



2024  
VISIT INDIANA  
ADVERTISING



# Why advertise with us?



- We get in front of your target audience
- Extremely qualified visitors seek out IN Indiana for things to do, places to eat, and overnight accommodations
- Our organic search traffic grows year by year

## 2022 WEB STATS

- 2M sessions
- 3M pageview

## E-NEWSLETTER STATS

- 154k+ subscribers
- Average Open rate 34%

2022 Instagram:

*Total Organic Reach: 15 Million*

2022 Facebook:

*Total Organic Reach: 5,200,000*

## 2023 Activations


**INDIANA**™

## HAVE AN IDEA? WE CAN MAKE IT HAPPEN!



Scan QR Code  
to see more activations





# 2024 Official Indiana Travel Guide



A Circulation of **300,000+**

100+ Pages

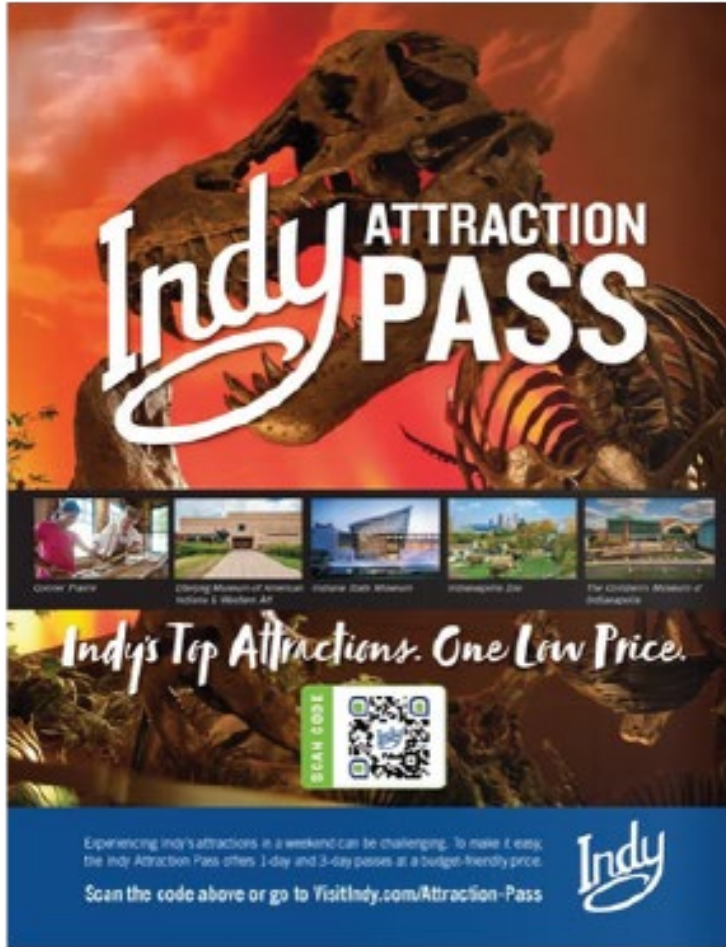
Distribution to **202,000** - *Out-of-State*  
Polybagged with city magazines

- Chicago (**75,000**)
- Cincinnati (**20,000**)
- Columbus, OH (**20,000**)
- Cleveland (**20,000**)
- St. Louis (**27,000**)
- Detroit (**40,000**)

Over **600** locations IN Indiana – Attractions, Restaurants, Hotels, Visitor Centers, Rest Areas



# Travel Guide - Cover



Be one of the first things a reader sees when you choose one of three cover options. These full-page ads let you make a big impression on readers, who are already interested in Indiana.

Available: Inside front, Inside back and back cover. First-right of refusal given to prior year buyer.

2024 – *Sold Out*



# Travel Guide Ads



Advertise your destination or organization to hundreds of thousands of readers with a Travel Guide ad. You will provide us with your own artwork.



**1/6-page Vertical**  
2.25" x 4.5"



**1/6-page Horizontal**  
4.5" x 2.25"



**1/3-page Vertical**  
2.25" x 9"



**1/3-page Square**  
4.5" x 4.5"



**1/2-page Vertical**  
4.5" x 7"



**1/2-page Horizontal**  
7" x 4.5"



**2/3-page Vertical**  
4.5" x 9"



**Full Page**  
7.5" x 10"



**2-page Spread**  
15.5" x 10"

**Ad Content:** Publication-ready ad (see chart for sizes)

**Sales Deadline:** December 1<sup>st</sup>

**Materials Deadline:** December 8<sup>th</sup>

**Investment:** *Varies based on size (see chart for pricing information)*

## AD PRICING

1/6-page vertical	\$3,550	2.25" x 4.5"
1/6-page horizontal	\$3,550	4.5" x 2.25"
1/3-page vertical	\$6,280	2.25" x 9"
1/3-page square	\$6,280	4.5" x 4.5"
1/2-page vertical	\$8,735	4.5" x 7"
1/2-page horizontal	\$8,735	7" x 4.5"
2/3-page	\$11,190	4.5" x 9"

