

Tab 4 - Multi-Segment

Irving TX CVB

For the month of: November 2023

| | Current Month - November 2023 vs November 2022 | | | | | | | | | | | Year to Date - November 2023 vs November 2022 | | | | | | | | | | | | |
|-----------------|------------------------------------------------|------|--------|--------|--------|--------|-----------------------------------|------|--------|----------|------------|-----------------------------------------------|------|------|--------|--------|--------|------------------------------|-----|------|--------|----------|------------|-----------|
| | Occ % | | ADR | | RevPAR | | Percent Change from November 2022 | | | | | Occ % | | ADR | | RevPAR | | Percent Change from YTD 2022 | | | | | | |
| | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | Occ | ADR | RevPAR | Room Rev | Room Avail | Room Sold | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | Occ | ADR | RevPAR | Room Rev | Room Avail | Room Sold |
| United States | 58.4 | 59.1 | 151.23 | 145.98 | 88.36 | 86.33 | -1.2 | 3.6 | 2.4 | 2.8 | 0.5 | -0.7 | 63.9 | 63.4 | 155.99 | 149.33 | 99.71 | 94.69 | 0.8 | 4.5 | 5.3 | 5.6 | 0.3 | 1.1 |
| Texas | 59.5 | 59.7 | 117.99 | 113.62 | 70.19 | 67.88 | -0.4 | 3.8 | 3.4 | 4.4 | 1.0 | 0.5 | 63.1 | 62.3 | 118.95 | 113.81 | 75.08 | 70.89 | 1.3 | 4.5 | 5.9 | 6.8 | 0.8 | 2.2 |
| Atlanta, GA | 60.9 | 63.1 | 120.34 | 119.06 | 73.32 | 75.15 | -3.5 | 1.1 | -2.4 | -1.6 | 0.9 | -2.6 | 66.0 | 65.6 | 126.52 | 118.74 | 83.53 | 77.95 | 0.6 | 6.6 | 7.2 | 8.2 | 1.0 | 1.6 |
| Arlington, TX | 61.8 | 61.4 | 124.56 | 107.72 | 76.92 | 66.14 | 0.6 | 15.6 | 16.3 | 16.3 | -0.0 | 0.6 | 68.2 | 67.6 | 113.91 | 107.63 | 77.72 | 72.76 | 0.9 | 5.8 | 6.8 | 8.5 | 1.6 | 2.5 |
| Charlotte, NC | 62.7 | 62.5 | 124.00 | 123.43 | 77.73 | 77.19 | 0.2 | 0.5 | 0.7 | 1.1 | 0.4 | 0.6 | 66.0 | 64.2 | 124.70 | 119.94 | 82.29 | 76.98 | 2.8 | 4.0 | 6.9 | 6.6 | -0.3 | 2.5 |
| Fort Worth, TX+ | 61.0 | 62.6 | 137.48 | 123.84 | 83.89 | 77.48 | -2.5 | 11.0 | 8.3 | 11.1 | 2.6 | 0.0 | 66.8 | 66.2 | 131.55 | 121.09 | 87.92 | 80.15 | 1.0 | 8.6 | 9.7 | 10.2 | 0.5 | 1.5 |
| Frisco, TX+ | 65.2 | 66.1 | 161.62 | 141.51 | 105.41 | 93.53 | -1.3 | 14.2 | 12.7 | 27.6 | 13.2 | 11.7 | 65.6 | 63.9 | 163.59 | 142.22 | 107.35 | 90.95 | 2.6 | 15.0 | 18.0 | 28.1 | 8.5 | 11.4 |
| Grapevine, TX+ | 70.3 | 71.2 | 205.79 | 204.38 | 144.62 | 145.54 | -1.3 | 0.7 | -0.6 | -0.5 | 0.1 | -1.2 | 75.4 | 72.1 | 203.88 | 197.49 | 153.71 | 142.38 | 4.6 | 3.2 | 8.0 | 8.0 | 0.0 | 4.6 |
| Irving, TX+ | 63.5 | 63.2 | 124.91 | 116.67 | 79.36 | 73.72 | 0.6 | 7.1 | 7.7 | 8.4 | 0.7 | 1.3 | 69.0 | 68.0 | 122.91 | 115.21 | 84.82 | 78.32 | 1.5 | 6.7 | 8.3 | 9.4 | 1.0 | 2.5 |
| Nashville, TN | 64.3 | 66.9 | 171.92 | 170.11 | 110.54 | 113.78 | -3.9 | 1.1 | -2.9 | -2.7 | 0.1 | -3.8 | 70.1 | 69.2 | 180.74 | 170.43 | 126.76 | 117.95 | 1.3 | 6.0 | 7.5 | 9.8 | 2.2 | 3.5 |
| Phoenix, AZ | 70.1 | 73.2 | 174.55 | 172.91 | 122.42 | 126.56 | -4.2 | 0.9 | -3.3 | -2.0 | 1.3 | -2.9 | 69.1 | 68.6 | 175.82 | 162.46 | 121.45 | 111.52 | 0.6 | 8.2 | 8.9 | 9.3 | 0.3 | 1.0 |
| San Jose, CA+ | 59.3 | 59.5 | 154.00 | 161.61 | 91.27 | 96.09 | -0.3 | -4.7 | -5.0 | -4.5 | 0.6 | 0.3 | 63.8 | 62.5 | 159.91 | 153.94 | 102.05 | 96.22 | 2.1 | 3.9 | 6.1 | 10.6 | 4.3 | 6.5 |

| Competitive Set Comparison | | | | | | | | | | | | | |
|----------------------------|----------------|---------|---------|--------------|---------|---------|----------------------------------|---------|---------|--------------|---------|---------|---------|
| | Actual Figures | | | | | | Percent of Change from Last Year | | | | | | |
| | Current Month | | | Year-To-Date | | | Current Month | | | Year-To-Date | | | |
| | OCC | ADR | RvPAR | OCC | ADR | RvPAR | OCC | ADR | RvPAR | OCC | ADR | RvPAR | |
| US | 69.6 | 143.30 | 99.71 | 56.2 | 117.11 | 65.77 | US | 47.7 | 40.2 | 107.0 | 28.6 | 8.6 | 39.6 |
| Texas | 65.7 | 105.97 | 69.67 | 59.2 | 92.24 | 54.60 | Texas | 49.7 | 38.6 | 107.5 | 30.3 | 6.3 | 38.4 |
| Irving | 65.6 | 98.71 | 64.73 | 56.2 | 87.07 | 48.95 | Irving | 91.6 | 37.5 | 163.4 | 31.3 | -7.6 | 21.3 |
| Best USA | Grpvine | Grpvine | Grpvine | Arlngtn | Grpvine | Grpvine | Best USA | Grpvine | Nshvle | Nshvle | Frisco | Arlngtn | Arlngtn |
| | 78.7 | 210.08 | 165.27 | 64.9 | 179.71 | 94.20 | | 145.5 | 69.0 | 227.7 | 43.4 | 13.8 | 42.5 |
| Best Texas | Grpvine | Grpvine | Grpvine | Arlngtn | Grpvine | Grpvine | Best Texas | Grpvine | Arlngtn | Grpvine | Frisco | Arlngtn | Arlngtn |
| | 78.7 | 210.08 | 165.27 | 64.9 | 179.71 | 94.20 | | 145.5 | 51.9 | 189.4 | 43.4 | 13.8 | 42.5 |
| Worst USA | SanJose | Irving | SanJose | SanJose | Irving | SanJose | Worst USA | Phoenix | SanJose | SanJose | SanJose | SanJose | SanJose |
| | 54.5 | 98.71 | 63.05 | 43.6 | 87.07 | 46.34 | | 40.9 | 11.7 | 79.6 | 10.6 | -31.8 | -24.6 |
| Worst Texas | Frisco | Irving | Irving | Frisco | Irving | Irving | Worst Texas | Arlngtn | Grpvine | Arlngtn | Arlngtn | Irving | Irving |
| | 60.8 | 98.71 | 64.73 | 52.3 | 87.07 | 48.95 | | 44.1 | 17.9 | 118.9 | 25.2 | -7.6 | 21.3 |

Note: "Best" and "Worst" notations above refer to destinations within this competitive set only

A blank row indicates insufficient data.

Tab 6 - Multi-Segment Custom Sets+

Irving TX CVB

For the month of: November 2023

| | Current Month - November 2023 vs November 2022 | | | | | | | | | | | | Year to Date - November 2023 vs November 2022 | | | | | | | | | | | |
|---------------------------------|------------------------------------------------|------|--------|--------|--------|--------|-----------------------------------|------|--------|----------|------------|-----------|-----------------------------------------------|------|--------|--------|--------|--------|------------------------------|-----|--------|----------|------------|-----------|
| | Occ % | | ADR | | RevPAR | | Percent Change from November 2022 | | | | | | Occ % | | ADR | | RevPAR | | Percent Change from YTD 2022 | | | | | |
| | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | Occ | ADR | RevPAR | Room Rev | Room Avail | Room Sold | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | Occ | ADR | RevPAR | Room Rev | Room Avail | Room Sold |
| Irving, TX+ | 63.5 | 63.2 | 124.91 | 116.67 | 79.36 | 73.72 | 0.6 | 7.1 | 7.7 | 8.4 | 0.7 | 1.3 | 69.0 | 68.0 | 122.91 | 115.21 | 84.82 | 78.32 | 1.5 | 6.7 | 8.3 | 9.4 | 1.0 | 2.5 |
| Luxury/Full Service Irving+ | 62.7 | 63.5 | 174.71 | 161.51 | 109.62 | 102.59 | -1.2 | 8.2 | 6.9 | 6.8 | -0.1 | -1.3 | 68.0 | 66.2 | 169.13 | 159.39 | 115.04 | 105.58 | 2.7 | 6.1 | 9.0 | 8.9 | -0.1 | 2.6 |
| All Suite/Extended Stay Irving+ | 68.7 | 67.1 | 102.26 | 93.25 | 70.21 | 62.53 | 2.4 | 9.7 | 12.3 | 15.3 | 2.7 | 5.1 | 73.9 | 70.3 | 100.95 | 94.22 | 74.63 | 66.25 | 5.2 | 7.1 | 12.7 | 16.7 | 3.6 | 8.9 |
| Limited Service Irving+ | 62.6 | 64.3 | 116.88 | 106.60 | 73.15 | 68.55 | -2.7 | 9.6 | 6.7 | 6.7 | 0.0 | -2.7 | 71.1 | 72.9 | 115.82 | 105.81 | 82.37 | 77.19 | -2.5 | 9.5 | 6.7 | 6.7 | 0.0 | -2.5 |
| Budget Irving+ | 57.7 | 55.7 | 65.35 | 65.65 | 37.71 | 36.57 | 3.6 | -0.5 | 3.1 | 3.1 | 0.0 | 3.6 | 61.5 | 63.7 | 67.63 | 66.18 | 41.61 | 42.19 | -3.5 | 2.2 | -1.4 | -1.3 | 0.0 | -3.4 |
| Las Colinas+ | 63.4 | 61.5 | 142.17 | 134.37 | 90.14 | 82.66 | 3.1 | 5.8 | 9.0 | 9.0 | -0.1 | 3.0 | 67.9 | 65.0 | 140.83 | 134.02 | 95.61 | 87.12 | 4.4 | 5.1 | 9.7 | 12.2 | 2.2 | 6.7 |
| DFW North+ | 66.2 | 68.2 | 116.00 | 111.76 | 76.77 | 76.21 | -2.9 | 3.8 | 0.7 | 3.3 | 2.5 | -0.5 | 73.6 | 73.5 | 117.57 | 109.37 | 86.49 | 80.42 | 0.0 | 7.5 | 7.5 | 7.7 | 0.2 | 0.2 |
| DFW South+ | 60.8 | 60.4 | 107.67 | 94.61 | 65.48 | 57.10 | 0.8 | 13.8 | 14.7 | 14.7 | 0.0 | 0.8 | 65.8 | 66.4 | 100.72 | 94.30 | 66.23 | 62.64 | -1.0 | 6.8 | 5.7 | 5.8 | 0.0 | -1.0 |
| Full Service Las Colinas+ | 61.3 | 59.0 | 204.33 | 203.83 | 125.27 | 120.35 | 3.8 | 0.2 | 4.1 | 3.9 | -0.2 | 3.6 | 64.0 | 61.5 | 208.95 | 201.31 | 133.72 | 123.72 | 4.1 | 3.8 | 8.1 | 7.9 | -0.1 | 4.0 |
| Limited Service Las Colinas+ | 64.9 | 63.3 | 101.08 | 88.93 | 65.56 | 56.25 | 2.5 | 13.7 | 16.5 | 16.5 | 0.0 | 2.5 | 70.6 | 67.6 | 97.63 | 89.48 | 68.94 | 60.47 | 4.5 | 9.1 | 14.0 | 18.4 | 3.9 | 8.5 |
| Full Service DFW North+ | 61.1 | 69.4 | 156.26 | 140.64 | 95.54 | 97.58 | -11.9 | 11.1 | -2.1 | -2.1 | 0.0 | -11.9 | 73.0 | 72.3 | 150.25 | 138.72 | 109.76 | 100.29 | 1.0 | 8.3 | 9.4 | 9.4 | 0.0 | 1.0 |
| Limited Service DFW North+ | 69.4 | 67.4 | 93.08 | 91.73 | 64.63 | 61.82 | 3.0 | 1.5 | 4.6 | 9.0 | 4.2 | 7.4 | 73.9 | 74.3 | 96.45 | 90.66 | 71.28 | 67.40 | -0.6 | 6.4 | 5.7 | 6.0 | 0.3 | -0.3 |
| Full Service DFW South+ | | | | | | | | | | | | | | | | | | | | | | | | |
| Limited Service DFW South+ | 57.7 | 58.6 | 90.40 | 86.74 | 52.15 | 50.79 | -1.5 | 4.2 | 2.7 | 2.7 | 0.0 | -1.5 | 64.2 | 65.9 | 92.05 | 87.40 | 59.12 | 57.57 | -2.5 | 5.3 | 2.7 | 2.7 | 0.0 | -2.5 |

| AirBNB Data | Occ % | | ADR | | RevPAR | | Percent Change from Prior Year | | | | | | Occ % | | ADR | | RevPAR | | Percent Change from Prior Year YTD | | | | | |
|------------------|-------|-------|--------|--------|--------|--------|--------------------------------|-------|---------|----------|------------|-----------|-------|-------|--------|--------|--------|--------|------------------------------------|-------|---------|----------|------------|-----------|
| | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | Occ | ADR | Rev PAR | Room Rev | Room Avail | Room Sold | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | Occ | ADR | Rev PAR | Room Rev | Room Avail | Room Sold |
| Entire Place | 51.1 | 48.2 | 244.39 | 215.51 | 124.95 | 103.80 | 6.15 | 13.40 | 20.37 | 26.2 | 14.5 | 19.4 | 55.6 | 57.65 | 220.21 | 215.44 | 122.51 | 124.20 | -3.50 | 2.21 | -1.36 | 7.0 | 18.6 | 12.0 |
| Hotel Comparable | 49.8 | 49.54 | 125.15 | 114.17 | 62.35 | 56.56 | 0.56 | 9.62 | 10.23 | -9.6 | -18.0 | -17.5 | 58.1 | 59.88 | 114.48 | 114.71 | 66.51 | 68.69 | -2.99 | -0.20 | -3.18 | -13.6 | -10.7 | -13.4 |

| Available Listings | 2023 | 2022 | % Chg |
|--------------------------|------|------|-------|
| Entire Place | 373 | 354 | 5.4 |
| Private Room | 229 | 146 | 56.8 |
| Shared Room | 73 | 64 | 14.1 |
| Total Available Listings | 675 | 564 | 19.7 |

| | Participation | | | |
|---------------------------------|---------------|--------|--------|--------|
| | Properties | | Rooms | |
| | Census | Sample | Census | Sample |
| Irving, TX+ | 87 | 77 | 12907 | 11479 |
| Luxury/Full Service Irving+ | 16 | 14 | 4844 | 4244 |
| All Suite/Extended Stay Irving+ | 32 | 31 | 3716 | 3609 |
| Limited Service Irving+ | 14 | 14 | 1792 | 1792 |
| Budget Irving+ | 24 | 17 | 2436 | 1715 |
| Las Colinas+ | 32 | 31 | 5479 | 5143 |
| DFW North+ | 25 | 25 | 3904 | 3904 |
| DFW South+ | 30 | 21 | 3524 | 2432 |
| Full Service Las Colinas+ | 8 | 8 | 2255 | 2255 |
| Limited Service Las Colinas+ | 24 | 23 | 3224 | 2888 |
| Full Service DFW North+ | 4 | 4 | 1533 | 1533 |
| Limited Service DFW North+ | 21 | 21 | 2371 | 2371 |
| Full Service DFW South+ | 4 | 2 | 1056 | 456 |
| Limited Service DFW South+ | 26 | 19 | 2468 | 1976 |
| ICC Comp Set No Boutiques+ | | | | |

A blank row indicates insufficient data.

Irving, Texas Room Demand

Source: Smith Travel Research

| | 2022 | | | 2023 | | | Calculated Demand Change over prior year | | STR Reported Change over prior year | |
|-----------|-------|----------------------|---------------------|-------|----------------------|---------------------|------------------------------------------|--------------|-------------------------------------|--------------|
| | Occ % | Current Month Demand | Year To Date Demand | Occ % | Current Month Demand | Year To Date Demand | Current Month | Year To Date | Current Month | Year To Date |
| January | 54.0 | 213,194 | 213,194 | 62.4 | 248,857 | 248,857 | 16.7% | 16.7% | 15.6% | 15.6% |
| February | 64.5 | 232,046 | 445,240 | 70.7 | 254,724 | 503,581 | 9.8% | 13.1% | 9.7% | 12.3% |
| March | 71.0 | 282,761 | 728,001 | 74.1 | 295,894 | 799,475 | 4.6% | 9.8% | 5.0% | 9.4% |
| April | 74.5 | 286,896 | 1,014,897 | 73.5 | 285,997 | 1,085,472 | -0.3% | 7.0% | -0.4% | 6.7% |
| May | 71.2 | 280,494 | 1,295,391 | 71.1 | 284,376 | 1,369,848 | 1.4% | 5.7% | 0.1% | 5.2% |
| June | 74.3 | 283,046 | 1,578,437 | 72.8 | 281,951 | 1,651,799 | -0.4% | 4.6% | -1.5% | 3.9% |
| July | 66.3 | 265,307 | 1,843,744 | 66.2 | 264,729 | 1,916,528 | -0.2% | 3.9% | 0.6% | 3.4% |
| August | 66.3 | 261,179 | 2,104,923 | 63.9 | 255,500 | 2,172,028 | -2.2% | 3.2% | -2.8% | 2.6% |
| September | 70.3 | 268,063 | 2,372,986 | 70.2 | 271,725 | 2,443,753 | 1.4% | 3.0% | 0.7% | 2.4% |
| October | 75.0 | 299,270 | 2,672,256 | 71.9 | 287,564 | 2,731,317 | -3.9% | 2.2% | -3.9% | 1.6% |
| November | 63.2 | 243,885 | 2,916,141 | 63.5 | 246,020 | 2,977,337 | 0.9% | 2.1% | 0.6% | 1.5% |
| December | 57.9 | 231,094 | 3,147,235 | | | | | | | |

Irving, Texas & United States Comparison

November 2023

| Irving | A.D.R. | | | | OCCUPANCY | | | | RevPAR | | | |
|--------------------------|---------|-------|--------|-------|-----------|-------|-------|--------|---------|-------|-------|-------|
| | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg |
| JANUARY | 116.24 | 16.4% | 116.24 | 16.4% | 62.4% | 15.6% | 62.4% | 15.6% | 72.49 | 34.6% | 72.49 | 34.6% |
| FEBRUARY | 123.06 | 14.2% | 119.84 | 15.3% | 70.7% | 9.7% | 66.2% | 12.3% | 86.97 | 25.2% | 79.31 | 29.5% |
| MAR | 121.23 | 8.8% | 120.46 | 12.7% | 74.1% | 5.0% | 68.8% | 9.4% | 89.89 | 14.3% | 82.90 | 23.3% |
| APRIL | 127.59 | 7.5% | 122.84 | 11.5% | 73.5% | -0.4% | 70.0% | 6.7% | 93.82 | 7.1% | 86.00 | 18.9% |
| MAY | 127.15 | 7.1% | 123.80 | 10.5% | 71.1% | 0.1% | 70.4% | 5.2% | 90.36 | 7.3% | 87.20 | 16.3% |
| JUNE | 122.74 | 4.3% | 123.67 | 9.4% | 72.8% | -1.5% | 70.8% | 3.9% | 89.37 | 2.8% | 87.56 | 13.7% |
| JULY | 114.15 | 1.6% | 122.39 | 8.4% | 66.2% | 0.6% | 70.1% | 3.4% | 75.52 | 2.2% | 85.78 | 12.1% |
| AUGUST | 113.41 | -0.6% | 121.37 | 7.3% | 63.9% | -2.8% | 69.3% | 2.6% | 72.42 | -3.4% | 84.05 | 10.1% |
| SEPTEMBER | 122.54 | 2.5% | 121.50 | 6.7% | 70.2% | 0.7% | 69.4% | 2.4% | 86.00 | 3.2% | 84.27 | 9.3% |
| OCTOBER | 132.94 | 6.4% | 122.75 | 6.7% | 71.9% | -3.9% | 69.5% | 1.6% | 95.54 | 2.2% | 85.36 | 8.4% |
| NOVEMBER | 124.91 | 7.1% | 122.91 | 6.7% | 63.5% | 0.6% | 69.0% | 1.5% | 79.36 | 7.7% | 84.82 | 8.3% |
| DECEMBER | | | | | | | | | | | | |
| 12 mo. rolling averages: | | ADR | 121.44 | 6.5% | Occupancy | 68.1% | 2.0% | RevPAR | 82.75 | 8.6% | | |

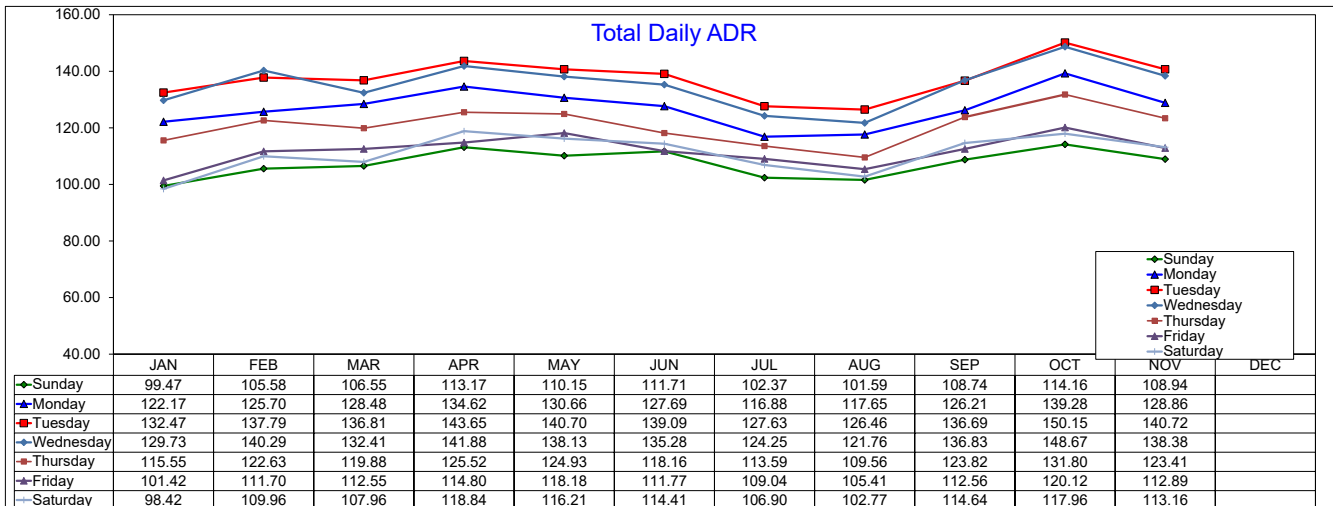
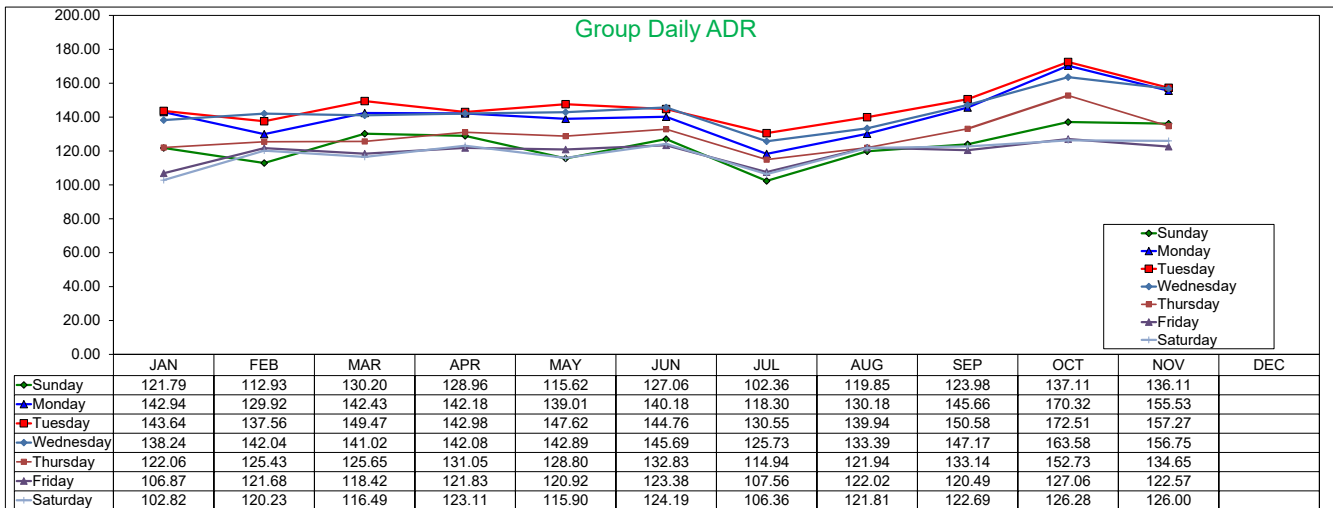
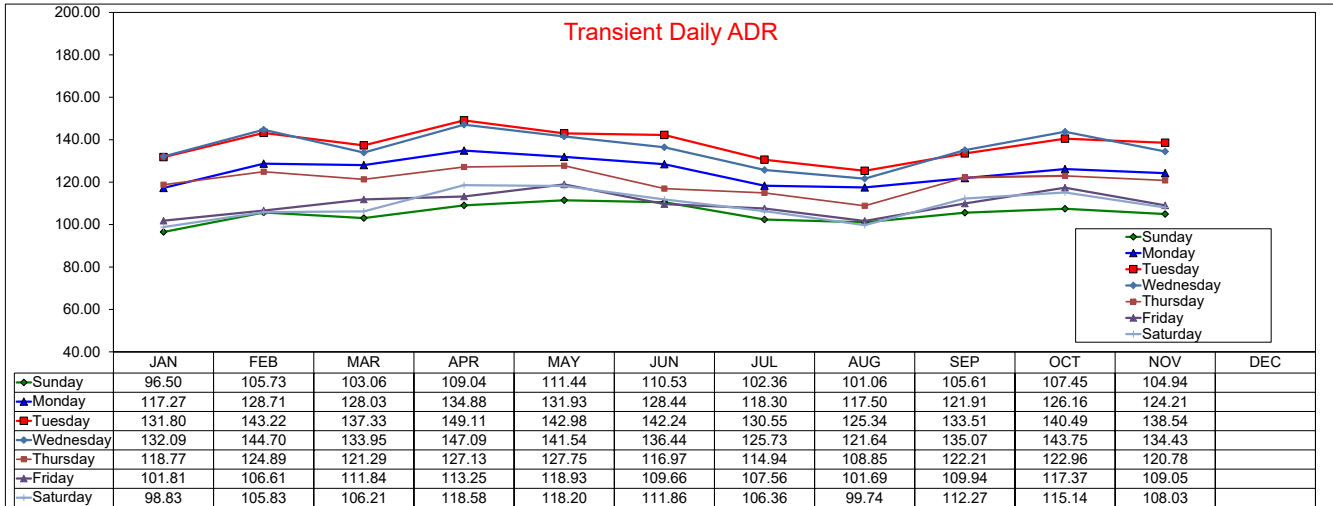
| Texas | A.D.R. | | | | OCCUPANCY | | | | RevPAR | | | |
|-----------|---------|-------|--------|-------|-----------|-------|-------|-------|---------|-------|-------|-------|
| | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg |
| JANUARY | 110.03 | 14.5% | 110.03 | 14.5% | 56.3% | 10.7% | 56.3% | 10.7% | 61.93 | 26.8% | 61.93 | 26.8% |
| FEBRUARY | 117.08 | 11.7% | 113.60 | 13.0% | 63.7% | 7.0% | 59.8% | 8.8% | 74.58 | 19.6% | 67.94 | 22.9% |
| MAR | 126.44 | 7.0% | 118.45 | 10.2% | 69.0% | 2.5% | 63.0% | 6.4% | 87.29 | 9.6% | 74.62 | 17.2% |
| APRIL | 123.88 | 5.5% | 119.95 | 8.9% | 65.9% | 0.0% | 63.7% | 4.6% | 81.62 | 5.5% | 76.43 | 13.9% |
| MAY | 119.79 | 2.2% | 119.94 | 7.4% | 63.7% | 0.0% | 63.7% | 3.7% | 76.34 | 2.3% | 76.40 | 11.3% |
| JUNE | 117.86 | 1.0% | 119.60 | 6.3% | 66.4% | 0.3% | 64.1% | 3.0% | 78.28 | 1.3% | 76.72 | 9.5% |
| JULY | 114.71 | 0.9% | 118.92 | 5.5% | 64.1% | -0.6% | 64.1% | 2.5% | 73.57 | 0.3% | 76.28 | 8.1% |
| AUGUST | 110.19 | 1.8% | 117.83 | 5.1% | 59.9% | -0.6% | 63.6% | 2.1% | 66.01 | 1.2% | 74.93 | 7.3% |
| SEPTEMBER | 119.22 | 3.2% | 117.99 | 4.8% | 61.9% | 0.2% | 63.4% | 1.9% | 73.83 | 3.4% | 74.82 | 6.8% |
| OCTOBER | 127.66 | 2.5% | 119.01 | 4.6% | 64.1% | -2.0% | 63.5% | 1.5% | 81.78 | 0.5% | 75.55 | 6.1% |
| NOVEMBER | 117.99 | 3.8% | 118.95 | 4.5% | 59.5% | -0.4% | 63.1% | 1.3% | 70.19 | 3.4% | 75.08 | 5.9% |
| DECEMBER | | | | | | | | | | | | |

| USA | A.D.R. | | | | OCCUPANCY | | | | RevPAR | | | |
|-----------|---------|-------|--------|-------|-----------|-------|-------|-------|---------|-------|--------|-------|
| | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg |
| JANUARY | 142.14 | 14.8% | 142.14 | 14.8% | 52.8% | 10.9% | 52.8% | 10.9% | 75.01 | 27.3% | 75.01 | 27.3% |
| FEBRUARY | 152.01 | 10.3% | 147.13 | 12.2% | 60.0% | 5.8% | 56.2% | 8.3% | 91.22 | 16.6% | 82.71 | 21.5% |
| MAR | 158.17 | 7.8% | 151.16 | 10.2% | 65.3% | 2.4% | 59.3% | 5.9% | 103.35 | 10.4% | 89.69 | 16.7% |
| APRIL | 155.77 | 3.4% | 152.68 | 8.3% | 64.4% | -1.4% | 60.6% | 3.9% | 100.39 | 1.9% | 92.59 | 12.5% |
| MAY | 156.25 | 3.8% | 153.51 | 7.2% | 64.8% | -0.2% | 61.5% | 3.0% | 101.31 | 3.7% | 94.40 | 10.4% |
| JUNE | 158.40 | 2.3% | 154.45 | 6.2% | 69.7% | -0.4% | 62.9% | 2.3% | 110.33 | 1.9% | 97.08 | 8.7% |
| JULY | 160.31 | 1.3% | 155.41 | 5.3% | 69.1% | -0.5% | 63.8% | 1.9% | 110.80 | 0.8% | 99.13 | 7.3% |
| AUGUST | 153.60 | 1.8% | 155.19 | 4.9% | 66.0% | -0.3% | 64.1% | 1.6% | 101.35 | 1.5% | 99.43 | 6.5% |
| SEPTEMBER | 160.18 | 3.5% | 155.77 | 4.7% | 66.2% | -0.5% | 64.3% | 1.3% | 106.07 | 2.9% | 100.16 | 6.1% |
| OCTOBER | 161.56 | 3.0% | 156.37 | 4.5% | 65.8% | -1.8% | 64.5% | 1.0% | 106.38 | 1.2% | 100.79 | 5.5% |
| NOVEMBER | 151.23 | 3.6% | 155.99 | 4.5% | 58.4% | -1.2% | 63.9% | 0.8% | 88.36 | 2.4% | 99.71 | 5.3% |
| DECEMBER | | | | | | | | | | | | |

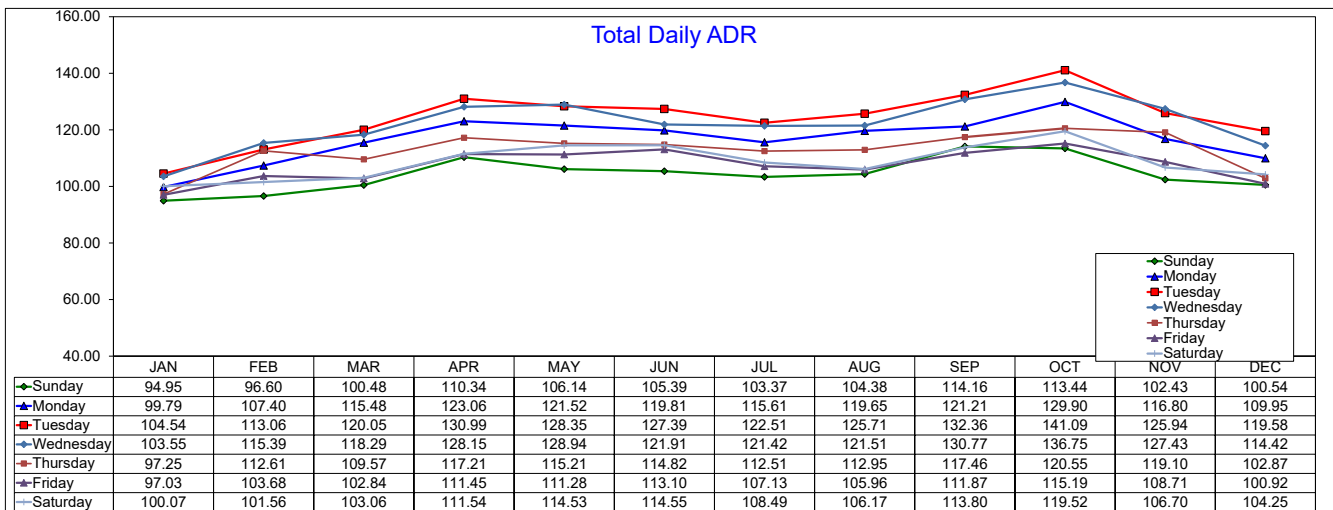
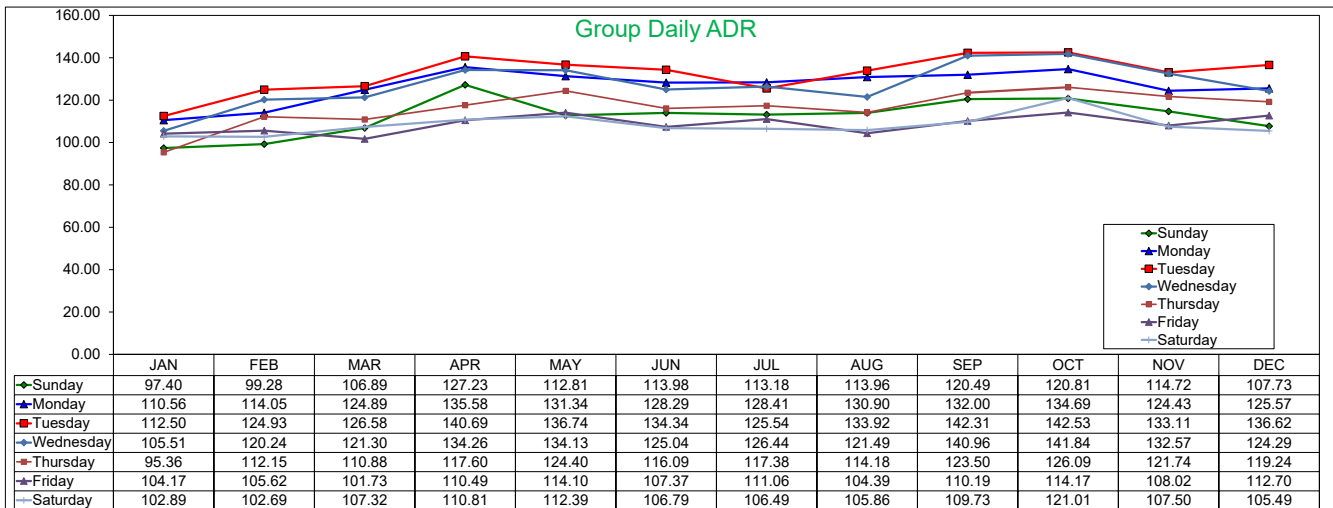
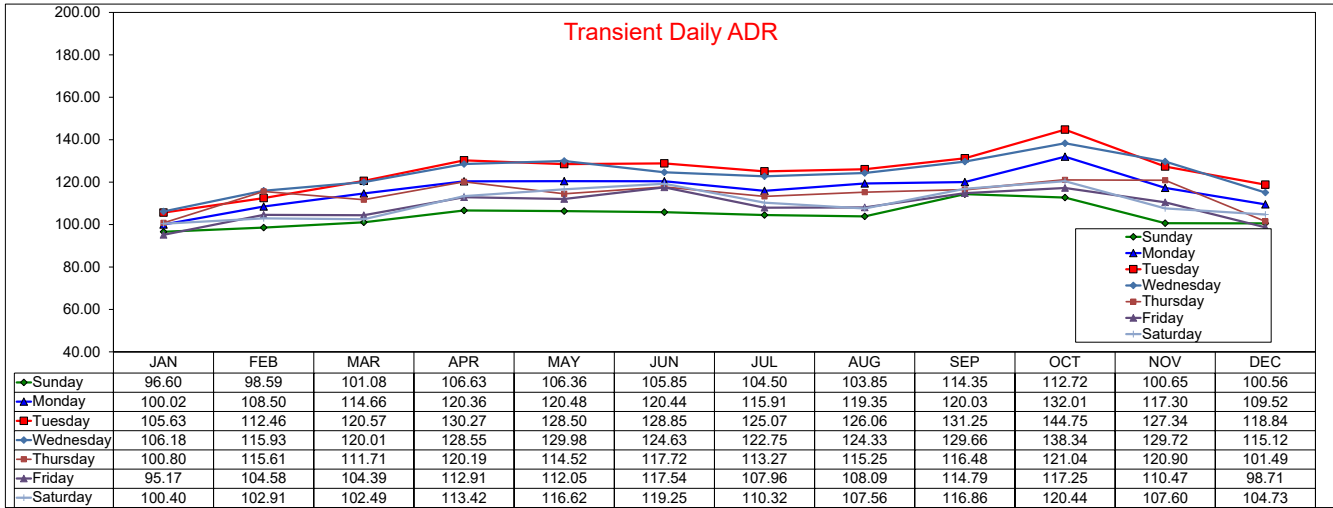
Note: The "Change %" column refers to the change from the prior year's figure.

SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

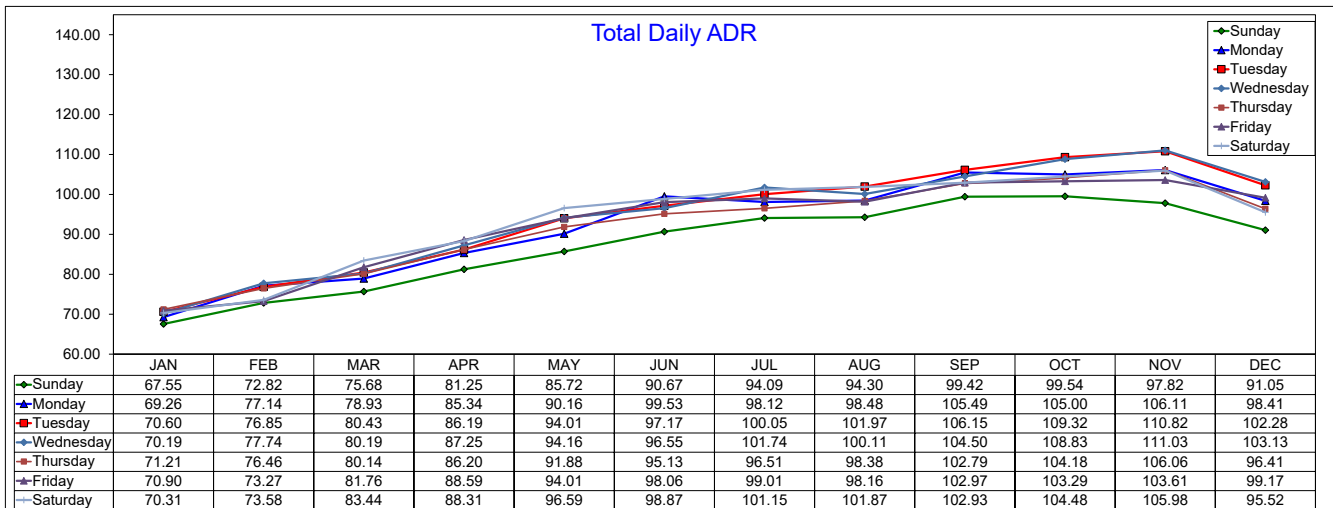
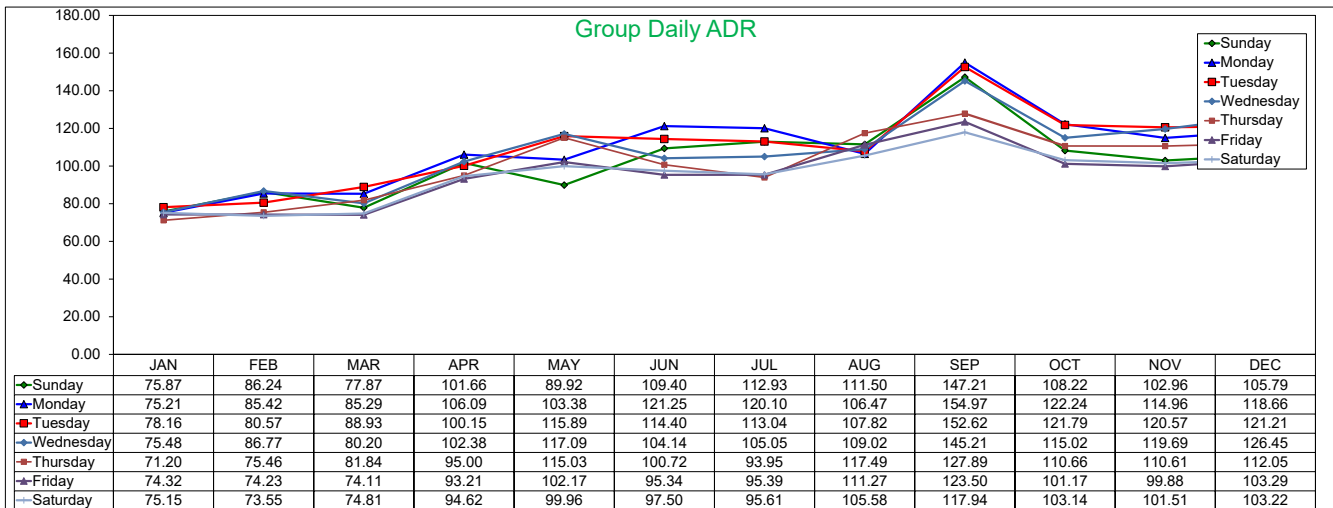
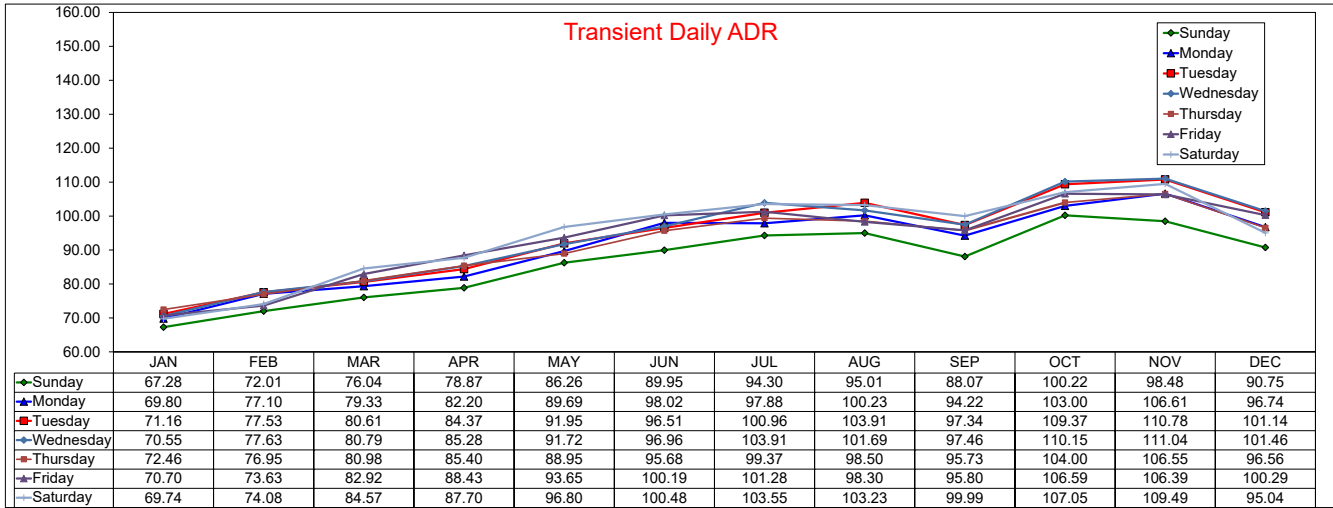
Daily ADR by Month 2023



Daily ADR by Month 2022

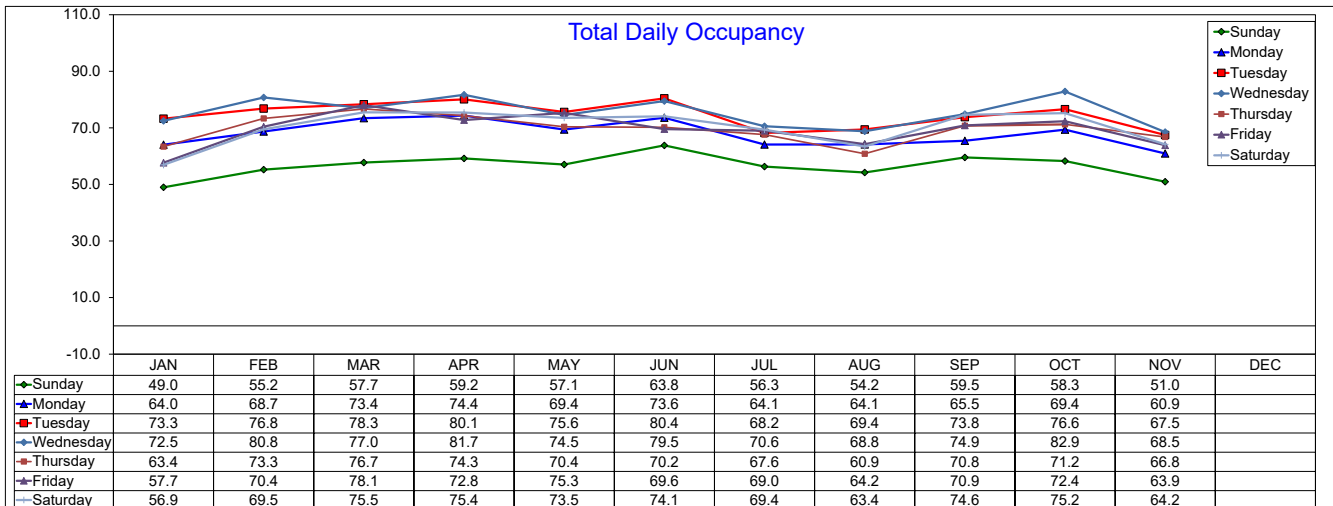
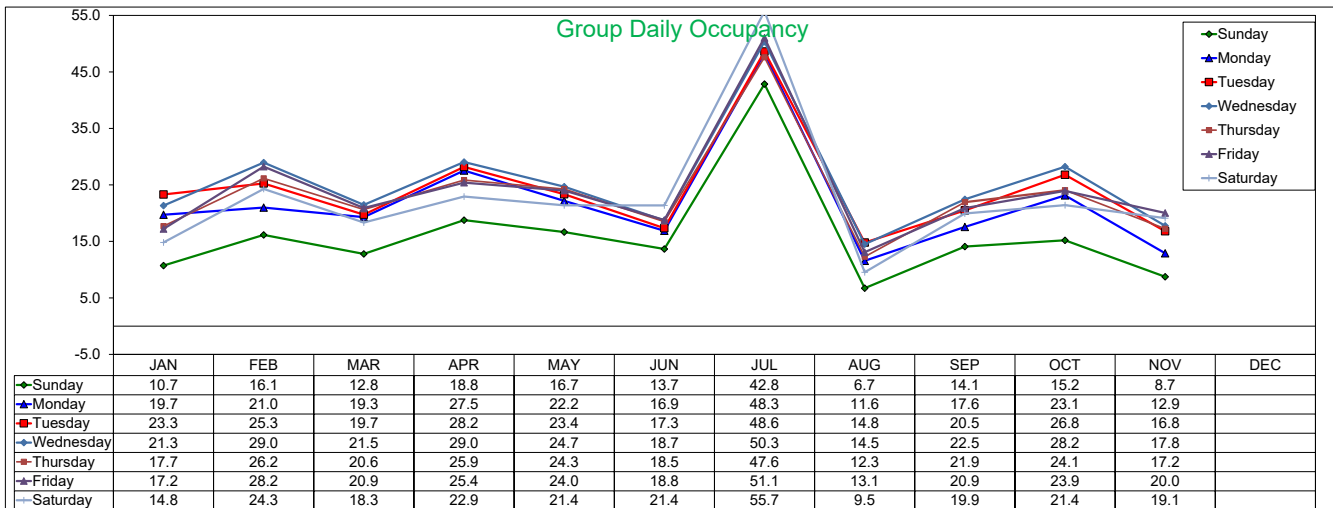
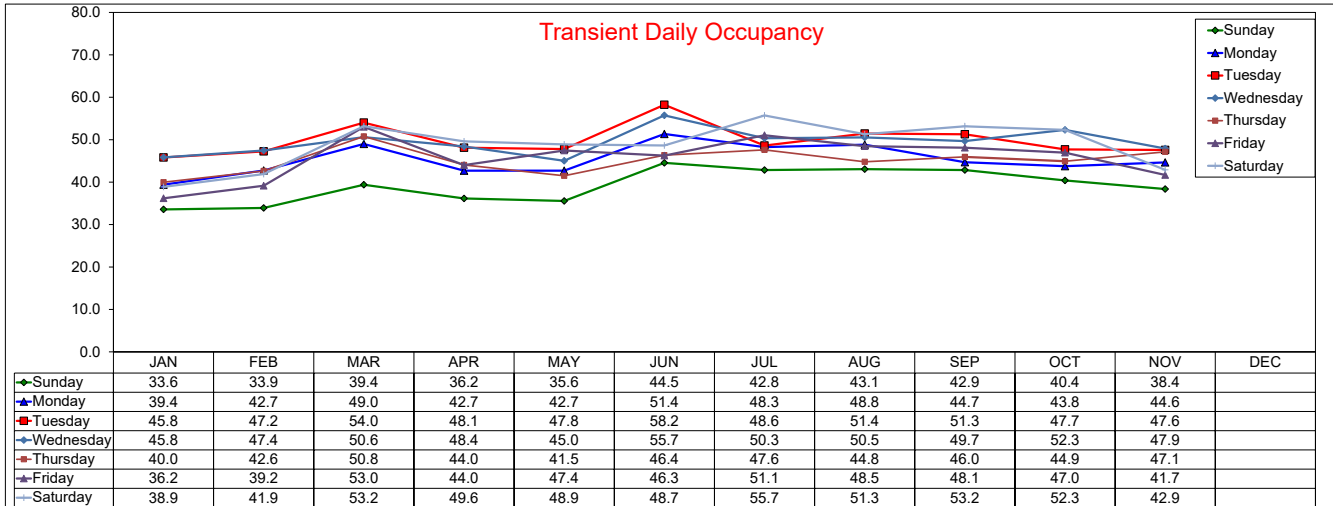


Daily ADR by Month 2021



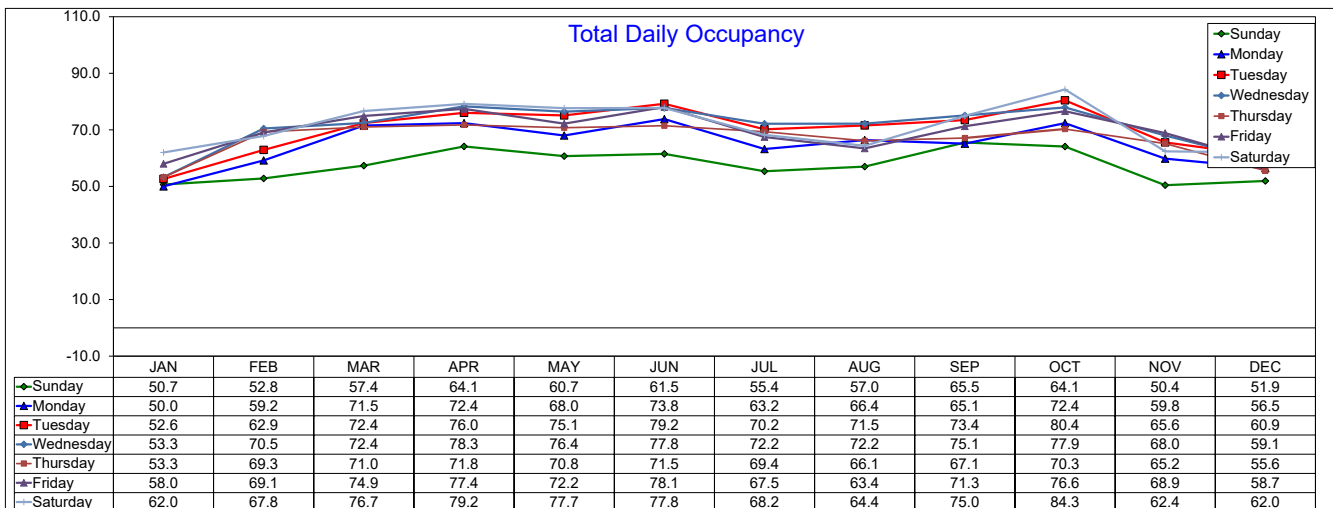
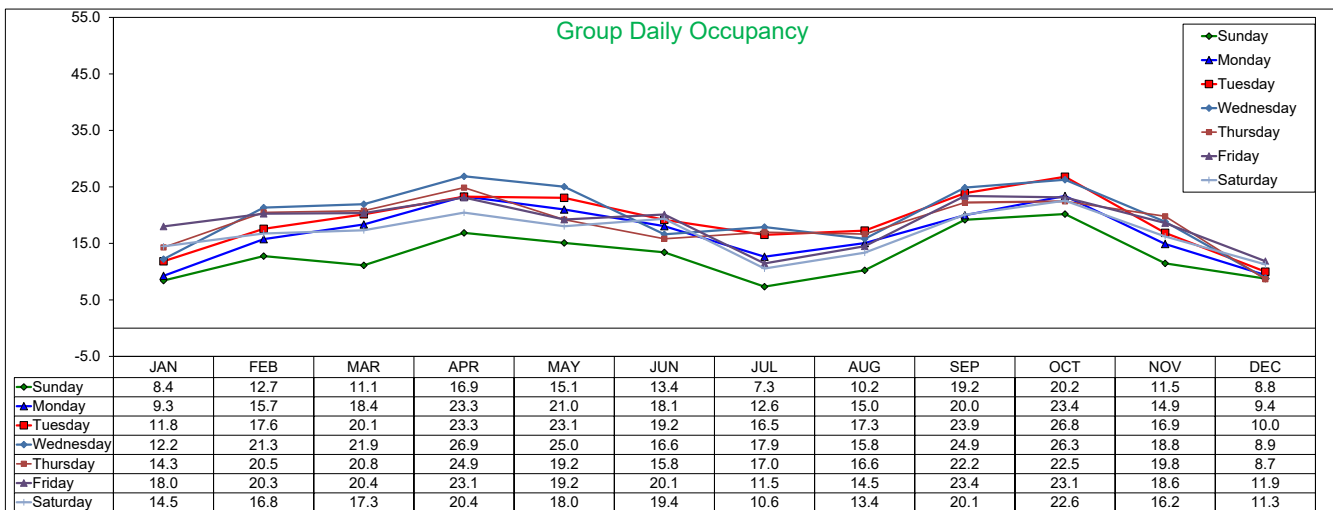
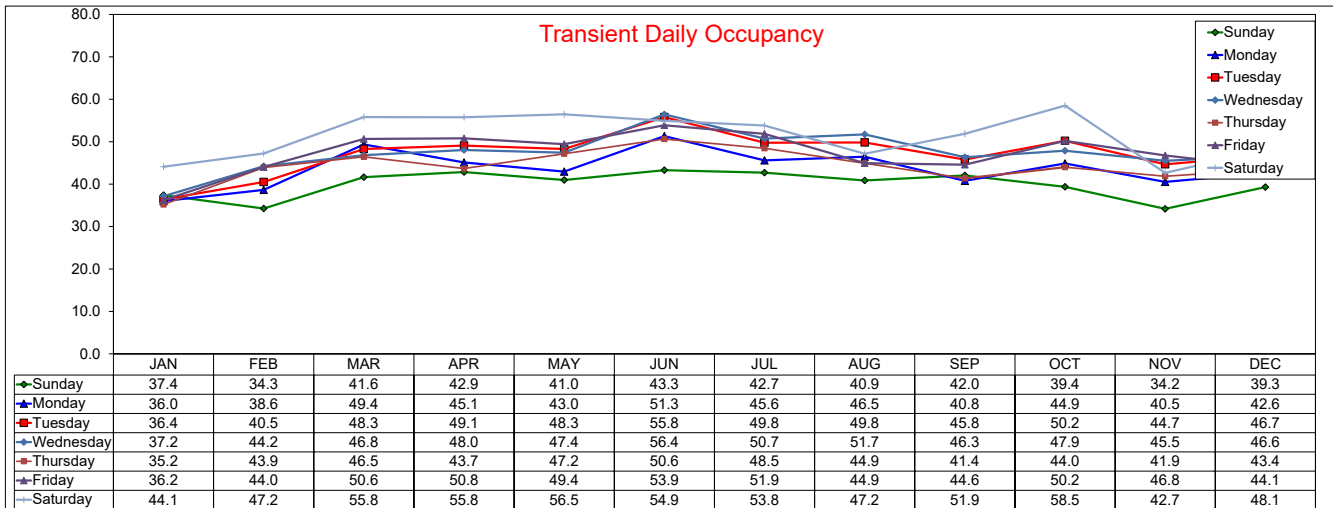
Daily Occupancy by Month

2023

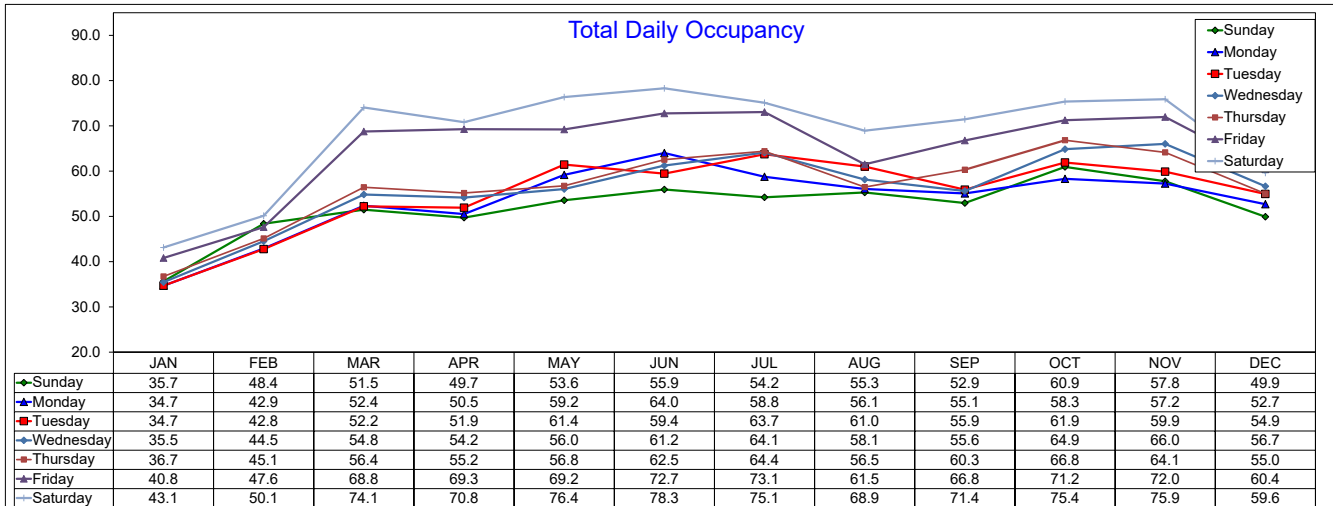
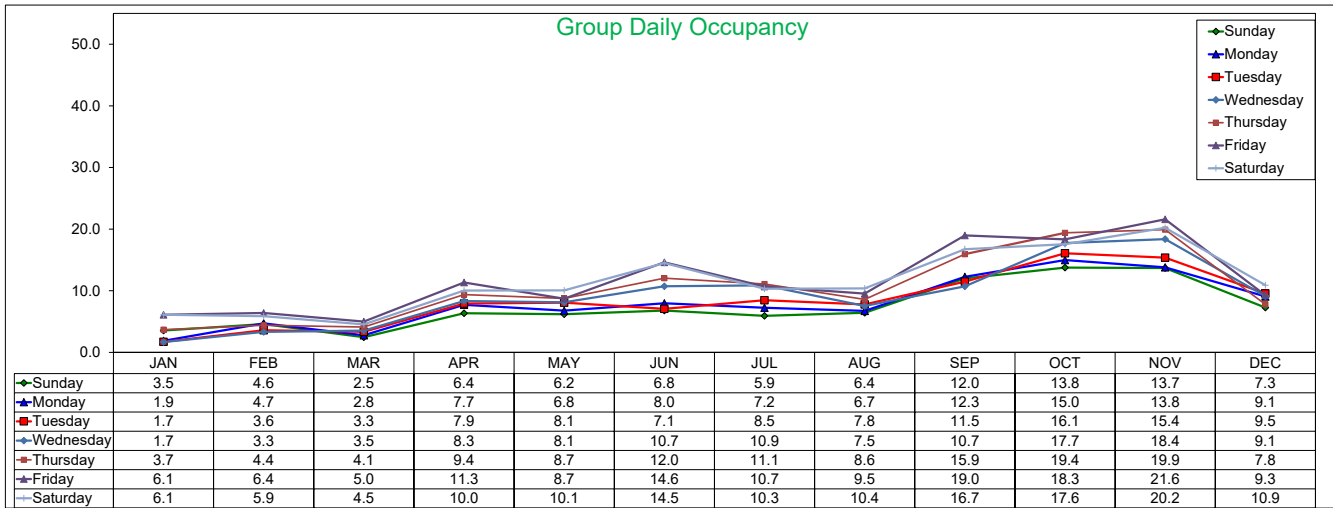
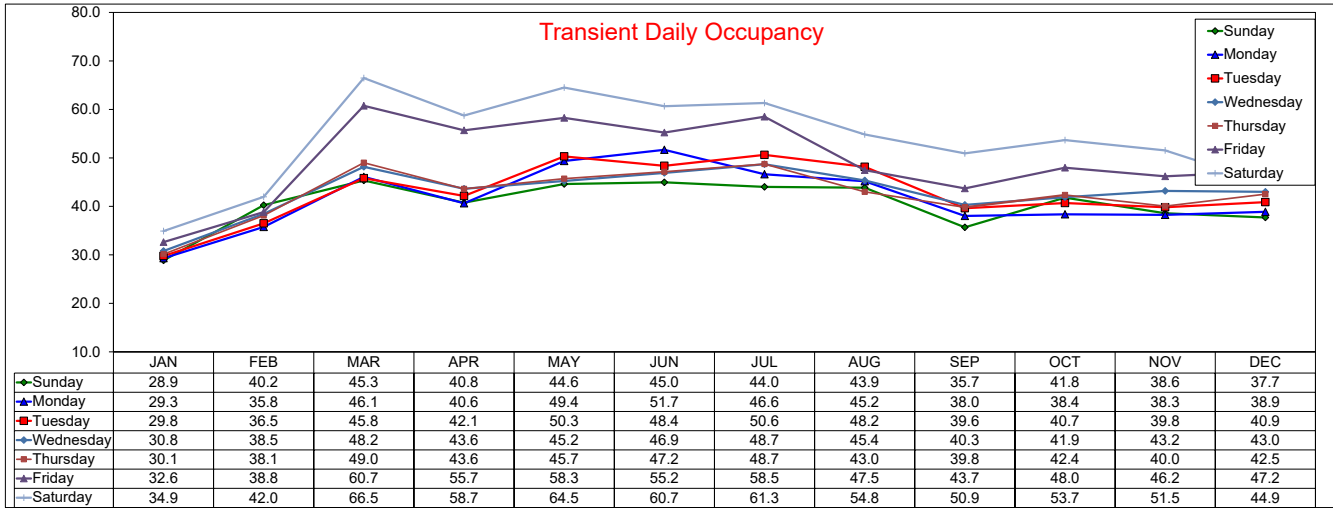


Daily Occupancy by Month

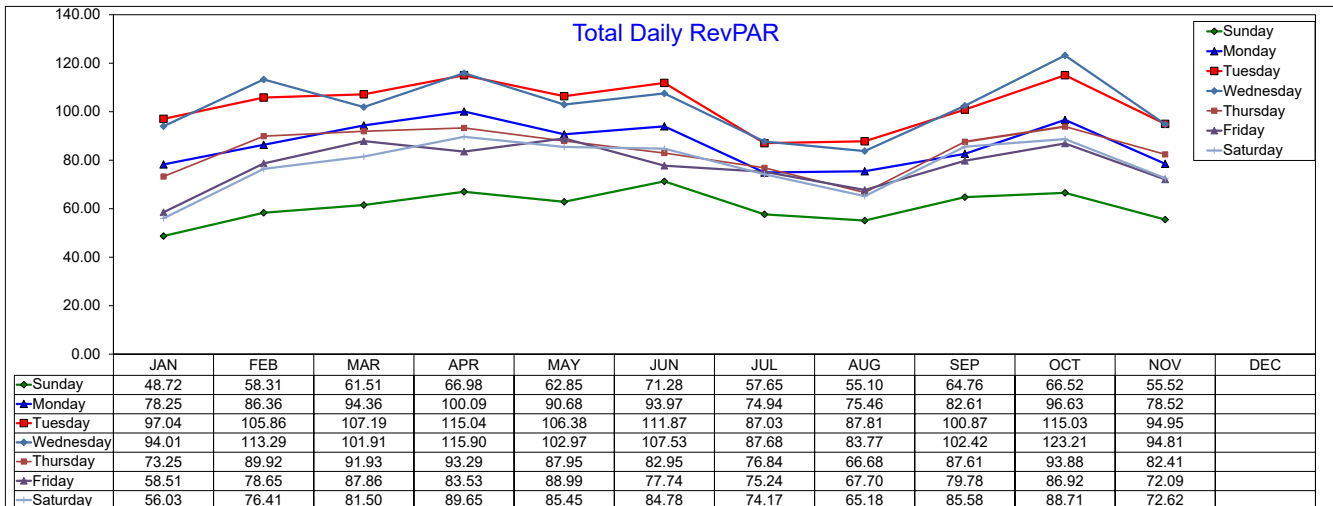
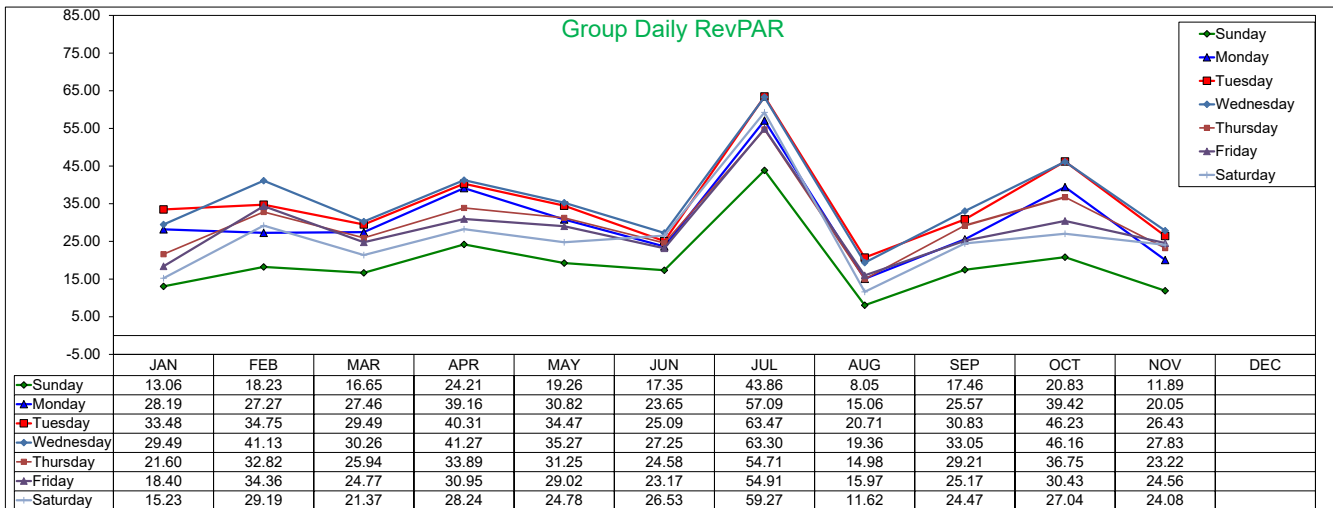
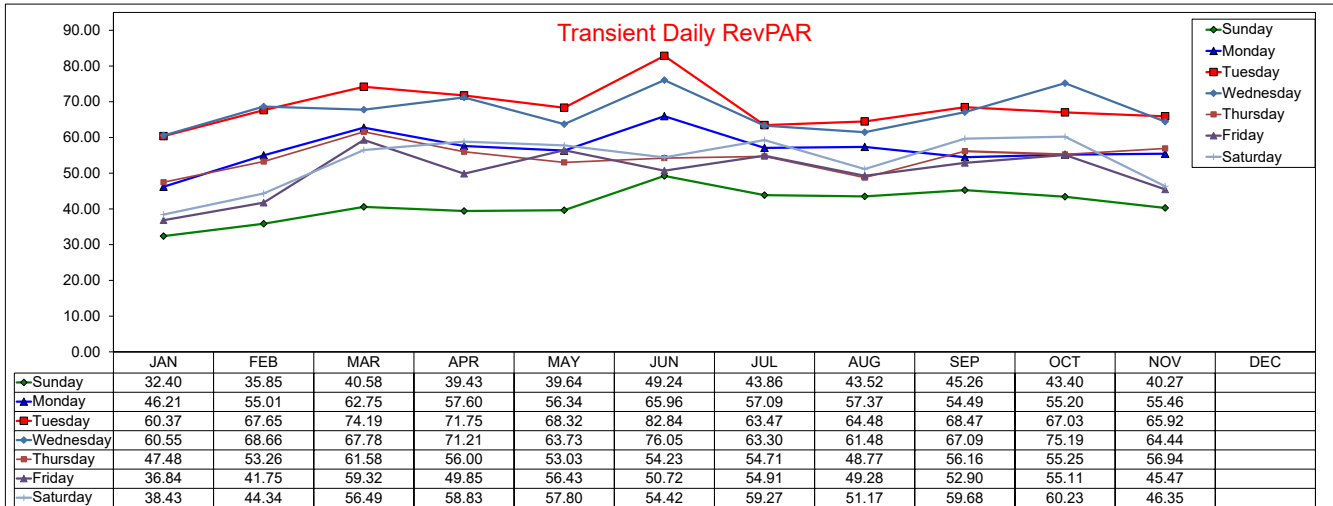
2022



Daily Occupancy by Month 2021



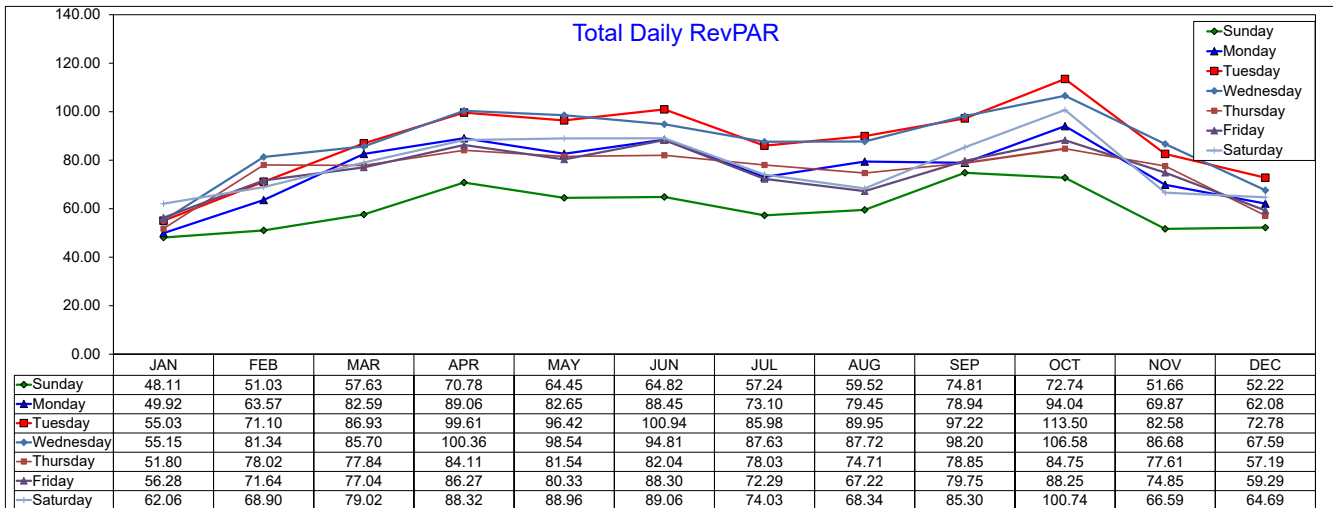
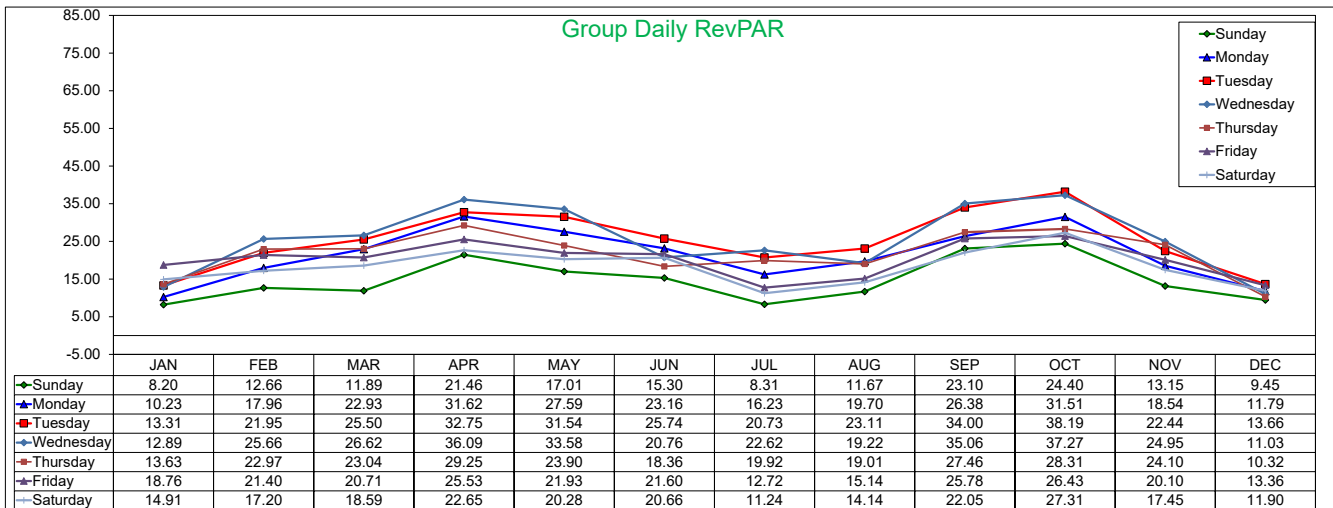
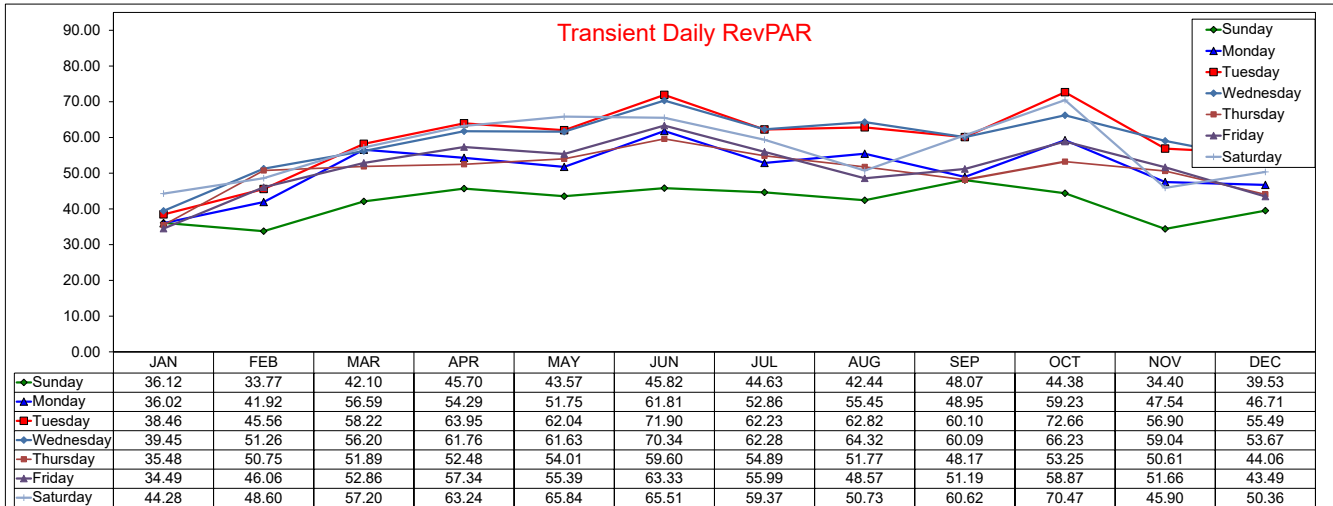
Daily RevPAR by Month 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

