



Visit Albuquerque is pleased to provide the March 2021 Hotel Pace report, which has been created to enhance discussions and action plans between Visit Albuquerque and hoteliers. As always, we welcome any feedback towards the continued improvement of this report.

How to read the report:

Each page represents a one-year analysis of Visit Albuquerque-involved bookings. Please keep in mind, this information does not represent the entire destination's group activity.

The top graph and corresponding chart below provide a look at what is currently booked to occur in 2021 (or the year indicated on the top of the page), compared to the STLY (i.e., 2021 as of 1/31/2021 compared to 2020 as of 1/31/2020). This section provides insight into the amount of business that converted for the specific year within the past 12 months (% increase).

The bottom chart sections provide detailed breakout of all meetings/conventions and sporting events as compared to prior year or STLY (i.e., 2021 compared to 2020). Tentatives are provided and added into the total definites for an end of year potential. This section provides insight into the amount of business on the books for a specific year as compared to the year prior at a specific point in time.

The back of each top page shows a drilldown of Center and Non-Center Meetings/Conventions and Center and Non-Center Sports business occurring compared to STLY (2021 compared to 2020).

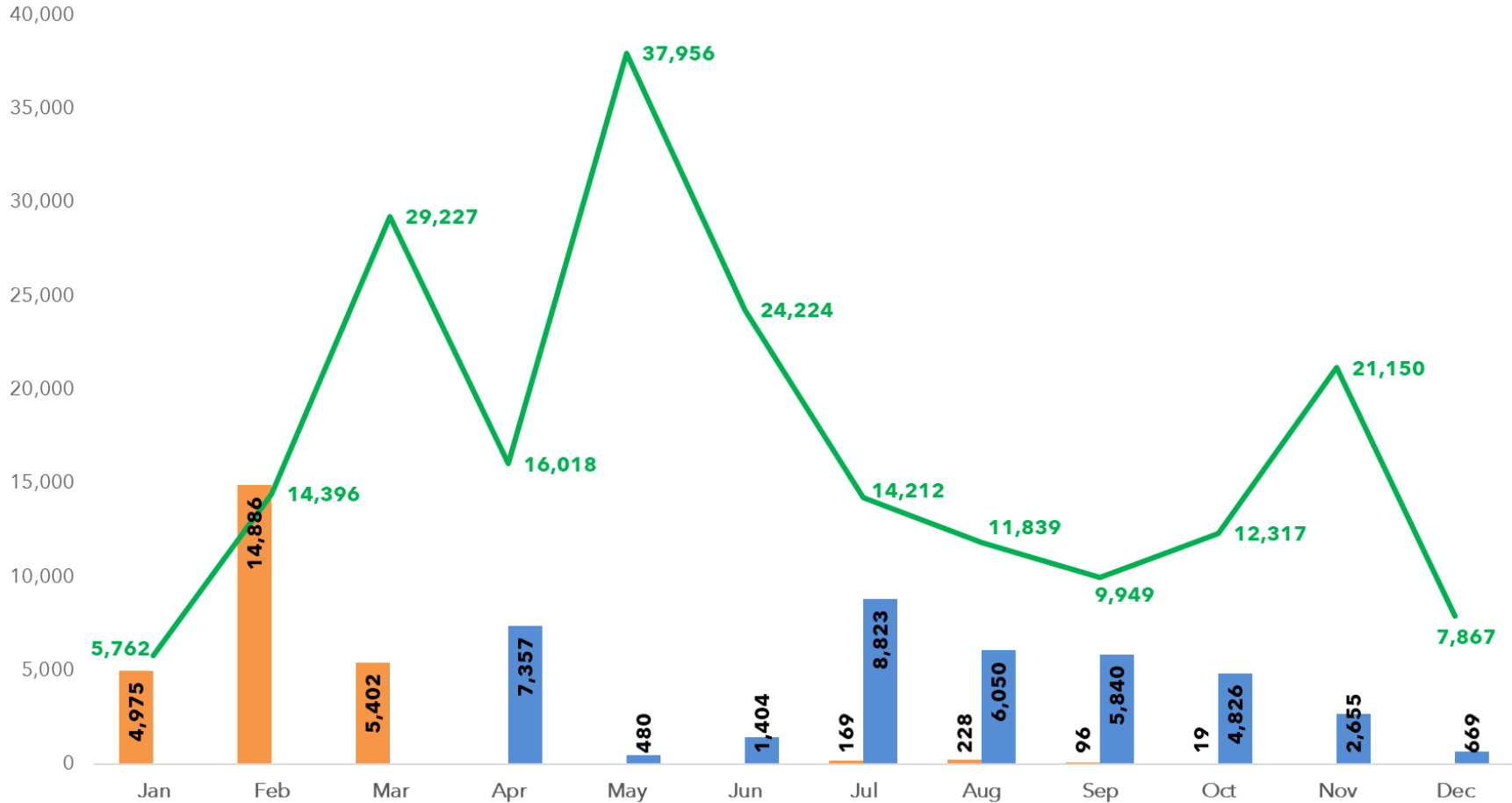
Highlights of this month's report:

