

**ONTARIO COUNTY FOUR SEASONS LOCAL
DEVELOPMENT CORP.**

ADVISORY COMMENT LETTER

SEPTEMBER 30, 2017



MENGEL METZGER BARR & CO. LLP

Certified Public Accountants

December 6, 2017

Board of Directors
Ontario County Four Seasons Local Development Corp.

In planning and performing our audit of the financial statements of Ontario County Four Seasons Local Development Corp. as of and for the year ended September 30, 2017, in accordance with auditing standards generally accepted in the United States of America, we considered Ontario County Four Seasons Local Development Corp.'s internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses, and therefore, material weaknesses may exist that have not been identified. However, as discussed below, we identified a certain deficiency in internal control that we consider to be a material weakness.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the following deficiency in the Organization's internal control to be a material weakness:

Material Auditor Adjustment

During our audit, we noted a material adjustment was required to properly record revenue under the Ontario County contract. Based on discussions with management, a clerical error occurred when preparing the year-end revenue reconciliation and the error was not detected through the Organization’s internal review procedures. In addition, a change in the timing of payments received under this contract during 2017 also contributed to the issue.

Recommendation

We recommend improving the revenue recognition and related internal review procedures to ensure errors are detected and corrected on a timely basis.

Management’s response

Management agrees with this finding and is currently in the process of developing and implementing improved review procedures to ensure revenue is properly recognized when earned. In addition, revenue will now be reconciled on a quarterly basis and any necessary adjustments made at that time.

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We would like to express our appreciation for the courtesies extended to us by management and their staff. It is an honor and privilege to serve the Organization. Should you have any questions or comments, please contact Jackie Lee or Ray Jacobi.

This communication is intended solely for the information and use of Management, Audit Committee Members and Board Members and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,



MENGEL, METZGER, BARR & CO. LLP