



Visit Albuquerque is pleased to provide the April 2019 Hotel Pace report, which has been created to enhance discussions and action plans between Visit Albuquerque and hoteliers. As always, we welcome any feedback towards the continued improvement of this report.

How to read the report:

Each page represents a one-year analysis of Visit Albuquerque-involved bookings. Please keep in mind, this information does not represent the entire destination's group activity.

The top graph and corresponding chart below provide a look at what is currently booked to occur in 2019 (or the year indicated on the top of the page), compared to the STLY (i.e. 2019 as of 1/31/2019 compared to 2018 as of 1/31/2018). This section provides insight into the amount of business that converted for the specific year within the past 12 months (% increase).

The bottom chart sections provide detailed breakout of all meetings/conventions and sporting events as compared to prior year or STLY (i.e. 2019 compared to 2018). Tentatives are provided and added into the total definites for an end of year potential. This section provides insight into the amount of business on the books for a specific year as compared to the year prior at a specific point in time.

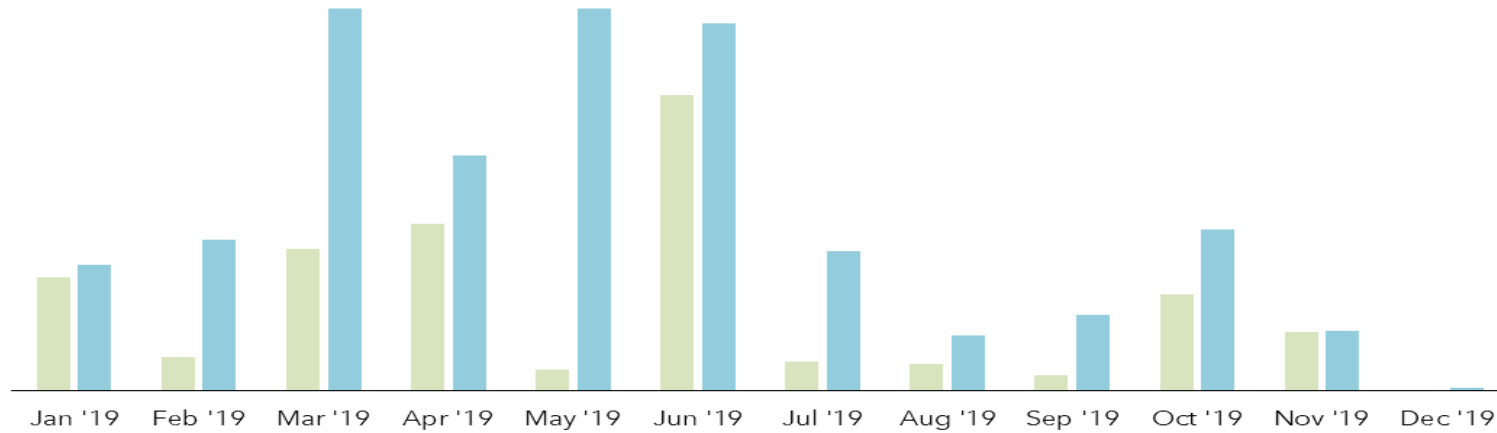
The back of each top page shows a drilldown of Center and Non-Center Meetings/Conventions and Center and Non-Center Sports business occurring compared to STLY (2019 compared to 2018).

Highlights of this month's report:

- Calendar Year 2019 continues with a strong increase of bookings in the year compared to same time last year with a 114% increase in bookings, or ~92K room nights added.
 - Overall 2019 is ahead of pace by 19%, ~27K in room nights compared to same time last year. Meetings & Conventions Definites are up 20% or ~13K and Sports bookings are ahead of pace at 17%, ~14K in room nights.
 - 2019 Total Convention Center is ahead of pace by 67%, approximately 31K room nights compared to same time last year. Center meetings/conventions are up 53% or approximately 14K room nights while Center sports are up 86%, ~17K room nights which is affected by National Senior Games set to occur in June.
 - 2019 Non-center is behind pace in meetings/conventions at -1%, approximately 400 room nights. Sporting events are down by 5%, approximately 3K room nights. Total non-center is down 3%, ~3K room nights.
- 2020 is showing an increase of 64% year over year, approximately 26K room nights added.
 - 2020 overall room nights are below pace compared to 2019 at -18% or ~15K room nights. Meetings/conventions are flat, while Sporting events are showing an overall decrease of 47% which is strongly affected again by National Senior Games.
- 2021 is showing an increase of 251% year over year, or ~19K room nights added.
 - 2021 overall room nights are below pace compared to 2020 with a decrease of 35%, approximately 14K room nights. Meetings & Conventions are down by 51% or ~16K room nights while sporting events are up by 20%, ~2K room nights.

