

STEUBEN

WINE GUIDE



STEBEN WINE GUIDE

“*The Finger Lakes, in particular, has developed its identity as the leading cool-climate wine region in the United States.*”

—Eric Asimov, *New York Times*

“*... while Napa is all high-gloss and limousines, the Finger Lakes have something rarer and, some would argue, more valuable: a community of unpretentious winemakers . . .*”

—Ryan Bradley, *Budget Travel*

“*This southern region of the Empire State is like an SEC football team to sommeliers (that is, a powerhouse), except it actually deserves to be in everyone's top five.*”

—Matt Meltzer, *Thrillist*

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The Roots

OF FINGER LAKES

WINE COUNTRY

Named America's "Best Wine Region" in 2018 and 2019 (*USA Today*) and one of the "World's Top 10 Wine Destinations" for 2019 (*VinePair*), the roots of Finger Lakes wine lead back to 1829 in the small town of Hammondsport where Reverend William Bostwick planted the first vines.

While interested in making sacramental wine, Bostwick inspired several of his parishioners to grow grapes as a potential source of income for the community. According to historians, the vineyards flourished. By 1870, Hammondsport boasted 3,000 acres. Nineteen years later, that number grew to 14,500 acres and by the end of the century there were over 25,000 acres of vineyards in the area. For a sense of perspective, today the Finger Lakes AVA is the largest wine region in New York State and has about 11,000 acres of vineyards.

At first, the fruit was primarily sold as table grapes, but eventually the area gained a reputation for its sparkling wines thanks to Pleasant Valley Wine Company. Founded in 1860, Pleasant Valley was the first American winery to win awards in Europe (in 1867 and, again, in 1873).

However, the common belief for the next century was that it was too cold here to grow the delicate European *Vinifera* grapes. Until 1962, when Dr. Konstantin Frank started his own winery in Hammondsport and subsequently proved that theory wrong, kicking off the *Vinifera* Revolution.

In that same small town today, you'll find third-, fourth-, and fifth-generation winemakers carrying on that same won't-be-denied determination, as well as the next generation of award-winning winemakers who continue to raise the bar.

Learn more about the roots of Finger Lakes wine at
CorningFingerLakes.com





Vintage Report

While Steuben wineries have played a crucial role in establishing and developing the Finger Lakes as a premiere wine region, these recent accolades are a testament to the exceptional quality of wine being produced today.

A number of variables all play a part in crafting world-class wine, including the characteristics of the soil (aka terroir), topography, climate, and the expertise of the winemaker. Each vineyard displays its own unique characteristics when it comes to aspects like the mineral content of the soil which contributes certain notes that can impact aroma and taste. Knowing what grape varietals are growing in what sort of soil is just one of the many things a skilled winemaker takes into consideration. Proximity to the lakes impacts how temperate the climate is, which directly affects the growing season. But that climate, or specifically weather, plays a significant part in the successes and challenges of making excellent wines.

In 2018, the Finger Lakes experienced an unusually high amount of rain which meant grape growers and winemakers had to be vigilant and wary of things like mildew and Botrytis (a fungus that can wreak havoc on plants, but in the right hands can be used to make some remarkable sweet wines). The hot, dry summer and warm, dry harvest of 2020 meant conditions were almost ideal, allowing most winemakers to access fruit at its best without threat of bunch rot or other potentially damaging elements.

Opposite is a “Vintage Report” which, for the sake of this guidebook, means the personal perceptions and anecdotes from a few of our winery owners, vineyard managers, and winemakers as they look back on the 2020 growing season and the resulting vintages.

STEUBEN

VINTAGE REPORT

Overall, how did the 2020 vintage go?

“The 2020 vintage is one that will be remembered for a long time . . . We were able to pick all the fruit based on true ripeness. The wines from Riesling to Cabernet Franc and everything in between show density and intensity but still maintain the Finger Lakes elegance and refinement. They will be special wines.”

—Jordan Harris, *Winemaker at Heron Hill Winery*

“It’s quite convincing. It’s simply the best vintage that we have ever seen at Ravines and this is our 19th vintage going back to 2002”

—Morten Hallgren, *Winemaker and Co-owner at Ravines Wine Cellars*

“2020 was a spectacular year for Finger Lakes viticulture. Unfortunately, a hailstorm destroyed 90% of our crop in early June . . . But, what we were able to harvest is of potentially phenomenal quality.”

—Christopher Bates, *Master Sommelier and Winemaker at Element Winery*

What can we expect from the wines as a whole?

“Honestly, purity, delicacy, detail, balance and elegance are our hallmarks. We look to build wines of structure, giving them long life spans. We work to allow the fruit and the place to shine, and work constantly to not impede the fruit’s natural quality, and I believe that shows. Our wines are not meant to be powerful, rich or extracted. They are meant to be expressive.”

—Christopher Bates

“The wines from 2020 will be special. They will have almost atypical intensity and concentration. The wines will show ripe fruit across the board but still have the telltale Finger Lakes refreshing acidity and minerality. Sensational wines.”

—Jordan Harris



STEUBEN VINTAGE REPORT

“It will show to be a vintage with great ripeness, but also beautiful balance and acidity, a result of being able to harvest at the perfect times for each grape with almost no disease pressure throughout the growing season.”

—Morten Hallgren

Do you have any new styles/releases slated for 2021 and which wine are you most looking forward to releasing this year (please explain why)?