Full-page \$15,425

**Without bleed:** 7.5" x 10"

**With bleed:**

Trim: 8' x 10.5"

Bleed: 8.5" x 11"

Live Area: 7.5" x 10"

2-page spread \$28,255

**Without bleed :** 15.5" x 10"

**With bleed:**

Trim: 16" x 10.5"

Bleed: 16.5" x 11"

Live area: 15.5" x 10"

3-page spread \$38,629

- Receive \$200 for a basic listing with any Travel Guide ad purchase.
- Receive a \$50 discount for adding IN Indiana to your ad.
- Special offer- buy a 2-page spread or more and receive added value





Full Page



2/3-page Vertical



1/3-page Vertical



1/6-page Vertical



1/2-page Horizontal



1/3-page Square



1/6-page Horizontal



# Brochure Lead Generation in TG



## BROCHURE GUIDE

Need advice? A field guide to your Indiana destination? Scan the QR code on this page, go to [VisitIndiana.com/brochures](http://VisitIndiana.com/brochures) or call or visit the websites listed below to find all the resources you need to make your trip a successful one.

RESOURCES



TRAVEL TIPS HOVER YOUR PHONE'S CAMERA OVER THIS CODE AND CLICK ON THE LINK THAT POPS UP TO ACCESS FREE TRIP-PLANNING RESOURCES.

STATEWIDE



**Indiana Travel Guide**  
Your indispensable companion to travel in Indiana. Get insider info on Indiana's great dining, attractions, state parks, shopping and more!  
317.234.2085  
[VisitIndiana.com](http://VisitIndiana.com)



**Indiana Festival Guide**  
It's your ultimate guide to festivals throughout Indiana. No glove box is complete without it. Complimentary Travel Guide included.  
317.234.2085  
[VisitIndiana.com](http://VisitIndiana.com)



**Indiana Tourism Packet**  
Your indispensable companion for travel in Indiana. You receive an Indiana Travel Guide, Festival Guide and email updates.  
317.234.2085  
[VisitIndiana.com](http://VisitIndiana.com)



**21 Food Trails, 1 State**  
Support your local restaurants while experiencing Indiana's unique food culture. Eat and earn rewards with the Indiana Culinary Trails Passport Program.  
[indianfoodways.com](http://indianfoodways.com)

NORTH



**Indiana DNR Recreation Guide**  
Official guide to state parks, inns, reservoirs, forests, fish and wildlife areas, nature preserves, historic features and more.  
877.463.6367  
[dnr.in.gov](http://dnr.in.gov)



**Sip Sip, Hooray with Indiana Wines!**  
Explore Indiana's award-winning wines from our 19 wineries and tasting rooms! Stroll through vineyards and enjoy a glass on one of our nine wine trails. Cheers!  
765.496.8442  
[indianawines.org](http://indianawines.org)



**Chautauqua Wawasee**  
Join us for life-enriching programs for the whole family on Indiana's largest natural lake.  
574.272.540  
[chp.org](http://chp.org)



**Elkhart County and Amish Country of Northern Indiana**  
Quilt Gardens and the communities of Bristol, Elkhart, Goshen, Middlebury, Nappanee, Wawasee and Shipshewana are set along the scenic Heritage Trail.  
800.262.8461  
[visitelkhartcounty.com](http://visitelkhartcounty.com)




**Explore Kokomo**  
Explore Kokomo Opalescent Glass factory tours, Elwood Haynes and Greentown Glass museums, Seiberling Mansion, art experiences, antiques, trails, breweries, boutiques and more.  
800.873.0971  
[visitkokomo.org](http://visitkokomo.org)



**Fort Wayne - Family-Fun Getaways**  
Join the fun! Families love our new river-front attractions, award-winning children's zoo and amazing festivals! Check out our hotel packages and getaway deals!  
260.424.3700  
[visitfortwayne.com](http://visitfortwayne.com)



**LaPorte County Northern Indiana**  
Located on the southern tip of Lake Michigan, enjoy orchards, festivals, museums, fishing, outlet/antique shopping, winery, breweries, beaches, zoo, casino and more.  
800.634.3550  
[visitmichiganlaptoporte.com](http://visitmichiganlaptoporte.com)



**Say Hello to the Historic Heartland of Carroll County**  
Discover Carroll County where you'll find the unexpected just down the road, river or trail. Visit the Wabash & Erie Canal Park, Delphi Opera House and more!  
765.564.6572  
[carrollcountyindiana.com](http://carrollcountyindiana.com)

[VisitIndiana.com](http://VisitIndiana.com) 109

Brochure Lead Generation Ads reside in a special section at the back of the Travel Guide with QR codes linking to the online ordering page on [VisitIndiana.com](http://VisitIndiana.com).