One-Year Comparative Business Occurring

Calendar Year 2019 Business Occurring Pace



2019	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Total	
4/30/2018	9,235	2,766	11,535	13,515	1,703	23,920	2,419	2,168	1,298	7,814	4,755	0	81,128	
4/30/2019	10,253	12,267	31,002	19,103	30,996	29,748	11,333	4,493	6,218	13,110	4,840	286	173,649	
													% Increase	114%

All One Year Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

	2019 Definite			2018 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2019	2018	2019	2018
January	8,199	2,054	10,253	2,616	1,246	3,862	0	0	10,253	3,862
February	2,919	9,348	12,267	2,679	11,290	13,969	0	0	12,267	13,969
March	11,797	19,205	31,002	8,514	22,466	30,980	0	0	31,002	30,980
April	13,917	5,186	19,103	9,521	4,367	13,888	0	0	19,103	13,888
May	4,293	26,703	30,996	5,170	26,479	31,649	7,772	9,328	38,768	40,977
June	6,013	23,735	29,748	4,085	1,888	5,973	4,350	11,946	34,098	17,919
July	4,342	6,991	11,333	8,117	4,903	13,020	2,801	353	14,134	13,373
August	3,230	1,263	4,493	2,167	4,806	6,973	5,031	270	9,524	7,243
September	5,709	509	6,218	3,494	30	3,524	2,114	3,307	8,332	6,831
October	13,110	0	13,110	8,723	0	8,723	2,687	1,773	15,797	10,496
November	4,840	0	4,840	9,853	3,613	13,466	4,491	2,541	9,331	16,007
December	286	0	286	336	0	336	0	0	286	336
Total	78,655	94,994	173,649	65,275	81,088	146,363	29,246	29,518	202,895	175,881
Variance	20%	17%	19%				-1%	272	15%	27,014

