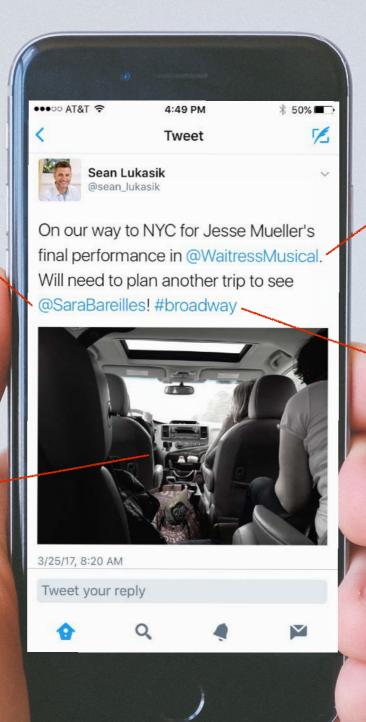


Marketing is no longer about the stuff that you make, but about the stories you tell.

Seth Godin

# #myFLXtbex

### ACCOUNT TAG



ACCOUNT TAG

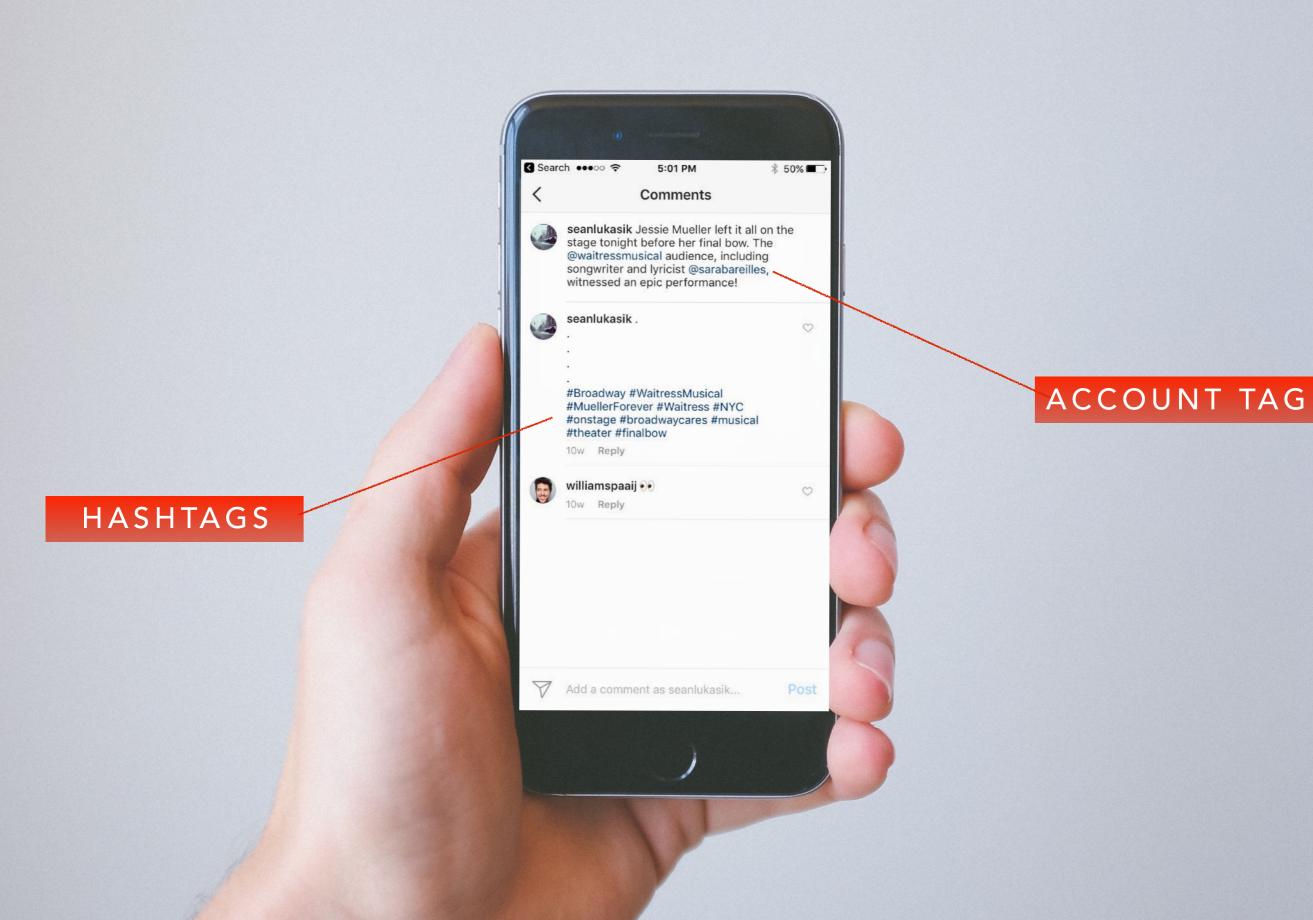
HASHTAG

PHOTO

- Engage More Than You Broadcast
- Jump on Trending Topics
- Be an Industry Resource
- Schedule Tweets When it Makes Sense
- Use "Retweet With Comment" vs. "Retweet"
- Don't Measure Success by Follower Count
- Spend Time on Your Copy



ACCOUNT TAG



