

### ON THE EDGE OF O'HARE AND IN THE MIDDLE OF EVERYTHING.

WHERE YOU ARE THE CENTER OF OUR UNIVERSE. Dear Stakeholders.

Thank you for your support of the hospitality community and Meet Chicago Northwest. We all understand how crucial destination promotion is to our eight Chicago Northwest communities, and the economic impact the hospitality industry brings to the

communities we represent. We are pleased to share our calendar year 2022 achievements in our Annual Report.

Sincerest regards,

Heather Larson, CMP President & CEO







PC CREDITATION P

#### MISSION \_

Making a positive economic impact by attracting visitors to the Chicago Northwest region

#### VISION \_\_\_\_\_

Connecting the experiences of Chicago Northwest where visitors get a competitive edge

#### **VALUES**

Respect | Responsibility | Excellence | Service | Collaboration | Resourcefulness | Advocacy

#### MEET CHICAGO NORTHWEST STAFF

Melinda Garritano | Senior Account Executive

Pam Hailey | Director of Sales

Heather Larson, CMP | President & CEO

Christina Nied | Account Executive

Karina Parada | Creative Content Manager

Alyssa Ullo | Director of Marketing

Amy Walgren | Partnership & Service Manager

Anne Zavis, CPA | Accountant



#### **CELEBRATION OF 40 YEARS**





### **EXECUTIVE COMMITTEE**JANUARY 2022 - DECEMBER 2022

Shirlanne Lemm | GOA Regional Business Association | CHAIR Christina Anderson-Heller | Lynfred Winery | VICE-CHAIR

Trustee Pat Feichter | Village of Elk Grove | SECRETARY

Dieter Heigl | Renaissance Hotel | PAST-CHAIR

Michael Larson | Schaumburg Boomers | VICE-CHAIR

Trustee John Scaletta | Village of Arlington Heights | VICE-CHAIR

Chuck Valenti | DoubleTree Hotel | TREASURER

Jerry Varghese | Country Inn & Suites | VICE-CHAIR

#### **BOARD OF DIRECTORS**

**JANUARY 2022 - DECEMBER 2022** 

Hasan Ali | Westin Chicago Northwest

Steven Andrews | PACE

Carmie Antongiovanni | Aloft Hotel

Ted Boufis | Local Bar & Grille

Chip Brooks | Hey Nonny

Mayor Tom Dailly | Village of Schaumburg

Alex Hilton | Juice & Berry

Andy-John G. Kalkounos | Chicago Prime Restaurants |

DEVELOPMENT COMMITTEE

Adam Klos | Eaglewood Resort & Spa

Heather Lloyd | Woodfield Mall

Trustee Frank Madaras | Village of Itasca

Omar Naimi | Hyatt Regency Schaumburg

Dr. Avis Proctor | Harper College

Rob Sabo | City of Rolling Meadows

Janelle Silva | City of Wood Dale

Scott Stone | Daily Herald

Pratik Trivedi | Trivedi Hospitality

#### **EX-OFFICIOS**

**JANUARY 2022 - DECEMBER 2022** 

Mayor Joe Gallo | City of Rolling Meadows

Mayor Thomas Hayes | Village of Arlington Heights

Mayor Craig Johnson | Village of Elk Grove

Mayor David Pileski | Village of Roselle

Mayor Jeffrey Pruyn | Village of Itasca

Mayor Nunzio Pulice | City of Wood Dale
Mayor Billie Roth | Village of Streamwood

#### **GROUP SALES**

In 2022, our sales team brought over 450 potential meetings and events to our hotels and venues. This translated into over \$17 million in definite group economic impact for the Chicago Northwest region.

# by the numbers

January 2022 - December 2022

leads 450 lead room nights 218,359

definites | 98 definite attendees | 82,657 definite room nights | 34,844 total economic impact | \$17,422,968







#### **GROUP SALES TRAVELS 2022**

#### **JANUARY**

Connect Chicago PCMA Convening Leaders Religious Conference Management Association (RCMA) Emerge

#### **FEBRAURY**

MPI Wisconsin MIC

#### **MARCH**

Cleveland Sales Mission

#### **APRIL**

DC Sales Mission MPI Potomac Indianapolis Sales Mission

#### MAY

Sports ETA HelmsBriscoe ABC MPI St. Louis EduCon

#### JUNE

FEA

MPI World Education Congress ConferenceDirect APM

#### **AUGUST**

Connect Marketplace Destination Midwest Smart Meetings 3-Day

#### **SEPTEMBER**

PCMA Heeartland PFA Annual Conference S.P.O.R.T.S. The Relationship Show

#### OCTOBER

Connect Faith TEAMS

#### **NOVEMBER**

American Express National Coalition of Black Meeting Professionals PCMA Bowl-a-thon HPN Global Partner Meeting

#### **DECEMBER**

IAEE Expo Expo Association Forum Holiday Showcase



The marketing team has been focused on sharing the Chicago Northwest suburbs through various platforms and advertising purchases.

## by the numbers

January 2022 - December 2022

#### CHICAGONORTHWEST.COM

visits 270,319 pageviews 478,178

#### **CHICAGO NORTHWEST EAT LOCAL WEEK 2022**

impressions 4,121,877 placements 12+

participating restaurants 62

#### CHICAGO NORTHWEST FAMILY DAY 2022

impressions | 2,929,936 placements | 26 participating attractions | 10

#### **EXPEDIA CAMPAIGN**

impressions 3,064,334
room nights 12,894
total gross bookings \$1,518,400

#### **FACEBOOK**

impressions | 2,446,805 engagements | 138,348 link clicks | 43,330

#### INSTAGRAM

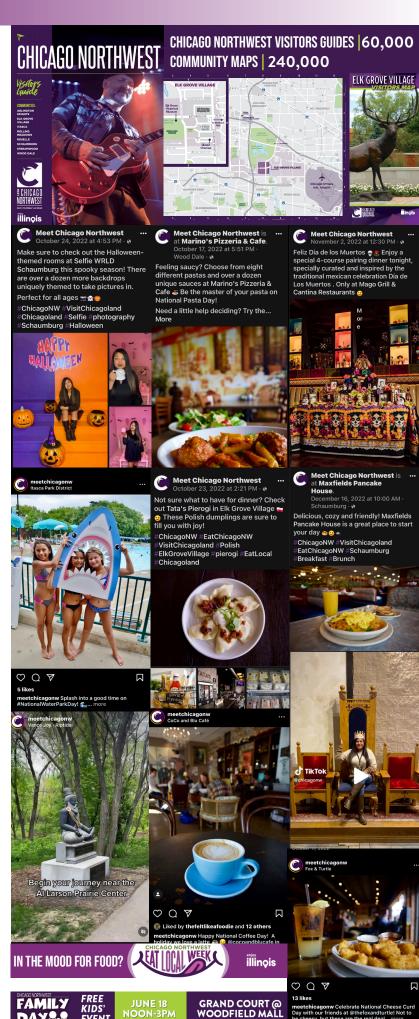
impressions | 169,307 engagements | 2,338

#### LINKEDIN

impressions 58,012 engagements 5,031



Billie Holiday: Metropolis' Lady Day at Emerson's Bar & Grill pays tribute to Black History icon



#### **PARTNERSHIP**

We love our partners! Our team attended many community events, collaborated at trade shows and met with partners one-on-one throughout the year. Additionally, we hosted our Annual Meeting, **Hotel Coffees, Annual Hotel Summit, Quarterly** Hotel Coffees, and our Holiday Open House.



