GREATER FORT LAUDERDALE

Greater Fort Lauderdale Convention & Visitors Bureau 101 NE Third Avenue, Suite 100 Fort Lauderdale, FL 33301 954-765-4466 | 800-22-SUNNY sunny.org

December 10, 2021

Kelly Moran
UTC Meeting Manager
Utilities Technology Council (UTC)
2550 South Clark Street
Suite 960
Arlington, VA 22202

RE: UTC 2023 Telecom & Technology Conference

June 3 – June 9, 2023

Dear Kelly:

It gives me great pleasure to submit this proposal on behalf of the Greater Fort Lauderdale/Broward County Convention Center, and the Convention & Visitors Bureau for the **UTC 2023 Telecom & Technology Conference.**

Meet Sunny. The Greater Fort Lauderdale area strikes the perfect balance of business and pleasure. Whether it's the exceptional hotels in our convention district, or the beachfront resorts along Fort Lauderdale Boulevard, delegates are just minutes from the Broward County Convention Center, miles of Blue Wave beaches and Intracoastal waters, enticing restaurants and outdoor cafes, top-notch shopping, million dollar yachts, and a vibrant downtown arts & entertainment district. This all comes together to provide your clients and attendees endless experiences in our casually elegant year-round meeting paradise.

Let your events shine. Landmark meetings start at the Broward County Convention Center. Situated on the Intracoastal Waterway, this inspired LEED Gold Certified facility offers breathtaking views through a magnificent wall of east-facing windows in the main foyer. Additionally, you have a choice of more than 3,000 hotel rooms within a 2 mile radius of the center, both on and off the beach.

Getting here has never been easier. FLL-Fort Lauderdale/Hollywood International Airport's recent expansion project has allowed FLL to add hundreds of in and outbound flights on 34 plus airlines – 650 daily non-stops to/from 60+ destinations. The expansion also includes more gates (14 new ones online or coming), a streamlined security checkpoint, concourse connectivity, and larger immigration arrival operations – including Mobile Passport Control. The center is within 2-4 miles from the airport – which saves you and your traveler's valuable time and money on transfers.



Greater Fort Lauderdale CVB Incentive:

• The CVB will pay **\$87,000.00** towards your basic rental at the Broward County Convention Center for the UTC 2023 Telecom & Technology Conference.

GFLCVB Marketing Assistance

- Complimentary created/hosted microsite for conference promotion providing a view of what to do
 in the area from www.sunny.org but offering customized content, if desired. GFLCVB Services team
 will gladly assist.
- The GFLCVB can also provide selections of items for promotion such as collateral, small promotional items.
- The GFLCVB public relations team can issue press releases to appropriate local and regional media, if desired about the conference or help present during any on-site press conferences.
- The GFLCVB can also make available for conference promotion digital images, logos, b-roll or specific
 marketing media images to assist with conference brochures, websites or other conference promotion
 needs. The use of these images is limited exclusively to destination and conference promotion and not
 for commercial advertisement use.

This document is not binding. Greater Fort Lauderdale Convention and Visitors Bureau will provide a formal agreement for your signature upon official notification of a contract with one of our local hotels.

We look forward to hosting you along our sunny shores!

Sunny regards,

Dion James-Zanfordino Dion James- Zanfordino Sr. Regional Sales Executive



HOTEL ACCOMMODATION & RATE SUMMARY

On behalf of the Greater Fort Lauderdale area, we are delighted to provide you with this summary of hotel accommodations and rates currently available to your organization over the dates requested, as indicated below. Also provided for your reference after this document are the individual hotel proposals which contain the specific details of the hotel accommodations, rates, concessions and other pertinent property information.

UTC 2023 TELECOM & TECHNOLOGY

DATE	06/03	06/04	06/05	06/06	06/07	06/08	06/09	
DAY	SAT	SUN	MON	TUE	WED	THU	FRI	
TOTAL REQUESTED	15	110	325	450	450	325	25	Rates
TOTAL AVAILABLE	15	160	525	700	700	525	25	
Hilton Fort Lauderdale Marina	15	110	325	450	450	325	25	\$169
Embassy Suites Fort Lauderdale 17 th Street		50	100	150	150	100		\$169
Renaissance Ft Lauderdale Cruise Port Hotel			100	100	100	100		\$159





PROPOSAL for

UTC 2023 Telecom & Technology Conference

Contact: Kelly Moran Hotel Contact: Evan Davis

Company: United Technology Council Title: Director of Sales & Marketing

2550 South Click Street Suite 960 1881 SE 17th Street Address: Address: Arlington, VA 22202

Fort Lauderdale, FL 33316

Phone: 443-497-1053 Phone: 954-253-0974

kelly.moran@utc.org evan.davis@hilton.com E-mail: E-mail:

PROPOSED DATES/Room Block: 06/05/2023 - 06/09/2023

Day	Sat	Sun	Mon	Tue	Wed	Thu	Fri
Date	06/03	06/04	06/05	06/06	06/07	06/08	06/09
Run of House	15	110	325	450	450	325	25
TOTALS	15	110	325	450	450	325	25

Confirmed 2023 Rates:

ROH: \$169.00

NOTE: Rates are being held on a first option basis through 11/30/2021. After this date, block and rates are subject to change. The above rates are net, non-commissionable and are for single/double occupancy and quoted exclusive of tax, currently 13%.

