

Hawai'i's Official Visitor Guidebooks

2023-2024 MEDIA KIT

PACIFIC
MEDIA
GROUP



HAWAII
VISITORS & CONVENTION BUREAU™

HAWAII'S NEW

Official Visitor Guidebooks

Pacific Media Group and the **Hawaii Visitors & Convention Bureau** have partnered to launch an in-destination suite of island-specific Official Visitor Guidebooks.

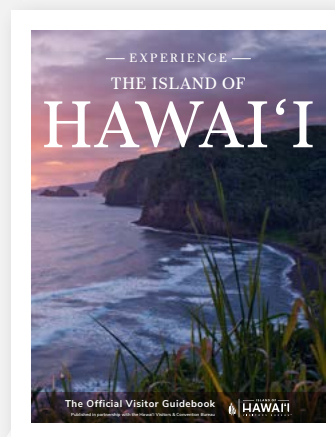
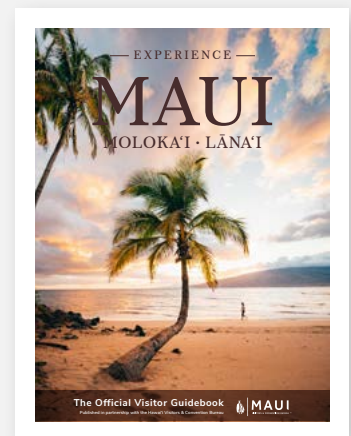
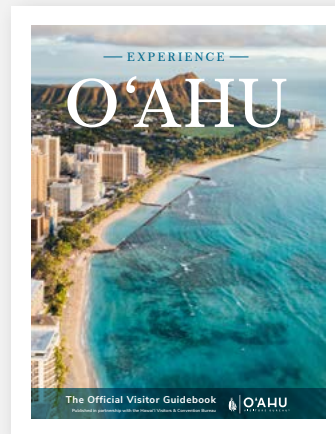
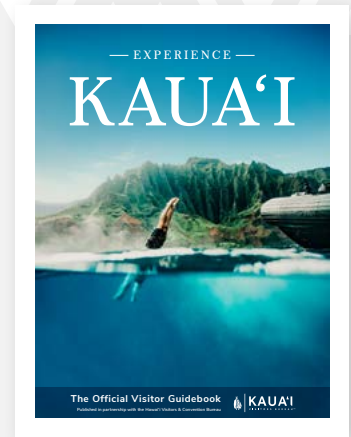
WORLD-CLASS PUBLICATION QUALITY AND EDITORIAL CONTENT

Each of the four Island-specific Visitor Guidebook is being printed to industry-leading quality standards that rival major national magazines such as "Travel & Leisure".

The Visitor Guidebooks will feature everything from island maps to recommendations on what to do including popular attractions, dining options, shopping experiences, island adventures, and activities. Helpful guidebooks will also be included to highlight beaches, cultural heritage sites, sanctioned hiking trails, and other popular Hawaii experiences. The Hawaii Visitors & Convention Bureau will provide a majority of this valuable content, along with professional writers and journalists.

DISTRIBUTION & PROMOTION

The Visitor Guidebooks will be found at all major Hawaii Airports as well as in rooms at select partner hotels & resorts and popular magazine racks across the islands. In addition to the hard copies, digital versions will be advertised and made available pre-arrival. A robust set of advertising at Hawaii Airports, along with targeted digital advertising will promote the Official Visitor Guidebook and make it widely visible to all incoming travelers.



