	0	0	0	0	1,225	667	1,225	667
September	0	0	0	0	0	0	4,181	2,425	4,181	2,425
October	2,215	0	2,215	0	0	0	0	6,205	2,215	6,205
November	0	0	0	2,525	0	2,525	0	0	0	2,525
December	0	0	0	0	0	0	0	0	0	0
Total	16,291	11,911	28,202	6,477	11,911	18,388	18,324	25,615	46,526	44,003
Variance	152%	0%	53%				-28%	7,291	6%	2,523

Non-Center Two Years Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2023	2022	2023	2022
January	760	0	760	280	0	280	0	0	760	280
February	0	0	0	1,606	0	1,606	0	150	0	1,756
March	0	0	0	1,382	0	1,382	0	1,892	0	3,274
April	3,020	0	3,020	442	0	442	325	830	3,345	1,272
May	550	0	550	0	287	287	1,394	2,164	1,944	2,451
June	0	0	0	218	0	218	0	980	0	1,198
July	0	0	0	0	0	0	416	0	416	0
August	556	0	556	0	0	0	0	0	556	0
September	0	0	0	0	0	0	438	233	438	233
October	459	0	459	0	0	0	0	0	459	0
November	560	0	560	0	0	0	0	0	560	0
December	0	0	0	0	0	0	0	0	0	0
Total	5,905	0	5,905	3,928	287	4,215	2,573	6,249	8,478	10,464
Variance	50%	-100%	40%				-59%	3,676	-19%	1,986

One-Year Comparative Business Occurring

Calendar Year 2024 Business Occurring Pace



2024	Jan '24	Feb '24	Mar '24	Apr '24	May '24	Jun '24	Jul '24	Aug '24	Sep '24	Oct '24	Nov '24	Dec '24	Total
1/31/2020	1,327	0	0	0	0	0	0	0	0	0	0	0	1,327
1/31/2021	1,327	0	0	0	0	0	0	0	0	0	0	0	1,327
% Increase													0%

All Three Years Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2024 Definite			2023 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2024	2023	2024	2023
January	1,327	0	1,327	760	0	760	0	0	1,327	760
February	0	0	0	0	0	0	1,860	5,984	1,860	5,984
March	0	0	0	692	5,669	6,361	2,188	0	2,188	6,361
April	0	0	0	0	6,242	6,242	0	3,600	0	9,842
May	0	0	0	0	0	0	0	2,794	0	2,794
June	0	0	0	5,647	0	5,647	0	2,110	0	7,757
July	0	0	0	4,622	0	4,622	1,480	1,068	1,480	5,690
August	0	0	0	0	0	0	0	556	0	556
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	0	550	0	550
December	0	0	0	0	0	0	0	0	0	0
Total	1,327	0	1,327	11,721	11,911	23,632	5,528	16,662	6,855	40,294
Variance	-89%	-100%	-94%				-67%	11,134	-83%	33,439

One-Year Comparative Business Occurring

Convention Center Three Years Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2024 Definite			2023 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2024	2023	2024	2023
January	1,327	0	1,327	0	0	0	0	0	1,327	0
February	0	0	0	0	0	0	1,860	5,984	1,860	5,984
March	0	0	0	692	5,669	6,361	2,188	0	2,188	6,361
April	0	0	0	0	6,242	6,242	0	2,890	0	9,132
May	0	0	0	0	0	0	0	0	0	0
June	0	0	0	5,647	0	5,647	0	2,110	0	7,757
July	0	0	0	4,622	0	4,622	1,480	1,068	1,480	5,690
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	1,327	0	1,327	10,961	11,911	22,872	5,528	12,052	6,855	34,924
Variance	-88%	-100%	-94%				-54%	6,524	-80%	28,069

Non- Center Three Years Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2024 Definite			2023 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2024	2023	2024	2023
January	0	0	0	760	0	760	0	0	0	760
February	0	0	0	0	0	0	0	0	0	0
March	0	0	0	0	0	0	0	0	0	0
April	0	0	0	0	0	0	0	710	0	710
May	0	0	0	0	0	0	0	2,794	0	2,794
June	0	0	0	0	0	0	0	0	0	0
July	0	0	0	0	0	0	0	0	0	0
August	0	0	0	0	0	0	0	556	0	556
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	0	550	0	550
December	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	760	0	760	0	4,610	0	5,370
Variance	-100%	100%	-100%				-100%	4,610	-100%	5,370

One-Year Comparative Business Occurring

Calendar Year 2024 Business Occurring Pace



2025	Jan '25	Feb '25	Mar '25	Apr '25	May '25	Jun '25	Jul '25	Aug '25	Sep '25	Oct '25	Nov '25	Dec '25	Total
1/31/2020	0	0	0	0	0	0	0	0	0	0	0	0	0
1/31/2021	0	0	1,762	0	0	0	0	0	0	1,426	0	0	3,188
% Increase													100%

All Four Years Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021										
	2025 Definite			2024 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2025	2024	2025	2024
January	0	0	0	1,327	0	1,327	0	0	0	1,327
February	0	0	0	0	0	0	0	0	0	0
March	1,762	0	1,762	0	0	0	0	5,164	1,762	5,164
April	0	0	0	0	0	0	0	1,783	0	1,783
May	0	0	0	0	0	0	0	0	0	0
June	0	0	0	0	0	0	0	0	0	0
July	0	0	0	0	0	0	0	0	0	0
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	1,426	0	1,426	0	0	0	0	0	1,426	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	3,188	0	3,188	1,327	0	1,327	0	6,947	3,188	8,274
Variance	140%	0%	140%				-100%	6947	-61%	5,086

One-Year Comparative Business Occurring

Convention Center Four Years Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2025 Definite			2024 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2025	2024	2025	2024
January	0	0	0	1,327	0	1,327	0	0	0	1,327
February	0	0	0	0	0	0	0	0	0	0
March	1,762	0	1,762	0	0	0	0	5,164	1,762	5,164
April	0	0	0	0	0	0	0	1,783	0	1,783
May	0	0	0	0	0	0	0	0	0	0
June	0	0	0	0	0	0	0	0	0	0
July	0	0	0	0	0	0	0	0	0	0
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	1,426	0	1,426	0	0	0	0	0	1,426	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	3,188	0	3,188	1,327	0	1,327	0	6,947	3,188	8,274
Variance	140%	0%	140%				-100%	6947	-61%	5,086

Non- Center Four Years Out Calendar Year Business Occurring Pace to STLY - as of 1/31/2021

	2025 Definite			2024 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2025	2024	2025	2024
January	0	0	0	0	0	0	0	0	0	0
February	0	0	0	0	0	0	0	0	0	0
March	0	0	0	0	0	0	0	0	0	0
April	0	0	0	0	0	0	0	0	0	0
May	0	0	0	0	0	0	0	0	0	0
June	0	0	0	0	0	0	0	0	0	0
July	0	0	0	0	0	0	0	0	0	0
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0	0	0
Variance	100%	0%	0%				0%	0	0%	0