Hamitton County Tourism











Get the most from your Partner Benefits!



VisitHamiltonCounty.com/Partner

## GETTING STARTED

#### MANAGE IT ALL IN PIN!

Need access to your PIN account? Contact Rachael at rodell@hamiltoncountytourism.com

## MARKETING

Is more sophisticated than ever, with endless opportunities that require constant oversight to ensure proper return on investment. Nowhere is that more obvious than in destination promotions.

#### ACTIVATE YOUR PARTNERSHIP!

Offer a deal! Visitors (and residents) love deals. Post deals on PIN or for a small fee, add a coupon to the Hamilton County Destination Map.	Tenderloin Trail <sup>™</sup> - Do you serve this Hoosier delicacy at your restaurant? If so, we'll add you to the trail. Plus, participate in Tenderloin Tuesdays <sup>™</sup> each July.
Advertise with HCT - More than 500,000 are visiting VisitHamiltonCounty.com annually. Connect with them by purchasing affordable advertising.	The Hamilton Co. Smash – Add Hamilton County's newest cocktail to your menu, featuring 1205 Distillery.
Participate in the Indiana Travel Guide and Indiana Festival Guide Co-Op program.	Pedal Perks - We support those who ride their bike to work or just for fun, and we hope you do, too! Offer a deal just to bikers

Questions? Contact Ashley at aledford@hamiltoncountytourism.com

# SOCIAL MEDIA & DIGITAL MARKETING ENHANCE YOUR DIGITAL MARKETING We've partnered with Google and Truly360 to get the most from web searches. Learn how to easily boost your online presence. Contact Katie at kutken@hamiltoncountytourism.com or Rachael at rodell@hamiltoncountytourism.com Follow @VisitHamiltonCo on social media and tag your posts #VisitHC. We'd love to interact with you! Continue the conversation with us and other HCT Partners, Join our members-only Facebook page (Visit Hamilton County Partner Group). Contact Katie at kutken@hamiltoncountytourism.com or Whitney at wriggs@hamiltoncountytourism.com PUBLIC RELATIONS TELL YOUR STORY Local and national PR, New + Noteworthy: We're always looking for stories to pitch to keep our partners in the limelight. HCT has contracted with a national PR agency, Turner PR. Do you have an interedsting story to tell? Contact Whitney at wriggs@hamiltoncountytourism.com AND DON'T FORGET... PARTNERSHIP RENEWALS WILL BE SENT IN SEPTEMBER. HELP US PROCESS THESE AS QUICKLY AS POSSIBLE.

# SALES & HOSPITALITY

# HELP US WELCOME 4 MILLION VISITORS EACH YEAR

VIS	SITURS EACH YEAR
	The Sales team hosts a variety of meetings and events each year. Learn more about the tourism industry and connect with peers. Be sure you're on the invite list.
	Contact Laura at ljohns@hamiltoncountytourism.com.
	Group Sales + Bridal Guide: Our Sales team searches for group businesses, and if you're a meeting space or venue, we need to know more about you.
	Contact Annie at aburris@hamiltoncountytourism.com.
	Give Back While You Gather Guide: Are you a company or organization that needs volunteer support? Let us know so we can connect you with incoming groups who want to give back while they gather.
	Contact Sarah at sbuckner@hamiltoncountytourism.com.
	Visitor Experience Service Partners + Referral Opportunity: Our Visitor Experience team services more than 100 groups each year ranging from large sporting events to small meetings. The opportunities are endless, and we rely heavily upon our local partners. We'd love to learn more about your business and how you can help.
	Contact Sandy at sallen@hamiltoncountytourism.com.
	Do you plan a Major Event? Connect with our Sales and Service team to learn more about our complimentary services. We also print a Major Events Calendar annually, and you'll want to be included.
	Contact Laura at ljohns@hamiltoncountytourism.com.
	Ambassador Training: Join us in exceeding visitors' customer service expectations. The two-part program is complimentary and prepares the local hospitality community and event volunteers with valuable information, tools and resources needed to welcome visitors to Hamilton County.

Contact Sandy at sallen@hamiltoncountytourism.com.