



Visit Albuquerque is pleased to provide the May 2019 Hotel Pace report, which has been created to enhance discussions and action plans between Visit Albuquerque and hoteliers. As always, we welcome any feedback towards the continued improvement of this report.

How to read the report:

Each page represents a one-year analysis of Visit Albuquerque-involved bookings. Please keep in mind, this information does not represent the entire destination's group activity.

The top graph and corresponding chart below provide a look at what is currently booked to occur in 2019 (or the year indicated on the top of the page), compared to the STLY (i.e. 2019 as of 1/31/2019 compared to 2018 as of 1/31/2018). This section provides insight into the amount of business that converted for the specific year within the past 12 months (% increase).

The bottom chart sections provide detailed breakout of all meetings/conventions and sporting events as compared to prior year or STLY (i.e. 2019 compared to 2018). Tentatives are provided and added into the total definites for an end of year potential. This section provides insight into the amount of business on the books for a specific year as compared to the year prior at a specific point in time.

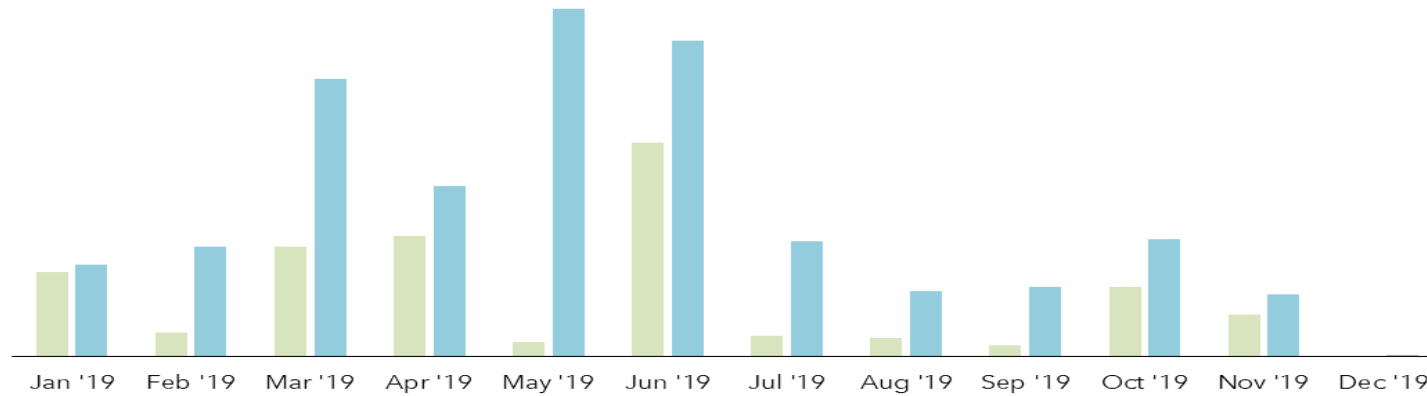
The back of each top page shows a drilldown of Center and Non-Center Meetings/Conventions and Center and Non-Center Sports business occurring compared to STLY (2019 compared to 2018).

Highlights of this month's report:

- Calendar Year 2019 continues with a strong increase of bookings in the year compared to same time last year with a 137% increase in bookings, or ~113K room nights added.
 - Overall 2019 is ahead of pace by 19%, ~31K in room nights compared to same time last year. Meetings & Conventions Definites are up 15% or ~11K and Sports bookings are ahead of pace at 22%, ~21K in room nights.
 - 2019 Total Convention Center is ahead of pace by 67%, approximately 31K room nights compared to same time last year. Center meetings/conventions are up 53% or approximately 14K room nights while Center sports are up 86%, ~17K room nights which is affected by National Senior Games set to occur in June.
 - 2019 Non-center is behind pace in meetings/conventions at -7%, approximately 3K room nights. Sporting events are up by 5%, approximately 4K room nights. Total non-center is ahead of pace by 1%, ~800 room nights.
- 2020 is showing an increase of 66% year over year, approximately 28K room nights added.
 - 2020 overall room nights are below pace compared to 2019 at -15% or ~13K room nights. Meetings/conventions are up by 3%, approximately 2K room nights, while Sporting events are showing an overall decrease of 46% which is strongly affected again by National Senior Games.
- 2021 is showing an increase of 234% year over year, or ~21K room nights added.
 - 2021 overall room nights are below pace compared to 2020 with a decrease of 29%, approximately 12K room nights. Meetings & Conventions are down by 43% or ~14K room nights while sporting events are up by 20%, ~2K room nights.