One-Year Comparative Business Occurring

Convention Center One Year Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

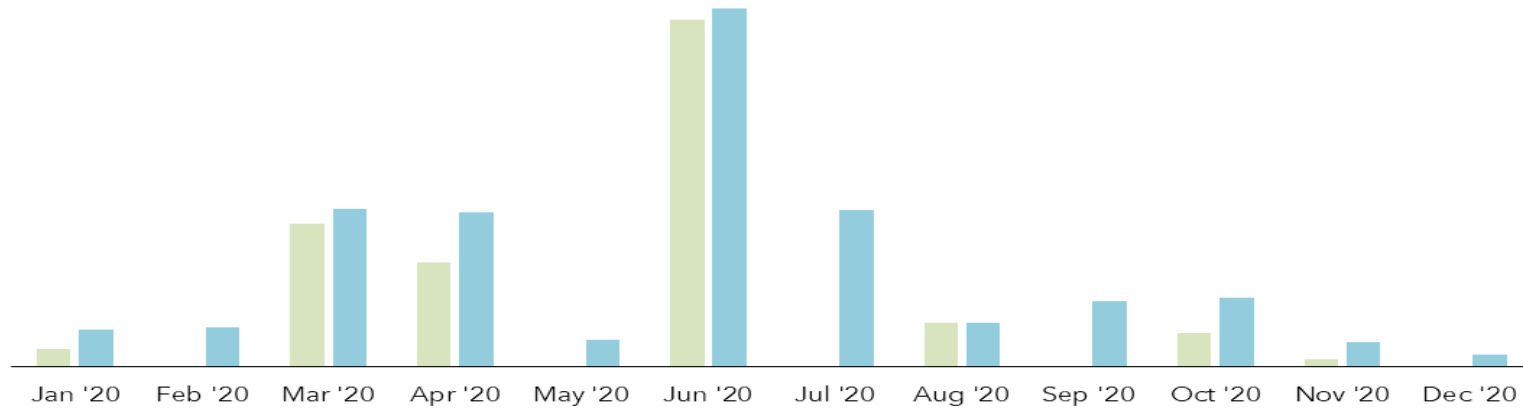
	2019 Definite			2018 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2019	2018	2,019	2,018
January	4,744	1,823	6,567	530	1,176	1,706	0	0	6,567	1,706
February	0	4,006	4,006	0	4,744	4,744	0	0	4,006	4,744
March	8,014	5,032	13,046	3,508	6,106	9,614	0	0	13,046	9,614
April	8,507	2,845	11,352	4,012	0	4,012	0	0	11,352	4,012
May	1,955	0	1,955	3,187	2,700	5,887	0	0	1,955	5,887
June	227	20,238	20,465	1,498	0	1,498	0	9,305	20,465	10,803
July	2,014	2,361	4,375	3,779	0	3,779	0	0	4,375	3,779
August	1,555	0	1,555	0	4,806	4,806	0	0	1,555	4,806
September	3,713	0	3,713	1,555	0	1,555	0	0	3,713	1,555
October	5,021	0	5,021	3,786	0	3,786	703	0	5,724	3,786
November	4,230	0	4,230	4,314	0	4,314	0	1,782	4,230	6,096
December	0	0	0	0	0	0	0	0	0	0
Total	39,980	36,305	76,285	26,169	19,532	45,701	703	11,087	76,988	56,788
Variance	53%	86%	67%				-94%	10,384	36%	20,200

Non- Center One Year Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

	2019 Definite			2018 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2019	2018	2,019	2,018
January	3,455	231	3,686	2,086	70	2,156	0	0	3,686	2,156
February	2,919	5,342	8,261	2,679	6,546	9,225	0	0	8,261	9,225
March	3,783	14,173	17,956	5,006	16,360	21,366	0	0	17,956	21,366
April	5,410	2,341	7,751	5,509	4,367	9,876	0	0	7,751	9,876
May	2,338	26,703	29,041	1,983	23,779	25,762	7,772	9,328	36,813	35,090
June	5,786	3,497	9,283	2,587	1,888	4,475	4,350	2,641	13,633	7,116
July	2,328	4,630	6,958	4,338	4,903	9,241	2,801	353	9,759	9,594
August	1,675	1,263	2,938	2,167	0	2,167	5,031	270	7,969	2,437
September	1,996	509	2,505	1,939	30	1,969	2,114	3,307	4,619	5,276
October	8,089	0	8,089	4,937	0	4,937	1,984	1,773	10,073	6,710
November	610	0	610	5,539	3,613	9,152	4,491	759	5,101	9,911
December	286	0	286	336	0	336	0	0	286	336
Total	38,675	58,689	97,364	39,106	61,556	100,662	28,543	18,431	125,907	119,093
Variance	-1%	-5%	-3%				55%	10,112	6%	6,814

One-Year Comparative Business Occurring

Calendar Year 2020 Business Occurring Pace



2020	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Total
4/30/2018	1,044	0	8,297	6,081	0	20,056	0	2,575	0	1,990	474	0	40,517
4/30/2019	2,143	2,310	9,120	8,960	1,590	20,708	9,108	2,575	3,810	4,035	1,459	715	66,533
<i>June - National Speech & Debate</i>												% Increase	64%