2021 pace will continue to change over the next few months due to meetings, conventions & sporting event cancellations and mass gathering restrictions due to COVID-19. STLY impact begins with this report as cancellations and postponements due to the pandemic began mid-March 2020.

- 2021 is currently showing a decrease of 30% or ~16K previously booked room nights compared to same time last year due to COVID-19.
 - Overall, 2021 is behind pace by 59%, ~54K in room nights compared to 2020. Meetings & Conventions are down by 67% or ~42K room nights with Sports bookings behind pace at 41% or ~12K in room nights.
 - 2021 Total Convention Center is behind pace by 71%, ~35K room nights compared to same time last year. Center meetings/conventions are down 79% or approximately 30K room nights while Center sports is behind pace by 43%, ~5 room nights.
 - 2021 Non-center is behind pace in meetings/conventions at -47%, approximately 12K room nights. Sporting events are behind pace by -40%, approximately 7K room nights. Total non-center is down 44% compared to same time last year.
- 2022 is showing an increase of 44% year over year, or ~11K room nights added.
 - 2022 overall room nights are below pace compared to 2021 at -31% or ~17K room nights. Meetings/conventions are behind pace by 20%, approximately 6K room nights, while Sporting events are showing an overall decrease of 47% or ~11K room nights.
- 2023 is showing an increase of 46% year over year, or ~11K room nights added.
 - 2023 overall room nights are ahead of pace compared to 2022 by 36%, approximately 9K room nights. Meetings & Conventions are up 70% or ~10K room nights while sporting events are down 2%, ~300 room nights.

As a supplement to the current Pace Report, the chart below has been designed to provide an overview of the current room night impact on business occurring due to the COVID-19 pandemic. All data is presented as of March 31, 2021.

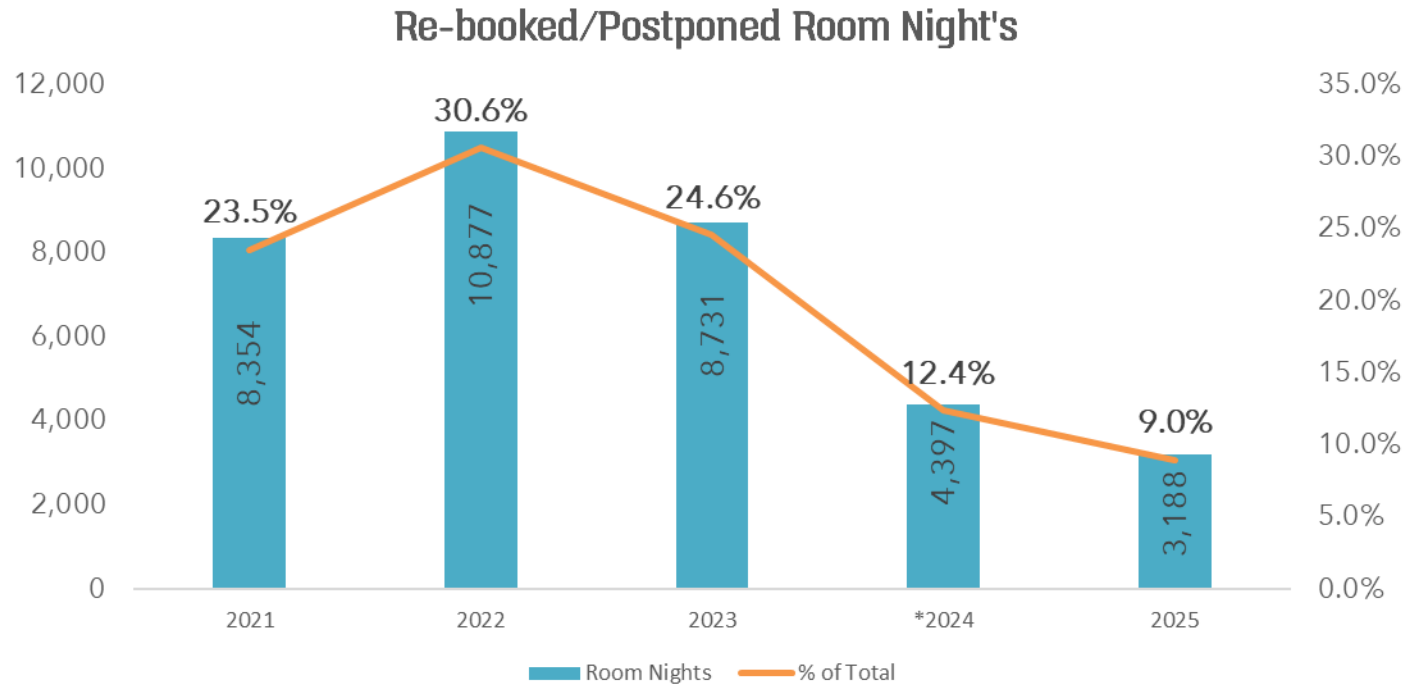
Room Night Impact due to COVID-19 as of March 31, 2021