- Engage More Than You Broadcast
- Use Hashtags Liberally
- Don't Measure Success by Follower Count
- Post Great Pictures
- Use Instagram Stories Appropriately
- Establish a Consistent Look

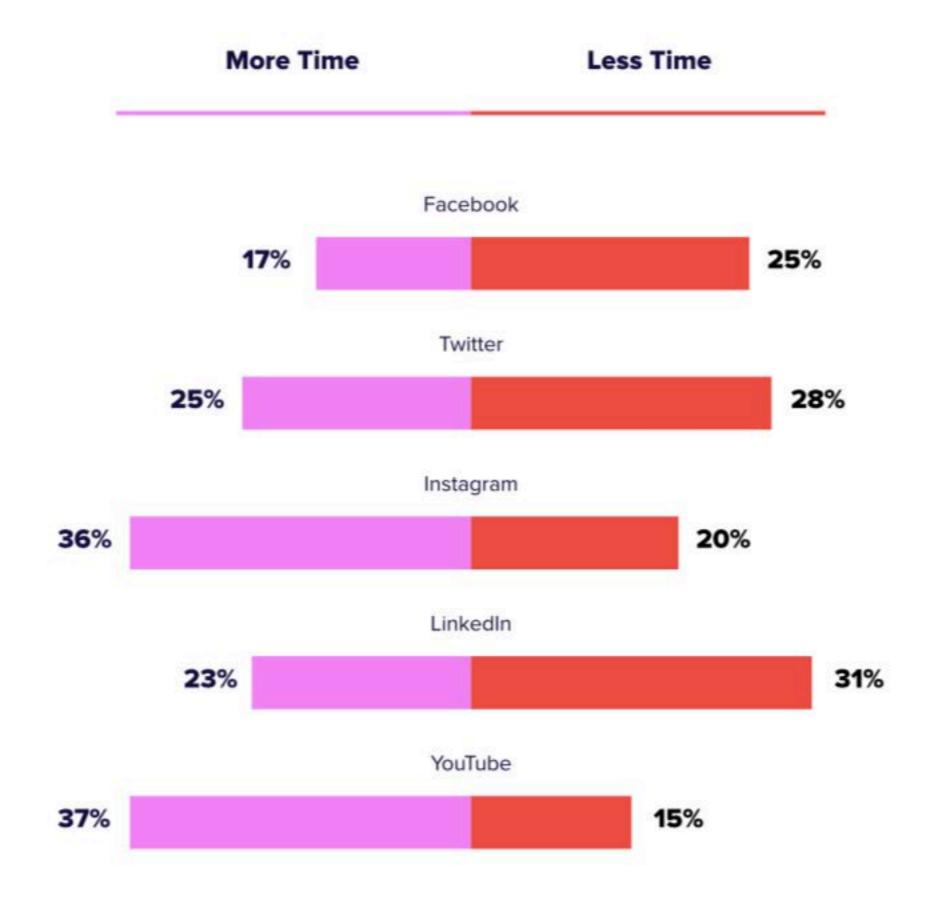
# What are travelers looking for?

- Wine and Lakes
- Education and Information About the Region
- Options Outside of Wine and Lakes

# What mistakes are we making?

- Overthinking
- Diving TOO Deep
- Avoiding Twitter and Instagram
- Trying to Control the Message

