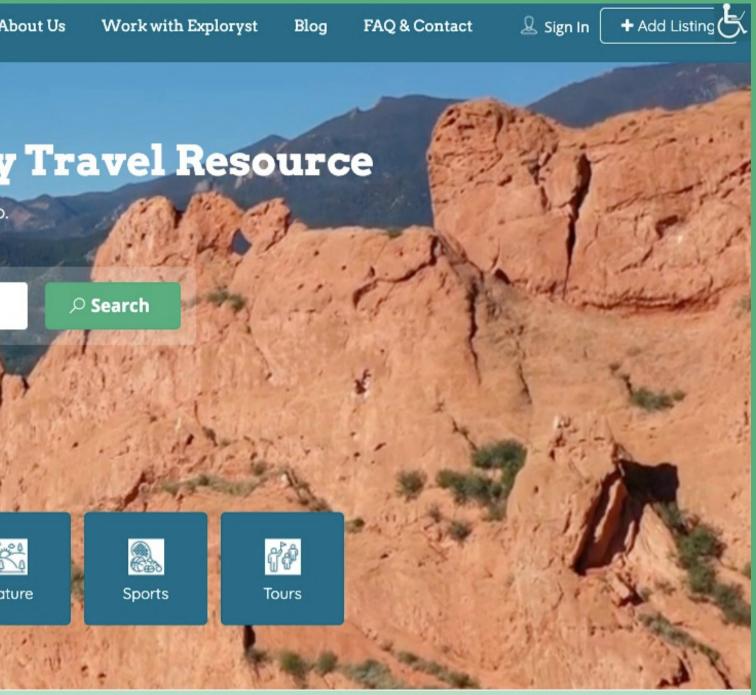
#### EXPLORYST Explore Confidently

Angela Wilson, MBA Founder & CEO angela@exploryst.com









Exploryst is building the trusted travel planning destination that provides the extensive details the almost

#### **2 Billion People Worldwide with Disabilities Require**

to successfully book your next, best trip, including accommodations, restaurants, experiences, and cruises.

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IG: @Explorysts

X Got any questions? I'm happy to help.

# 

# TripAdvisor for

# Disabilities













## TAKEAWAYS

 Disability Terminology Size of the Disability Community • Disability Travel Data • The "4 Questions"

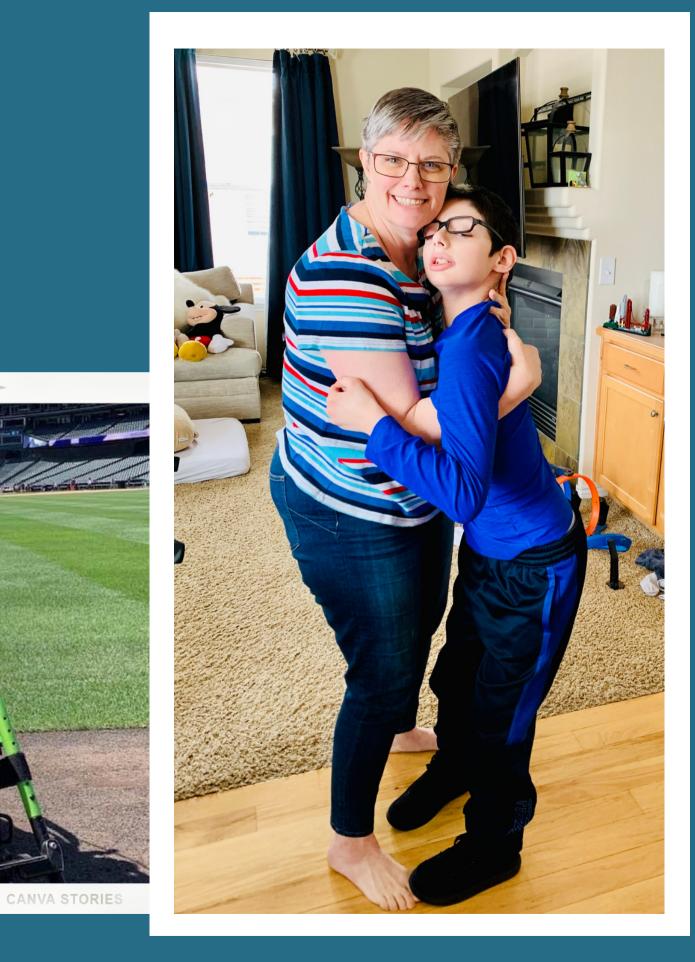


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### **80 MILLION US CONSUMERS**

