

# BIG SKY

CHAMBER



 [MEMBERSHIP INFORMATION](#)

# Welcome to **BIG SKY**

“Big Sky has a unique visitor economy, and the Big Sky Chamber balances visitors’ needs with support for our businesses who serve that economy.

We are passionate about making a difference in our community and for our businesses. Big Sky and our business community face challenges that are too big to tackle alone.

We work to support, advocate and empower our partners as a convener, catalyst and champion for business across the region. We sit on the Coordinating Council of Big Sky and work alongside nonprofits, private businesses and the Big Sky Resort Area District to enact change that advances our business community.

Thank you for your interest in the Big Sky Chamber. Let’s explore how membership can be a big win for your business and the greater community.”

Sincerely,

**Brad Niva**

CEO, Big Sky Chamber



## **MISSION**

Enhance the overall vitality of our business community.

## **VISION**

Steward a thriving Big Sky economy.



**Find upcoming events, sign up for our newsletter and more at [bigskychamber.com](https://bigskychamber.com)**

“From day one the Chamber has supported the growth of our business. They live up to their reputation of standing up for the local community and its economy. From the ribbon cutting, to networking events, referrals and marketing, they have been an influential voice for our business.”

Kaley B., Owner, Big Sky Natural Health





# Meet the Big Sky Chamber



The Big Sky Chamber represents over 500 Member businesses and their thousands of employees across the Greater Gallatin Valley. As a Chamber member, you can promote and grow your business, network with your peers, and engage in the community.

## A Partner for Business and the Community

Established in 1986, the Big Sky Chamber of Commerce is a 501(c)(6) nonprofit organization. Chamber funding in part comes from the Big Sky Resort Tax and membership investments.

The Chamber has taken a leadership role in convening community members to discuss and act on important topics such as workforce housing and roadway improvements.



Are you and your business eager to make a difference in solving some of these challenges? The Chamber is here to help you achieve your goals.

[bigskychamber.com](http://bigskychamber.com)

## Chamber Board of Directors

- Frank Acito - Lone Mountain Land Company
- Jodi Daily - Montana Backcountry Adventures
- Chris Darnell - Big Sky Medical Center
- Jim Delzer - Delzer Diversified
- Tim Drain - Natural Retreats
- Sarah Gaither - Big Sky Food Bank/HRDC
- Katie Grice - Boyne Resorts
- Danielle Miller - Big Sky Land Management
- Megan Porter - Leadership Big Sky Facilitator
- Greg Wagner - Moonlight Basin
- Ryan Wilson - Suffolk Construction

## Thank You to Our Primary Investors



“Lone Mountain Land Company recognizes the ever-changing business climate in Montana. The Chamber has been a long-standing partner to our community through their dedication to innovative business development and community outreach.”

**Matt Kidd,**  
CrossHarbor Capital Partners  
& Lone Mountain Land Company





# Ways to Connect and Grow Your Business



## Sponsorship Opportunities

- Annual Visit Big Sky Marketing Luncheon
- Belonging in Big Sky
- Big Sky Futures
- Black Diamond Annual Awards Dinner
- Breakfast in Big Sky
- Business in Big Sky
- Business Skill Building Series
- Eggs & Issues
- Fore-O-Six Golf Tournament
- Small Business Saturday
- Quarterly Member Meet Ups

## Advertising & Business Recognition Opportunities

- Ribbon cutting
- Member highlight across digital media
- Business promotion in bimonthly #BigSkyBiz newsletter
- Member highlight video for social media
- “Making it in Big Sky” article in Explore Big Sky
- Dedicated email blast(s)
- Job board posting



## Signature Events

### SPRING

#### Eggs & Issues

#### Annual Visit Big Sky Marketing Luncheon

### SUMMER

#### Black Diamond Business Awards Dinner

#### Fore-O-Six Golf Tournament

### FALL

#### Annual Double Black Diamond Luncheon

#### Small Business Saturday

## Programs

### Quarterly Member Meet Ups

Spark connections, fuel growth: Join us for light fare, drinks, and meaningful business conversations.

### Big Sky Futures

Empower high school students to become future business leaders.

### Belonging in Big Sky

Create educational opportunities, funding for critical needs of minority groups, and host events to celebrate and welcome all.

### Business Skill Building

Master essential skills: Explore topics like succession planning, building a coaching culture, and more.

### Business in Big Sky

Gain insights on navigating the local economy and connect with industry experts.

### Breakfast in Big Sky

Get informed, get involved: Breakfast in Big Sky tackles important topics impacting our community.



## Leadership Big Sky

Leadership Big Sky is one of the top leadership development programs in the region. Through a mix of classroom sessions, interactive tours, assessments, and access to local decision-makers, Leadership Big Sky gives a behind-the-scenes look into the complex interconnectivity of our economy, industries, and people.



# Choose the Investment Option That Meets Your Business Goals

As a Chamber member, you'll have opportunities for personal growth and business expansion. You'll get member pricing for networking and educational events, and you can promote your business through the Chamber's communication channels.

Chamber members can also access United Healthcare plans that may come at lower costs. The network includes 7,000 providers and 85 hospitals.