All Two Years Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

	2020 Definite			2019 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2020	2019	2020	2019
January	2,143	0	2,143	7,412	1,823	9,235	1,541	2,313	3,684	11,548
February	2,310	0	2,310	745	2,021	2,766	3,085	1,535	5,395	4,301
March	3,023	6,097	9,120	7,503	4,032	11,535	4,429	2,410	13,549	13,945
April	6,260	2,700	8,960	10,515	3,000	13,515	7,221	508	16,181	14,023
May	1,590	0	1,590	1,703	0	1,703	4,675	2,237	6,265	3,940
June	20,708	0	20,708	3,682	20,238	23,920	3,565	200	24,273	24,120
July	2,522	6,586	9,108	2,419	0	2,419	8,456	4,901	17,564	7,320
August	2,575	0	2,575	2,168	0	2,168	1,042	0	3,617	2,168
September	3,810	0	3,810	1,298	0	1,298	2,235	3,944	6,045	5,242
October	4,035	0	4,035	7,814	0	7,814	1,739	8,208	5,774	16,022
November	985	474	1,459	4,755	0	4,755	1,246	1,415	2,705	6,170
December	0	715	715	0	0	0	37	0	752	0
Total	49,961	16,572	66,533	50,014	31,114	81,128	39,271	27,671	105,804	108,799
Variance	-0%	-47%	-18%				42%	11,600	-3%	2,995

One-Year Comparative Business Occurring

Convention Center Two Years Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

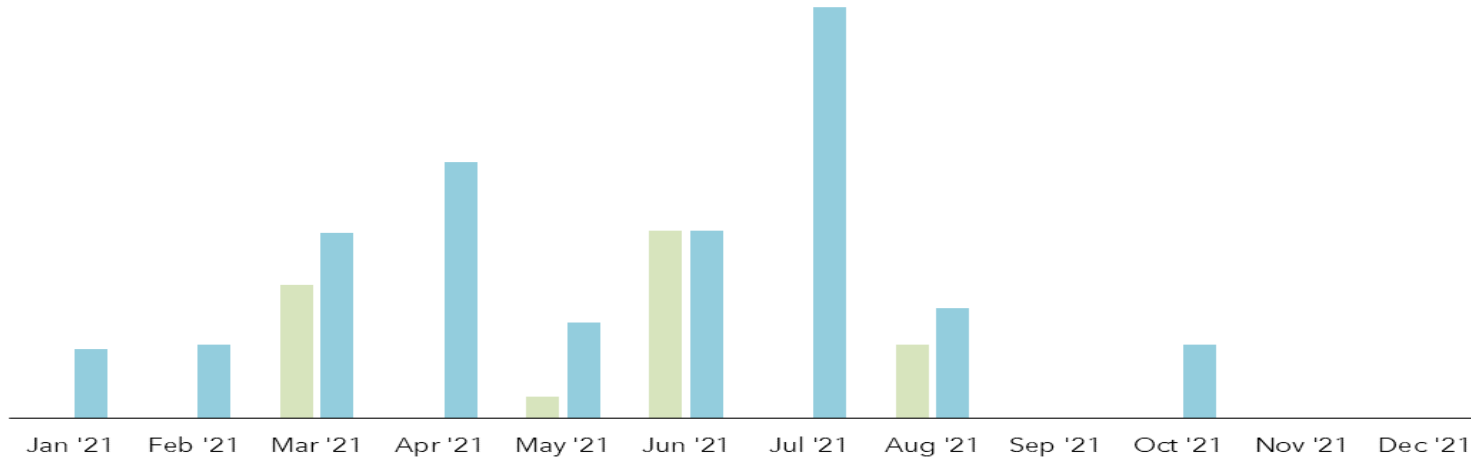
	2020 Definite			2019 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2020	2019	2020	2019
January	0	0	0	4,744	1,823	6,567	805	0	805	6,567
February	953	0	953	0	2,021	2,021	737	0	1,690	2,021
March	0	6,097	6,097	6,089	4,032	10,121	2,983	1,000	9,080	11,121
April	1,535	2,700	4,235	6,777	2,700	9,477	5,164	0	9,399	9,477
May	173	0	173	0	0	0	2,825	2,237	2,998	2,237
June	20,056	0	20,056	227	20,238	20,465	165	0	20,221	20,465
July	0	0	0	2,014	0	2,014	4,180	2,380	4,180	4,394
August	2,575	0	2,575	1,449	0	1,449	0	0	2,575	1,449
September	3,390	0	3,390	1,298	0	1,298	1,340	1,645	4,730	2,943
October	2,950	0	2,950	5,021	0	5,021	0	3,426	2,950	8,447
November	0	0	0	4,230	0	4,230	480	0	480	4,230
December	0	0	0	0	0	0	0	0	0	0
Total	31,632	8,797	40,429	31,849	30,814	62,663	18,679	10,688	59,108	73,351
Variance	-1%	-71%	-35%				75%	7,991	-19%	14,243

