

AUDIO-VISUAL-LIGHTING PROVIDER GENERAL INFORMATION:

Audio-Visual Company Name:	Markey's Audio Visual		
Audio Visual Contact	Tim Cooper	Position	Director
Address	730 Third Street		
City, State/Province	Des Moines, Iowa	Zip/Postal Code	50309
Telephone:	515-564-8144	Fax:	515-564-8001
E-Mail Address	tcooper@markeys.com		

AUDIO/VISUAL MEAL and GENERAL SESSION FUNCTION BID REQUIREMENTS

DAYS	QTY	EQUIPMENT <i>General Session</i>	UNIT EA.	TOTAL
<i>Video</i>				
3	2	10,000 Lumen (minimum) Projectors	\$See attached proposal	\$
3	2	8,000 Lumen (minimum Projectors	\$	\$
3	2	15 X 20 Truss Frame Screens (or similar area size)	\$	\$
3	2	9 X 12 Truss Frame Screens for Delays (or similar size)	\$	\$
3	2	Television studio quality Video Cameras	\$	\$
3	1	Studio Configurations	\$	\$
3	1	Video Switching equipment to switch from Camera 1, Camera 2, Laptop computer, DVD player, etc.. Include all signal amplification equipment, cabling cords and wiring, harnessing, installation, rigging, etc.	\$	\$
3	1	24-30" Plasma or LCD Monitor for Confidence Monitor	\$	\$
<i>Lighting & Rigging</i>				
3	70 ft.	Box Truss as required for lighting equipment	\$	\$
3	5	Chain Motors as required to suspend lighting truss	\$	\$
3	20	Assorted Par & Leko, and/or LED Lights (Front Lights)	\$	\$
3	10	Assorted Par & Leko and/or LED Lights (Back Lights)	\$	\$
2	1	Lighting Dimmer Pack & Board including all cabling cords and wiring, harnessing, installation, rigging, etc.	\$	\$
<i>Audio</i>				
3	8	Audio speakers with amplifiers and flyware (front)	\$	\$
3	12	Audio speakers with amplifiers and flyware (for Delays)	\$	\$
3	1	12 Channel Audio Mixer	\$	\$
3	1	Effects Rack with Delays	\$	\$
3	1	CD Player	\$	\$
3	6	Technician communication headset system	\$	\$

	All audio to include all cabling cords and wiring, harnessing, installation, rigging, etc.		
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HOURS or DAYS*	QTY	<i>Labor General Session</i>	UNIT	TOTAL
		Audio Technicians Setup / Strike	\$	\$
		Video and Projectionist Setup / Strike	\$	\$
		Lighting Technician Setup / Strike	\$	\$
		Riggers Setup / Strike (if required)	\$	\$
3	1	Audio Engineer for General Sessions	\$	\$
3	1	Lighting Director for General Sessions (if needed)	\$	\$
3	1	Video Engineer for General Sessions	\$	\$
3	2	Camera Operators for General Sessions	\$	\$
		Other Labor	\$	\$

*Banquet room to be available for audio-visual and lighting set-up on Wednesday. Bidder should specify the amount of time or days required for set-up and strike.

*All Day Rates are based on the following typical schedule:

Thursday morning/afternoon rehearsals	4 hours
Thursday evening meal function	5:00 PM to 10:00 PM
Friday lunch meal function	11:00 AM to 2:00 PM
Saturday lunch meal function	11:00 AM to 2:00 PM
Saturday evening meal function	5:00 PM to 10:00 PM

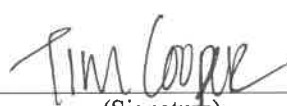
SUMMARY OF AUDIO-VISUAL BID:

Seminar AV equipment (LCD Projector and Projection Screen) for 10 seminar rooms	\$ 25,845.00
General Session AV Equipment	\$ 84,480.00
Seminar Labor	\$ 15,485.00
Other or Miscellaneous Expenses	\$ 10,277.19
Labor Discount	\$ NA
Equipment Discount	\$ 63,310.50
Total	\$ 72,476.69
Is the audio/visual company in-house to the convention center?	Yes
Is the audio/visual company exclusive to the convention center?	NO
If no, does the convention center have any connections charges or patch fees, and if so how much?	10% for outside AV Company

Alternate/Optional Audio Visual Equipment Rental/Usage Charges:

Wireless Handheld Microphone	\$ 105.00
Wireless Lapel Microphone	\$ 105.00
Wireless "over the ear" Cheek Microphone	\$ 85 + Wireless
Additional LCD/DLP Projector for seminar room	\$ 250.00
Additional projection screen for seminar room	\$ 95 (includes a/v cart)
Additional LCD/DLP Projector for General Session	\$ 2,000-2,500
Additional projection screen for General Session	\$ 130-700
40 ft. x 20 ft. muslin or other material projection screen for use as stage backdrop	\$ 225.00
TV/VCR player	\$ NA
DVD/Blu-Ray player	\$ 50.00
CD player	\$ 35.00
Flipchart with pens and markers	\$ 35.00

This Audio Visual provider has read the above specifications and bid requirements and will agree to those specifications and requirements in their bid.

 (Signature)	11-22-16 (Date)
TIM COOPER (Print name)	DIRECTOR, AV (Title)