THE BIG DIGITAL MARKETING TRENDS

What It Means for Denver Tourism & Hospitality

AUGUST 3RD, 2023



With You Today



Chris Adams

Head of Research & Insights Miles Partnership Chris.Adams@MilesPartnership.com



Agenda

The Latest Research
 Major Travel Platforms: Google
 Vertical & Short Format Video
 Generative AI
 Q&A

• Bonus Round: 'Cookieless Future'



THE STATE OF THE AMERICAN TRAVELER RESEARCH **TECHNOLOGY EDITION**

JUNE 20TH, 2023

Destination 🔶 Analysts

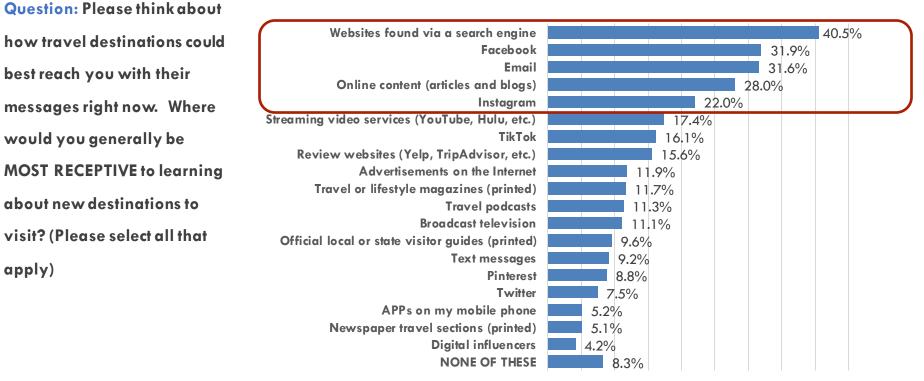




The Most Important Technologies in Reaching & Engaging with Travelers



THE BEST WAY TO REACH TRAVELERS



5% 10% 15% 20% 25% 30% 35% 40% 45% 0%

Destination 🔷 Analysts

apply)

(Base: All respondents, 4,180 completed surveys. Data collected May 17-21, 2023.)

BEST WAY TO REACH TRAVELERS

Millennial or Younger 37.2% Facebook In stagram 33.1% Websites found via a 31.2% search enaine TikTok 29.3% **Online content** 28.1% (articles and bloas) Email 27.6% Streamina video 20.0% services (YouTube,... **Travel podcasts** 14.6% **Review websites** 14.0% (Yelp, TripAdvisor,... Twitter 12.4%

20%

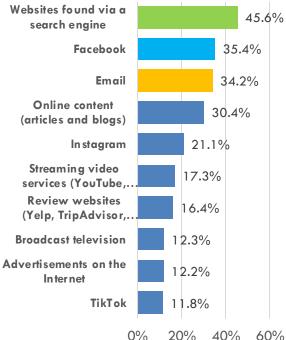
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Destination 🔷 Analysts

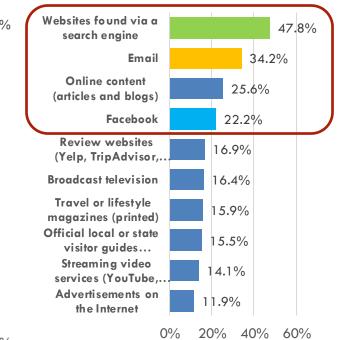
40%

60%

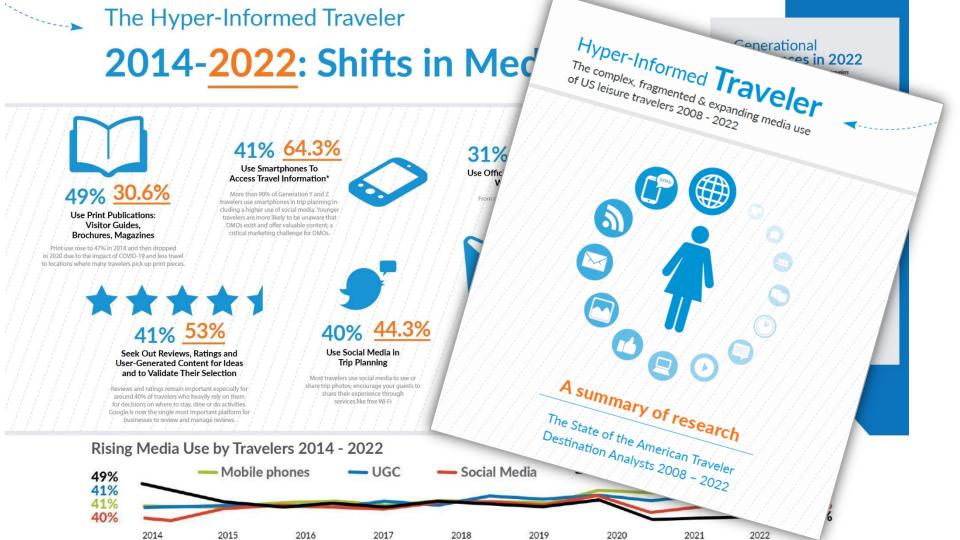
Generation X



Boomer or Older



Question: Please think about how travel destinations could best reach you with their messages right now. Where would you generally be MOST RECEPTIVE to learning about new destinations to visit? (Please select all that apply)



