





## CASPER AREA ACCOMMODATIONS

# **HOTELS/MOTELS**

Available Rooms	Year	February	YTD	February
	2025	58,352	122,956	Pre-COVID Comparison
	2024	58,296	122,838	
	YOY	0.1%	0.1%	
	2019	59,136		-1.3%

Occupancy (%)	Year	February	YTD	February
	2025	45.8%	43.4%	Pre-COVID Comparison
	2024	51.9%	48.6%	
	YOY	-11.7%	-10.6%	
	2019	54%		-15.9%

ADR (\$)	Year	February	YTD	February
	2025	\$108.52	\$106.76	Pre-COVID Comparison
	2024	\$104.96	\$100.79	
	YOY	3.4%	5.9%	
	2019	\$86.10		26.04%

RevPAR (\$)	Year	February	YTD	February
	2025	\$49.71	\$46.36	Pre-COVID Comparison
	2024	\$54.47	\$48.94	
	YOY	-8.7%	-5.3%	
	2019	\$46.50		6.9%

Source: STR

# SPORTING EVENTS

LEADS 4	Est. Room Nights
Wyoming Senior Olympic National Games	75-100
Salt Lake Olympic Teams	25
CNFR 2027-2032	1,909
Wyoming Youth Basketball Association *Waiting on room block count	*50+ Teams

# **LEADS CONFIRMED**



High School State Volleyball

High School State Wrestling

High School State 1A/2A & 3A/4A Basketball

High School State Track

High School State Marching Band

High School State Art Symposium

High School State Spirit

# **UPCOMING EVENTS**

NJCAA: March 25th - April 1st at the Ford Wyoming Center. Casper College set to compete against Salt Lake Community College on March 5th at 12:15pm.

# **MEETINGS & GROUPS**

LEADS 7	Est. Room Nights
Outdoor Media Summit 2026	500
NAIFA Wyoming Sales Summer	25
Wyoming Craft Brewers Guild	75
Rocky Mountain Association of Fairs	300
Boots on the Ground Productions	115
National Council of University Research Administr	rators 250
WyGEO	50

# **LEADS CONFIRMED**







# MARKETING

VISITCASPER.COM	February	YTD	YOY
Total Website Users	33,430	67,738	4.19%
Visitor Guide Requests	124	285	-72.81%
*RTY Kit Requests	30	245	-60.53%

<sup>\*</sup>Road to Yellowstone OnRamp Kit

#### 48 HOURS IN CASPER

By Visit Casper on Feb. 18, 2025

With so much to see and do in Casper, it might be hard to know where to begin. So to help, we've compiled a two-day itinerary to get you started. Whether you're in town for a Wyoming High School State Championship event, concert at the Ford Wyoming Center, or maybe you're just passing through and...

#### MOST RECENT BLOG POST

EMAIL MARKETING	Subscribers (TD)		Open Rate	YOY
Visit Casper E-Newsletter	17,079	-11.5%	48.9%	27.7%
Stakeholder E-Newsletter	458	1.55%	42.3%	12.8%
5150' Local E-Newsletter	1,002	-21.66%	40.6%	-29.3%

Source: Act-On

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SOCIAL MEDIA	Audience	YOY
Instagram	6,401	11.65%
Facebook	21,318	0.26%
LinkedIn	682	32.7%
TikTok	1,514	4.99%



#### TOP JAN. POST



1,713 Views
73 Interactions

5150'Local  CASPER WYOMING  SOCIAL MEDIA	Audience	YOY
Instagram	3,488	5.86%
Facebook	3,340	2.52%
TikTok	1,022	74.1%



## **TOP JAN. POST**



2,581 Views 68 Interactions



Source: Muckrack





**482,653** UVM/Circulation







# VISIT CASPER ADVOCATES PROGRAM

The Visit Casper Advocate Program was created by Visit Casper to empower local advocates in supporting tourism, fostering community engagement, enhancing visitor experiences, and maximizing the positive economic impact of travel.

<b>UPCOMING CLASSES</b>	Date	Time Scheduled	Location
13 Certifications	March 19th, 2025 May 5th, 2025	8am - 12pm 10am - 12pm	Ramkota Hotel & Conference Center TBA
Certifications To Date	August 14th, 2025 October 9th, 2025	8am - 10am 10am - 12pm	TBA TBA

To sign up for classes please fill out the form at this link: visitcasper.com/locals/visit-casper-advocates



# VISIT Casper GLOSSARY

#### **CASPER AREA ACCOMMODATIONS**

#### Average Daily Rate (ADR)

Average revenue earned per occupied room in a hotel over a specific period (room revenue/rooms sold).

#### Occupancy %:

Percentage of available rooms that are occupied over a given period. Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in our hotels.

#### **RevPAR**

The revenue per available room calculated by multiplying a hotel's ADR by its Occupancy (or by dividing total room revenue by the total number of rooms available).

#### **STR**

Performance data collected and reported by STR (Smith Travel Research). STR Data helps track key performance metrics (such as ADR, Occupancy and RevPar).

#### **SALES**

#### Leads

A marketing platform designed for email marketing, campaign management, and tracking viewer engagements.

#### **MARKETING**

#### ACT-On

A marketing platform designed for email marketing, campaign management, and tracking viewer engagements.

#### Ad Value

The cost for what the piece would be if it was an ad of the same size.

#### **Audience**

The Number of followers on any given social media platform.

#### Bandwango

A tourism and destination marketing platform used to help organizations create and manage mobile-friendly passports and trails for locals and visitors.

#### **Editorial Value**

The "editorial" value of the piece. Basically, more weight is placed on editorial coverage than advertising, as we aren't paying for that story to run.

#### **Earned Media Placements**

The exposure or publicity a brand gains without directly paying for it. Examples include media coverage, influencer mentions, and organic shares as a result of public relations efforts.



#### **MARKETING CONTINUED**

#### **Eventive**

An event management platform that provides tools for planning, hosting, and tracking event data like ticket sales, attendance, and scheduling.

#### **Interactions**

The actions that viewers take in response to content. Examples include: liking, commenting, sharing, mentions, clicks and saves.

#### Muckrack

A popular public relations and media monitoring platform used by PR professionals, marketing teams, and brands for stream lining media relations and improving visibility in the press.

#### **UVM/Circulation**

Unique Visitors per Month: a metric used to track the number of people who are exposed to or interact with content across platforms in a given month.