



Finance and Administrative Services Department

**RECORDS, TAXES AND TREASURY DIVISION · Tourist Development Tax Section**

115 S. Andrews Avenue, Room A-110 • Fort Lauderdale, Florida 33301 • 954-357-8455 • FAX 954-357-6524

May 11, 2021

MEMORANDUM

To: Stacy Ritter, President

From: Randall Luechauer, Manager  
Tourist Development Tax Section

Re: Monthly GFLCVB Revenue Reports

I have attached revenue reports for the Tourist Development Council as they relate to our customers' March 2021 reporting period for the GFLCVB share of this tax.

Pursuant to Florida Statute 213.0535, Registration Information Sharing and Exchange Program, as amended in furtherance of HB 5601, Tourist Development Tax Collections from certain cities have been combined in the Monthly Revenue Reports.

If you have any questions, please don't hesitate to contact me.

Attachments

cc: George Tablack, CPA, Chief Financial Officer  
Thomas Kennedy, Director, RTT  
Anthony Cordo, GFLCVB  
Barbara DeMott, GFLCVB  
Candace Hartsell, GFLCVB

**BROWARD COUNTY  
FINANCE & ADMINISTRATIVE SERVICES DEPARTMENT  
RECORDS, TAXES AND TREASURY DIVISION  
TOURIST DEVELOPMENT TAX SECTION  
MANAGER: RANDALL LUECHAUER**

**MONTHLY REPORT  
FOR OUR CUSTOMERS' MARCH 2021 REPORTING PERIOD  
WITH COLLECTIONS BY THE COUNTY AS OF APRIL 30, 2021**

The Tourist Development Tax (TDT) Section activities in this report consisted of but were not limited to the following:

**GFLCVB Collections**

1. The GFLCVB portion of the March 2021 reporting period collections totaled \$6,735,277.03, an increase of 98.4% (\$3,340,285.36) when compared to collections for the same month in FY 2020. The GFLCVB portion of FY 2021 revenue collected through the March 2021 reporting period, totaled \$23,303,889.67, a decrease of 28.3% (\$9,185,778.90) when compared to collections for the same period last year.

The GFLCVB portion of the March 2021 reporting period collections decreased by 11.9% (910,328.70) when compared to collections for the same month in FY 2019. The GFLCVB portion of FY 2021 revenue collected through the March 2021 reporting period decreased by 32.1% (11,026,260.80) when compared to the same period in FY 2019.

2. The top ten hotel March 2021 revenue decreased an average of 61.0% when compared with the same month last year and represented 15.7% of total revenue collected during the month. Revenue from all hotels totaled \$7,164,850.56 and represented 70.9% of total revenue collected during the month. Non-hotel revenue totaled \$2,937,050.66 and represented 29.1% of total revenue collected during the month.
3. Fifty-eight new accounts (696 units) were added in March 2021. To date in FY 2021, a total of 215 new accounts (2,128) were added.
4. The collection expense for March 2021 was \$52,010.02. The GFLCVB's portion was \$28,184.55 which represents 0.4% of the GFLCVB's monthly reporting period revenues. To date in FY 2021, GFLCVB expenses total \$163,778.51 which represents 0.7% of the GFLCVB reporting period revenue collected through April 30, 2021.

**Administration, Enforcement & Auditing  
(April 2021 Activities)**

1. Our staff processed 295 phone calls (reception area only), 262 pieces of incoming mail and processed 1,846 returns. We issued 50 over/under notices and assisted 8 walk-in customers.
2. We issued 72 delinquency notices, 28 Notices of Intent to Lien and 1 Final Tax Notice. No field visits were conducted.
3. One (1) lien was filed, three (3) liens were released. To date in FY 2021, 7 liens were filed, 21 liens were released.

BROWARD COUNTY  
 FINANCE AND ADMINISTRATIVE SERVICES DEPARTMENT  
 RECORDS, TAXES AND TREASURY DIVISION  
 TOURIST DEVELOPMENT TAX SECTION  
 REPORTING PERIOD

MARCH 2021 CUSTOMER REPORTING PERIOD  
 FOUR CENT TAX COLLECTION ACTIVITY AS OF APRIL 30, 2021 (GFLCVB)

