

ROOM OCCUPANCY TAX COLLECTIONS

Collection Month	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
July	123,528.07	185,445.92	161,199.13	250,829.77	336,070.28	336,637.07	301,445.30	363,159.95	339,026.98	438,741.88
August	116,205.32	173,608.50	183,273.37	264,946.98	291,830.93	343,854.13	361,589.42	389,633.14	360,567.02	419,571.62
September	102,327.61	170,013.09	196,253.36	241,424.10	279,553.10	294,830.17	364,407.95	399,143.57	365,658.87	459,343.97
October	94,138.74	126,950.28	144,123.92	205,933.32	209,014.26	271,513.31	280,762.70	347,957.44	296,785.70	333,249.36
November	97,480.32	146,553.77	164,166.44	231,621.30	244,928.12	284,387.70	334,960.83	345,170.11	276,320.71	489,368.28
December	107,051.87	141,546.37	161,908.75	214,983.43	238,029.20	291,909.40	309,883.08	381,967.05	435,453.03	379,815.62
January	89,682.53	126,752.50	137,624.62	155,718.64	207,631.83	213,376.10	257,492.25	288,017.15	268,640.84	288,429.36
February	99,904.27	133,421.20	193,013.38	227,222.41	242,478.41	277,993.69	334,605.74	333,629.52	343,152.77	331,584.11
March	109,582.31	157,987.52	211,597.95	256,514.12	274,852.51	268,641.52	358,988.83	400,326.58	367,475.03	498,306.80
April	163,907.23	172,639.78	264,226.73	306,358.58	286,347.17	347,154.06	492,237.11	336,489.95	437,336.88	483,269.03
May	168,042.47	176,066.82	254,647.12	268,177.84	324,472.01	348,309.67	394,595.10	368,992.57	333,986.98	465,979.75
June	156,580.28	169,240.02	249,107.34	271,633.15	328,233.54	325,386.11	386,760.33	310,267.96	372,652.89	456,086.59
Totals	1,428,431.02	1,880,225.77	2,321,142.11	2,895,363.64	3,263,441.36	3,603,992.93	4,177,728.64	4,264,754.99	4,257,057.70	5,043,746.37

Collection Month	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
July	452,412.78	624,476.43	427,020.30	518,865.05	505,350.40	492,196.17	576,022.66	566,571.83	616,007.39	432,092.41
August	465,383.36	439,494.51	414,776.56	527,058.29	534,264.16	533,898.37	550,605.02	598,512.32	612,953.38	495,481.54
September	466,681.51	482,850.23	471,180.83	523,095.44	516,935.54	514,505.96	541,513.38	575,608.96	597,417.65	516,299.60
October	394,789.27	418,322.30	356,451.38	407,271.39	435,374.91	464,514.13	531,233.18	705,399.23	553,224.46	
November	401,853.68	386,482.23	374,983.95	455,358.89	469,961.70	659,624.68	494,055.36	732,570.21	547,245.19	
December	405,611.47	395,337.12	400,740.02	423,483.46	395,669.19	591,618.98	440,999.52	562,947.21	369,027.53	
January	330,666.46	341,070.02	365,101.42	392,873.44	378,797.23	473,784.04	384,417.65	449,227.19	639,389.11	
February	386,879.53	339,719.32	394,994.84	448,133.93	415,211.71	485,476.58	448,570.60	516,052.05	494,474.69	
March	424,671.87	488,798.46	420,981.03	427,874.35	445,572.85	435,869.86	456,201.31	562,868.63	548,279.14	
April	486,917.52	449,316.86	477,590.01	497,083.53	524,947.03	558,849.05	608,128.64	674,723.67	414,043.70	
May	433,886.59	414,154.62	579,994.21	478,516.58	554,097.74	538,682.01	567,287.11	635,921.08	230,521.41	
June	409,425.98	433,857.67	441,628.81	533,301.36	463,313.26	504,653.66	545,946.50	664,959.83	385,862.00	
Totals	5,059,180.02	5,213,879.77	5,125,443.36	5,632,915.71	5,639,495.72	6,255,673.49	6,144,980.93	7,245,362.21	6,008,445.65	1,443,873.55

Room Occupancy tax rate increased March 1, 2002 from 3% to 4%. Collection of taxes @ new rate were received during the month of April 2002.

