

As a reminder, our revenue and other monthly reports are not received until mid to late month for the months prior which is why we must report March numbers for this report.

|            | <u>Tou</u> | <u>rist Development Tax Revenues</u> |  |
|------------|------------|--------------------------------------|--|
| March 2024 |            | \$366,825.98                         |  |
| March 2023 |            | \$394,646.88                         |  |
| Change     | -7.05%     |                                      |  |
|            |            | Hotel & Resort Snapshot              |  |
|            | Occupancy  | Average Daily Rate                   |  |
| March 2024 | 64.3%      | \$181.83                             |  |
| March 2023 | 68.8%      | \$180.99                             |  |
|            |            |                                      |  |

## Vacation Rental Snapshot: Airbnb & VRBO only

+0.5%

|            | Average Listings | Occupancy Rate | Average Daily Rate |
|------------|------------------|----------------|--------------------|
| March 2024 | 1253             | 72%            | \$ 342.00          |
| March 2023 | 994              | 76%            | \$341.00           |
| Change     | +26.05%          | -5.2%          | +0.3%              |

## Total Sales on all Accommodations

| March 2024 | \$7,488,178.54 |
|------------|----------------|
| March 2023 | \$8,011,421.78 |

-6.5%

Change