Non- Center Two Years Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

	2020 Definite			2019 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2020	2019	2020	2019
January	2,143	0	2,143	2,668	0	2,668	736	2,313	2,879	4,981
February	1,357	0	1,357	745	0	745	2,348	1,535	3,705	2,280
March	3,023	0	3,023	1,414	0	1,414	1,446	1,410	4,469	2,824
April	4,725	0	4,725	3,738	300	4,038	2,057	508	6,782	4,546
May	1,417	0	1,417	1,703	0	1,703	1,850	0	3,267	1,703
June	652	0	652	3,455	0	3,455	3,400	200	4,052	3,655
July	2,522	6,586	9,108	405	0	405	4,276	2,521	13,384	2,926
August	0	0	0	719	0	719	1,042	0	1,042	719
September	420	0	420	0	0	0	895	2,299	1,315	2,299
October	1,085	0	1,085	2,793	0	2,793	1,739	4,782	2,824	7,575
November	985	474	1,459	525	0	525	766	1,415	2,225	1,940
December	0	715	715	0	0	0	37	0	752	0
Total	18,329	7,775	26,104	18,165	300	18,465	20,592	16,983	46,696	35,448
Variance	1%	2492%	41%				21%	3,609	32%	11,248

One-Year Comparative Business Occurring

Calendar Year 2021 Business Occurring Pace



2021	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Total
4/30/2018	0	0	2,417	0	400	3,380	0	1,329	0	0	0	0	7,526
4/30/2019	1,256	1,327	3,352	4,619	1,725	3,380	7,412	1,984	0	1,330	0	0	26,385
													251%

All Three Years Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2021	2020	2021	2020
January	1,256	0	1,256	1,044	0	1,044	192	300	1,448	1,344
February	1,327	0	1,327	0	0	0	2,251	0	3,578	0
March	3,352	0	3,352	2,200	6,097	8,297	238	1,306	3,590	9,603
April	497	4,122	4,619	3,381	2,700	6,081	3,843	3,501	8,462	9,582
May	1,325	400	1,725	0	0	0	0	3,903	1,725	3,903
June	3,380	0	3,380	20,056	0	20,056	1,344	928	4,724	20,984
July	826	6,586	7,412	0	0	0	7,864	5,737	15,276	5,737
August	1,984	0	1,984	2,575	0	2,575	335	0	2,319	2,575
September	0	0	0	0	0	0	2,496	6,377	2,496	6,377
October	1,330	0	1,330	1,990	0	1,990	4,421	3,903	5,751	5,893
November	0	0	0	0	474	474	2,070	1,154	2,070	1,628
December	0	0	0	0	0	0	0	0	0	0
Total	15,277	11,108	26,385	31,246	9,271	40,517	25,054	27,109	51,439	67,626
Variance	-51%	20%	-35%				-8%	2,055	-24%	16,187

One-Year Comparative Business Occurring

Convention Center Three Years Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

