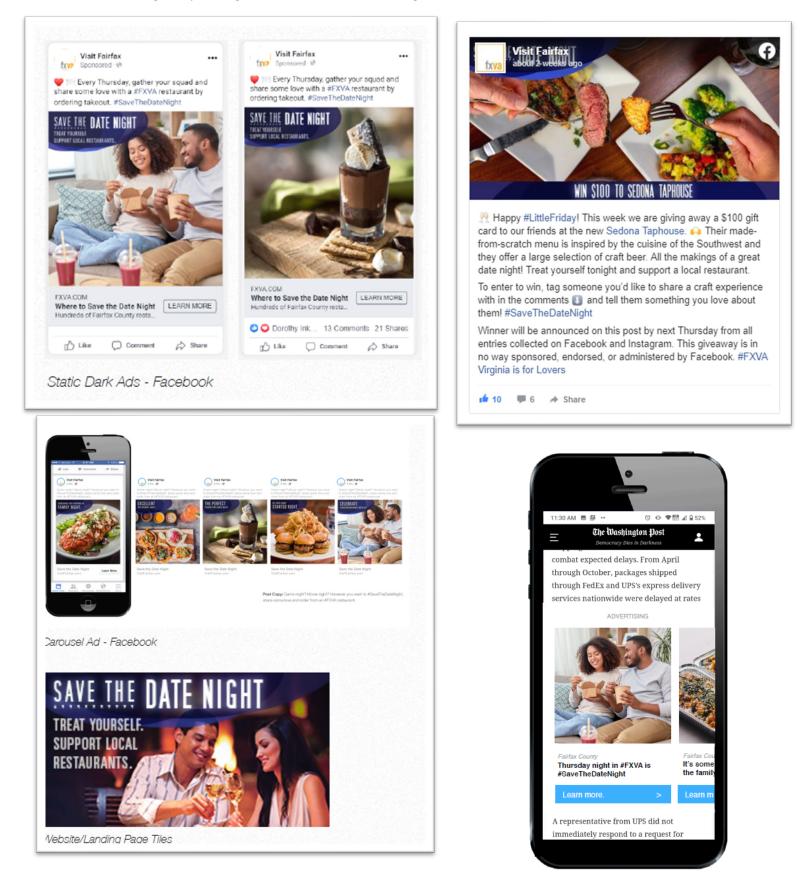
Winter Restaurant Campaign 2020

Advertising

Campaign Banner Ads appeared on social media as well as high-traffic websites. The ads encouraged viewers to "Save the Dave Night" by visiting a local restaurant or ordering Takeout.



Advertising Creative

An interactive carousel encouraged viewers to engage with the ad unit. It also emphasized the ways to celebrate "Date Night": with friends, with family, with the girls/guys, and of course, a significant other.

Facebook Carousel







Visit Fairfax 2 hrs · @ fx me night? Movie night? Ho



Save the Date Night VisitFarifax.com

Visit Fairfax 2 hrs · @

THE PERFECT

Save the Date Night VisitFarifax.com

Game night? Movie night? However you want to #SaveTheDateNight, share some love and



Visit Fairfax 2 hrs · @

Game night? Movie

Movie night? However you want DateNight, share some love and

fxe

Save the Date Night VisitFarifax.com

Visit Fairfax 2 hrs · @

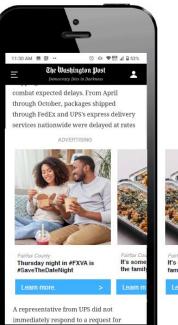
me night? Movie night? Ho



Save the Date Night VisitFarifax.com

Post Copy: Game night? Movie night? However you want to #SaveTheDateNight, share some love and order from an #FXVA restaurant.

Teads Carousel #2





It's something for everyone on family night.



It's excellent for sharing on friends night



It's the perfect pairing with ladies night.

ight.



night.

It's the sizzling starter for boys



Treat yourself. Support local restaurants.