THE STATE OF THE AMERICAN TRAVELER: TECHNOLOGY EDITION

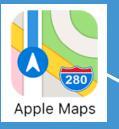
All the research, slides and other resources are available at <u>www.milespartnership.com/SAT</u>







LEVERAGING THE MAJOR PLATFORMS



G



Website Directions Save Call 4.7 ★★★★★ 13,333 Google reviews Call Call

\$\$\$ · Museum in Denver, Colorado

SEE TICK

Sponsored

Tripadvisor :
 2 Hour Guided Segway Tour
 \$69 · 4.0 ★ (64)
 Free cancellation

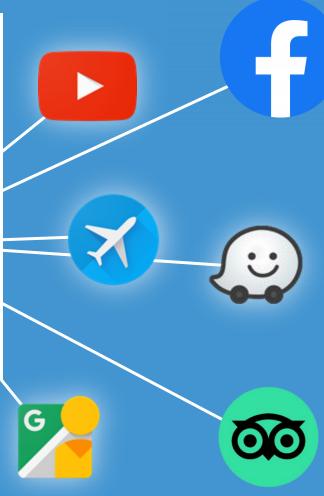


 \sim

The Deriver Art Museum is an art museum located in the Civic Center of Deriver, Colorado. With encyclopedic collections of more than 70,000 diverse works from across the centuries and world, the DAM is one of the largest art museums between the West Coast and Chicago. Wikipedia

Address: 100 W 14th Ave Pkwy, Denver, CO 80204 Vou visited 6 years ago Departments: Chyscape/Art Museum Hours: Open - Closes 5PM + Phone: (720) 865-5000 Director: Christoph Heinrich

Founded: 1893



Claim Your Business on the Highest Visibility Platforms



Google Maps (and Search)



Apple Maps













Uncle Man Halsey Street

3.5 **** 16 reviews Malaysian restaurant

B < ۲ Directions Save Nearby Send to your Share phone

✓ Dine-in · ✓ Takeaway · ✓ Delivery

100 Halsey Street, Auckland Central, Auckland \odot 1010

>

Closing soon: 11am-5pm V C

- facebook.com
- 09-215 0409
- 5Q44+CQ Auckland
- Claim this business
- Add a label

280 **Apple Maps Connect**

mapsconnect.apple.com

Add or update your business information in Apple Maps to help customers find you

Sign In

Don't have a free Apple ID? Create one

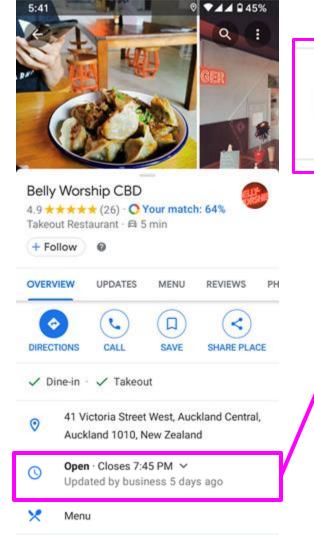


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Update your hours, even if they haven't changed.

5:39		© ♥◢◢ ₽ 46%
÷	Belly Wo	orship CBD 🤉 🚦
OVERV	VIEW UPDATES	MENU REVIEWS PH
0	Tuesday	11:00 AM-7:45 PM
	Wednesday	11:00 AM-7:45 PM
	Thursday	11:00 AM-7:45 PM
	Friday	11:00 AM-7:45 PM
	Saturday	Closed
	Sunday	Closed
	Monday	11:00 AM-7:45 PM
	Updated by bus	iness 5 days ago
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×	Menu	
s.	+64 9-213 0773	
\bigcirc	http://facebook.	com/BaoAndBurritos

Belly Worship			
	547 Dominion Rd, Mount		
	Eden Auckland, New Zealand / 1041		
0	Balmoral Rd Balmoral Rd BALMORAL		
0	Asian-fusion Eatery		
ıb	1,970 people like this		
۲	2,003 people follow this		
9	614 people checked in here		
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0	Send Message		
0	Price Range - \$\$		
\approx	agg.bellyworship@gmail.com		
0	Open Now 12:00 PM - 10:00 PM ~		
	Asian Fusion Restaurant - Chinese Restaurant		
11	See Menu		
0	bellyworship_restaurant		



0

Open · Closes 7:45 PM ∨ Updated by business 5 days ago

Recency and confidence are key for visitors & locals.