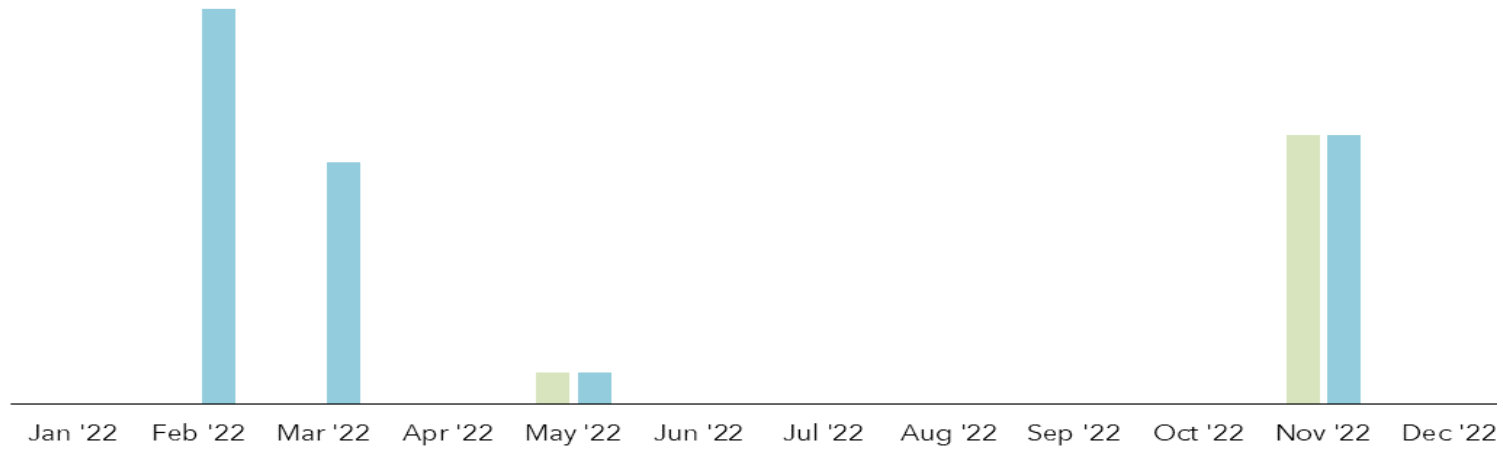
	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2021	2020	2021	2020
January	1,256	0	1,256	0	0	0	0	0	1,256	0
February	0	0	0	0	0	0	1,601	0	1,601	0
March	2,527	0	2,527	0	6,097	6,097	0	1,081	2,527	7,178
April	0	4,122	4,122	1,535	2,700	4,235	1,960	0	6,082	4,235
May	1,325	0	1,325	0	0	0	0	3,433	1,325	3,433
June	3,380	0	3,380	20,056	0	20,056	0	0	3,380	20,056
July	0	0	0	0	0	0	4,405	1,428	4,405	1,428
August	1,984	0	1,984	2,575	0	2,575	0	0	1,984	2,575
September	0	0	0	0	0	0	2,313	4,475	2,313	4,475
October	1,330	0	1,330	1,990	0	1,990	1,160	1,350	2,490	3,340
November	0	0	0	0	0	0	1,795	512	1,795	512
December	0	0	0	0	0	0	0	0	0	0
Total	11,802	4,122	15,924	26,156	8,797	34,953	13,234	12,279	29,158	47,232
Variance	-55%	-53%	-54%				8%	955	-38%	18,074

Non-Center Three Years Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2021	2020	2021	2020
January	0	0	0	1,044	0	1,044	192	300	192	1,344
February	1,327	0	1,327	0	0	0	650	0	1,977	0
March	825	0	825	2,200	0	2,200	238	225	1,063	2,425
April	497	0	497	1,846	0	1,846	1,883	3,501	2,380	5,347
May	0	400	400	0	0	0	0	470	400	470
June	0	0	0	0	0	0	1,344	928	1,344	928
July	826	6,586	7,412	0	0	0	3,459	4,309	10,871	4,309
August	0	0	0	0	0	0	335	0	335	0
September	0	0	0	0	0	0	183	1,902	183	1,902
October	0	0	0	0	0	0	3,261	2,553	3,261	2,553
November	0	0	0	0	474	474	275	642	275	1,116
December	0	0	0	0	0	0	0	0	0	0
Total	3,475	6,986	10,461	5,090	474	5,564	11,820	14,830	22,281	20,394
Variance	-32%	1374%	88%				-20%	3,010	9%	1,887