#### Terminolog

Disability	Out-Dated Language
Mobility/Physical Disability	Handicapped, Physically Challenged, "Special," Deformed, Cripple, Gimp, Spastic, Spaz, Wheelchair- bound, Lame
Cognitive Disability	Retard, Mentally retarded, "Special ed"
Blind or Visually Impairment	Dumb, Invalid
Deaf or Hearing Impairment	Invalid, Deaf-and-Dumb, Deaf- Mute

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#### **Respectful Language**

Wheelchair user, Physically disabled, Person with a mobility or physical disability

Cognitively/Developmentally disabled, Person with a cognitive/developmental disability

Blind/Visually Impaired, Person who is blind or has low vision

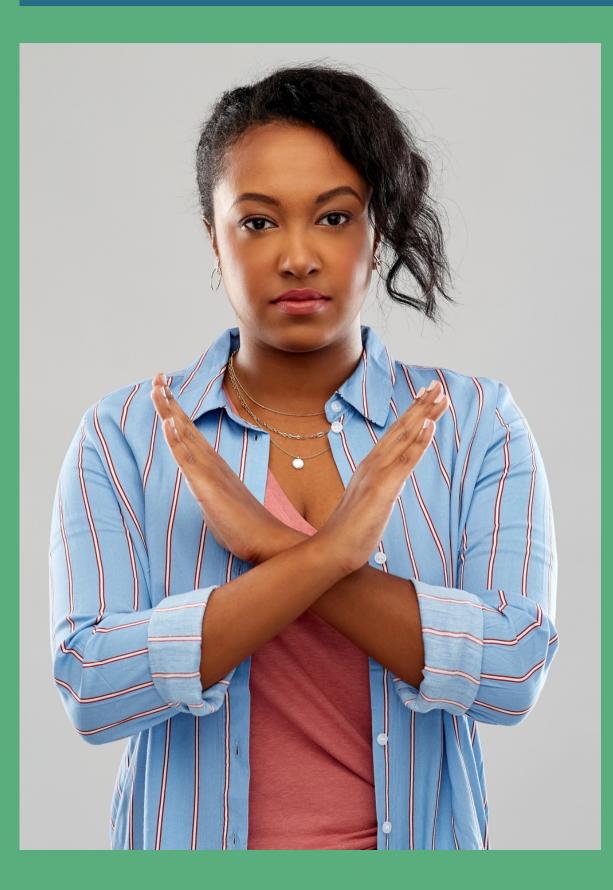
Deaf or Hard-of-hearing, Person who is deaf or hard of hearing

### When in Doubt

## Ask the people you are with which term they prefer if they have a disability.



### **People Without Disabilities**



# IN NORMAL "Healthy"



### Signage Updates Needed??





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### Disability Population (US)