Legend:

- 3 YR AVERAGE:** Average monthly room nights that occurred during calendar years 2017-2019
- 2020:** Room nights that occurred during calendar year 2020
- 2021:** Room nights that occurred or are set to occur in 2021 as of the date above - 2021 future events remain subject to cancellation

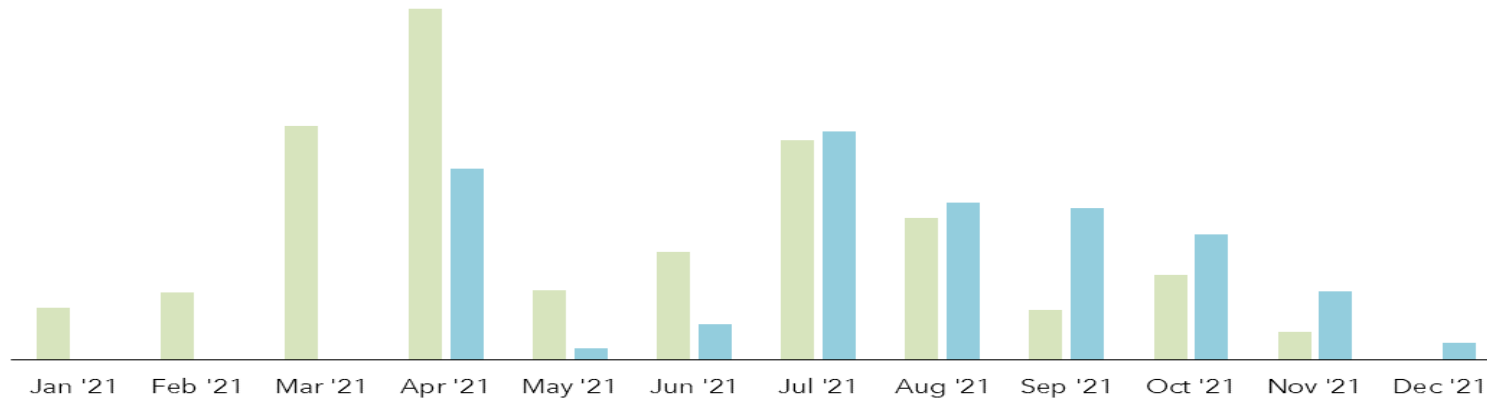
36% of all COVID Lost Groups have rebooked their meetings or events representing 26% of the lost room nights.
 The chart below reflects the years these groups have been rescheduled to at this time.



*16,493 room nights previously associated with 2024 are now pending for 2026 and/or 2027.