One-Year Comparative Business Occurring

Calendar Year 2022 Business Occurring Pace



2022	Jan '22	Feb '22	Mar '22	Apr '22	May '22	Jun '22	Jul '22	Aug '22	Sep '22	Oct '22	Nov '22	Dec '22	Total
4/30/2018	0	0	0	0	287	0	0	0	0	0	2,525	0	2,812
4/30/2019	0	3,702	2,267	0	287	0	0	0	0	0	2,525	0	8,781
% Increase													212%

All Four Years Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2022	2021	2022	2021
January	0	0	0	0	0	0	841	3,073	841	3,073
February	3,702	0	3,702	0	0	0	1,320	0	5,022	0
March	2,267	0	2,267	2,417	0	2,417	1,340	900	3,607	3,317
April	0	0	0	0	0	0	4,755	1,147	4,755	1,147
May	0	287	287	0	400	400	520	1,765	807	2,165
June	0	0	0	3,380	0	3,380	11,486	4,521	11,486	7,901
July	0	0	0	0	0	0	2,087	4,246	2,087	4,246
August	0	0	0	1,329	0	1,329	0	0	0	1,329
September	0	0	0	0	0	0	3,193	1,243	3,193	1,243
October	0	0	0	0	0	0	0	5,968	0	5,968
November	2,525	0	2,525	0	0	0	0	3,809	2,525	3,809
December	0	0	0	0	0	0	0	0	0	0
Total	8,494	287	8,781	7,126	400	7,526	25,542	26,672	34,323	34,198
Variance	19%	-28%	17%				-4%	1,130	0%	125

One-Year Comparative Business Occurring

Convention Center Four Years Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

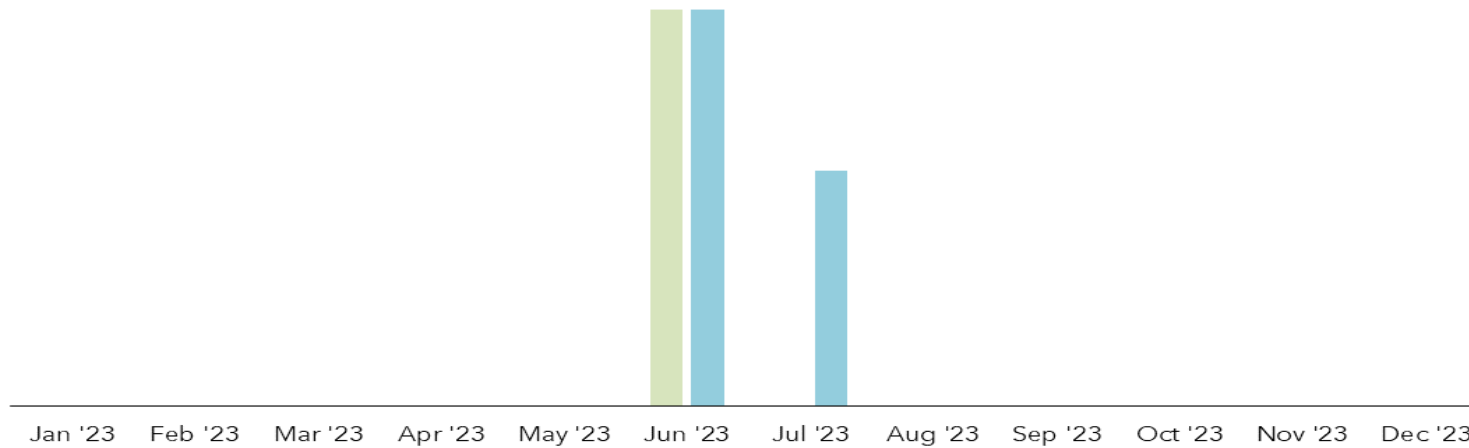
	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2022	2021	2022	2021
January	0	0	0	0	0	0	0	2,881	0	2,881
February	2,375	0	2,375	0	0	0	1,045	0	3,420	0
March	885	0	885	1,592	0	1,592	1,340	900	2,225	2,492
April	0	0	0	0	0	0	4,060	737	4,060	737
May	0	0	0	0	0	0	0	1,295	0	1,295
June	0	0	0	3,380	0	3,380	10,278	3,693	10,278	7,073
July	0	0	0	0	0	0	2,087	4,246	2,087	4,246
August	0	0	0	1,329	0	1,329	0	0	0	1,329
September	0	0	0	0	0	0	3,193	1,243	3,193	1,243
October	0	0	0	0	0	0	0	5,968	0	5,968
November	2,525	0	2,525	0	0	0	0	3,809	2,525	3,809
December	0	0	0	0	0	0	0	0	0	0
Total	5,785	0	5,785	6,301	0	6,301	22,003	24,772	27,788	31,073
Variance	-8%	0%	-8%				-11%	2,769	-11%	3,285