“I believe wholeheartedly that every vintage we have made has been better than the last, and that continues. The new release of 2016 Pinot is stunning, and highlights some changes in stem inclusion and maceration, while the 2015 Syrah may be the best wine we have made to date. Though, one of our last workshop releases, the 2016 Gewürztraminer is pretty stunning, and is a wine we have obsessed over for 5 years now.”

—Christopher Bates

“We have a new small lots program of Riesling called our Block Series. These are 5 small lot Rieslings coming from Ingle Vineyard and will showcase each of the five individual blocks planted at different areas of the vineyard and of different ages. It is a really interesting lineup with five superb but wildly different expressions coming off the one site which is especially fun to then taste alongside the Ingle Vineyard Riesling blend that has portions of each. It’s a true deep dive into terroir and understanding site differences with Riesling.”

—Jordan Harris

“We are extremely excited that later this year we will release our 2nd vintage of Sparkling Riesling and the first since 2013! Our 2018 Sparkling Riesling, Argetsinger Vineyard, that will be released later this year, will be followed in 2022 by a 2019 Sparkling Riesling, White Springs Vineyard.”

—Morten Hallgren

“... some of the most exciting and undiscovered wines in the country.”

—Shana (Sokol) Clarke, *Paste*

What is it about the Finger Lakes region that make it a great place for winemaking?

“The Finger Lakes is the next great frontier for wine regions. As the consumer comes back full circle to appreciating wines of delicacy and balance . . . the Finger Lakes is among only a few new world wine regions who is naturally endowed to produce these wines. While others can pick early to achieve this, and are, the Finger Lakes themselves produce this elegance naturally.”

—Christopher Bates

“People want wines with less manipulation, more sense of place, a local and unpretentious feel, and most importantly still delicious with freshness. Nowadays everyone talks about wanting bright acidity and wines that speak of the vineyard instead of the winemaker. Here in the Finger Lakes we are perfectly suited to this. Our wines require less barrel manipulation, less additions, less input. They are true expressions of what our beautiful area and nature have to offer.”

—Jordan Harris

“There are no other major wine regions in the United States that provide the ‘cool climate’ which allows for vibrant acidity, vintage after vintage.”

—Morten Hallgren

Will the 2020 vintage be better for reds or whites (and in what way)?

“From the small amount of wines I was able to make, they are consistently great across both categories. Producers had the option to push ripeness across all grapes if they chose to do so, but, that is not our style. We tend to crop low and pick early.”

—Christopher Bates

“Riesling and Chardonnay thrive pretty much every year. However the swing with the reds this year will be the most noticeable. Expect a density and flavor ripeness like we have possibly never seen in the Finger Lakes. The warm, sunny and dry summer made for nearly perfect ripening conditions.”

—Jordan Harris

“Only time will tell, but right now they look to be about equal.”

—Morten Hallgren

STEUBEN COUNTY, NEW YORK

Please sum up the 2020 vintage in just three words.

“Challenge forces growth.”

—Christopher Bates

“Consistent, powerful, delicious.”

—Jordan Harris

“Generous, structured, powerful.”

—Morten Hallgren

“*You wouldn’t expect the genesis of European wine production in the Eastern United States to be so off-the-beaten-path.*”

—Malerie Yolen-Cohen, *Huffington Post*





JOHANNISBERG
RIESLING
PLANTED 1965 PRUNED 1971



The Vinifera Revolution

Sometimes it takes a revolution to transform a thing that is already popular and good enough into something exceptional. That's certainly true with regards to Finger Lakes wine.

By the time Dr. Konstantin Frank sparked the Vinifera Revolution, the Finger Lakes had been making wine for over a century. Along the way, Prohibition certainly played a part in holding most winemakers back, but in the years that followed as wine made a resurgence throughout the region, the consensus was that fine European-style wines just couldn't be made here. That the delicate Vinifera grapes couldn't be grown here.

Despite pleading to those at the helm of New York State's wine industry that it could in fact be done, Dr. Frank ran into a collective mindset that good enough was good enough. After all, droves of people were visiting the wineries. Why mess with a good thing? The answer is simple. To get a *great* thing!

History reveals that Dr. Frank wouldn't accept no for an answer and eventually proved beyond a doubt that Vinifera grapes could grow here—could thrive here—forever changing winemaking in the region and beyond.

To learn more about The Vinifera Revolution story, visit “When ‘No’ Isn't In Your Vocabulary” at **CorningFingerLakes.com**

“... I've now tasted some of the most incredible wines I've ever sampled in my life.”

—Teri Johnson, *The Travel Channel*



Azure Hill

WINERY

Azure Hill Winery's first vintage was in 2010. Since then, this boutique winery has been making friends one bottle at a time. The small tasting room off the wine production area offers a unique glimpse into the process and creates a more personal tasting experience as you are served by the winery's owners. In addition to making the region's flagship varietal, Riesling, Azure Hill focuses primarily on two red varietals not found in many FLX wineries: Saperavi and Zweigelt.

Special Note: Groups larger than 6 are urged to call ahead. Offers local craft beer on tap by the pint, flight or growler for non-wine drinkers.

AMENITIES

Tasting Room, Outdoor Seating, Online Shopping

VARIETALS

Riesling, Zweigelt, and Saperavi grown in their vineyards. From other local growers: Chambourcin, and various others for red or white blends. Also, apple juice to make a Sparkling Apple Wine. All sourced in the Finger Lakes.

