## **Administration Marketing Calendar**

## **Tradeshow Calendar (tentative)**

- Seatrade Cruise Global, March
- Society of American Travel Writers Western Chapter
- ATIA Spring in NY, March/April
- Society of American Travel Writers Annual Convention
- North American Travel Journalists

## **Industry Calendar**

- Alaska Travel Industry Association Board Meetings, approximately six per year
- Alaska Tourism Marketing Board, approximately six per year
- Alaska Travel Industry Association Annual Convention, Fairbanks, October 9-11
- Destination Marketing Association International Operations Summit, October









North American Travel Journalists Association



# **Communications Marketing Calendar**

### **Media Event Calendar**

- Alaska Travel Industry Association, October
- Alaska Media Road Show, January
- International Pow Wow, June
- North American Travel Journalists Association, April
- Outdoor Writers Association of America, July

#### **Publication Calendar**

- Visitors Guide Release, October
- Winter Guide Release, July
- Annual Report Release, April

## **Co-op Advertising Calendar**

- Alaska Airlines Magazine, February-October
- Alaska Magazine, December
- TripAdvisor, Ongoing
- Magic Days of Summer, May-August
- Guidebooks, Seasonal

### **Social Media Calendar**

- Annual contest, Facebook
- Simpleview Summit





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## **Meetings and Conventions Marketing Calendar**

## **Meetings and Conventions Calendar**

- Golden Heart Gala, February 7
- Local Guided Site Inspections, March 27-29
- Anchorage Spring Meeting Planner Lunch and Sales Mission, April 17-19
- UAF Fall Meeting Planner Lunch, September 27
- ATIA Convention, October 3-5
- AFN Convention Week (in Anchorage), October 18-20

### Sales Events, as needed

- Site Inspections and Familiarization Tours
- Bid Presentations
- Pre-Event Promotion
- Target Market Sales Calls







## **Tourism Marketing Calendar**

## **Sales Missions**

- Cruise Ship Sales Calls (TBA)
- Airline Sales Calls (TBA)
- Northern Europe (January)
- Japan/Korea (April)
- Taiwan/China (October November)

#### **Tradeshow Calendar**

- Go West Summit, 1/16-1/19
- IcelandAir Mid-Atlantic, 1/25-1/28
- American Bus Association, 1/26-1/30
- Visit USA Switzerland, 1/31
- International Tourism Bourse (ITB), 3/7-3/11
- NAJ Active America China, 3/25-3/27
- Cruise360, 4/17-23
- IPW, 5/19-5/23
- JumpStart, 6/3-6/6
- Japanese Association of Travel Agents (JATA), September
- National Association of Career Travel Agents (NACTA), September
- International Travel Fair (ITF), October/November
- China International Travel Market, November
- World Travel Market, November
- National Tour Association, 11/4 11/8

#### **Projected FAM Calendar**

- Japan Winter FAM
- Active America China FAM, March
- GoWest Summer FAM
- EF European Tour Operator FAM, 8/30-9/6







## Visitor Services and Partnership Development Marketing Calendar

#### **Visitor Services**

#### Monthly

First Friday Artist Receptions, Monthly

#### **Annually**

- Golden Heart Gala, February 7
- Great Alaska Sportsman Show (Anchorage), March
- Summer Product Tradeshow, April
- Fairbanks Outdoor Show, April
- Be A Visitor In Your Own Town, May 5
- Visitor Industry's Walk for Charity, May 11
- Visitor Center begins summer hours, May 12
- Pioneer Park Visitor Kiosk Opens, May 26
- Golden Heart Greeter Recruitment and Orientation, June, July, August, September
- Go Winter Expo, October
- Winter Product Tradeshow, November









### **Partnership Development**

### **Partnership Luncheons and Special Events**

- January 24 Interior Tourism Conference
- February 21 Breakfast
- March 21 Luncheon
- April 5 Alaskan Neighbors Breakfast (Anchorage)
- April 20 Annual Explore Fairbanks Awards Banquet
- November 7 Luncheon
- December 5 Annual Meeting

#### **General Event Information**

- Partnership Renewal deadline, January 31
- Prospect Seminars
- Partner Orientations
- Partnership Renewal begins, October 1
- Alaska Travel Industry Association Convention, Fairbanks – October