

HOTEL ACCOMMODATION & RATE SUMMARY

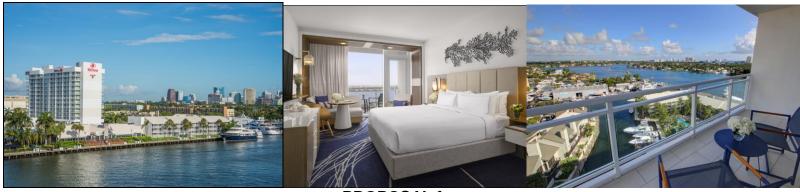
The Munce Group

2022 CPE Winter Show

On behalf of the Greater Fort Lauderdale area, we are delighted to provide you with this summary of hotel accommodations and rates available to your organization over the dates requested, as indicated below.

| DATE | 1/27 | 1/28 | 1/29 | 1/30 | 1/31 | 2/1 | | |
|--|------|------|------|------|------|-----|-------|----------|
| DAY | THU | FRI | SAT | SUN | MON | TUE | Rates | COMMENTS |
| TOTAL REQUESTED | 6 | 18 | 56 | 118 | 110 | 7 | | |
| TOTAL AVAILABLE | 31 | 86 | 217 | 396 | 380 | 42 | | |
| Hilton Marina Fort Lauderdale | 6 | 18 | 56 | 118 | 110 | 7 | \$229 | |
| Renaissance Fort Lauderdale Cruise Port | 6 | 18 | 56 | 118 | 110 | 7 | \$229 | |
| Holiday Inn Express Fort Lauderdale Cruise Port | 6 | 18 | 25 | 25 | 25 | 7 | \$244 | |
| Embassy Suites byHilton Fort Lauderdale 17 th Street | 6 | 10 | 20 | 50 | 50 | 7 | \$259 | |
| Hyatt Place Fort Lauderdale Cruise Port | 6 | 18 | 50 | 50 | 50 | 7 | \$249 | |
| Four Points By Sheraton FLL Airport/Cruise Port | 1 | 4 | 10 | 35 | 35 | 2 | \$229 | |





PROPOSAL for

2022 CPE Winter Show

Contact: **Christy Dollins** Hotel Contact: Evan Davis

Company: The Munce Group Title: Director of Sales & Marketing

200 West Bay Drive Address: 1881 SE 17th Street Address: Largo, FL 33770

Fort Lauderdale, FL 33316

Phone: 727-596-7625 954-253-0974 Phone:

evan.davis@hilton.com Christy.dollins@munce.com E-mail: E-mail:

PROPOSED DATES/Room Block: 01/29/2022 - 01/31/2022

| Day | Thu | Fri | Sat | Sun | Mon | Tue |
|-------------|-------|-------|-------|-------|-------|-------|
| Date | 02/17 | 02/18 | 02/19 | 02/20 | 02/21 | 02/22 |
| Marina View | 6 | 18 | 56 | 118 | 110 | 7 |
| TOTALS | 6 | 18 | 56 | 118 | 110 | 7 |

Confirmed 2022 Rates:

Marina View Rooms: \$229.00

NOTE: Rates are being held on a first option basis through 02/28/2021. After this date, block and rates are subject to change. The above rates are net, non-commissionable and are for single/double occupancy and quoted exclusive of tax, currently 13%.

WHY HILTON FORT LAUDERDALE MARINA?

LOCATION: Located directly across from the Broward County Convention Center, guests will access the convention with ease, then return to a casual resort atmosphere where they can network in any one of our three bars, enjoy some quiet time while watching the sun set from their balconies, or hop on the Water Taxi and explore Fort Lauderdale via the Intracoastal Waterways.

LOCATION: Less than three miles from Fort Lauderdale International Airport and I-95, I595 and other major highways, the Hilton Fort Lauderdale Marina is convenient for travelers both flying and driving.

