

Sales manager- Holiday Inn Express Duluth, GA

- Ability to set sales targets and achieve them effectively
- Excellent interpersonal, customer service and communication skills
- Experience using Opera to manage the sales process and forecast sales
- Strong analytical skills to identify trends and sales patterns
- Ability to design and implement a successful sales strategy
- Planning, organization and problem-solving skills
- Advanced time management skills
- Overseeing local and regional sales, promotions and campaigns
- Directing and coordinating all sales activities locally and regionally
- Preparing sales budgets and projections and approving expenditures
- Tracking and analyzing sales statistics based on key quantitative metrics
- Handling and resolving customer complaints regarding a product or service