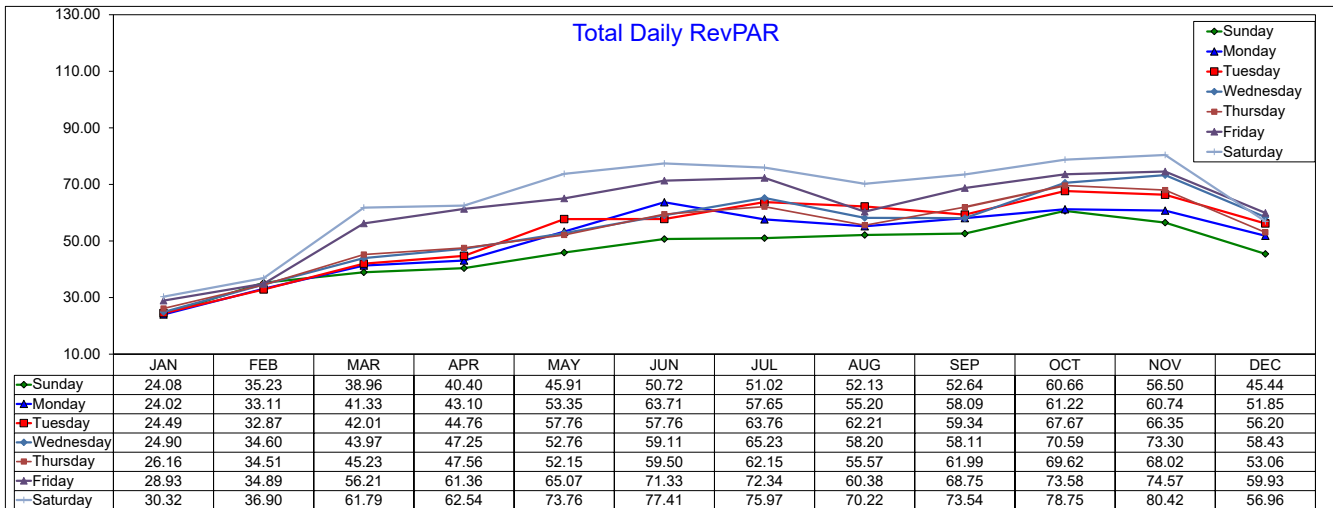
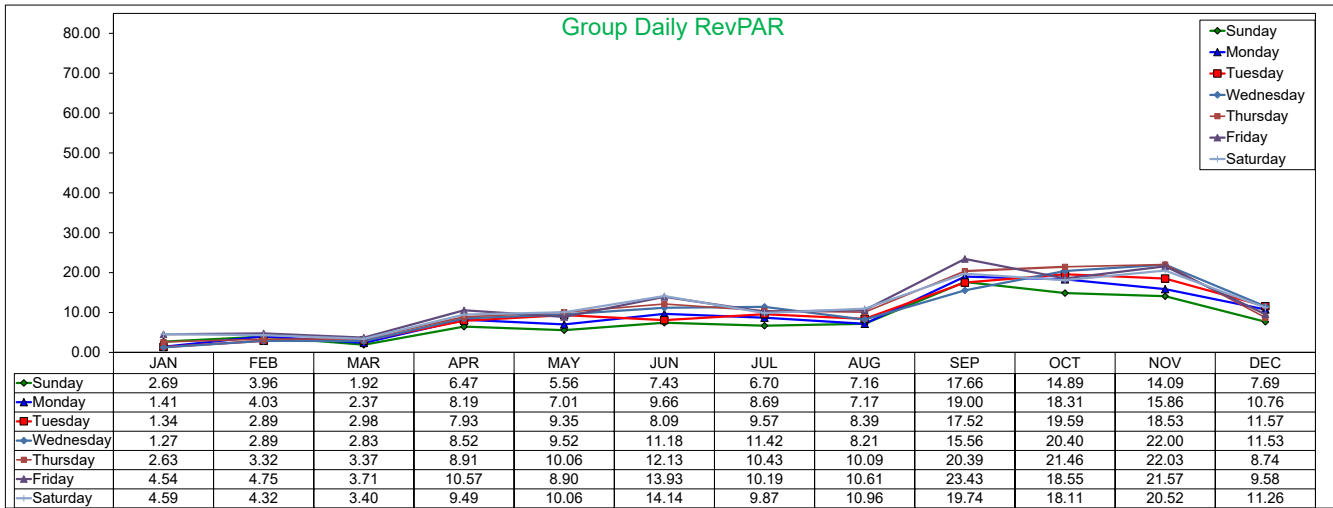
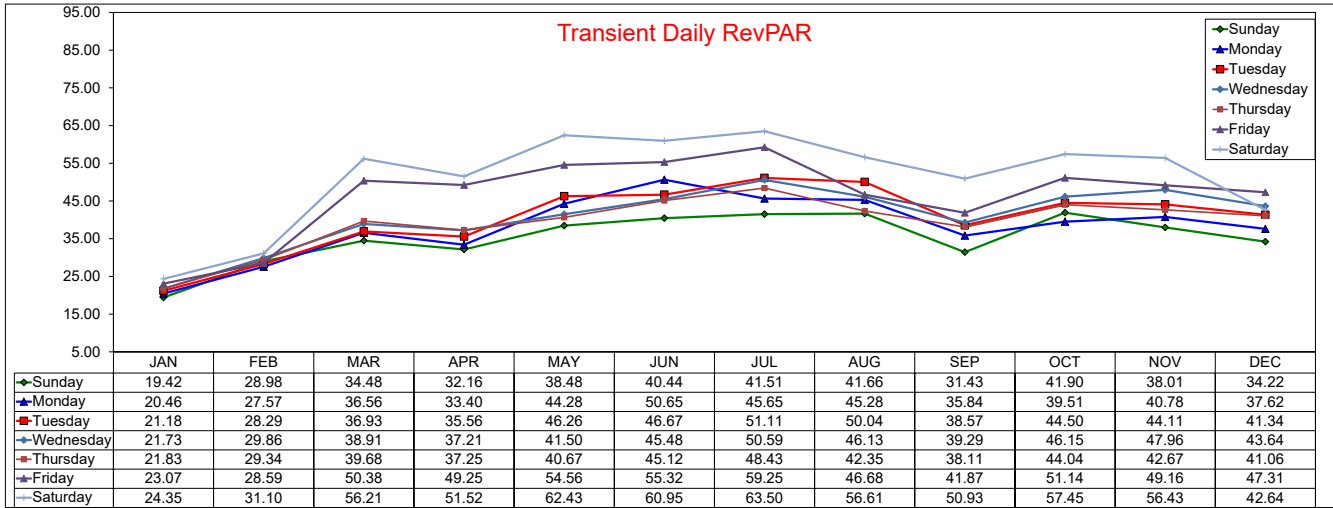
Daily RevPAR by Month

2022



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

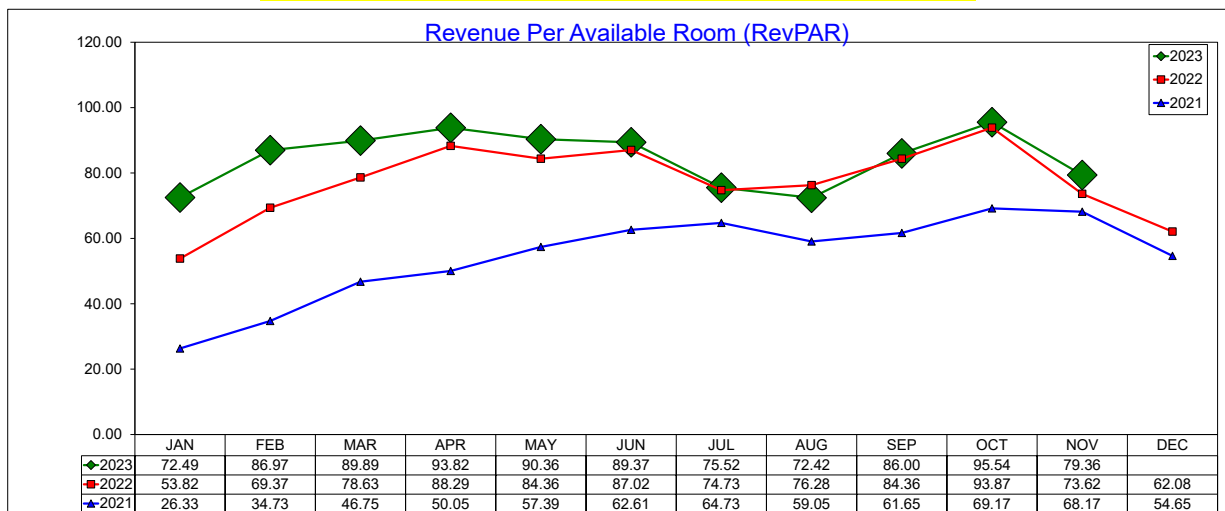
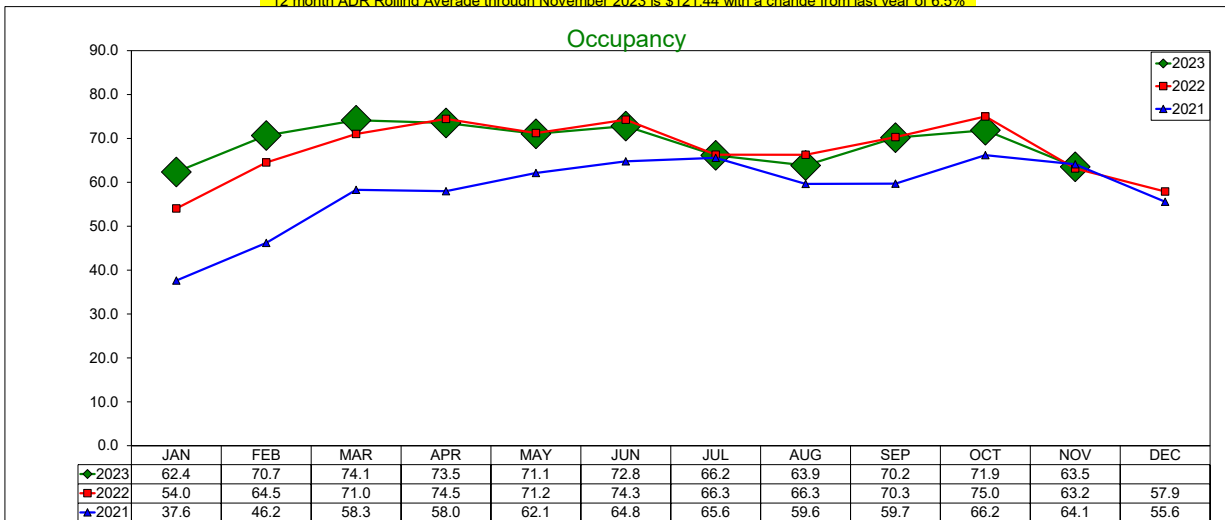
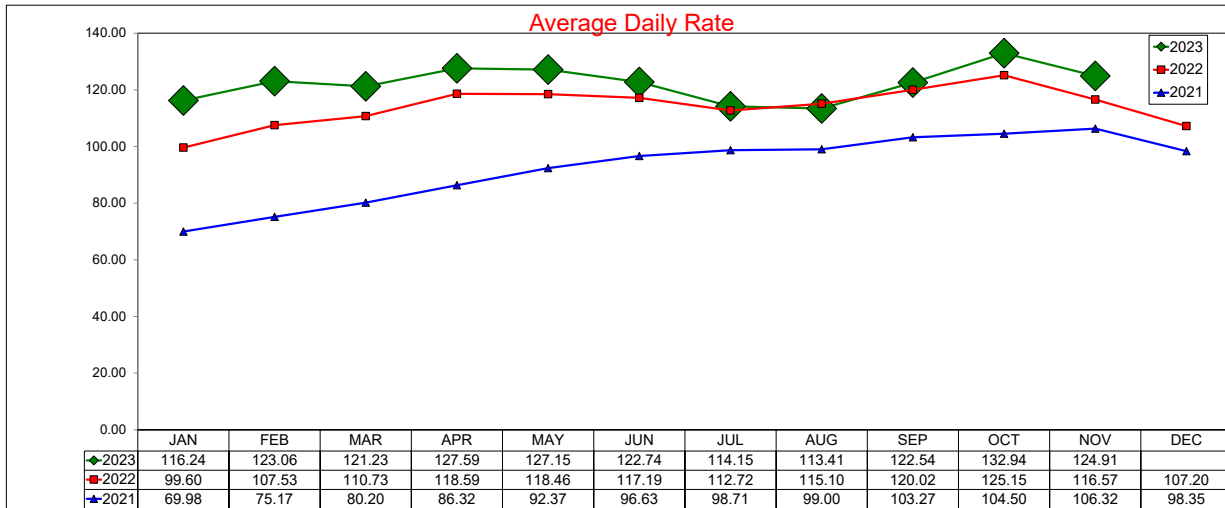
Daily RevPAR by Month 2021



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - CITY OF IRVING - ALL PROPERTIES

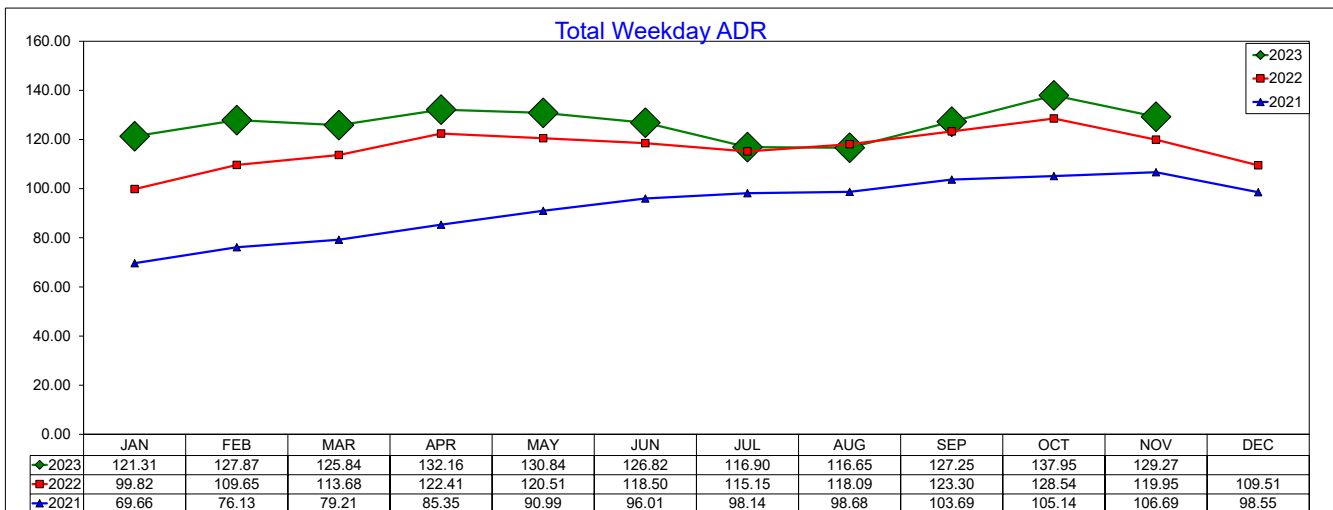
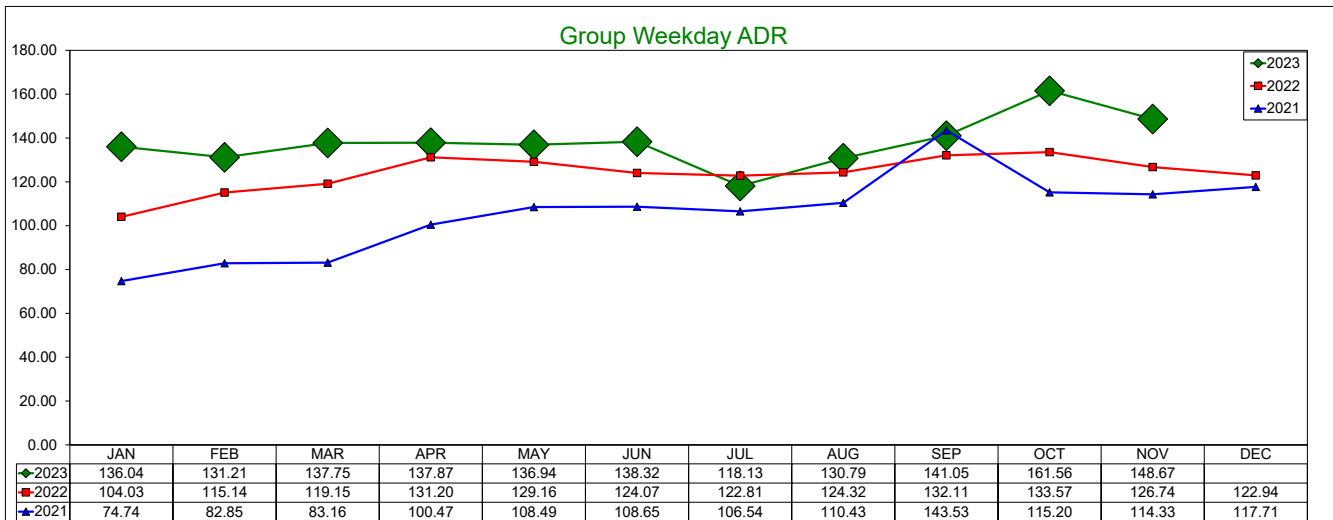
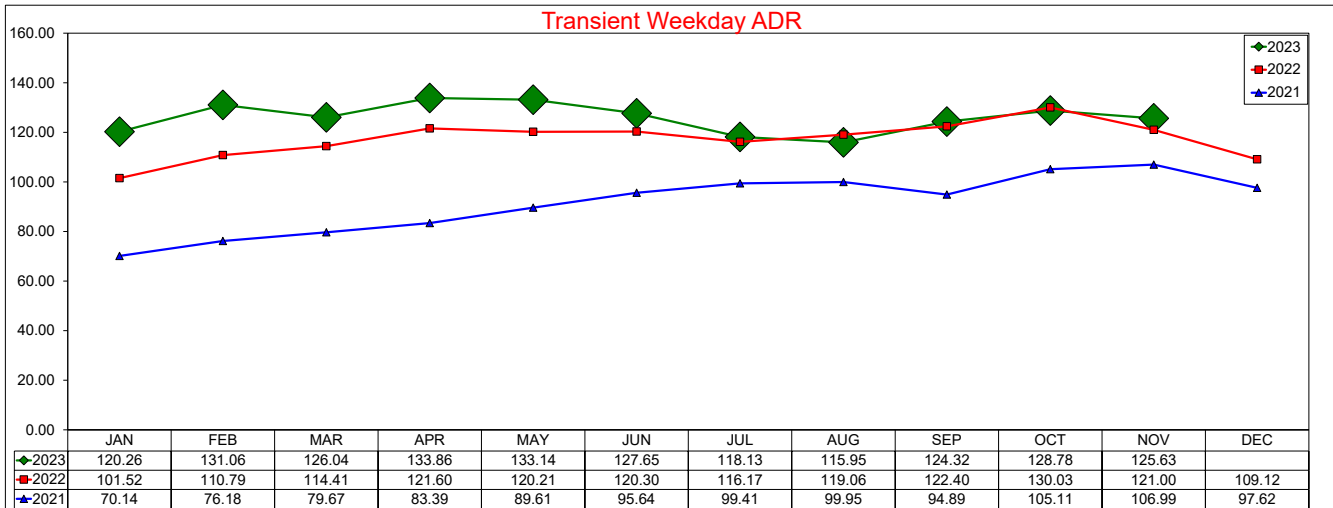
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

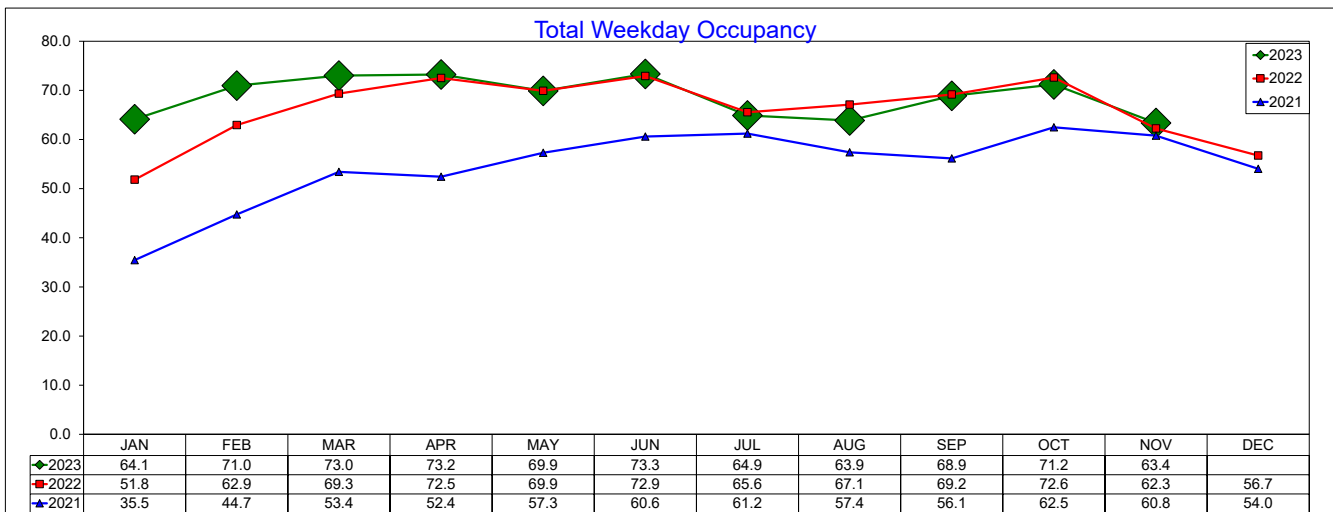
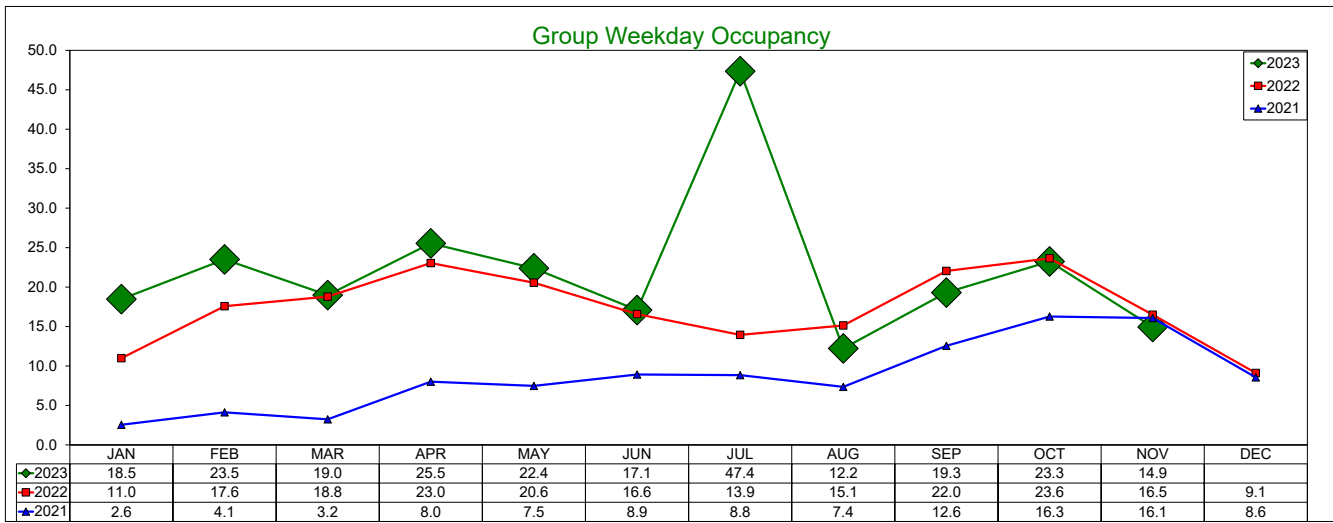
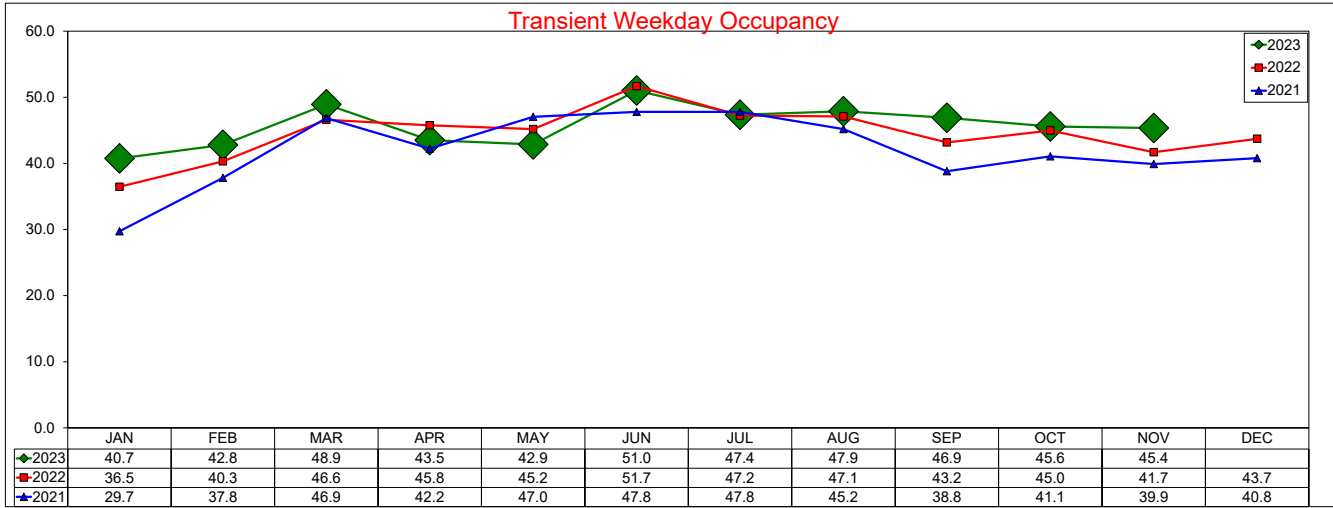
Three Year Comparison - Weekday - ADR

November 2023



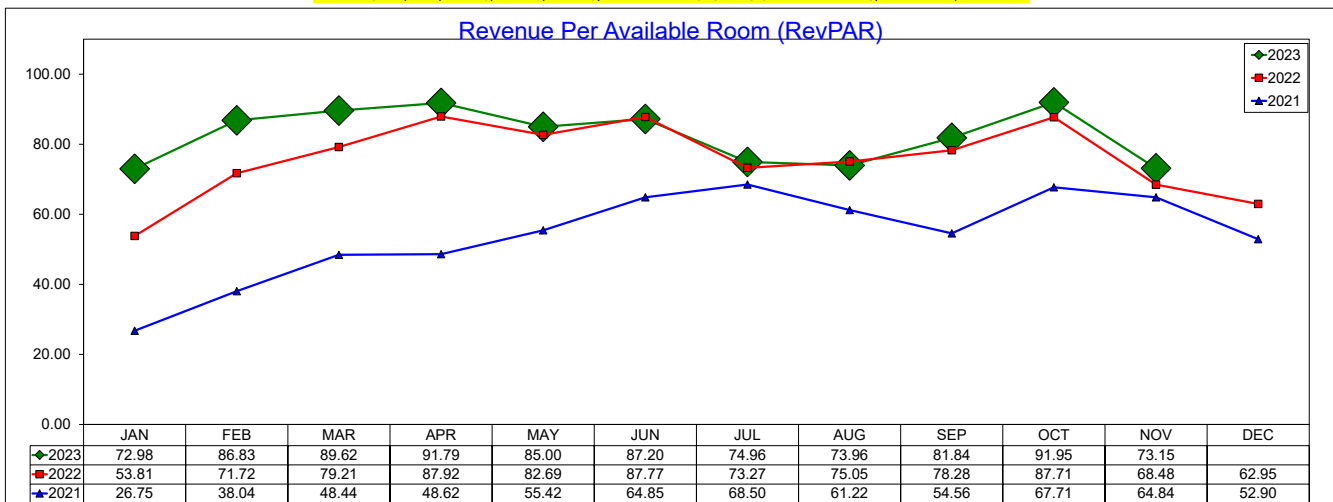
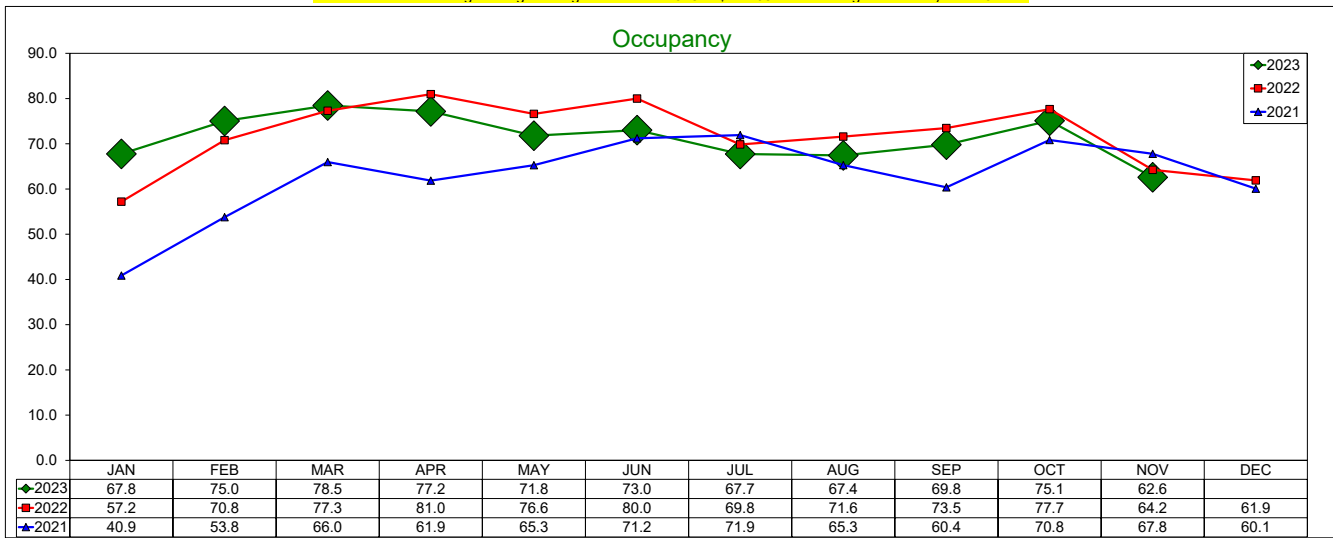
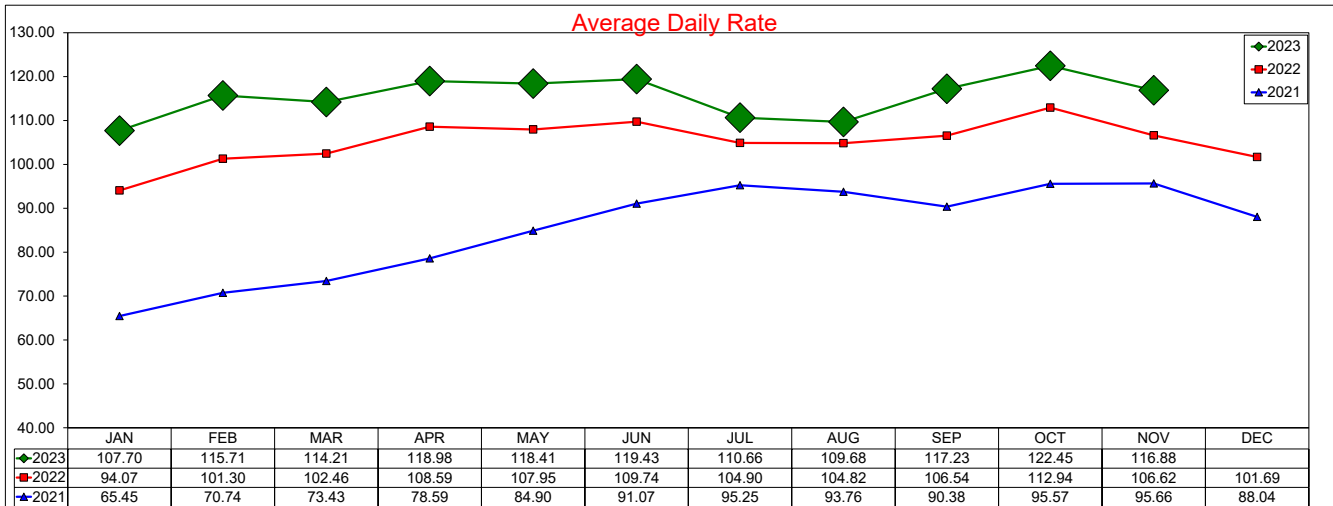
Three Year Comparison - Weekday - Occupancy

November 2023



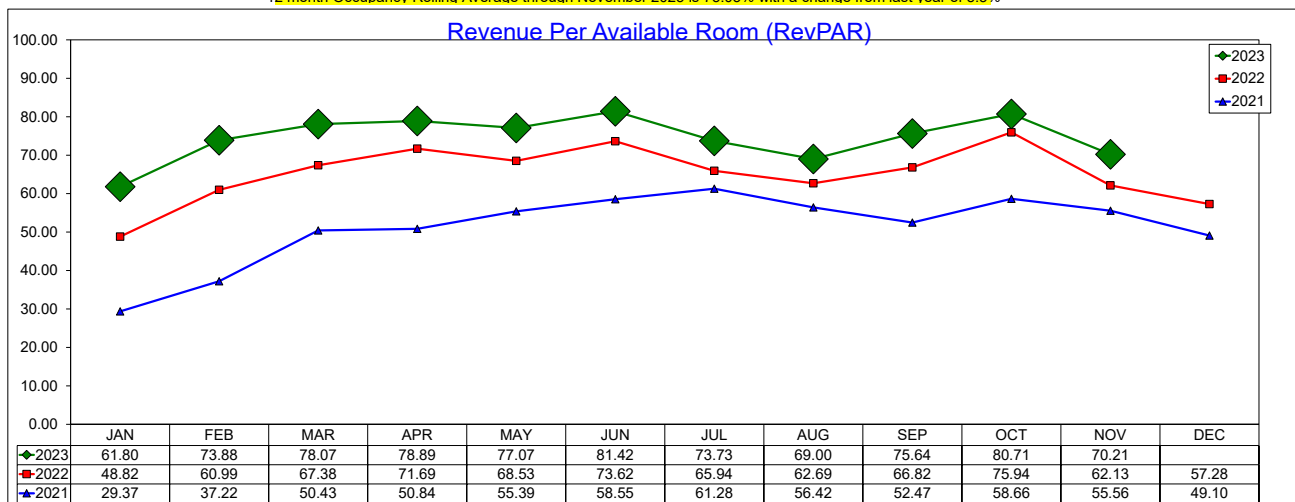
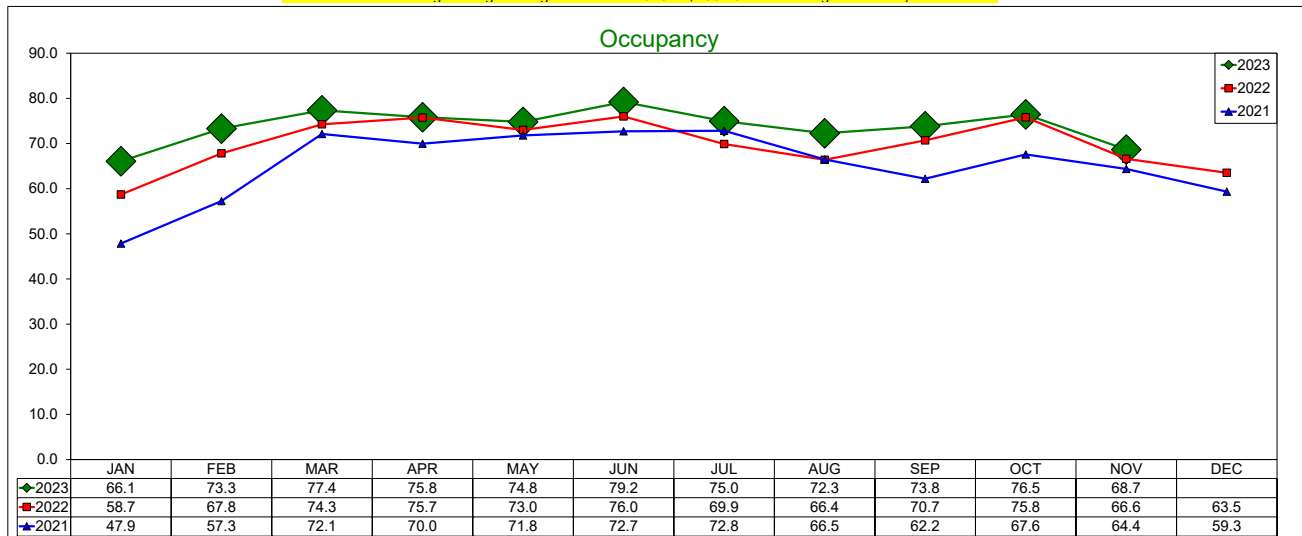
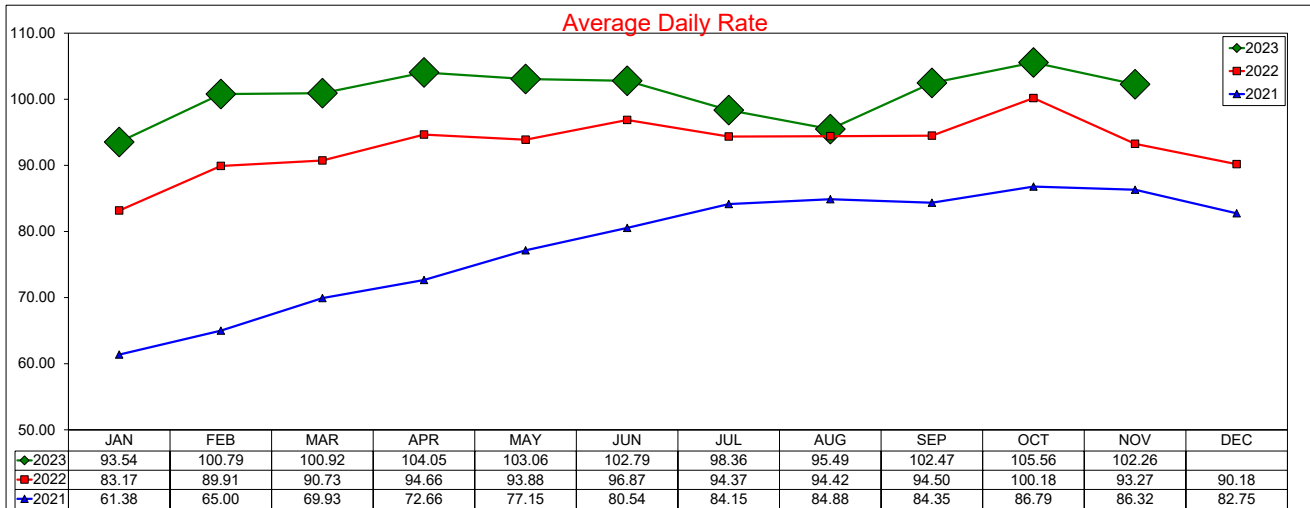
SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Limited Service - Irving November 2023