	TAX PAYMENTS	PENALTIES	INTEREST	TOTAL RPT. PERIOD	TOTAL FISCAL YEAR TO DATE
AMOUNT COLLECTED IN MARCH 2021 (4%)	\$6,733,258.57	\$2,009.78	\$8.68	\$6,735,277.03	\$23,303,889.67
AMOUNT COLLECTED IN MARCH 2020 (4%)	3,391,204.61	3,311.59	475.47	3,394,991.67	32,489,668.57
INCREASE/(DECREASE) IN COLLECTIONS	\$3,342,053.96			\$3,340,285.36	(\$9,185,778.90)
PERCENTAGE OF CHANGE	98.6%			98.4%	-28.3%
TRANSACTIONS	1,854				9,834
NEW ACCOUNTS	58				215
ADDITIONAL UNITS	696				2,128
OPERATING EXPENSES - GFLCVB PORTION	\$28,184.55				\$163,778.51
OPERATING EXPENSE % OF COLLECTION	0.4%				0.7%

**LOCALLY ADMINISTERED TOURIST/CONVENTION DEVELOPMENT TAX REPORT**

**County: BROWARD**

**Reporting Period (Month) MARCH 2021**

**Prepared By: Tony Chalkiadakis (954) 357-6173**

<b>TAX COLLECTION AS OF 4/30/2021</b>	
1. Gross Rental Receipts	\$176,983,484.18
2. Exempt Rental Receipts	(8,058,911.79)
3. Taxable Rental Receipts	\$168,924,572.39
4. Total Tax Collected	\$10,114,655.96
5. Adjustments	0.00
6. Total Tax Due	\$10,114,655.96
7. Less Collection Allowance	(14,773.20)
8. Plus Penalty	2,009.78
9. Plus Interest	8.68
10. TOTAL AMOUNT REMITTED	\$10,101,901.22
11. Current Tax Rate:	
a. Tourist Tax	6%
b. Convention Tax	-0-
<b>TAX DISTRIBUTION DATA</b>	
12. Distribution to the Tourist Development Council	\$6,707,092.48
13. Distributions to Other Governments	3,342,798.72
14. Tax Collector Commission	52,010.02
15. Total Collection Distributed for Month	\$10,101,901.22

List Names: N/A

Mail Report To:

Florida Department of Revenue  
Office of Tax Research  
2450 Shumard Oak Boulevard  
Building 1 Workstation 2265  
Tallahassee, Florida 32399-0100

BROWARD COUNTY  
 FINANCE AND ADMINISTRATIVE SERVICES DEPARTMENT  
 RECORDS, TAXES AND TREASURY DIVISION  
 TOURIST DEVELOPMENT TAX SECTION  
 TOTAL SIX CENT TAX REVENUE BY CITIES FY 2021  
 REPORTING PERIOD: MARCH 2021  
 AS OF APRIL 30, 2021

CITY	FEBRUARY 2021 REVENUE	PERCENT OF TOTAL	FY TOTAL TO DATE	PERCENT OF FY TOTAL
MUNICIPAL SERVICES DISTRICT	*		*	
LAUDERDALE BY THE SEA	\$286,518.49	2.8%	\$914,785.55	2.6%
FORT LAUDERDALE	4,738,522.03	46.9%	15,958,149.92	45.7%
DANIA BEACH	591,216.39	5.9%	2,232,648.29	6.4%
HOLLYWOOD	1,845,616.74	18.3%	6,175,851.38	17.7%
PEMBROKE PARK	*		*	
WILTON MANORS	78,716.28	0.8%	348,413.64	1.0%
COOPER CITY	*		*	
DEERFIELD BEACH	480,405.31	4.8%	1,570,493.66	4.5%
MARGATE	*		*	
HILLSBORO BEACH	*		*	
LIGHTHOUSE POINT	12,780.16	0.1%	68,901.75	0.2%
POMPANO BEACH	567,468.97	5.6%	2,127,867.30	6.1%
SEA RANCH LAKES	*		*	
OAKLAND PARK	*		*	
LAZY LAKES	*		*	
LAUDERHILL	*		*	
LAUDERDALE LAKES	*		*	
CITY OF SUNRISE	*		*	
PLANTATION	267,591.22	2.6%	967,188.35	2.8%
DAVIE	*		*	
HALLANDALE BEACH	255,955.08	2.5%	911,232.59	2.6%
PEMBROKE PINES	*		*	
MIRAMAR	141,332.47	1.4%	540,475.51	1.5%
CORAL SPRINGS	*		*	
NORTH LAUDERDALE	*		*	
PARKLAND	*		*	
TAMARAC	85,619.07	0.8%	339,786.69	1.0%
COCONUT CREEK	*		*	
WESTON	141,502.43	1.4%	533,963.54	1.5%
SOUTHWEST RANCHES	*		*	
WEST PARK	*		*	
UNASSIGNED	*		*	
* COMBINED CITIES REVENUE	608,656.58	6.0%	2,253,947.77	6.5%
TOTAL REVENUE	\$10,101,901.22	100.0%	\$34,943,705.94	100.0%

Note: Pursuant to F.S. 213.0535, as amended in furtherance of HB 5601, statistics may not be published if they contain certain data which could be used to calculate the gross receipts or income of any individual taxpayer. Accordingly, revenue from certain cities have been combined.