### Shifts in Consumer Time Spent on Social

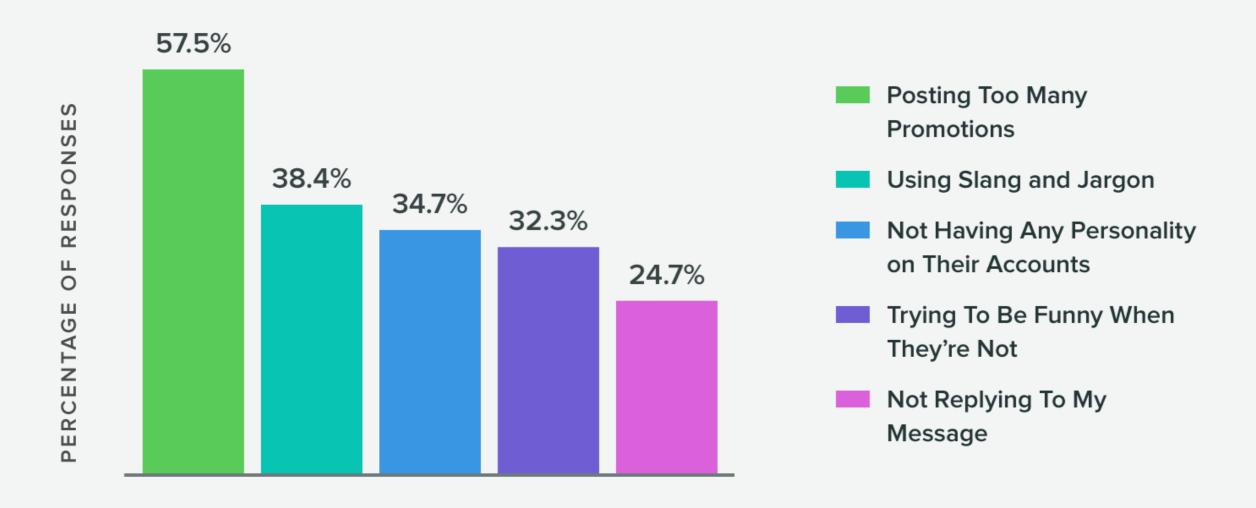


#### Challenges for Social Marketers



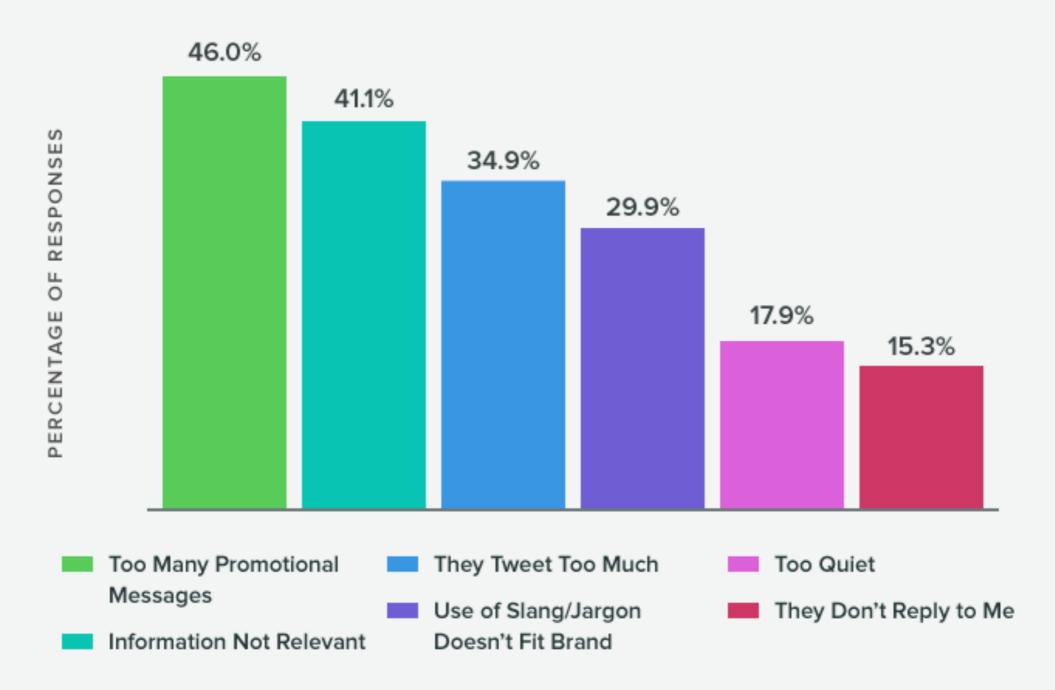
#### **Annoying Actions Brands Take on Social Media**