Your brochure will be listed on the online ordering page in addition to the Travel Guide. Leads will be sent to partners every Monday.

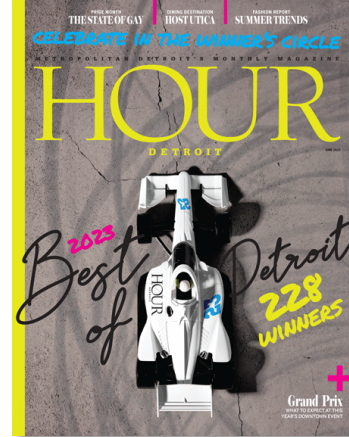
Price: \$2,700

Sales Deadline: Dec. 1

Artwork Deadline: Dec. 8



# Print



Full page ad (or half page split between two partners) Must include IN Indiana  
Cincinnati Magazine  
Hour Detroit Magazine  
Indianapolis Monthly  
Grand Rapids Magazine

Full page:  
Half page:  
Month of publication TBD  
\*media kit/editorial for magazines upon request

**Investment:**





NEWSLETTER



# Festivals & Events Newsletter



[THINGS TO DO](#)[FESTIVALS AND EVENTS](#)[ROADTRIPS](#)

### Celebrate Tenderloin Tuesdays™

There are many ways to eat a tenderloin sandwich. Some are edgers, while others cut the sandwich in half, some even stack it and others just go for it. There's no wrong way to eat it but everyone should honor it during Tenderloin Tuesdays™ in Hamilton County, Indiana.

LEARN MORE

## FEATURED EVENT

The Festivals & Events newsletter is a popular monthly alert featuring upcoming events and festivals throughout Indiana.

Over **150,000+** subscribers like to know what's coming up in the next month as they plan their travel.

Your event(s) will be featured at the top of the newsletter and will be the first item subscribers see when they open it up.

The Festivals & Events newsletter is sent out the third Wednesday of every month. Only one Featured Event is available per month.

**Ad Content:** 55-character headline, 30-character event date or range, 45-character event venue, link to page on our website, 431 x 322px photo

**Ad Duration:** One per newsletter

**Investment:** \$1,250 per month

**Availability:** One per month, *first-come first-serve*



# Festivals & Events Newsletter

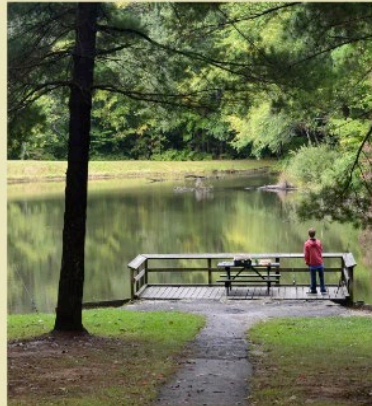


## FEATURED DESTINATION

### MARTIN COUNTY

Some say Martin County represents "the most beautiful land you've ever seen." Breathtaking trails through the Hoosier National and Martin State Forest, down home festivals, gorgeous sights and geologic formations. All these and more await you in Martin County.

VISIT MARTIN COUNTY



### BANNER AD

The Festivals & Events newsletter is a popular monthly alert featuring upcoming events and festivals throughout Indiana.

Over **150,000+** subscribers like to know what's coming up in the next month as they plan their travel. A link can direct to your website.

The Festivals & Events newsletter is sent out the third Wednesday of every month. Only one banner ad is available per month.

**Ad Content:** 300px x 250px (4.17" x 3.47")  
banner ad, URL to link to our website

**Ad Duration:** One per newsletter

**Investment:** \$600 per month

**Availability:** One per month, *first-come first-serve*

# Things to Do Newsletter





[THINGS TO DO](#)[FESTIVALS AND EVENTS](#)[ROADTRIPS](#)



## Fort Wayne is For Families

Discover a family getaway filled with laughter and fun in Fort Wayne. Explore Indiana's second-largest city, where you'll find new experiences along the riverfront, award-winning attractions like the Fort Wayne Children's Zoo, and unique flavors.

## FEATURED AD

The monthly Things to Do newsletter is packed with unique ideas for Indiana travel.

As a Featured Thing to Do, your attraction or destination will be featured at the top of the newsletter, making it the first item our **150,000+** subscribers will see when they open it up.

