### JOB POSTING

<table>
<thead>
<tr>
<th>Position Title:</th>
<th>Partner Sales Manager</th>
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<tr>
<td>Department:</td>
<td>Destination Development &amp; Community Engagement</td>
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<tr>
<td>Pay Rate/Hours/Benefits:</td>
<td>Competitive salary DOE Full time position. Excellent benefits package including healthcare, vacation, paid sick leave, 401(k) with company matching program and downtown paid parking.</td>
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<tr>
<td>Job Description:</td>
<td>Visit Albuquerque, a premier destination marketing organization in the Southwest, seeks a motivated and experienced leader to initiate, recruit, promote, develop and retain Partner relationships, including sales and marketing activities. Ensures that Partners experience benefits from the services and support provided by Visit Albuquerque. Actively engages in networking in the local business community. Collaborates with all departments and divisions to further organizational goals and objectives specific to the Partner relationship.</td>
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<tr>
<td>Education/Experience</td>
<td>Bachelor’s degree in Business/Marketing or other related field preferred and 1 or more years of related experience within business development or a related field. Equivalent combination of education and experience will be considered.</td>
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| Required/Acquired Skills | Knowledge and appreciation of Albuquerque  
Strong knowledge of MS Office software including Outlook, Word, Excel, PowerPoint.  
Strong database skills and is willing to learn new partnership CRM.  
Must be able to handle and prioritize multiple tasks.  
Must have strong written and verbal communication skills.  
Ability and willingness to make routine decisions independently.  
Knowledge of Hospitality Industry, Convention or Tourism business a plus.  
Ability and willingness to establish and maintain accurate filing systems.  
Skills and ability to operate general office machines such as computer terminal, typewriter, fax, copiers, telephones, etc.  
Must have reliable transportation and be able to travel to and visit off-site businesses.  
Must be able to work off hours on occasion.  
Demonstrate professional and ethical conduct at all times in accordance with company policy.  
Demonstrated strong written, verbal and presentation skills  
Demonstrated ability to effectively present information and respond to questions from groups, clients, customers, and the general public. |
Must be well groomed and maintain a professional appearance at all times in keeping within industry standards.

Date Posted: June, 2023

To apply for this position, e-mail, fax or mail resume & cover letter to:

Human Resources – PSM
Visit Albuquerque
PO Box 26866
Albuquerque, NM 87125-6866
Fax: 247-9101
e-mail: jobs@visitabq.org

No phone calls please

The Visit Albuquerque is an equal opportunity employer. Applicants will be considered without regard to race, creed, color, gender, age, national origin, disability, veteran status, sexual orientation, gender identity, or any other status protected under local, state or federal law.