

VISIT MISSISSIPPI GULF COAST BOARD
DECEMBER 15, 2016
OFFICIAL MINUTES

The Visit Mississippi Gulf Coast Board met Thursday, December 15, 2016 at 9:00 a.m. at its office located at 2350 Beach Blvd, Suite A, Biloxi, Mississippi.

Commissioners Present: Clay Wagner, President; Duncan McKenzie, Treasurer (1); Carla Todd, Secretary; Bill Holmes; Chett Harrison; Danny Hansen; John Carter (1); Nikki Moon (late arrival); Rich Westfall; Richard Chenoweth; Richard Marsh

Commissioners Absent: Pam Meinzinger, Vice President (1); Kim Fritz; LuAnn Pappas (1); Myron Webb

Staff Members Present: Renée Areng, Executive Director; Karen Conner, Director of Marketing; Lisa Jones, Finance Manager; Cindy Jo Calvit, Executive Administrative Assistant

Others Present: Hugh Keating, Legal Counsel; Gloria Frey, Mississippi Coast Coliseum and Convention Center and Advisory Member; Sonja Gillis, Lynn Meadows Discovery Center and Advisory Member; Danie Rodrigues, Chef and Advisory Member; Mary Cracchiolo-Spain, Beau Rivage; Teckie Hinkebein, Gulfport-Biloxi Airport Authority; Craig Sweeney, Mississippi Gulf Coast Marathon; Cliff Kirkland, City of Biloxi

President Wagner called the meeting to Order.

1. Commissioner Hansen made the motion to accept the agenda. Seconded by Commissioner Chenoweth, the president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- A&E
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- A&E
Commissioner Fritz	Voted ---- A&E	Commissioner Pappas	Voted ---- A&E
Commissioner Hansen	Voted ---- Yes	Commissioner Marsh	Voted ---- Yes
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- A&E
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

2. Commissioner Chenoweth made the motion to accept the minutes from the November 17, 2016 meeting as presented. Seconded by Commissioner Hansen, the president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- A&E
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- A&E
Commissioner Fritz	Voted ---- A&E	Commissioner Pappas	Voted ---- A&E
Commissioner Hansen	Voted ---- Yes	Commissioner Marsh	Voted ---- Yes
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- A&E
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

3. Commissioner Hansen made the motion to accept the minutes from the November 30, 2016 Special-Called meeting as presented. Seconded by Commissioner Chenoweth, the president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- A&E
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- A&E
Commissioner Fritz	Voted ---- A&E	Commissioner Pappas	Voted ---- A&E
Commissioner Hansen	Voted ---- Yes	Commissioner Marsh	Voted ---- Yes
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- A&E
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

Commissioner Moon arrives and joins meeting.

4. President Wagner recognized and welcomed all Advisory Members and Guests, introduced new Board Member, Richard Marsh and asked Craig Sweeney to speak about the Mississippi Gulf Coast Marathon success.
5. Renée Areng, Executive Director, reported on the following items:
- Key Performance Indicators- November 2016 (attached)
 - Current Activities
6. Commissioner Westfall made the motion to approve the Resolution of the Mississippi Gulf Coast Regional Convention and Visitors Bureau in Support of PERS Joinder Agreement. Seconded by Commissioner Hansen, the president called the question, with the following results:
- | | | | |
|------------------------|----------------|-------------------------|----------------|
| Commissioner Carter | Voted ---- Yes | Commissioner Meinzinger | Voted ---- A&E |
| Commissioner Chenoweth | Voted ---- Yes | Commissioner Moon | Voted ---- Yes |
| Commissioner Fritz | Voted ---- A&E | Commissioner Pappas | Voted ---- A&E |
| Commissioner Hansen | Voted ---- Yes | Commissioner Marsh | Voted ---- Yes |
| Commissioner Harrison | Voted ---- Yes | Commissioner Todd | Voted ---- Yes |
| Commissioner Holmes | Voted ---- Yes | Commissioner Webb | Voted ---- A&E |
| Commissioner McKenzie | Voted ---- Yes | Commissioner Westfall | Voted ---- Yes |
- The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

7. Commissioner Hansen made the motion to approve the Resolution Authorizing and Approving Professional Services Contract with Southern Administrators and Benefit Consultants, Inc. for Section 125 Cafeteria Plan. Seconded by Commissioner Chenoweth, the president called the question, with the following results:
- | | | | |
|------------------------|----------------|-------------------------|----------------|
| Commissioner Carter | Voted ---- Yes | Commissioner Meinzinger | Voted ---- A&E |
| Commissioner Chenoweth | Voted ---- Yes | Commissioner Moon | Voted ---- Yes |
| Commissioner Fritz | Voted ---- A&E | Commissioner Pappas | Voted ---- A&E |
| Commissioner Hansen | Voted ---- Yes | Commissioner Marsh | Voted ---- Yes |
| Commissioner Harrison | Voted ---- Yes | Commissioner Todd | Voted ---- Yes |
| Commissioner Holmes | Voted ---- Yes | Commissioner Webb | Voted ---- A&E |
| Commissioner McKenzie | Voted ---- Yes | Commissioner Westfall | Voted ---- Yes |
- The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