Marketing & Promotion

The Visitor Guidebooks will be promoted through the following channels:



ADVERTISING CAMPAIGN AT ALL MAJOR AIRPORTS

Video and static advertising at baggage claim and other strategic locations across Hawai'i airports



EXPERIENCE HAWAI'I STATEWIDE IN-ROOM VISITOR CHANNEL

Video commercials with QR codes to interactive digital version on Experience Hawai'i, a statewide visitor channel



DIGITAL MEDIA CAMPAIGNS

Via social media, geo-fenced and targeted digital ads and local website digital banner ads



HVCB PROMOTION & DISTRIBUTION

Consumer inquiries and requests from HVCB's website and marketing activities

Promotions at targeted consumer & travel trade shows

Email promotion using HVCB's proprietary consumer database

Verified Distribution*

Printed Distribution (PER ISSUE)

150,000

Impressions per island's visitor guidebook



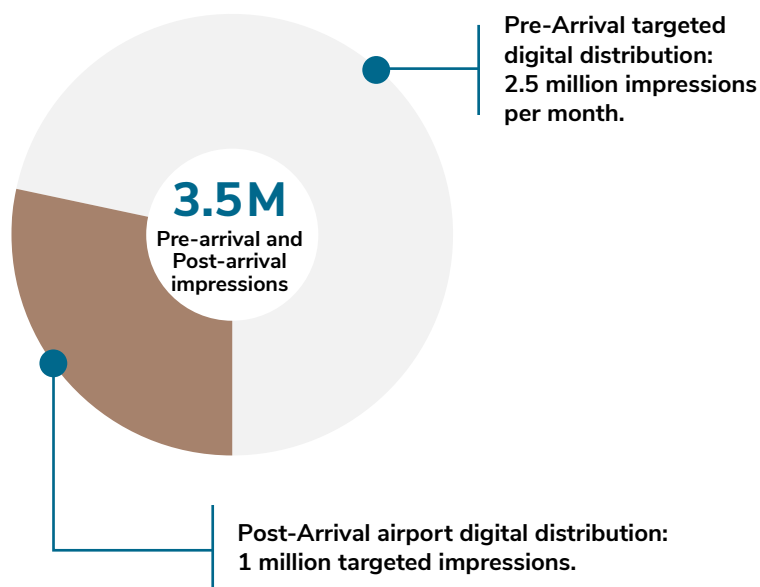
Each island's Visitor Guidebook will be distributed at the respective island's airport(s):

- Līhu'e Airport, Kaua'i
- Daniel K. Inouye Airport, Honolulu, O'ahu
- Kahului Airport, Maui
- Ellison Onizuka International Airport at Keahole, Kailua-Kona, Hawai'i Island
- Hilo International Airport, Hawai'i Island



Additional strategic hotel & resort distribution, including in-room and at concierge desks, as well as popular rack locations across the islands.

Digital Distribution (MONTHLY)



*As publisher of the guides, Pacific Media Group, will submit all distribution data (digital and print) to customers and partners upon request.

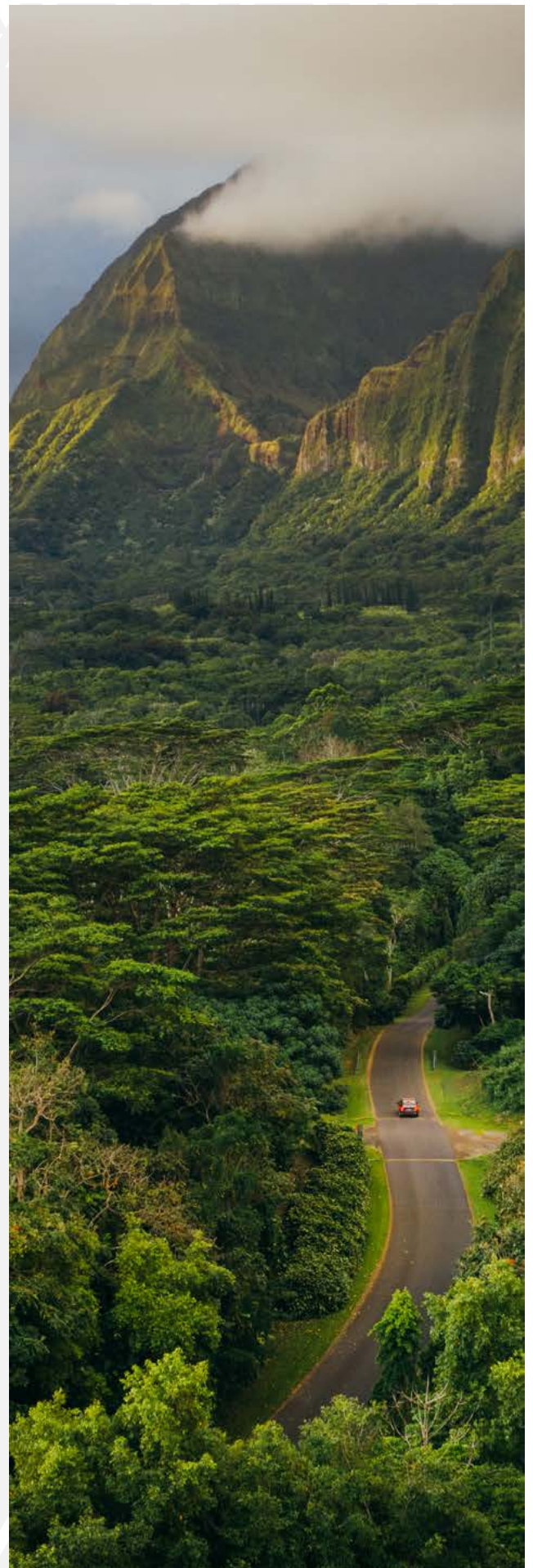
Premium Advertising Opportunities (By Invitation Only)