MOST POPULAR WINES

Sparkling Riesling Brut, Chambourcin Rosé, Zweigelt, Estate Riesling (all available in the tasting room).

UNIQUE VINTAGES

Saperavi and Zweigelt



Azure Hill Winery

8716 Gallagher Road

Hammondsport, NY 14840

607.868.5702 | AzureHillWinery.com







Bully Hill

VINEYARDS

Bully Hill Vineyards is a winery that, from its very beginning, dared to be different. It's a winery founded on the philosophy of "wine with laughter," specializing in the art of having a good time. With its pop art museum, cooper's museum, gift shop, tasting room, and superb restaurant overlooking beautiful Keuka Lake, Bully Hill is one of the most eclectic wineries in the Finger Lakes. One that will leave you smiling.

Special Note: When you visit the winery, be sure to ask about the fascinating story of Walter Taylor—pioneer of the French American hybrid, and one of the most creative and dynamic mavericks in the history of Finger Lakes wine.

AMENITIES

Tasting Room, Wine Shop, Restaurant, Gift Shop,
Greyton H. Taylor Wine Museum,
and Walter S. Taylor Art Gallery

** Free winery tours Memorial Day through Labor Day*

*** Restaurant is seasonal (usually February–November,
depending on weather)*

VARIETALS

Estate Vineyards are 100% hybrids - Seyval Blanc, Cayuga, Vidal Blanc, Aurore, Chelois, Chancellor Noir, Léon Millot, St. Croix, Baco Noir, Maréchal Foch, and Colobel.

Bully Hill also purchases hybrids, vinifera, and native grape varieties from local growers.

MOST POPULAR WINES

Sweet Walter Red, Love My Goat Red, and Bass Riesling

UNIQUE VINTAGES/WINES

Love My Goat red wine is a unique, mellow, easy-drinking wine with subtle fruit and a soft finish you can enjoy with BBQ, pizza, or simply by itself.

Bully Hill Vineyards

8843 Greyton H. Taylor Memorial Drive
Hammondsport, NY 14840
607.868.3610 | BullyHillVineyards.com



Château Renaissance

WINE CELLARS

Château Renaissance Wine Cellars is the place to be if you're looking for a traditional approach to winemaking. Born into a family of winemakers in the Loire Valley and with an expertise steeped in methods that have produced quality wines for centuries in Europe, Château Renaissance is known for its Ports, fruit wines, fruit sparkles, and award-winning New York State champagne made from a 400-year-old family recipe that owner Patrice brought with him to Keuka Lake.

Special Note: You'll find owner and Wine Master Patrice DeMay at the New York City Green Market in Union Square (they've been going for 17 years) every Saturday, year-round.

AMENITIES

Tasting Room

VARIETALS

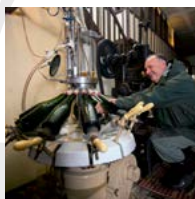
Riesling, Pinot Gris, Merlot, Cabernet Franc, Chardonnay, Pinot Noir, Niagara, Delaware, Concord, Aurora.

MOST POPULAR WINES

All fruit wines (100% fruit) and champagnes.

UNIQUE VINTAGES

Bottle fermented champagne is their specialty (400 years of family tradition); also often makes Lavender Wine, Rose Petal Wine, Strawberry Rhubarb Wine, and Dandelion Wine.



Château Renaissance Wine Cellars

7494 Fish Hatchery Road

Bath, NY 14810

607.569.3609 | ChateauRenaissanceWineCellars.com



Price List
New York







Deep Root

VINEYARD

Deep Root Vineyard is a micro-production farm winery offering relaxed, comfortable tastings in a rustic setting with an emphasis on sustainable farming. A two-person team with an annual production of less than 1,000 cases, Deep Root offers an alternative view of production and focuses on making small batches of “limited edition” craft wines ranging from sweet dessert wines to dry reds. Deep Root’s most popular wine is an unoaked semi-sweet table red called Country Red.

Special Note: While the vineyard is over 100 years old as a growing site, Deep Root Vineyard was established in 2007.

AMENITIES

Covered Outdoor Tastings

VARIETALS

Concord grown onsite, they also purchase grapes from other regional growers, including Chambourcin, Maréchal Foch, Traminette, and Cayuga.

MOST POPULAR WINES

Country Red, an unoaked semi-sweet table red, Country Red Spice (Country Red spiced in the bottle with cinnamon, allspice, cloves), and Flight, a sweet rosé.

UNIQUE VINTAGES

Dessert wine from local maple sap, and a fortified dessert wine (Port-style) made with brandy distilled from our wine.



Deep Root Vineyards

10391 Cross Street

Hammondsport, NY 14840 | 315.651.2201

*Winter Hours: By Appointment



Domaine LeSeurre

WINERY

Domaine LeSeurre Winery offers a personal approach to winemaking. “We trust our taste buds only,” say winemakers Sébastien and Céline, “as we don’t want to be influenced by a number.” After growing up in the vineyards of Champagne and the South of France and working on 16 vintages around the world, they have experienced diverse methods of winemaking and prefer to “sample berries and do everything by taste.” Try their wines and you’ll know why.

Special Note: Domaine LeSeurre strives to produce exceptional dry wines made from distinct terroirs.

AMENITIES

Tasting room, small group private tastings available.
Wine by the glass, food and wine pairings, outdoor terrace,
barrel room viewing, gourmet food shop.