One-Year Comparative Business Occurring

Calendar Year 2019 Business Occurring Pace



2019	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Total	
5/31/2018	9,429	2,766	12,365	13,515	1,703	23,968	2,419	2,168	1,298	7,814	4,755	0	82,200	
5/31/2019	10,253	12,267	31,002	19,103	38,813	35,254	12,888	7,315	7,810	13,110	6,980	286	195,081	
													% Increase	137%

All One Year Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019

	2019 Definite			2018 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2019	2018	2019	2018
January	8,199	2,054	10,253	2,616	1,246	3,862	0	0	10,253	3,862
February	2,919	9,348	12,267	2,679	11,290	13,969	0	0	12,267	13,969
March	11,797	19,205	31,002	8,514	22,466	30,980	0	0	31,002	30,980
April	13,917	5,186	19,103	9,521	4,367	13,888	0	0	19,103	13,888
May	5,106	33,707	38,813	7,211	34,621	41,832	0	0	38,813	41,832
June	6,079	29,175	35,254	5,426	6,507	11,933	2,161	1,057	37,415	12,990
July	4,342	8,546	12,888	8,117	5,891	14,008	348	450	13,236	14,458
August	3,230	4,085	7,315	2,167	4,806	6,973	2,209	926	9,524	7,899
September	5,709	2,101	7,810	3,680	30	3,710	464	2,482	8,274	6,192
October	13,110	0	13,110	8,723	0	8,723	2,841	1,383	15,951	10,106
November	4,840	2,140	6,980	9,878	3,613	13,491	2,629	2,181	9,609	15,672
December	286	0	286	336	0	336	0	0	286	336
Total	79,534	115,547	195,081	68,868	94,837	163,705	10,652	8,479	205,733	172,184
Variance	15%	22%	19%				26%	2,173	19%	33,549