One-Year Comparative Business Occurring

Calendar Year 2021 Business Occurring Pace



2021	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Total
3/31/2020	2,041	2,617	9,021	13,518	2,688	4,185	8,487	5,487	1,925	3,282	1,096	0	54,347
3/31/2021	0	0	0	7,357	480	1,404	8,823	6,050	5,840	4,826	2,655	669	38,104
												% Change	-30%

All Current Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2021	2020	2021	2020
January	0	0	0	3,148	1,827	4,975	0	0	0	4,975
February	0	0	0	4,408	10,478	14,886	0	0	0	14,886
March	0	0	0	236	5,166	5,402	0	0	0	5,402
April	1,085	6,272	7,357	1,145	2,700	3,845	252	1,268	7,609	5,113
May	80	400	480	3,908	0	3,908	0	4,253	480	8,161
June	1,394	10	1,404	21,023	470	21,493	8,235	5,687	9,639	27,180
July	2,194	6,629	8,823	6,124	6,851	12,975	0	851	8,823	13,826
August	6,050	0	6,050	3,859	0	3,859	4,339	765	10,389	4,624
September	2,922	2,918	5,840	9,662	0	9,662	1,426	2,429	7,266	12,091
October	4,826	0	4,826	5,637	0	5,637	476	1,469	5,302	7,106
November	2,655	0	2,655	4,321	474	4,795	124	416	2,779	5,211
December	0	669	669	0	715	715	0	6,210	669	6,925
Total	21,206	16,898	38,104	63,471	28,681	92,152	14,852	23,348	52,956	115,500
Variance	-67%	-41%	-59%				-36%	8,496	-54%	62,544

2021 Impacted by COVID-19 (2020 impact began in March)

One-Year Comparative Business Occurring

Convention Center Current Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

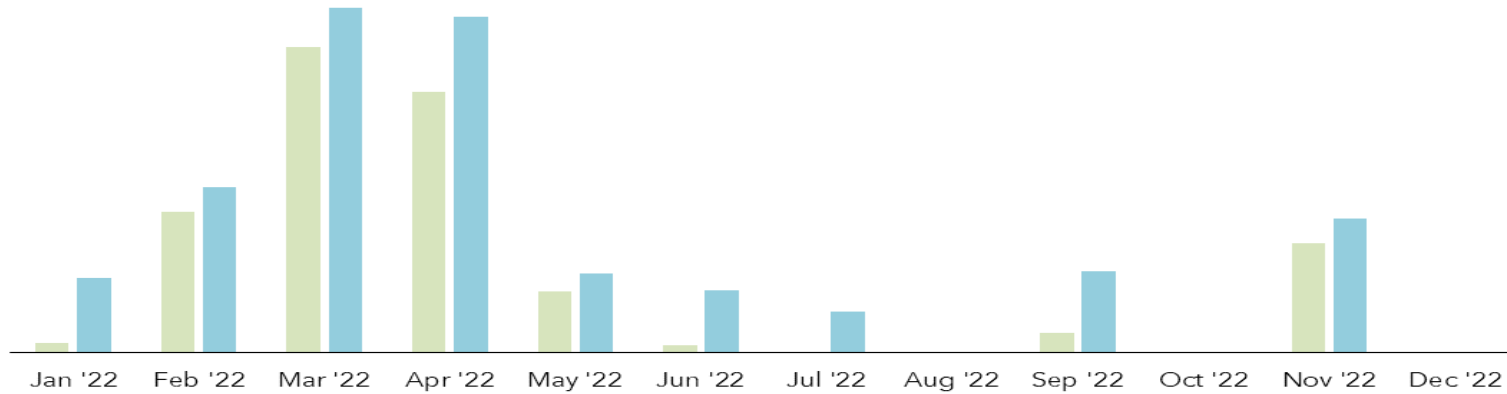
	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2021	2020	2,021	2,020
January	0	0	0	0	1,827	1,827	0	0	0	1,827
February	0	0	0	953	5,713	6,666	0	0	0	6,666
March	0	0	0	0	719	719	0	0	0	719
April	0	6,242	6,242	0	2,700	2,700	0	0	6,242	2,700
May	0	0	0	3,223	0	3,223	0	225	0	3,448
June	182	0	182	20,056	0	20,056	0	0	182	20,056
July	0	0	0	1,429	0	1,429	0	0	0	1,429
August	4,497	0	4,497	2,575	0	2,575	1,225	580	5,722	3,155
September	1,082	0	1,082	6,651	0	6,651	0	0	1,082	6,651
October	2,335	0	2,335	3,010	0	3,010	0	0	2,335	3,010
November	0	0	0	625	0	625	0	0	0	625
December	0	0	0	0	0	0	0	5,655	0	5,655
Total	8,096	6,242	14,338	38,522	10,959	49,481	1,225	6,460	15,563	55,941
Variance	-79%	-43%	-71%				-81%	5,235	-72%	40,378