Room Occupancy tax rate increased January 1, 2004 from 4% to 5%. Collection of taxes @ new rate were received during the month of February 2004.

Room Occupancy tax rate increased January 1, 2005 from 5% to 6%. Collection of taxes @ new rate were received during the month of February 2005.

****County offices were closed due to Hurricane Florence from 12:00 pm 9/12/18 until 9/19/18**

*****County Courthouse was closed to the public beginning 3/20/2020 due to COVID-19**

*** DUE TO NEW SOFTWARE SYSTEM ALL ROOM OCCUPANCY MONIES RECEIVED IN DECEMBER WERE NOT DEPOSITED IN DECEMBER 2019**

ROOM OCCUPANCY MONTHLY & YEAR TO DATE RECAP / FY 2020 - 2021

FY 2020 - 2021	Business I-95 Tax Paid by Reporting Properties	I-95 Tax Paid by Reporting Properties	Mall Tax Paid by Reporting Properties	Spring Lake Tax Paid by Reporting Properties	Misc Fayetteville Tax Paid by Reporting Properties	Misc Ft Bragg Tax Paid by Reporting Properties	TOTAL COLLECTIONS
July	\$2,473.10	\$44,936.27	\$118,975.75	\$28,599.09	\$31,335.31	\$22,533.59	\$248,853.11
Aug	\$2,584.81	\$39,256.89	\$127,349.05	\$38,933.83	\$30,567.95	\$28,105.74	\$266,798.27
Sept	\$2,837.06	\$47,291.40	\$150,802.26	\$41,564.09	\$29,838.24	\$20,777.71	\$293,110.76
Oct							\$0.00
Nov							\$0.00
Dec							\$0.00
Jan							\$0.00
Feb							\$0.00
Mar							\$0.00
Apr							\$0.00
May							\$0.00
June							\$0.00
Total Receipts	\$7,894.97	\$131,484.56	\$397,127.06	\$109,097.01	\$91,741.50	\$71,417.04	\$808,762.14

FY 2020 - 2021	Business I-95 Tax Paid by Non- Reporting Properties***	I-95 Tax Paid by Non- Reporting Properties***	Mall Tax Paid by Non- Reporting Properties***	Spring Lake Tax Paid by Non- Reporting Properties***	Misc Fayetteville Tax Paid by Non- Reporting Properties***	Misc Ft Bragg Tax Paid by Non- Reporting Properties***	TOTAL COLLECTIONS
July	\$16,782.64	\$40,007.57	\$70,782.48	\$1,674.19	\$51,609.17	\$2,383.25	\$183,239.30
Aug	\$17,216.17	\$59,308.81	\$90,048.68	\$1,736.75	\$56,631.28	\$3,741.57	\$228,683.26
Sept	\$17,248.76	\$55,092.45	\$92,793.27	\$1,634.69	\$52,661.89	\$3,757.78	\$223,188.84
Oct							\$0.00
Nov							\$0.00
Dec							\$0.00
Jan							\$0.00
Feb							\$0.00
Mar							\$0.00
Apr							\$0.00
May							\$0.00
June							\$0.00
Total Receipts	\$51,247.57	\$154,408.83	\$253,624.43	\$5,045.63	\$160,902.34	\$9,882.60	\$635,111.40

Net Occupancy*	\$1,404,996.07
1.5% CCCC	\$351,249.02
2.75% CVB	\$643,956.53
1.5% Arts Center	\$351,249.02
.25% Discret	\$58,541.50
* Net Occupancy - Occupancy Tax after collection fees deducted.	

***Properties that do not provide Room Nights Sold info to the Tax Office or have less than 20 rooms available for lodging defines "Tax Paid by Non-Reporting Properties"

ROOM OCCUPANCY MONTHLY & YEAR TO DATE RECAP / FY 2020 - 2021

This report is using "Gross Receipts Sales prior to Exemptions and/or 90 day sales being subtracted"