Promoting on FXVA.com

The Restaurant Campaign is prominently featured on the FXVA.com homepage, restaurant page, and throughout the site.





Celebrate Black History Month

Learn about Black history and culture in the Capital Region.



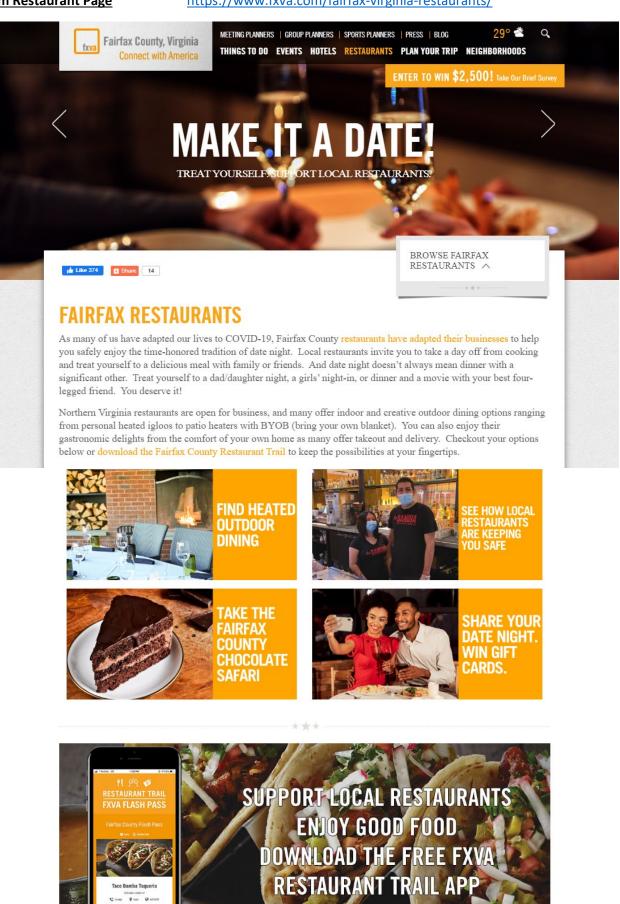
Fairfax County Parks Get outdoors and enjoy some fresh air.



Save The Date Night Heated Outdoor Dining, Take Out Options, and a Chocolate Safari!

FXVA.com Restaurant Page

https://www.fxva.com/fairfax-virginia-restaurants/



RECEIVE E-NEWS

REQUEST A free VISITORS GUIDE 🕥

DOWNLOAD

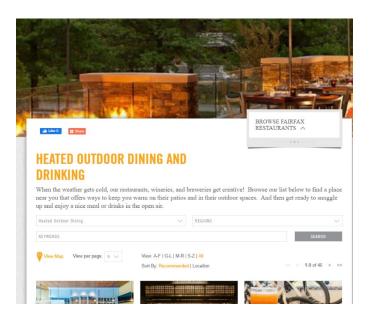
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Dedicated Landing Pages

Dedicated landing pages supporting each of the four components of the campaign: Heated Outdoor Dining, the Chocolate Safari, Restaurant Safety, and the Share-the-Love gift card giveaway that invites social media followers to tag someone that they'd love to join for dinner and tell them why they love them.

Outdoor Heated Dining

See Page



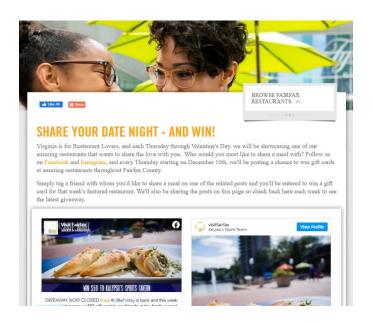
Chocolate Safari

See Page



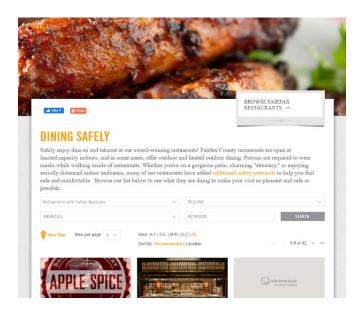
Share the Love Gift Cards

See Page



Restaurant Safety

See Page



Storefront Mural at Tysons Corner Center

A mural at Tysons Corner Center encourages shoppers to treat themselves by supporting their favorite restaurants.

