

### BOOK NOW TO GET 10% OFF NEW Q1 HOTEL MEETINGS HAPPENING BETWEEN 2023-2026

Book NEW business in a Boston or Cambridge hotel for the dates below and receive a 10% rebate off the banquet master bill AND 10% off all rooms booked.

# **Eligible Properties:**

All hotels in Boston and Cambridge that are members of the Tourism Destination Marketing District (properties with 50 or more rooms)

#### Criteria:

Cannot be a citywide (defined as a group using multiple hotels).

No single property annual events.

Multi-year contracts must be signed by June 30 of each year up to June 30, 2025. Contract is for next calendar year and may include an additional year. For example: By June 30, 2022, a contract can be signed for first quarter 2023 and at least one future year.

Contracts can also be signed for one year only. For example, a February 2023 group only, no other future years.

#### REIMBURSEMENT AND CAP:

There will be a financial cap on the program of \$3M. If we do NOT receive your form before the funds expire you will NOT be reimbursed. In order to track this, we ask that you send Rebecca Jones at <a href="mailto:riones@bostonusa.com">riones@bostonusa.com</a> the contracted revenue for guest rooms, meeting room rental, and banquet food and beverage. Please use the attached form.

## **Program Dates:**

2023 - Monday, December 19, 2022-Friday, March 31, 2023

2024 - Friday, December 22, 2023 - Sunday, March 31, 2024

2025 - Monday, December 23, 2024 - Monday, March 31, 2025

2026 - Monday, December 22, 2025 - Tuesday, March 31, 2026

### Offer:

Take 10% off the banquet master bill and a 10% rebate for all rooms booked at the group special rate for any NEW group that meets in the date range referenced above, including those rooms associated with a group block paid for by the individual guest.

# Qualified Expenses on the Master:

Nightly guest room charges, meeting room rental, food & beverage expense. Note: expenses from third party vendors such as AV, spa, etc. are not eligible for the 10% rebate.

# Requirements:

Meeting must take place over the promotion dates and actualize a minimum of 10 rooms on peak night.