WHY HILTON FORT LAUDERDALE MARINA?

LOCATION: Located directly across from the Broward County Convention Center, quests will access the convention with ease, then return to a casual resort atmosphere where they can network in any one of our three bars, enjoy some quiet time while watching the sun set from their balconies, or hop on the Water Taxi and explore Fort Lauderdale via the Intracoastal Waterways.

LOCATION: Less than three miles from Fort Lauderdale International Airport and I-95, I595 and other major highways, the Hilton Fort Lauderdale Marina is convenient for travelers both flying and driving.

LOCATION: Dining and entertainment options are just steps away from the resort along the beaches of A1A or the famed Las Olas Boulevard. In addition to the almost 50 restaurants within walking distance of the resort, one can take a tour of the Museum of Art, grab a dinner and a cocktail at YOLO (You Only Live Once), and dance the night away on Las Olas Boulevard, or one can stroll along the beach and enjoy one of our many oceanfront cafes.



FULLY RENOVATED: The Hilton Marina completed a full guestroom renovation in 2020 and will complete a full meeting space and public space renovation by November 2021

SPECIAL CONSIDERATIONS:

- Complimentary Guestroom Wi-Fi
- 1 Complimentary Presidential Suite during event dates
- 5 complimentary Junior Suite upgrades at group rate
- 3 complimentary One-Bedroom Suite upgrade at group rate
- 10 Complimentary Welcome Amenities
- 5 Complimentary Self-Parking Passes
- Comp 1 per 40 Rooms
- Comp meeting space with F&B minimum
- Comp Meeting Space Wi-Fi
- \$10.00 rebate
- 7% Commissionable
- Waived Resort Fee
- Double Hilton Honors Meeting planner points maximum of 100,000 points

Thank you for the opportunity to host your event. If there is anything we can do to earn your business please let me know.

Best Regards,

Evan Davis
Director of Sales and Marketing



Embassy Suites By Hilton Fort Lauderdale 17th Street







UTC 2023 Telecom And Technology Conference

October 27, 2021

Dear Kelly,

RE: UTC 2023 Telecom and Technology Conference

Embassy Suites Fort Lauderdale is located in the heart of Fort Lauderdale near the intracoastal waterway and 17th Street Causeway, just minutes from the Greater Broward Convention Center, Port Everglades Cruise Ship and Fort Lauderdale-Hollywood International Airport.

Our location provides convenient access to Fort Lauderdale's world-renowned beaches, restaurants, shopping, nightlife, and cultural and sports attractions.

Event planning is made easy with the Embassy Suites Fort Lauderdale. Our staff at the Embassy Suites understands that no two events are alike. From small meetings and social banquets to trade shows and conferences, we can help you plan and host your event. Our hotel features 12,000 sq. ft. of flexible event space and with our full-service meeting facilities including audio-visual support and professional catering, your event is sure to impress. Ask about our Complete Meeting Package and Meetings Simplified.

Our Embassy BusinessLink™ business center gives you complimentary 24/7 access to a variety of services including free printing, faxing and more. Reliable WiFi is also available, allowing you to print wirelessly from your suite or the atrium. We also provide lobby Kiosks for easy boarding pass printing.

Stay with us and enjoy complimentary cocktails and snacks at our Evening Reception* as well as our free cooked-to-order breakfast in the atrium. You can also maintain your workout routine on the road - our fitness centers feature leading-edge equipment and are open 24/7.

Sincerely.