**BROWARD COUNTY  
FINANCE AND ADMINISTRATIVE SERVICES DEPARTMENT  
RECORDS, TAXES AND TREASURY DIVISION  
TOURIST DEVELOPMENT TAX SECTION  
TOTAL SIX CENT TAX REVENUE COLLECTED  
REPORTING PERIOD**

<b>REPORTING PERIOD</b>	<b>FY 2020</b>	<b>FY 2021</b>	<b>FY 20 and FY 21 Variance</b>	<b>% OF CHANGE</b>	<b>FY 2019</b>	<b>FY 2021</b>	<b>FY 19 and FY 21 Variance</b>	<b>% OF CHANGE</b>
OCTOBER	\$6,052,029.13	\$3,513,138.44	(\$2,538,890.69)	-42.0%	\$5,683,228.33	\$3,513,138.44	(\$2,170,089.89)	-38.2%
NOVEMBER	7,233,101.64	3,411,968.09	(3,821,133.55)	-52.8%	6,688,948.94	3,411,968.09	(3,276,980.85)	-49.0%
DECEMBER	8,583,764.21	4,809,140.28	(3,774,623.93)	-44.0%	7,947,148.63	4,809,140.28	(3,138,008.35)	-39.5%
JANUARY	10,758,007.04	5,938,462.46	(4,819,544.58)	-44.8%	9,364,250.75	5,938,462.46	(3,425,788.29)	-36.6%
FEBRUARY	11,010,984.18	7,169,095.45	(3,841,888.73)	-34.9%	10,338,782.87	7,169,095.45	(3,169,687.42)	-30.7%
MARCH	5,090,591.50	10,101,901.22	5,011,309.72	98.4%	11,467,956.38	10,101,901.22	(1,366,055.16)	-11.9%
<b>FY TOTAL TO DATE</b>	<b>\$48,728,477.70</b>	<b>\$34,943,705.94</b>	<b>(\$13,784,771.76)</b>	<b>-28.3%</b>	<b>\$51,490,315.90</b>	<b>\$34,943,705.94</b>	<b>(\$16,546,609.96)</b>	<b>-32.1%</b>
APRIL	790,844.91				8,487,030.06			
MAY	1,043,525.30				6,457,974.49			
JUNE	2,799,702.50				5,608,218.40			
JULY	2,621,295.47				6,017,400.67			
AUGUST	2,755,331.85				5,146,323.57			
SEPTEMBER	2,942,079.83				4,240,529.63			
<b>FY TOTAL</b>	<b>\$61,681,257.56</b>				<b>\$87,447,792.72</b>			

Note:

1. These revenues represent amounts reported to the State. Revenues reported to the State have a collection cut-off date of the end of each month following the Reporting Period month.
2. COVID-19, Pursuant to Broward County Administrator's Emergency Order 20-01, Sections 2 and 3, effective March 23, 2020:  
All nonessential retail and commercial business locations not expressly deemed essential were ordered closed. The order applied to hotels, motels, other commercial lodging establishments, and temporary vacation rentals, subject to the limitations stated in the Governor's Executive Order 20-70. Hotels, motels and other commercial lodging establishments shall not accept new reservations for persons other than Essential Lodgers.  
Pursuant to Broward County Administrator's Emergency Order 20-13, Section 2, effective May 26, 2020: Hotels, Motels, and Commercial Lodging establishments are permitted to open.  
Pursuant to Broward County Administrator's Emergency Order 20-15, Section 1, D, effective June 15, 2020: Vacation Rentals are permitted to open.

