

Metrics Associated with the As ONE Prayer Walk 2019

Held April 13, 2019

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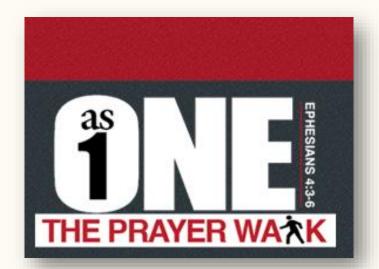
John Meroski Chief Executive Officer

May 22, 2019



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Introduction

- All data was collected by the AsONE Prayer Walk staff.
- The AsONE Prayer Walk management estimated 5,000 attendees prior to the event.
- The agreed upon minimum number of completed surveys needed was 357.
- The final number of submitted surveys was 208.
- Using the **5,000** attendees, the Confidence Interval for this presentation with only **208** Sample Size is **+/- 6.64%**. Because of the size of the sample the Confidence Interval is **lower** than the "best practice" of +/- 5.00%.



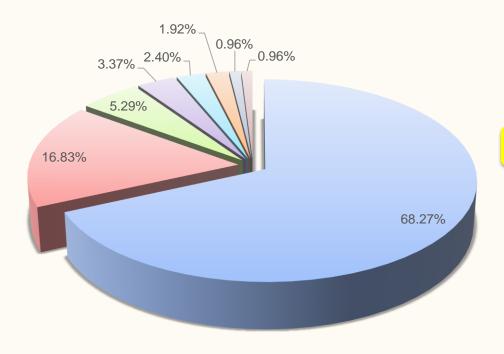
Introduction

• Surveys were collected at the following times:

Time	Completed	
	Surveys	
Saturday, April 13, 2019		
9-10 a.m.	85	
10-11 a.m.	23	
11 a.m12 p.m.	18	
12-1 p.m.	14	
1-2 p.m.	0	
2-3 p.m.	0	
3-4 p.m.	0	
4-5 p.m.	38	
5-6 p.m.	30	
Total Collected	208	



They Identified Themselves As



- 68.27% I am a resident of Fayetteville/Cumberland County.
- 16.83% I am from a surrounding county and drove in for the day for this event.
- 5.29% ☐ I am here for the Prayer Walk specifically and am overnighting in a hotel.
- 3.37% I am here for the Prayer Walk and staying with family or friends.
- 2.40% I am stationed or affiliated with Fort Bragg and live in Cumberland County.
- 1.92% I am in the area visiting family or friends and they brought me to this event.
- 0.96% I am staying at a hotel and the hotel referred me to this event.
- 0.96 % I am visiting the area for other purposes, but heard about the event and came.



Where Were They From

- All 208 completed surveys provided a valid zip code.
- 192 (92.31%) were from North Carolina.
- 17 (8.17%) were from more than 100 miles from Fayetteville.
- 11 (5.29%) identified themselves as being here specifically for the event and overnighting in a hotel.

Top 5 by State

1.	North Carolina	192
2.	South Carolina	13
3.	Alabama	1
4.	Michigan	1
5.	Virginia	1

Top 5 by County

1.	Cumberland, NC	147
2.	Hoke, NC	17
3.	Robeson, NC	11
4.	Greenville, SC &	
	Wake, NC	7
5.	Moore, NC	4

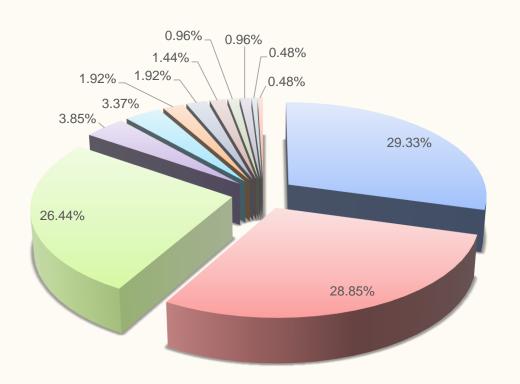
Top 5 by City

1. Fayetteville, NC	118
2. Hope Mills, NC	21
3. Raeford, NC	17
4. Greenville, SC	7
5. Parkton, Cameron &	
Lumberton, NC	4





How Did They Find Out About Event



29.33%	Church
28.85%	■ Word of Mouth
26.44%	Social Media
3.85%	Radio
3.37%	Invitation
1.92%	No Answer
1.92 %	■True Vine
1.44%	Television
0.96%	Fort Bragg
0.96%	Sherriff's Office
0.48%	■ Email
0.48%	Previously Attended



Survey Requirements

Requirement

What is the current zip code that you currently reside in:

I AM: (Select One)

- 1. A resident of Fayetteville/Cumberland County
- 2. Stationed or affiliated with Fort Bragg and live in Cumberland County
- 3. From a surrounding county and drove in for the day for this event
- 4. Visiting the area for other purposes, but heard about this event and came
- 5. Staying at a hotel and the hotel referred me to this event
- 6. Here for this event specifically and am over-knighting in a hotel
- 7. Here for this event and staying with family/friends
- 8. In the area visiting family and friends and they brought me to this event

If you stayed at a hotel, which one:
If you do NOT live in Cumberland County, what day did you arrive?
What day will you depart?
How did you hear about the event?