Tammy amoroso

Tammy Amoroso

Room Block

Catering Director Embassy Suites by Hilton Fort Lauderdale 17th Street

phone: (954) 315-1310 fax: (954) 315-1314

email: tammy.amoroso@hilton.com

UTC 2023 Telecom and Technology Conference 06/04/2023 - 06/09/2023

Teetin Block											
Room	Sun 06/0	04/2023	Mon 06/05/2023		Tue 06/0	6/2023	Wed 06/07/2023		Thu 06/08/2023		Grand Total
Standard King Suite w/ step out balcony											
Single	25	\$ 169	50	\$ 169	75	\$ 169	75	\$ 169	50	\$ 169	275
Standard double w/ step out balcony											
Single	25	\$ 169	50	\$ 169	75	\$ 169	75	\$ 169	50	\$ 169	275
Daily Total	50		100	150			150		100		550
Grand Total: 550											

Enjoy the freedom to be yourself with more choice and comfort at our Embassy Suites by Hilton Fort Lauderdale – 17th street hotel. Unwind in a spacious suite and enjoy the separate living area offering a relaxing haven or productive place to catch up on work. Our suites offer all the comforts of home to make your stay more enjoyable, with a TV in each room, living area with a sofa bed, armchair and well-lit work table, wet bar, refrigerator, microwave, and coffeemaker. All of our suites include complimentary cooked-to-order full breakfast and Evening Reception featuring beer, wine premium spirits and light snacks. You can even bring the family pet.

7% commissionable rate includes \$10 rebate Comp WI-FI

EMBASSY SUITES BY HILTON FORT LAUDERDALE

1100 Southeast 17th Street Fort Lauderdale, FL 33316 United States Tel: (954) 527-2700

KEY FACTS:

- Great location near the Intracoastal Waterway. 2 miles from the airport, downtown and beach. 5 blocks from the Convention Center & Port Everglades. Walking distance to more than 50 restaurants & shops
- 361 two-room suites and over 13,000 sq feet of flexible indoor/outdoor meeting space for groups of 10 to 400.
- Complimentary full made-to-order breakfast served each morning in our tropical 12 story atrium. Complimentary Evening Reception nightly from 5:30pm-7:30pm for overnight guests.
- Outdoor heated pool, whirlpool, fitness facility and business center are complimentary for all guests.

OUR INFORMATION:

- Embassy Suites Fort Lauderdale Website
- Events
- Complete Catering Menu
- AV Pricing 2021

PHOTOS:













Proposal prepared for UTC 2023 Telecom & Technology Conference #BUSINESSUNUSUAL













October 29, 2021

Kelly Moran United Technology Council (UTC) 2550 South Clark Street, Suite 960 Arlington, VA 22202 Phone: (443) 497-1053

Kelly.moran@utc.org

Kelly,

Thank you for the opportunity to provide rooms for the UTC 2023 Telecom & Technology Conference to be held at the Broward County Convention Center.

Renaissance Fort Lauderdale is perfectly situated in the heart of Fort Lauderdale's vibrant 17th Street yacht and cruise district. Three (3) miles to Fort Lauderdale International Airport (FLL) and located at the entrance to Port Everglades.

One block from the Broward County Convention Center, allows attendees to walk right across the street to attend their meeting!

Just 1 mile from Fort Lauderdale Beach, 3 miles from downtown Fort Lauderdale and Las Olas Boulevard.

Our professionally updated lobby, restaurant, lounge, and guest rooms provide a contemporary, yet comfortable coastal atmosphere.

Because we're a hotel for the curious and the adventurous, our hotel Navigators have insider neighborhood knowledge on-hand and ready.

We are passionate about our neighborhood and passionate about connecting you to local experiences that will stay with you long after you've left.

For those who see every journey as a chance to be inspired by the unexpected and intriguing, we believe every trip is an opportunity to discover something new.

We are happy to extend planner date option rates. The following group room rate option: \$159.00+tax.

No sleeping rooms being held at this time

Date	Day	Standard	Total	
		Room		
06/05/2023	Monday	100	100	
06/06/2023	Tuesday	100	100	
06/07/2023	Wednesday	100	100	
06/08/2023	06/08/2023 Thursday 1		100	
Total		400	400	

Hotel room rates are subject to applicable state and local taxes (currently 13%) in effect at the time of check in. **Rates are based on single or double occupancy** (additional guests add \$20.00).

Reservations must be guaranteed at time of confirming.

Cancellations 72 hours before arrival or first night room and tax will be charged to card on file.

CONCESSIONS AND INCLUSIONS:

- Complimentary standard guest room WiFi
- Complimentary access to Fitness Center
- Overnight Self Parking: \$30.00+ each car, valet optional at \$35.00 each car (or prevailing rate)
- 1 per 40 complimentary rooms
- Rooms commissionable at 7%
- \$10.00 rebate included in rate

RESERVATION/BOOKING TERMS:

Responsible for 80% of room block commitment.

Thank you for your consideration of Renaissance Fort Lauderdale Marina Hotel. Should you have any additional questions, I am happy to assist. As always, feel free to visit us on our website at <u>renaissancefortlauderdale.com</u>

Warm Regards,

Melissa Hall
Director of Sales and Marketing
954-626-1716 | mhall@renaissancefortlaududerdale.com