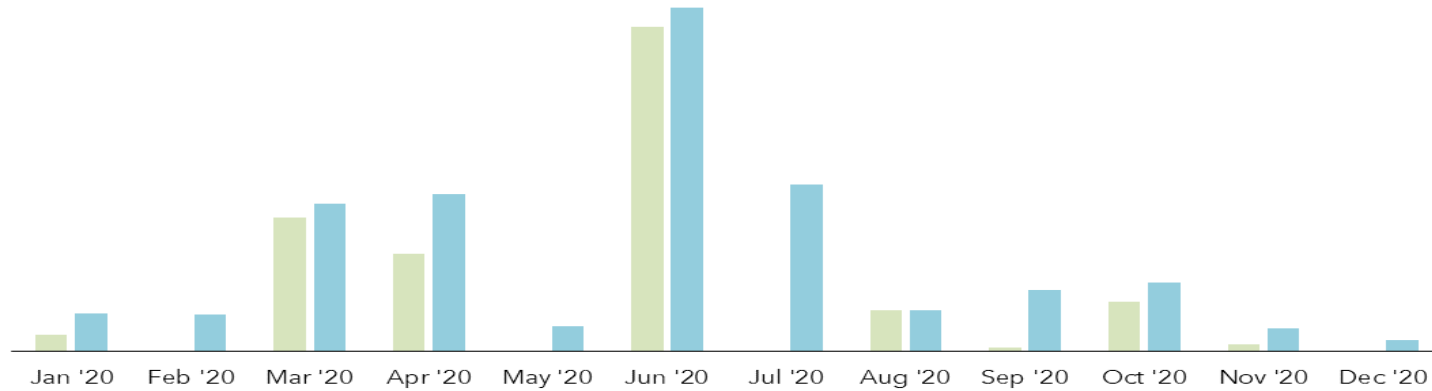
One-Year Comparative Business Occurring

Convention Center One Year Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019										
	2019 Definite			2018 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2019	2018	2,019	2,018
January	4,744	1,823	6,567	530	1,176	1,706	0	0	6,567	1,706
February	0	4,006	4,006	0	4,744	4,744	0	0	4,006	4,744
March	8,014	5,032	13,046	3,508	6,106	9,614	0	0	13,046	9,614
April	8,507	2,845	11,352	4,012	0	4,012	0	0	11,352	4,012
May	1,955	0	1,955	3,187	2,700	5,887	0	0	1,955	5,887
June	227	20,238	20,465	1,498	0	1,498	0	0	20,465	1,498
July	2,014	2,361	4,375	3,779	0	3,779	0	0	4,375	3,779
August	1,555	0	1,555	0	4,806	4,806	0	0	1,555	4,806
September	3,713	0	3,713	1,555	0	1,555	0	0	3,713	1,555
October	5,021	0	5,021	3,786	0	3,786	703	0	5,724	3,786
November	4,230	0	4,230	4,314	0	4,314	0	1,782	4,230	6,096
December	0	0	0	0	0	0	0	0	0	0
Total	39,980	36,305	76,285	26,169	19,532	45,701	703	1,782	76,988	47,483
Variance	53%	86%	67%				-61%	1,079	62%	29,505

Non- Center One Year Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019										
	2019 Definite			2018 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2019	2018	2,019	2,018
January	3,455	231	3,686	2,086	70	2,156	0	0	3,686	2,156
February	2,919	5,342	8,261	2,679	6,546	9,225	0	0	8,261	9,225
March	3,783	14,173	17,956	5,006	16,360	21,366	0	0	17,956	21,366
April	5,410	2,341	7,751	5,509	4,367	9,876	0	0	7,751	9,876
May	3,151	33,707	36,858	4,024	31,921	35,945	0	0	36,858	35,945
June	5,852	8,937	14,789	3,928	6,507	10,435	2,161	1,057	16,950	11,492
July	2,328	6,185	8,513	4,338	5,891	10,229	348	450	8,861	10,679
August	1,675	4,085	5,760	2,167	0	2,167	2,209	926	7,969	3,093
September	1,996	2,101	4,097	2,125	30	2,155	464	2,482	4,561	4,637
October	8,089	0	8,089	4,937	0	4,937	2,138	1,383	10,227	6,320
November	610	2,140	2,750	5,564	3,613	9,177	2,629	399	5,379	9,576
December	286	0	286	336	0	336	0	0	286	336
Total	39,554	79,242	118,796	42,699	75,305	118,004	9,949	6,697	128,745	124,701
Variance	-7%	5%	1%				49%	3,252	3%	4,044

One-Year Comparative Business Occurring

Calendar Year 2020 Business Occurring Pace



2020	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Total
5/31/2018	1,044	0	8,297	6,081	0	20,056	0	2,575	252	3,075	474	0	41,854
5/31/2019	2,389	2,310	9,120	9,735	1,590	21,278	10,308	2,575	3,810	4,295	1,459	715	69,584
<i>June - National Speech & Debate</i>												% Increase	66%

All Two Years Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019

	2020 Definite			2019 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2020	2019	2020	2019
January	2,143	246	2,389	7,606	1,823	9,429	2,144	2,505	4,533	11,934
February	2,310	0	2,310	745	2,021	2,766	5,116	2,146	7,426	4,912
March	3,023	6,097	9,120	8,333	4,032	12,365	3,840	4,336	12,960	16,701
April	7,035	2,700	9,735	10,515	3,000	13,515	7,567	863	17,302	14,378
May	1,590	0	1,590	1,703	0	1,703	4,910	523	6,500	2,226
June	21,278	0	21,278	3,730	20,238	23,968	2,067	920	23,345	24,888
July	3,722	6,586	10,308	2,419	0	2,419	10,563	4,516	20,871	6,935
August	2,575	0	2,575	2,168	0	2,168	456	1,160	3,031	3,328
September	3,810	0	3,810	1,298	0	1,298	2,906	5,956	6,716	7,254
October	4,295	0	4,295	7,814	0	7,814	2,237	3,634	6,532	11,448
November	985	474	1,459	4,755	0	4,755	970	12,965	2,429	17,720
December	0	715	715	0	0	0	37	300	752	300
Total	52,766	16,818	69,584	51,086	31,114	82,200	42,813	39,824	112,397	122,024
Variance	3%	-46%	-15%				8%	2,989	-8%	9,627