Information Provided

Page Summary Report AsOne Prayer Walk 2019

As of: 4/15/2019 2:03:14 PM

Drill down to the answers by clicking on View Results for the entire survey or a given page.

Drill down to the answers by Circking on view Results for the entire survey or a given page.					
Survey Pages	Viewed	Completed	Percent Completed	Avg. Completion Time (hh:mm:ss)	Results
Entire Survey	235	208	88.51%	00:04:16	View Results
1	234	208	88.89%	00:04:00	View Results



Calendar of Events

Event Calendar Listing Uploaded and Published to: AAA Go Magazine Web, ABC 11 Web, Carolina Country Web, Event Crazy, Go Fayetteville Blog, News 14 Carolina Web, TripAdvisor, VisitFayettevilleNC, VisitNC, and WRAL.com.











FACVB Press Release

Massive Prayer Walk April 13 in Fayetteville, NC

Thousands expected to participate in a rolling prayer chain through downtown Fayetteville

Photos for Promotional Use

Fayetteville, NC - Thousands will come together on Saturday, April 13 for a silent prayer walk throughout the city of Fayetteville. This ecumenical gathering, Asone Prayer Walk, will be comprised of people of varied ages, ethnicities, religious denominations and backgrounds gathering to unite in prayer as one body.

The walk, which begins at 10 a.m. in Festival Park, includes five prayer stations in downtown Fayetteville. It concludes with a final prayer at Festival Park.

This year, AsOne Fellowship scheduled a week of activities focused on unity and service, establishing the first annual **AsOne Unity Week & Prayer Walk**.

In addition to the April 13 prayer walk, the week of events include:

Tuesday, April 9 – Salvation Tuesday. Organizers are partnering with the Salvation Army to feed 2,000 people.

Wednesday April 10 – **Build Wednesday**. Organizers are partnering with Habitat for Humanity to frame two houses.

Friday, April 12 – **AsOne Unity Service** featuring Rev. Dr. Samuel Rodriguez. Dr. Rodriguez has been among many lists of influencers in America, including 40 People who Radically Changed the World, Top 100 Christian Leaders in America and 10 White & Brown MLKs of Our Time.

Saturday April 13 – The UnityFest features Grammy award winning singer Tasha Cobbs Leonard.

For more information, visit www.asoneprayerwalk.org or call 910-703-7504.



Go Fayetteville Blog

https://www.gofayetteville.com/5k-fayetteville/





Go Fayetteville Blog

http://www.gofayetteville.com/churches-fayetteville-nc/



Walk to End Lupus Now

Paradise Acres, Hope Mills - Saturday, April 6th

Westover Spirit Spring II 5K Run/Walk

Westover High School, Fayetteville - Saturday, April 6th

Shine Your Light 5K

Hope Mills Town Hall, Hope Mills - Saturday, April 6th

FSU ROTC 5K

Fayetteville State University, Fayetteville - Saturday, April 6th

AsONE Prayer Walk

Festival Park, Fayetteville - Saturday, April 13th



AsONE Prayer Walk

FAYETTEVILLE

CONVENTION AND VISITORS BUREAU

FACVB: Facebook



Red Tuttle, Pamela Woodell Carter and 11 others



Fayetteville Area Convention and Visitors Bureau

Published by Jenny Bell [?] - April 13 at 6:57 AM - §

This morning, the As One Prayer Walk returns to Downtown Fayetteville. One of the largest stand-alone prayer walks in the U.S., the event brings together people of all ages, ethnicity, religious denominations, and backgrounds to pray together.

After the walk, consider exploring the community's religious heritage on the Religious Freedom Trail. Visit one location or many. Download the full trail at www.FayettevilleNCTrails.com #VisitFavNC