The “Things To Do” newsletter is sent out every fourth Wednesday of every month. One Featured Thing to Do is available each month.

**Ad Content:** 55-character headline, 30-character establishment name, city, 100-character description, link to page on website.

**Ad Duration:** One per newsletter

**Investment:** *\$1,250 per month*

**Availability:** One per month, first-come first-serve



# Things to Do Newsletter



## FEATURED DESTINATION

### VISIT ANDERSON, MADISON COUNTY

With numerous dining options, more than 50 unique shops and a variety of fairs, festivals, and attractions throughout the year, Hoosier Hospitality and welcoming smiles await you in Madison County.



DISCOVER THE FUN

## BANNER AD

The monthly newsletter is packed with deals, things to do, and trip ideas. You can place your own banner ad, which will display amidst the editorial content of the newsletter.

A link can direct to your website. One banner ad is available each month.

The “Things To Do” newsletter is sent out every fourth Wednesday of every month.

**Ad Content:** 300px x 250px (4.17” x 3.47”)

banner ad, URL to link to

**Ad Duration:** One per newsletter

**Investment:** \$600 per month

**Availability:** One per month, *first-come first-serve*

# Newsletter Issue Dates



## **Festival & Events Issue Dates:**

January	Issued on 12/20/23
February	Issued on 1/17/24
March	Issued on 2/21/24
April	Issued on 3/20/24
May	Issued on 4/17/24
June	Issued on 5/15/24
July	Issued on 6/19/24
August	Issued on 7/17/24
September	Issued on 8/21/24
October	Issued on 9/18/24
November	Issued on 10/16/24
December	Issued on 11/20/24
January '25	Issued on 12/28/24

## **Things To Do Issue Dates:**

January	Issued on 12/27/23
February	Issued on 1/24/24
March	Issued on 2/28/24
April	Issued on 3/27/24
May	Issued on 4/24/24
June	Issued on 5/22/24
July	Issued on 6/26/24
August	Issued on 7/24/24
September	Issued on 8/28/24
October	Issued on 9/25/24
November	Issued on 10/23/24
December	Issued on 11/27/24
January '25	Issued on 12/25/24





DIGITAL



# VisitIndiana.com Advertising



## HERO AD

**Photo:** 1400w x 935h pixels

**Page Of Choice:** Things to do -or- Stay

**Headline:** 62 characters

**Body:** 160 characters

**Clickthrough URL**

**Price:** \$300 Quarterly



## **Explore Outdoor Adventures in Southern Indiana & Earn Prizes**

Explore hiking, camping, canoeing, amusement parks, historic sites, golf and more! Sign up for the Outdoor Adventures passport in Southern Indiana and plan your road trip and explore our rolling hills, forests, parks, and waterside communities!

[READ MORE](#)

## PREMIUM PAGE SPONSOR

**Photo:** 600W x 414h pixels

**Page Of Choice:** Things to Do –or- Events

**Headline:** 55 characters

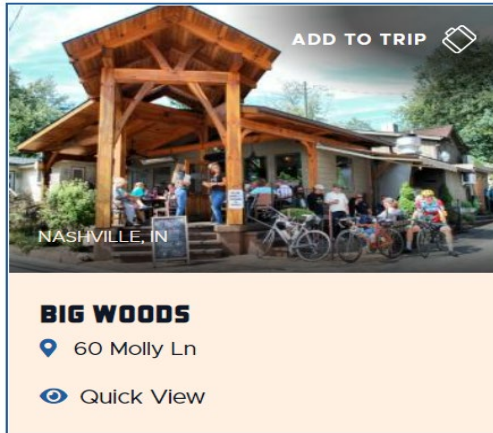
**Body:** 300 characters Stay

**Clickthrough URL**

**Price:** \$300 Quarterly



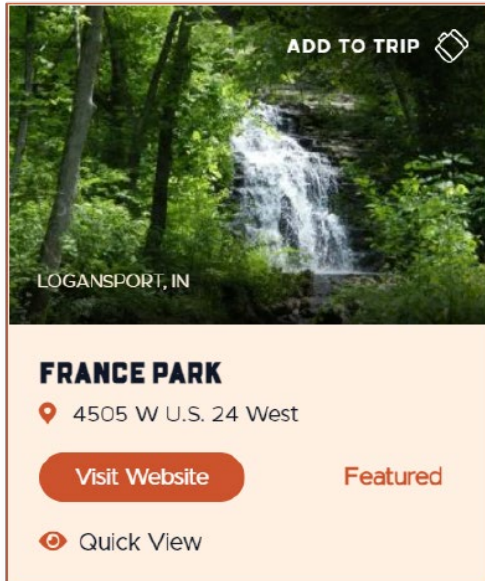
# VisitIndiana.com Advertising



## BASIC LISTING

**Price:** \$200 Annually

Name of business, address, website, a small description and up to 3 images.