Non- Center Current Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2021	2020	2,021	2,020
January	0	0	0	3,148	0	3,148	0	0	0	3,148
February	0	0	0	3,455	4,765	8,220	0	0	0	8,220
March	0	0	0	236	4,447	4,683	0	0	0	4,683
April	1,085	30	1,115	1,145	0	1,145	252	1,268	1,367	2,413
May	80	400	480	685	0	685	0	4,028	480	4,713
June	1,212	10	1,222	967	470	1,437	8,235	5,687	9,457	7,124
July	2,194	6,629	8,823	4,695	6,851	11,546	0	851	8,823	12,397
August	1,553	0	1,553	1,284	0	1,284	3,114	185	4,667	1,469
September	1,840	2,918	4,758	3,011	0	3,011	1,426	2,429	6,184	5,440
October	2,491	0	2,491	2,627	0	2,627	476	1,469	2,967	4,096
November	2,655	0	2,655	3,696	474	4,170	124	416	2,779	4,586
December	0	669	669	0	715	715	0	555	669	1,270
Total	13,110	10,656	23,766	24,949	17,722	42,671	13,627	16,888	37,393	59,559
Variance	-47%	-40%	-44%				-19%	3,261	-37%	22,166

One-Year Comparative Business Occurring

Calendar Year 2022 Business Occurring Pace



2022	Jan '22	Feb '22	Mar '22	Apr '22	May '22	Jun '22	Jul '22	Aug '22	Sep '22	Oct '22	Nov '22	Dec '22	Total
3/31/2020	280	3,981	8,628	7,354	1,747	218	0	0	570	0	3,085	0	25,863
3/31/2021	2,108	4,664	9,748	9,476	2,231	1,755	1,180	0	2,310	0	3,783	0	37,255
% Increase													44%

All One Year Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2022	2021	2022	2021
January	2,108	0	2,108	2,041	0	2,041	95	1,441	2,203	3,482
February	4,664	0	4,664	2,617	0	2,617	1,402	5,657	6,066	8,274
March	4,079	5,669	9,748	3,352	5,669	9,021	1,471	1,253	11,219	10,274
April	3,234	6,242	9,476	3,154	10,364	13,518	47	2,675	9,523	16,193
May	1,944	287	2,231	2,288	400	2,688	251	1,950	2,482	4,638
June	1,755	0	1,755	4,185	0	4,185	5,076	1,396	6,831	5,581
July	1,137	43	1,180	1,901	6,586	8,487	900	2,707	2,080	11,194
August	0	0	0	5,487	0	5,487	3,514	814	3,514	6,301
September	2,310	0	2,310	1,925	0	1,925	1,708	5,668	4,018	7,593
October	2,525	0	2,525	3,282	0	3,282	993	2,255	3,518	5,537
November	1,258	0	1,258	1,096	0	1,096	974	2,798	2,232	3,894
December	0	0	0	0	0	0	0	0	0	0
Total	25,014	12,241	37,255	31,328	23,019	54,347	16,431	28,614	53,686	82,961
Variance	-20%	-47%	-31%				-43%	12,183	-35%	29,275