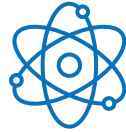
## Champion: \$10,000

Your investment in Big Sky supports a growing economy.

### Champion members receive:

- Brandable workforce recruiting videos and resources **NEW**
- (2) Reserved seats at our Annual Breakfast with the Board of Directors
- Presenting Sponsor at one signature event
- A scholarship to Leadership Big Sky to use or gift
- A Classic Membership to gift
- Your company logo in permanent rotation on bigskychamber.com
- (4) Personalized e-blasts to Chamber database per year
- Full Chamber support to meet the specific needs of your business **EXCLUSIVE**
- Plus all the benefits of the other membership levels\*

\* Excludes "Exclusive" benefits from previous tiers.



## Catalyst: \$6,000

Ready to plug in and make a difference in the Big Sky business community?

### Catalyst members receive:

- Invitation to our yearly Investor Luncheon
- Invitation to Business Days at the Capitol
- (2) Season tickets to Breakfast in Big Sky
- Underwriter recognition at one signature event **EXCLUSIVE**
- (4) Press releases published on our website per year
- (2) Personalized e-blasts to Chamber database per year
- Annual sponsor recognition on our website
- Up to (3) additional businesses, branches and categories on Business Listing
- Plus all the benefits of the lower membership levels\*



## Convener: \$2,500

Be among the influential leaders who are shaping the region.

### Convener members receive:

- (1) Reserved seat at our Annual Breakfast with the Board of Directors
- (1) Season ticket to our Quarterly Economic Luncheons **NEW**
- (1) Reserved seat at our Annual Awards Dinner
- (2) Press releases published on our website per year
- Personalized e-blast to Chamber database per year
- 3-month sponsor ad on bigskychamber.com
- Up to (2) additional locations and categories on Business Listing
- Plus all the benefits of the lower membership levels\*



## Connector: \$1,000

Increase your community connections and visibility.

### Connector members receive:

- Access to the United Healthcare human resources modules
- 1-month sponsor ad on bigskychamber.com
- "Business Spotlight" feature on our blog, social media, and e-newsletter **NEW**
- (1) "Making It in Big Sky" article in Explore Big Sky
- A highlighted business listing and search engine optimized business profile on bigskychamber.com
- Additional business category in directory search results
- Plus all the benefits of the lower membership level\*



## Classic: \$450

Build relationships that can help grow your business.

### Classic members receive:

- Access to the Big Sky Chamber health plan
- Business listing on bigskychamber.com
- Job board posting
- (2) Monthly content sharing through Chamber's channels
- Exclusive business referrals
- Host and attend new business ribbon cuttings
- Invitation to events, with members-only pricing
- Chamber representation at regional governmental meetings
- Virtual membership plaque



### NOTE:

Nonprofit/Charity and Sole-proprietor discount of 30% available for 501(c)3 organizations or businesses with 1-2 employees.



# Celebration of Growth

12%

Potential healthcare premium savings for businesses enrolled in Big Sky Chamber's health plan through United Healthcare

30

Business skills trainings the Big Sky Chamber has conducted since 2022

100+

Leaders have completed the 8-month Leadership Big Sky training program since 2018



810 businesses are registered in Big Sky employing 7,400 workers

58% are seasonal

42% are year-round

## Pillars of Success

- ▲▲▲▲
- CHAMPION:** Membership Connections
- ADVOCATE:** For Our Members
- SUPPORT:** Our Members



## A Look into Our Year

- 1 Introduced **Big Sky Futures** with Lone Peak High School, featuring guest speakers and annual job fair
- 2 Supported the **Big Sky Workforce Community Group** and produced a guide for seasonal workers
- 3 Launched the **Big Sky Human Resource Community Group** (professional HR resource group for Big Sky)
- 4 Developed numerous economic industry workforce studies
  - Cost of Living Analysis
  - Economic Profile
  - Monthly Visitation Data
  - Economic Impact Analysis



### Our Member Businesses Throughout the Region:



Meadow	189
Bozeman	156
Mountain	49
Canyon	47
Belgrade	15
Gallatin Gateway	9
West Yellowstone	8
Ennis	5
Billings	3
Livingston/ Paradise Valley	2
Other	24

### Big Sky Chamber Healthcare Plan

Big Sky Chamber members can team up to buy plans that may come at lower costs. They also have access to over 7,000 providers, healthcare professionals, and 85 hospitals. It's an offer only available from UnitedHealthcare. And only available with the UnitedHealthcare Select Plus plan.



# BIG SKY CHAMBER

## Contact Us

### Mailing:

PO Box 160100  
Big Sky, MT 59716

### Physical:

88 Ousel Falls Road  
Big Sky, MT 59716

info@bigskychamber.com  
406.995.3000



[bigskychamber.com](http://bigskychamber.com)

## Goals

**EMPOWER** members with the resources and connections needed for business to grow and prosper.

Be **TRUSTWORTHY** stewards of the Chamber's funds.

Remain **RELEVANT** and **RESPONSIVE** to the issues and concerns affecting businesses.

Be **PASSIONATE** about our community and the people living in it.

Be **LEADERS** in identifying and addressing issues of our community and region.