# Hawai'i's Official Visitor Guidebooks

2023-2024 MEDIA KIT





#### HAWAI'I'S NEW

# Official Visitor Guidebooks

**Pacific Media Group** and the **Hawai'i Visitors & Convention Bureau** have partnered to launch an indestination suite of island-specific Official Visitor Guidebooks.

#### WORLD-CLASS PUBLICATION QUALITY AND EDITORIAL CONTENT

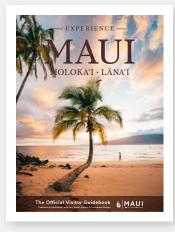
Each of the four Island-specific Visitor Guidebook is being printed to industry-leading quality standards that rival major national magazines such as "Travel & Leisure".

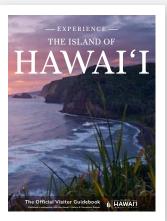
The Visitor Guidebooks will feature everything from island maps to recommendations on what to do including popular attractions, dining options, shopping experiences, island adventures, and activities. Helpful guidebooks will also be included to highlight beaches, cultural heritage sites, sanctioned hiking trails, and other popular Hawai'i experiences. The Hawai'i Visitors & Convention Bureau will provide a majority of this valuable content, along with professional writers and journalists.

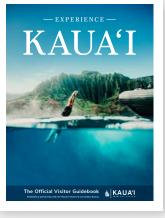
#### **DISTRIBUTION & PROMOTION**

The Visitor Guidebooks will be found at all major Hawai'i Airports as well as in rooms at select partner hotels & resorts and popular magazine racks across the islands. In addition to the hard copies, digital versions will be advertised and made available pre-arrival. A robust set of advertising at Hawai'i Airports, along with targeted digital advertising will promote the Official Visitor Guidebook and make it widely visible to all incoming travelers.









# **Marketing & Promotion**

The Visitor Guidebooks will be promoted through the following channels:



ADVERTISING CAMPAIGN AT ALL MAJOR AIRPORTS

Video and static advertising at baggage claim and other strategic locations across Hawai'i airports



#### EXPERIENCE HAWAI'I STATEWIDE IN-ROOM VISITOR CHANNEL

Video commercials with QR codes to interactive digital version on Experience Hawai'i, a statewide visitor channel



#### DIGITAL MEDIA CAMPAIGNS

Via social media, geofenced and targeted digital ads and local website digital banner ads



#### HVCB PROMOTION & DISTRIBUTION

Consumer inquiries and requests from HVCB's website and marketing activities

Promotions at targeted consumer & travel trade shows

Email promotion using HVCB's proprietary consumer database

# Verified Distribution\*

#### Printed Distribution (PER ISSUE)

## 150,000

#### Impressions per island's visitor guidebook

Each is distrib

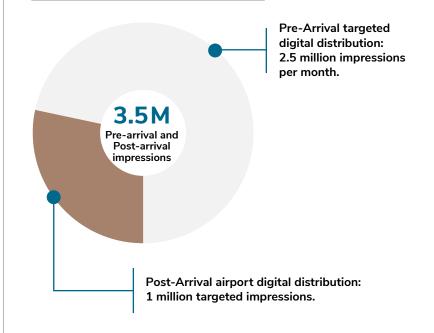
Each island's Visitor Guidebook will be distributed at the respective island's airport(s):

- Līhu'e Airport, Kaua'i
- Daniel K. Inouye Airport, Honolulu, Oʻahu
- Kahului Airport, Maui
- Ellison Onizuka International Airport at Keahole, Kailua-Kona, Hawaiʻi Island
- Hilo International Airport, Hawaiʻi Island



Additional strategic hotel & resort distribution, including in-room and at concierge desks, as well as popular rack locations across the islands.

#### Digital Distribution (MONTHLY)



# Premium Advertising Opportunities (By Invitation Only)

Rates displayed are monthly per guidebook on an annual contract basis (pre-tax).