## FEATURED LISTING

**Price:** \$200 Quarterly

Getting a featured ad will put your business at the top of the list and include your website on the front ad for easy click through access. You can add up to 10 images with a featured listing. You can also include your business information and a description of your services as well. There is limited availability with this highly effective advertising option.



## A World You Didn't Know Existed Awaits

With a drive-thru safari, horseback riding, and ziplining, adventure awaits at Wilstem Wildlife Park in West Baden.

**Read More** →

### RUN OF SITE

**Photo:** 600w x 390h pixels

**Headline:** 60 characters

**Body:** 92 characters

**Clickthrough URL**

**Price:** \$1,050 Quarterly

### MOBILE FOOTER

**Photo:** 413w x 334h pixels

**Headline:** 40 characters

**Body:** 65 characters

**Clickthrough URL**

**Price:** \$900 Quarterly

### SPOTLIGHT

**Photo:** 600w x 390h pixels

**Headline:** 43 characters

**Body:** 116 characters

**Clickthrough URL**

**Price:** \$750 Quarterly

# Other Opportunities



THINGS TO DO    FESTIVALS AND EVENTS    ROADTRIPS

FEATURED

## Parke County Covered Bridge Festival

The Parke County Covered Bridge Festival (Oct. 13-22) – showcases the county's 31 historic covered bridges and features authentic arts and crafts, fantastic food and beautiful fall foliage. Headquartered on the courthouse lawn in Rockville, Indiana, since 1957, you will find food, crafters, vendors and more open daily from 9 am to 6pm.

Learn More

## EMAIL BLAST LEAD CAMPAIGN

IDDC offers an email blast lead generation campaign that utilized our consumer newsletter audience (150,000+) to generate very qualified leads for your brochure. This email directs to a specialized landing page where consumers can order brochures bundles from two categories: Family Fun and Small-Town Experiences.

The email sends in February right at the peak of travel planning. Each partner will receive leads from their purchased category in an excel spreadsheet. In order for a category to run in the campaign, at least two partners must commit.

Commitment and artwork deadline: Dec. 1<sup>st</sup>  
Investment: \$3,000

## NEW: DEDICATED EMAIL SEND

Put your brand in the inbox of consumers who've already expressed interest in Indiana.

- Partner to provide 6 images, brief intro copy and links to articles.
- Circulation: **150,000+** subscribers; **34%** average open rate

**Investment: \$3,000**

Limit 4 partners (Available in February, April, August or October)



# Other Opportunities

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## User-Exclusive Simpleview Aggregator

**Are you a Simpleview user or plan to be?** Get all your listings and events added to VisitIndiana.com without doing any of the work. Your destination partners will benefit from the exposure. Let us handle the load. Unlimited listings!

**Price:** \$6,000 annually

A low-angle, upward-looking shot of a roller coaster car as it descends a steep orange track. The car is filled with passengers, some with their arms raised in excitement. The sky is bright blue with scattered white clouds. The track's structure is a vibrant orange, and the car itself is blue and yellow.

CO-OP



# Co-op Opportunities



## NEW: SPRING Co-op

*6-week flight*

- Partner landing page on VI.com
- All ads contain IN Indiana branding
- 1:1 match – applies to creating ads, managing and placements

This is a digital buy only. Potential: Digital, Meta, audio, digital OOH, OTT.

The target audience for these buys is women, 25-54, with a household income of **\$75,000+**

Investment: *\$15,000*

*Limit 4 partners*

*All Co-ops are co-branded*

Primary media markets for these buys are:

- Chicago
- St. Louis
- Louisville
- Detroit
- Cincinnati

Secondary markets for these buys are:

- Grand Rapids
- Columbus
- Toledo
- Peoria
- Lexington
- Nashville
- Milwaukee



# Co-op Opportunities



## SUMMER Co-op

8-week flight

- Partner landing page on VI.com
- All ads contain IN Indiana branding
- 1:1 match – applies to creating ads, managing and placements, video production & talent costs.

Currently, primary markets include television and other video, radio, out of home, possibly print and digital advertising.

Secondary markets are digital-only buys.

Investment: \$50,000

*Limit 6 partners*

Primary media markets for these buys are:

- Chicago
- St. Louis
- Louisville
- Detroit
- Cincinnati

Secondary markets for these buys are:

- Grand Rapids
- Columbus
- Toledo
- Peoria
- Lexington
- Nashville
- Milwaukee

# Co-op Opportunities



## FALL Co-op

6-week flight

- Partner landing page on VI.com
- All ads contain IN Indiana branding
- 1:1 match – applies to creating ads, managing and placements

This is a digital buy only. Potential: Digital, Meta, audio, digital OOH, OTT.

