## THE STORY BEHIND EVERY STAY

### How We're Funded

#### **Accommodations Tax**

Hotels collect tax from visitor stays and remit to Washtenaw County based on Public Act 263. Zero dollars collected from local businesses or residents!

#### **County Contracts with Destination Ann Arbor**

Attract visitors to Washtenaw County through advertising, marketing, meetings, and sporting event attractions.

#### **Community Impact**

Visitor spending supports restaurants, attractions, venue rentals, and more!

# 6.1M VISITORS IN WASHTENAW COUNTY IN 2023

\$878.9M
VISITOR SPENDING

12,783 4<sup>TH</sup> LARGEST INDUSTRY IN WASHTENAW COUNTY

### What We Do

- Market and promote our area's attractions, events, hotels, restaurants, and experiences.
- Bring conferences, meetings, and large events to Washtenaw County.
- Collaborate with hospitality businesses to increase overnight stays and visitor spending.

# How are we different from a Chamber of Commerce?

A Chamber of Commerce supports the local business community broadly, while a Destination Marketing Organization specifically markets the area to attract visitors who will spend money in the destination.