One-Year Comparative Business Occurring

Convention Center One Year Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

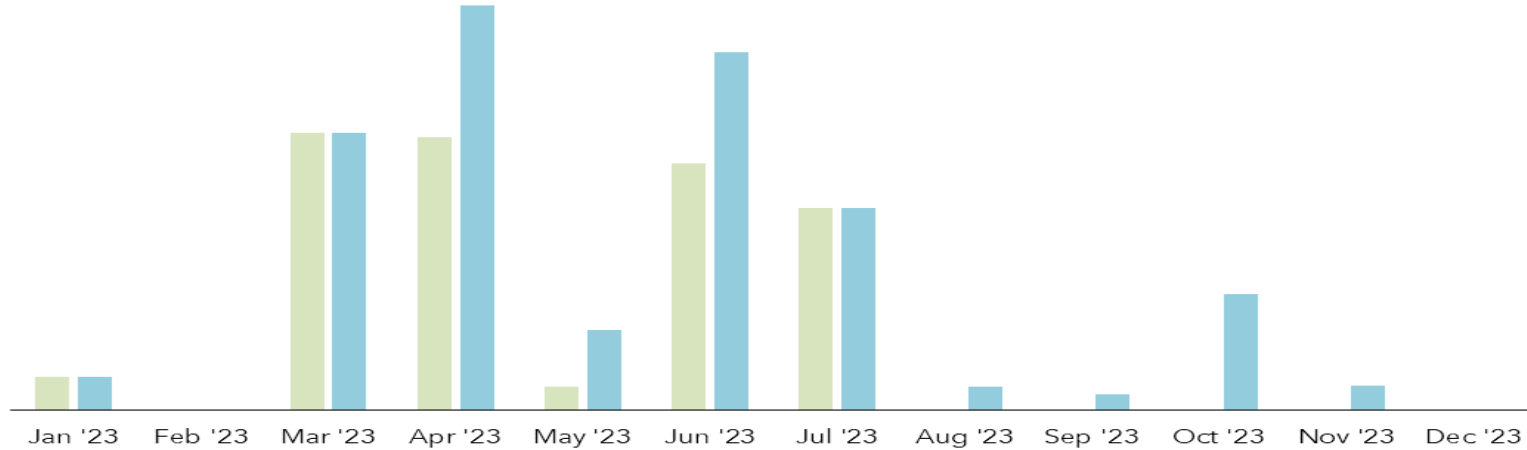
	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2022	2021	2022	2021
January	1,043	0	1,043	1,256	0	1,256	0	0	1,043	1,256
February	2,375	0	2,375	0	0	0	675	4,085	3,050	4,085
March	1,577	5,669	7,246	2,527	5,669	8,196	0	0	7,246	8,196
April	0	6,242	6,242	1,002	10,364	11,366	0	0	6,242	11,366
May	1,460	0	1,460	1,325	0	1,325	0	0	1,460	1,325
June	1,537	0	1,537	3,380	0	3,380	4,213	210	5,750	3,590
July	0	0	0	0	0	0	900	0	900	0
August	0	0	0	5,152	0	5,152	0	0	0	5,152
September	1,480	0	1,480	1,925	0	1,925	1,708	3,858	3,188	5,783
October	2,525	0	2,525	1,330	0	1,330	0	1,600	2,525	2,930
November	0	0	0	0	0	0	974	1,745	974	1,745
December	0	0	0	0	0	0	0	0	0	0
Total	11,997	11,911	23,908	17,897	16,033	33,930	8,470	11,498	32,378	45,428
Variance	-33%	-26%	-30%				-26%	3,028	-29%	13,050

Non-Center One Year Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2022	2021	2022	2021
January	1,065	0	1,065	785	0	785	95	1,441	1,160	2,226
February	2,289	0	2,289	2,617	0	2,617	727	1,572	3,016	4,189
March	2,502	0	2,502	825	0	825	1,471	1,253	3,973	2,078
April	3,234	0	3,234	2,152	0	2,152	47	2,675	3,281	4,827
May	484	287	771	963	400	1,363	251	1,950	1,022	3,313
June	218	0	218	805	0	805	863	1,186	1,081	1,991
July	1,137	43	1,180	1,901	6,586	8,487	0	2,707	1,180	11,194
August	0	0	0	335	0	335	3,514	814	3,514	1,149
September	830	0	830	0	0	0	0	1,810	830	1,810
October	0	0	0	1,952	0	1,952	993	655	993	2,607
November	1,258	0	1,258	1,096	0	1,096	0	1,053	1,258	2,149
December	0	0	0	0	0	0	0	0	0	0
Total	13,017	330	13,347	13,431	6,986	20,417	7,961	17,116	21,308	37,533
Variance	-3%	-95%	-35%				-53%	9,155	-43%	16,225

One-Year Comparative Business Occurring

Calendar Year 2023 Business Occurring Pace



2023	Jan '23	Feb '23	Mar '23	Apr '23	May '23	Jun '23	Jul '23	Aug '23	Sep '23	Oct '23	Nov '23	Dec '23	Total
3/31/2020	760	0	6,361	6,242	550	5,647	4,622	0	0	0	0	0	24,182
3/31/2021	760	0	6,361	9,262	1,845	8,191	4,622	556	367	2,674	560	0	35,198
% Increase													46%