The target audience for these buys is women, 25-54, with a household income of **\$75,000 +**

Investment: *\$10,000*

*Limit 6 partners*

Primary media markets for these buys are:

- Chicago
- St. Louis
- Louisville
- Detroit
- Cincinnati

Secondary markets for these buys are:

- Grand Rapids
- Columbus
- Toledo
- Peoria
- Lexington
- Nashville
- Milwaukee



# Co-op Opportunities



## NEW: HOLIDAY \*OR WINTER Co-op

4-week flight (per campaign)

- Partner landing page on VI.com
- All ads contain IN Indiana branding
- 1:1 match – applies to creating ads, managing and placements

This is a digital buy only. Potential: Digital, Meta, audio, digital OOH, OTT.

The target audience for these buys is women, 25-54, with a household income of **\$75,000 +**

Investment: *\$10,000*

*Limit 4 partners each for holiday or winter*

Primary media markets for these buys are:

- Chicago
- St. Louis
- Louisville
- Detroit
- Cincinnati

Secondary markets for these buys are:

- Grand Rapids
- Columbus
- Toledo
- Peoria
- Lexington
- Nashville
- Milwaukee





MEDIA



# Video/Photography



## NEW: VIDEO

Allows participants to buy in to quality video production (4K) that can be used for social, digital, etc.

This is for one destination (County/City), 3 locations.  
*Additional \$500 for each after 3.*

- **Video production** \$1,500
- **Editing production** \$2,000 (*two edits*)
- Two-Minute-Long Video

Total production: \$3,500

*Limit 6 partners*

One day rate includes: travel, video shoot, editing, two edits. No weekends.

# Video/Photography



## NEW: PHOTOGRAPHY

Allows partners to buy into high-quality photography.

One 5-hour day in one destination.

Investment: \$2,250

*Limit 6 partners*

One day rate includes: travel, shoot, editing.

No weekends.

# Media



## NEW: GREAT DAY TV Co-op

Pick a destination to feature on a 3-minute segment (that will air twice) on 5 different stations (WISH-TV, ABC 25, WHMB, WKYI, WPTA)

You will need one person to be interviewed at one location.

Investment: \$2,500

*Limit 6 partners*

No weekends.



# Media



## MEDIA MARKETPLACE 2024

**Location:** NEWFIELDS - March 4, 2024

One-stop, one-day set up for partners to network with invited media.

**Investment:** \$500

<https://forms.gle/ku1qzLxCNWJu8yr88>



## MEDIA MISSION 2024

**Location:** Cincinnati – date TBD

**Investment:** \$500

Travel to an IDDC market of choice to network with invited media from their own market.

# Media



## **Indiana Makers Night during the *Midwest Travel Network Conference***

**Located at The Farmstead Inn Pavilion,  
Shipshewana**

***Thursday, June 13, 2024, 4-8 p.m.  
(set up 3 p.m.)***



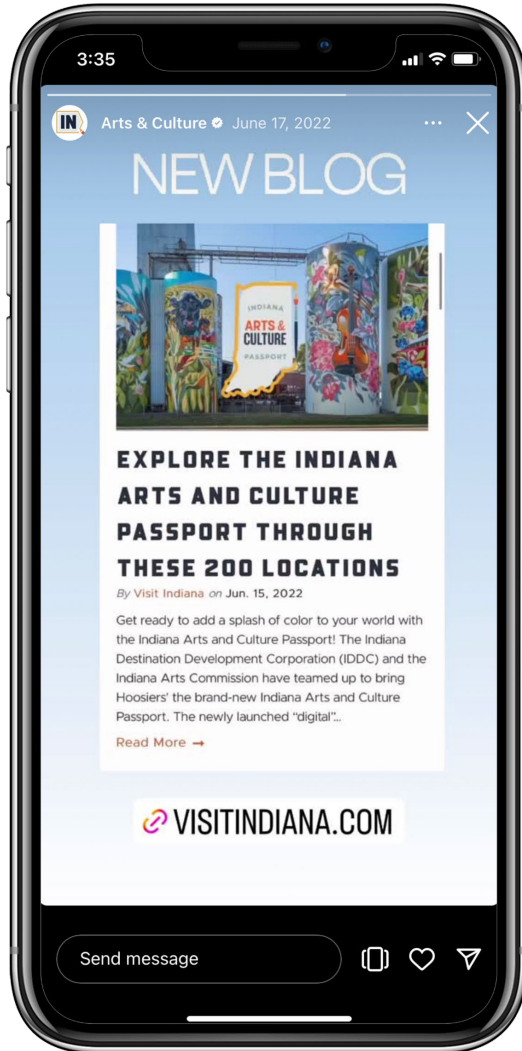
Indiana has a great opportunity to show off what we have to offer to over 100 writers. It will be a media marketplace set that meets the media mission. But this will be an interactive activation.