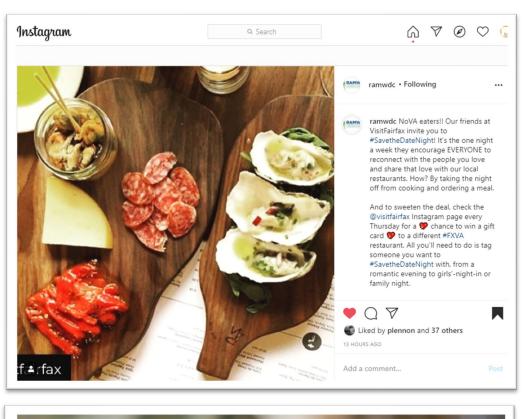




Media Attention

The Campaign has received significant media attention with particular interest in the Chocolate Safari.

RAMW Instagram



<u>Northern Virginia Magazine</u>



FOOD NEWS

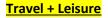
Visit Fairfax Wants You To #SaveTheDateNight And Go On A Chocolate Safari

Winter just got tastier thanks to the local tourism organization.

= By Alice Levitt | December 10, 2020



hen was the last time you had a restaurant date night? If your answer is March, Visit Fairfax, the the official tourism organization for Fairfax County, thinks you might be due to





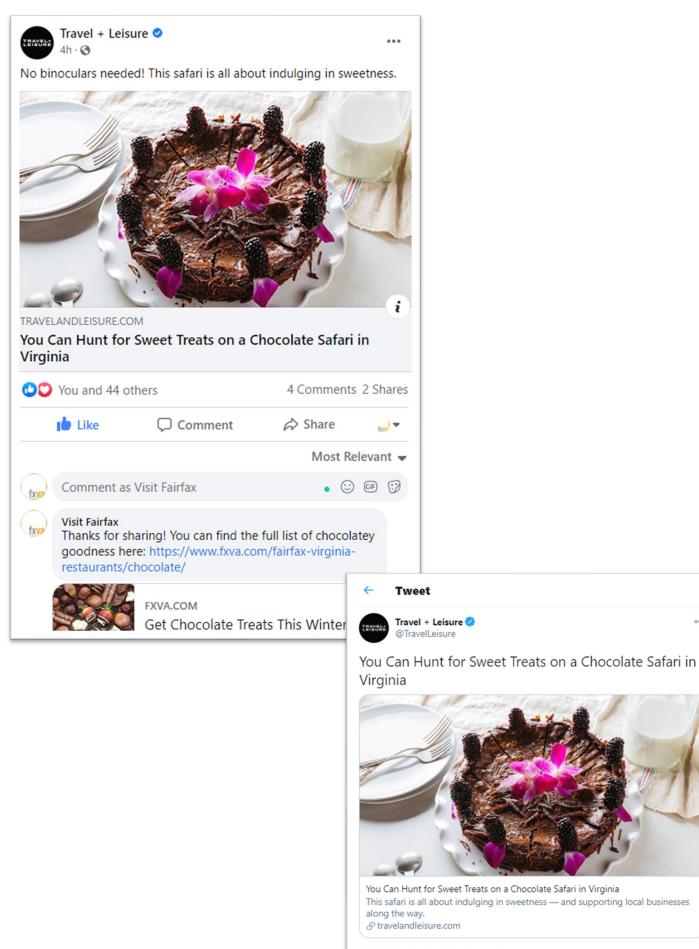
Home + Trip Ideas + Culinary Vacations

You Can Hunt for Sweet Treats on a Chocolate Safari in Virginia

No binoculars needed! This safari is all about indulging in sweetness – and supporting local businesses.

