

AV & RIGGING CLARIFICATIONS 2026

- **On Site Storage Space-** Current provider has roughly 700 sq ft of private space. They also rent a 3rd party storage container and are allowed to keep it on the loading dock. There are other unofficial storage areas. Additional locations will be reviewed with provider as we evaluate facility storage during renovation plans.
- 2. Can you please share any available rigging plots, ceiling maps, load ratings, or related engineering documents? [See https://www.palmspringscc.com/pscc-rfp/](https://www.palmspringscc.com/pscc-rfp/)
- 3. Can you please clarify whether the exclusive rigging scope is expected to apply from the truss up, or only from the motor up? For example, would outside production companies be permitted to bring in their own truss, or would truss be included within the exclusive rigging partner's scope? [Motor up](#)
- 4. Are there any lifts on-site that the AV partner would be permitted to utilize in addition to their own equipment, such as boom lifts or similar equipment?
[Contractor must provide their own lift\(s\). However, the PSCC has a scissor and boom to loan on occasion.](#)

Revenue / Forecasting

5. Can you please provide the last three years of gross AV revenue for the facility?

[AV and Rigging Revenues](#)

- [2022 – 1.41m](#)
- [2023 – 1.20m](#)
- [2024 – 1.72m](#)
- [2025 – 2.02m](#)

6. If available, can the historical revenue be split between AV and rigging?- [not available](#)
7. Can you also provide the 2026 forecasted revenue number? [See 4 year history on pg 1](#)

Contract Term / Start Date

8. What is the expected start date of the contract if awarded? [Start is 7/1/2026. We may be able to extend a month and negotiate a date.](#)
9. The RFP states that the term of the contract will be five years. Can you please clarify whether this is a straight five-year term, or whether it is structured as an initial term with renewal options, such as three years with two additional one-year extensions or one additional two-year extension? [Straight 5-year term](#)

Service Charge / Power

10. Does PSCC currently charge a service charge on AV equipment? If so, can you please confirm the current service charge for the venue? [No service charge for the PSCC. Commission only.](#)
11. Is the AV provider also responsible for power, or is power handled through the engineering department or a separate contractor at the venue? [Production Power is handled through the PSCC Engineering Department at no additional charge.](#)

[Production power is defined as: 20 or 30 amp breakout boxes, 100/200/400 amp marine plug. Tails provided.](#)

12. **Union -**

Does the PSCC or OVG foresee the audio-visual, rigging and IT workers also unionizing as a part of the new "Labor Harmony Agreement". [We do not foresee this as a matter of concern.](#)

13 Renovation -

Are the proposed 2-year renovations starting in 2027 or 2028 going to impact business levels during the peak season (**Oct thru May**). Unknown. The PSCC is not permitted to close during any part of the renovation.

Renovations will begin in 2027. We will work closely with our events and will plan to have as little impact as possible while continuing to drive revenue.

14. Insurance -

Is the PCSS & OVG open to 'reasonable' language edits regarding Insurance provisions as it relates directly to the nature of the proposer's business. [Yes. Open to language edits if selected for final negotiation.](#)

15. Agreement -

In regard to the review of the Sample Agreement, Inspire has the following recommended additions to the Agreement as a part of the on-going negotiations. The intent is to have to a mutually agreed upon language for each of the below recommendations:

Inspire recommends the addition of a binding arbitration agreement mutually agreed upon by all parties

- Inspire recommends a mutual liability cap equal to the required insurance minimums
- Inspire recommends we add a Mutual consequential damages waiver
- Inspire recommends we add a Mutual Indemnification – where each party indemnifies the other for their own negligence

[Yes. Open to language edits if selected for final negotiation.](#)