LOCATION: Dining and entertainment options are just steps away from the resort along the beaches of A1A or the famed Las Olas Boulevard. In addition to the almost 50 restaurants within walking distance of the resort, one can take a tour of the Museum of Art, grab a dinner and a cocktail at YOLO (You Only Live Once), and dance the night away on Las Olas Boulevard, or one can stroll along the beach and enjoy one of our many oceanfront cafes.



FULLY RENOVATED: The Hilton Marina completed a full guestroom renovation in 2020 and will complete a full meeting space and public space renovation by September 2021

SPECIAL CONSIDERATIONS:

- Complimentary Guestroom Wi-Fi
- Comp 1 per 50
- Waived Resort Fee
- 3 upgrades to Corner Suites at group rate
- 5 complimentary self-parking passes
- Double Hilton Honors Meeting planner points maximum of 100,000 points

Thank you for the opportunity to host your event. If there is anything we can do to earn your business please let me know.

Best Regards,

Evan Davis Director of Sales and Marketing



FORT LAUDERDALE CRUISE PORT HOTEL

#BUSINESSUNUSUAL













March 18, 2021

Christy Dollins, Trade Show and Association Coordinator The Munce Group 200 West Bay Drive Largo, FL 33770 Lebanon, TN 37090-8115 727-596-7625 Christy.dollins@munce.com

Dear Christy,

Greetings from sunny Fort Lauderdale! Thank you for the opportunity to host the guest rooms for the 2022 CPE Winter Show. We would love to welcome you to the Renaissance Fort Lauderdale.

With **R.E.N Meetings** everything is possible. Whether your group is large or small, training or brainstorming, it's no matter. We're here to make the planning as easy as possible. A dedicated event team will be with you every step of the way, from space selection to event detailing; our team will make your meetings like nothing your group has ever seen before.

Renaissance Fort Lauderdale is perfectly situated in the heart of Fort Lauderdale's vibrant 17th Street yacht and cruise district. We are located at the entrance to Port Everglades, one block from the Broward County Convention Center, I mile from Fort Lauderdale Beach, 3 miles from downtown Fort Lauderdale and Las Olas Boulevard. Hop on the Water Taxi, we're only steps away the stop.

If you're arriving by plane, we're only 3 miles of Fort Lauderdale International Airport (FLL) and while renting a car is easy, the Fort Lauderdale Sun Trolley is a fun and unique way to cruise around town.

Our newly renovated lobby, restaurant, lounge, and guest rooms provide a contemporary, yet comfortable coastal atmosphere. Relax under the swaying palm trees, catch a nap in a pool-side cabana, or simply sip your favorite cocktail while basking in the Fort Lauderdale sun. This is your trip.

Because we're a hotel for the curious and the adventurous, our hotel Navigators have insider knowledge on-hand and ready. They're passionate about their neighborhood and passionate about connecting you to local experiences that will stay with you long after you've left. For those who see every journey as a chance to be inspired by the unexpected and intriguing, we believe every trip is an opportunity to discover something new.

We're happy to extend the following group option:

| Date | Day | Standard King | Total Rooms |
|------------|-----|---------------|----------------|
| 01/27/2022 | Thu | 6 | 6 |
| 01/28/2022 | Fri | 18 | 18 |
| 01/29/2022 | Sat | 56 | 56 |
| 01/30/2022 | Sun | 118 | 118 |
| 01/31/2022 | Mon | 110 | 110 |
| 02/01/2022 | Tue | 7 | 7 |

| Room Type | Single |
|---------------|----------|
| Standard King | \$229.00 |

| Date | Day | Standard King | Total Rooms |
|------------|-----|---------------|----------------|
| 02/10/2022 | Thu | 6 | 6 |
| 02/11/2022 | Fri | 18 | 18 |
| 02/12/2022 | Sat | 56 | 56 |
| 02/13/2022 | Sun | 118 | 118 |
| 02/14/2022 | Mon | 110 | 110 |
| 02/15/2022 | Tue | 7 | 7 |

| Room Type | Single |
|---------------|----------|
| Standard King | \$239.00 |

Hotel room rates are subject to applicable state and local taxes (currently 13%) in effect at the time of check in. Rates are based on single or double occupancy.