VARIETALS

Riesling, Chardonnay, Gewürztraminer, Rosé of Cabernet Franc, Cab Franc, Cab Sauvignon, Blaufränkisch, Pinot Noir, Merlot, Red Bordeaux blend, Late Harvest Riesling

MOST POPULAR WINES

Dry Riesling, Riesling Barrel Select, Cabernet Franc Barrel Select, Pinot Noir Barrel Select and Chardonnay Unoaked (named the Year’s Best Chardonnay of the Finger Lakes from *Wine & Spirits Magazine*, July 2014), Dry Rosé of Cabernet Franc


UNIQUE VINTAGES

Riesling Barrel Select is aged in neutral French oak barrels using the old world technique *Batônnage sur lies*, or stirring of the lees, to express more complexity, length and texture into the wines over long aging periods (minimum 8-24 months); also Sparkling Wines which follow Sébastien’s heritage of being the 6th generation winemaker in his family from Champagne, Arrentières, France.

Domaine LeSeurre Winery

13920 State Route 54
Hammondsport, NY 14840
607.292.3920 | **DLWinery.com**

*All parties of 8 or more, please call ahead to make a reservation.



*“This is a winery
to watch.”*

—James Molesworth, *Wine Spectator*





Dr. Konstantin Frank

WINERY

Dr. Konstantin Frank Winery has been leading the way for over 60 years and four generations. On a special site on Keuka Lake, in 1958 Dr. Frank successfully planted the first Riesling, Chardonnay, and Pinot Noir vines in New York. Igniting this “Vinifera Revolution” would forever change the course of quality winemaking in the Finger Lakes and the Eastern United States. See why *USA Today* named Dr. Frank’s one of the 10 Best Tasting Rooms in America.

Special Note: Dr. Frank’s vines from 1958 are some of the oldest in the country with the 2nd oldest Pinot Noir vines in America. Named a Top 100 Winery by *Wine & Spirits Magazine* in 2019, they’ve received multiple Best Winery awards in the New York Wine Classic.

AMENITIES

Tasting Room, Covered Outdoor Seating,
Winery & Vineyard Tours, Intimate Food & Wine Pairings

VARIETALS

130 acres of estate vineyards planted with 17 unique vinifera varieties are home to some of the oldest vines in New York with the second oldest Pinot Noir vines in America still in production.

MOST POPULAR WINES

Dry Riesling, Semi-Dry Riesling, Brut, Blanc de Blanc,
Pinot Gris, Sauvignon Blanc, Chardonnay,
Cabernet Franc, Merlot, and Cabernet Sauvignon

UNIQUE VINTAGES

Unique varieties like Rkatsiteli, Gewürztraminer,
Grüner Veltliner, Muscat Ottonel,
Blafränkisch, and Saperavi. Amphora-aged wines.

Dr. Konstantin Frank Winery

9749 Middle Road
Hammondsport, NY 14840
800.320.0735 | DrFrankWines.com



Element

WINERY

Element Winery is an artisanal producer of Finger Lakes wines representative of their place. Focused on making wines of purity and clarity, allowing the fruit to speak for itself, the winery produces tiny quantities of Chardonnay, Pinot Noir, Cabernet Franc and Syrah. “The lineup is emblematic of the quality one should demand from the Finger Lakes.” The intention: produce wines that stand shoulder-to-shoulder with the great wines of the world, while being true to the region, climate and terroir.

Special Note: Element’s focus is simple. Work with the best fruit. Work gently, without changing its inherent character: hand harvesting, strict sorting, spontaneous fermentations, no additions, no adjustments, no new oak influence, only large oxidative aging vessels, no fining, no filtration.

AMENITIES

F.L.X. Provisions in Corning acts as a tasting room, wine bar, and retail shop. You can taste flights of Element wines by themselves, or in the context of other world class producers.

VARIETALS

Core Wines include: Riesling, Chardonnay, Pinot Noir, Cabernet Franc and Syrah, with workshop wines occasionally being introduced to experiment with other varieties.

MOST POPULAR WINES

Syrah is a “cult classic.”

UNIQUE VINTAGES

The Element, a blend that has continued to evolve as the winery chases the idea of making a wine that represents time and place.

Element Winery

Tasting Room at F.L.X. Provisions
2 E. Market Street
Corning, NY 14830

607.463.8801 | FLXProvisions.com/corning-ny-location
ElementWinery.com



Element

2014 RIESLING

FINGER LAKES

1% TO 14% ALC. BY VOL.
750 ML





Heron Hill

WINERY

Heron Hill Winery's mission is simple—create a natural, pure product the owner can proudly share with family and friends. Yet, being 100-percent green and making award-winning wines is no easy feat. Named one of eight eco-friendly East Coast wineries by Mother Nature Network, with a tasting room rated one of the “10 Most Spectacular in the World” (*Travel & Leisure*) and incredible views, Heron Hill gets it right.

Special Note: In 2019, owners John and Josephine Ingle received the “Top Grower Award” from The New York Wine and Grape Foundation, recognizing their dedication and contributions to the New York grape industry. Also recently named an eco-minded craft beverage business by *Wine Enthusiast*.

AMENITIES

Gift Shop, Tasting Room (a spectacular setting for elopements, vow renewals, and micro-weddings)

VARIETALS

Riesling, Chardonnay, and Cabernet Franc. They also buy grapes and produce many wines from other local growers including Pinot Blanc, Gewürztraminer, Grüner Veltliner, Cabernet Sauvignon, Merlot, and some French hybrid varieties.