Non- Center Four Years Out Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2022	2021	2022	2021
January	0	0	0	0	0	0	841	192	841	192
February	1,327	0	1,327	0	0	0	275	0	1,602	0
March	1,382	0	1,382	825	0	825	0	0	1,382	825
April	0	0	0	0	0	0	695	410	695	410
May	0	287	287	0	400	400	520	470	807	870
June	0	0	0	0	0	0	1,208	828	1,208	828
July	0	0	0	0	0	0	0	0	0	0
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	2,709	287	2,996	825	400	1,225	3,539	1,900	6,535	3,125
Variance	228%	-28%	145%				86%	1,639	109%	3,410

One-Year Comparative Business Occurring

Calendar Year 2023 Business Occurring Pace



2023	Jan '23	Feb '23	Mar '23	Apr '23	May '23	Jun '23	Jul '23	Aug '23	Sep '23	Oct '23	Nov '23	Dec '23	Total
4/30/2018	0	0	0	0	0	4,540	0	0	0	0	0	0	4,540
4/30/2019	0	0	0	0	0	4,540	2,700	0	0	0	0	0	7,240
% Increase													59%

All Current Calendar Year Business Occurring Pace to STLY - as of 4/30/2019										
	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2023	2022	2023	2022
January	0	0	0	0	0	0	3,196	0	3,196	0
February	0	0	0	0	0	0	0	0	0	0
March	0	0	0	0	0	0	0	870	0	870
April	0	0	0	0	0	0	0	0	0	0
May	0	0	0	0	287	287	0	0	0	287
June	4,540	0	4,540	0	0	0	1,478	10,000	6,018	10,000
July	2,700	0	2,700	0	0	0	2,976	1,260	5,676	1,260
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	2,525	0	2,525	550	0	550	2,525
December	0	0	0	0	0	0	0	0	0	0
Total	7,240	0	7,240	2,525	287	2,812	8,200	12,130	15,440	14,942
Variance	187%	-100%	157%				-32%	3930	3%	498

One-Year Comparative Business Occurring

Convention Center Current Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2023	2022	2023	2022
January	0	0	0	0	0	0	3,196	0	3,196	0
February	0	0	0	0	0	0	0	0	0	0
March	0	0	0	0	0	0	0	870	0	870
April	0	0	0	0	0	0	0	0	0	0
May	0	0	0	0	0	0	0	0	0	0
June	4,540	0	4,540	0	0	0	1,478	10,000	6,018	10,000
July	2,700	0	2,700	0	0	0	2,976	0	5,676	0
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	2,525	0	2,525	0	0	0	2,525
December	0	0	0	0	0	0	0	0	0	0
Total	7,240	0	7,240	2,525	0	2,525	7,650	10,870	14,890	13,395
Variance	187%	0%	187%				-30%	3220	11%	1,495

Non- Center Current Calendar Year Business Occurring Pace to STLY - as of 4/30/2019

	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2023	2022	2023	2022
January	0	0	0	0	0	0	0	0	0	0
February	0	0	0	0	0	0	0	0	0	0
March	0	0	0	0	0	0	0	0	0	0
April	0	0	0	0	0	0	0	0	0	0
May	0	0	0	0	287	287	0	0	0	287
June	0	0	0	0	0	0	0	0	0	0
July	0	0	0	0	0	0	0	1,260	0	1,260
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	550	0	550	0
December	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	287	287	550	1,260	550	1,547
Variance	0%	-100%	-100%				-56%	710	-64%	997