CONCESSIONS

Complimentary Internet in Guest Rooms Reduced Overnight Self Parking \$20.00 Complimentary Fitness Center Double Bonvoy Points

FUNCTION SPACE

Events to be held at the Broward County Convention Center

Christy, thank you for considering the Renaissance Fort Lauderdale Cruise Port Hotel. Should you have any additional questions I will be happy to help? As always, feel free to visit us on our website at www.renaissancefortlauderdale.com

Warm Regards,

Margaret Luppino Corporate Sales Manager Renaissance Fort Lauderdale Cruise Port Hotel 1617 SE 17th Street Fort Lauderdale, FL 33316, Phone: 954-626-1706



More Easily Manage your Event with the Following Complimentary Tools:

- R.E.N. Meetings Expert App: a mobile web application that gives you control of the meeting space from your smartphone. Use the app to adjust temperature and lighting, order beverages and food if your group looks hungry, even manage shipping and copies, all without interrupting the flow of your meeting. Beyond the app, we are committed to providing you personal service. A dedicated R.E.N. Meetings Expert is always on standby to assist with every need and detail.
- Group Lists: If you have a list of your guests, we can make reservations for all of them.
- Rooming Lists: We can send you a report showing which of your guests have reserved rooms and when they plan to arrive.
- Reservation Link: We send you a personalized link to lets your group book and or check the availability of their contracted rate(s).
- Mobile Check-In: Guests can check in before their stay, receive alerts when their room is ready & check out without the front desk.

On-Site Amenities to Inspire and Intrigue:

- Bistro 17, our signature restaurant, serves modern American fare with a Floridian twist.
- R Lounge, the ideal spot to gather with friends after a busy day. Spend your #5to9 with us because your 9 to 5 is over. Weekly "Evenings at Renaissance" programs for a touch of the local scene.
- Resort-style pool with swaying palm trees and comfy cabanas
- 24-hour fitness center featuring free weights, cardiovascular, and stretching equipment
- Complimentary business center with boarding pass printing
- Car rental and Zip Car on-site
- Hotel Navigator with hand-picked neighborhood favorite suggestions for your guests

Neighborhood Favorites:

- Within walking distance of more than 35 restaurants and entertainment options
- Hop on the Water Taxi for a tour of our world famous intracostal waterways (only steps aways)
- Offer team building in a unique way by pedaling with Cycle Party Fort Lauderdale
- Whether it's snorkeling, fishing, yachting, or sailing, Best Boat Club has endless options for all sizes of groups.
- Relax with a massage or gab with the girls over manis and pedis. We have 3 spas within walking distance.
- From Armani and Ann Taylor to Versace and Zales, Sawgrass Mills features more than 350 stores and is a mere 20 minutes from Renaissance Fort Lauderdale.
- For a once-in-a-lifetime adventure we recommend Everglades Holiday Park. This extremely unique dive into south Florida's most intriguing experiences offers everything from airboat rides through the Florida Everglades and alligator encounters to personalized group tours and adventures.

R.E.N Meetings delivers the expertise you've come to expect from the Marriott International family of brands. Being a part of the family also means a dedicated sales team and event experts who understand your needs and deliver exceptional service.

Get inspired. Start planning today.



FORT LAUDERDALE CRUISE & AIRPORT (FLLCC)

2022 CPE WINTER SHOW Broward County Convention Center ROOMS ONLY

| | 01/27/22 | 01/28/22 | 01/29/22 | 01/30/22 | 01/31/22 | 02/01/22 | 02/02/22 |
|-------------|----------|----------|----------|----------|----------|----------|----------|
| | THURS | FRI | SAT | SUN | MON | TUES | WED |
| GROUP BLOCK | 6 | 18 | 56 | 118 | 110 | 7 | C/O |
| OUR BLOCK | 6 | 18 | 25 | 25 | 25 | 7 | C/O |
| | | | | | | | |
| RATE | \$244 | \$244 | \$244 | \$244 | \$244 | \$244 | |
| TOTAL | 6 | 24 | 49 | 74 | 99 | 106 | |

Angella, above are the dates & rates for this group as a proposal. These rates DO NOT include a commission or rebate for the conference. Please review and adjustments can be made. Any questions, please reach back to me. Looking forward to working with you on this particular group.