All Two Years Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2023	2022	2023	2022
January	760	0	760	280	0	280	0	1,137	760	1,417
February	0	0	0	3,981	0	3,981	7,042	1,875	7,042	5,856
March	692	5,669	6,361	2,959	5,669	8,628	2,712	2,325	9,073	10,953
April	3,020	6,242	9,262	1,112	6,242	7,354	325	2,347	9,587	9,701
May	1,845	0	1,845	1,460	287	1,747	1,529	1,964	3,374	3,711
June	8,191	0	8,191	218	0	218	0	5,653	8,191	5,871
July	4,622	0	4,622	0	0	0	416	3,801	5,038	3,801
August	556	0	556	0	0	0	2,790	667	3,346	667
September	367	0	367	570	0	570	4,619	633	4,986	1,203
October	2,674	0	2,674	0	0	0	544	9,670	3,218	9,670
November	560	0	560	3,085	0	3,085	0	565	560	3,650
December	0	0	0	0	0	0	0	0	0	0
Total	23,287	11,911	35,198	13,665	12,198	25,863	19,977	30,637	55,175	56,500
Variance	70%	-2%	36%				-35%	10,660	-2%	1,325

One-Year Comparative Business Occurring

Convention Center Two Years Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2023	2022	2023	2022
January	0	0	0	0	0	0	0	1,137	0	1,137
February	0	0	0	2,375	0	2,375	7,042	0	7,042	2,375
March	692	5,669	6,361	1,577	5,669	7,246	2,712	1,510	9,073	8,756
April	0	6,242	6,242	0	6,242	6,242	0	1,340	6,242	7,582
May	1,295	0	1,295	1,460	0	1,460	0	0	1,295	1,460
June	7,467	0	7,467	0	0	0	0	4,213	7,467	4,213
July	4,622	0	4,622	0	0	0	0	3,385	4,622	3,385
August	0	0	0	0	0	0	2,790	667	2,790	667
September	0	0	0	0	0	0	4,181	0	4,181	0
October	2,215	0	2,215	0	0	0	0	9,300	2,215	9,300
November	0	0	0	2,525	0	2,525	0	0	0	2,525
December	0	0	0	0	0	0	0	0	0	0
Total	16,291	11,911	28,202	7,937	11,911	19,848	16,725	21,552	44,927	41,400
Variance	105%	0%	42%				-22%	4,827	9%	3,527

Non-Center Two Years Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2023	2022	2023	2022
January	760	0	760	280	0	280	0	0	760	280
February	0	0	0	1,606	0	1,606	0	1,875	0	3,481
March	0	0	0	1,382	0	1,382	0	815	0	2,197
April	3,020	0	3,020	1,112	0	1,112	325	1,007	3,345	2,119
May	550	0	550	0	287	287	1,529	1,964	2,079	2,251
June	724	0	724	218	0	218	0	1,440	724	1,658
July	0	0	0	0	0	0	416	416	416	416
August	556	0	556	0	0	0	0	0	556	0
September	367	0	367	570	0	570	438	633	805	1,203
October	459	0	459	0	0	0	544	370	1,003	370
November	560	0	560	560	0	560	0	565	560	1,125
December	0	0	0	0	0	0	0	0	0	0
Total	6,996	0	6,996	5,728	287	6,015	3,252	9,085	10,248	15,100
Variance	22%	-100%	16%				-64%	5,833	-32%	4,852

One-Year Comparative Business Occurring

Calendar Year 2024 Business Occurring Pace



2024	Jan '24	Feb '24	Mar '24	Apr '24	May '24	Jun '24	Jul '24	Aug '24	Sep '24	Oct '24	Nov '24	Dec '24	Total
3/31/2020	1,327	0	0	0	0	0	0	0	0	0	0	0	1,327
3/31/2021	1,327	0	0	4,397	0	0	0	0	0	0	0	0	5,724
% Increase													331%

All Three Years Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2024 Definite			2023 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2024	2023	2024	2023
January	1,327	0	1,327	760	0	760	0	566	1,327	1,326
February	0	0	0	0	0	0	2,998	4,767	2,998	4,767
March	0	0	0	692	5,669	6,361	2,188	0	2,188	6,361
April	0	4,397	4,397	0	6,242	6,242	0	710	4,397	6,952
May	0	0	0	550	0	550	135	2,204	135	2,754
June	0	0	0	5,647	0	5,647	0	2,110	0	7,757
July	0	0	0	4,622	0	4,622	1,480	2,232	1,480	6,854
August	0	0	0	0	0	0	0	1,163	0	1,163
September	0	0	0	0	0	0	0	6,626	0	6,626
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	1,327	4,397	5,724	12,271	11,911	24,182	6,801	20,378	12,525	44,560
Variance	-89%	-63%	-76%				-67%	13,577	-72%	32,035