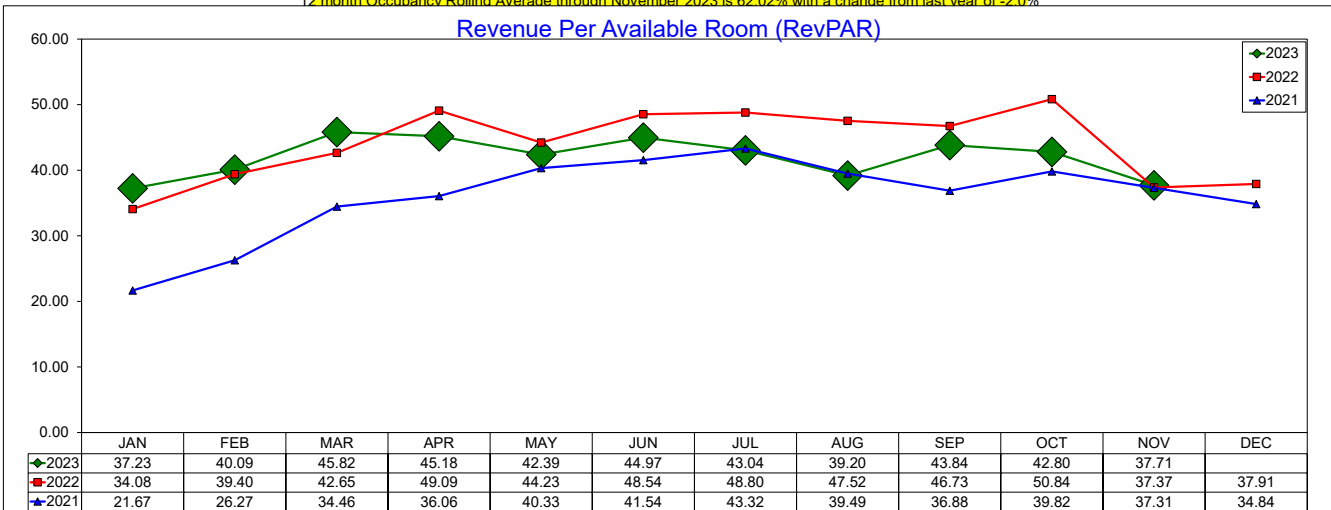
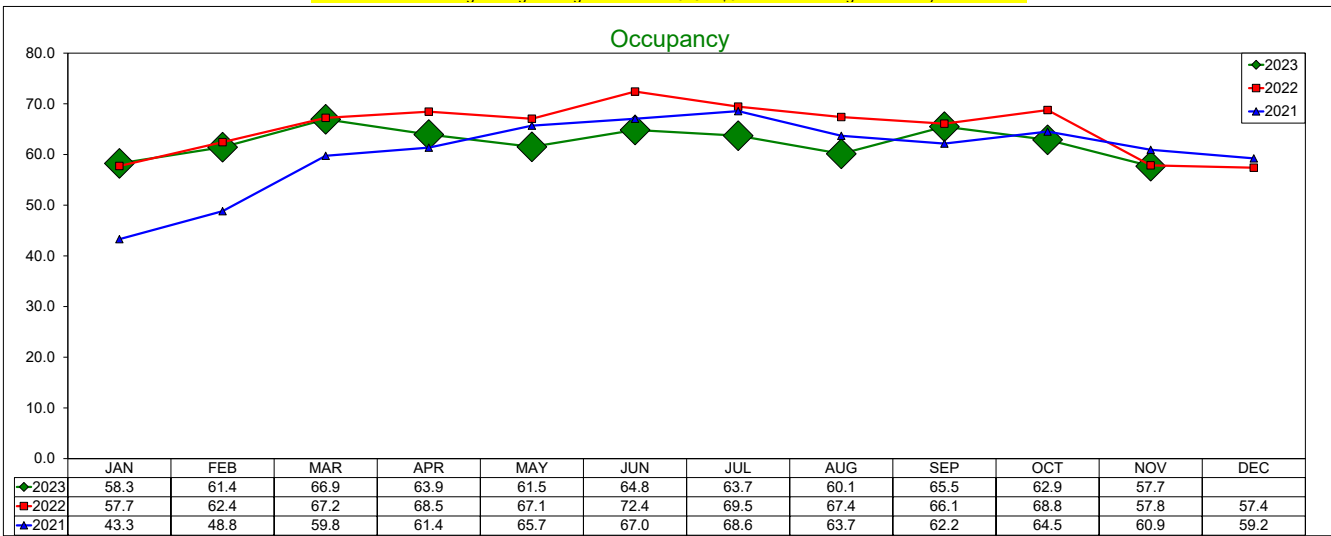
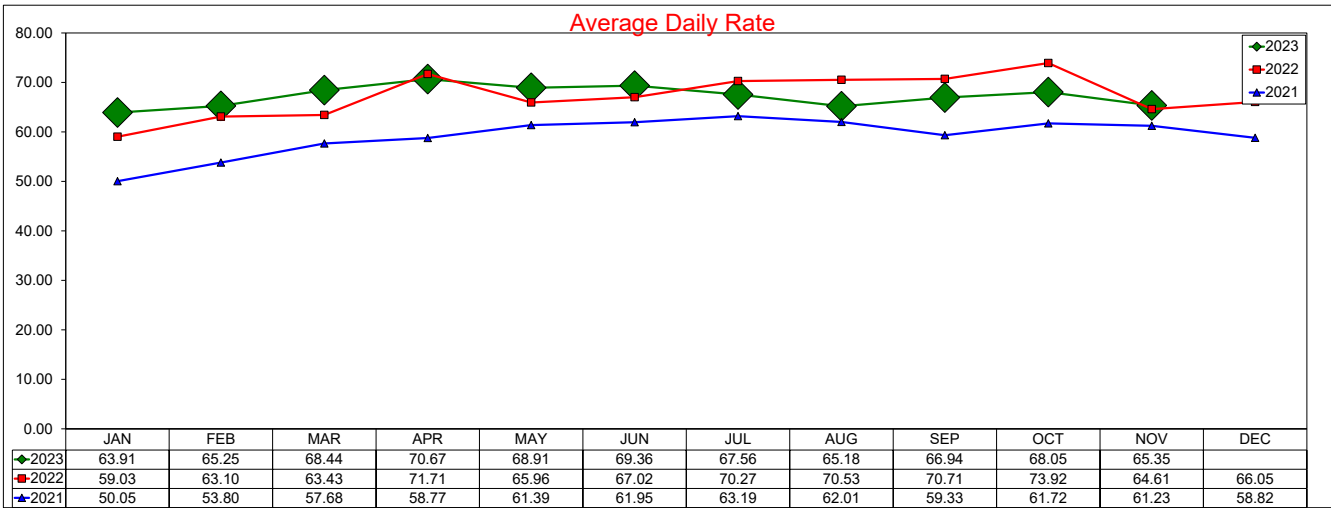
SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - All Suite/Extended Stay - Irving November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

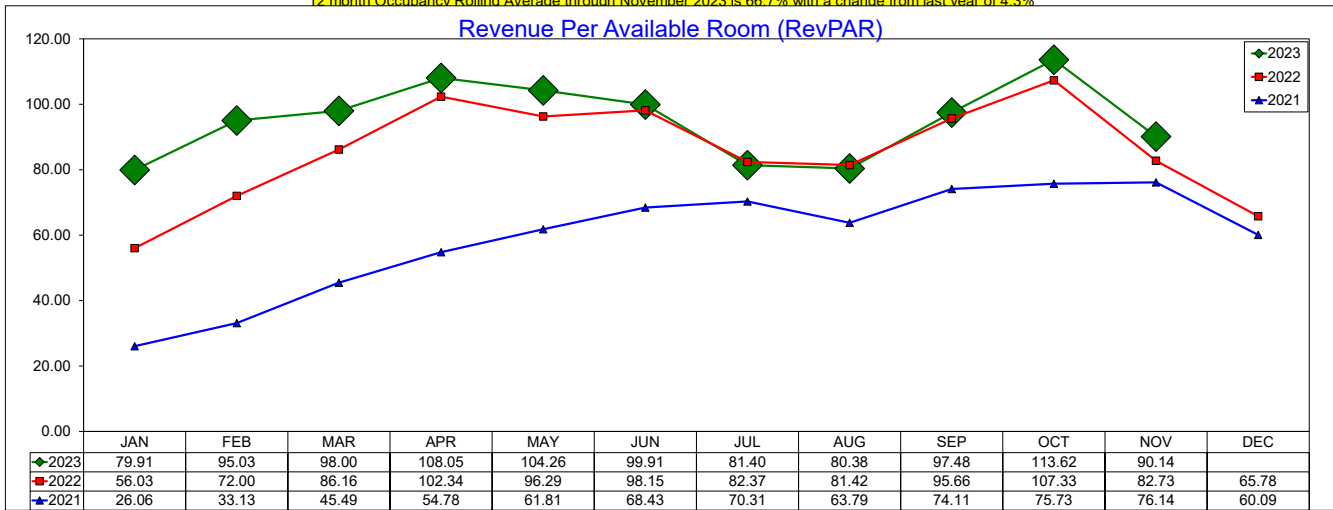
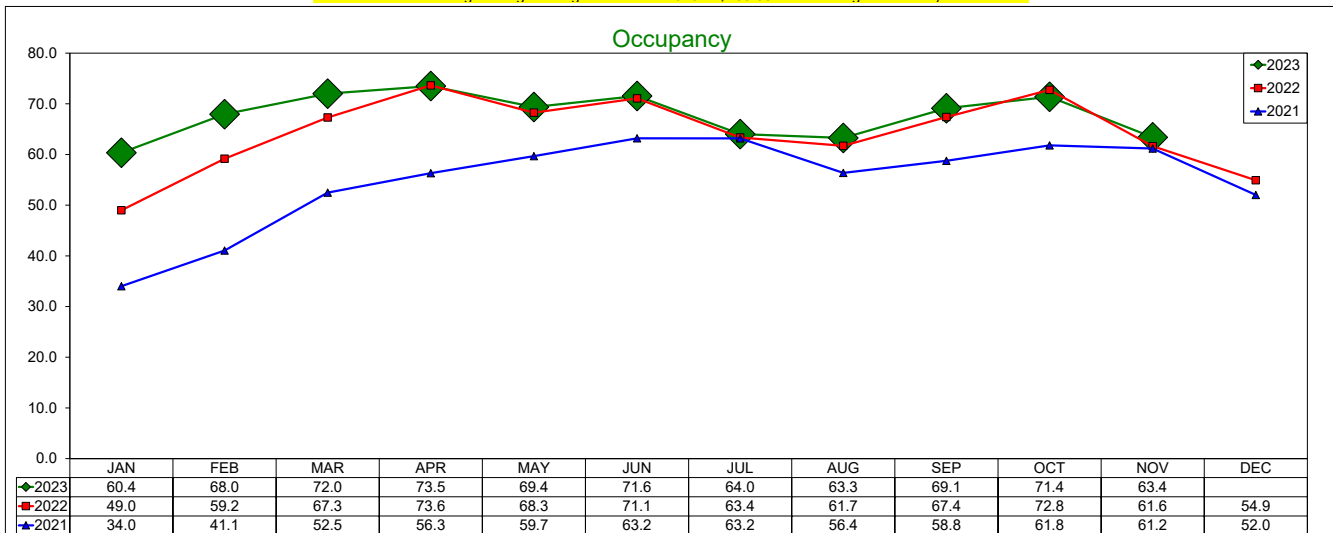
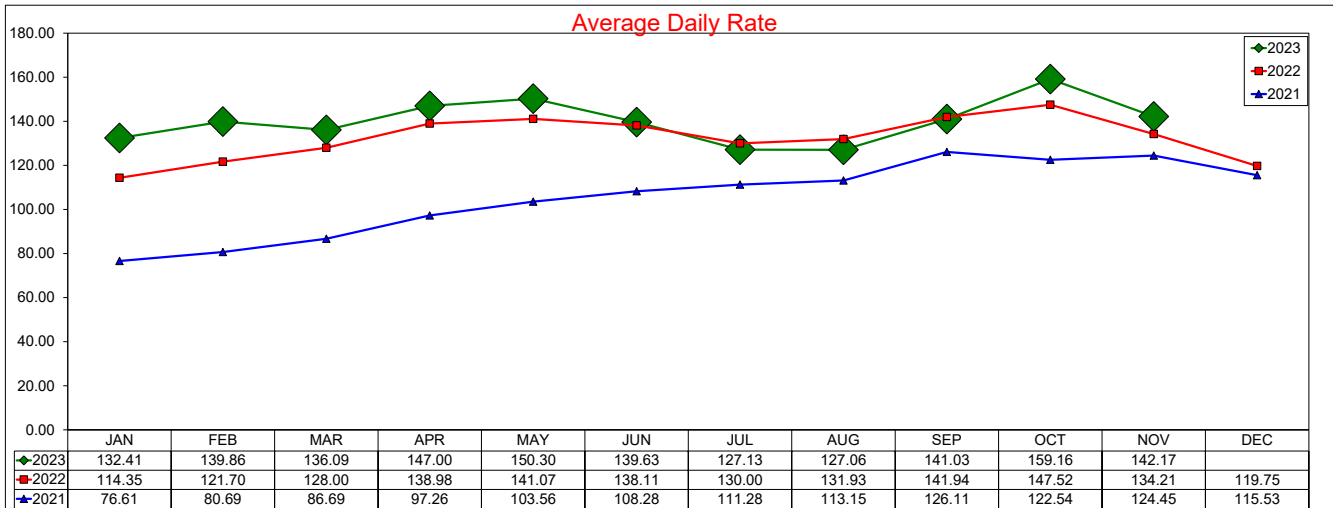
Three Year Comparison - Budget - Irving November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Las Colinas

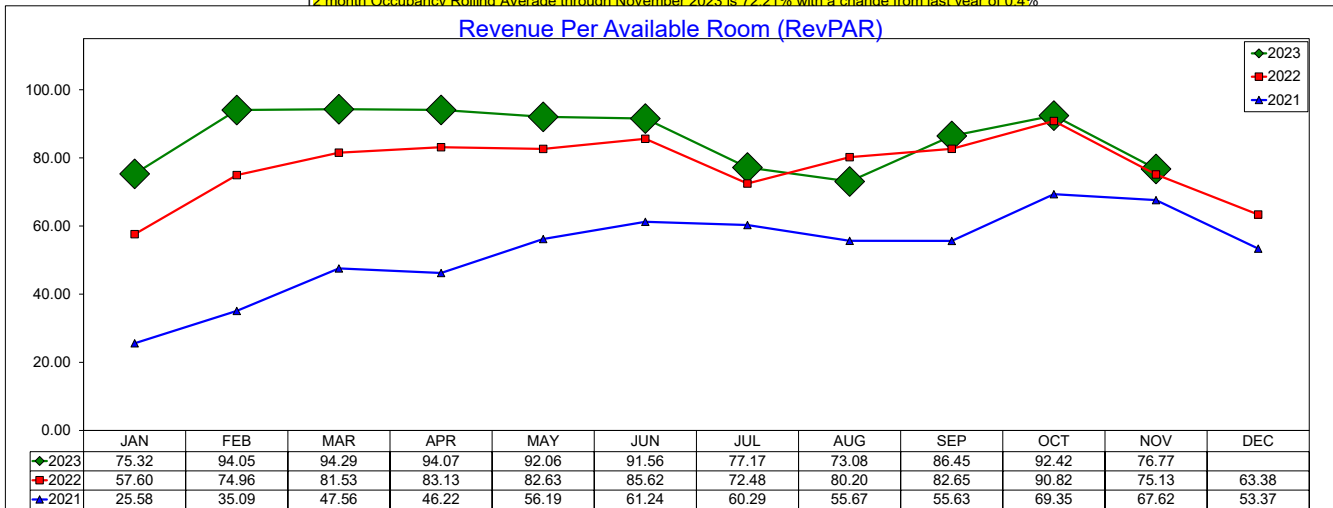
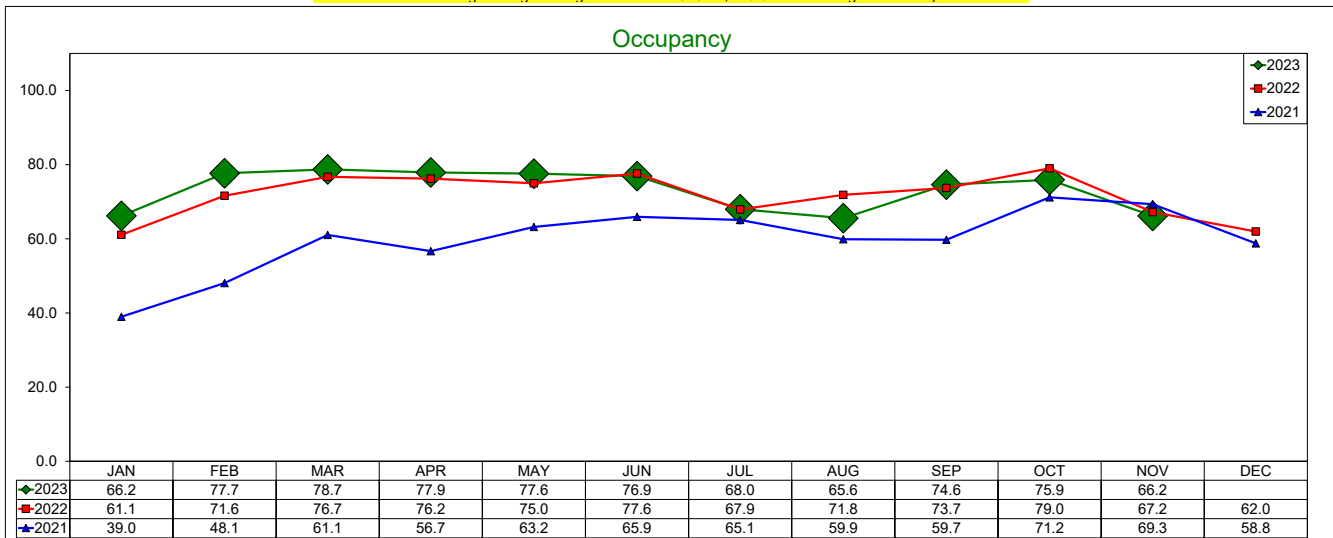
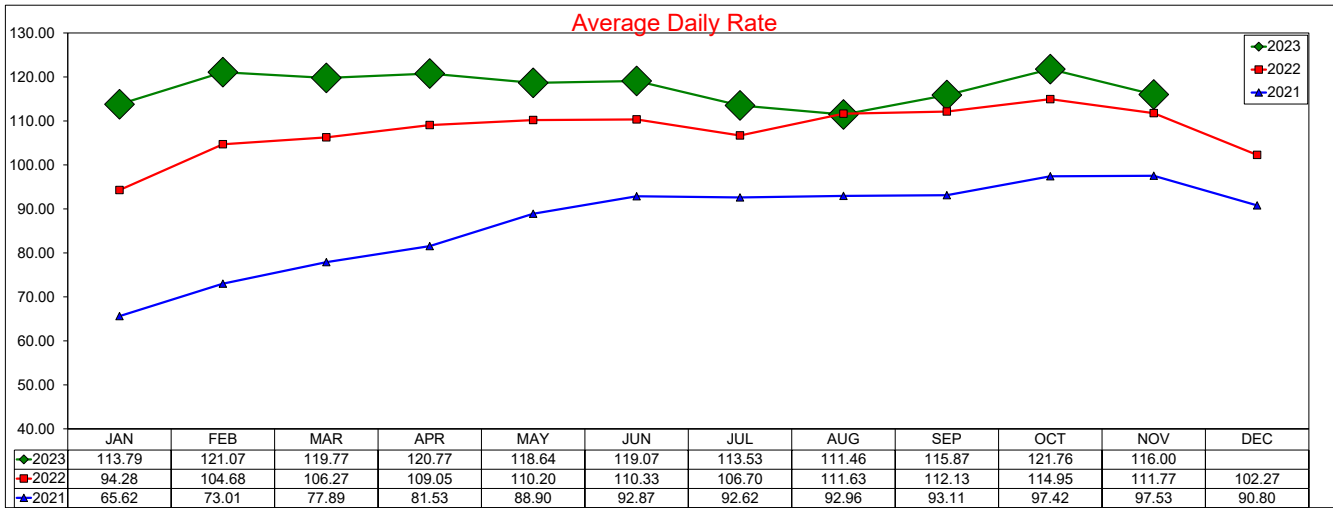
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - DFW North

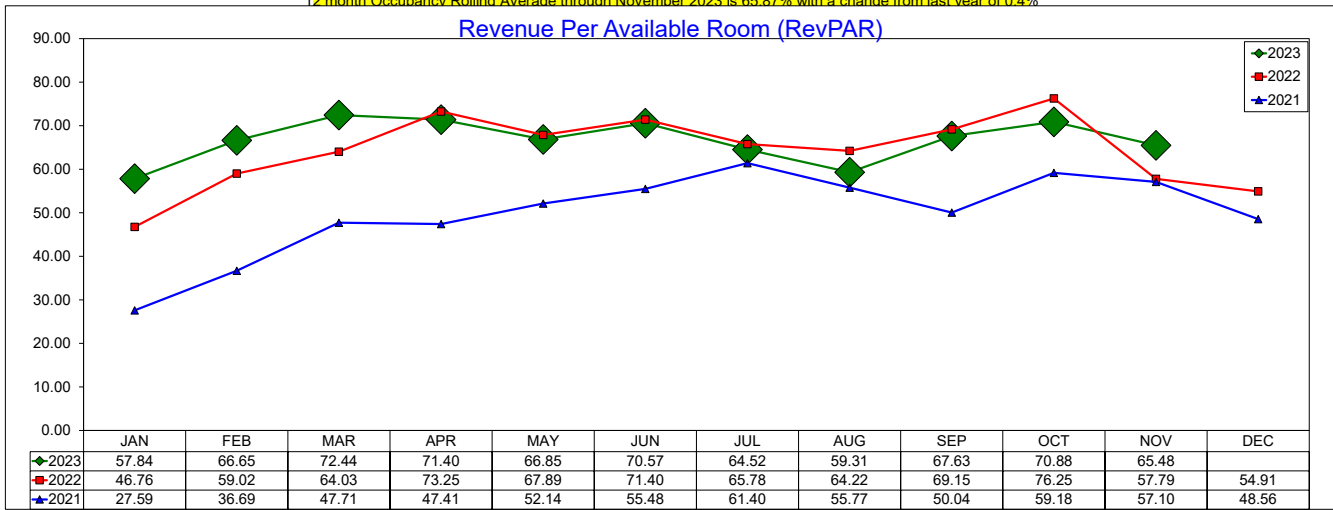
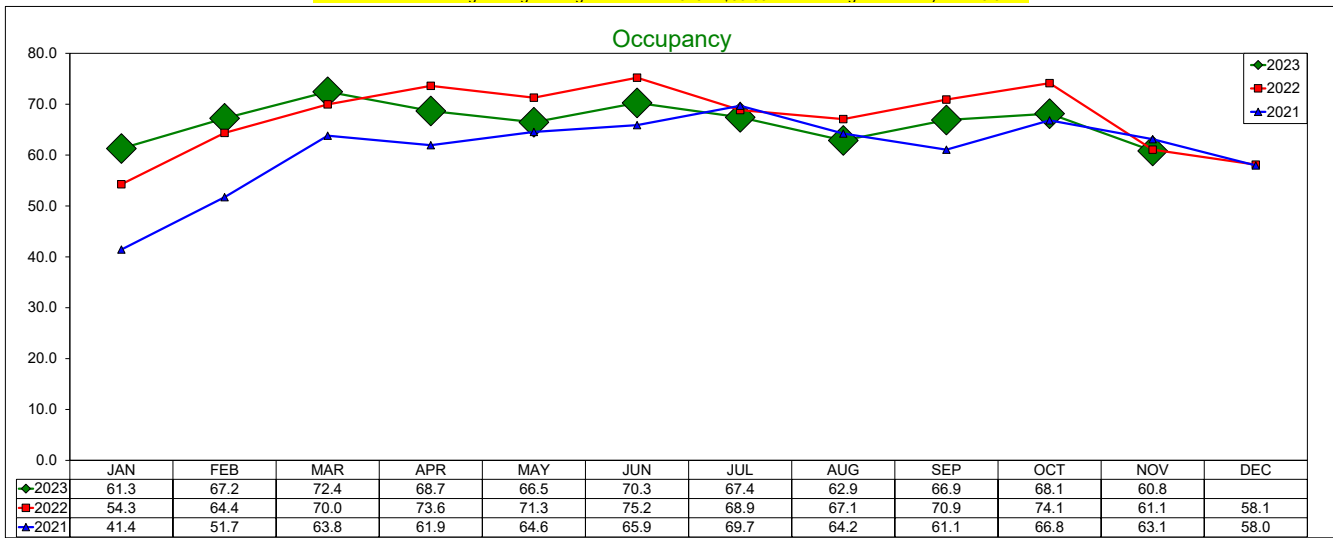
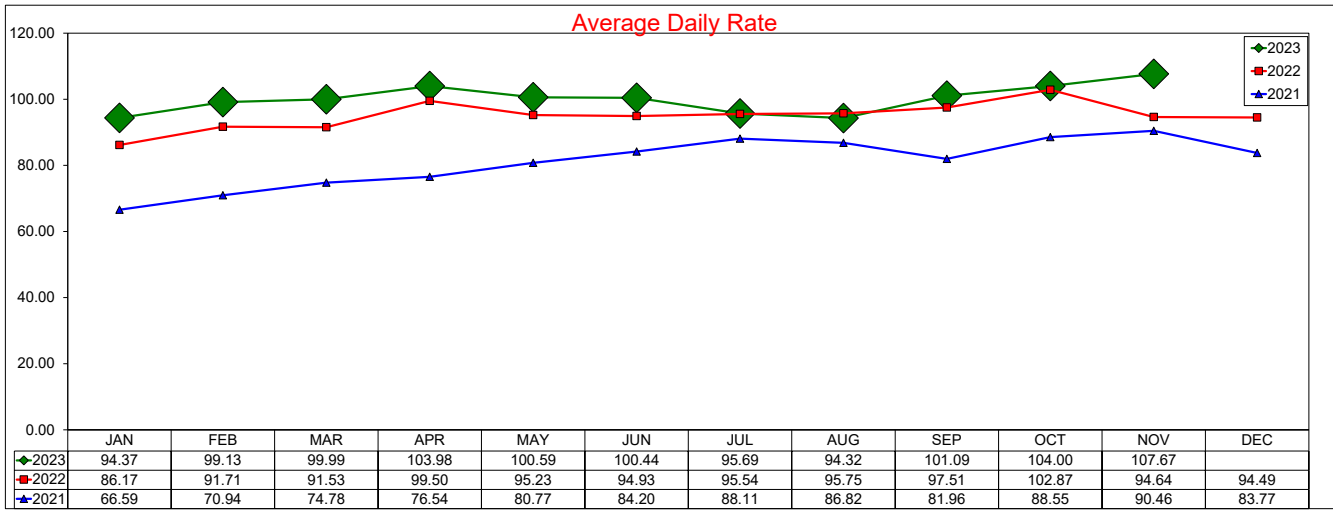
November 2023



12 month RevPAR Rolling Average through November 2023 is \$84.13 with a change from last year of 8.2%

SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

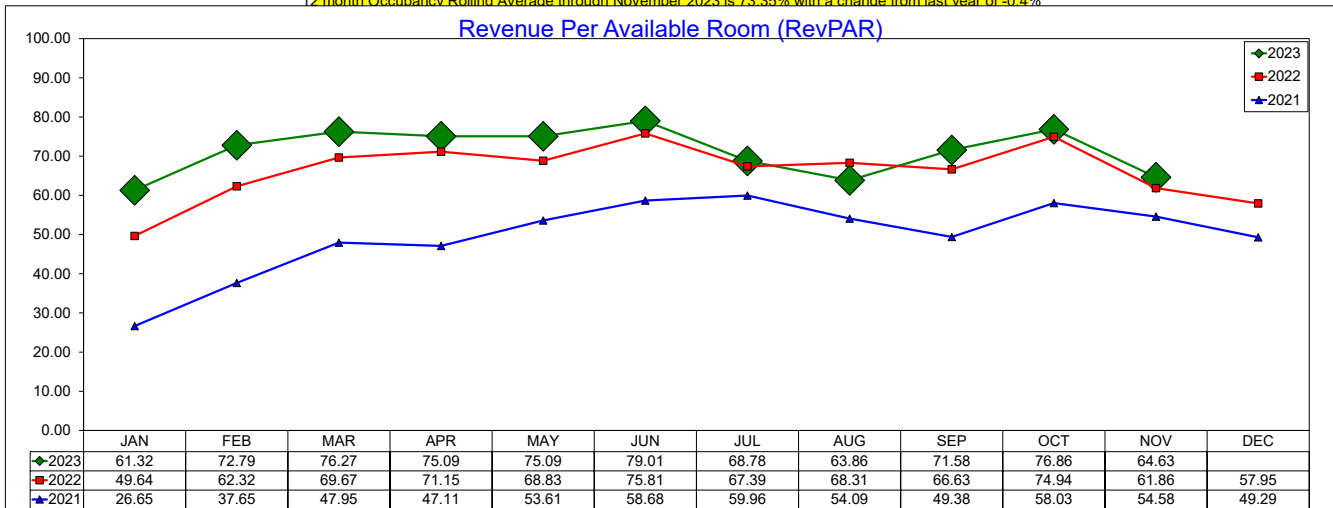
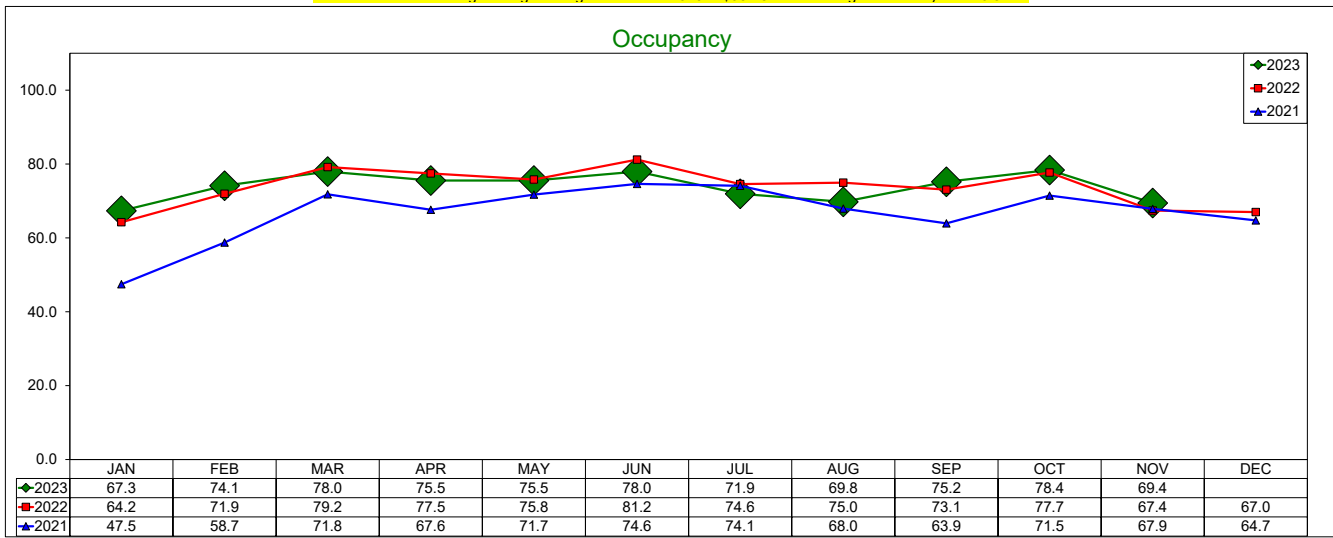
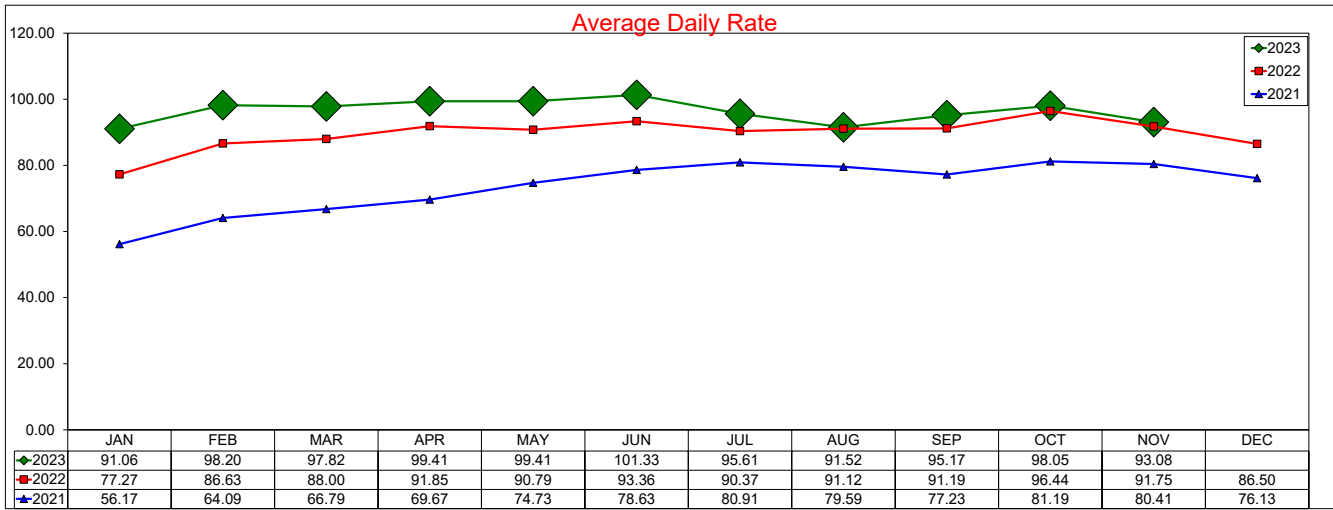
Three Year Comparison - DFW South November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Limited Service - DFW North