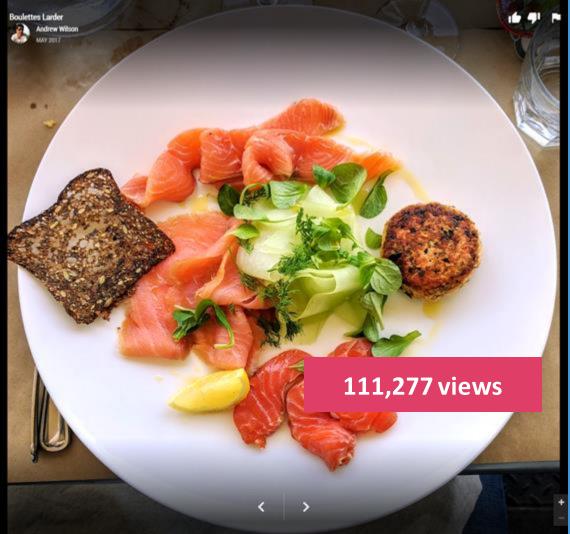




Add fresh pictures (at least monthly)



PARTNERSHIP

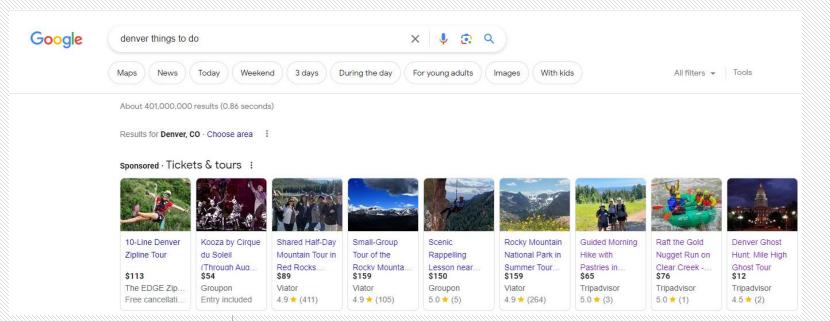




10,757 views

10X





Connect & Manage as part of a Smart Online Distribution Strategy







About 489,000,000 results (0.55 seconds)

Results for Denver, CO · Choose area

sponsored · Tickets & tours :







Half Day Rocky Near Denver: Clear Creek... Mountain... \$85 \$95 GetYourGuide

Viator 4.9 ± (1.1K)

Rocky Mountain National Park... \$179 Viator 4.8 * (67)

\$99

Viator

5.0 * (107)

and History Tour Zipline Tour \$113 The EDGE Zip... Free cancellati..

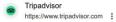
$5.0 \pm (2)$ Sponsored

Meow Wolf https://www.meowwolf.com > denver

Meow Wolf - Things To Do in Denver

Meow Wolf is one of Denver's Best Things to Do in The City - Book Tickets Now. For All Ages. Convergence Station - All Ages Interactive Art Experience in the... About Meow Wolf · Book Tickets · Locals Special Pricing · Be The First to Know · Explore

Sponsored



The 10 Best Attractions - Good Stuff to Do in Denver

Book the best parts of your trip with can't-miss things to do, all backed by travelers. Types: Tours, Attraction Tickets, Day Trips, Airport Transfers,...

**** Rating for tripadvisor.com: 4.4 - 3,616 reviews

Top 25 Things to Do · 25 Bucket List Adventures · Top Food Experiences

Top sights in Denver :







Denver

City in Colorado

Denver, the capital of Colorado, is an American metropolis dating to the Old West era. Larimer Square, the city's oldest block, features landmark 19th-century buildings. Museums include the Denver Art Museum, an ultramodern complex known for its collection of indigenous works, and the mansion of famed Titanic survivor Molly Brown. Denver is also a jumping-off point for ski resorts in the nearby Rocky Mountains. - Google

Age: 164 years

Population: 711,463 (2021)

Unemployment rate: 3.4% (Nov 2022)

Area code: Area code 303

Mayor: Mike Johnston

Weather: 73°F (23°C), Wind S at 4 mph (6 km/h), 53% Humidity More on weather.com

Local time: Wednesday 8:24AM

Events

Denver Days Trivia at Ratio Beerworks Over... Tue, Aug 1 6:00 PM Ratio Beerworks - Overland