Q2 2016



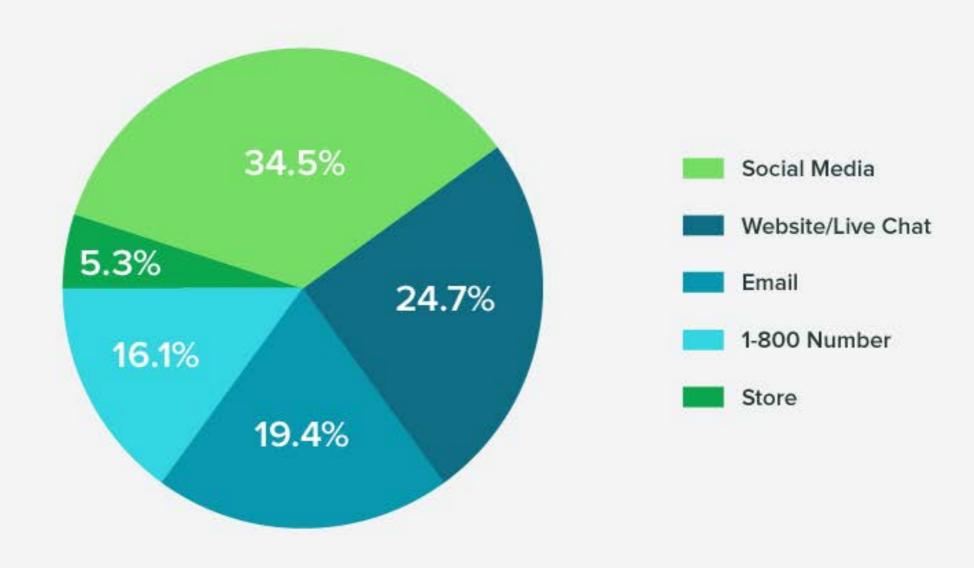
#### Actions That Make People Unfollow a Brand on Social Media

