DAYTONA BEACH AREA CONVENTION AND VISITORS BUREAU SPORTS ADVISORY COMMITTEE MEETING

Thursday, February 29, 2024 • 3:30 PM • Daytona Beach Area CVB Offices • Conference Room 140 South Atlantic Ave, Suite 500, Ormond Beach, FL 32176

AGENDA

1. Call to Order John Phillips 2. Roll Call John Phillips 3. Public Participation John Phillips 4. Welcome and Introductions John Phillips John Phillips 5. »* Consent Agenda a) Approval of the November 30, 2023 Meeting Minutes **b)** Approval of the November 2, 2023 Meeting Minutes c) Approval of the August 29, 2023 Meeting Minutes d) Approval of the May 31, 2023 Workshop Minutes e) Approval of the December 12, 2022 Meeting Minutes f) Approval of the August 25, 2022 Meeting Minutes

6. Digital Edge Sports Marketing Presentation Kim Ritten

7. Sports Event Funding

a) »* US Senior Pickleball

Travel Schedule FY 23.24

g) Approval of the May 19, 2022 Workshop Minutesh) Approval of the February 14, 2022 Meeting Minutes

i) January 2024 Group Sales Activity Report

8. New Business John Phillips

Brandon Little

9. Adjourn John Phillips

Mission: The Halifax Area Advertising Authority's (HAAA) advisory committees are comprised of local area tourism industry partners who are well versed in their respective fields related to the committee's designation. These committees serve as a sounding board for HAAA - aiding them in the creation and execution of an effective destination marketing plan.

Goals:

- To ensure all consumer marketing efforts produce the largest ROI.
- To incrementally increase the overall bed tax collection year over year.
- To ensure our marketing message, marketing outlets and geographic locations align with consumer trends for our destination.

[»] Requires Public Participation time prior to vote

^{*} Requires a vote from the Committee