One-Year Comparative Business Occurring

Convention Center Three Years Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2024 Definite			2023 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2024	2023	2024	2023
January	1,327	0	1,327	0	0	0	0	0	1,327	0
February	0	0	0	0	0	0	2,998	4,767	2,998	4,767
March	0	0	0	692	5,669	6,361	2,188	0	2,188	6,361
April	0	4,397	4,397	0	6,242	6,242	0	0	4,397	6,242
May	0	0	0	0	0	0	0	0	0	0
June	0	0	0	5,647	0	5,647	0	2,110	0	7,757
July	0	0	0	4,622	0	4,622	1,480	2,232	1,480	6,854
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	6,626	0	6,626
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	1,327	4,397	5,724	10,961	11,911	22,872	6,666	15,735	12,390	38,607
Variance	-88%	-63%	-75%				-58%	9,069	-68%	26,217

Non- Center Three Years Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2024 Definite			2023 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2024	2023	2024	2023
January	0	0	0	760	0	760	0	566	0	1,326
February	0	0	0	0	0	0	0	0	0	0
March	0	0	0	0	0	0	0	0	0	0
April	0	0	0	0	0	0	0	710	0	710
May	0	0	0	550	0	550	135	2,204	135	2,754
June	0	0	0	0	0	0	0	0	0	0
July	0	0	0	0	0	0	0	0	0	0
August	0	0	0	0	0	0	0	1,163	0	1,163
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	1,310	0	1,310	135	4,643	135	5,953
Variance	-100%	100%	-100%				-97%	4,508	-98%	5,818

One-Year Comparative Business Occurring

Calendar Year 2024 Business Occurring Pace



2025	Jan '25	Feb '25	Mar '25	Apr '25	May '25	Jun '25	Jul '25	Aug '25	Sep '25	Oct '25	Nov '25	Dec '25	Total	
3/31/2020	0	0	0	0	0	0	0	0	0	0	0	0	0	
3/31/3021	0	0	1,762	0	0	0	0	0	0	1,426	0	0	3,188	
													% Increase	100%

All Four Years Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2025 Definite			2024 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2025	2024	2025	2024
January	0	0	0	1,327	0	1,327	0	0	0	1,327
February	0	0	0	0	0	0	0	0	0	0
March	1,762	0	1,762	0	0	0	615	5,164	2,377	5,164
April	0	0	0	0	0	0	0	1,783	0	1,783
May	0	0	0	0	0	0	0	0	0	0
June	0	0	0	0	0	0	0	0	0	0
July	0	0	0	0	0	0	0	0	0	0
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	1,426	0	1,426	0	0	0	0	0	1,426	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	3,188	0	3,188	1,327	0	1,327	615	6,947	3,803	8,274
Variance	140%	0%	140%				-91%	6332	-54%	4,471

One-Year Comparative Business Occurring

Convention Center Four Years Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2025 Definite			2024 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2025	2024	2025	2024
January	0	0	0	1,327	0	1,327	0	0	0	1,327
February	0	0	0	0	0	0	0	0	0	0
March	1,762	0	1,762	0	0	0	0	5,164	1,762	5,164
April	0	0	0	0	0	0	0	1,783	0	1,783
May	0	0	0	0	0	0	0	0	0	0
June	0	0	0	0	0	0	0	0	0	0
July	0	0	0	0	0	0	0	0	0	0
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	1,426	0	1,426	0	0	0	0	0	1,426	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	3,188	0	3,188	1,327	0	1,327	0	6,947	3,188	8,274
Variance	140%	0%	140%				-100%	6947	-61%	5,086

Non-Center Four Years Out Calendar Year Business Occurring Pace to STLY - as of 3/31/2021

	2025 Definite			2024 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2025	2024	2025	2024
January	0	0	0	0	0	0	0	0	0	0
February	0	0	0	0	0	0	0	0	0	0
March	0	0	0	0	0	0	615	0	615	0
April	0	0	0	0	0	0	0	0	0	0
May	0	0	0	0	0	0	0	0	0	0
June	0	0	0	0	0	0	0	0	0	0
July	0	0	0	0	0	0	0	0	0	0
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	615	0	615	0
Variance	100%	0%	0%				0%	615	0%	615