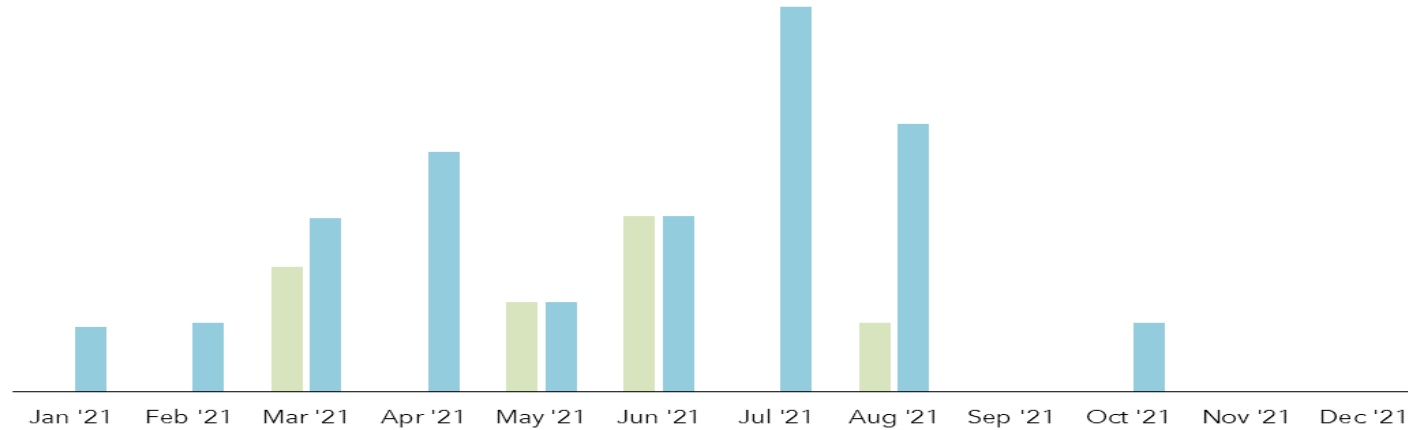
One-Year Comparative Business Occurring

Convention Center Two Years Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019										
	2020 Definite			2019 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2020	2019	2020	2019
January	0	0	0	4,744	1,823	6,567	1,479	0	1,479	6,567
February	953	0	953	0	2,021	2,021	2,498	1,530	3,451	3,551
March	0	6,097	6,097	6,089	4,032	10,121	2,119	2,925	8,216	13,046
April	1,535	2,700	4,235	6,777	2,700	9,477	5,164	355	9,399	9,832
May	173	0	173	0	0	0	4,110	230	4,283	230
June	20,056	0	20,056	227	20,238	20,465	165	0	20,221	20,465
July	0	0	0	2,014	0	2,014	0	2,380	0	4,394
August	2,575	0	2,575	1,449	0	1,449	0	1,040	2,575	2,489
September	3,390	0	3,390	1,298	0	1,298	1,942	3,570	5,332	4,868
October	2,950	0	2,950	5,021	0	5,021	0	0	2,950	5,021
November	0	0	0	4,230	0	4,230	480	1,634	480	5,864
December	0	0	0	0	0	0	0	0	0	0
Total	31,632	8,797	40,429	31,849	30,814	62,663	17,957	13,664	58,386	76,327
Variance	-1%	-71%	-35%				31%	4,293	-24%	17,941

