# MARKETING PLAN





# CONDUCT

Conduct research,
assess the current
perception of the
brand, and identify
areas for improvement
or evolution

#### REFINE

Refine the campaign's visual identity, including tag line, logo, color palette, typography, and imagery to ensure consistency and relevance in-line with the evolving trends and audience preferences

# **DEVELOP**

Develop campaign guidelines and style guides to maintain consistency across all brand touchpoints and communications

#### **EXECUTE**

**Execute** campaign across paid, owned, and earned media platforms



#### **CRAFT**

Craft compelling brand stories and narratives that resonate with target audiences, highlight the destination's unique attributes, values and experiences

# UTILIZE

Utilize storytelling to evoke emotions, create connections and foster engagement with consumers across different demographics and cultural backgrounds

# **INCORPORATE**

Incorporate user-generated content and testimonials to add authenticity and credibility to the brands narrative



#### **DEVELOP**

Develop a content strategy that aligns with the brands objectives and audience interests, creating diverse and engaging content formats such as web articles, videos, infographics, and interactive experiences

# **TAILOR**

**Tailor** content to specific audience segments and channels, optimizing different platforms and formats to maximize reach and impact

#### UTILIZE

Utilize owned, earned and paid media channels to distribute content effectively, leveraging social media, email marketing, influencer partnerships and PR outreach

# EXPERIENTIAL MARKETING INITIATIVES



#### **CREATE**

Create immersive brand experiences and activations that allow consumers to interact with the brand in memorable and meaningful ways

# HOST

Host pop-up events, experiential installations, and interactive workshops that showcase the destination's culture, attractions, and hospitality

#### **PARTNER**

Partner with local artist, influencers and cultural organizations to co-create experiential activations that resonate with target audiences and generate buzz

#### **IDENTIFY**

Identify strategic brand partners, sponsors, and collaborators that share similar values and target demographics to amplify brand reach and credibility

# **FORM**

Form alliances with complementary brands, such as airlines, hotels, and travel agencies to create integrated marketing campaigns and cross promotional opportunities

# **COLLABORATE**

Collaborate with influencers, celebrities, and thought leaders within relevant industries to extend brand visibility and endorsement to their audiences



# **FOSTER**

Foster a sense of community and belonging among brand advocates and repeat visitors by engaging them in co-creation initiatives, feedback loops, and loyalty programs

# **SUPPORT**

Support local causes, charities, and community initiatives through corporate social responsibility (CSR) initiatives and partnerships, demonstrating the brand's commitment to social impact and sustainability

# **EMPOWER**

**Empower** brand ambassadors and advocates to share their experiences and stories with their network, amplifying the brand's reach and authentic word-of-mouth marketing



#### **EMBRACE**

Embrace emerging technologies such as augmented reality (AR), virtual reality (VR), and immersive media to create unique and interactive brand experiences

# **LEVERAGE**

Leverage data analytics, artificial intelligence (AI), and machine learning algorithms to personalize content and messaging for individual consumers, enhancing relevance and engagement

# **EXPLORE**

**Explore** innovative platforms and channels, such as live streaming, podcasts, and interactive chatbots to connect with audiences in new and creative ways



#### **ESTABLISH**

Establish key performance indicators (KPIs) and metrics to track the effectiveness of brand evolution and amplification efforts, including brand awareness, engagement, and sentiment

# **TAILOR**

Regularly analyze data and insights from various sources to identify trends, patterns, and areas for improvement iterating and optimizing brand strategies accordingly

#### UTILIZE

Solicit feedback from consumers, stakeholder, and industry experts to gain valuable insights and perspectives on the brand's evolution and impact, informing future initiatives and decisions