All the best,

Jennifer W. Thomas | DOS P 954.728.2577 ext. 124 E jenniferthomas.hiex1500@gmail.com



Embassy Suites By Hilton Fort Lauderdale 17th Street







The Munce Group

March 23, 2021

Dear Christy,

RE: The Munce Group

Embassy Suites Fort Lauderdale is located in the heart of Fort Lauderdale near the intracoastal waterway and 17th Street Causeway, just minutes from the Greater Broward Convention Center, Port Everglades Cruise Ship and Fort Lauderdale-Hollywood International Airport.

Our location provides convenient access to Fort Lauderdale's world-renowned beaches, restaurants, shopping, nightlife, and cultural and sports attractions.

Event planning is made easy with the Embassy Suites Fort Lauderdale. Our staff at the Embassy Suites understands that no two events are alike. From small meetings and social banquets to trade shows and conferences, we can help you plan and host your event. Our hotel features 12,000 sq. ft. of flexible event space and with our full-service meeting facilities including audio-visual support and professional catering, your event is sure to impress. Ask about our Complete Meeting Package and Meetings Simplified.

Our Embassy BusinessLink™ business center gives you complimentary 24/7 access to a variety of services including free printing, faxing and more. Reliable WiFi is also available, allowing you to print wirelessly from your suite or the atrium. We also provide lobby Kiosks for easy boarding pass printing.

Stay with us and enjoy complimentary cocktails and snacks at our Evening Reception* as well as our free cooked-to-order breakfast in the atrium. You can also maintain your workout routine on the road - our fitness centers feature leading-edge equipment and are open 24/7.

Sincerely.

Tammy amoroso

Tammy Amoroso Catering Director

Embassy Suites by Hilton Fort Lauderdale 17th Street

phone: (954) 315-1310 fax: (954) 315-1314

 $email: \underline{tammy.amoroso@hilton.com}$

Room Block The Munce Group 01/27/2022 - 02/02/2022

| | 110 110100 01000 011112011 011 | | | | | | | | | | | | |
|-------------------------------------|--------------------------------|-----------|----------|---------|----------------|--------|-------------------------------|--------|----------------|--------|-------------|--------|-----|
| Room | Thu 0 | 1/27/2022 | Fri 01/2 | 28/2022 | Sat 01/29/2022 | | Sun 01/30/2022 Mon 01/31/2022 | | Tue 02/01/2022 | | Grand Total | | |
| Standard double w/ step out balcony | | | | | | | | | | | | | |
| Single | 6 | \$ 259 | 10 | \$ 259 | 20 | \$ 259 | 50 | \$ 259 | 50 | \$ 259 | 7 | \$ 259 | 143 |
| Daily Total | 6 | | 10 | | 20 | | 50 | | 50 | | 7 | | 143 |

Enjoy the freedom to be yourself with more choice and comfort at our Embassy Suites by Hilton Fort Lauderdale – 17th street hotel. Unwind in a spacious suite and enjoy the separate living area offering a relaxing haven or productive place to catch up on work. Our suites offer all the comforts of home to make your stay more enjoyable, with a TV in each room, living area with a sofa bed, armchair and well-lit work table, wet bar, refrigerator, microwave, and coffeemaker. All of our suites include complimentary cooked-to-order full breakfast and Evening Reception featuring beer, wine premium spirits and light snacks. You can even bring the family pet.

