

2022 Year in Review Report

2022 Key Highlights

Organization

- Destination Master Plan created
- Launch of Visit Fresno County app (over 1,000 downloads)
- Domestic and international advertising (UK, Canada, Dallas, Salt Lake City, Los Angeles, etc.)
- Sophisticated data integration

Sales

- American Junior Golf Association committed to hold tournament in Fresno for 3 years
- Rebid on 5 years of <u>CIF Cross</u>
 <u>Country</u>
- Mountain West Track & Field renewed to 2028
- Increase in variety of groups

Marketing

- Airport advertising (Fresno, Dallas, Reno, Honolulu, etc.)
- Visit Fresno County website visits <u>doubled</u> in 2022
- Increase in website visitors from Los Angeles, Seattle, Portland & Las Vegas
- Increase of 5,300 followers across all social media platforms
- Expedia digital advertising brought in 19,642 room nights to Fresno County and 5,747 flights to Fresno-Yosemite International Airport
- Major campaigns: <u>Blizzard of</u>
 <u>Blossoms, ClovisFest, Hmong</u>
 <u>New Year & Food Month</u>

Ahead in 2023

Q1 Groups

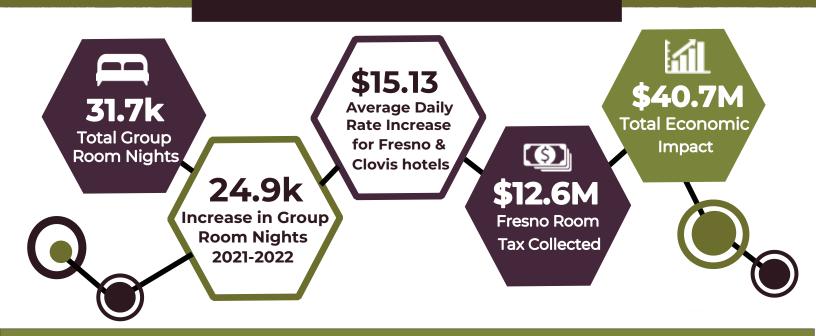
 16 incoming groups to stay in Fresno/Clovis hotels, including World Ag Expo, California All State Music Educators Conference, 2023 California State Taekwondo Championships, FIRST Robotics Regional Competition

Q1 Campaigns & Advertising

- Art Month in Fresno County to highlight arts & culture in the region
- <u>Blossoms & Brews</u> to highlight the Fresno County Blossom Trail and Fresno/Clovis breweries



2022 KEY METRICS



2022 Advertisement Highlights