MOST POPULAR WINES

Eclipse Red and Eclipse White, Classic Semi-Dry Riesling, Classic Chardonnay, and Classic Cabernet Franc

UNIQUE VINTAGES

Ingle Vineyard Series—one of the first “single-vineyard” series to come about many years ago.

Wines are produced from sustainably-grown grapes.

Heron Hill Winery

9301 County Route 76
Hammondsport, NY 14840
607.868.4241 | HeronHill.com



Steuben Wine

M A P

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*Learn more about the wines
of Steuben County at*
CorningFingerLakes.com







KEUKA LAKE
VINEYARDS

— FINE ESTATE WINES —

CABERNET FRANC

2012

Finger Lakes

alcohol 12.4% by volume



KEUKA LAKE
VINEYARDS

— FINE ESTATE WINES —

VIGNOLES

2013

Finger Lakes

Gently Dry

alcohol 13.2% by volume



Keuka Lake

VINEYARDS

Keuka Lake Vineyards is a small, boutique winery turning heads as much for its down-to-earth personality as for the skills of the people working there and the quality of its wines. KLV specializes in growing and making exceptional dry Rieslings and Vignoles and remarkable reds in smaller quantities. Its Cabernet Franc has been cited by the *New York Times* as outstanding and its Léon Millot, made largely from 70-year-old vines, is sought after by those in the know.

Special Note: KLV is a quiet, friendly place that aims to bring a rich wine experience with pleasantness in a beautiful environment. Find KLV wines in restaurants in NYC, Washington DC, Boston and Tokyo. Enjoy it this summer with superb NY State cheese and fine charcuterie.

AMENITIES

200-year-old rustic Tasting Room

VARIETALS

KLV Grows Riesling, Vignoles, Cabernet Franc, Léon Millot and a bit of Pinot Noir, and purchases Sauvignon Blanc and additional Cabernet Franc.

MOST POPULAR WINES

Dry Vignoles, Methode Ancestral Vignoles, Vignoles CO2 and the 20 Rows Dry Riesling, as well as other Dry Rieslings. While Léon Millot is a favorite of many, Cabernet Franc is perhaps the most popular in the tasting room and with distributors.

UNIQUE VINTAGES

KLV prides itself on making wines that reflect the vintage and the terroir—the vineyard. Falling Man Vineyard and Evergreen Lek Vineyard Dry Rieslings are unique and exceptional. KLV's dry Vignoles (the best of breed) pairs well with seafood and spicy dishes. Its Léon Millot, made predominantly with grapes from 70-year-old vines planted by the late renowned Charles Fournier, is coveted by many.

Keuka Lake Vineyards

8882 County Route 76

Hammondsport, NY 14840

607.868.4100 | KLVineyards.com



Living Roots

WINE & COMPANY

Living Roots is an urban winery in the Finger Lakes region of New York and a not-so-urban winery in the Adelaide Hills region of South Australia. Sixth generation winemaker and Adelaide native Sebastian and Rochester NY native and marketer Colleen Hardy aim to make wines with regional and varietal expression, minimal inputs and maximum deliciousness. Of particular interest: sparkling wines; rich, aromatic whites like Riesling and Pinot Gris; and emerging/re-emerging hybrids that can produce high quality, low input wines.

Special Note: Some wines are made year-to-year while others are one-offs. Each vintage is an opportunity to explore new vineyards and varieties, and to highlight the terroir and natural strengths of these diverse regions.

AMENITIES:

Keuka Pop-Up includes open-air tent, picnic tables, lawn chairs and fire pits. “In the future, we will have more permanent facilities with indoor and outdoor tasting spaces.”

VARIETALS

On the Shale Creek property, we grow Riesling, Chardonnay, Pinot Gris, Pinot Noir, Pinot Meunier, and Cabernet Franc. Also sources grapes from other growers including a couple of hybrids for Pét-Nat, but these are generally the varieties focused on in the Finger Lakes.

MOST POPULAR WINES

From the Finger Lakes, any of the sparklings (traditional method and Pét-Nat,) Dry Riesling, and Cabernet Franc. From Australia, our McLaren Vale Grenache, Adelaide Hills Shiraz and Red Blend.

UNIQUE VINTAGES

The winery’s latest project is a range of lower alcohol wines (7-10% ABV) - made with natural techniques such as picking super early and making piquette as a blending component.

Living Roots Wine & Company

8560 County Road 87

Hammondsport, NY 14840

585.383.1112 | LivingRootsWine.com

**The winery’s Steuben tasting location is on the family’s Shale Creek Vineyard overlooking Keuka Lake.*





MILLENNIUM

Champagne



Pleasant Valley

WINE COMPANY

Pleasant Valley Wine Company, founded in 1860, is the region's oldest winery and U.S. Bonded Winery #1. Named "physically the most atmospheric winery in the whole of the region" by *Frommer's* and called one of "five don't-miss wineries" by the *Philadelphia Inquirer*, Pleasant Valley offers unique winery tours allowing you a wonderful glimpse of the past. Known for its Great Western Champagne, Pleasant Valley also bottles for a number of other companies like Myx Fusions for celebrity Nicky Minaj.

Special Note: Pleasant Valley was the first American winery to win an award in Europe for sparkling wine in 1867, and its Great Western Champagne also won a gold medal in Vienna in 1873.