EMBASSY SUITES BY HILTON FORT LAUDERDALE 17TH STREET

1100 Southeast 17th Street Fort Lauderdale, FL 33316 United States Tel: (954) 527-2700

KEY FACTS:

- Great location near the Intracoastal Waterway.
 2 miles from the airport, downtown and beach.
 5 blocks from the Convention Center & Port Everglades. Walking distance to more than 50 restaurants & shops
- 361 two-room suites and over 13,000 sq feet of flexible indoor/outdoor meeting space for groups of 10 to 400.
- Complimentary full made-to-order breakfast served each morning in our tropical 12 story atrium. Complimentary Evening Reception nightly from 5:30pm-7:30pm for overnight guests.
- Outdoor heated pool, whirlpool, fitness facility and business center are complimentary for all guests.

OUR INFORMATION:

- Embassy Suites Fort Lauderdale Website
- Events
- PSAV
- Complete Catering Menu

PHOTOS:















Mitch Rodriguez

Sales Manager Hyatt Place Cruise Port The Munce Group



MITCH RODRIGUEZ

Sales Manager Groups and Meetings

1851 SE 10th Ave
Fort Lauderdale, FL
T: 954 703 7045 F: 954 763 6269

<u>Mitchell.Rodriguez@hyatt.com</u>

<u>Hyatt Place Fort Lauderdale</u> – Click me to view our web site



Hello Christy,

You've made a great choice considering Hyatt Place Cruise Port as a potential host hotel for you're The Munce Group. Please take a moment to review the following proposal, customized for your consideration.

Proposal is valid through March 31st, 2021.

THE PERFECT VENUE

- **BEST COMBINATION:** Our hotel is within walking distance to almost anything you could need during your stay in Fort Lauderdale (Including the Convention Center), but we are also tucked away in a residential away that makes for a quiet enjoyable stay.
- COZY CORNER LIVING ROOM: With 100% of our inventory being suites, all of your attendees will be assured of a spacious room that can comfortably fit 2- 6 people.
- CENTRALLY LOCATED: 4 Miles from the Airport, 1.5 Miles to the Beach, 1 Mile to the Cruise Port, and 1 Mile to Downtown. Hyatt Place Fort Lauderdale is just a short drive away from anywhere you want to go.

In the meantime, should there be any questions, contact me directly at (954) 763-7045 or at MitchellRodriguez@hyatt.com.

Kind regards, Mitch Rodriguez



\$249.00 STANDARD ROOM RATE SINGLE/DOUBLE GUEST ROOM BLOCK

| Thursday | January 27 th , 2022 | 6 |
|----------|---------------------------------|----|
| Friday | January 28 th , 2022 | 18 |
| Saturday | January 29 th , 2022 | 50 |
| Sunday | January 30 th , 2022 | 50 |
| Monday | January 31st, 2022 | 50 |
| Tuesday | February 1 st , 2022 | 7 |

Additional Fees and Taxes

- Ft. Lauderdale Airport Shuttle \$2.00 per person
- State and Occupancy Taxes 13%
- Breakfast Complimentary
- Parking Complimentary (Usually \$10)

GENERAL TERMS AND CONDITIONS

- Rate are net, in US Dollars, per room, per night.
- Rates are valid for 3 days before and 3 days after the official group dates.
- Check-in: from 4:00pm/Check-out: 12:00pm
- Double World of Hyatt Points for Meeting Planner







King guestrooms feature 470 square feet with spacious closet, work space, and separate bathtub and showers,



Estimated Total Sleeping Room Cost

| ITEM | PRICE | UNITS | TOTAL VALUE |
|---------------------|----------|-------|-------------|
| Sleeping Rooms | \$249.00 | 181 | \$45,069 |
| Sleeping Room Taxes | 13% | N/A | \$5,858.97 |
| | | Total | \$50,927.97 |



SEE WHAT OUR CLIENTS ARE SAYING ABOUT US

"Great spot for convenience to boat show and restaurants. Good value - The room is large and welcoming, and the hotel is tucked away from the busy street. The staff was cordial and worked hard to assist all needs. Nice welcome gift."

