

# Special Event Marketing Grant Application Packet

## **Section A: General Information**

The Flagler County Tourist Development Council (TDC) is offering a Special Event Marketing Grant (SEMG) to provide assistance to organizations for the marketing of special events that promote Flagler County as a tourist destination. Funds available through this program must be used for expenditures associated with marketing and promoting an event to attendees outside of Flagler County, with the goal of increasing overall economic impact and/or overnight stays in Flagler County.

Applicants are required to view an informational video to learn more about the grant program, requirements, evaluation criteria, and the reimbursement process. The information video has been recorded and is posted on the <a href="https://www.visitflagler.com">www.visitflagler.com</a> website.

#### **INSTRUCTIONS:**

Please read and complete this Application in its entirety. Type "n/a" if a question is not applicable to you.

To be considered for SEMG funding, this Application and all supporting materials must be received by mail, email or in person at the address below.

#### CHECKLIST FOR APPLICATION SUBMISSION:

Application

Estimated Event Budget

Marketing/Advertising Plan Logo

Usage Requirement Form

W-9 and Vendor Information Forms

### **MAIL HARD COPY TO:**

Flagler County Tourism Development Office Special Event Marketing Grant – Application Attn: Christina Hutsell 120 Airport Road, Suite 3 Palm Coast, FL 32164

### **QUESTIONS:**

Christina Hutsell
CHutsell@VisitFlagler.com
(386) 313-4230

## **Section B: Application**

| To Be Completed by TDO Staff  |   |  |  |  |
|---|---|--|--|--|
| TDC Approved:   | TDO Staff Received: BOCC Ratified:                                    |  |  |  |
| GENERAL INFORMATION   |   |  |  |  |
| Organization Legal Name   |   |  |  |  |
| Street Address  |   |  |  |  |
| City/State/ZIP  |   |  |  |  |
| FEIN#   |   |  |  |  |
| Website   |   |  |  |  |
| Authorized Agent Name   |   |  |  |  |
| Title   |   |  |  |  |
| Phone   |   |  |  |  |
| Email   |   |  |  |  |
| Date Workshop Viewed  |   |  |  |  |
| Event Name:   |   |  |  |  |
| Event Address:  |   |  |  |  |
| Event Dates:  |   |  |  |  |
| EVENT INFORMATION   |   |  |  |  |
| Please provide a detailed overall de (attach additional pages if necessar | ı y   |  |  |  |
|   |   |  |  |  |
| Total Estimate  | ed Budget<br>It Request (not to exceed 25% of total estimated budget) |  |  |  |

#### COMMITMENT TO THE OVERALL ECONOMIC IMPACT OF TOURISM IN FLAGLER

Which Category best describes your event? (check one) High Impact Visitors: 400+ estimated room nights and/or 10,000 Day Visitors Medium Impact Visitors: 300+ estimated room nights and/or 5,000 Day Visitors Low Impact Visitors: 100+ room nights and/or 2,500 Day Visitors No Is this a multi-day event? Yes or Yes or No Does the event coincide with non-peak seasons? Non-Peak season is considered to be the months of September through January. How will you track attendance? (attach additional pages if necessary) How will you track room nights (if applicable)? (attach additional pages if necessary) **SOUNDNESS OF SPECIAL EVENT** Clearly identify the event objectives: (attach additional pages if necessary) What are your other sources of funding for this event? (attach additional pages if necessary) Please provide a detailed estimated budget (sample provided) for all revenue and expenses. List any past TDC Funding: Requested Award Spent Year Event Amount Amount Amount 1

### STABILITY AND MANAGEMENT CAPACITY

| How              | many yea<br>First Yea                 | ars has this event taken place? (check one<br>ar                                       | )                                      |                                    |                  |
|------------------|---------------------------------------|--|--|------------------------------------|------------------|
|                  |                                       | an 5 years   |  |                                    |                  |
|                  | Over 5                                | years  |  |                                    |                  |
|                  | se provide<br>cable:                  | e the following information regarding the  | event for th                           | •                                  | (3) years if     |
| 4 [              | Date                                  | Location   | Total<br>Attendance                    | Total<br>Verifiable<br>Room Nights | Total<br>Expense |
| 1 _ 2 _ 3        |                                       |  |  |                                    |                  |
| 3 <u> </u>       |                                       |  |  |                                    |                  |
| Wha <sup>s</sup> | t makes y<br>ts in the r              | our event unique and of high quality that megion? (attach additional pages if necessa  | nakes it diffe<br>ry)                  | rent from othe                     | er similar       |
|                  |                                       |  |  |                                    |                  |
|                  |                                       |  |  |                                    |                  |
| EVE              | NT MARK                               | (ETING/ADVERTISING PLAN  |  |                                    |                  |
| Who              | is vour ta                            | rget audience? (attach additional pages if   | necessarv)                             |                                    |                  |
|                  | , , , , , , , , , , , , , , , , , , , | <u></u>  | ···· - · · · · · · · · · · · · · · · · |                                    |                  |
|                  |                                       |  |  |                                    |                  |
|                  |                                       |  |  |                                    |                  |
|                  |                                       | an to promote and advertise your event to nal pages if necessary)                      | attract out o                          | of County visite                   | ors?             |
|                  |                                       |  |  |                                    |                  |
|                  |                                       |  |  |                                    |                  |
|                  |                                       |  |  |                                    |                  |
|                  |                                       |  |  |                                    |                  |
| (if kn           | own, prov                             | e a detailed estimated marketing/advertising/ide any specs, impressions, audience read |  |                                    |                  |
| (สแส             | on additio                            | nal pages if necessary)  |  |                                    |                  |
|                  |                                       |  |  |                                    |                  |
|                  |                                       |  |  |                                    |                  |