In-Person Nonbinary Support Group Tue, Aug 1 6:30 PM The Center on Colfax - LGBTQ Colorado



SEE BLOG POST & 10 MINUTE VIDEO AVAILABLE HERE:

Five Critical Digital Marketing Tasks for Tourism and Hospitality Businesses





https://www.milespartnership.com/blog/five-critical-digital-marketing-tasks-tourism-and-hospitality-businesses



VERTICAL & SHORT FORMAT VIDEO HOW TO MAKE SHORT FORM WORK FOR YOU

August 3rd, 2023

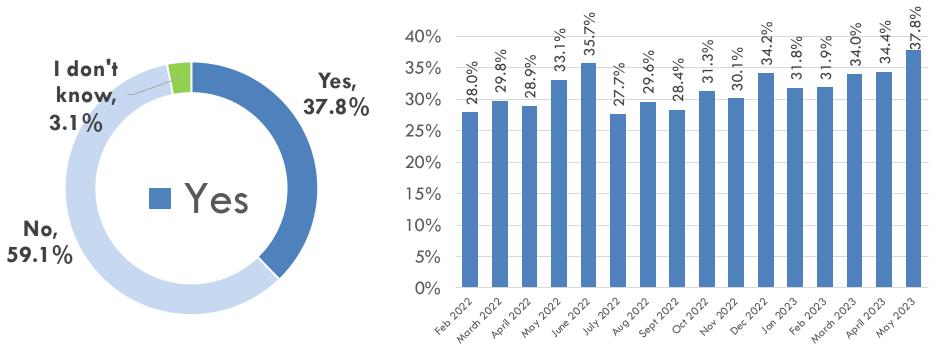


Video in Travel Planning



USE OF VIDEO TO PLAN TRAVEL

Question: In the past 12 months, have you used ONLINE VIDEO including visiting video sharing websites (e.g. Youtube.com, TikTok or Google Video) to plan any travel?



Destination $\[\begin{subarray}{c} \label{eq:Destination} \end{subarray} \end{subarray} Analyst \end{subarray}$

(Base: All respondents, 4,180 completed surveys. Data collected May 17-21, 2023.)

KEY TAKEAWAYS



It's Not Just Passive Entertainment. TikTok has Been Effective in Influencing Travelers to Take Trips.



Almost half (48.1%) of TikTok using travelers report that they have taken a trip to a destination because of content they saw on the platform.

(65.0% for Millennials and 55.4% for Gen Z vs. 44.0% for Gen X and 28.4% for Baby Boomer TikTok users).

🖌 TikTok has reignited my travel desires. ಶ

About a year ago, I went to New Orleans, and it's not the most talked about destination in my circle, but I had seen a lot of posts on my TikTok on why it's a good idea to go there, so I went!

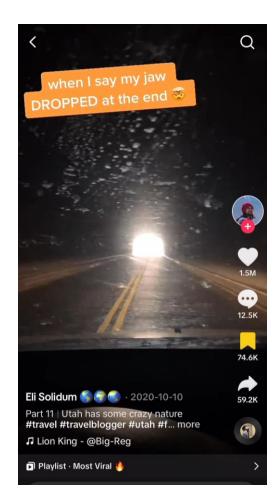
3 PRACTICAL TIPS TO MANAGE CREATION

TIP NO. 1 Be Authentic

• Don't overthink it – viewers want to see real experiences.

 Cell phone quality is perfectly fine if not preferred. The more polished the footage looks, the less authentic it will feel to the viewer.

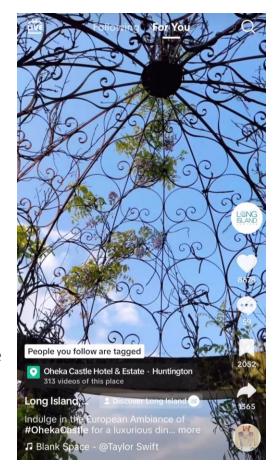
• There's a time and a place for high production video, this is not it.



TIP NO. 2 Brand Lightly

• The more logos you slap on your content, the less authentic it will feel to your audience.

• Your content should speak the same language as your brand but in a more nuanced way – visual style, color, music, etc. are all ways to communicate brand.



TIP NO. 3 **Recycle** In an ideal world, every video would be shot vertically and custom created for each platform. Nobody's got that kind of time.

- Recycle content that performs well across other platforms.
- Reuse high resolution 16x9 footage cropped to 9x16.



VERTICAL & SHORT FORMAT VIDEO RESOURCES

Research, Webinar, Blog

August 3rd, 2023





THE POWER OF GENERATIVE AI & CHATGPT

What It Means for Tourism & Hospitality

AUGUST 3RD, 2023







WHAT: Use Cases

Content, Marketing, & Advertising
 Trip Planning & Booking
 Customer Service
 Administrative & Operational Support
 Whatever You Can Imagine...