BROWARD COUNTY  
 FINANCE AND ADMINISTRATIVE SERVICES DEPARTMENT  
 RECORDS, TAXES AND TREASURY DIVISION  
 TOURIST DEVELOPMENT TAX SECTION  
 FOUR CENT TAX (GFLCVB) REVENUE BY CITIES FY 2021  
 REPORTING PERIOD: MARCH 2021  
 AS OF APRIL 30, 2021

CITY	MARCH 2021	PERCENT OF TOTAL
MUNICIPAL SERVICES DISTRICT	*	
LAUDERDALE BY THE SEA	\$191,064.40	2.8%
FORT LAUDERDALE	3,159,348.15	46.9%
DANIA BEACH	394,144.45	5.9%
HOLLYWOOD	1,230,495.24	18.3%
PEMBROKE PARK	*	
WILTON MANORS	52,510.88	0.8%
COOPER CITY	*	
DEERFIELD BEACH	320,287.06	4.8%
MARGATE	*	
HILLSBORO BEACH	*	
LIGHTHOUSE POINT	8,520.12	0.1%
POMPANO BEACH	378,468.41	5.6%
SEA RANCH LAKES	*	
OAKLAND PARK	*	
LAZY LAKES	*	
LAUDERHILL	*	
LAUDERDALE LAKES	*	
CITY OF SUNRISE	*	
PLANTATION	178,394.24	2.6%
DAVIE	*	
HALLANDALE BEACH	170,636.75	2.5%
PEMBROKE PINES	*	
MIRAMAR	94,221.70	1.4%
CORAL SPRINGS	*	
NORTH LAUDERDALE	*	
PARKLAND	*	
TAMARAC	57,079.40	0.8%
COCONUT CREEK	*	
WESTON	94,335.01	1.4%
SOUTHWEST RANCHES	*	
WEST PARK	*	
UNASSIGNED	*	
* COMBINED CITIES REVENUE	\$405,771.22	6.0%
TOTAL REVENUE	\$6,735,277.03	100.0%

Note: Pursuant to F.S. 213.0535, as amended in furtherance of HB 5601, statistics may not be published if they contain certain data which could be used to calculate the gross receipts or income of any individual taxpayer. Accordingly, revenue from certain cities have been combined.

**BROWARD COUNTY  
 FINANCE AND ADMINISTRATIVE SERVICES DEPARTMENT  
 RECORDS, TAXES AND TREASURY DIVISION  
 TOURIST DEVELOPMENT TAX SECTION  
 REPORTING PERIOD - FOUR CENT TAX REVENUE**

REPORTING PERIOD	FY 2020	FY 2021	FY 20 and FY 21 Varirance	% OF CHANGE	FY 2019	FY 2021	FY 19 and FY 21 Varirance	% OF CHANGE
OCTOBER	\$4,034,755.69	\$2,342,669.92	(\$1,692,085.77)	-41.9%	\$3,789,463.01	\$2,342,669.92	(\$1,446,793.09)	-38.2%
NOVEMBER	4,822,375.87	2,276,803.13	(2,545,572.74)	-52.8%	4,459,444.15	2,276,803.13	(2,182,641.02)	-48.9%
DECEMBER	5,723,261.88	3,207,122.00	(2,516,139.88)	-44.0%	5,299,854.50	3,207,122.00	(2,092,732.50)	-39.5%
JANUARY	7,172,947.41	3,962,094.25	(3,210,853.16)	-44.8%	6,243,085.39	3,962,094.25	(2,280,991.14)	-36.5%
FEBRUARY	7,341,336.05	4,779,923.34	(2,561,412.71)	-34.9%	6,892,697.69	4,779,923.34	(2,112,774.35)	-30.7%
MARCH	3,394,991.67	6,735,277.03	3,340,285.36	98.4%	7,645,605.73	6,735,277.03	(910,328.70)	-11.9%
<b>FY TOTAL TO DATE</b>	<b>\$32,489,668.57</b>	<b>\$23,303,889.67</b>	<b>(\$9,185,778.90)</b>	<b>-28.3%</b>	<b>\$34,330,150.47</b>	<b>\$23,303,889.67</b>	<b>(\$11,026,260.80)</b>	<b>-32.1%</b>
APRIL	527,438.27				5,658,347.83			
MAY	696,796.48				4,305,427.57			
JUNE	1,868,070.31				3,738,998.25			
JULY	1,749,198.12				4,011,836.68			
AUGUST	1,837,130.57				3,432,476.50			
SEPTEMBER	1,962,040.40				2,827,327.84			
<b>FY TOTAL</b>	<b>\$41,130,342.72</b>				<b>\$58,304,565.14</b>			

Note:

1. These revenues represent amounts reported to the State. Revenues reported to the State have a collection cut-off date of the end of each month following the Reporting Period month.

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