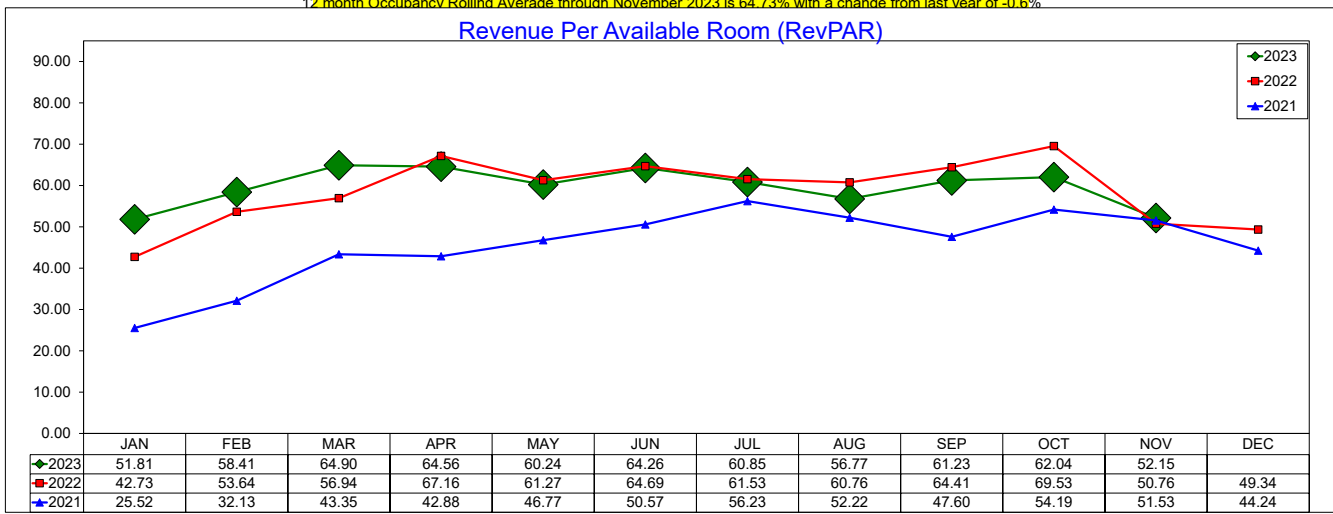
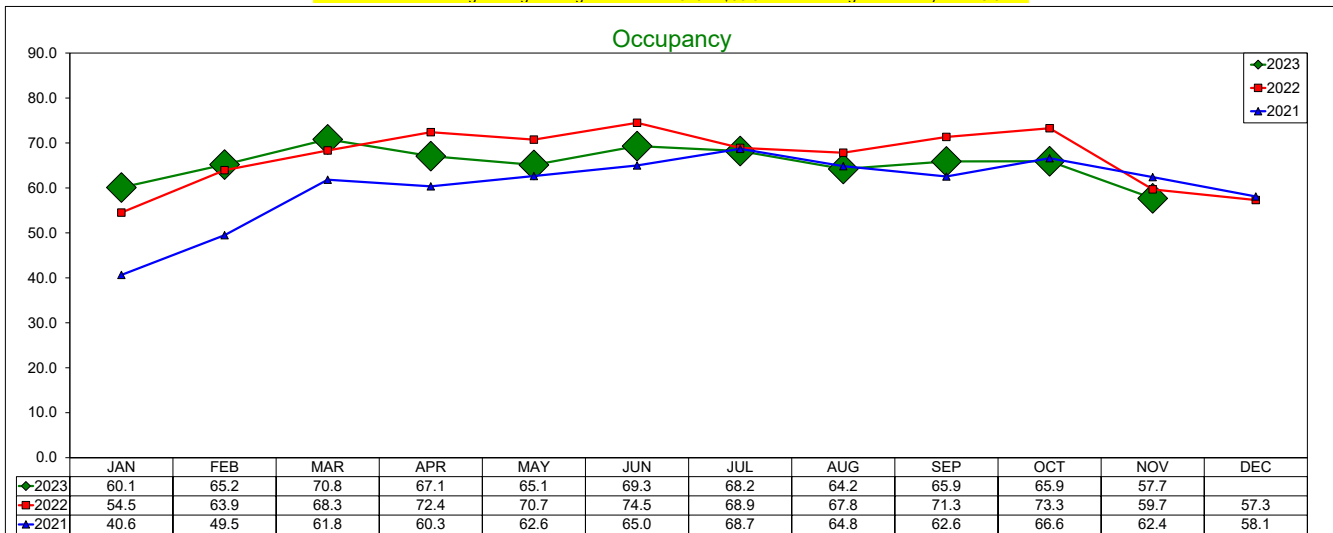
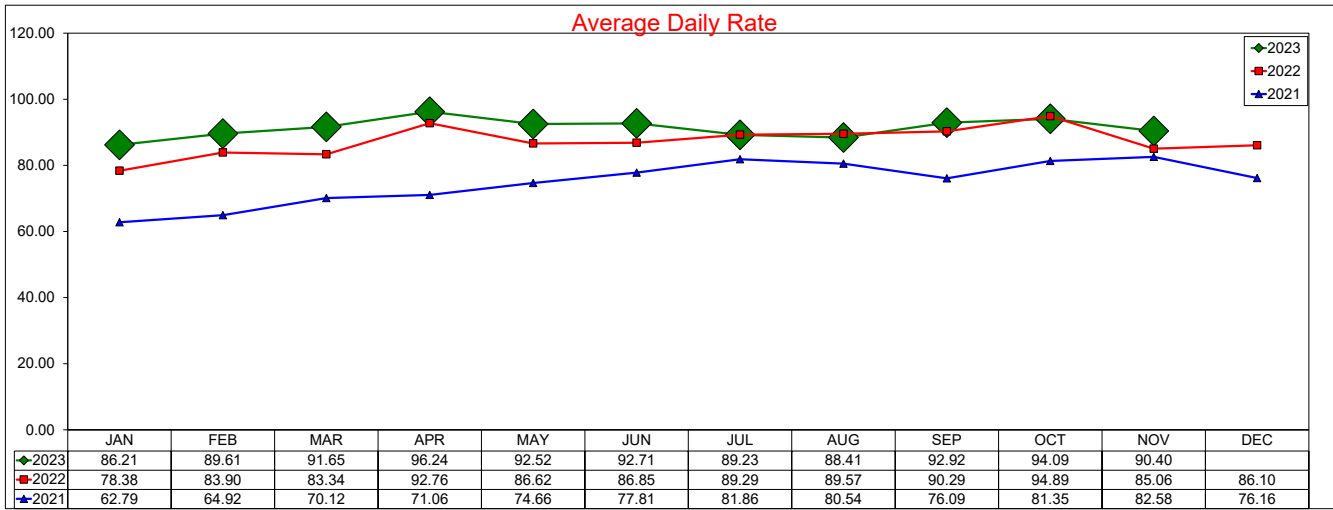
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Limited Service - DFW South

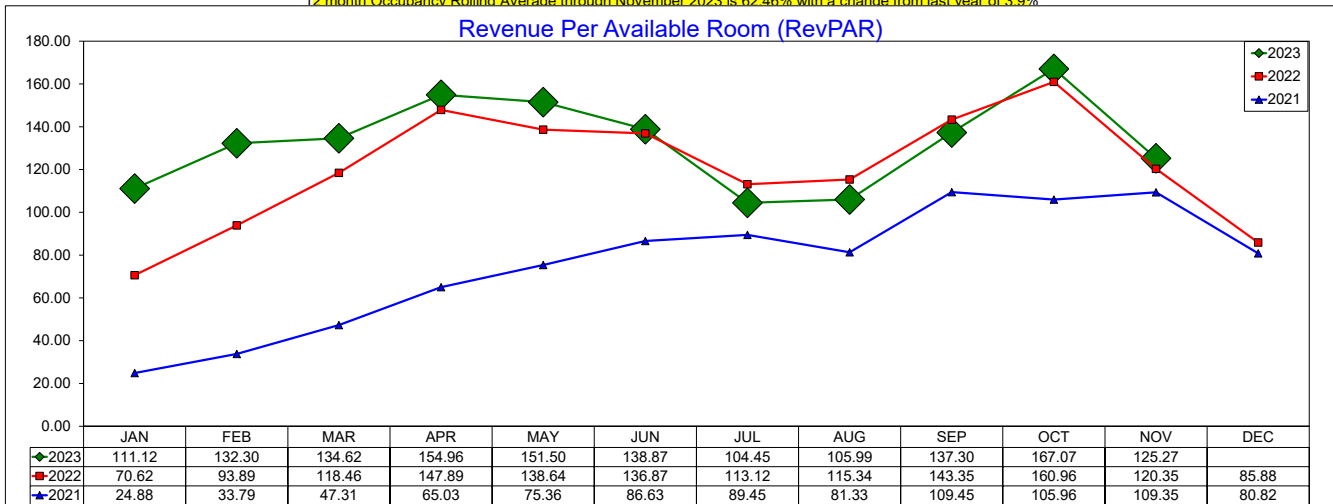
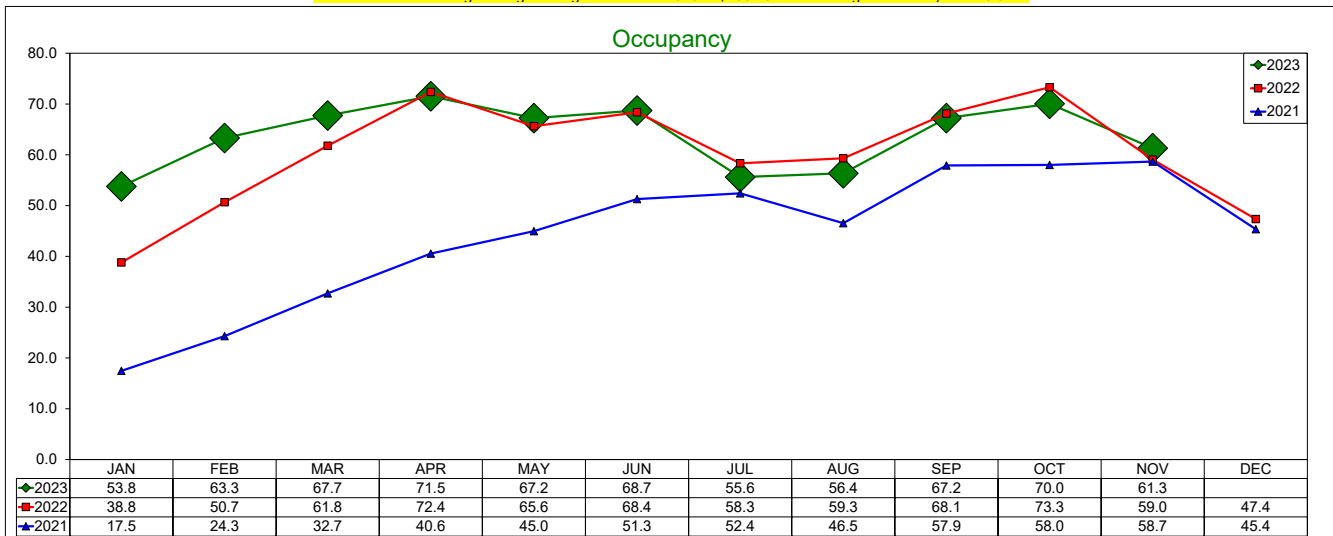
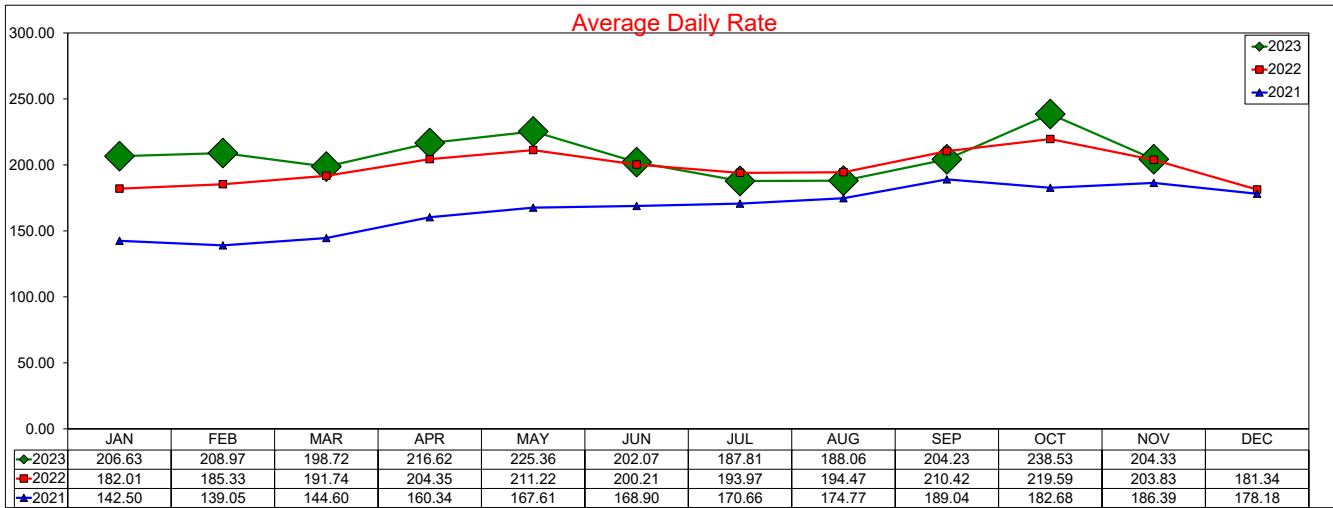
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Full Service - Las Colinas

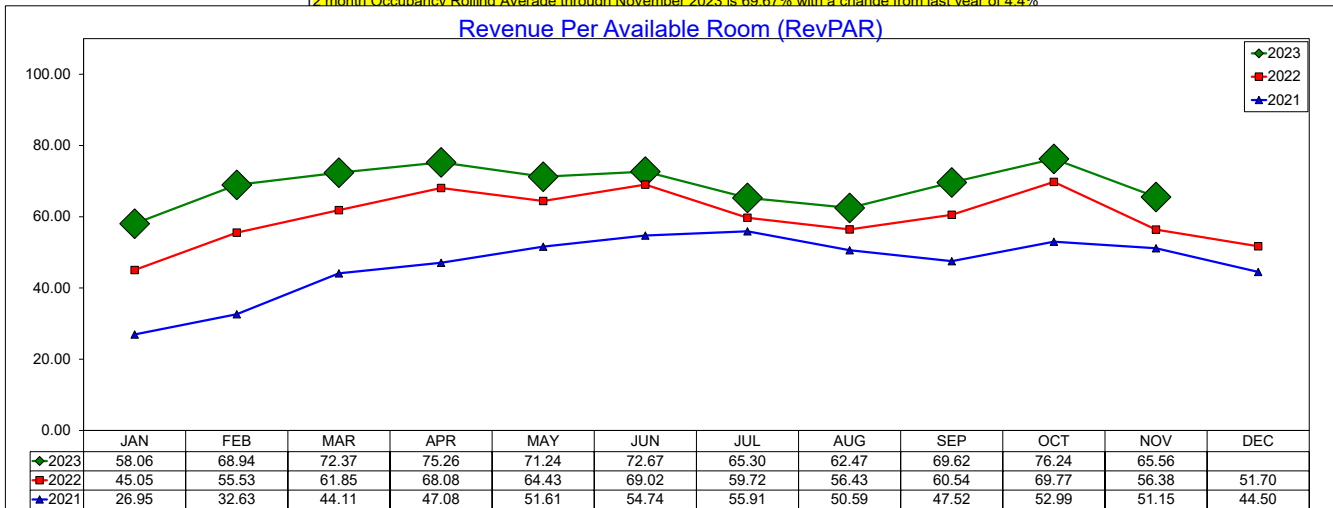
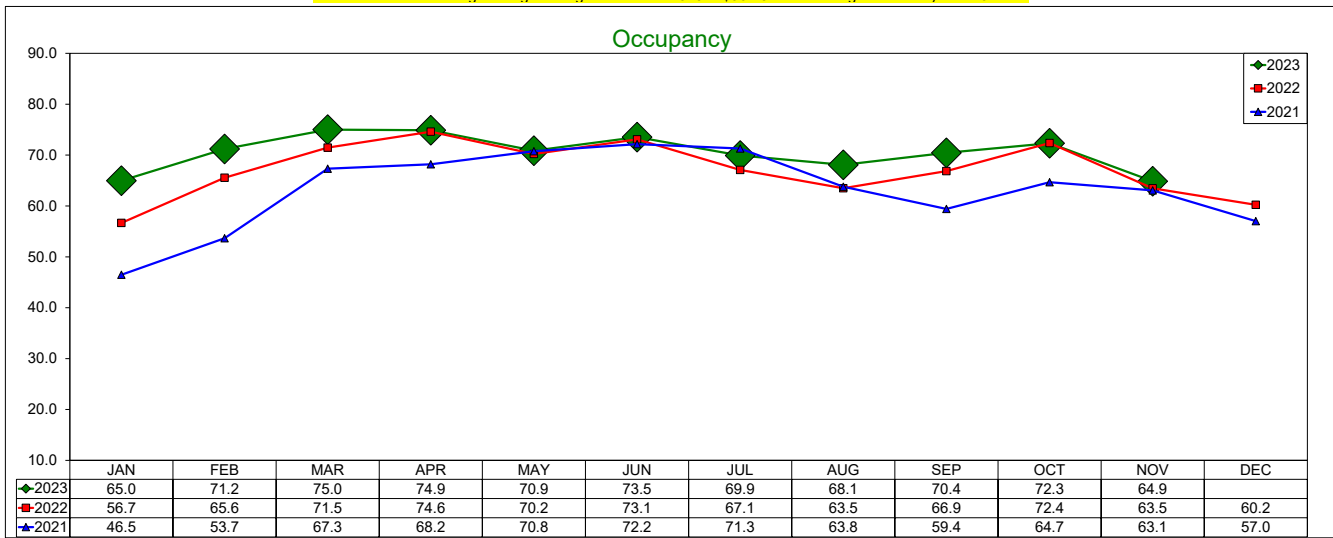
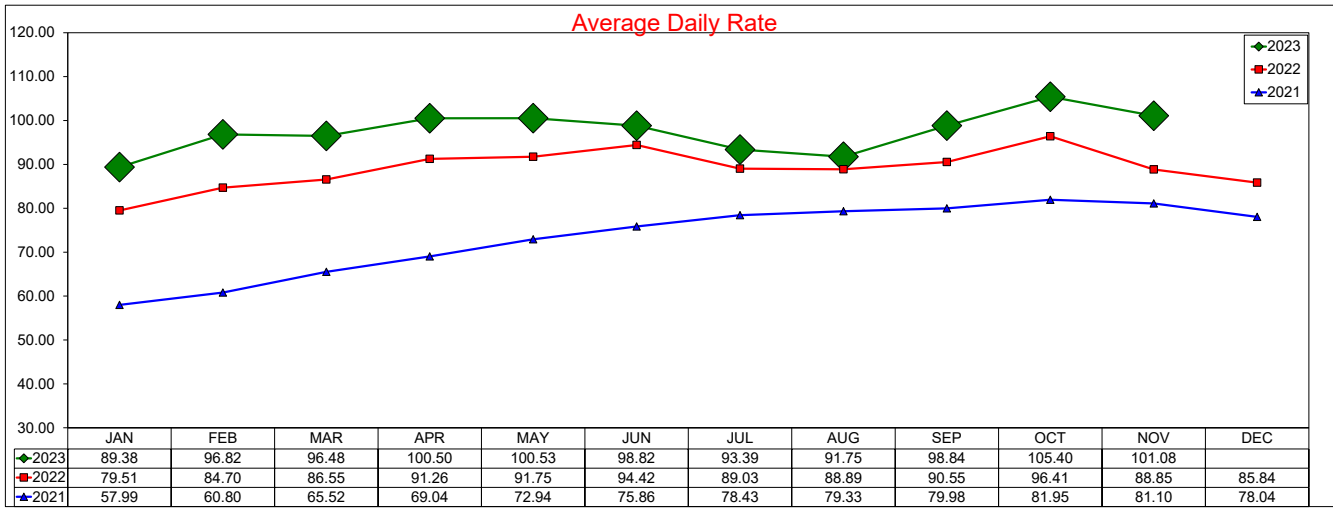
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Limited Service - Las Colinas

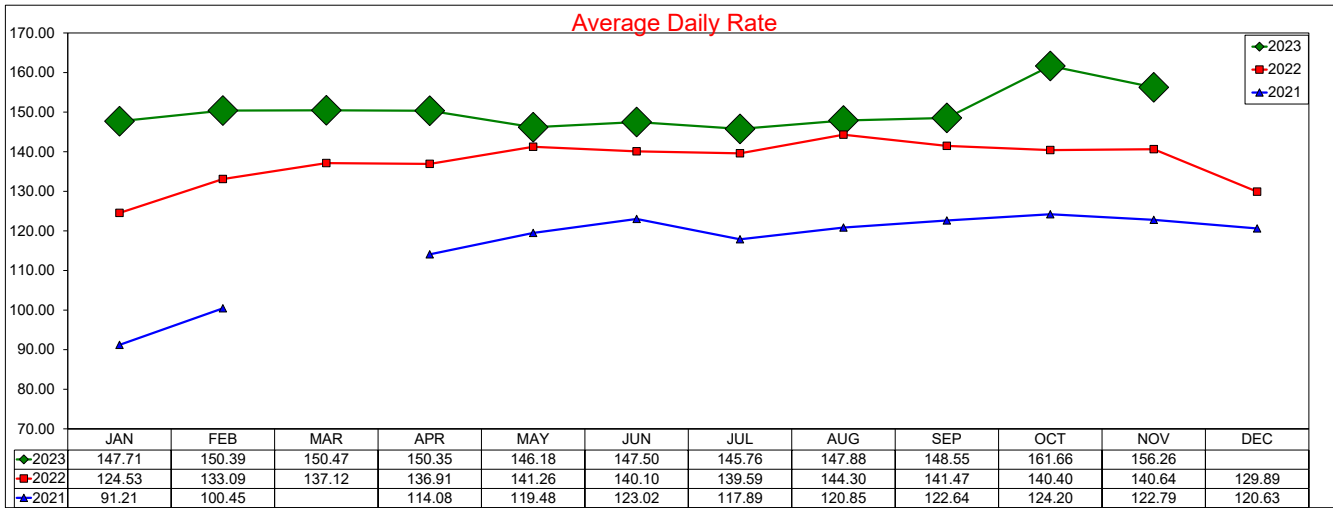
November 2023



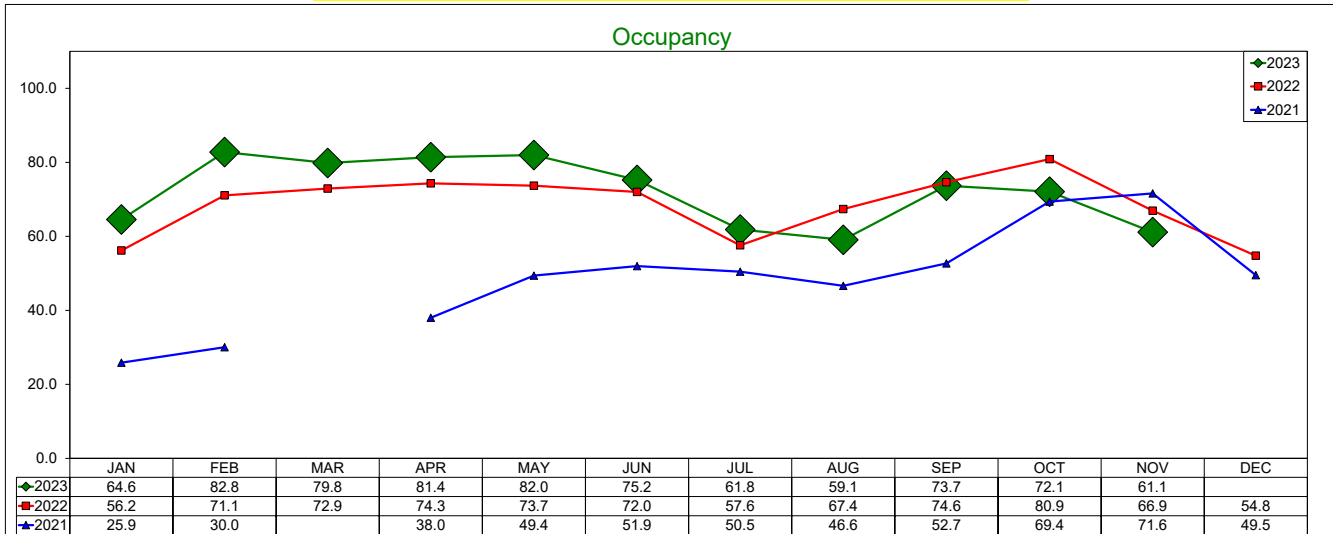
SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Full Service - DFW North

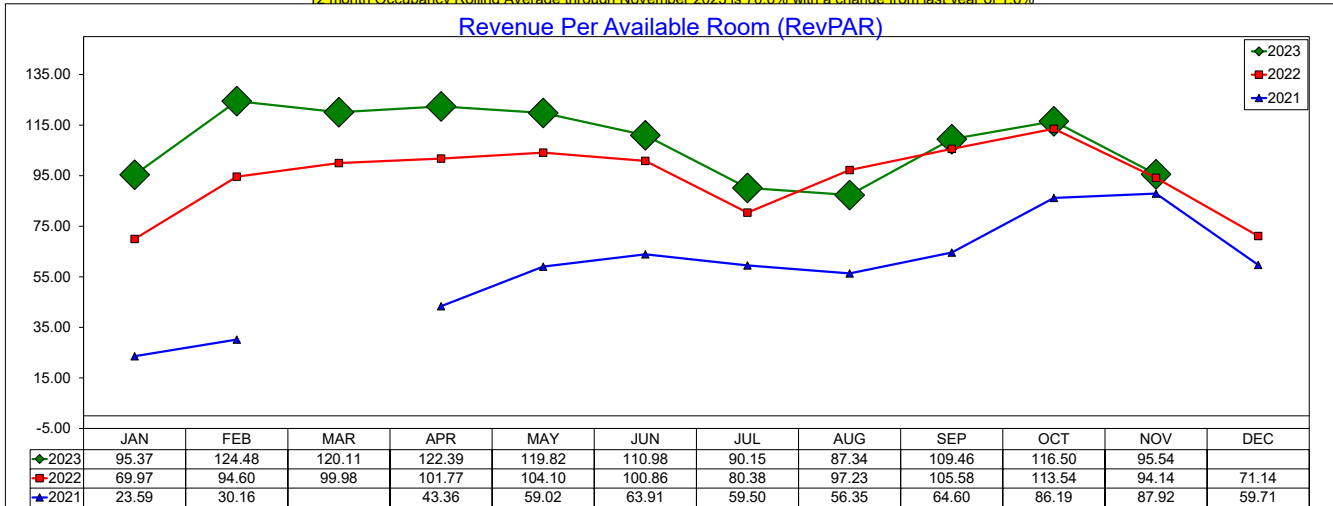
November 2023



12 month ADR Rolling Average through November 2023 is \$148.85 with a change from last year of 8.2%



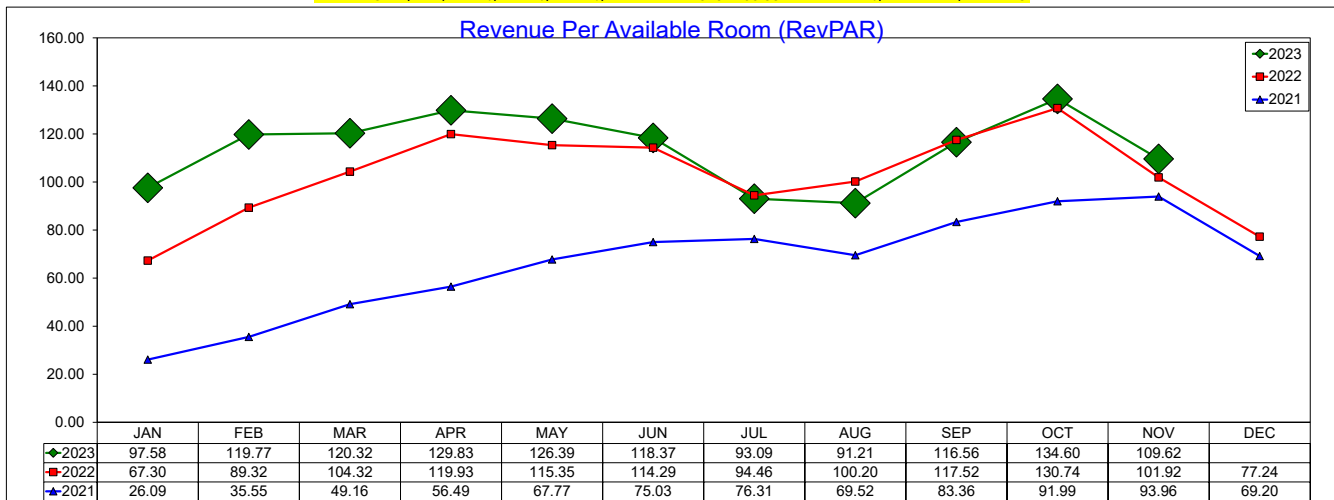
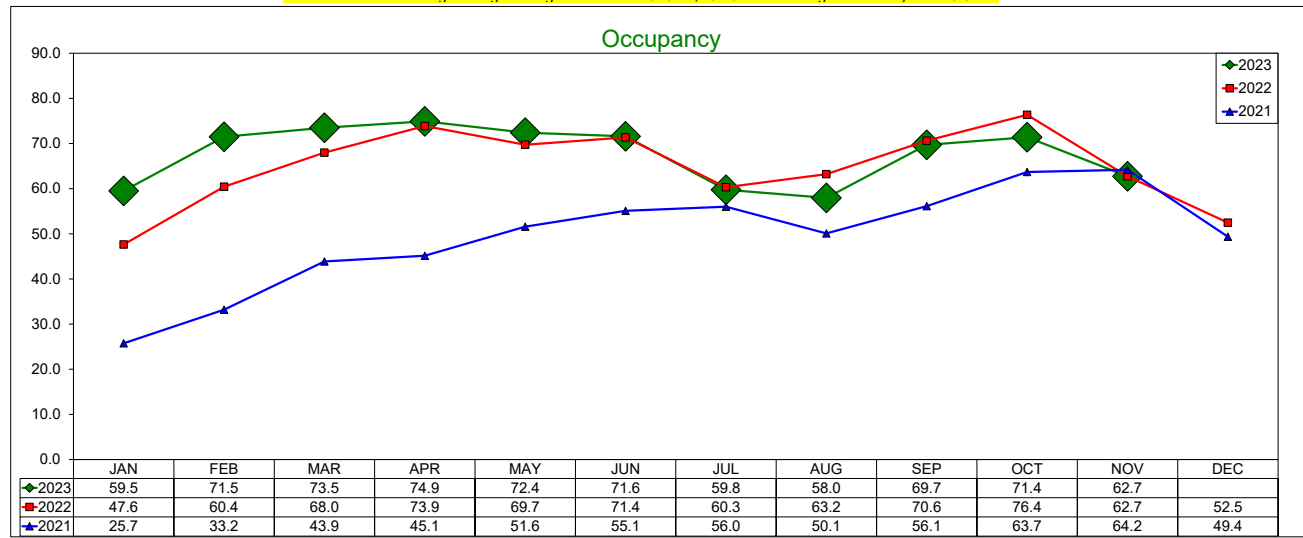
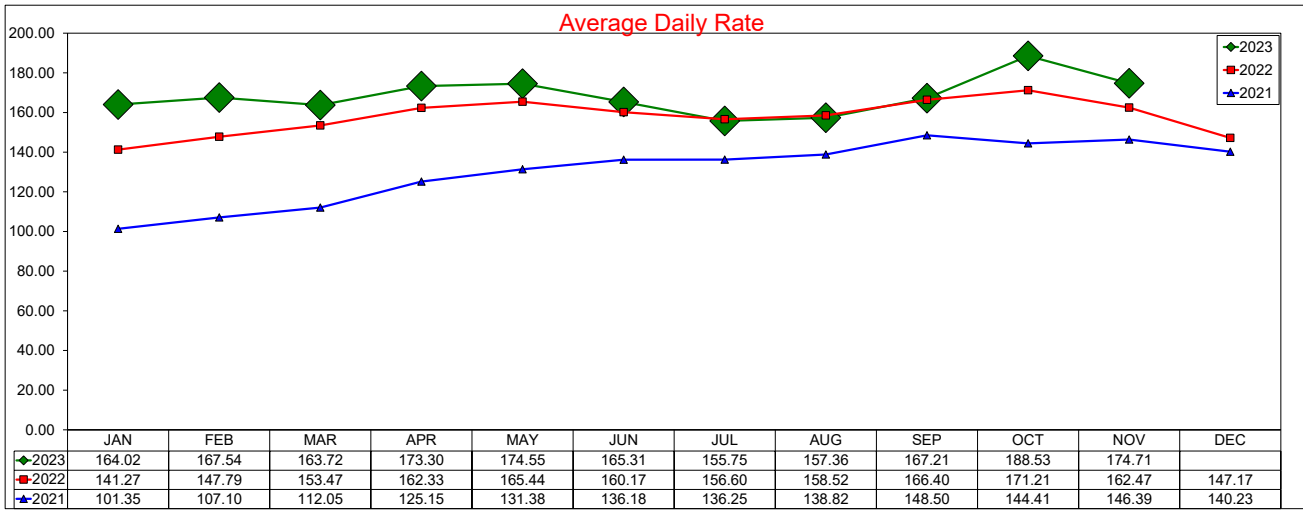
12 month Occupancy Rolling Average through November 2023 is 70.6% with a change from last year of 1.6%



12 month RevPAR Rolling Average through November 2023 is \$105.08 with a change from last year of 9.9%

SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

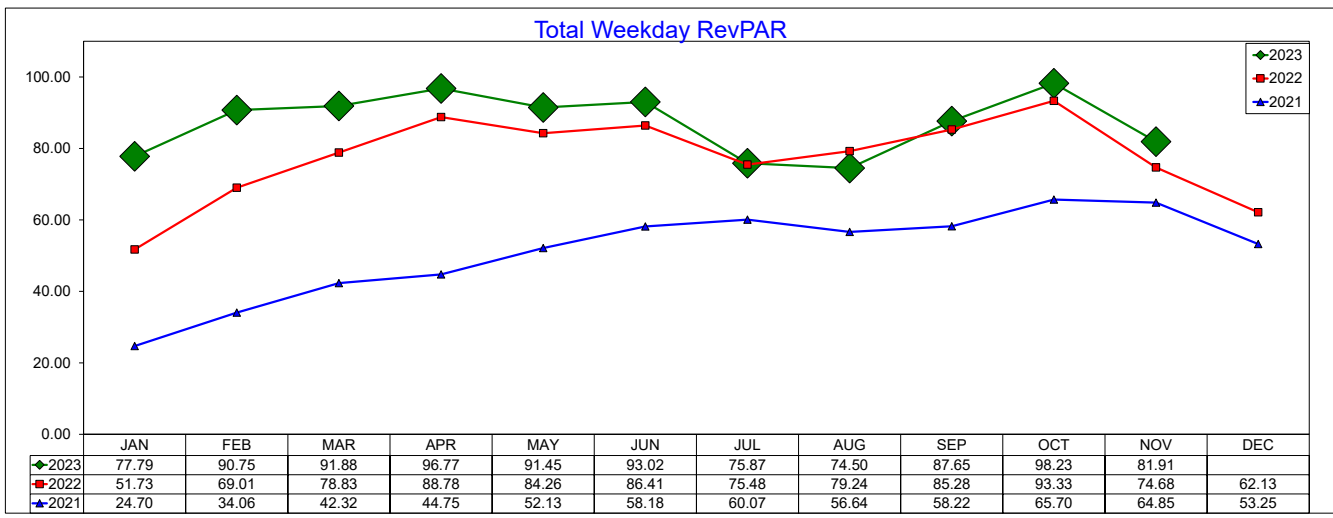
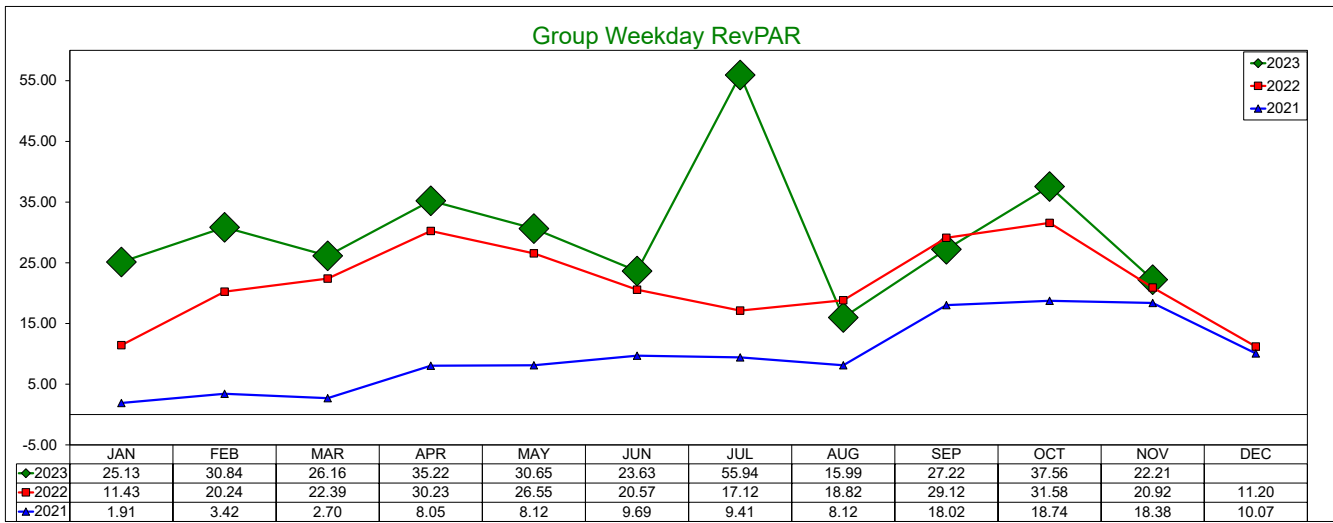
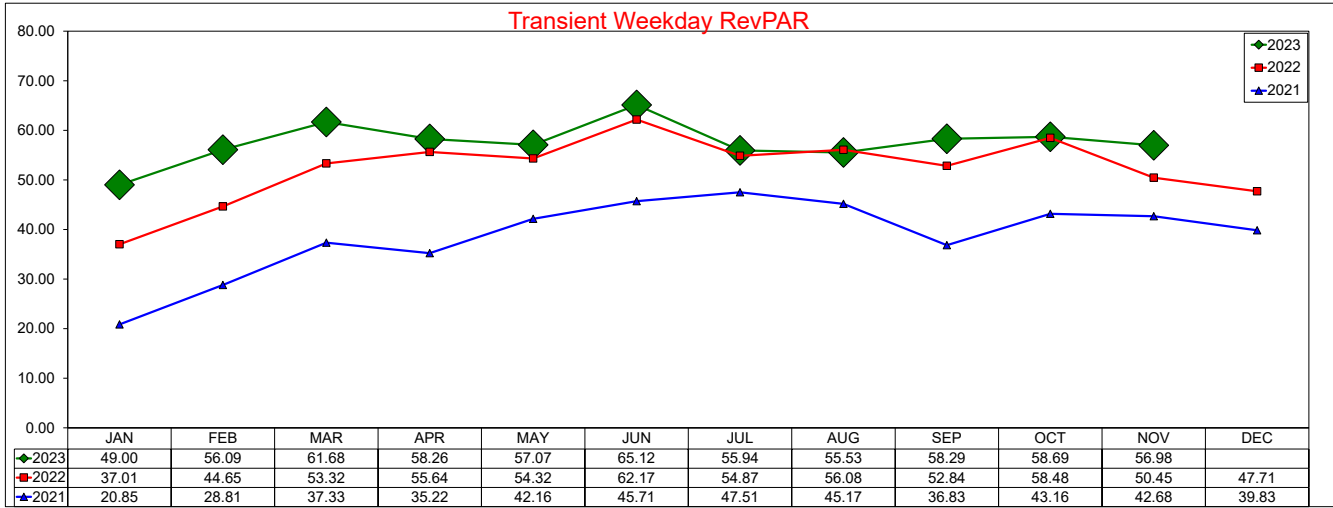
Three Year Comparison - Luxury/Full Service - Irving November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Weekday - RevPAR