GENERATED BY A.I.

New York Times, Can we no longer believe anything we see? April 2023

WHICH IMAGE WAS AI GENERATED?





BRAND VOICE



\$

Summarize the brand voice of the Ritz Carlton brand



Four Seasons

Summarize the brand voice of the Four Seasons brand

The Four Seasons brand voice embodies luxury, warmth, and personalized hospitality. Their \Box \Box ∇ messaging emphasizes creating memorable and tailored experiences for guests in stunning locations around the world. The brand consistently conveys a sense of refinement and sophistication, while prioritizing genuine connections and service excellence. The Four Seasons brand is known for its commitment to innovation, seamlessly blending modern amenities with timeless elegance to provide unparalleled guest experiences.





GENERATING AD COPY

Write social ad copy in the voice of both brands targeting Female luxury travelers in NYC with a media hhi of \$500k USD and two children one boy age 3 and one girl age 6 for a weeklong vacation to Miami. Highlight the unique amenities of their luxury hotel chains, the activities, dining, and amenities offered. Making sure to use the proper tone and brand voice for each brand.

tailored to the modern luxury family. Create unforgettable memories with our exclusive Ritz Kids program, featuring engaging activities for your little ones. Delight in sophisticated dining experiences i while your children savor specially curated menus just for them. Rejuvenate in our world-class spa, and cherish family time by our pristine private beach. Your Miami oasis awaits at The Ritz-Carlton. Book now for an unparalleled family getaway. #RitzCarltonMiami #FamilyLuxury"

Four Seasons Ad Copy:

"Embrace the Warmth of Family Adventures 👾 at Four Seasons Miami 🗾 Unwind together in our luxurious haven, designed for the discerning family with an appreciation for personalized experiences. Our Kids For All Seasons program offers enriching activities for your little boy and girl, ensuring a memorable week in Miami. Savor delectable dining options], while the children enjoy our specially crafted kids' menu. Explore our state-ofthe-art amenities, relax at our lavish spa, and create cherished memories on our stunning private beach. Your family's dream vacation begins at the Four Seasons. Book now for an unforgettable Miami escape. #FourSeasonsMiami #FamilyGetaway" Emily and her family will be visiting the hotel in April for three nights. Please provide a sample itinerary for each day broken into meal and morning, afternoon, and evening time blocks with three options for each block and two meal options for each meal. They have rented a car and can go off property, but prefer to keep activities within a 1 mile walking range.

OVERVIEW

CALENDAR OF EVENTS MAP & DIRECTIONS NEWS ROOM



A MIAMI LANDMARK REIMAGINED

Customers arriving from outside of the United States should review government travel guidance to confirm eligibility and requirements for travel. See Toxel State one

Subscribe to the latest news and

special offers at The Ritz-Carlton

South Reach

Inspired by its 1950s Art Deco architecture, The Ritz-Carlton, South Beach offers an elevated expression of Miami Beach glamour on famed Lincoln Road. After a complete transformation, this oceaniforth hotel pays tribute to the city's culture and history with its collection of luxury amenities.

- Hotel guests enjoy alfresco dining at the oceanfront DiLido Beach Club
- Live the Miami Beach lifestyle at the hotel's ocean view pool with cabanas
- South Beach events come to life in our hotel's 20,000 sq. ft. of meeting space
- Set on iconic Lincoln Road, our hotel is the perfect Miami getaway
- Luxury hotel rooms and suites overlook the ocean, pool or South Beach

nearby restaurant

Afternoon:

- Shopping on Lincoln Road: Stroll along the pedestrian-friendly outdoor mall, featuring various shops and cafes.
- Pérez Art Museum Miami (PAMM): Visit this contemporary art museum, showcasing a diverse range of works (0.9 miles away, consider driving or taking a rideshare).
- The Bass: Explore this contemporary art museum, which is just a short walk from the hotel.

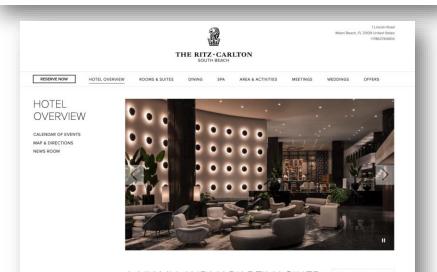
Evening:

- Lapidus Bar: Enjoy pre-dinner drinks at the hotel's stylish bar, inspired by classic cocktail culture.
- New World Symphony WALLCAST Concert: Attend a free outdoor concert at SoundScape Park (check schedule for availability).
- 3. Sunset walk: Take a leisurely stroll along the beach, watching the sun set over the ocean.