# $14.5 \mathrm{M}$

### **Cognitive:** 15.25 M

#### Self Care: 8.5 M



### **Ambulatory:** 20.7 Million

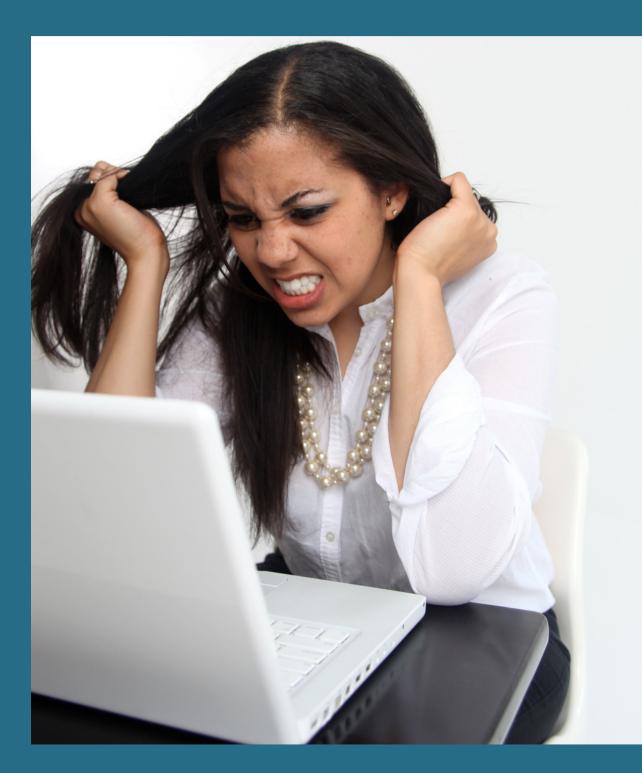
### Hearing: 11.4 M

### Vision: 9.7 M

#### **Short Term Disabilities**



#### **Travel Frustrations**

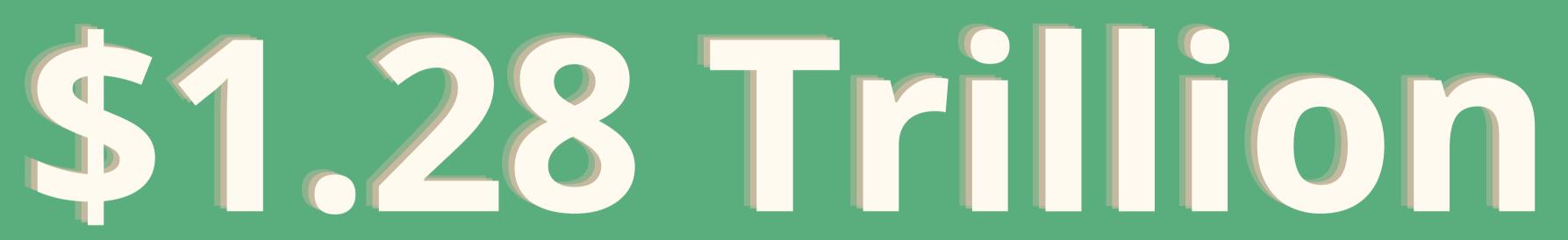


 Distrust Information • Extra research required • Takes 2 - 3x planning time

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### **Disability Spending Power**



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### Information Gathering

#### **Previous experience**

Friends and family

Website/apps for third party travel sites (e.g., Expedia, Hotels.com, Travelocity, etc.)

Travel companies (e.g., airlines, hotel chains, etc.)

Online customer reviews (e.g., Trip Advisor, Yelp, etc.)