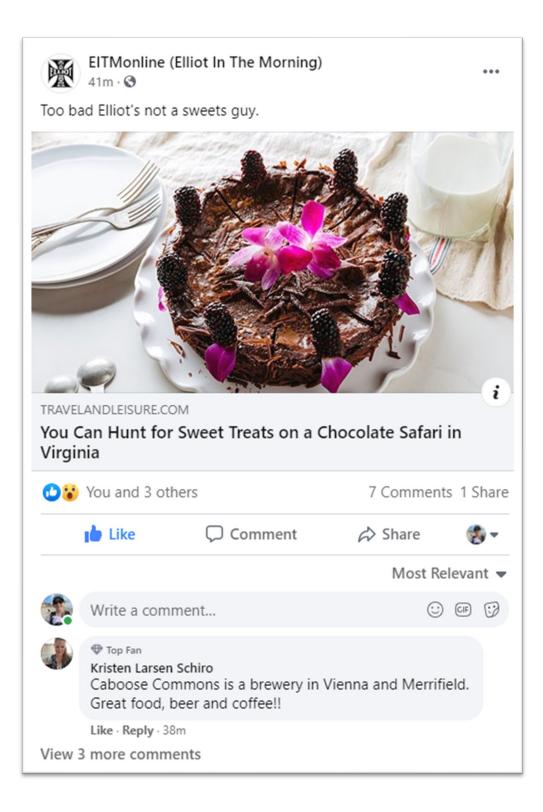
BY RACHEL CHANG DECEMBER 10, 2020





12:04 AM · Dec 11, 2020 · True Anthem

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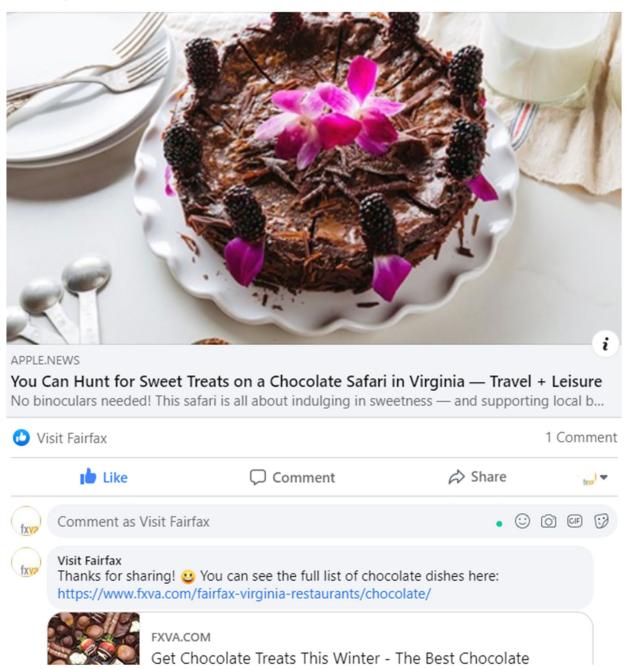


Stay Home for What? Facebook



Stay Home For What? 8m · 🕲

For all my Chocolate Lovers near Fairfax, VA.



<u>Virginia Tourism Corp</u>



visitvirginia 🤣 @VisitVirginia

@VisitFairfax has a chocolate safari to support local businesses and to support your sweet tooth. A win-win in our book.

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Fairfax County Announces Winter Restaurant Marketing Program



VRLTA is pleased to share this opportunity for Fairfax County restaurants...

Visit Fairfax has developed a marketing campaign to support Fairfax County restaurants this winter, and you can participate for free! The effort will run December - Valentine's Weekend.

Promotional elements will include:

- · Promoting takeout options each Thursday
- Promoting dine-in through specialty menu items (with a focus on chocolate!)
- Pushing the Fairfax County Restaurant Trail
- Establishing consumer confidence around safety
- · Making it fun with weekly drawings

Get all the details and learn more here

Visit Fairfax has also created a Winter Dining Guide.

Find this detailed resource here.