Non- Center Two Years Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019										
	2020 Definite			2019 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2020	2019	2020	2019
January	2,143	246	2,389	2,862	0	2,862	665	2,505	3,054	5,367
February	1,357	0	1,357	745	0	745	2,618	616	3,975	1,361
March	3,023	0	3,023	2,244	0	2,244	1,721	1,411	4,744	3,655
April	5,500	0	5,500	3,738	300	4,038	2,403	508	7,903	4,546
May	1,417	0	1,417	1,703	0	1,703	800	293	2,217	1,996
June	1,222	0	1,222	3,503	0	3,503	1,902	920	3,124	4,423
July	3,722	6,586	10,308	405	0	405	10,563	2,136	20,871	2,541
August	0	0	0	719	0	719	456	120	456	839
September	420	0	420	0	0	0	964	2,386	1,384	2,386
October	1,345	0	1,345	2,793	0	2,793	2,237	3,634	3,582	6,427
November	985	474	1,459	525	0	525	490	11,331	1,949	11,856
December	0	715	715	0	0	0	37	300	752	300
Total	21,134	8,021	29,155	19,237	300	19,537	24,856	26,160	54,011	45,697
Variance	10%	2574%	49%				-5%	1,304	18%	8,314

One-Year Comparative Business Occurring

Calendar Year 2021 Business Occurring Pace



2021	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Total
5/31/2018	0	0	2,417	0	1,725	3,380	0	1,329	0	0	0	0	8,851
5/31/2019	1,256	1,327	3,352	4,619	1,725	3,380	7,412	5,152	0	1,330	0	0	29,553
													234%

All Three Years Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019

	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2021	2020	2021	2020
January	1,256	0	1,256	1,044	0	1,044	577	300	1,833	1,344
February	1,327	0	1,327	0	0	0	3,182	1,976	4,509	1,976
March	3,352	0	3,352	2,200	6,097	8,297	618	2,107	3,970	10,404
April	497	4,122	4,619	3,381	2,700	6,081	1,883	3,781	6,502	9,862
May	1,325	400	1,725	0	0	0	0	3,903	1,725	3,903
June	3,380	0	3,380	20,056	0	20,056	2,330	928	5,710	20,984
July	826	6,586	7,412	0	0	0	3,459	3,829	10,871	3,829
August	5,152	0	5,152	2,575	0	2,575	335	0	5,487	2,575
September	0	0	0	252	0	252	5,121	5,087	5,121	5,339
October	1,330	0	1,330	3,075	0	3,075	8,039	3,933	9,369	7,008
November	0	0	0	0	474	474	3,100	1,423	3,100	1,897
December	0	0	0	0	0	0	0	0	0	0
Total	18,445	11,108	29,553	32,583	9,271	41,854	28,644	27,267	58,197	69,121
Variance	-43%	20%	-29%				5%	1,377	-16%	10,924