8. Commissioner Moon made the motion to approve the Balance Sheet and Statement of Income and Expenses as of November 30, 2016. Seconded by Commissioner Westfall, the president called the question, with the following results:
- | | | | |
|------------------------|----------------|-------------------------|----------------|
| Commissioner Carter | Voted ---- Yes | Commissioner Meinzinger | Voted ---- A&E |
| Commissioner Chenoweth | Voted ---- Yes | Commissioner Moon | Voted ---- Yes |
| Commissioner Fritz | Voted ---- A&E | Commissioner Pappas | Voted ---- A&E |
| Commissioner Hansen | Voted ---- Yes | Commissioner Marsh | Voted ---- Yes |
| Commissioner Harrison | Voted ---- Yes | Commissioner Todd | Voted ---- Yes |
| Commissioner Holmes | Voted ---- Yes | Commissioner Webb | Voted ---- A&E |
| Commissioner McKenzie | Voted ---- Yes | Commissioner Westfall | Voted ---- Yes |
- The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

9. Commissioner Hansen made the motion to approve the check disbursements totaling \$313,389.84. Seconded by Commissioner Carter, the president called the question, with the following results:
- | | | | |
|------------------------|----------------|-------------------------|----------------|
| Commissioner Carter | Voted ---- Yes | Commissioner Meinzinger | Voted ---- A&E |
| Commissioner Chenoweth | Voted ---- Yes | Commissioner Moon | Voted ---- Yes |
| Commissioner Fritz | Voted ---- A&E | Commissioner Pappas | Voted ---- A&E |
| Commissioner Hansen | Voted ---- Yes | Commissioner Marsh | Voted ---- Yes |
| Commissioner Harrison | Voted ---- Yes | Commissioner Todd | Voted ---- Yes |
| Commissioner Holmes | Voted ---- Yes | Commissioner Webb | Voted ---- A&E |
| Commissioner McKenzie | Voted ---- Yes | Commissioner Westfall | Voted ---- Yes |
- The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

10. Commissioner Carter made the motion to approve the expenses paid by credit card totaling \$25,266.09.

Seconded by Commissioner Westfall, the president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- A&E
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- Yes
Commissioner Fritz	Voted ---- A&E	Commissioner Pappas	Voted ---- A&E
Commissioner Hansen	Voted ---- Yes	Commissioner Marsh	Voted ---- Yes
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- A&E
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

11. Commissioner Chenoweth made the motion to approve Conference USA in the amount of \$10,000. Seconded by Commissioner Holmes.

After board discussion, Commissioner Holmes made a motion to amend the amount for Conference USA to \$25,000. Seconded by Commissioner Todd, president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- A&E
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- Yes
Commissioner Fritz	Voted ---- A&E	Commissioner Pappas	Voted ---- A&E
Commissioner Hansen	Voted ---- Yes	Commissioner Marsh	Voted ---- Yes
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- A&E
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

Commissioner Chenoweth made the motion to accept the amended amount of \$25,000 for Conference USA. Seconded by Commissioner Carter, president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- A&E
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- Yes
Commissioner Fritz	Voted ---- A&E	Commissioner Pappas	Voted ---- A&E
Commissioner Hansen	Voted ---- Yes	Commissioner Marsh	Voted ---- Yes
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- A&E
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

Commissioner Carter had to leave meeting for another commitment.

12. Commissioner McKenzie and Commissioner Harrison left the room before discussion of the following item due to conflict of interest.

Commissioner Westfall made the motion to approve the Group Incentive Request for the 2017 Southern Gaming Summit being held May 2-4, 2017 at the Mississippi Coast Convention Center in the amount of \$20,000. Seconded by Commissioner Holmes, the president called the question, with the following results:

Commissioner Carter	Voted ---- A&E	Commissioner Meinzinger	Voted ---- A&E
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- Yes
Commissioner Fritz	Voted ---- A&E	Commissioner Pappas	Voted ---- A&E
Commissioner Hansen	Voted ---- Yes	Commissioner Marsh	Voted ---- Yes
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- A&E
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted December 15, 2016.

Commissioner McKenzie and Commissioner Harrison returned to meeting.

13. Reminders

- VMGC Monthly Board Meeting- January
Thursday, January 26, 2016 9:00am - 10:30am VMGC Board Room

14. President Wagner adjourned meeting.