## **Authorized Agent Acknowledgements**

Applicant is required to meet the original commitment to the overall economic impact of Flagler County (verified room nights or participant survey's) as stated at the time of application. Failure to meet reporting requirements will disqualify applicant for reimbursement.

- I, the Applicant or Authorized Agent of the organization requesting TDC funds have reviewed the Special Event Marketing Guidelines Grant and completed this Application requesting funds for my special event. To the best of my knowledge and belief, the information contained in this Application and its attachments is accurate and complete. If funds are awarded, I agree to follow all Special Event Marketing Grant guidelines.
- I, the applicant or Authorized Agent of the organization requesting TDC funds, acknowledge that I have reviewed and understand the logo usage requirements for the Special Event Marketing Grant.
- I, the applicant or Authorized Agent of the organization requesting TDC funds, acknowledge The Flagler County Board of County Commissioners (FCBOCC) and the Tourism Development Council (TDC) must be named as additional insureds on the applicant's general commercial liability policy Certificate of Insurance for the event with a further certification that the insurance premium has been fully paid. The limits of liability shall be no less than \$1 million for general liability, \$1 million commercial general liability, each occurrence, and \$1 million personal injury, including death. The policy must be occurrence based. Certificate(s) of insurance must be submitted to the Tourism Development Office no later than thirty (30) days prior to the event.

I also understand that grant funds will only be awarded after completion of a Final Status Report including a Hotel Room Night report OR Event Attendee Surveys completed by a minimum of 20% of the estimated event attendees that was approved upon.

| Authorized Agent Signature | Date |
|----------------------------|------|
|                            |      |
|                            |      |
|                            |      |
|                            |      |
| Printed Name               |      |

## **Event Budget Form**

|  | Rain Date if any   |  |  |
|--|--|--|--|
| Event Date:Rain Date if any<br>Event Type: |  |  |  |
|  | SI   |  |  |
| - poordii - oriiiii - oriii                | ·  |  |  |
| Jse this form for est                      | timated budget at time of application and completed with actual budget for |  |  |
| submission with Fina                       | ·  |  |  |
|  |  |  |  |
| Estimated                                  | Actual   |  |  |
| Expense                                    |  |  |  |
| <u> </u>                                   | Location fees, rental  |  |  |
|  | Ticket printing, wrist bands   |  |  |
|  | Flyer costs, mailing   |  |  |
|  | Advertising/Marketing (from worksheet)                                     |  |  |
|  |  |  |  |
|  |  |  |  |
|  | Security, outside services   |  |  |
|  | Paid gate and operations personnel   |  |  |
|  | Food   |  |  |
|  | Refreshments and/or guarantee  |  |  |
|  | Door prizes  |  |  |
|  | Event prizes   |  |  |
|  | Speakers/Entertainment   |  |  |
|  | Clean-up<br>Supplies (miscellaneous)                                       |  |  |
|  | Portable restroom facilities   |  |  |
|  |  |  |  |
|  | Other<br>Other   |  |  |
|  | Othor  |  |  |
|  | Other Other  |  |  |
|  | TOTAL EXPENSES   |  |  |
|  |  |  |  |
| Revenue                                    |  |  |  |
|  | Raffle ( Tickets @)  |  |  |
|  | Sponsor fees   |  |  |
|  | Food Refreshment Sales   |  |  |
|  | Field Event, Bike Show Fees  |  |  |
|  | Chance Pulls   |  |  |
|  | Vendor Commissions ( % of)   |  |  |
|  | Products Commissions ( % of)   |  |  |
|  | SUBTOTAL   |  |  |
|  | Gate Receipts Required ( people @)   |  |  |
|  | TOTAL INCOME   |  |  |
|  |  |  |  |
| Totals                                     |  |  |  |
|  | TOTAL EXPENSES   |  |  |
|  | TOTAL EXPENSES   |  |  |