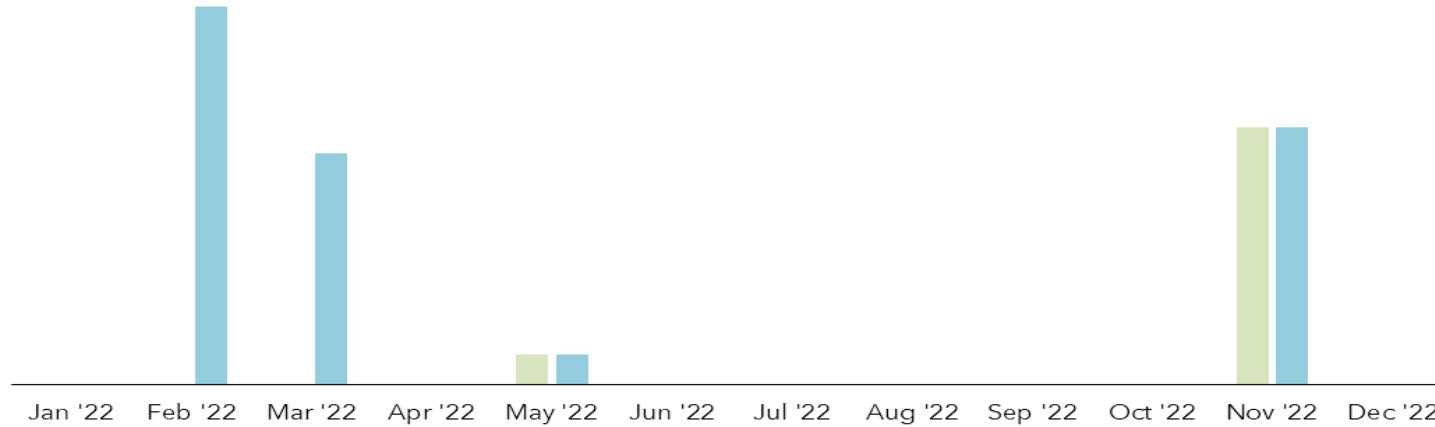
One-Year Comparative Business Occurring

Convention Center Three Years Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019										
	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2021	2020	2021	2020
January	1,256	0	1,256	0	0	0	0	0	1,256	0
February	0	0	0	0	0	0	2,406	1,526	2,406	1,526
March	2,527	0	2,527	0	6,097	6,097	0	1,081	2,527	7,178
April	0	4,122	4,122	1,535	2,700	4,235	0	0	4,122	4,235
May	1,325	0	1,325	0	0	0	0	3,433	1,325	3,433
June	3,380	0	3,380	20,056	0	20,056	0	0	3,380	20,056
July	0	0	0	0	0	0	0	1,428	0	1,428
August	5,152	0	5,152	2,575	0	2,575	0	0	5,152	2,575
September	0	0	0	0	0	0	4,511	1,910	4,511	1,910
October	1,330	0	1,330	1,990	0	1,990	3,335	3,933	4,665	5,923
November	0	0	0	0	0	0	1,795	512	1,795	512
December	0	0	0	0	0	0	0	0	0	0
Total	14,970	4,122	19,092	26,156	8,797	34,953	12,047	13,823	31,139	48,776
Variance	-43%	-53%	-45%				-13%	1,776	-36%	17,637

Non- Center Three Years Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019										
	2021 Definite			2020 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2021	2020	2021	2020
January	0	0	0	1,044	0	1,044	577	300	577	1,344
February	1,327	0	1,327	0	0	0	776	450	2,103	450
March	825	0	825	2,200	0	2,200	618	1,026	1,443	3,226
April	497	0	497	1,846	0	1,846	1,883	3,781	2,380	5,627
May	0	400	400	0	0	0	0	470	400	470
June	0	0	0	0	0	0	2,330	928	2,330	928
July	826	6,586	7,412	0	0	0	3,459	2,401	10,871	2,401
August	0	0	0	0	0	0	335	0	335	0
September	0	0	0	252	0	252	610	3,177	610	3,429
October	0	0	0	1,085	0	1,085	4,704	0	4,704	1,085
November	0	0	0	0	474	474	1,305	911	1,305	1,385
December	0	0	0	0	0	0	0	0	0	0
Total	3,475	6,986	10,461	6,427	474	6,901	16,597	13,444	27,058	20,345
Variance	-46%	1374%	52%				23%	3,153	33%	6,713

One-Year Comparative Business Occurring

Calendar Year 2022 Business Occurring Pace



2022	Jan '22	Feb '22	Mar '22	Apr '22	May '22	Jun '22	Jul '22	Aug '22	Sep '22	Oct '22	Nov '22	Dec '22	Total
5/31/2018	0	0	0	0	287	0	0	0	0	0	2,525	0	2,812
5/31/2019	0	3,702	2,267	0	287	0	0	0	0	0	2,525	0	8,781
% Increase													212%

All Four Years Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019

	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2022	2021	2022	2021
January	0	0	0	0	0	0	841	3,073	841	3,073
February	3,702	0	3,702	0	0	0	1,320	0	5,022	0
March	2,267	0	2,267	2,417	0	2,417	3,067	900	5,334	3,317
April	0	0	0	0	0	0	4,755	1,147	4,755	1,147
May	0	287	287	1,325	400	1,725	520	0	807	1,725
June	0	0	0	3,380	0	3,380	13,089	4,521	13,089	7,901
July	0	0	0	0	0	0	2,087	4,246	2,087	4,246
August	0	0	0	1,329	0	1,329	0	900	0	2,229
September	0	0	0	0	0	0	3,193	0	3,193	0
October	0	0	0	0	0	0	3,903	5,336	3,903	5,336
November	2,525	0	2,525	0	0	0	0	3,809	2,525	3,809
December	0	0	0	0	0	0	0	0	0	0
Total	8,494	287	8,781	8,451	400	8,851	32,775	23,932	41,556	32,783
Variance	1%	-28%	-1%				37%	8,843	27%	8,773