Gavan Hunt, Hyatt.com

Here's what our customers have to say

87%

Average rating based on 454 reviews

* Would recommend our property

Hyatt.com Rating

4.3/5 Excellent



"Very good hotel, very clean, good rooms I was in for business and I was very impressed with staff and polices of hotel. They went beyond expectations and there was a boat show going on and parking was not a issue, lots available!"

Idel Sanchez, Trip Advisor

Expedia Ratings

I felt this hotel went above and beyond to create a safe environment during his pandemic. Clean hotel, enforces mask use and breakfast was better than other hotels I've stayed at in the last 6 months. Plus I didn't rent a car so having a variety of restaurants as well as a grocery within walking distance was especially nice.

DT Brady, Trip Advisor



Trip Advisor Rating



THANK YOU

Mitch Rodriguez

Sales Manager Mitchell.Rodriguez@Hyatt.com 954-703-7045





FOUR POINTS BY SHERATON FORT LAUDERDALE AIRPORT/CRUISE PORT

1800 S. Federal Highway Fort Lauderdale, FL 33316 Phone (954) 767-8700 Fax (954) 767-8629

March 17, 2021

Ms. Christy Dollins
Trade Show and Association Coordinator
THE MUNCE GROUP
200 West Bay Drive
Largo, FL 33770

Dear Ms. Dollins:

Thank you for considering our hotel for the **2022 CPE WINTER SHOW**. We have what matters most for your group needs. The Four Points by Sheraton Ft. Lauderdale Airport/Cruise Port is pleased to offer your guests the Simple Pleasures of the essentials done right plus the extras you love.

LOCATION:

Our central location offers easy access to major highways such as I-95 and 595! Downtown Ft. Lauderdale is just two miles away, as are Ft. Lauderdale International Airport and world famous beaches. A wide variety of restaurants and unique shopping is also within walking distance of the hotel along the 17th Street Causeway. We are located just one mile from the Convention Center.

Hotel Amenities:

- Free Internet access throughout hotel
- Fitness center with cardio equipment, free weights and room key access to work out when and how you like
- Business center with free use of computers, printer, and fax machine
- Best Brews offers a chance to taste Fort Lauderdale's craft beer
- Courtesy Airport Shuttle from 5:00 a.m. to 12 midnight daily
- Complimentary parking while staying at the hotel
- Same Day Valet Service, as well as coin operated washer/dryers available
- 1800 Bistro & Bar open for breakfast and dinner

Our guest rooms feature the following amenities:

- Free Internet access
- Free bottled water
- Large Workspace
- Room Service options
- Refrigerator, microwave and coffee maker
- 42" TV

Our hotel is an excellent option for the. Please review the enclosed Proposal.

Sincerely,

Ellen K. Serra

Director of Sales & Marketing

ROOM BLOCK PROPOSAL

Four Points by Sheraton Fort Lauderdale Airport/Cruise Port For 2022 CPE WINTER SHOW

ROOM BLOCK:

The room block available for **June 12 - 14, 2020** is as follows:

| Days: | Thur | Fri | Sat | Sun | Mon | Tues |
|----------------------|------|------|------|------|------|------|
| Dates: | 1/27 | 1/28 | 1/29 | 1/30 | 1/31 | 2/1 |
| | 2/10 | 2/11 | 2/12 | 2/13 | 2/14 | 2/15 |
| 1 King Bed w/Sofabed | 1 | 2 | 5 | 18 | 18 | 1 |
| 2 Queen Beds | | 2 | 5 | 17 | 17 | 1 |
| TOTAL ROOMS | 1 | 4 | 10 | 35 | 35 | 2 |

PROPOSED RATES: \$229.00 single/double/triple/quad

The rate is subject to 13% tax or the prevailing tax rate.

TERMS:

We will be pleased to confirm these arrangements along with all our reservation, guarantee and other policies by contract.

Our hotel has the location, service and accommodations to help make this event a success. We look forward to working with you!

Ellen Serra
Director of Sales & Marketing
eserra@fourpointsfortlauderdaleairport.com

cc: Angella Lopez – GFLCVB – alopez@broward.org