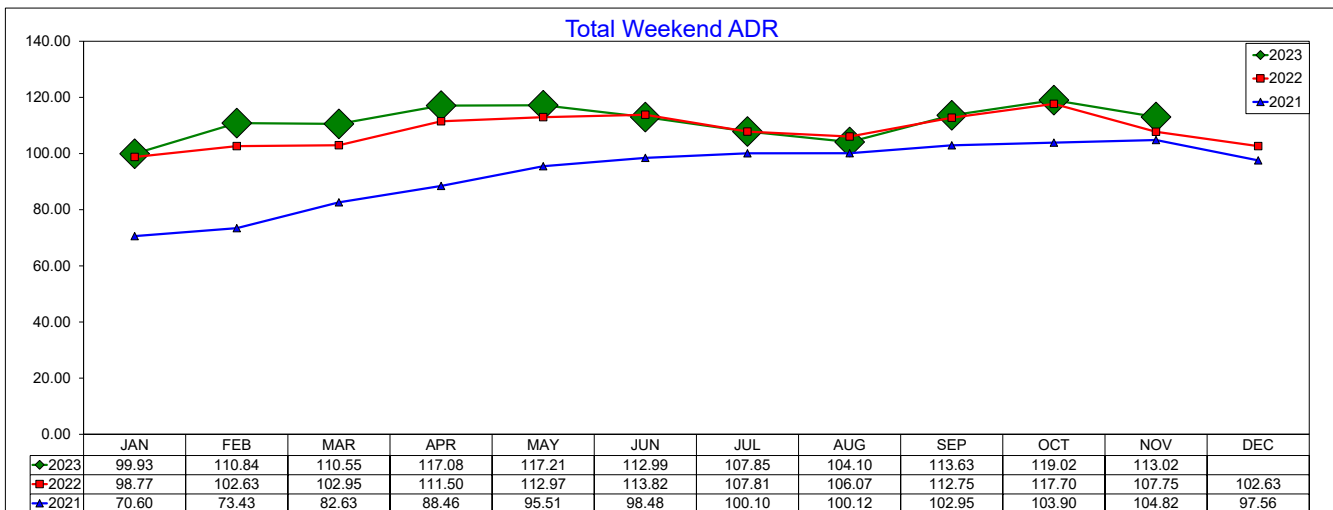
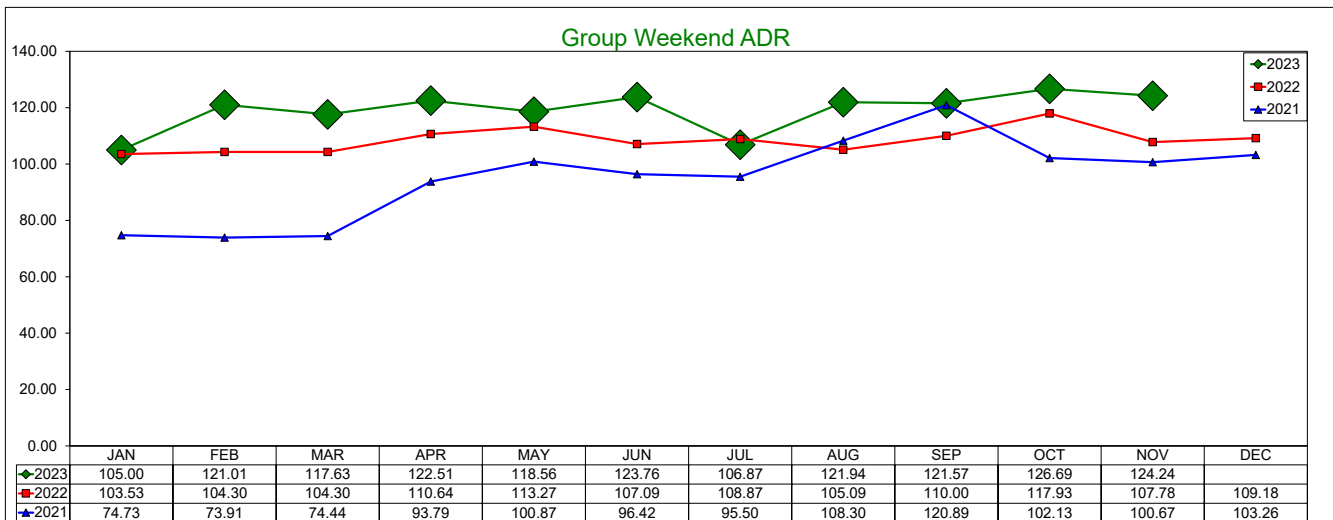
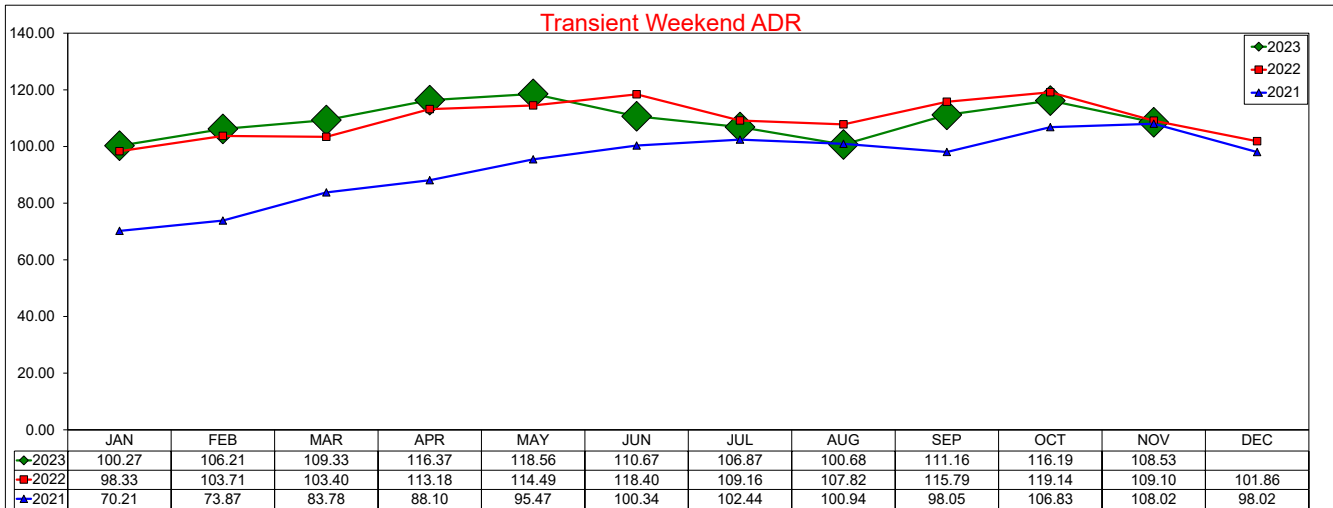
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

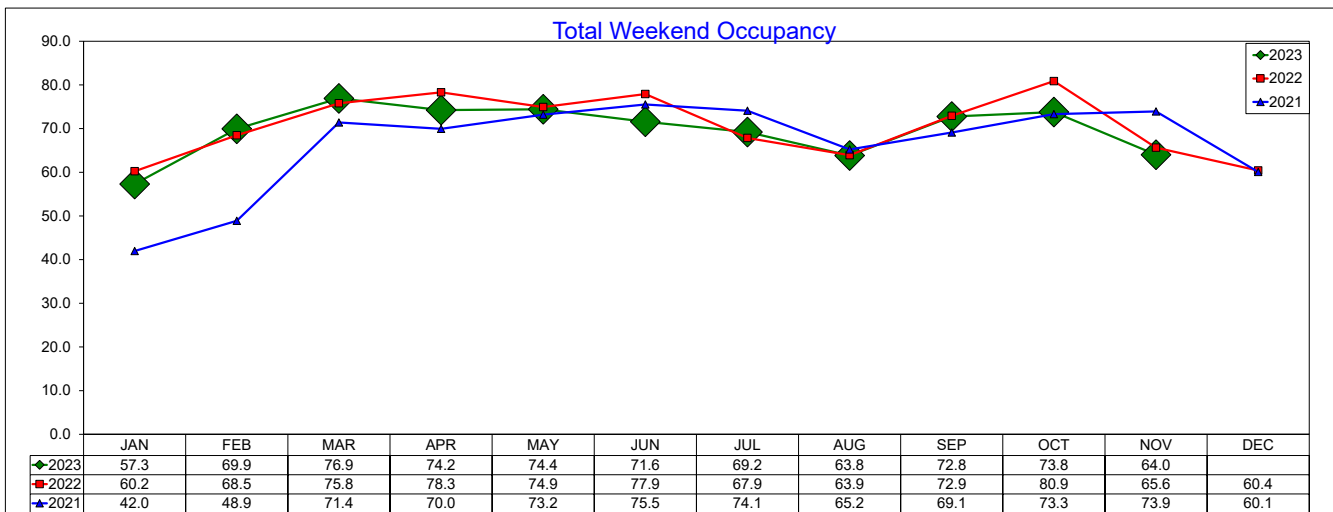
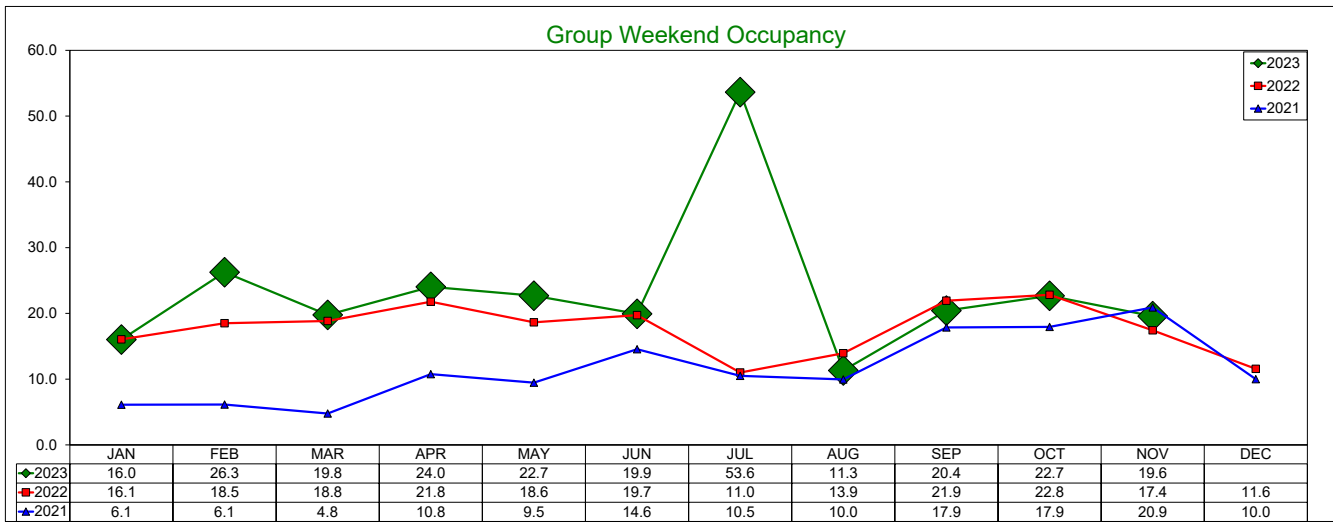
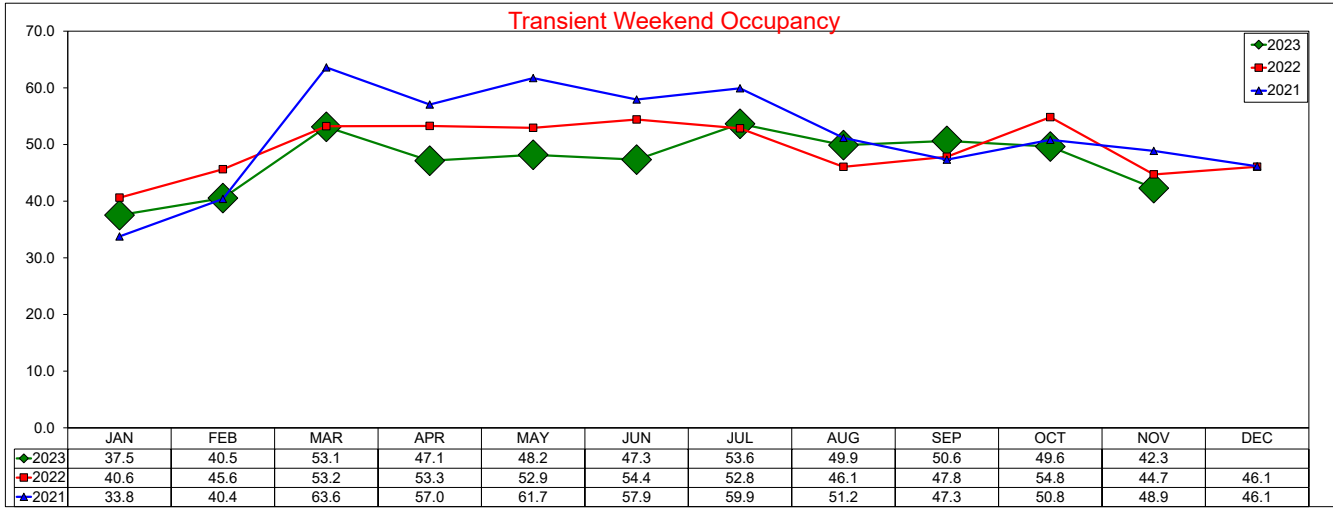
Three Year Comparison - Weekend - ADR

November 2023



Three Year Comparison - Weekend - Occupancy

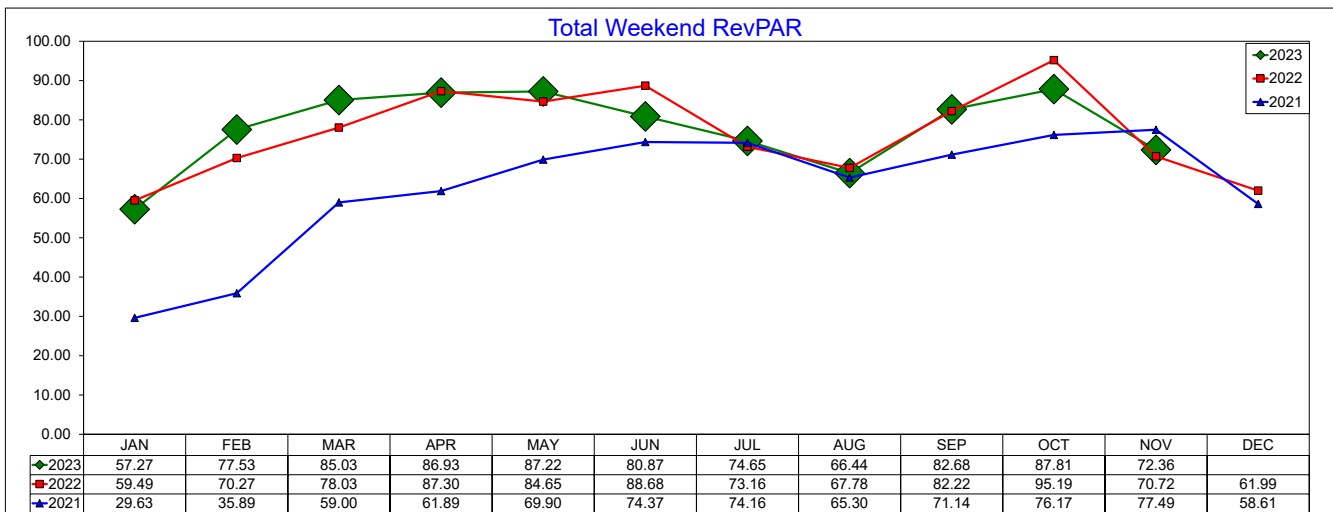
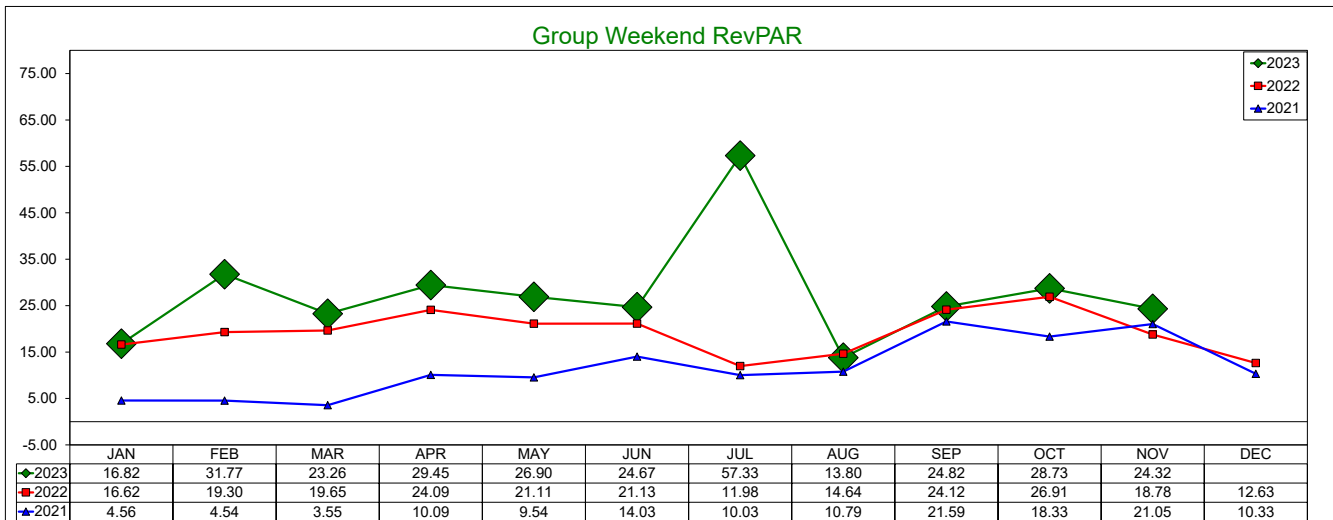
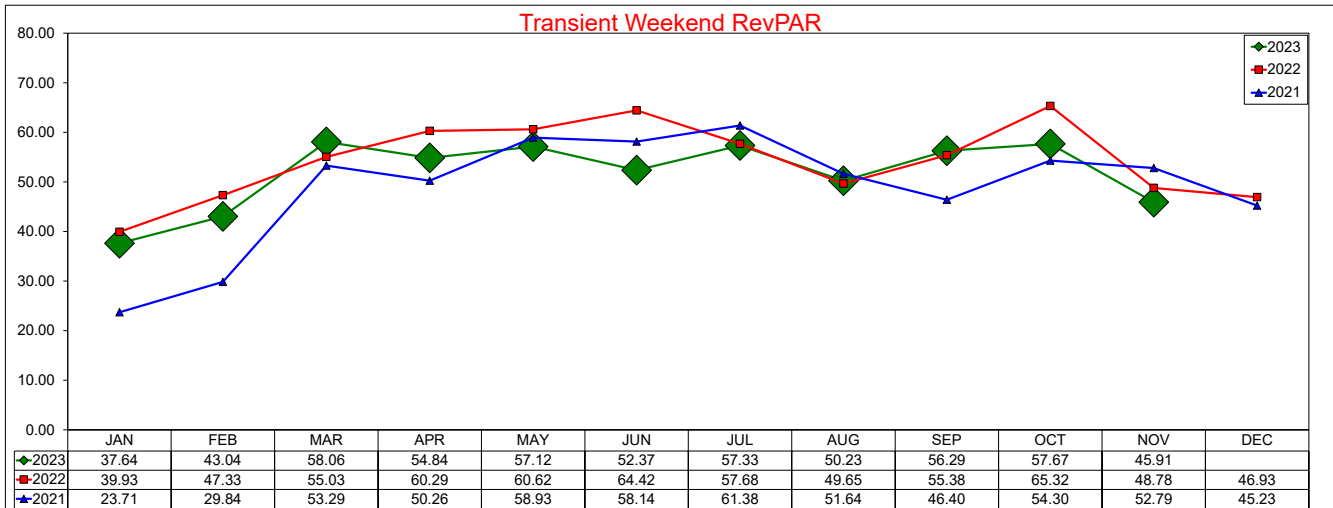
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Weekend - RevPAR

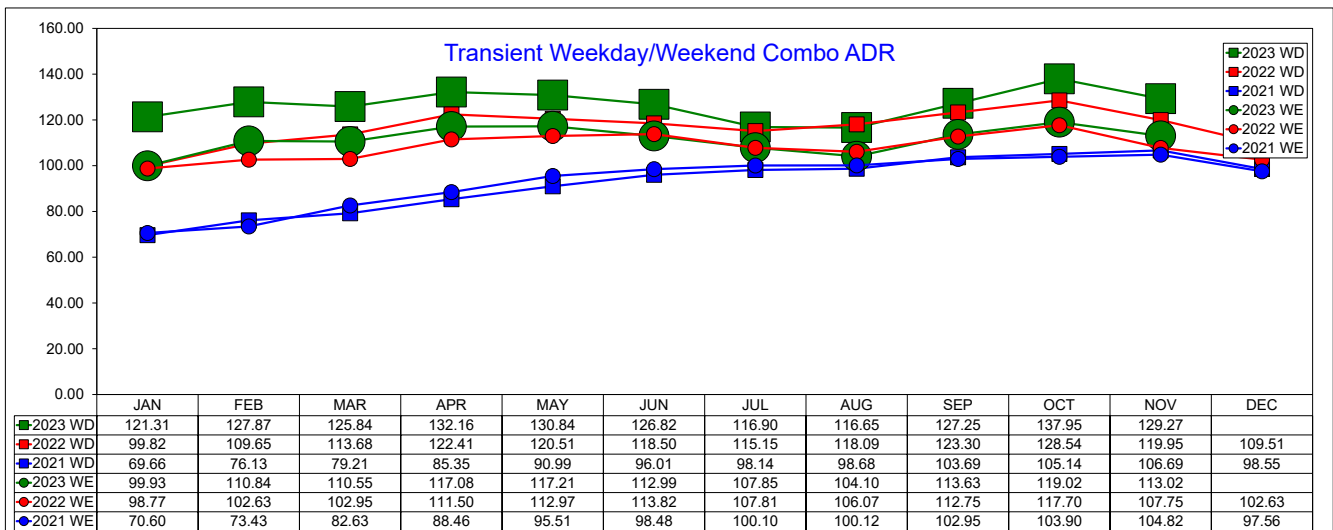
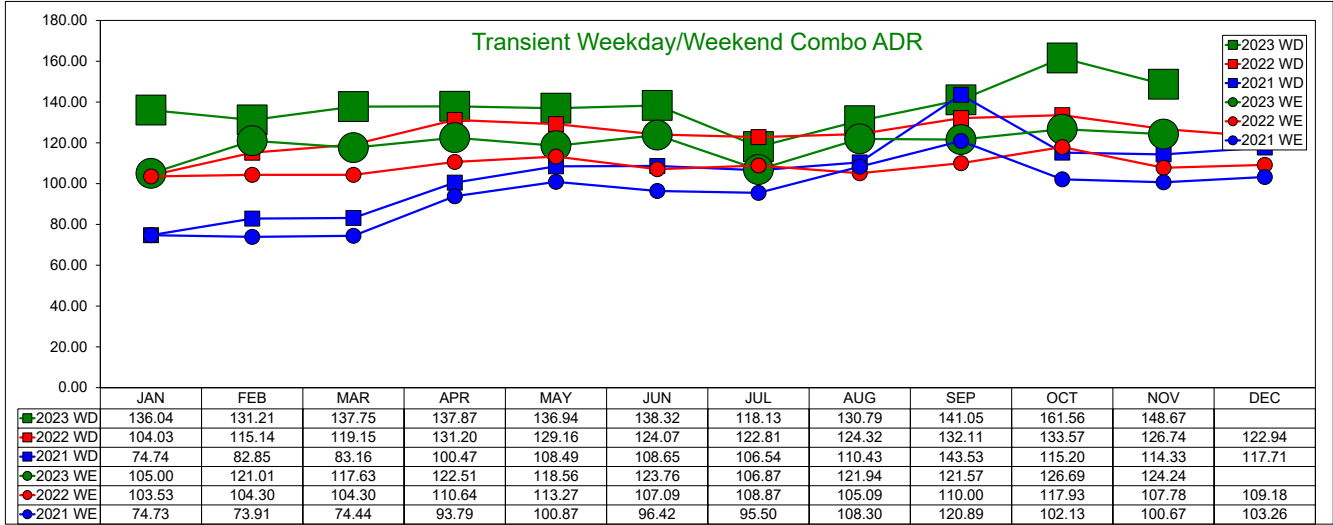
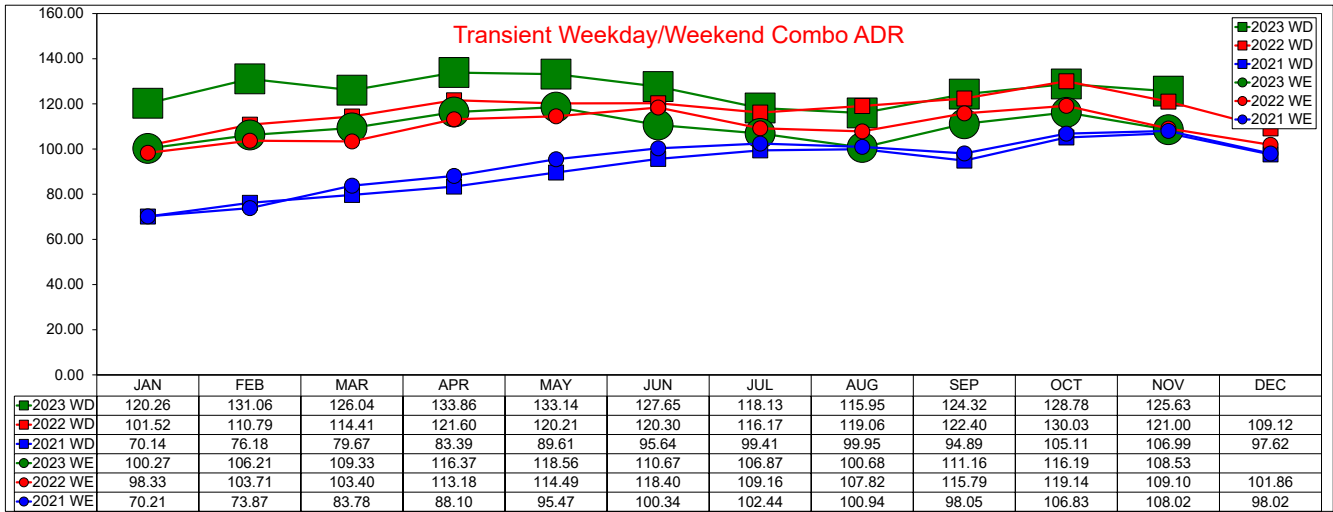
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Weekday/Weekend Combo - ADR

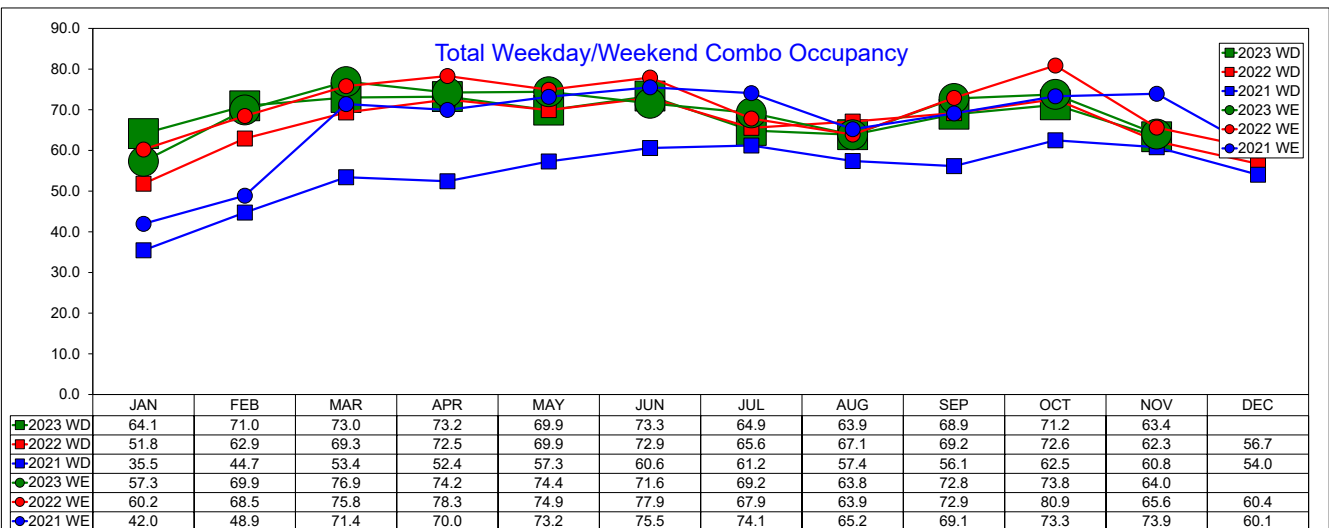
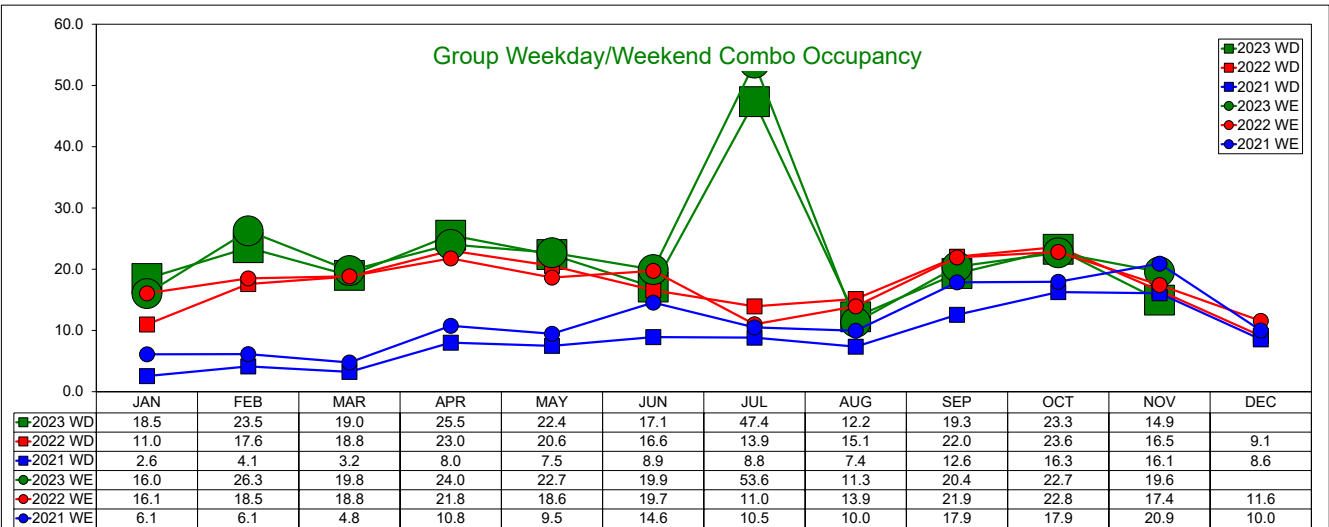
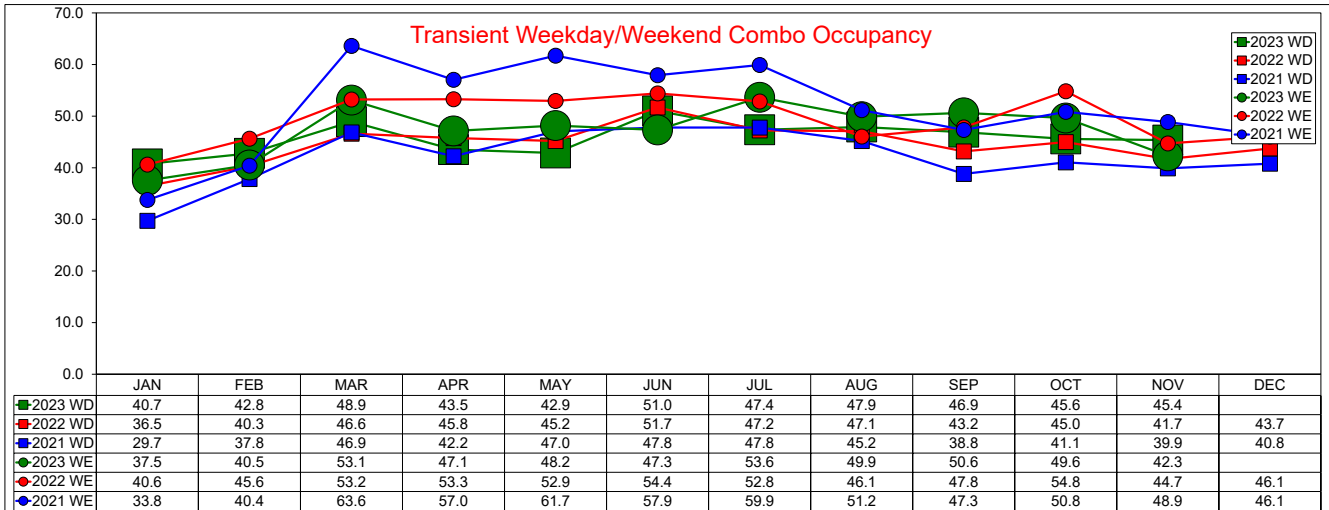
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Weekday/Weekend Combo - Occupancy

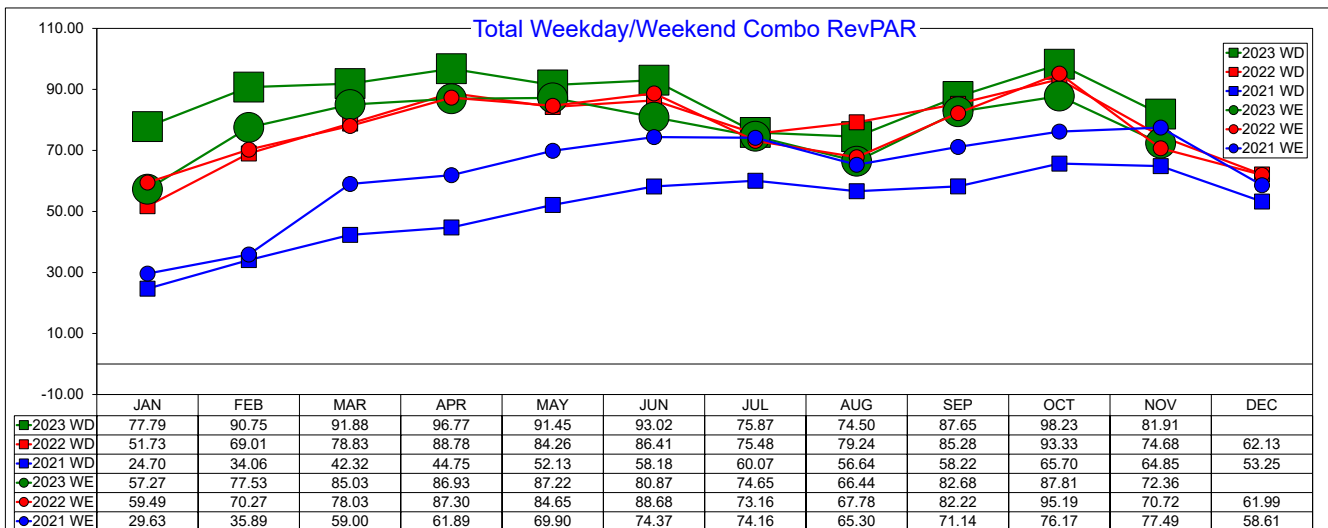
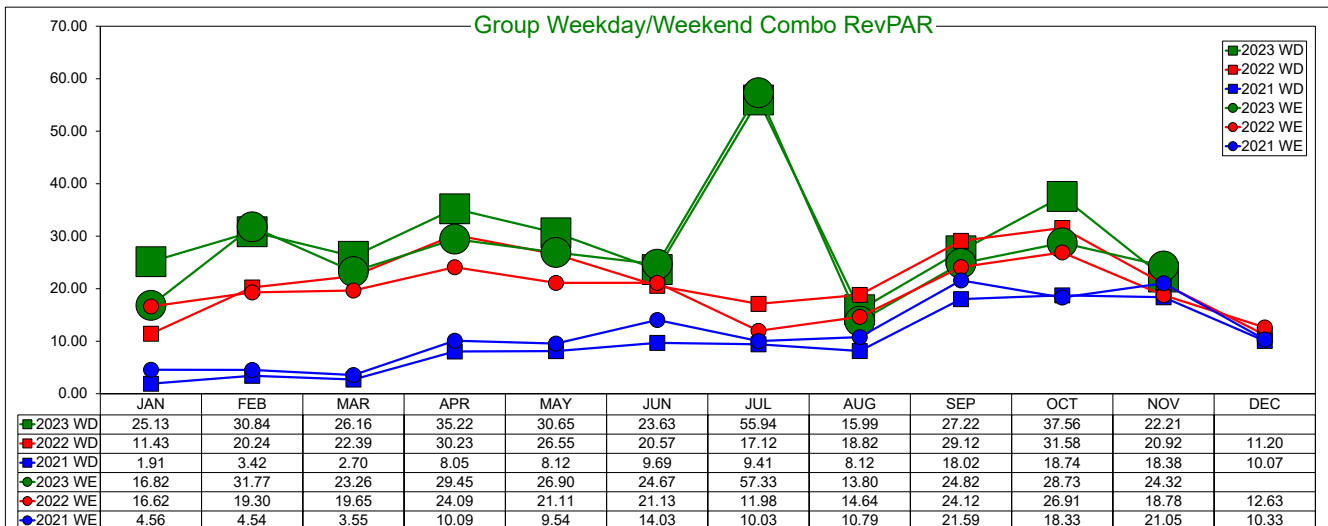
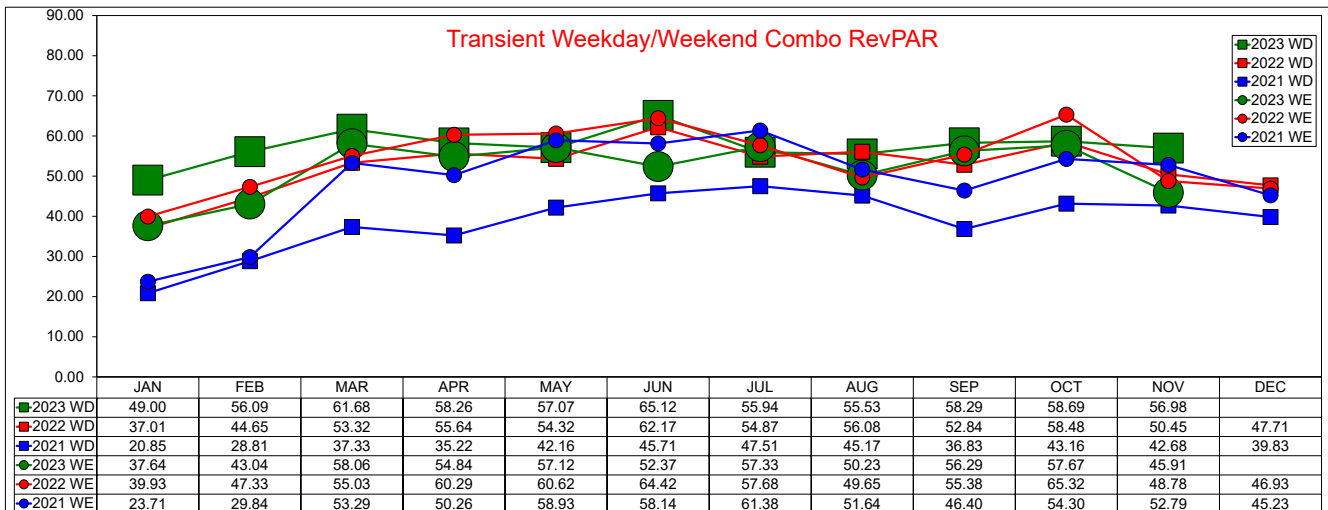
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Weekday/Weekend Combo - RevPAR