Dinner:

- The Forge: Dine at this iconic Miami Beach steakhouse, known for its elegant atmosphere and fine cuisine.
- Joe's Stone Crab: Sample Miami Beach's famous stone crab claws at this historic seafood restaurant.

Emily and her family will be visiting the hotel in April for three nights. Please provide a sample itinerary for each day broken into meal and morning, afternoon, and evening time blocks with three options for each block and two meal options for each meal. They have rented a car and can go off property, but prefer to keep activities within a 1 mile walking range.



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Customers arriving from outside of the United States should review government travel guidance to confirm eligibility and requirements for travel. See Travel State.gov.

Subscribe to the latest news and

special offers at The Ritz-Conton,

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- Luxury hotel rooms and suites overlook the ocean, pool or South Beach

Day 1: Breakfast:

- 1. Fuego y Mar: Enjoy a delicious breakfast at the hotel's on-site restaurant.
- Rosetta Bakery: A nearby Italian bakery offering a variety of pastries, coffee, and breakfast sandwiches.

Morning:

- 1. Beach time: Relax and soak up the sun on the hotel's private beach area.
- 2. Bike ride: Use the complimentary bike rental to explore the Miami Beach Boardwalk.
- 3. Art Deco walking tour: Discover the architectural gems of the surrounding Art Deco Historic District.

Lunch:

- 1. DiLido Beach Club: Savor alfresco dining at the hotel's oceanfront restaurant.
- Yardbird Southern Table & Bar: Indulge in classic Southern comfort food at this popular nearby restaurant.

Afternoon:

- Shopping on Lincoln Road: Stroll along the pedestrian-friendly outdoor mall, featuring various shops and cafes.
- Pérez Art Museum Miami (PAMM): Visit this contemporary art museum, showcasing a diverse range of works (0.9 miles away, consider driving or taking a rideshare).
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Dinner:

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- 2. Joe's Stone Crab: Sample Miami Beach's famous stone crab claws at this historic seafood restaurant.

Please draft a note for each morning asking what Emily and her family did the day before. Reminding her of the highlights of her itinerary for the day ahead and reminding her that if she needs anything to reach out to you or your staff and that checkout is at noon on the final day but that you would be happy to extend it for them until 4pm if needed

			drinks at the Lapidus Bar before exploring Miami Beach's vibrant dining scene.
3	Day 1 Morning Note:	0 4 7	Please feel free to reach out to me or our staff if you need any assistance or
	Dear Emily and family,		recommendations during your stay. We're here to help you make the most of your vacation.
	boar Enning and ranning,		Best wishes,
	Welcome to The Ritz-Carlton, South Beach! We hope you had a smooth arrival and are ready to enjoy your first day in Miami Beach. We would love to hear about your journey and any		[Your Name]
	activities you may have enjoyed yesterday.		
	activities you may have enjoyed yesterday.		Day 3 Morning Note:
	Today's highlights include relaxing on our private beach, exploring the Miami Beach		Dear Emily and family,
	Boardwalk with our complimentary bike rentals, and discovering the Art Deco Historic District. Our oceanfront DiLido Beach Club is the perfect spot for lunch, and don't forget to		We hope you're enjoying your time at The Ritz-Carlton, South Beach! We'd be delighted to
	try our signature cocktails at the Lapidus Bar this evening.		hear about your adventures yesterday and the memorable moments you've experienced.
			On your final day, we recommend participating in a beach yoga session, exploring the Miami
	If you need any assistance or have any questions, please don't hesitate to reach out to me or		Children's Museum, and visiting the Museum of Ice Cream. Don't forget that our checkout
	any of our staff members. We're here to make your stay as enjoyable as possible.		time is at noon tomorrow; however, we would be happy to extend it for you until 4 PM if needed.
	Warm regards,		Should you require any assistance or have any questions during your last day with us, please
	[Your Name]		don't hesitate to reach out to me or any of our staff members. We're here to ensure you have an unforgettable experience.
			Warm regards,
			[Your Name]

GR

Write a similar note to max but note his age so keep it short and make the note in the style of hulk hogan and ask max about things he would like. Include a piece of trivia about hulk hogan in miami in each note

Day 1 Morning Note:

Hey there, Max, brother!

Hulk Hogan here, welcoming you to Miami Beach, dude! What did you do yesterday, little Hulkamaniac? Today, you're gonna have a blast on the beach and enjoy some gnarly bike rides!

Miami Trivia: Did you know, brother, that Hulk Hogan once body-slammed The Big Show at a wrestling event right here in Miami? That's right, dude!

If you need anything, just let us know, Max! We're here to make your stay bodacious!