Watch this video with your friends

Start Watch Party

Reach More People With Your Video

Try boosting your post so more of the people you care about watch your

People Reached

Engagements

Boost Post

April Ann Burkes, Shane Whitaker and 6 others

3 Shares

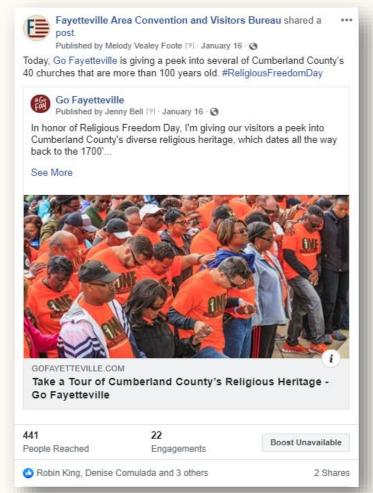
CUMBERLAND COUNTY, NC **FAYETTEVILLE** CONVENTION AND VISITORS BUREAU

2 Shares

FACVB: Facebook



All American Marathon, Sedilia Sims and 7 others 2 Comments 2 Shares





#GoFay: Facebook







#GoFay: Facebook





FACVB: Twitter





Fayetteville, NC CVB @VisitFayNC · Mar 13

We're especially proud to be home to @RunAllAmerican and to host @SpartanRace, but there's also a host of runs/walks to choose from nearly every weekend this spring. Just pick your cause and get moving in Cumberland County! #NCTravelChat #TeamFay #910Runs



JennyB @BeJenuine

Replying to @travthroughlife @CharlesMcCool and 9 others

Have we covered recreation, yet? @VisitFayNC is definitely a runner's destination, and I compiled a listicle of 25+ runs/walks to tackle here this spring--to include our @RunAllAmerican and @SpartanRace. #NCTravelChat ...





17







Fayetteville, NC CVB @VisitFayNC · Mar 7

New for '19, Fayetteville's @AsOnePrayerWalk extends to a week of events prior to the April 13 prayer walk through @DowntownFay . Highlights of UnityWeek include a concert from @tashacobbs and a Unity Service featuring Rev. Dr. Samuel Rodriguez @nhclc



Massive Prayer Walk April 13 in Fayetteville

Thousands expected to participate in a rolling prayer chain through downtown Fayetteville Photos for Promotional Use Fayetteville, NC - Thousands will com...

visitfayettevillenc.com











Fayetteville, NC CVB @VisitFayNC · Jan 16

"Even before our Constitution gave our nation the Right of Assembly, early settlers were gathering for worship services in @CumberlandNC." - @BeJenuine . Here, #GoFay highlights several of local churches that are 100+ years old. bit.ly/2suPVjf #ReligiousFreedomDay



Take a Tour of Cumberland County's Religious Heri...

Take a tour of our religious heritage and learn more about the diverse, rich history of Cumberland County's communities!

gofayetteville.com

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Public Relations Recap

- 1 Press Release
- 2 Go Fayetteville Blogs
- 4 FACVB Facebook Posts
- 3 Go Fayetteville Facebook Posts
- 4 FACVB Twitter Tweets



Occupancy Comparison "Fayetteville Area CVB Weekly Report"

Information is pulled directly from the STR Report

Occupancy %	Saturday
2018	85.2%
2017	72.6%
Percent Change	17.4%



Summary

CALCULATIONS

The FACVB was unable to accurately determine because of insufficient sample size.

The AsONE Prayer Walk management estimated **5,000** attendees prior to the event.

TDA

Granted \$10,000 to be used for exclusively to assist with social media and marketing of the AsOne Prayer Walk events for April 7-13, 2019.

357 completed surveys was the agreed upon requirement, **208** were collected.

All Tourism Development Authority (TDA) requirements were NOT met.

Can re-apply next year?

Yes



ATTENDANCE

Per the AsOne Prayer Walk Staff, the actual attendance for the event was 1,200 (5,000 was estimated).

5.29% (11) of the surveys stated they were overnighters and came specifically for the event (10 of them Identified their hotel).

2 participants were referred by their hotel.

70.67% (147) were from Cumberland County, including Fort Bragg.

16.83% (35) stated they were from a surrounding county and were a day-tripper.

Hotel Information from Surveys

The 11 who came for the event and stayed at the hotel, listed the following hotels:

Embassy Suites	10	No Answer	1
Litibassy suites	10	110 7 (11517 C)	_



Summary

ATTENDANCE (continued)

Of those participants staying at a hotel, the overall average length of stay was 1 night.

The FACVB was unable to accurately determine because of insufficient sample size.

Potential Revenue = Unknown.

Economic Impact = **Unknown**.

Official Hotel Pick Up: 3 Room Nights as reported from hotels.

Average Daily Rate (ADR)* for the month of April was \$80.51.

Hotel Revenue - \$241.53.

*ADR is reported by Smith Travel Research (STR), which is used by the global hotel industry as a vital revenue management tool. The report benchmarks a hotel's performance against its competitive aggregate and local market. The STAR program tracks and delivers monthly, weekly and daily data.

MARKETING

The top 5 resources where they heard of the event were:

- 1. Church
- 2. Word of Mouth
- 3. Social Media
- 4. Radio
- 5. Invitation

11 attendees signed up for the FACVB's E-Promotion Program.





Thank You



Proudly Promoting the Communities of Cumberland County