AMENITIES:

Visitor Center (with wine museum), Tasting Room, Gift Shop, and *Special Tours of eight buildings on National Registry of Historic Places

VARIETALS

Over 500 acres of vineyards on Keuka and Seneca Lakes including Riesling, Chardonnay, Delaware, Catawba, and Concord

MOST POPULAR WINES

Great Western Champagne (made here for over 150 years), Ports, Sherry, Chocolate Lab, as well as Pleasant Valley Marsala and Madeira (both cooking wines)

UNIQUE VINTAGES

Great Western Sparkling Rosé (Chardonnay Champagne blended with Sparkling Burgundy Cuvée), Vanilla Cream Sherry

Pleasant Valley Wine Company

8260 Pleasant Valley Road

Hammondsport, NY 14840

607.569.6111 | PleasantValleyWine.com

**Guided historic tours conducted daily Memorial Day through mid-November, weather permitting.
Call for hours and availability.*



Point of the Bluff

VINEYARDS

From their founding in 2007, Point of the Bluff has focused on highlighting the beauty of the Finger Lakes, food, and music and how it complements their award-winning wines. The winery's boutique size allows their winemaker—with more than 30 years of experience—to be closely involved in every aspect of the process, from planting to bottling. Visit the tasting room on the west side of Keuka Lake and sample artfully-crafted wines overlooking stunning views!

Special Note: The owner of Point of the Bluff is breathing new life into Hammondsport with special music concerts, as well as ownership of two landmarks in town—Crooked Lake Ice Cream Parlor and The Park Inn—which offer delicious locally-sourced meals, and tasteful overnight accommodations.

AMENITIES

Tasting Room, Special Events Tent, Pavilion (for music events), Seasonal Farm Market, Bocce

VARIETALS

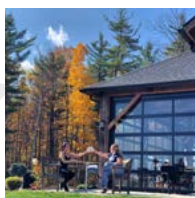
Riesling and Pinot Noir are estate grown.
Planting Vidal Blanc.

MOST POPULAR WINES

Rieslings

UNIQUE VINTAGES

Ice Wine (ice wine is not possible in many regions of the world)



Point of the Bluff Vineyards

10489 County Route 76

Hammondsport, NY 14840

607.220.5222 | PointOfTheBluffVineyards.com







Ravines

WINE CELLARS

Ravines Wine Cellars doesn't "try to be everything to everyone, which, to be honest," said *New York Cork Report*, "is a refreshing change from so many of the Finger Lakes wineries." Born and trained in France, Morten Hallgren specializes in elegant, dry, food-friendly wines made in the traditional French style while his foodie wife, Lisa, offers exquisite wine-friendly food pairings and wonderful events featuring the work and products of artisans from throughout the region.

Special Note: In recent years, Ravines has had a wine named to *Wine Spectator's* "Top 100 Wines" multiple times and the winery, itself, has been named to *Wine & Spirits Magazine's* "Top 100 Wineries in the World" multiple times as well.

AMENITIES

Tasting Room, Cheese and Charcuterie Boards,
and Chocolate Pairings

VARIETALS

Riesling, Chardonnay, Pinot Noir, Cabernet Franc, Merlot,
Cabernet Sauvignon, Gewürtztraminer and Sauvignon Blanc

MOST POPULAR WINES

Estate Dry Riesling, Dry Pinot Rosé, Dry Riesling
(Argetsinger Vineyard), Maximilien (Bordeaux style blend),
Pinot Noir and Cabernet Franc

UNIQUE VINTAGES

Vintage Sparkling Brut and Brut Rosé wines
(using Chardonnay and/or Pinot Noir grapes, made
in 'méthode traditionnelle' champagne method where the
wines are hand-riddled on the lees for several years and
only released 7–9 vintages later; a late harvest
vintage Vignoles wine, and small batches of Port.

Ravines Wine Cellars

14630 State Route 54
Hammondsport, NY 14840
607.292.7007 | RavinesWine.com



Savor

VINEYARDS AND WINES

Savor Vineyards and Wines is a quaint farm winery whose name reflects its philosophy of slowing down and savoring life. Home winemakers for over 30 years, Bill and Suzanne Piatt craft small batches of unique cold-climate wines, including their award-winning LaCrescent, Blush Foch, and Maréchal Foch, as well as a Dry White Catawba, Esprit, and a seasonal Pear Wine. Stop by the handcrafted tasting barn to savor live music, beautiful valley views, and delicious wine.

Special Note: Experience a country winery in the barn-inspired tasting room. Savor also carries local craft beers and ciders for friends who aren't wine drinkers.

AMENITIES

Tasting Barn, Deck, Outdoor Seating

VARIETALS

Marquette, Noiret, Maréchal Foch, Concord, Catawba, Riesling, White Catawba, Esprit, La Crescent, Niagara, and Pear

MOST POPULAR WINES:

LaCrescent, Marquette, Noiret, Riesling, White Catawba, Seasonal Treats - mulled wine (warm and served with an orange slice in winter) and two delicious, fruity, wine slushies (in warm weather)

UNIQUE VINTAGES

Pear wine made from heirloom pears is light-bodied with subtle hints of pear and vanilla; the White Catawba is a delicious dry white wine; an off-dry Esprit; a semi-dry Blush Concord, and Sweet Blush Foch

Savor Vineyards & Wines

8437 Oak Hill Road
Arkport, NY 14807
607.765.8601 | **SavorWine.net**

**Live music and monthly comedy nights.
Contact winery for more details.*







Weis

VINEYARDS

Weis Vineyards released its first vintages in May 2017 and wasted no time in establishing itself as one of the best wineries around winning double-gold (and six other medals) at the 2017 New York Wine & Food Classic Competition, double-gold (and other awards) at the 2018 SF Chronicle Wine Judging Competition, as well as other gold and double-gold awards since. Born in Zell Mosel, Germany, winemaker Hans Peter Weis crafts traditional, dry German-style wines for all to enjoy.