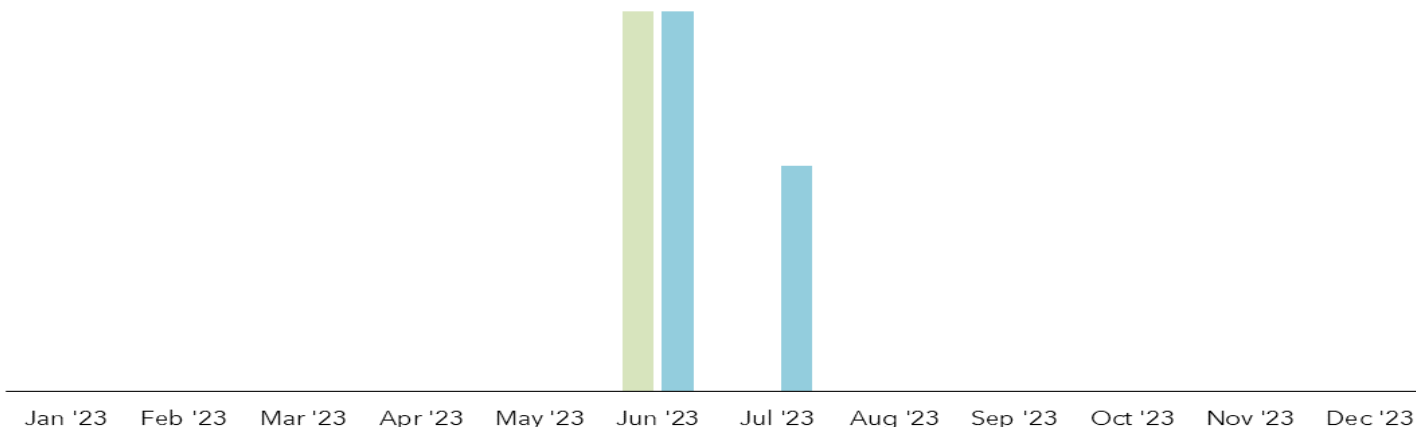
One-Year Comparative Business Occurring

Convention Center Four Years Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019										
	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2022	2021	2022	2021
January	0	0	0	0	0	0	0	2,881	0	2,881
February	2,375	0	2,375	0	0	0	1,045	0	3,420	0
March	885	0	885	1,592	0	1,592	1,990	900	2,875	2,492
April	0	0	0	0	0	0	4,060	737	4,060	737
May	0	0	0	1,325	0	1,325	0	0	0	1,325
June	0	0	0	3,380	0	3,380	11,881	3,693	11,881	7,073
July	0	0	0	0	0	0	2,087	4,246	2,087	4,246
August	0	0	0	1,329	0	1,329	0	900	0	2,229
September	0	0	0	0	0	0	3,193	0	3,193	0
October	0	0	0	0	0	0	2,460	5,336	2,460	5,336
November	2,525	0	2,525	0	0	0	0	3,809	2,525	3,809
December	0	0	0	0	0	0	0	0	0	0
Total	5,785	0	5,785	7,626	0	7,626	26,716	22,502	32,501	30,128
Variance	-24%	0%	-24%				19%	4,214	8%	2,373

