



## PEORIA CIVIC CENTER AUTHORITY

April 27, 2023 at 4:00PM – Regular Meeting No. 7

### MINUTES

Chairman Greer-Batton called the regular meeting of the Peoria Civic Center Authority to order at 4:02 pm, Thursday, April 27, 2023 at the Peoria Civic Center, 201 SW Jefferson Ave in Peoria, Illinois in the Lexus Clubroom via video, conference call, and in person.

#### **Voting Authority Members Present:**

Chairman Yvonne Greer-Batton  
Commissioner Richard Semonis  
Commissioner Karrie Ross  
Commissioner Lon Lyons  
Commissioner Christell Frausto Aboytes  
Commissioner Norris Chase

#### **Voting Authority Members Absent:**

Commissioner Matt Bartolo

#### **Non-Voting Authority Members Present:**

None

#### **Non-Voting Authority Members Absent:**

Commissioner Sid Ruckriegel  
Commissioner Deborah O'Fallon Roethler  
Commissioner Joseph Dalfonso

#### **PCC / ASM Global Staff Present:**

Rik Edgar, General Manager  
Mindi Baumann, Director of Finance  
Beau Sutherland, Director of Sales and Marketing  
Brian Carver, Guest Services Manager  
Ashley Clayton, Booking Coordinator  
Dawn Holly, Accounting Specialist  
Robert Gates, PCCA Legal Counsel

#### **Other:**

Mike Olson  
Brian Lund, President and COO of The Monarch Corporation  
WEEK

Chairman Greer-Batton called the meeting to order at 4:02 pm. She requested that roll call be taken, Quorum present.

**Motion of Unanimous Consent to proceed with the PCCA Meeting by automated attendance:**

Passed with no objection.

Chairman Greer-Batton informed the PCCA that we would amend the order of the agenda and allow for public comment at this time.

**Public Comment:**

Mike Olson was present and wanted to personally thank Mr. Rik Edgar for the contract negotiations that took place with the Peoria Rivermen. Mr. Olson also attended the Greater Peoria Sports Hall of Fame Banquet and wanted to tell the PCCA that it was a great banquet. Mr. Olson appreciates all the work that has been done.

**OPERATING REPORTS:**

**Venue Report:**

General Manager Rik Edgar submitted the Venue Report. The roofing project has started. We have uncovered some challenges with drains and will be working on a change order. General Manager Rik Edgar stated we are trying to create experiences for not only the fans, but the artists too. Pollstar included a picture of Bert Kreischer from his event here at the Peoria Civic Center. Staff continues to come up with unique gifts specifically created for the artists. March exceeded budgeted expectations by more than \$94,000. The PCC is \$1.67M ahead of budget after seven months. Arena concert inventory is at an all-time high with 15 musical performances confirmed during the fiscal year. Net revenue per performance is up by 40% per concert. Arena Entertainment has seen annual net revenue growth of more than 5 times when compared to any year prior to FY22. We are becoming a comedy hot bed. The Lower Bowl seating is scheduled to be installed in September-October.

Director of Sales and Marketing Beau Sutherland reported that lots of leads are coming in, including Summit Volleyball. Business Development signed ICCI as a new suite client. There were also 2 contract renewals. Marketing announced 5 new shows, hosted 7 arena/theater shows, and provided site tours.

General Manager Rik Edgar informed the PCCA that the Directors will be traveling to attend some ASM meetings this summer.

The PCCA board commended staff for the great job.

Director of Finance Mindi Baumann announced that we will have a new employee starting in the F&B Department on May 8<sup>th</sup>.

**PACVB Report:**

The PACVB Report was received and filed.

**COMMITTEE REPORTS:****Finance Committee:**

Commissioner Ross informed the PCCA that the Finance Committee met on Tuesday. We are having a great year so far. The topics discussed at the Finance Committee meeting included the Audience Building Fund and the DCEO Grant awarded for that program. Commissioner Ross gave kudos to General Manager Rik Edgar and PCCA Chairman Yvonne Greer-Batton for their work to get that grant.

The 1<sup>st</sup> Quarter Report for the DCEO Grant has been submitted.

Conventions and the Exhibit Hall space was discussed. Athletic events such as Summit Volleyball, will be a new target audience for that space. Director of Sales and Marketing Beau Sutherland stated ASM Global gave us the lead for the Summit Volleyball event. The sales team will be going to ASM meetings to work on getting new business.

Commissioner Ross informed the PCCA that Commissioner Lyons will be working with staff to look into naming rights possibilities. The Finance Committee has 2 action items on the agenda. Those include the disposal of equipment and the bond sale.

**Capital Committee:**

Chairman Yvonne Greer-Batton informed the PCCA that the Capital Committee did not meet this month. They will hold a Special Capital Meeting on Monday, May 8<sup>th</sup>.

**CONSENT AGENDA ITEM:**

1. Minutes from March 23, 2023 PCCA Meeting
2. Minutes from March 31, 2023 – Special Meeting No. 3

**Motion of Unanimous Consent to Approve the Consent Agenda Item:**

Passed with no objection.

**ACTION ITEMS:****1. Receive, File, Approve Committee Reports and Recommendations****Motion to Receive, File, Approve Committee Reports and Recommendations:**

Moved: Commissioner Semonis. Seconded: Commissioner Lyons. Passed unanimously by roll call vote. Commissioner Frausto Abotes did not vote.

## **2. Capital Committee Memo – Equipment Disposal Memo**

### **Motion to Approve Capital Committee Memo – Equipment Disposal Memo Dated April 25, 2023**

Moved: Commissioner Ross. Seconded: Commissioner Semonis. Passed unanimously by roll call vote. Commissioner Frausto Abotes did not vote.

## **3. License Extension and Addendum No. 4 – Peoria Rivermen**

### **Motion to Adopt the License Agreement Addendum No. 4 and Include a Letter with that Addendum**

Moved: Commissioner Ross. Seconded: Commissioner Lyons. Passed unanimously by roll call vote. Commissioner Frausto Abotes did not vote.

## **4. Tax Exemption Certificate and Agreement, City of Peoria, Peoria County, Illinois, General Obligation Bonds, Series 2023A**

### **Motion to Adopt Tax Exemption Certificate and Agreement, City of Peoria, Peoria County, Illinois, General Obligation Bonds, Series 2023A as Presented Subject to the Final Review by the PCCA Chairman, Finance Committee Chairman, and Legal Counsel**

Moved: Commissioner Semonis. Seconded: Commissioner Ross. Passed unanimously by roll call vote. Commissioner Frausto Abotes did not vote.

## **DISCUSSION/INFORMATIONAL ITEMS:**

Legal Counsel Robert Gates reminded the board members that their Statement of Economic Interest is due on May 1<sup>st</sup>.

Chairman Yvonne Greer-Batton wanted to thank General Manager Rik Edgar and staff for the pre-party before the Katt Williams concert. It was a really great time and our State Representative Jehan Gordon-Booth was in attendance.

### **Executive Session:**

There was no need for an Executive Session.

### **Adjournment:**

Chairman Greer-Batton informed the committee that the next PCCA Meeting will be a special meeting on Monday, May 8, 2023 at 4:15 pm.

Chairman Greer-Batton informed the committee that the next regular PCCA Meeting will be on Thursday, May 25, 2023. Chairman Greer-Batton requested a motion to adjourn.

**Motion of Unanimous Consent to Adjourn:**

Passed with no objection.

Meeting adjourned at 4:41 pm.