



233 Center Street
 Des Moines IA 50309
 Phone:
 Fax:

Sales Representative:
 Tim Cooper
 (515) 564-8144
 tcooper@markeys.com

LIONS 2021 - General Session-Meals Room

Quote Number: 27000048 Revision Date: 12/19/2016 Revision Number: 2

Bill To: IOWA EVENTS CENTER 730 THIRD STREET DES MOINES IA 50309 Attention: ACCOUNTS RECEIVABLE Phone: (515) 564-8024 Email: Terms: NET 30 PO Number:	Ship To: Iowa Events Center - CCCUCC 833 5th Avenue Des Moines IA 50309 Attention: Tim Cooper Phone: Booth/Room: Ship Via: Will Call Duration: 3
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Ship Date	Load In	Rehearse	Show Start	Show End	Strike	Pickup
09/15/2021 07:00 AM	09/15/2021 07:30 AM	09/16/2021 09:00 AM	09/16/2021 05:00 PM	09/18/2021 10:00 PM	09/19/2021 08:00 AM	09/19/2021 03:00 PM

EQUIPMENT

Qty Description Amount
 General Session - Meals HY-VEE HALL B-C

VIDEO EQUIPMENT

- 2 Christie Roadster HD14K-M 1080 DLP Projector
- 2 15' X 20' Truss Frame Screen, Flown
- 2 Christie HD8K DLP Projector (8500 lumens)
- 2 9' X 12' Truss Frame Screen, Flown
- 1 Sony HXC 100 HD Camera with Studio Kit and 17X7.6 Lens
- 1 Sony HXC 100 HD Camera with Studio Kit and 17X7.6 w/2x Extender
- 2 Vinten Vision 250 Tripod
- 1 Barco Screen Pro II Kit (DSM)
- 1 JVC 32" LCD Monitor (1080P) confidence monitor
- 1 Blackmagic Design HD/SDI to HDMI Converter
- 1 Blackmagic Design HD/SDI (8-Way) D/A
- 1 HD/SDI Cable Kit

VIDEO EQUIPMENT Total 38235.00

AUDIO EQUIPMENT

- 2 JBL VT4888 VerTec Line-Array 6x6 Speaker Cluster
- 2 CM 7pin 1 ton 3 Phase Chain Motor
- 8 JBL 4892 90 Degree Array Speaker with Stand
- 3 JBL 4892 Array Amp / Processor Rack
- 1 Midas Venice 160 16 Channel Audio Console
- 1 EQ / Front of House Rack #6
- 1 GREEN Clear-Com Tempest Wireless ICOM (6 Headsets, 5 Beltpacks)

additional Audio gear - microphones etc?
AUDIO EQUIPMENT Total 33405.00

LIGHTING & RIGGING EQUIPMENT

- 9 12" X 18" X 10' GP Truss w/ Bolts
- 4 12" X 18" X 10' GP Truss w/ Bolts
- 5 CM 7pin 1 ton 3 Phase Chain Motor
- 3 CM 7pin 1/4ton 3 Phase Chain Motor (2 Pack)
- 1 Skjonberg 7pin 12way 3 phase Motor Controller
- 1 Rigging Hardware Package
- 3 Arri Studio 2K Light (Silver) (2 Pack)
- 6 ETC Source 4 Ellipsoidal Light with 26 Degree Barrel - (Specials TBD)
- 2 Arri Theatre 1K Light (Black) (2 pack)
- 1 Leprecon 24 CH DMX Dimmer Rack, 3 Phase
- 1 Leprecon LP510 24Ch Analog Light Board
- 1 Lighting Cable Packageric

Stage backdrop? Decor? TBD additional discounting available
additional truss may be needed for screens / delay projectors - pending floor plan

LIGHTING & RIGGING EQUIPMENT Total 15000.00

Set and Rigging on WEDNESDAY Sept 16
Rehearsal THURSDAY Sept 17, 4 hrs - time TBD
Session THURSDAY Sept 17, 5pm-10pm
Session FRIDAY Sept 18, 11am-2pm
Session SATURDAY Sept 19, 11am-2pm
Session SATURDAY Sept 19, 5pm-10pm
Strike Following

LABOR

Qty	Personnel	Reg. Rate	OT Rate	DT Rate	Reg	OT	DT	Extended
2	Rigging Technician set-6hrs, strike 3hrs*	75.00	112.50	150.00	9.00			1350.00
6	Set/Strike Technician* set-8hrs, strike-4hrs*	50.00	75.00	100.00	12.00			3600.00
1	Audio Lead Technician*	65.00	97.50	130.00	20.00			1300.00
1	Lighting Lead Technician*	65.00	97.50	130.00	20.00			1300.00
1	Technical Director*	75.00	112.50	150.00	20.00			1500.00
1	Video Operator - Record/Playback*	65.00	97.50	130.00	20.00			1300.00
2	Camera Operator*	65.00	97.50	130.00	20.00			2600.00

Show Remarks

Equipment:	\$86,640.00
Sales:	\$0.00
Miscellaneous:	\$0.00
Discount:	-\$51,984.00
*Labor:	\$12,950.00
**Consumables:	\$0.00
Shipping Charge:	\$0.00
Service Charge:	\$7,624.32
Sales Tax:	\$0.00
Pre-Payment:	-\$0.00
Total Amount:	\$55,230.32

_____ Signature as Acceptance of the Proposal and terms	_____ Date of Acceptance
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Customer shall be responsible for the full replacement value of, any Equipment that is lost, stolen, damaged or disabled during the rental period.

