

**Flagler County Board of County Commissioners**  
**Analysis of Monthly Tourist Development Tax Collections**  
**Fiscal Year 2017-18 Through 2021-2022**

| Prepared By:               |                          |                                      |                                    |               |                        |                        |                |                        |                        |               |                        |                      |               |
|----------------------------|--------------------------|--------------------------------------|------------------------------------|---------------|------------------------|------------------------|----------------|------------------------|------------------------|---------------|------------------------|----------------------|---------------|
| Tourist Development Office |                          |                                      |                                    |               |                        |                        |                |                        |                        |               |                        |                      |               |
| Month                      | Fiscal Year              | Fiscal Year                          | Annual Change                      |               | Fiscal Year            | Annual Change          |                | Fiscal Year            | Annual Change          |               | Fiscal Year            | Annual Change        |               |
|                            | 2017-18                  | 2018-19                              | Amount                             | Percentage    | 2019-20                | Amount                 | Percentage     | 2020-21                | Amount                 | Percentage    | 2021-22                | Amount               | Percentage    |
| October                    | \$150,697                | \$ 158,643.51                        | \$ 7,946.30                        | 5.27%         | \$ 129,420.78          | \$ (29,222.73)         | -18.42%        | \$ 216,179.13          | \$ 86,758.35           | 67.04%        | \$ 337,090.11          | \$ 120,910.98        | 55.93%        |
| November                   | \$154,717                | \$ 152,524.56                        | \$ (2,192.84)                      | -1.42%        | \$ 148,228.03          | \$ (4,296.53)          | -2.82%         | \$ 190,467.11          | \$ 42,239.08           | 28.50%        | \$ 250,882.67          | \$ 60,415.56         | 31.72%        |
| December                   | \$145,755                | \$ 153,399.68                        | \$ 7,644.82                        | 5.24%         | \$ 153,342.82          | \$ (56.86)             | -0.04%         | \$ 170,473.85          | \$ 17,131.03           | 11.17%        | \$ 238,904.87          | \$ 68,431.02         | 40.14%        |
| January                    | \$170,307                | \$ 161,457.05                        | \$ (8,849.50)                      | -5.20%        | \$ 186,203.34          | \$ 24,746.29           | 15.33%         | \$ 205,323.83          | \$ 19,120.49           | 10.27%        | \$ 283,469.85          | \$ 78,146.02         | 38.06%        |
| February                   | \$183,044                | \$ 169,863.79                        | \$ (13,179.88)                     | -7.20%        | \$ 178,057.40          | \$ 8,193.61            | 4.82%          | \$ 170,568.19          | \$ (7,489.21)          | -4.21%        | \$ 242,643.78          | \$ 72,075.59         | 42.26%        |
| March                      | \$239,636                | \$ 243,242.32                        | \$ 3,606.23                        | 1.50%         | \$ 271,519.87          | \$ 28,277.55           | 11.63%         | \$ 204,791.15          | \$ (66,728.72)         | -24.58%       | \$ 335,564.58          | \$ 130,773.43        | 63.86%        |
| April                      | \$351,198                | \$ 359,606.26                        | \$ 8,408.38                        | 2.39%         | \$ 254,911.26          | \$ (104,695.00)        | -29.11%        | \$ 440,138.42          | \$ 185,227.16          | 72.66%        | \$ 562,223.43          | \$ 122,085.01        | 27.74%        |
| May                        | \$260,424                | \$ 261,044.58                        | \$ 620.97                          | 0.24%         | \$ 51,851.50           | \$ (209,193.08)        | -80.14%        | \$ 330,508.39          | \$ 278,656.89          | 537.41%       | \$ 447,391.80          | \$ 116,883.41        | 35.36%        |
| June                       | \$211,692                | \$ 213,124.68                        | \$ 1,432.46                        | 0.68%         | \$ 90,527.20           | \$ (122,597.48)        | -57.52%        | \$ 325,957.40          | \$ 235,430.20          | 260.07%       | \$ 347,731.27          | \$ 21,773.87         | 6.68%         |
| July                       | \$324,888                | \$ 327,353.59                        | \$ 2,465.14                        | 0.76%         | \$ 321,497.84          | \$ (5,855.75)          | -1.79%         | \$ 503,493.19          | \$ 181,995.35          | 56.61%        | \$ 535,401.34          | \$ 31,908.15         | 6.34%         |
| August                     | \$349,993                | \$ 348,921.66                        | \$ (1,071.19)                      | -0.31%        | \$ 352,540.63          | \$ 3,618.97            | 1.04%          | \$ 455,275.28          | \$ 102,734.65          | 29.14%        | \$ 527,454.69          | \$ 72,179.41         | 15.85%        |
| September                  | \$228,318                | \$ 195,539.65                        | \$ (32,778.80)                     | -14.36%       | \$ 238,891.11          | \$ 43,351.46           | 22.17%         | \$ 395,329.47          | \$ 156,438.36          | 65.49%        | \$ 323,456.64          | \$ (71,872.83)       | -18.18%       |
| <b>Totals</b>              | <b>\$2,770,669</b>       | <b>\$ 2,744,721.33</b>               | <b>\$ (25,947.91)</b>              | <b>-0.94%</b> | <b>\$ 2,376,991.78</b> | <b>\$ (367,729.55)</b> | <b>-13.40%</b> | <b>\$ 3,608,505.41</b> | <b>\$ 1,231,513.63</b> | <b>40.91%</b> | <b>\$ 4,432,215.03</b> | <b>\$ 823,709.62</b> | <b>22.83%</b> |
|                            |                          |                                      |                                    |               |                        |                        |                |                        |                        |               |                        |                      |               |
|                            |                          |                                      |                                    |               |                        |                        |                |                        |                        |               |                        |                      |               |
|                            | Ima<br>September<br>2017 | Hurricane<br>Michael<br>October 2018 | Hurricane<br>Dorian<br>August 2019 |               | COVID-19<br>March 2020 |                        |                |                        |                        |               |                        |                      |               |
|                            |                          |                                      |                                    |               |                        |                        |                |                        |                        |               |                        |                      |               |