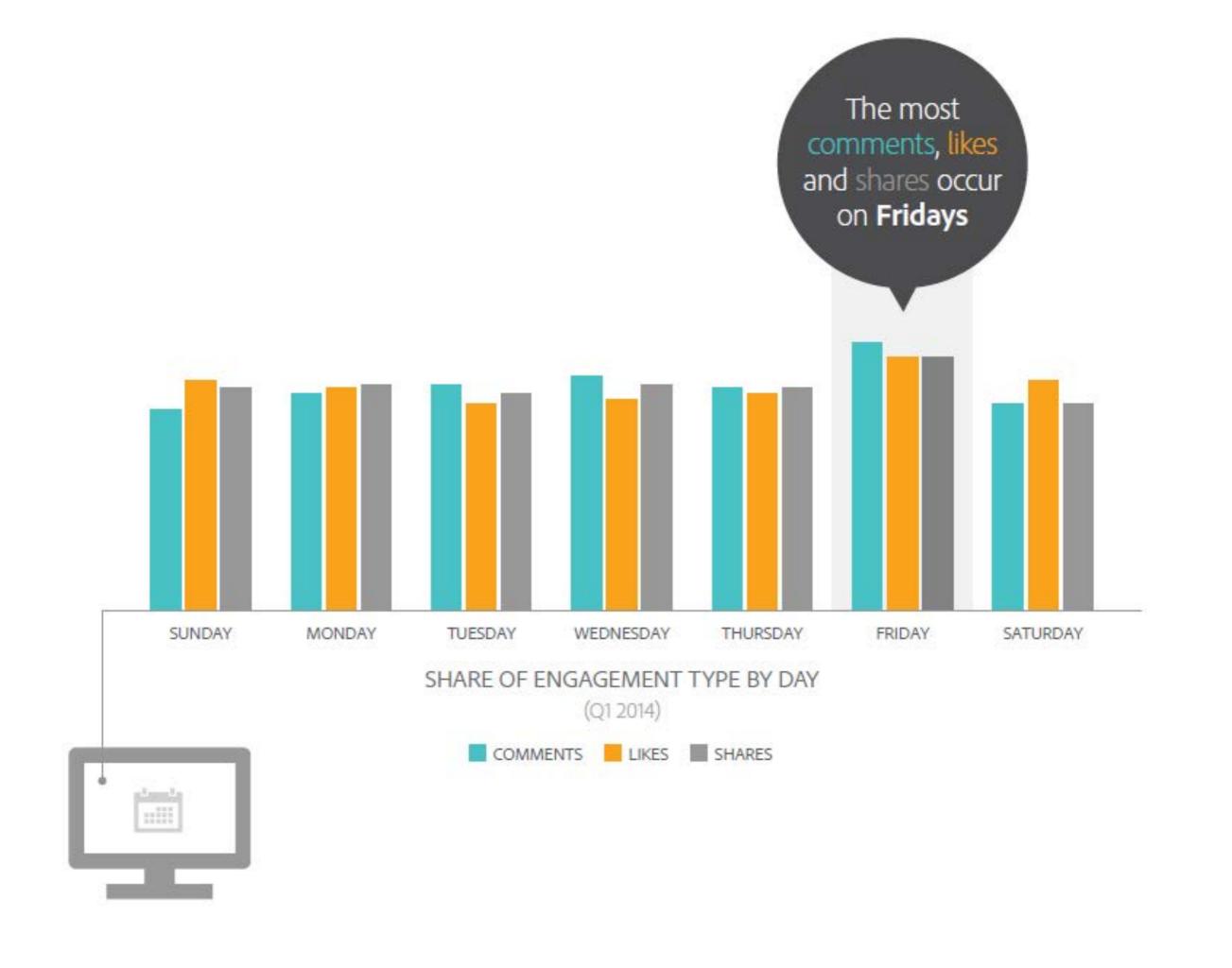
Q2 2016



#### People's Top Choice for Customer Care

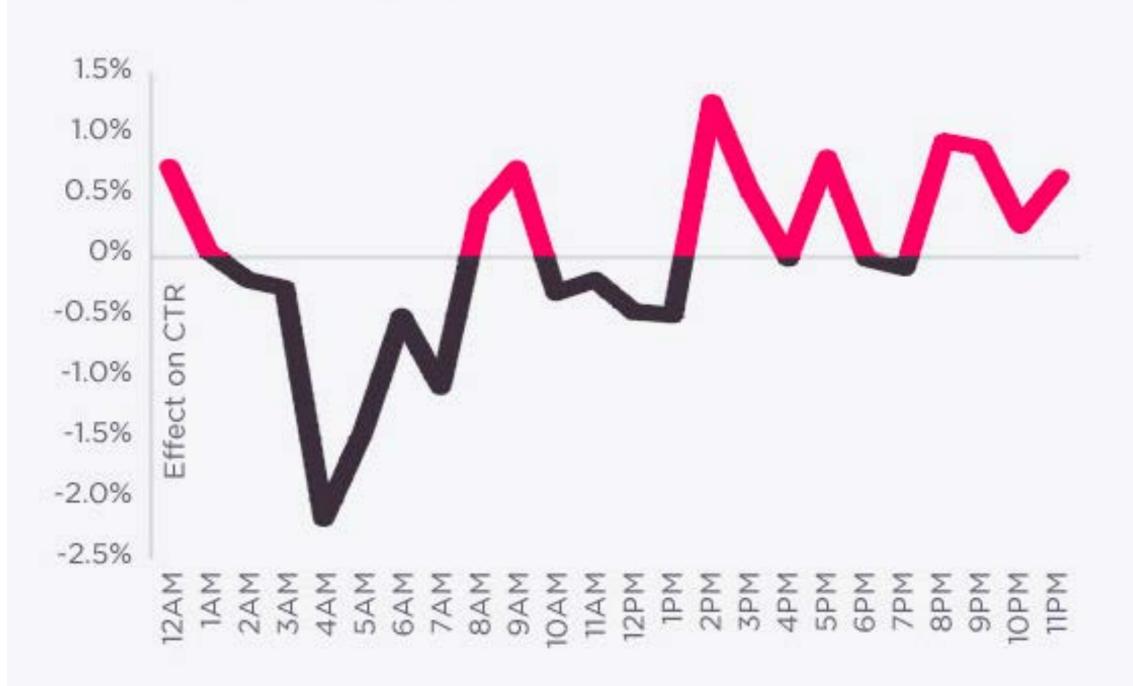
Q1 2016





### Tweet later in the day.

I found that tweets posted in the afternoon hours had higher CTRs than tweets posted in the morning.



#### THE IMPACT OF #myFLXtbex



Instagram

107,356

Users Reached

393,296

**Impressions** 

11,818

Engagements



Users Reached

1,033,337

12,274,864

Timeline Deliveries

Twitter

#### **Twitter Chat**

The influencers hosted a Twitter chat on the last day of their trip, June 13. Over the course of one hour they posed travel-related questions to Twitter users to spark conversations about Finger Lakes Wine Country. The chatter was overflowing and kept up for several hours beyond the official chat.

From 1:00 PM - 3:00 PM on June 13, there were:

631

Tweets

749,587

Users Reached

6,465,432

**Timeline Deliveries** 

#myFLXtbex trended:

#12 worldwide

within the first half hour

#7 worldwide

by the second half hour



sources:

<u>blog.hootsuite.com</u>

<u>sproutsocial.com/index</u>

<u>hubspot.com</u>