Think of it as a maker space. We don't want to bombard the writers with materials they must carry home. We want to show them Hoosier Hospitality through an interactive experience; perhaps, they can take something they made home with them.

<https://forms.gle/ptJkdKa1S6zSd6s5>

Investment: \$500

# Social Media



## NEW: SOCIAL MEDIA

*Build social engagement and increase website visits by promoting news, updates, special offers and events on Visit Indiana's Facebook and Instagram.*

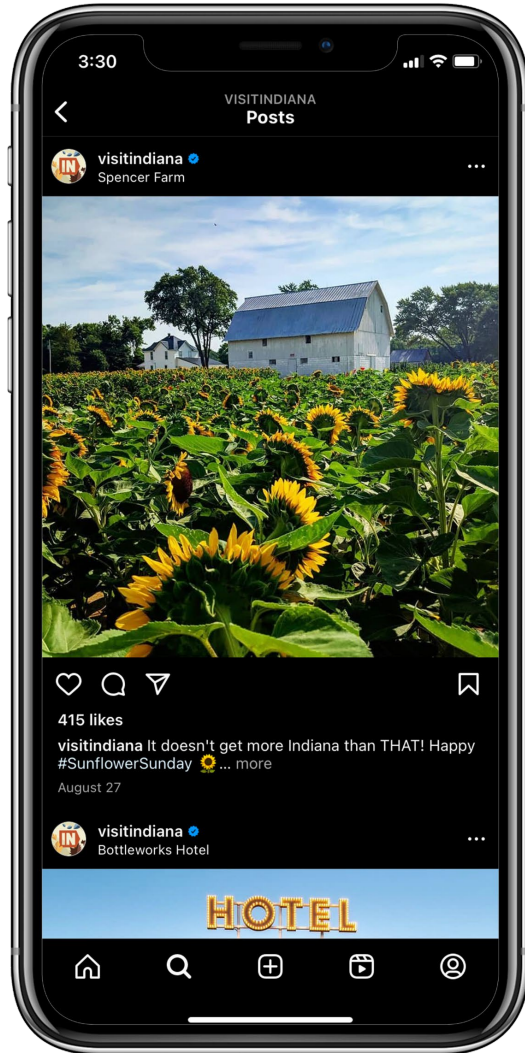
***Custom Instagram Highlight & story share (limit 5 stories)***

Partner provides content for story.  
Runs 1 month.

Investment: \$500  
*Limit 6 partners per year, pick a month*



# Social Media



## ***Partner content on Instagram and Facebook***

Partner content is posted to Visit Indiana's Facebook and IG page organically. Partner to supply content to IDDC.

One per week.

Investment: \$300

*Limit 12 partners*

## ***Monthly Pinned Post***

One partner Instagram post pinned on Visit Indiana's page.

One per month

Investment: \$250

*Limit 12 partners – one each month*

*first come , first served*





**DMO DATA SERVICES**



# DMO Data Services



More offerings to come

All 92 counties will get a **FREE** county-level economic impact report from IDDC via Rockport Analytics

Access to IDDC research of:

- Innkeepers Tax Collections
- Population & Demographics
- Education & Workforce
- Housing & Cost-of-Living
- Grad Retention & Net Migration
- Visitor Sentiment & Spending





QUALITY OF LIFE



# Quality of Life Co-op #1



8-week flight with video package

- Partner landing page on VI.com
- All ads contain IN Indiana branding
- 1:1 match applies to creating ads, managing and placements, video production & talent costs

Currently, primary markets include television and other video, radio, out of home, possibly print and digital advertising, while secondary markets are digital-only buys.

Investment: \$50,000

*Limit 5 partners (3 in fall, 2 in spring)*

Primary media markets for these buys are:

- Chicago
- St. Louis
- Louisville
- Detroit
- Cincinnati

Secondary markets for these buys are:

- Grand Rapids
- Columbus
- Toledo
- Peoria
- Lexington
- Nashville
- Milwaukee



# Quality of Life Co-op #2



6-week flight – Digital only (no video)

- Partner landing page on VI.com
- All ads contain IN Indiana branding
- 1:1 match – applies to creating ads, managing and placement

*This is a digital buy only.*

Potential: Digital, Meta, audio, digital OOH, OTT.