Stay cool,

Hulk Hogan





AME|*!

e, brother! I wanted to thank you and your family for staying at The Ritz-Carlton, South Beach. We hope you had a blast and made some gnarty her!

we're always here to make sure you have a fantastic time.

Looking forward to seeing you again soon at The Ritz-Carlton, South Beach, dude!

Stay cool,

Hulk Hogan

Thank you for choosing The Ritz-Carlton, South Beach!

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REVIEW MANAGEMENT

o Tripadvisor Q To Dlut 1 Alerts Cart Restaurants Flights Vacation Rentals Travel Stories Cruises Rental Cars ••• Nassau Hotels Things to Do Caribbean > Bahamas > New Providence Island > Nassau > Nassau Hotels Ingest and review the following reviews for the Margaritaville Beach Resort Nassau. ADVENTURE ATLANTIS await Allen B wrote a review Apr 24 1 contribution Overrated Two stars based on poor service, bad management and surrounding areas. The hotel itself **Margaritaville Beach Resort Nassau** was nice and room was great. However majority of the staff was rude, unaware and under staffed. One person was working the pool area and beach area. Gratuity was included with Enter dates to see prices **6000** 530 reviews #3 of 33 hotels in New Providence Island everything but you had to go get your own food and drinks. Not many restaurants around the • 2 Bay St. Nassau New Providence Island Show prices area and closed down after 5. Overall very overpriced and not worth the stay. Write a review
 Write a review
 Over the second se Read more Date of stay: April 2023 This review is the subjective opinion of a Tripadvisor member and not of Tripadvisor LLC. Tripadvisor performs checks on reviews. Response from General Manager, General Manager at Margaritaville Beach Resort Nassau Responded vesterday Dear Allen, Thank you for taking a moment to share your thoughts about your recent stay. La Trail \bigcirc While it's terrific that our well-appointed rooms pleased you, we are sorry to learn that our Pool & Beach staff failed to make you feel welcome. Rest assured, we have noted your concerns and will use them to help us improve the level of hospitality we're providing. Though your time with us wasn't flawless, we hope you'll revisit us for a better overall experience. Nigel Francis Director of Operations CustomerService@margaritavilleresortnassau.com View all photos (722) Read more This response is the subjective opinion of the management representative and not of Tripadvisor LLC. Katie S wrote a review Aug 2022 Naples, Florida2 contributions5 helpful votes







ြာenAI

Excellent experience at the Margaritaville Nassau This property is in the perfect location near downtown and straw market and also a short

Hotel's Favorite

Helpful Share

REVIEW MANAGEMENT

Rate the responses from the management on a scale from 1-5, with 5 being the best. Provide three points of feedback on how to improve managerial feedback responses.

Rev Pos

\$

1.

kids club.

- 2. Sunny Dr: Beautiful ocean views, sophisticated rooms, small beach, pool, and jacuzzi.
- 3. Jackie S: Great place with fantastic staff.
- 4. Denise A: Fantastic dinner experience with an amazing server, lan.
- 5. Max J: Wonderful stay with excellent service from lan.
- 6. Dion B: Smooth overall stay, exceptional help from Jada and Tito at the reception desk.

Mixed reviews:

1. Michelle T: Beautiful rooms, private beach and amenities, but had issues with reservation, service, and housekeeping.

Negative reviews:

- 1. Allen B: Poor service, bad management, and lack of nearby restaurants. Overpriced and not worth the stay.
- 2. Viviane A: Bad customer service, problems with card limit, and won't return to the resort.

Rating: 4

Three points of feedback on how to improve managerial feedback responses:

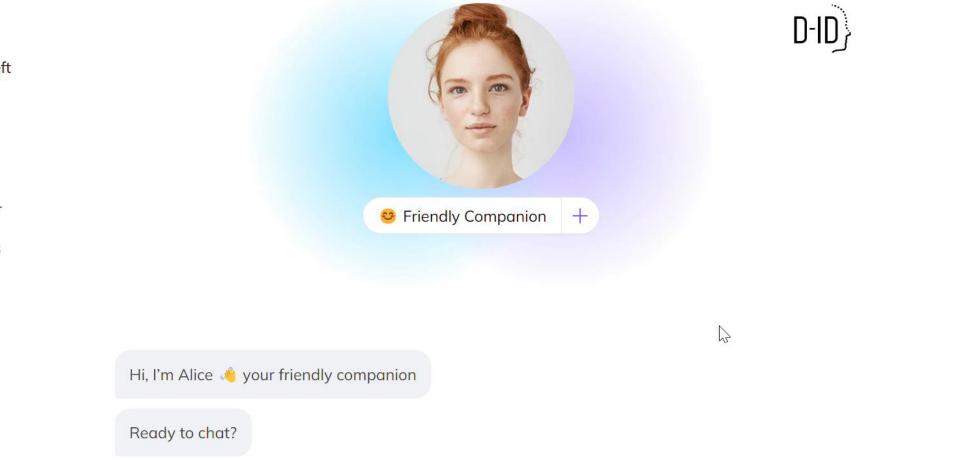
- Personalization: While the responses are courteous and professional, they could be more
 personalized to make the guest feel genuinely heard and valued. This can be achieved by
 addressing specific points from the guest's review and, if appropriate, sharing steps that
 have been or will be taken to address the issues raised.
- Empathy: Express more empathy for the negative experiences guests had during their stay. This could include acknowledging the inconvenience or disappointment the guest may have felt and offering a genuine apology for any shortcomings.
- Follow-up: Offer a direct line of communication for the guest to provide additional feedback or to discuss their concerns further. This shows that the management is truly committed to improving their experience and helps build trust with the guest.







