

VISIT MISSISSIPPI GULF COAST BOARD  
NOVEMBER 17, 2016  
OFFICIAL MINUTES

The Visit Mississippi Gulf Coast Board met Thursday, November 17, 2016 at 9:00 a.m. at its office located at 2350 Beach Blvd, Suite A, Biloxi, Mississippi.

Commissioners Present: Clay Wagner, President; Pam Meinzinger, Vice President (1); Duncan McKenzie, Treasurer (1); Carla Todd, Secretary; Bill Holmes; Chett Harrison (late arrival); Danny Hansen; John Carter (1); Kim Fritz; LuAnn Pappas (1); Myron Webb; Nikki Moon; Rich Westfall; Richard Chenoweth

Commissioners Absent: CeCe Shabazz

Staff Members Present: Renée Areng, Executive Director; Janice Jefferson, Director of Sales, Karen Conner, Director of Marketing; Lisa Jones, Finance Manager; Cindy Jo Calvit, Executive Administrative Assistant

Others Present: Hugh Keating, Legal Counsel; Gloria Frey, Mississippi Coast Coliseum and Convention Center and Advisory Member; Teckie Hinkebein, Gulfport-Biloxi Airport Authority; Mary Cracchiolo-Spain; Doug Walker, WLOX

President Wagner called the meeting to Order.

1. Commissioner Hansen made the motion to accept the agenda. Seconded by Commissioner Chenoweth, the president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- Yes
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- Yes
Commissioner Fritz	Voted ---- Yes	Commissioner Pappas	Voted ---- Yes
Commissioner Hansen	Voted ---- Yes	Commissioner Shabazz	Voted ---- A&E
Commissioner Harrison	Voted ---- A&E	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- Yes
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted November 17, 2016.

2. Commissioner Hansen made the motion to accept the minutes from the October 27, 2016 meeting as presented. Seconded by Commissioner Chenoweth, the president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- Yes
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- Yes
Commissioner Fritz	Voted ---- Yes	Commissioner Pappas	Voted ---- Yes
Commissioner Hansen	Voted ---- Yes	Commissioner Shabazz	Voted ---- A&E
Commissioner Harrison	Voted ---- A&E	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- Yes
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted November 17, 2016.

3. President Wagner welcomed all Advisory Members and Guests. Announced Mary Cracchiolo-Spain as new member of Advisory Board representing the Mississippi Hotel and Lodging Association.

4. Renée Areng, Executive Director, reported on the following items:

- Key Performance Indicators- October 2016 (attached)- *not all number were in due to having this meeting earlier because of the Thanksgiving Holiday*
- Current Activities
- Hancock County Tourism Report
- Was requested by Board to look into hiring Secret Shoppers as follow-ups to the Coast Champion Training

Commission Harrison arrives and joins meeting.

5. Hugh Keating, Legal Counsel

- Working on an Insurance Partnership Agreement between Gulfport-Biloxi International Airport and Visit Mississippi Gulf Coast. When ready, will submit back to Board for consideration and approval.
- Waiting on approval from Blue Cross/Blue Shield for acceptance into a potential group policy with Gulfport-Biloxi International Airport.
- Waiting on approval from PERS to accept request.
- Employment Agreements for the Sales Team will be presented at the next Board Meeting for Board approval.

6. Commissioner Moon made the motion to approve the Balance Sheet as of October 31, 2016. Seconded by Commissioner Westfall, the president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- Yes
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- Yes
Commissioner Fritz	Voted ---- Yes	Commissioner Pappas	Voted ---- Yes
Commissioner Hansen	Voted ---- Yes	Commissioner Shabazz	Voted ---- A&E
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- Yes
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted November 17, 2016.

7. Commissioner Westfall made the motion to approve the Statement of Income and Expenses as of October 31, 2016. Seconded by Commissioner Hansen, the president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- Yes
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- Yes
Commissioner Fritz	Voted ---- Yes	Commissioner Pappas	Voted ---- Yes
Commissioner Hansen	Voted ---- Yes	Commissioner Shabazz	Voted ---- A&E
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- Yes
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted November 17, 2016.

8. Commissioner Moon made the motion to approve the check disbursements totaling \$290,346.99. Seconded by Commissioner Chenoweth, the president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- Yes
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- Yes
Commissioner Fritz	Voted ---- Yes	Commissioner Pappas	Voted ---- Yes
Commissioner Hansen	Voted ---- Yes	Commissioner Shabazz	Voted ---- A&E
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- Yes
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted November 17, 2016.

9. Commissioner Hansen made the motion to approve the expenses paid by credit card totaling \$24,793.05. Seconded by Commissioner Meinzinger, the president called the question, with the following results:

Commissioner Carter	Voted ---- Yes	Commissioner Meinzinger	Voted ---- Yes
Commissioner Chenoweth	Voted ---- Yes	Commissioner Moon	Voted ---- Yes
Commissioner Fritz	Voted ---- Yes	Commissioner Pappas	Voted ---- Yes
Commissioner Hansen	Voted ---- Yes	Commissioner Shabazz	Voted ---- A&E
Commissioner Harrison	Voted ---- Yes	Commissioner Todd	Voted ---- Yes
Commissioner Holmes	Voted ---- Yes	Commissioner Webb	Voted ---- Yes
Commissioner McKenzie	Voted ---- Yes	Commissioner Westfall	Voted ---- Yes

The motion having been duly made, seconded, and a favorable vote received from the Board, the president declared the motion adopted November 17, 2016.

10. Reminders

- VMGC Monthly Board Meeting- December  
Thursday, December 15, 2016 9:00am – 10:30am VMGC Board Room  
(Scheduled earlier in month due to Christmas Holiday)

11. President Wagner adjourned meeting.