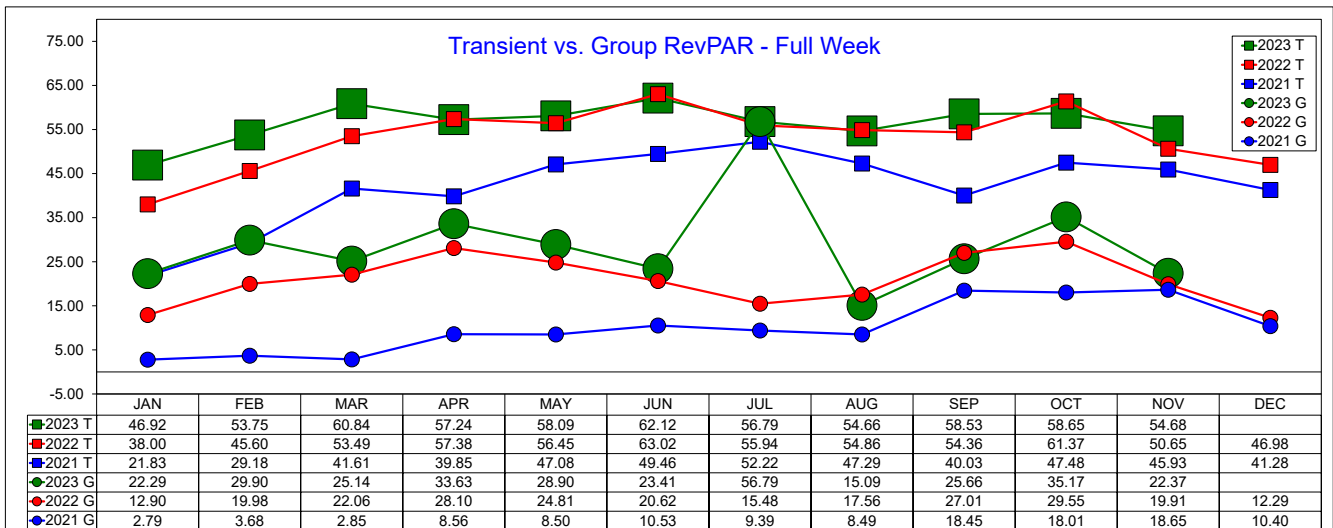
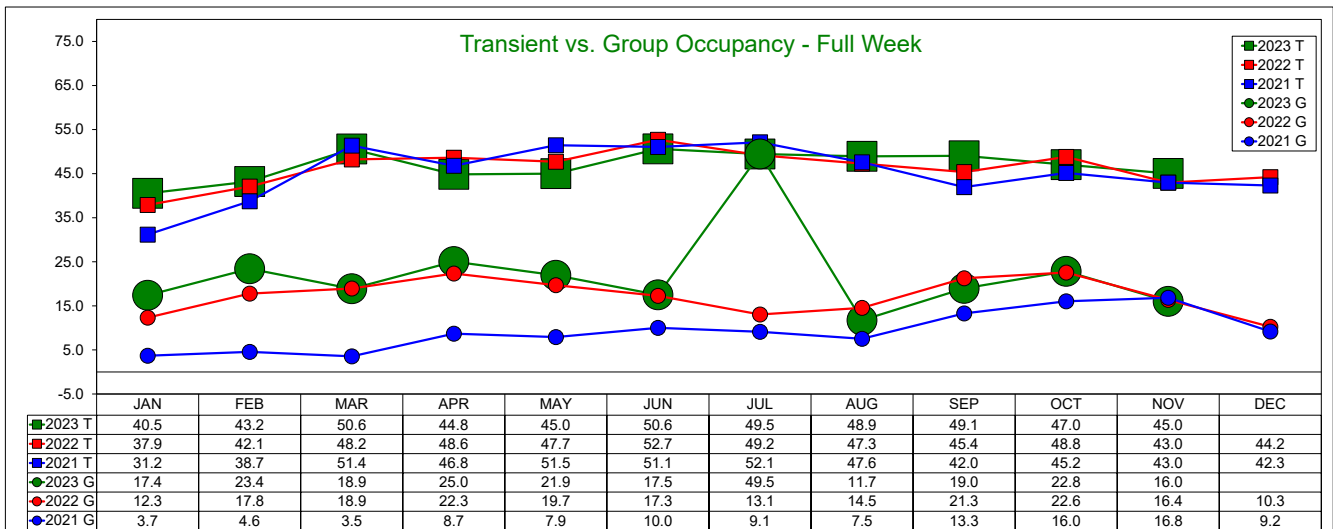
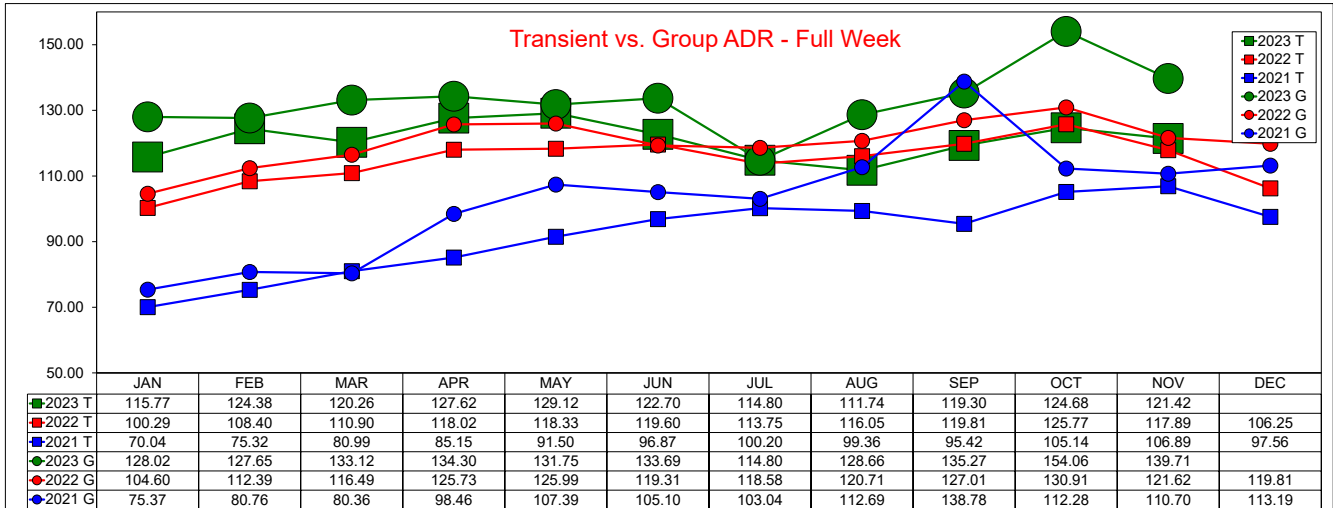
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Transient vs. Group - Full Week

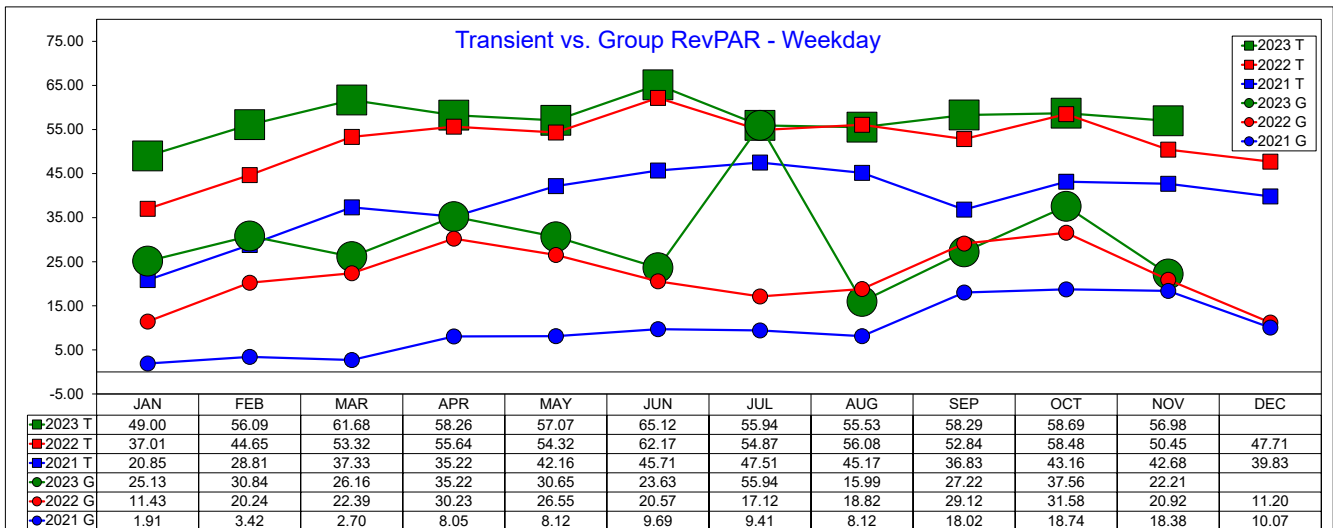
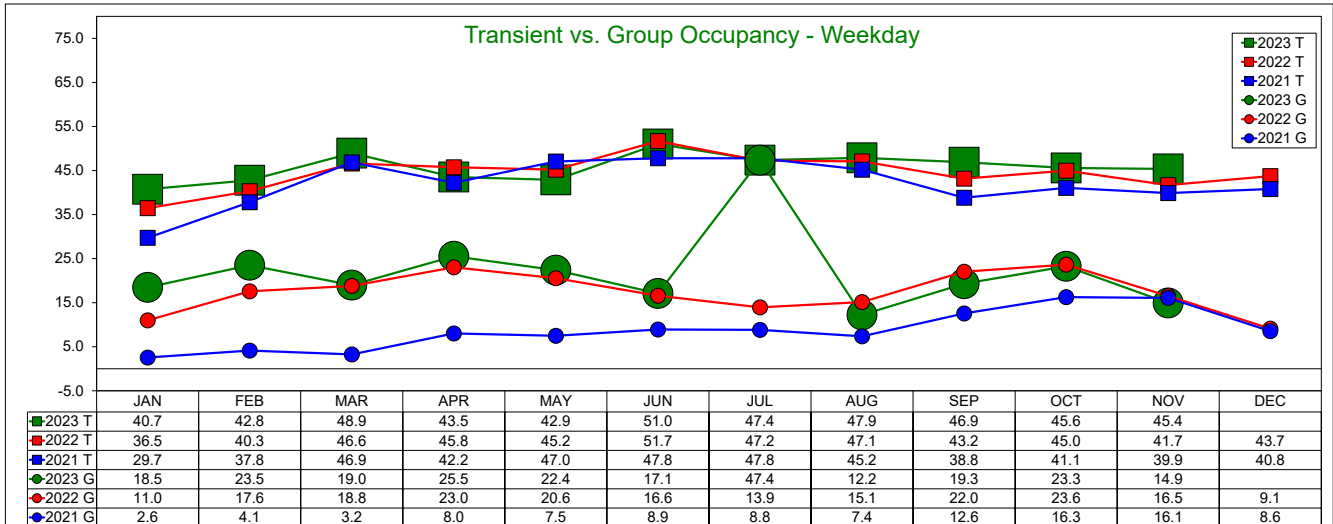
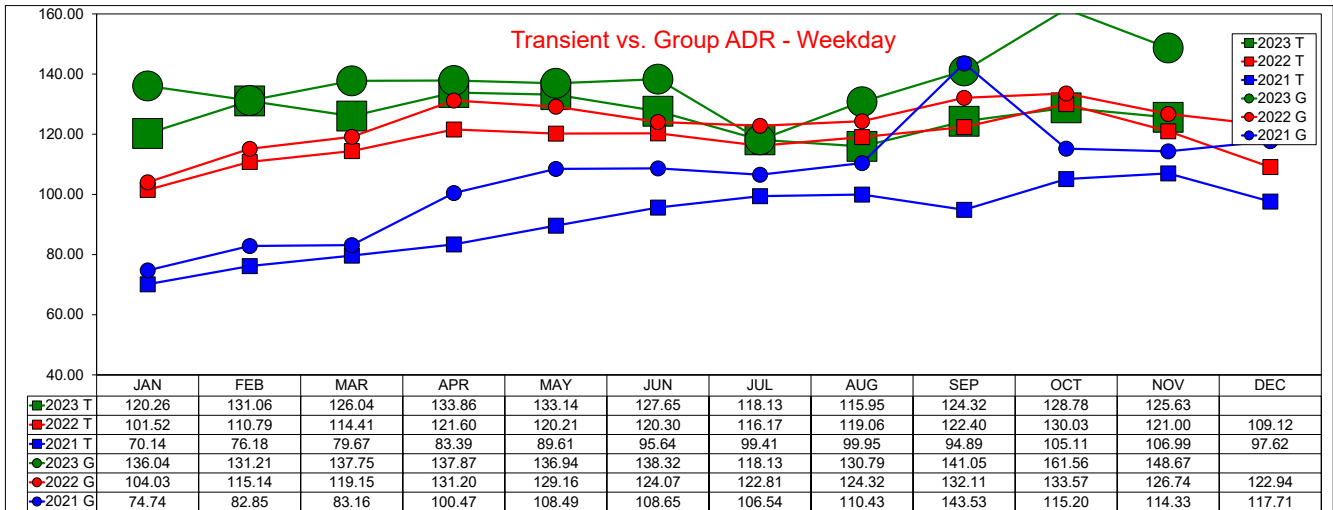
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Transient vs. Group - Weekday

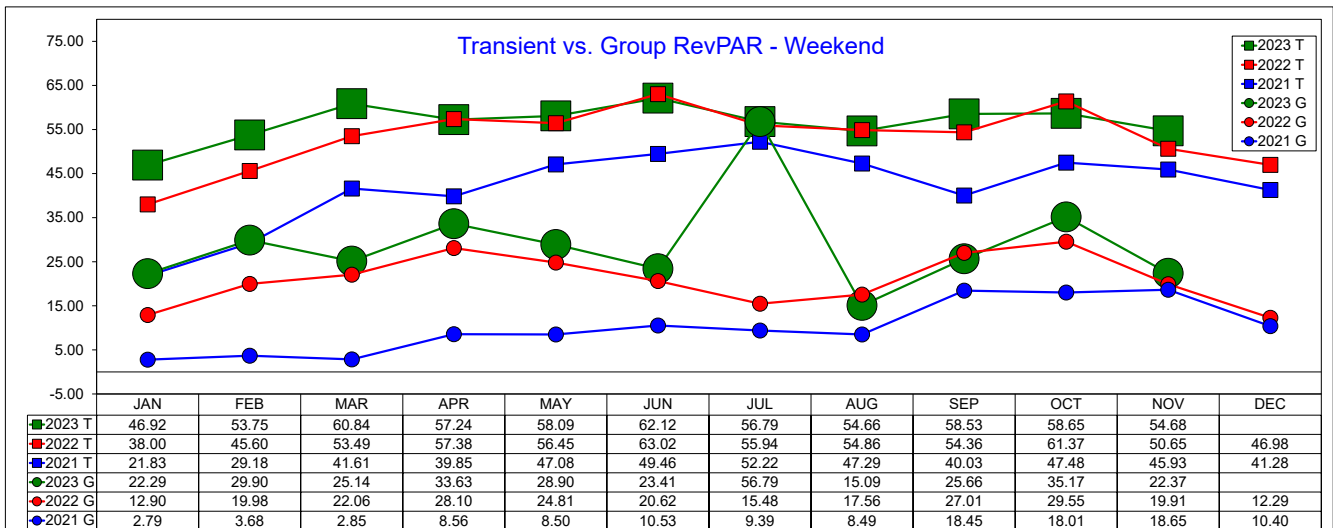
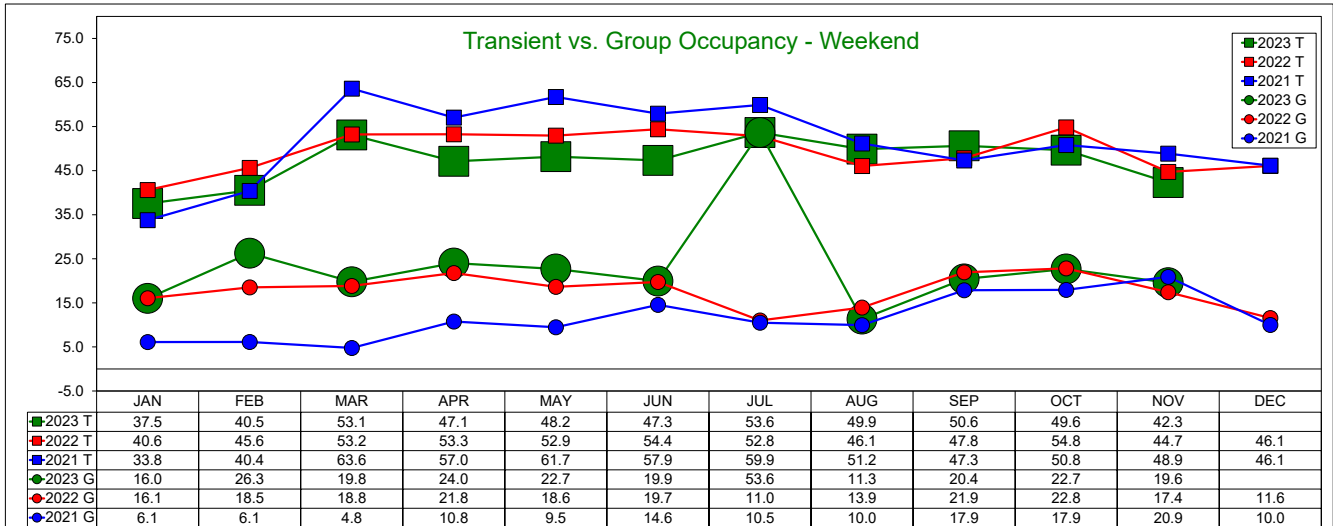
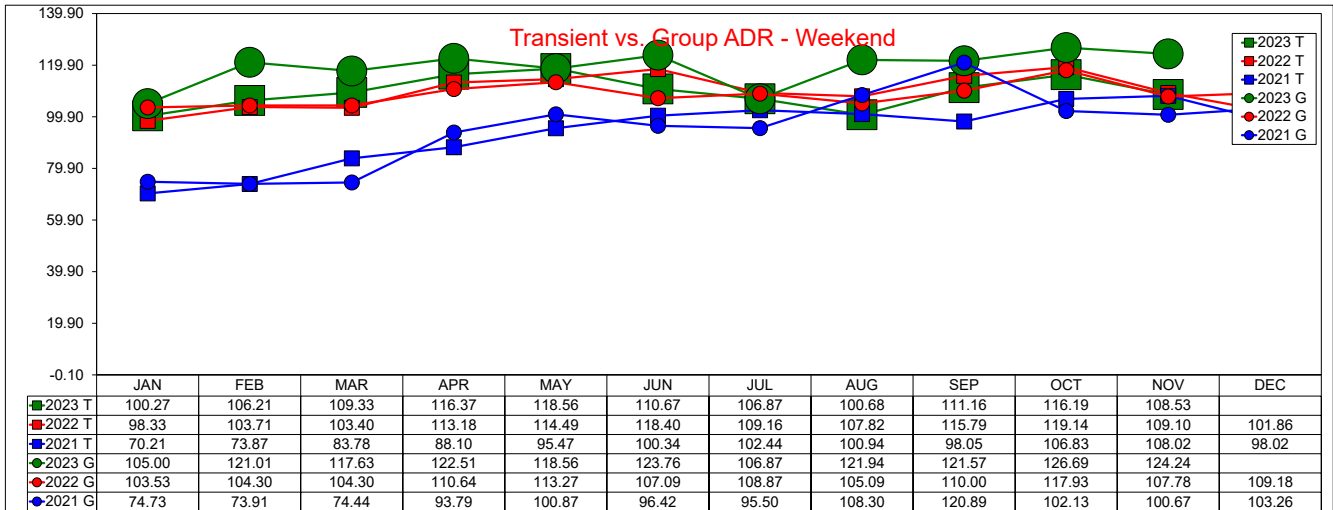
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Transient vs. Group - Weekend

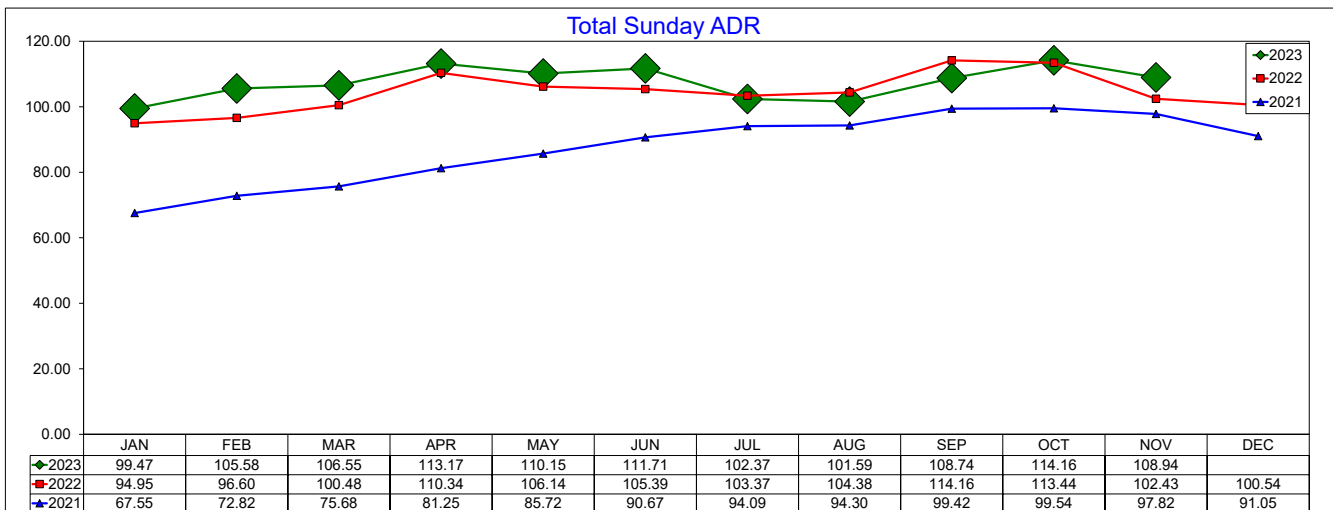
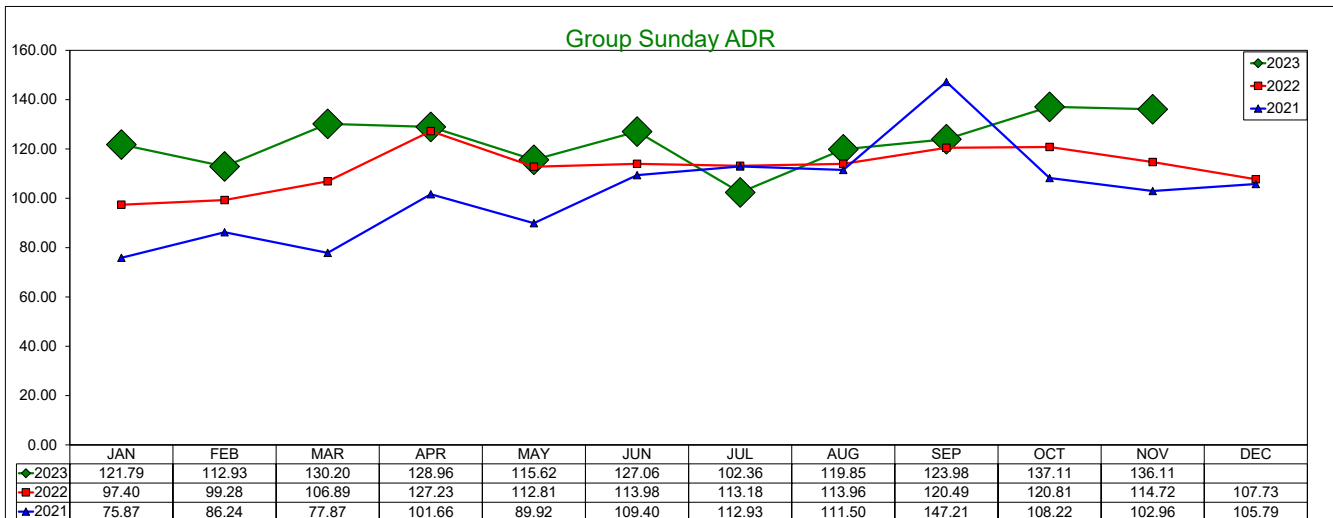
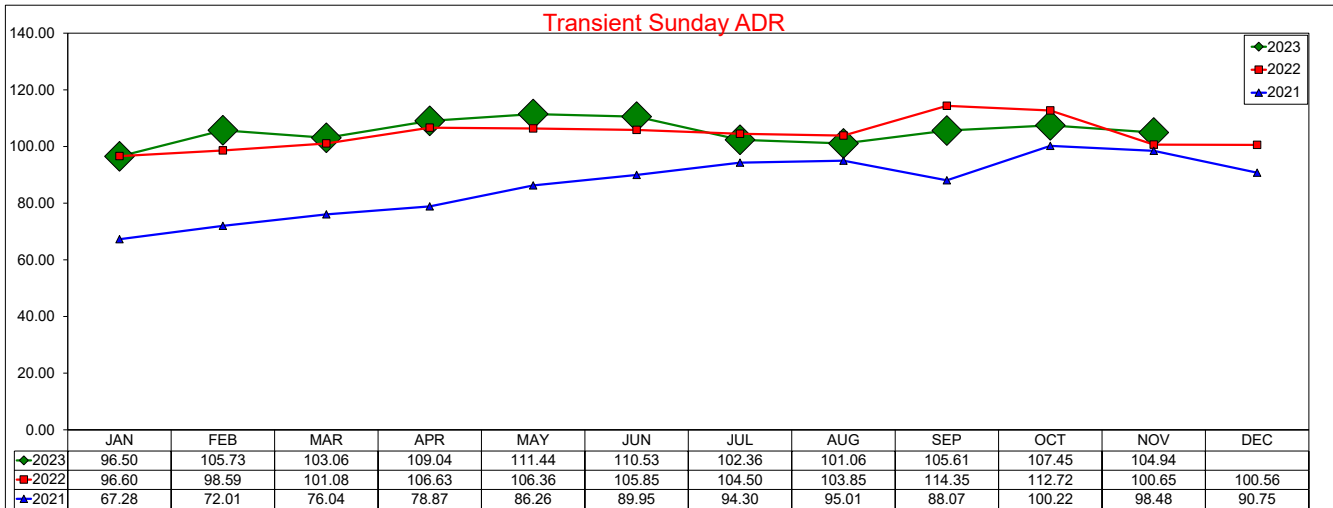
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

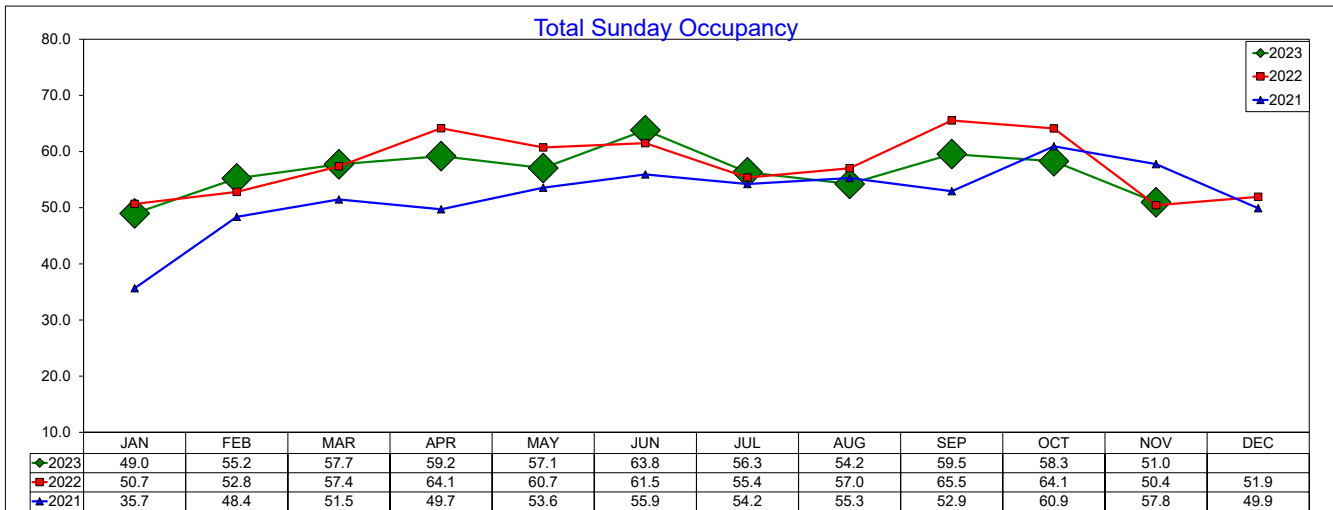
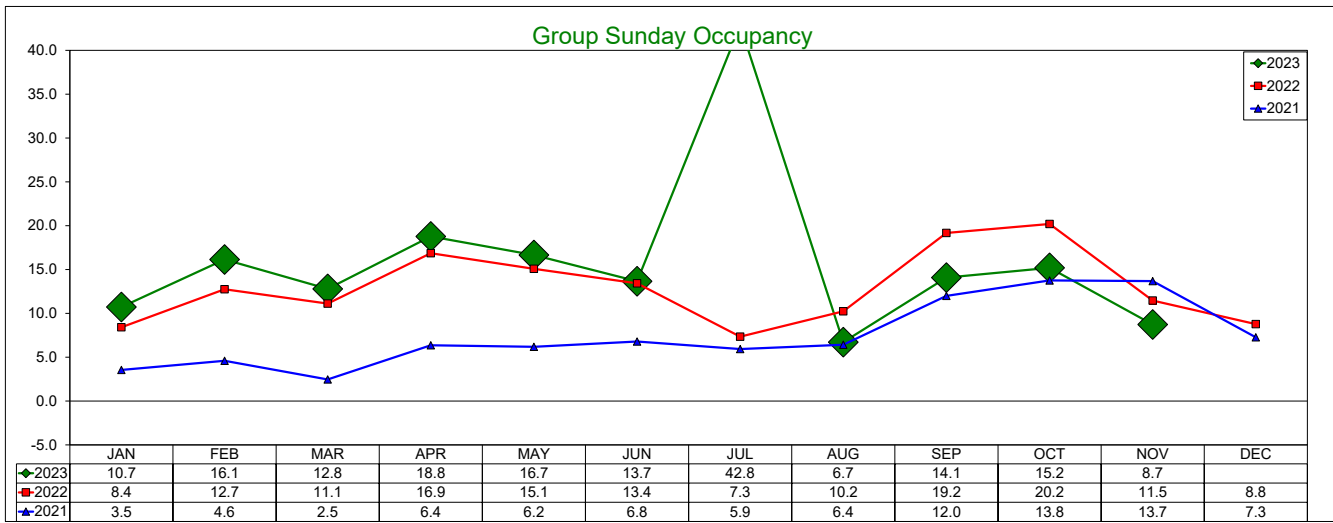
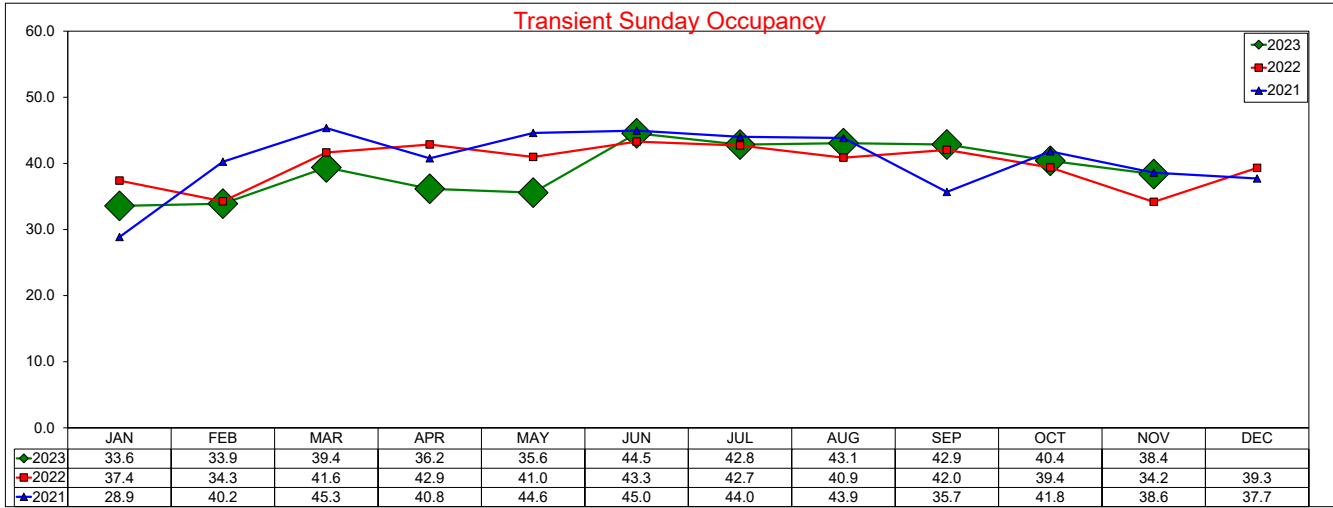
Three Year Comparison - Sunday - ADR

November 2023



Three Year Comparison - Sunday - Occupancy

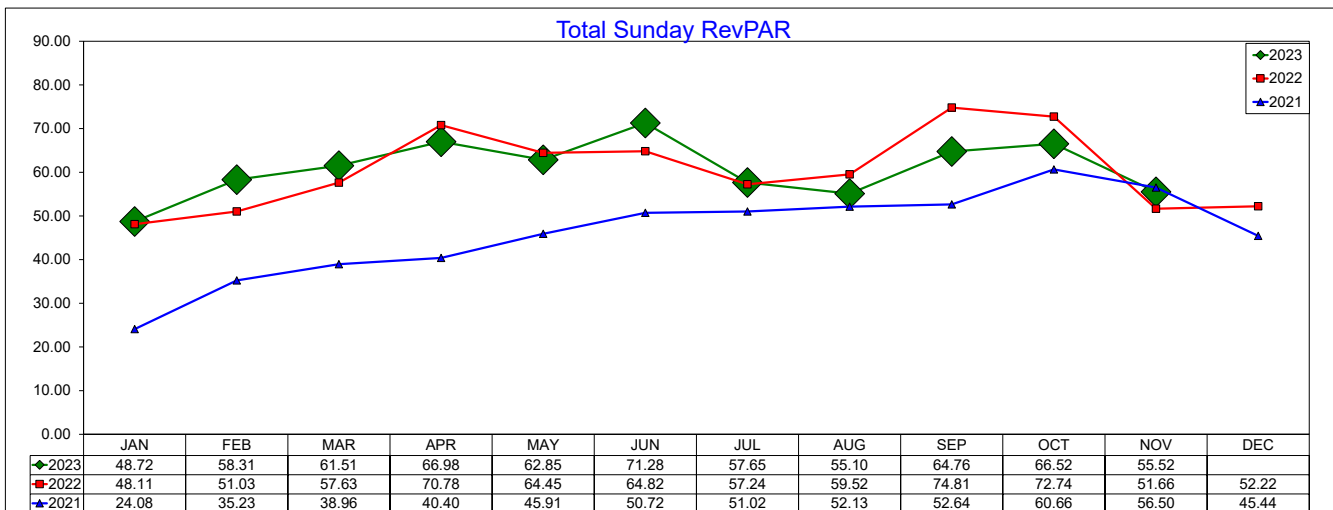
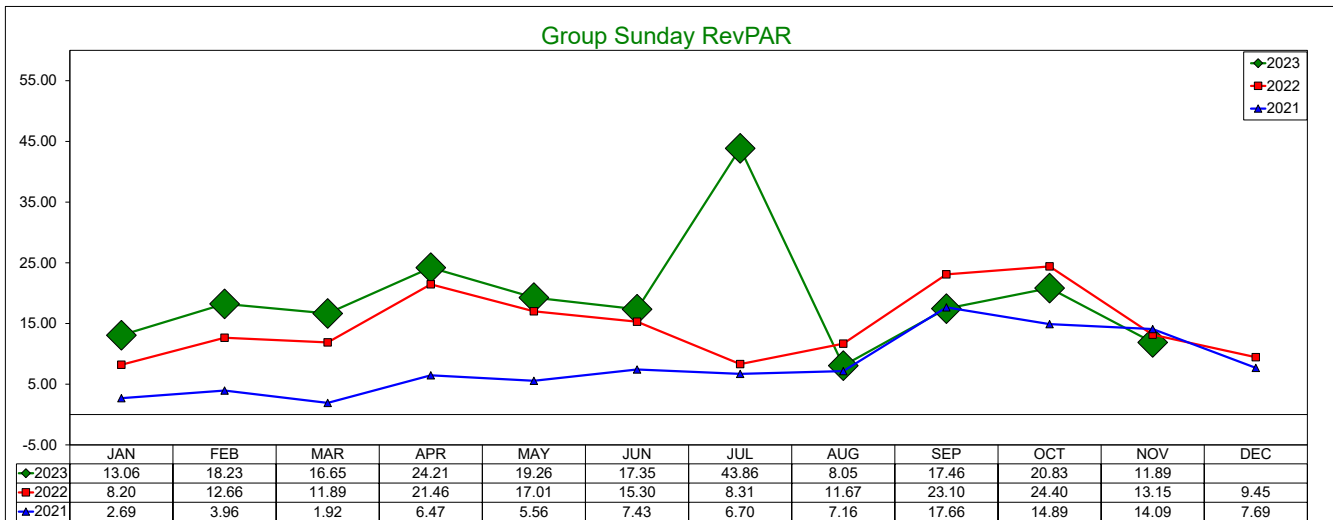
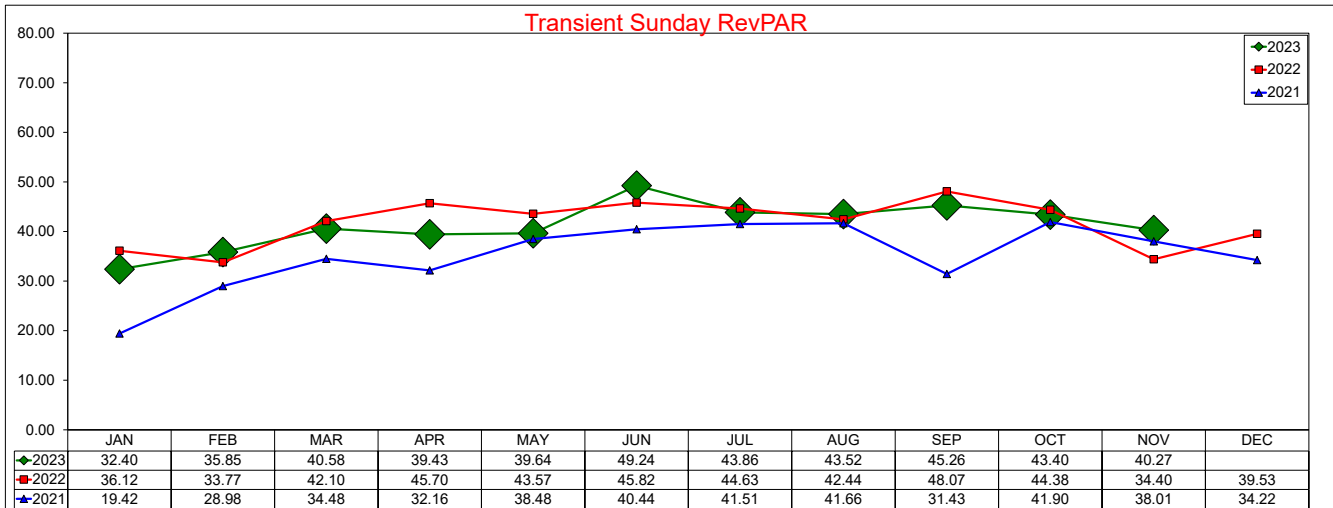
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Sunday - RevPAR