## Marketing/Advertising Plan Form

| Event Name:   |   |  |  |  |
|---|---|--|--|--|
| Event Date:Rain Date if any   |   |  |  |  |
| Event Type:   |   |  |  |  |
| Special Comments:   |   |  |  |  |
| Use this form for estimated budget submission with Final Status Repor | at time of application and completed with actual budget for t   |  |  |  |
| Estimated Actual Print Ads  |   |  |  |  |
|   | News Paper Magazine Brochure Direct Mailer Other Print Advertising Total Print Ads  |  |  |  |
| Digital Ads   |   |  |  |  |
|   | Google Display/Search Engine Marketing Facebook Instagram Other Social Media_ Purchased Email Lists Other Digital Advertising Total Digital Ads |  |  |  |
| Billboards/Outdoor Advertising  | Billboard   |  |  |  |
|   | Poster Other Outdoor/Advertising Total Billboards / Outdoor Advertising   |  |  |  |
| Other Advertising Expenses  |   |  |  |  |
|   | Radio Creative Design Other Advertising Expenses Total Advertising Expenses   |  |  |  |
| <b>Total Event Marketing Expenses</b>                                 | Total Print Ade   |  |  |  |
|   | Total Print Ads Total Digital Ads Total Billboards / Outdoor Advertising Total Advertising Expenses Total Event Marketing Expenses              |  |  |  |

### **Special Event Marketing Grant**

## **Logo Usage Requirements**

The Flagler County Tourism Logo and the Web Address, URL (shown below) must appear prominently in all advertising and publicity (both written and/or electronic) in order to receive Special Event Marketing Grant funding. The logo can be downloaded at VisitFlagler.com.



| I,, understanduse of the TDC logo on all advertising put out into funds for. I also understand that this is a mandate applying for, and failure to utilize the aforemention of requested TDC funds. | ory requirement to obtain the grant funds I am |
|---|--|
|   |  |
| Signature   | Date   |
| Palm Coast and the Flagler Beaches  | Date   |



# FLAGLER COUNTY BOARD OF COUNTY COMMISSIONERS

PURCHASING DEPARTMENT

#### **VENDOR INFORMATION FORM**

| Name of Business Entity or Individual:   |                 |                |                    |
|--|-----------------|----------------|--------------------|
| Doing Business As (DBA) Name; Registered Fictitious, Trade or A  | ssumed:         |                |                    |
| Tax ID Number:  Website:   | FEIN            | SSN/ITIN       | OTHER              |
| Company/Corporate Address:  Address:   |                 |                |                    |
| City: Zip:   |                 |                |                    |
| Phone:   | Fax: _          |                |                    |
| Payment Address (if different from above):  Address:  City:  State:  Zip:  |                 |                |                    |
| Accept Credit Card? Yes No   |                 |                |                    |
| Check any special business classifications that apply to your bus  Local Vendor Preference  Women/Minority Business Enterprise | iness. Classifi | cations are su | bject to approval. |
| Certificate of Insurance attached? Yes No<br>W9 attached? Yes No   |                 |                |                    |
| (W9 form and instructions can be found here www.irs.gov/pub/   | ا,irs-pdf/fw9/  | odf)           |                    |
| PURCHASING USE   | ONLY            |                |                    |

Input by:

Vendor No:



## Flagler County Tourist Development Council Economic Impact Survey (Visitor Questionnaire)

| EVENT NAME:   | EVENT DATE:   |
|---|---|
| 1. What is your zip code?                                 | 6. In addition to this event, what activities did you or will you participate in while in |
| 2. What was the PRIMARY reason for                        | the Flagler County Area?  |
| making this trip to Flagler County?                       | 1 - Shopping  |
| 1 - Special Event   | 2 - Evening Activities  |
| 2 - Vacation/ Leisure                                     | 3 - Outdoor Recreation  |
| 3 - Visit Friends/Relatives                               | 4 - Beach   |
| 4 - Business/ Convention                                  | 5 - Attractions   |
| 5 - Other   | 6 - Dining  |
| 3. How did you travel to Flagler County?                  | 7 - Arts & Culture  |
| 1 - Car/ Van<br>2 - Plane                                 | 7. Is this your first time visiting the Flagler   |
|   | County area?  |
| 3 - Bus<br>4 - Other                                      | YesNo   |
| 4. How many nights do you plan to stay in Flagler County? | 8. How did you hear about Flagler County?   |
| Transfer Country!   | 1 - Event Advertisement   |
| NightsDay Trip Only                                       | 2 - Friends/Family  |
| 5. Where are you staying while in Flagler County?         | 3 - Other (TV, Radio, Magazine):  |
| 1-Hotel/Motel   | 9. Would you consider visiting the area again?  |
| 2-Vacation Rental/ Condo                                  |   |
| 3-Friends/Relatives                                       | YesNo   |
| 4-Bed and Breakfast                                       |   |
| 5-Campground  |   |
| . •   |   |
| 6 - Other: Name of Accommodation                          |   |
|   |   |