Collection Month	Business I-95 Sales Reported	I-95 Sales Reported	Mall Sales Reported	Spring Lake Sales Reported	Misc Fayetteville Sales Reported	Misc Ft Bragg Sales Reported	Total Sales Reported
Jul-20	\$47,218.42	\$755,116.70	\$2,315,100.41	\$475,749.43	\$603,873.94	\$470,499.85	\$4,667,558.75
Aug-20	\$49,080.22	\$673,434.88	\$2,363,079.12	\$648,897.02	\$624,189.38	\$564,082.00	\$4,922,762.62
Sep-20	\$53,284.33	\$811,797.84	\$2,905,526.36	\$691,742.73	\$630,533.59	\$592,175.51	\$5,685,060.36
Oct-20							\$0.00
Nov-20							\$0.00
Dec-20							\$0.00
Jan-21							\$0.00
Feb-21							\$0.00
Mar-21							\$0.00
Apr-21							\$0.00
May-21							\$0.00
Jun-21							\$0.00
Totals	\$149,582.97	\$2,240,349.42	\$7,583,705.89	\$1,816,389.18	\$1,858,596.91	\$1,626,757.36	\$15,275,381.73

Collection Month	Business I-95 Rooms Available	I-95 Rooms Available	Mall Rooms Available	Spring Lake Rooms Available	Misc Fayetteville Rooms Available	Misc Ft Bragg Rooms Available	Total Rooms Available
Jul-20	2880	22320	48360	13740	18060	9240	114600
Aug-20	2976	16926	49972	14198	18662	9548	112282
Sep-20	2976	16926	49972	14198	18662	9548	112282
Oct-20							0
Nov-20							0
Dec-20							0
Jan-21							0
Feb-21							0
Mar-21							0
Apr-21							0
May-21							0
Jun-21							0
Totals	8832	56172	148304	42136	55384	28336	339164

Collection Month	Business I-95 Room Nights Sold	I-95 Room Nights Sold	Mall Room Nights Sold	Spring Lake Room Nights Sold	Misc Fayetteville Room Nights Sold	Misc Ft Bragg Room Nights Sold	TOTAL Room Nights Sold
Jul-20	1054	8279	27634	4935	9862	5705	57469
Aug-20	1037	7701	28474	6776	10946	6815	61749
Sep-20	1167	8590	33697	7317	10746	7108	68625
Oct-20							0
Nov-20							0
Dec-20							0
Jan-21							0
Feb-21							0
Mar-21							0
Apr-21							0
May-21							0
Jun-21							0
Totals	3258	24570	89805	19028	31554	19628	187843

ROOM OCCUPANCY MONTHLY & YEAR TO DATE RECAP / FY 2020 - 2021

Collection Month	Business I-95 # of Reporting Properties	I-95 # of Reporting Properties	Mall # of Reporting Properties	Spring Lake # of Reporting Properties	Misc Fayetteville # of Reporting Properties	Misc Ft Bragg # of Reporting Properties	Total # of Reporting Properties
Jul-20	3 of 11	6 of 19	14 of 23	4 of 6	7 of 11	2 of 3	36 of 73
Aug-20	3 of 11	5 of 19	13 of 23	4 of 6	8 of 11	2 of 3	35 of 73
Sep-20	3 of 11	5 of 19	14 of 23	4 of 6	8 of 11	2 of 3	36 of 73
Oct-20							
Nov-20							
Dec-20							
Jan-21							
Feb-21							
Mar-21							
Apr-21							
May-21							
Jun-21							

*Removed Starlite Motel as it was destroyed by Hurricane Florence

Misc Ft Bragg - ^2 Properties were closed as of June 2019

Misc Fayetteville - ~New property opened July 2019

**I-95 - New property opened Oct 2019

MTD TOTAL SALES REPORTED	MTD TOTAL ROOMS AVAILABLE	MTD TOTAL ROOM NIGHTS SOLD
\$5,685,060.36	112282	68625
MTD Total Room Nights Sold divided by MTD Total Rooms Available = OCCUPANCY RATE		61.12%
MTD Total Sales Reported divided by MTD Total Room Nights Sold = ADR		\$82.84

YTD TOTAL SALES REPORTED	YTD TOTAL ROOMS AVAILABLE	YTD TOTAL ROOM NIGHTS SOLD
\$15,275,381.73	339164	187843
YTD Total Room Nights Sold divided by YTD Total Rooms Available = OCCUPANCY RATE		55.38%
YTD Total Sales Reported divided by YTD Total Room Nights Sold = ADR		\$81.32