Unless notated otherwise, this quote does not include venue related charges such as: lift rental, power, rigging or union labor costs.

*Labor rates have been estimated based on the information provided. The quoted labor call times are subject to revision as details change. Actual hours and applicable rates will be billed as accrued during event.

**Includes cables, batteries, tape, adapters, and connectors.



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LIONS 2021 - BREAKOUTS

Quote Number: 27000047 Revision Date: 12/19/2016 Revision Number: 2

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EQUIPMENT

Qty	Description	Amount
	BREAKOUT SEMINARS	
	THURSDAY Sept 18, 12pm-5pm	
	FRIDAY Sept 19, 7:30am-4:30pm	
	SATURDAY Sept 20, 7:30am-3:30pm	

HyVee Hall Rm 101-103

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)
- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 2 Data Projection Package (3000 lumens) with 8' tripod screen
- 2 *VGA Cable, 25' male to male*
- 2 30" Cart with Skirt
- 2 *Orange A/C 50' Cable*
- 2 *Powerstrip*
- 2 *8' X 8' Tripod Screen*
- 2 *NEC M300W WXGA 3000 Lumen LCD Projector*
- 1 Extron P2DA2XI VGA 2way Distribution Amplifier (splits signal to 2 projectors)

HyVee Hall Rm 104-106

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)
- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 2 Data Projection Package (3000 lumens) with 8' tripod screen
- 1 Extron P2DA2XI VGA 2way Distribution Amplifier (splits signal to 2 projectors)

HyVee Hall Rm 107-108

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)
- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 1 Data Projection Package (3000 lumens) with 8' tripod screen

COMMUNITY CHOICE CREDIT UNION**Rm 302-304**

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)
- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 2 Data Projection Package (3000 lumens) with 8' tripod screen
- 1 Extron P2DA2XI VGA 2way Distribution Amplifier (splits signal to 2 projectors)

Rm 305-307

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)
- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 2 Data Projection Package (3000 lumens) with 8' tripod screen
- 1 Extron P2DA2XI VGA 2way Distribution Amplifier (splits signal to 2 projectors)

Rm 308-310

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)
- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 2 Data Projection Package (3000 lumens) with 8' tripod screen
- 1 Extron P2DA2XI VGA 2way Distribution Amplifier (splits signal to 2 projectors)

Rm 311-314

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)
- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 2 Data Projection Package (3000 lumens) with 8' tripod screen
- 1 Extron P2DA2XI VGA 2way Distribution Amplifier (splits signal to 2 projectors)

Rm 315-317

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)
- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 1 Data Projection Package (3000 lumens) with 8' tripod screen
- 1 Extron P2DA2XI VGA 2way Distribution Amplifier (splits signal to 2 projectors)

Rm 318-320

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)

- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 2 Data Projection Package (3000 lumens) with 8' tripod screen
- 1 Extron P2DA2XI VGA 2way Distribution Amplifier (splits signal to 2 projectors)

BALLROOM A

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)
- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 2 NEC M311W WXGA 3100 Lumen LCD Projector
- 2 9' X 12' Fastfold Screen
- 2 42" Cart with Skirt
- 1 Cable Package
- 1 Extron P2DA2XI VGA 2way Distribution Amplifier (splits signal to 2 projectors)

BALLROOM B

- 1 Shure SM48 Podium Microphone (cost covered by IEC)
- 1 Shure SM48 Microphone (additional)
- 1 Mackie 1202VLZ 12 CH Mixer (needed for multiple microphones)
- 2 NEC M311W WXGA 3100 Lumen LCD Projector
- 2 9' X 12' Fastfold Screen
- 2 42" Cart with Skirt
- 1 Cable Package
- 1 Extron P2DA2XI VGA 2way Distribution Amplifier (splits signal to 2 projectors)

LABOR

Qty	Personnel	Reg. Rate	OT Rate	DT Rate	Reg	OT	DT	Extended
1	General Technician* THURS 12pm-5pm*	65.00	97.50	130.00	5.00			325.00
2	General Technicians* FRI 7:30am-4:30pm*	65.00	97.50	130.00	9.00			1170.00
2	General Technicians* SAT 7:30am-3:30pm*	65.00	97.50	130.00	8.00			1040.00

Show Remarks

Equipment:	\$25,845.00
Sales:	\$0.00
Miscellaneous:	\$0.00
Discount:	-\$12,922.50
*Labor:	\$2,535.00
**Consumables:	\$0.00
Shipping Charge:	\$0.00
Service Charge:	\$2,842.95
Sales Tax:	\$0.00
Pre-Payment:	-\$0.00
Total Amount:	\$18,300.45

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**Includes cables, batteries, tape, adapters, and connectors.