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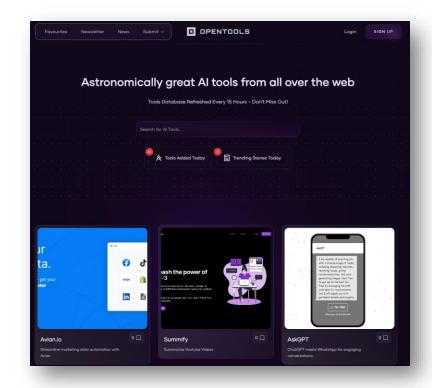




FUTURETOOLS.IO

Future Tools Home Al News Learn Glossary Submit "FutureTools Collects & Organizes All The Best Al Tools So YOU Too Can Become Superhuman!" Search - Try things like "YouTube" or "SEO" to find specific tools for your needs... Al Detection Avatar Chat Finance Aggregators Copywriting For Fun Gaming Generative Art Generative Code Generative Video Image Improvement Image Scanning Inspiration Marketing Motion Capture Music Podcasting Productivity Speech-To-Text Prompt Guides Research Self-Improvement Social Media Text-To-Speech Text-To-Video Translation Video Editing Voice Modulation Free Freemium GitHub Google Colab Open Source Paid Matt's Picks Join The Free Newsletter Product Hunt 301 Sort (Default - Newest) Showing 1482 of 1482 Total Tools. CF Spark JILD & MONETIZE Tweet Hunter DUR TWITTER A suite of AI art, copywriting, and prompting All-in-one Twitter growth tool with Al with CES tools all in one place suggestions Featured Listing Featured Listing Open GPT Plugin Store Skyglass 🗹 aetitA A tool to integrate GPT Plugins and Al An app for vfx effects and background for Agents into chat applications. film making.

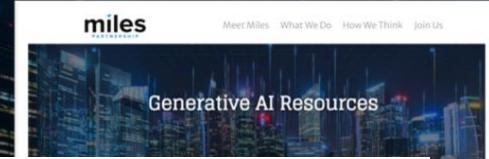
OPENTOOLS.AI



5 x Principles for Managing Generative Al

Stay up to date with new trends & technologies
 Disruptive but a net positive for tourism
 Many opportunities to assess, test & refine
 Use AI but check & verify
 Travel requires high tech <u>&</u> high touch





PARTNERSHIP

Meet Miles What We Do How We Think Join Us

Foundations and Principles of Generative AI



Webinars, Blogs, Resources

https://milespartnership.expert/Al



Published 4/28/23

share this post: 🎔 🛉 in 📼



Thank you!



The Cookieless Future

THE COOKIELESS FUTURE

We're Living in the Cookieless Future, Now

- Safari & Firefox already block third-party cookies
- Google plans to start eliminating third-party cookies more broadly in Q1, 2024
- What it impacts?
 - Audience targeting capabilities
 - Measurement and attribution
 - Website traffic and performance

How Internet Privacy Is Changing The Online Advertising Market



Denis Litvinov Forbes Councils Member Forbes Technology Council COUNCIL POST | Membership (Fee-Based) Innovation



THE COOKIELESS FUTURE

We're Living in the Cookieless Future, Now

- Ensure any measurement plan put into place accounts for continued deprecation of cookies
- Prepare for decreased website and media metrics
- Current Solutions:
 - Data Clean Rooms
 - Performance Media Modeling
 - Build your own 'First Party Data'



IMPORTANCE OF BUILDING YOUR OWN FIRST PARTY DATA

Your customer interactions and "owned media" incl. your website, email, print publications can build a valuable customer & subscriber database.

This builds your own "first party data" with high value, repeat visitors and locals – and which can be used in your own marketing & communications