The target audience for these buys is women, 25-54, with a household income of \$75,000+

**Investment: \$15,000**

*Limit 5 partners (2 in fall, 3 in spring)*

Primary media markets for these buys are:

- Chicago
- St. Louis
- Louisville
- Detroit
- Cincinnati

Secondary markets for these buys are:

- Grand Rapids
- Columbus
- Toledo
- Peoria
- Lexington
- Nashville
- Milwaukee

# Quality of Life Videos



These donut videos are FREE to use from IDDC. Based on 11 regions of the state, there is one video for each region.

These videos are front and backloaded with content from the region. There's a black hole in the middle to ***add your content***.



*Scan QR Code for Donut Video Example*

If you require assistance in putting these together:

This is for one destination (County/City), 3 locations.  
*Additional \$500 for each after 3.*

**Video production:** \$1,500

**Editing production:** \$2,000 (*two edits*)

**Total production:** \$3,500

*Limit 6 partners*

One day rate: includes: travel, video shoot, editing, two edits.

No weekends



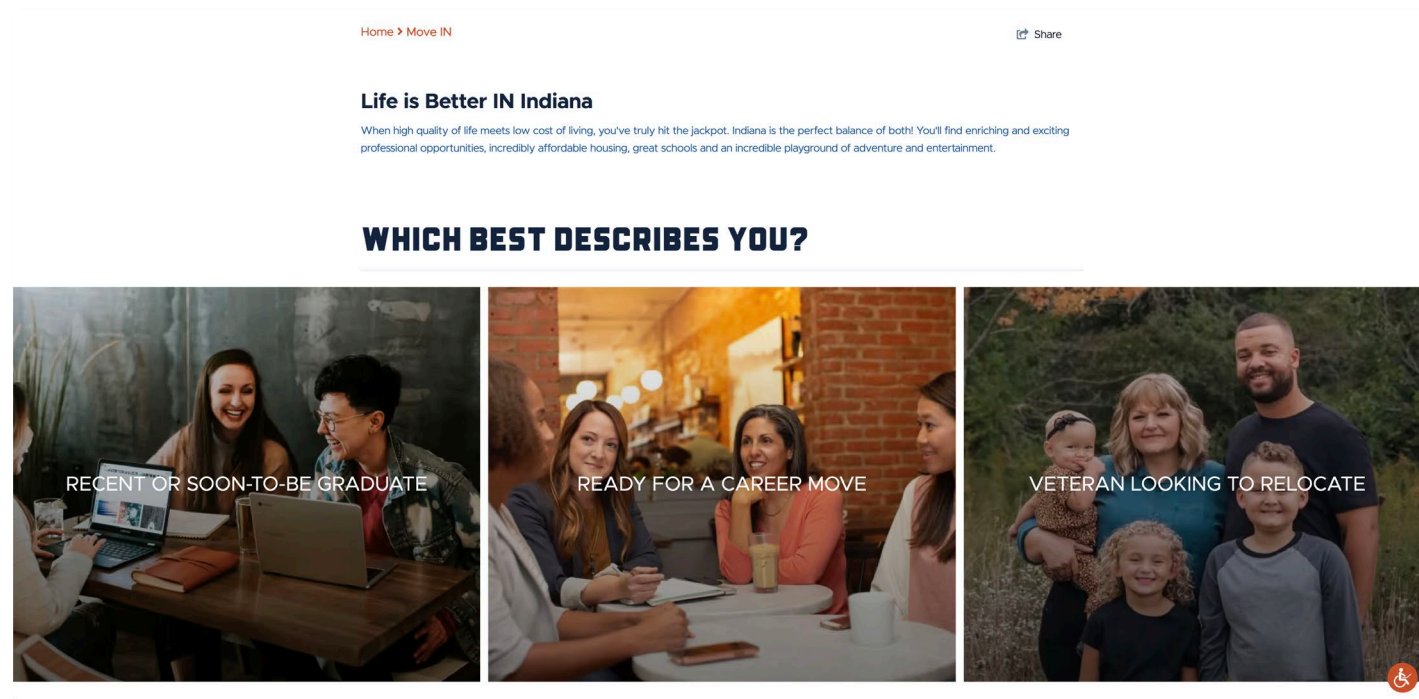
# Quality of Life on VisitIndiana.com



Move-IN page FREE to create, based on staff availability

Page Sponsor –or company specific page in Move-IN section

*\$600 for 6 months*



# Contact us

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Kori Peterson and Nancy Jacobson are available to work with you on placing any orders!



**KORI PETERSON**

Email: [kopeterson@visitindiana.com](mailto:kopeterson@visitindiana.com)

Phone: (463) 245-7729



**NANCY JACOBSON**

Email: [njacobson@iddc.in.gov](mailto:njacobson@iddc.in.gov)

Phone: (317) 760-4962