Online travel brochures, guides, magazines or newspapers

Attractions/tour companies

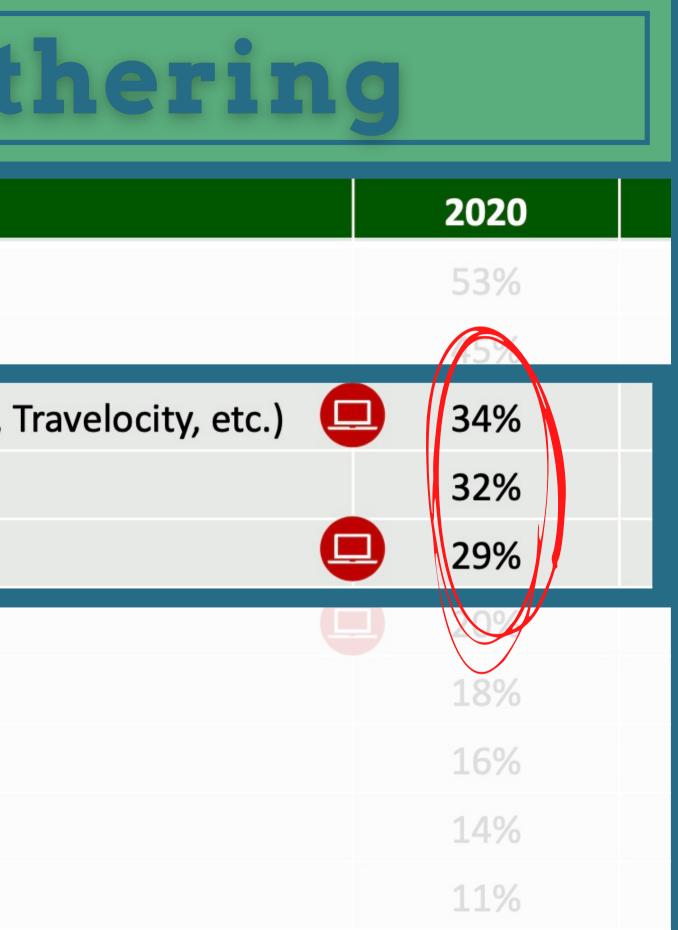
State or city tourism offices

Calls or in-person visits to travel agent

Disability organizations or other community organizations







#### **Internet Support of Travel**

#### HAVE USED INTERNET TO SUPPORT TRAVEL NEEDS IN PAST 2 YEARS (NET)

To find and/or book accessible hotels

To find accessibility information about restaurants

To find accessible destinations to visit

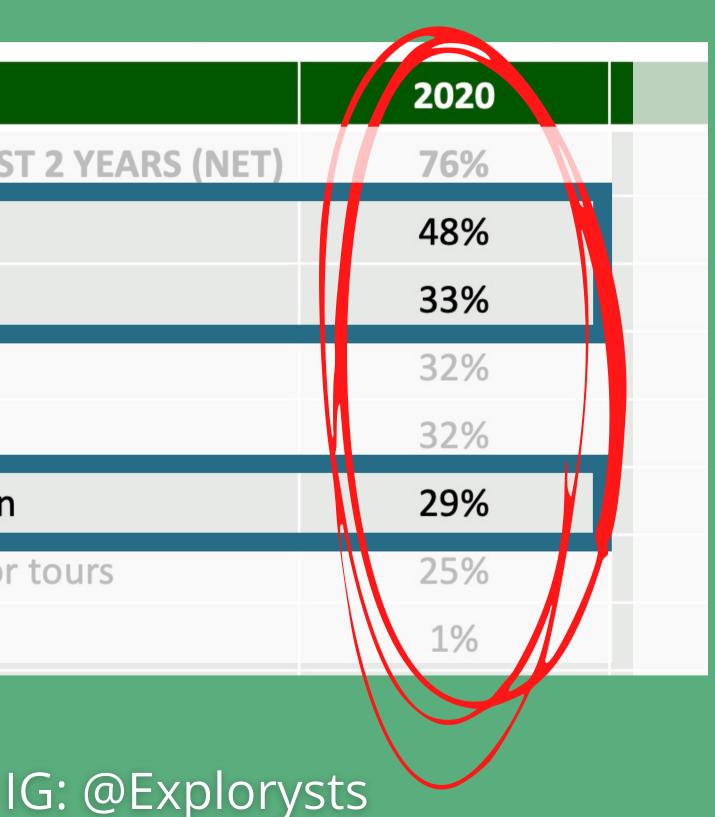
To find accessibility information about airlines

To find accessible activities once I reached my destination

To get information on accessible ground transportation or tours

Other

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### Activities Durin

Visiting a museum or art gallery

Visiting a state or national park

Beach activities (e.g., sunbathing, swimming, etc

Guided tours and/or sightseeing in a town or city

Going to a concert, festival or theater

Visiting a theme park or water park

Guided tours and/or sightseeing in the countrysi

Outdoor recreation activities (e.g., golf, biking, s hiking, etc.)

Boat tours or watersports activities (e.g., boating kayaking, etc.)

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g Trips		
	2020	
	33%	
	33%	
c.)	31%	
t <b>y</b>	22%	
	22%	
	21%	
side	19%	
skiing, ziplining,	18%	
g, sailing, canoeing,	13%	



#### Hotel or Short-Term Rental Obstacles

Doors that are heavy or hard to open

Lack of availability of convenient rooms, such as on the first floor or near the elevator

Lack of built-in or portable shower bench

Inaccessible shower or bath facilities

Bed too high

Encountered Obstacles—Total

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2020	2015	2005
19%	18%	36%
18%	20%	36%
15%	14%	NA**
10%	12%	19%
10%	6%	NA**
70%	65%	83%

### Restaurant Obstacles



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- Table height/aisle width • Parking lot • Heavy doors • Out of reach items • Alternative format materials • Alternative menu items
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### Experience Obstacles

- Curb cuts
- Video captions
- Restroom details
- Audio tour options
- Stairs are not mentioned
- Exertion level
- Alternative format materials
- Terrain information

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# Question 1

What are the specifics of your location, restaurant, and/or experience that may not allow some people with disabilities (PWD) to fully participate?



How have others with similar requirements and disabilities been able to navigate this location, restaurant, and/or experience?

# Question 3

What adjustments to the structure of our room, dining area, or the experience could be made to make sure that PWD are able to fully participate?



### What adjustments can **PWD MAKE** to allow us to fully enjoy and participate this location, restaurant, and/or experience?

### Longer Term Strategies

 Hiring and retaining Product/Service development & production Advertising and marketing efforts • Employee training

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