Non- Center Four Years Out Calendar Year Business Occurring Pace to STLY - as of 5/31/2019										
	2022 Definite			2021 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2022	2021	2022	2021
January	0	0	0	0	0	0	841	192	841	192
February	1,327	0	1,327	0	0	0	275	0	1,602	0
March	1,382	0	1,382	825	0	825	1,077	0	2,459	825
April	0	0	0	0	0	0	695	410	695	410
May	0	287	287	0	400	400	520	0	807	400
June	0	0	0	0	0	0	1,208	828	1,208	828
July	0	0	0	0	0	0	0	0	0	0
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	1,443	0	1,443	0
November	0	0	0	0	0	0	0	0	0	0
December	0	0	0	0	0	0	0	0	0	0
Total	2,709	287	2,996	825	400	1,225	6,059	1,430	9,055	2,655
Variance	228%	-28%	145%				324%	4,629	241%	6,400

One-Year Comparative Business Occurring

Calendar Year 2023 Business Occurring Pace



2023	Jan '23	Feb '23	Mar '23	Apr '23	May '23	Jun '23	Jul '23	Aug '23	Sep '23	Oct '23	Nov '23	Dec '23	Total
5/31/2018	0	0	0	0	0	4,540	0	0	0	0	0	0	4,540
5/31/2019	0	0	0	0	0	4,540	2,700	0	0	0	0	0	7,240
% Increase													59%

All Current Calendar Year Business Occurring Pace to STLY - as of 5/31/2019										
	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total All Biz	Mtgs/Conv	Sports	Total All Biz	2023	2022	2023	2022
January	0	0	0	0	0	0	3,196	0	3,196	0
February	0	0	0	0	0	0	0	1,852	0	1,852
March	0	0	0	0	0	0	2,350	2,234	2,350	2,234
April	0	0	0	0	0	0	0	1,895	0	1,895
May	0	0	0	0	287	287	0	0	0	287
June	4,540	0	4,540	0	0	0	3,081	10,000	7,621	10,000
July	2,700	0	2,700	0	0	0	5,213	1,260	7,913	1,260
August	0	0	0	0	0	0	750	900	750	900
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	2,525	0	2,525	550	0	550	2,525
December	0	0	0	0	0	0	0	0	0	0
Total	7,240	0	7,240	2,525	287	2,812	15,140	18,141	22,380	20,953
Variance	187%	-100%	157%				-17%	3001	7%	1,427

One-Year Comparative Business Occurring

Convention Center Current Calendar Year Business Occurring Pace to STLY - as of 5/31/2019

	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total CC	Mtgs/Conv	Sports	Total CC	2023	2022	2023	2022
January	0	0	0	0	0	0	3,196	0	3,196	0
February	0	0	0	0	0	0	0	1,852	0	1,852
March	0	0	0	0	0	0	2,350	870	2,350	870
April	0	0	0	0	0	0	0	1,895	0	1,895
May	0	0	0	0	0	0	0	0	0	0
June	4,540	0	4,540	0	0	0	3,081	10,000	7,621	10,000
July	2,700	0	2,700	0	0	0	5,213	0	7,913	0
August	0	0	0	0	0	0	750	900	750	900
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	2,525	0	2,525	0	0	0	2,525
December	0	0	0	0	0	0	0	0	0	0
Total	7,240	0	7,240	2,525	0	2,525	14,590	15,517	21,830	18,042
Variance	187%	0%	187%				-6%	927	21%	3,788

Non- Center Current Calendar Year Business Occurring Pace to STLY - as of 5/31/2019

	2023 Definite			2022 STLY			Tentative		EOY Potential	
	Mtgs/Conv	Sports	Total NC	Mtgs/Conv	Sports	Total NC	2023	2022	2023	2022
January	0	0	0	0	0	0	0	0	0	0
February	0	0	0	0	0	0	0	0	0	0
March	0	0	0	0	0	0	0	1,364	0	1,364
April	0	0	0	0	0	0	0	0	0	0
May	0	0	0	0	287	287	0	0	0	287
June	0	0	0	0	0	0	0	0	0	0
July	0	0	0	0	0	0	0	1,260	0	1,260
August	0	0	0	0	0	0	0	0	0	0
September	0	0	0	0	0	0	0	0	0	0
October	0	0	0	0	0	0	0	0	0	0
November	0	0	0	0	0	0	550	0	550	0
December	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	287	287	550	2,624	550	2,911
Variance	0%	-100%	-100%				-79%	2074	-81%	2,361