Rates displayed are monthly per guidebook on an annual contract basis (pre-tax).

PREMIUM PAGES	PRICE (monthly)	HVCB MEMBER RATE
Inside Front Cover Spread (reserved)	\$4,895	\$4,405
Premium Spread #1 (reserved)	\$3,995	\$3,595
Premium Spread #2	\$3,795	\$3,415
Back Cover (reserved)	\$4,995	\$4,495
Inside Back Cover Spread	\$3,495	\$3,145



A complimentary full-page advertorial page is included with each premium ad placement. The advertorial page is encouraged to be used as an opportunity to highlight a business' commitment to Hawai'i, involvement in their local community or support of any local non-profits organizations.



Advertising Rates

Rates displayed are monthly per guidebook on an annual contract basis (pre-tax).

DISPLAY ADVERTISING SPACE RATES	PRICE (monthly)	HVCB MEMBER RATE
Double Page Spread	\$2,490	\$2,241
Full Page	\$1,345	\$1,210
Half Page	\$874	\$786
Quarter Page	\$568	\$511



The Visitor Guidebooks will feature everything from island maps to recommendations on what to do including popular attractions, activities, dining options, shopping experiences, and island adventures. Helpful guides will be included to highlight beaches, cultural heritage sites, sanctioned hiking trails, and other popular Hawai'i experiences. The Visitor Guidebooks will also include compelling feature stories for each island.





Pacific Media Group

Pacific Media Group (PMG) is a Hawai'i-based media company with offices in Honolulu, Kahului, Līhu'e, Hilo and Kona. PMG owns and operates 20 radio stations, Hawai'i Airport Advertising, BigIslandNow.com, MauiNow.com, KauaiNowNews.com, Hawai'i's Official Visitor Guidebooks, and Digital Advertising Specialists Hawai'i (DASH).

The Hawai'i Visitors & Convention Bureau (HVCB)

Hawai'i Visitors & Convention Bureau (HVCB), is a private non-profit, member-based organization working with the Hawai'i Tourism Authority and our membership 'ohana to help make tourism work for and with Hawai'i. We are everywhere tourism intersects with the community, with Island Chapters on the ground in every county and contacts at every level of government. That gives us a vast amount of knowledge, resources and connections that we use to empower our membership 'ohana to research, understand and connect with visitors. And we are fierce advocates for growing Hawai'i's number one industry sustainably and for the benefit of local communities, perpetuating our state's wealth of environmental and cultural resources so future generations can continue to enjoy them. Ultimately, we are stewards of the Hawai'i brand. Not just as the world's greatest travel destination, but as one of the world's most precious resources.

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