Special Note: Due to the quaint size of the 1870's-era one-room schoolhouse tasting room, Weis requires all parties of 8 or more call ahead to make a reservation.

AMENITIES

Historic School House Tasting Room, Tasting Room,
Outdoor Seating

VARIETALS

Riesling, Gewürztraminer, Grüner Veltliner, Chardonnay,
Blafränkisch, Cabernet Sauvignon,
Cabernet Franc, and Chancellor

MOST POPULAR WINES

Dry Riesling, Grüner Veltliner, Dry Rosé, and Schulhaus Red

UNIQUE VINTAGES

Heart of the Lake wine which is from the NY 81.0315.17 varietal (a Cornell hybrid). This is Riesling X Cayuga White and is grown on the bluff of Keuka Lake. Weis is currently one of the only wineries locally using the varietal.

Also releasing Blafränkisch and Saperavi—red varietals found less frequently in the region.

Weis Vineyards

10014 Day Road
Hammondsport, NY 14840
607.284.4011 | WeisVineyards.com



Wild Brute

WINERY

Wild Brute Winery tends to break away from what might be expected. After apprenticing at Chateau Frank and studying at Cornell, Justin Recktenwald returned to his roots among the farms of Arkport to start an artisanal farm-winery focusing on the production of wild-fermented Finger Lakes Wines. Wild Brute offers guests a rural tasting experience of uniquely-styled vintages like his popular unfiltered Cab Franc.

Special Note: You can also enjoy Wild Brute wines, as well as other wines and craft beverages from around the region, at *The Brute: A Finger Lakes Focused Wine Bar* in nearby Hornell.

AMENITIES

Outdoor Tastings, Outdoor Seating, The Brute Wine Bar
(located in nearby Hornell)

VARIETALS

Cabernet Franc, Pinot Noir, Merlot, Concord,
sometimes Riesling

MOST POPULAR WINES

Unfiltered Cabernet Franc

UNIQUE VINTAGES

Wild Brute has produced a number of exotic and experimental wines, including dry-style Concords and Catawbas, Pét Nat (aka Pétillant Naturel), Cider-Wine collaborations, Orange Wines, and Fruited Wines

Wild Brute Winery

8629 Oak Hill Road
Arkport, NY 14807

607.324.2433 | WildBruteWinery.com

*Seasonal, open limited days and hours.
Check website for hours.







A Landscape

MADE FOR WINE

Fly high over New York State and you'll see eleven long, slender, finger-shaped lakes after which the Finger Lakes region gets its name. Compliments of glaciers of another time. Of course, Keuka Lake stands out as much for its distinct Y-shape as for the impact the wineries around it have had on the region and beyond.

As you get closer to the ground, though, you'll also notice the dynamic landscape that in many ways defines the region. The deep valleys. The lush, rolling, forested hills. The fertile farmland. The steep slopes surrounding the lakes, providing an exquisite patchwork of vineyards that are quite striking against the pristine blue water. You'll find rugged, dramatic gorges with their myriad waterfalls throughout the region as well, the stunning work of streams that have spent millennia carving stone.

While breathtaking to look at, the landscape of the region is also a significant factor for why this is such a spectacular place for making high quality wines.

“*Add the region's rocky soil and a new generation of ambitious winemakers to the mix, and you've got the ingredients for truly exciting wine.*”

—Raye Isle, *Travel + Leisure*



Photo courtesy Matt Ziegler



Finger Lakes

T E R R O I R

In addition to the way the lakes (which are some of the deepest in the country) extend the growing season by moderating vineyard temperatures, you'll hear winemakers talk about Finger Lakes "terroir." A French word meaning earth and soil, for a vintner it is much more than that. For terroir has to do with the interplay between the geology of a place and the topography, the climate, and the specific types of grapes grown in any one location.

Each of the main Finger Lakes (Cayuga, Seneca, Keuka) has its own microclimate. And each vineyard around those lakes has its own mix of rocky soil. Some with more shale, some more limestone. Some more acidic, some less. So the very same variety of grape (take Riesling for example or Cab Franc), grown in different vineyards around Keuka Lake and Seneca Lake will end up with rather different flavor profiles.

For a winemaker no year is the same as the last. So even the most seasoned winemakers are constantly observing and adjusting. It is the job of the winemaker, after all, to understand the diverse characteristics terroir imparts on different grape varieties, to recognize the varying terroir in the particular vineyards they use, and to often come up with creative methods (in addition to traditional techniques) for unlocking the full potential of those grapes as exceptional wines.

Lucky for us, the winemakers around Keuka Lake are extremely good at doing just that!

“The Finger Lakes region is rich with incredible, ancient soils and microclimates, making for a special terroir that gives the vines a strong sense of place.”

—Thomas Pastuszak, Sommelier, *Fathom*

“It’s no wonder someone thought
to plant Riesling here—there’s a likeness
to those precarious vineyards above the
Rhine in Germany.”

