

#### Punta Gorda/Englewood Beach VCB Economic Impact Estimate for Englewood Beach WaterFest November 16 - 18, 2018

Joseph St. Germain, Ph.D. Phillip Downs, Ph.D. Rachael Anglin Isiah Lewis





#### Total Economic Impact<sup>1</sup>

### \$5,882,500

When including indirect and induced effects<sup>2</sup> of direct spending, the total economic impact of people attending Englewood Beach WaterFest who **live outside** of Charlotte County was \$5,882,500<sup>3</sup>.

<sup>1</sup>It is unclear whether or not previous economic impact reports for this event took into account visitors who stayed with friends and relatives. Further, it appears that previous economic impact reports did not adjust the economic impact to reflect the number of unique attendees to the event as opposed to simply using total attendance as reported by the event. Hence, comparison of figures in this report may not be directly comparable to figures in previous reports.

<sup>2</sup>Induced effects are increased business spending resulting from tourism dollars. Indirect effects are increased household spending resulting from tourism dollars.

<sup>3</sup>For accommodations, restaurants, groceries, transportation, attractions, entertainment, shopping, ticket prices, and "other" expenses.





#### **Direct Spending**

# \$3,844,800

#### People who **live outside** of Charlotte County spent \$3,844,800 during Englewood Beach WaterFest.

<sup>1</sup>For accommodations, restaurants, groceries, transportation, attractions, entertainment, shopping, ticket prices, and "other" expenses.





#### **Direct Spending**

Direct spending by category by all **out-of-county** attendees who attended Englewood Beach WaterFest.

\$ 3.844.800
\$ 425,400
\$ 356,900
\$ 320,100
\$ 339,700
\$ 266,600
\$ 1,166,600
\$ 969,500
\$ \$ \$ \$ \$



#### Out-of-County Visitors<sup>1</sup>

## 6,000

#### There were 6,000<sup>2</sup> individuals from outside Charlotte County who attended Englewood Beach WaterFest.

<sup>1</sup>It is unclear whether or not previous economic impact reports for this event used total attendance as reported by the event organizer or the number of unique attendees to the event. Hence, comparison of figures in this report may not be directly comparable to figures in previous reports. <sup>2</sup>An estimate of 30,000 total attendees was used for this report and directly affects economic impact.





Paid Room Nights Generated

### 6,930 room nights Attendees who live outside of Charlotte County spent 6,930 nights in our hotels, motels, etc., while attending Englewood Beach WaterFest.





#### Out-of-Town Visitor Profile

- •3.2 people per travel party
- •7.8 nights stayed in Charlotte County
- •51 years old average age
- •56% male





#### Methodology

- The economic impact of Englewood Beach WaterFest was based on data from the following sources:
  - Interviews conducted by Downs & St. Germain Research with 294 attendees of Englewood Beach WaterFest,
  - Attendance figures from Englewood Beach WaterFest,
  - Punta Gorda/Englewood Beach VCB Visitor Tracking Studies, and
  - Tourism database at Downs & St. Germain Research.





#### 2018 Englewood Beach WaterFest Economic Impact Study

Sean Doherty, CSEE – Punta Gorda/Englewood Beach VCB, Sales & Sports Marketing Manager/Interim Director of Tourism 941-743-1900, Sean.Doherty@charlottecountyfl.gov

Joseph St. Germain, Ph.D., President, joseph@dsg-research.com Phillip Downs, Ph.D., Senior Partner, pd@dsg-research.com Rachael Anglin, Senior Project Director, rachael@dsg-research.com Isiah Lewis, Project Director, isiah@dsg-research.com Downs & St. Germain Research 1-800-564-3182: www.dsg-research.com



