# MARCH 13 - 26, 2022

#### ORIGIN

Dine Out Boston® (formerly known as Restaurant Week Boston) was designed to drive **business during traditionally slow periods** for GBCVB Restaurant Members.

#### **EVOLUTION**

Initially started as a 5-day, once-a-year promotion with 36 restaurants, Dine Out Boston has evolved into a two-week, twice-a-year foodie event with over 150 restaurants.

## **WEB RESULTS**

603,747 4.89

Page Views

Pages per session

5:15

Avg. Session Duration

33%

Bounce Rate for DineOutBoston.com\*

\*The percentage of visitors to DineOutBoston.com who navigate away from the site after viewing only one page. Low bounce rate indicates an engaged audience; industry average is 48.24%



# DIGITAL ADS

Digital ads were displayed on a number of local web platforms.

2,689,878

**Impressions** 

77,668

Clicks

2.9%

Click Through Rate\*

\*Industry average is .05%





### DIGITAL MARKETING

EMAIL MARKETING

48%

Open Rate for Email Campaign

15%

Click through to open ratio for Email Campaign

**SOCIAL MEDIA MARKETING** 

25.1K+

Social Media Followers

1.5M

**Social Media Impressions** 

539K

Social Media Influencer **Followers** 

50.5K

**Social Media Engagements** 





@DINEOUTBOSTON



@DINEOUTBOS

## **YOUTUBE**

9K+

**Video Views** 

# **OPEN TABLE RESULTS**

89%

Reservations via Open Table were referred by DineOutBoston.com

### TRADITIONAL MARKETING

**BROADCAST RADIO** 

2,551,200

**Impressions** 

286

30-second spots

135 qty

**High Impact Promotions** 