—Tim Fish, *Wine Spectator*



“*FLX is America’s premier cool-climate wine region, producing world-class rieslings, cabernet francs, chardonnays, and pinot noirs...including delicious rosés for hot summer days.*”

—Thomas Pastuszak, Sommelier, *Fathom*





Wine Tour COMPANIES

Experience! The Finger Lakes

607.233.4818 | **ExperienceFingerLakes.com**

Finger Lakes Limousine & Coach

315.789.7272 or 888.252.1768 | **FingerLakesLimo.com**

Finger Lakes Winery Tours

315.828.6289 | **FingerLakesWineryTours.com**

Keuka Lake Limo

607.725.0616 | **KeukaLakeLimo.com**

Luxury Limos

607.382.7712 | **LuxuryLimosOnline.com**

Main Street Drivers

(will pick you up, drive you around in your car)

888.327.4460 | **MainStreetDrivers.com**

OnKeuka Cruise & Vines Tours

607.742.0953 | **OnKeuka.com**

Pals Car Service

315.420.1750 or 315.694.9269 | **PalsCarService.com**

Quality Wine Tours

585.455.8294 or 877.424.7004 | **QualityWineTours.com**

“*Less than a five-hour drive northwest from Manhattan lie New York’s Finger Lakes, a bucolic wine region yet to be fully recognized.*”

—Alexander Peartree, *Wine Enthusiast*



Finger Lakes

VARIETIES

The Finger Lakes has been a wine region for nearly 160 years. In the early days, wines were made with native grapes that tended to be much sweeter. Eventually, French-American hybrid varietals were planted as wine drinkers craved some drier-style wines. But it wasn't until the 1960s when Dr. Konstantin Frank revolutionized wine-making in the region by introducing *Vinifera* grapes. This allowed winemakers to craft a wide range of wine styles, from sweet to bone dry. While there are dozens of different grapes planted throughout the region, below are the most popular varietals.



Baco Noir



Cabernet Sauvignon



Cabernet Franc



Chardonnay



Concord



Gewürztraminer



Isabella



Lemberger



Niagara

STEUBEN COUNTY, NEW YORK

“... one of the greatest Riesling regions of the world.”

—Adam Teeter, *VinePair*

Native Varieties

(LAMBRUSCA)

REDS

Catawba
Concord
Isabella
Vincent

WHITES

Delaware
Diamond
Niagara

French-American

HYBRID VARIETIES

REDS

Baco Noir
Chambourcin
Chancellor
DeChaunac
Maréchal Fosh
Rougeon

WHITES

Cayuga White
Melody
Seyval Blanc
Vidal Blanc
Vignoles
Traminette

European Varieties

(VINIFERA)

REDS

Cabernet Franc
Cabernet Sauvignon
Gamay
Lemberger
Merlot
Pinot Noir

WHITES

Chardonnay
Gewürztraminer
Riesling



Pinot Noir



Riesling



Vidal Blanc



What's in a name?

While you're in the Finger Lakes region exploring wineries off the beaten path, it's the perfect opportunity to try some unique wines you won't find just anywhere. Rest assured, it's not just about the uncommon names, but the wonderful, unusual flavors as well.

ICE WINE

True ice wine requires a few essential things: several days of extremely cold weather, grapes that have survived long enough to freeze on the vine, and a labor-intensive process of harvesting and pressing. Due to all these variables, true ice wines are not made by many wineries and are not made every year. A dessert wine that pairs well with a bold, sharp cheese to balance out the sweetness, or simply as dessert itself.

Where can you find it?

Heron Hill, Point of the Bluff, Weis Vineyards

LÉON MILLOT

A hybrid grape created in 1911 in Alsace, Léon Millot is time consuming to harvest by hand and not a wine most people encounter, but when done right, this red wine is well worth the work. Flavor profiles range from lighter styles like Pinot Noir to more full-bodied styles like Syrah.

Where can you find it?

Keuka Lake Vineyards, Bully Hill

RKATSITELI

You may not have heard of this one, but at one time it was the third-most planted grape varietal in the world. Wine historians believe this grape was growing in the Georgia region of the former USSR over 5,000 years ago. With a wonderful balance of acidity and spiciness, be prepared to discover a new favorite white wine.

Where can you find it?

Dr. Frank's

“... no up-and-coming domestic region has received as much serious attention as the Finger Lakes of upstate New York.”

—Carolyn Helper, *The Atlantic*

S A P E R A V I

Another ancient Georgian grape varietal, Saperavi means “dye” or “paint” in the Georgian language, which is fitting since it is one of the only grape varieties in the world with red pulp and red skin. As a result, this delicious, complex, heavy-bodied wine has a deep dark color.

Where can you find it?

Dr. Frank’s, Azure Hill, Weis Vineyards

V I G N O L E S

While the actual origins of this hybrid grape variety may be up for debate, this complex wine has some characteristics similar to Riesling and can, as with other varietals, range in styles from dry to semi-sweet to dessert wines.

Where can you find it?

Keuka Lake Vineyards

Other wines growing in popularity in the region include Grüner Veltliner, Blaufränkisch (also known as Lemberger), and Zweigelt, among others.





Explore Steuben

“... the wine is only the beginning—you’ll also find countless restaurants, cheese and chocolate trails, an unbelievable number of museums, and all types of outdoor sports.”

—Christine Wei, *Travel + Leisure*

**Download the *Explore Steuben* app
for so much more
at your favorite app store!**







CorningFingerLakes.com