# Natrona County Travel & Tourism Council Visit Casper

# PUBLIC MEETING MINUTES TUESDAY, APRIL 23, 2024 – 11:30 a.m. CASPER, WYOMING

#### I. CALL TO ORDER

Mrs. Gamble called the public meeting of the Natrona County Travel and Tourism Council to order Tuesday, April 23, 2024, at 11:34 a.m. Roll call determined the presence of a guorum.

# II. ROLL CALL

Present: Cole Montgomery, City of Casper

Lisa Engebretsen, City of Casper
Mike Cevasco, Town of Midwest
Renee Penton-Jones, Natrona County

Sabrina Kemper, City of Mills

Tassma Powers, Town of Evansville Tiffany Gamble, Natrona County

Excused:

Kirk Goodman, Town of Bar Nunn

Absent:

Katie Arnold, Town of Edgerton

Also Present:

Tyler Daugherty, CEO

Terri Weinhandl, Operations Manager

Amanda Sewell, Destination Experience Coordinator Liz Bowers, Analytics & Social Media Coordinator

Wayne Stewart, Director of Marketing & Communications

Syd Wallace, Creative Coordinator Rhonda Schulte, Oil City News

Gena Jensen, National Historic Trails Center Foundation

#### CONSENT AGENDA

III. Mrs. Gamble asked for a motion to approve the consent agenda.

Moved by Mrs. Penton-Jones, seconded by Mr. Montgomery, carried without dissent to approve the consent agenda. (Exhibit 1)

# **OLD BUSINESS**

# IV. NJCAA RECAP

Mr. Daugherty gave a recap of the NJCAA Women's Division 1 Basketball Tournament held in Casper March 26 through April 1, 2024, to include ticket sales, hotel reports, and non-profit March madness for community

involvement. The tournament was a success with the economic impact on the community over \$1M.

# V. IRU RECAP

The International Round-up conference in Casper April 19 – April 22, 2024, was a great success. There were 80 international attendees and 40 local attendees from Wyoming, Montana, Idaho, North Dakota and South Dakota.

# **NEW BUSINESS**

### VI. BUSINESS DEVELOPMENT MANAGER

The opening for the Business Development Manager position has been posted. Mr. Daugherty has received resumes from eight candidates and is hoping to have 3-4 good candidates after presentations with interviews the second week of May.

# VII. YTD FINANCIAL OVERVIEW

The state/Wyoming Office of Tourism approved all projects submitted for the Destination Development Grant funds. Visit Casper will receive an additional \$600,000 on June 30 to spend from July 1, 2024, through June 30, 2026

Mr. Montgomery provided a financial overview stating that a budget amendment is necessary in May 2024 due to an increase in lodging tax. Visit Casper is in a good place financially.

# VIII. IMPACT GRANTS & MARKETING CO-OP

Visit Casper held a town hall meeting to educate local non-profits, etc., about the grant program and the marketing co-op.

The Casper Area Impact Grants application period is open from April 1 through May 17, 2024. Monies will be awarded after the committee reviews the applications at the end of May.

The Marketing Co-op is in its second year. The application period is open until May 3, 2024. Up to 10 recipients will be awarded \$2,500 each for marketing expenses.

# IX. NATIONAL TRAVEL & TOURISM WEEK (NTTW)

- NTTW is May 20 May 25.
- Visit Casper has a full week of events scheduled to include workshops, tours, trivia night, and the annual breakfast.
- David Street Station will host a Mutual of Omaha Animal Event on Saturday, May 25 in conjunction with NTTW.

# X. STAFF REPORTS

- This year is the 25<sup>th</sup> Anniversary of CNFR.
- CNFR will take place June 9 June 15.
- Tia Troy has locked in four influencers.
- Visit Casper will host an evening event Thursday, June 13 in the Tack Room at the FWC.
- David Street Station will hold "West Fest" on June 9 with horse rides, a petting zoo and movies.
- Visit Casper is hoping to sponsor up to three Casper College rodeo athletes who qualify for CNFR.

# XI. LIGHTNING BUG PUBLIC RELATIONS

No report.

# XII. SALES & MARKETING REPORTS (Exhibit 2)

# Sales - Amanda Sewell

Ms. Sewell gave a summary of the International Round-up (IRU) conference.

# Marketing – Wayne Stewart

- Mr. Stewart gave a summary of marketing highlights with the Wyoming Office of Tourism, Madden, and iHeart Media.
- CNFR ads will appear in Cowboys & Indians and on social media.
- The downtown walking map has been sent to the printer and should be available to locals and visitors mid-May.

#### XIII. COUNCIL COMMENTS

None.

# XIV. PUBLIC COMMENTS

None.

XV. **NEXT MEETING:** Tuesday, May 28, 2024, at 11:30 a.m.

# XVI. EXECUTIVE SESSION

None.

#### XVII. ADJOURNMENT

Mrs. Gamble asked for a motion to adjourn.

Moved by Mrs. Penton-Jones, seconded by Ms. Kemper, carried without dissent to adjourn at 12:10 p.m.

Tiffany Gamble, Chair

Sabrina Kemper, Secretary