PREMIUM PAGES	PRICE (monthly)	HVCB MEMBER RATE
Inside Front Cover Spread (reserved)	\$4,895	\$4,405
Premium Spread #1 (reserved)	\$3,995	\$3,595
Premium Spread #2	\$3,795	\$3,415
Back Cover (reserved)	\$4,995	\$4,495
Inside Back Cover Spread	\$3,495	\$3,145



A complimentary full-page advertorial page is included with each premium ad placement. The advertorial page is encouraged to be used as an opportunity to highlight a business' commitment to Hawai'i, involvement in their local community or support of any local non-profits organizations.



# **Advertising Rates**

Rates displayed are monthly per guidebook on an annual contract basis (pre-tax).

DISPLAY ADVERTISING SPACE RATES	PRICE (monthly)	HVCB MEMBER RATE
Double Page Spread	\$2,490	\$2,241
Full Page	\$1,345	\$1,210
Half Page	\$874	\$786
Quarter Page	\$568	\$511





The Visitor Guidebooks will feature everything from island maps to recommendations on what to do including popular attractions, activities, dining options, shopping experiences, and island adventures. Helpful guides will be included to highlight beaches, cultural heritage sites, sanctioned hiking trails, and other popular Hawai'i experiences. The Visitor Guidebooks will also include compelling feature stories for each island.



# **Advertising Specifications**

#### **DISPLAY ADVERTISING - BLEED**

Double Page Spread (Trim Size)	16.75" W	10.875" H
Full Page (Trim Size)	8.375" W	10.875" H

#### All Bleed Ads MUST include:

- 0.125" bleed on all sides
- 0.375" margins on all sides for live area

#### **DISPLAY ADVERTISING - NON-BLEED**

Full Page	7.375" W	9.875" H
Half Page (Horizontal)	7.375" W	4.8125" H
Half Page (Vertical)	3.5625" W	9.875" H
Quarter Page	3.5625" W	4.8125" H

# 875" H 2-page spread

Full page no bleed

horizontal

Half page vertical

Full page

with bleed

#### PRINTING SPECIFICATIONS

- Publication trim size: 8.375" W x 10.875" H
- Bindery: Perfect bind

#### AD FORMATS

#### **Accepted File Type**

- PDF/X-1a:2001 (set compatibility to: Acrobat 5 (PDF 1.4)
- PDF files must have fonts and images embedded
- Color: CMYK (spot/Pantone® colors are not permitted)
- Images: 300 dpi at 100%
- Bleeds: 0.125" on all sides
- URL is required within the ad submission in order to link to your website from the digital guide.

#### **ARTWORK SUBMISSION**

Delivery instructions will be sent upon receival of contract.



Quarter

page







#### Pacific Media Group

**Pacific Media Group** (PMG) is a Hawai'i-based media company with offices in Honolulu, Kahului, Līhu'e, Hilo and Kona. PMG owns and operates 20 radio stations, Hawai'i Airport Advertising, BigIslandNow.com, MauiNow.com, KauaiNowNews. com, Hawai'i's Official Visitor Guidebooks, and Digital Advertising Specialists Hawai'i (DASH).

### The Hawai'i Visitors & Convention Bureau (HVCB)

Hawai'i Visitors & Convention Bureau (HVCB), is a private non-profit, member-based organization working with the Hawai'i Tourism Authority and our membership 'ohana to help make tourism work for and with Hawai'i. We are everywhere tourism intersects with the community, with Island Chapters on the ground in every county and contacts at every level of government. That gives us a vast amount of knowledge, resources and connections that we use to empower our membership 'ohana to research, understand and connect with visitors. And we are fierce advocates for growing Hawai'i's number one industry sustainably and for the benefit of local communities, perpetuating our state's wealth of environmental and cultural resources so future generations can continue to enjoy them. Ultimately, we are stewards of the Hawai'i brand. Not just as the world's greatest travel destination, but as one of the world's most precious resources.

#### **Contact Us**

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