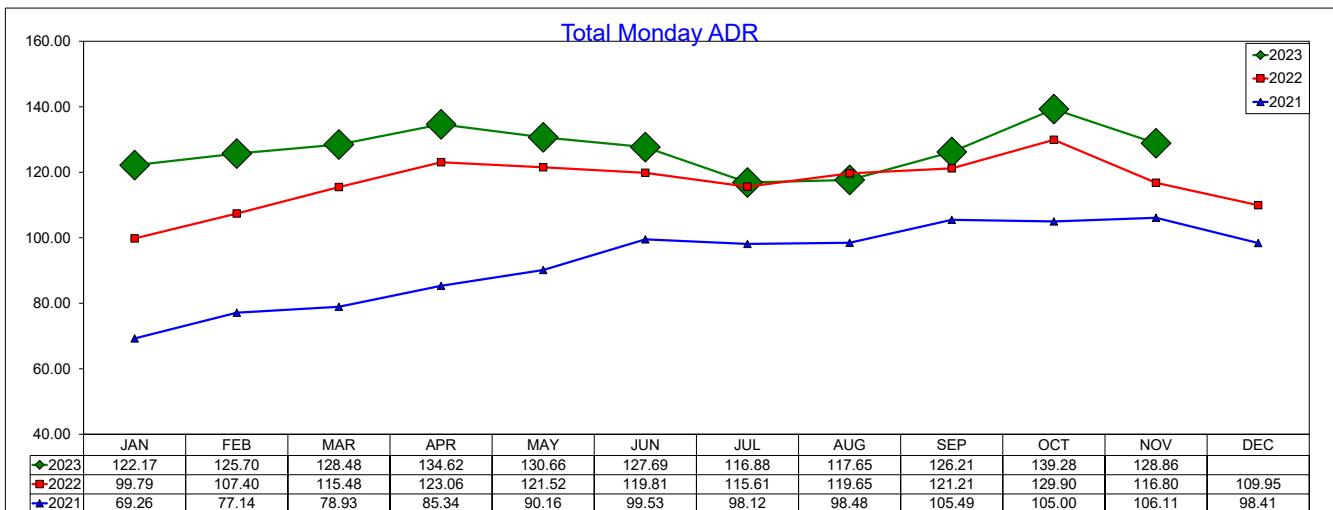
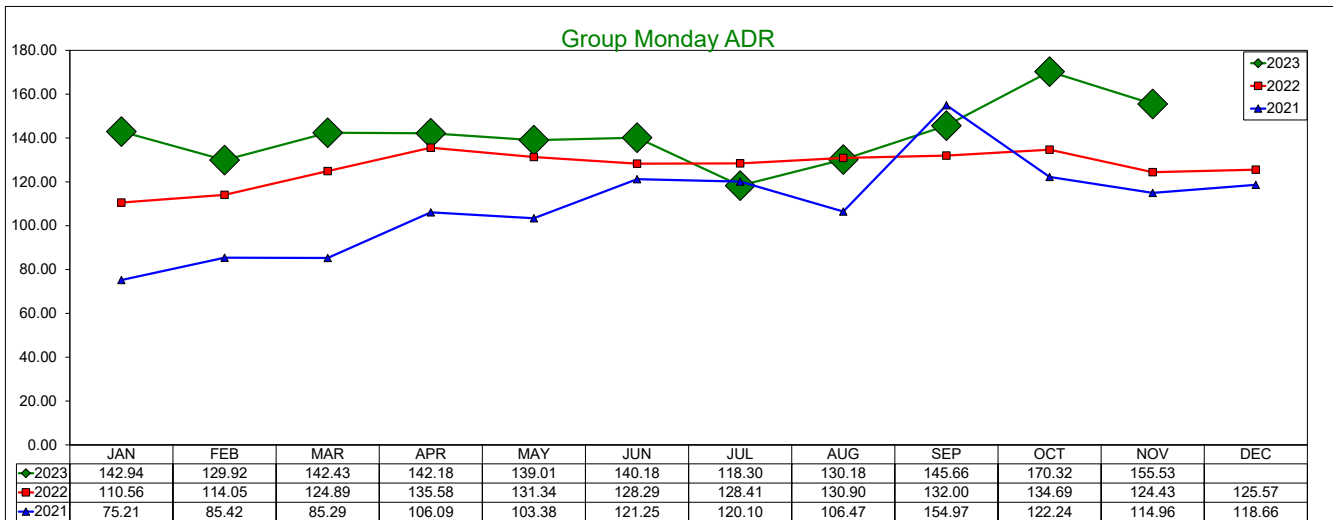
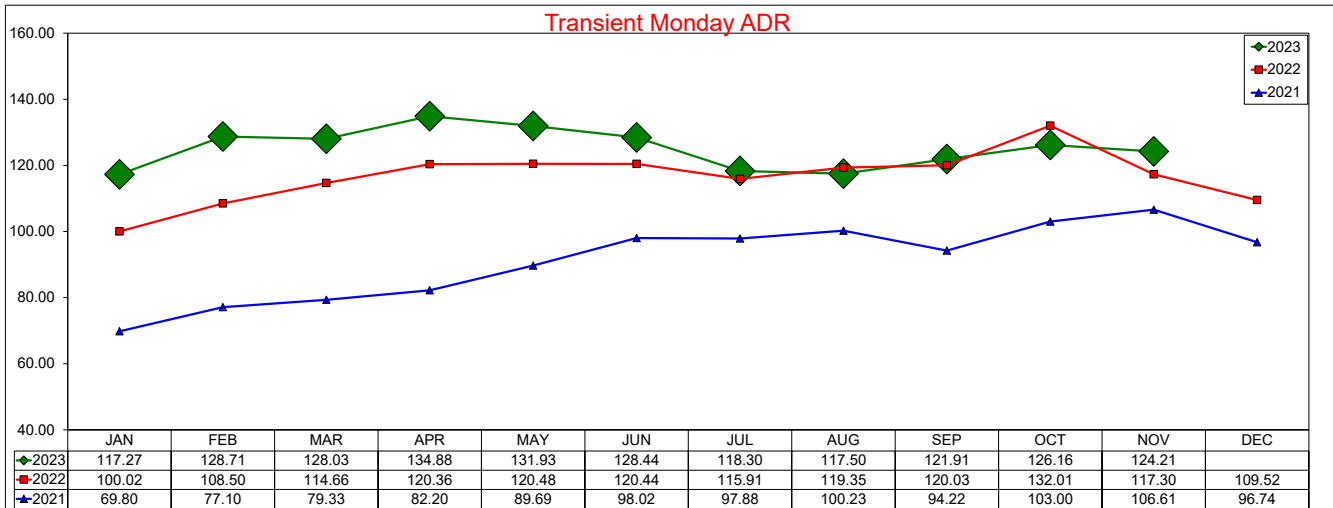
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

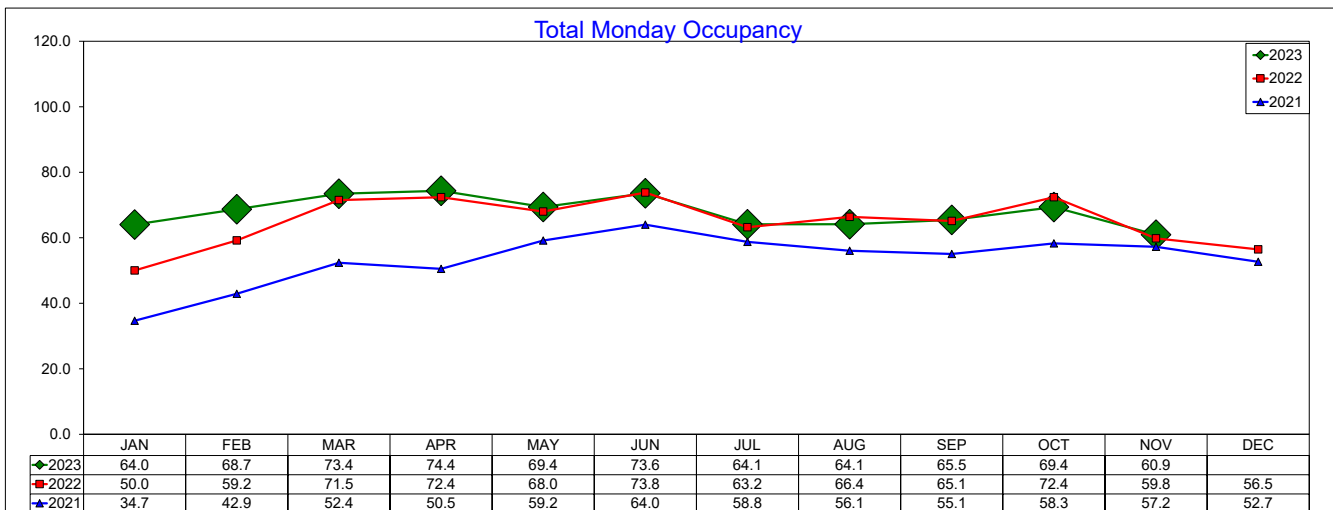
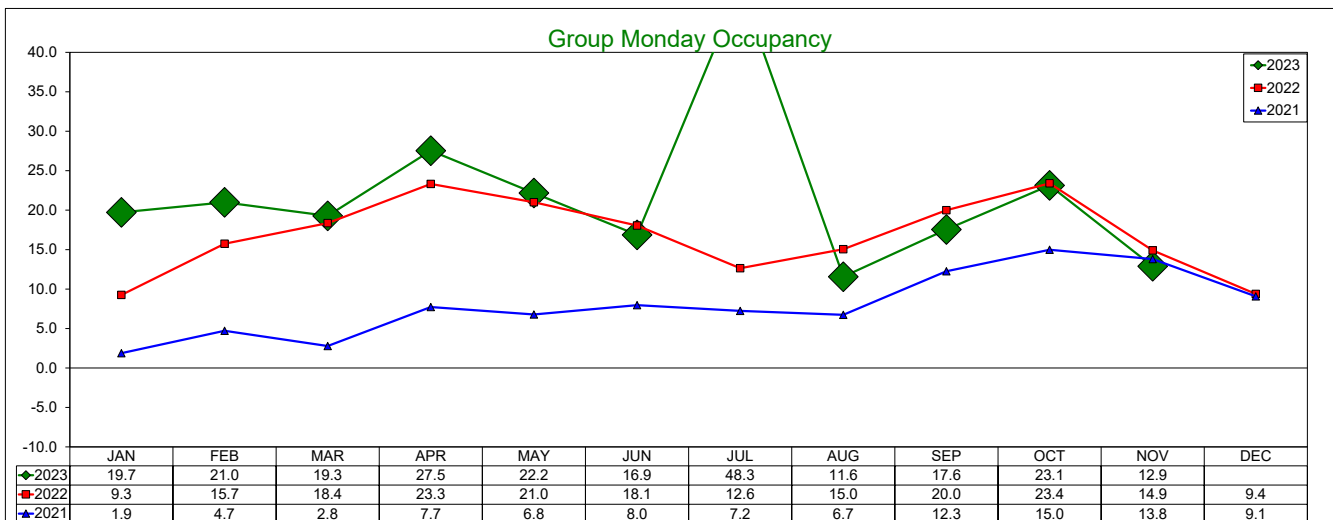
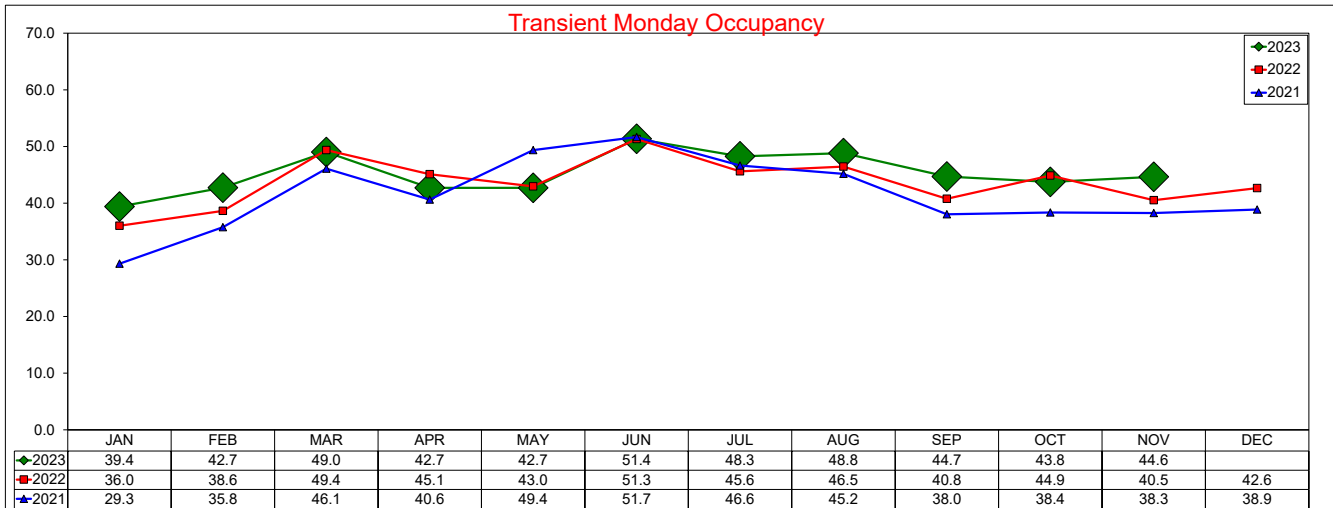
Three Year Comparison - Monday - ADR

November 2023



Three Year Comparison - Monday - Occupancy

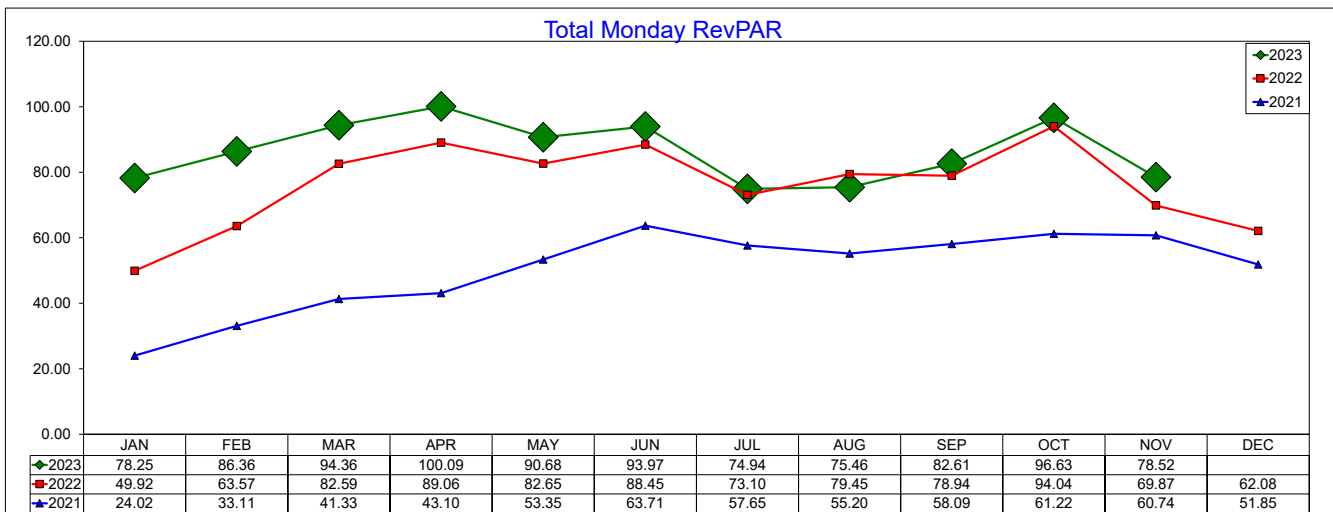
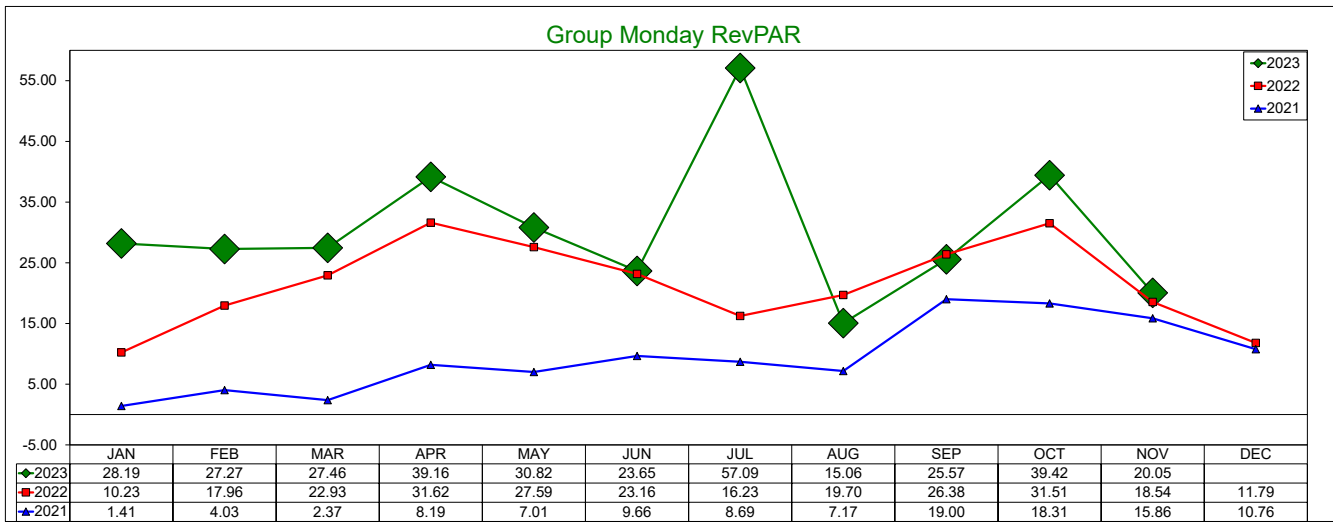
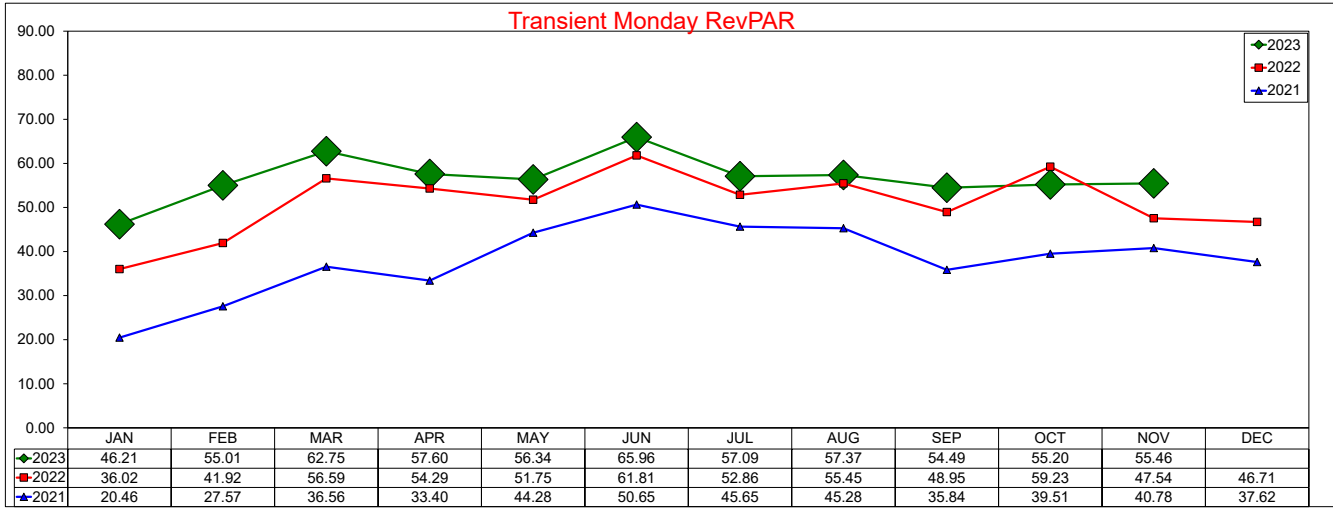
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Monday - RevPAR

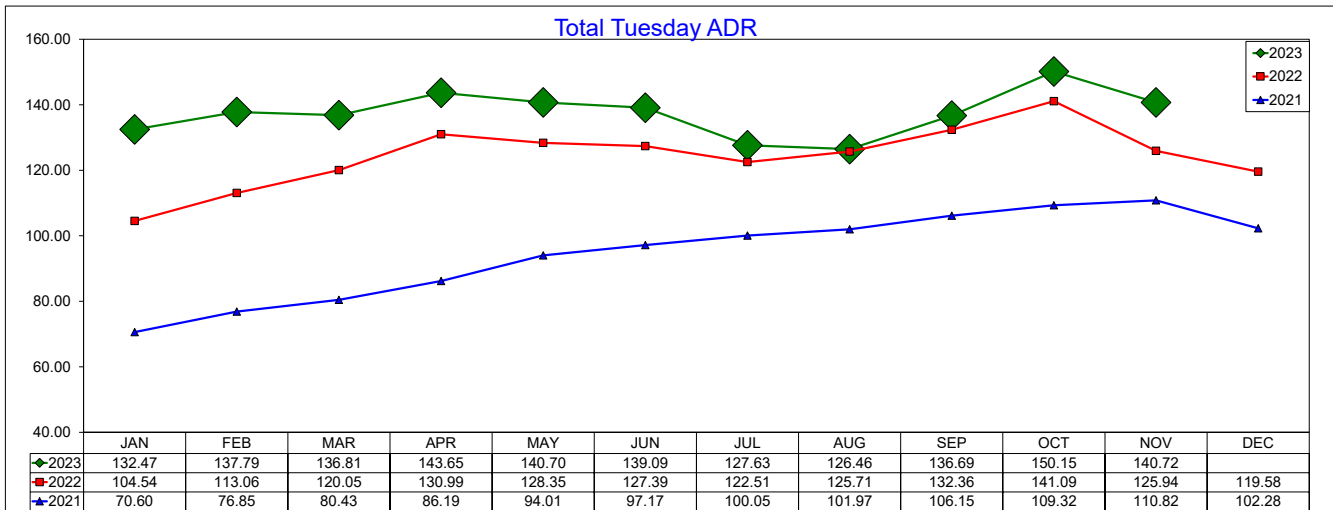
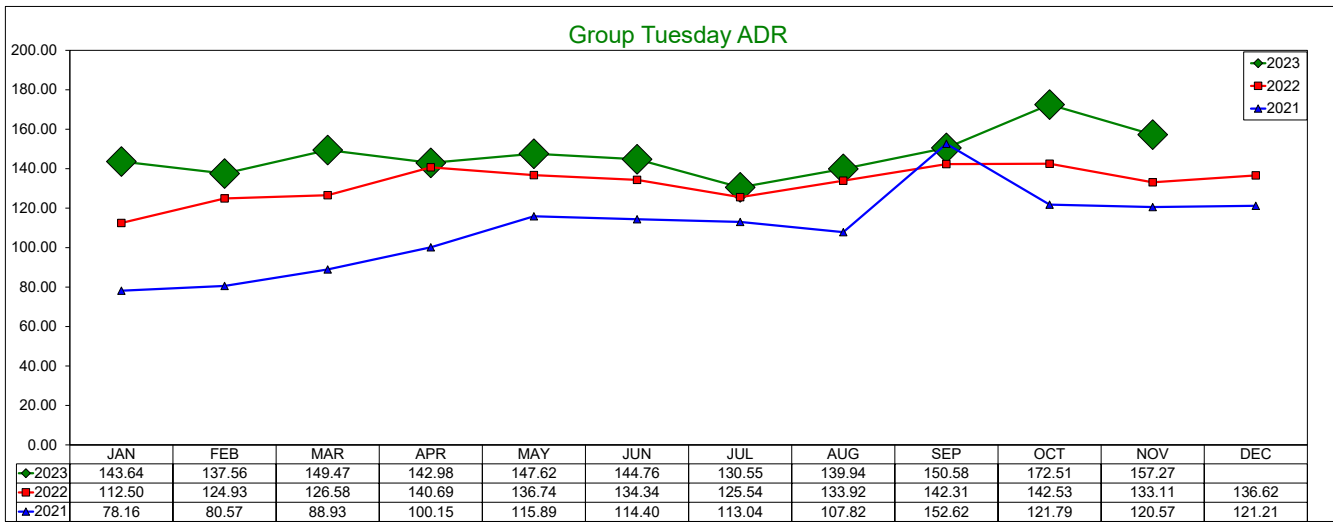
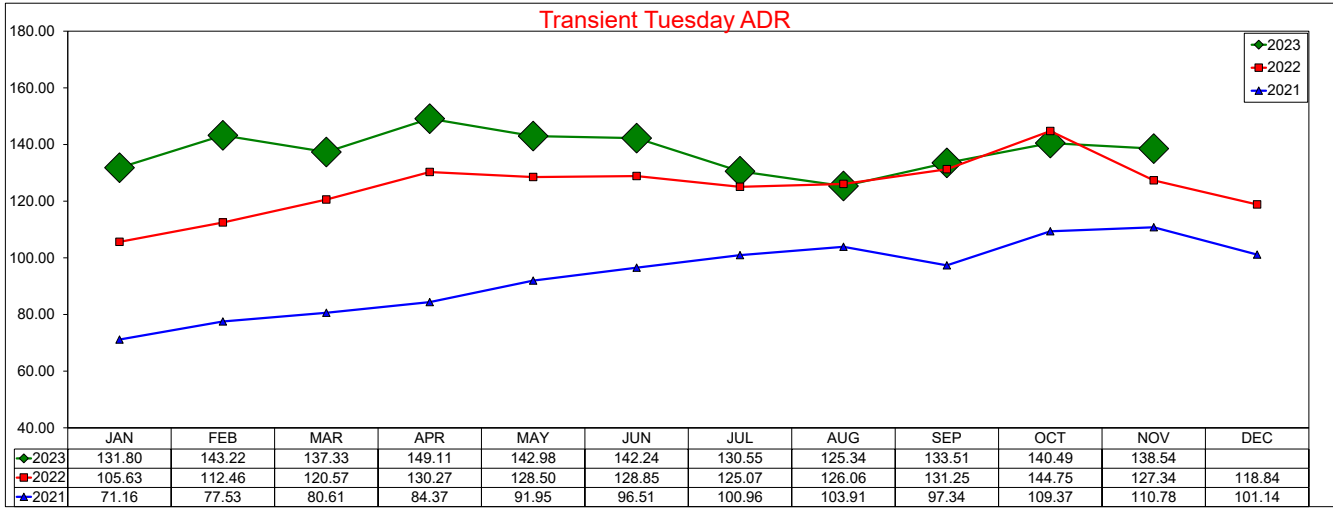
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Tuesday - ADR

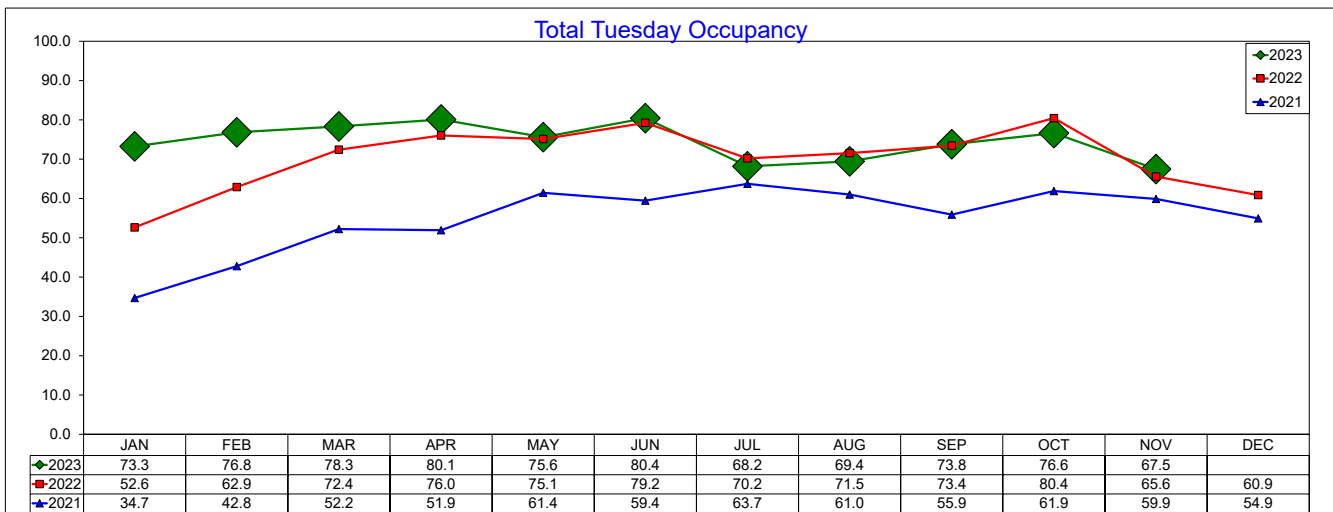
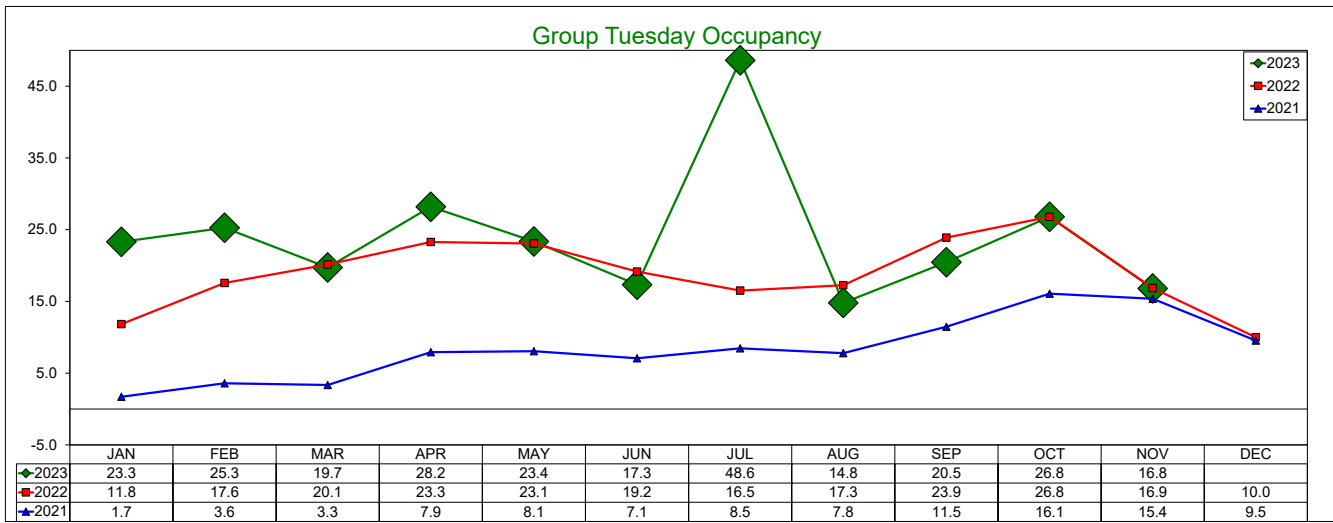
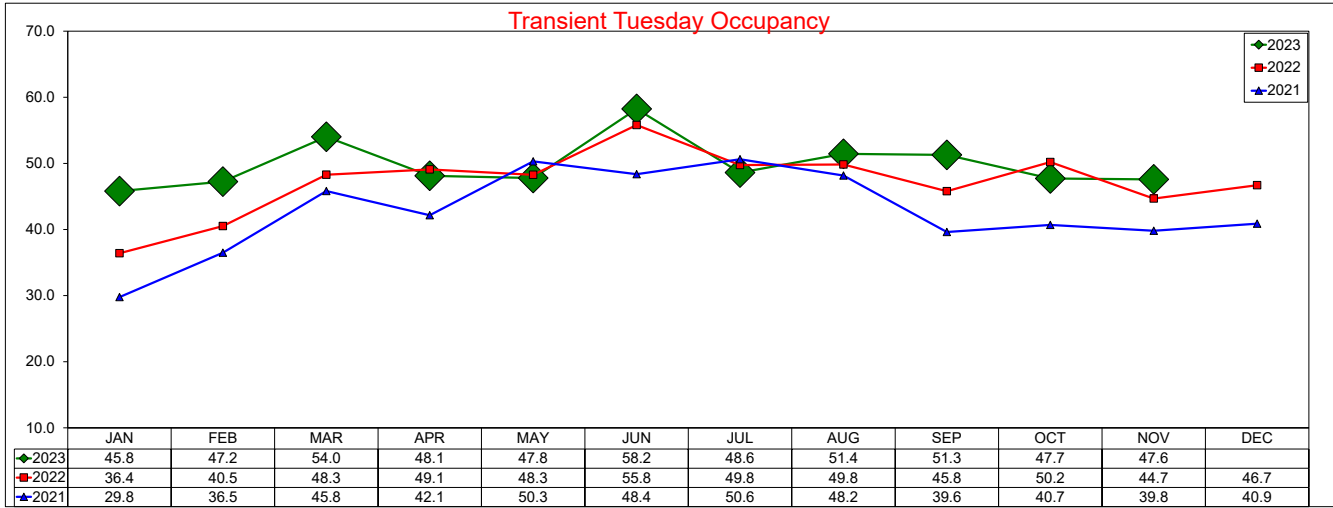
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Tuesday - Occupancy

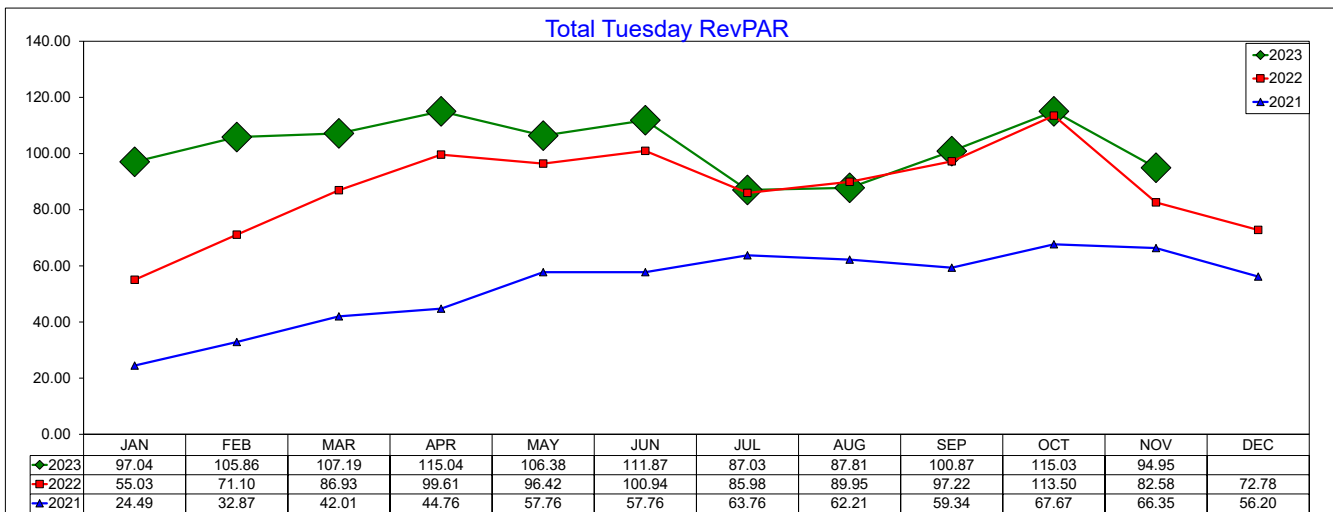
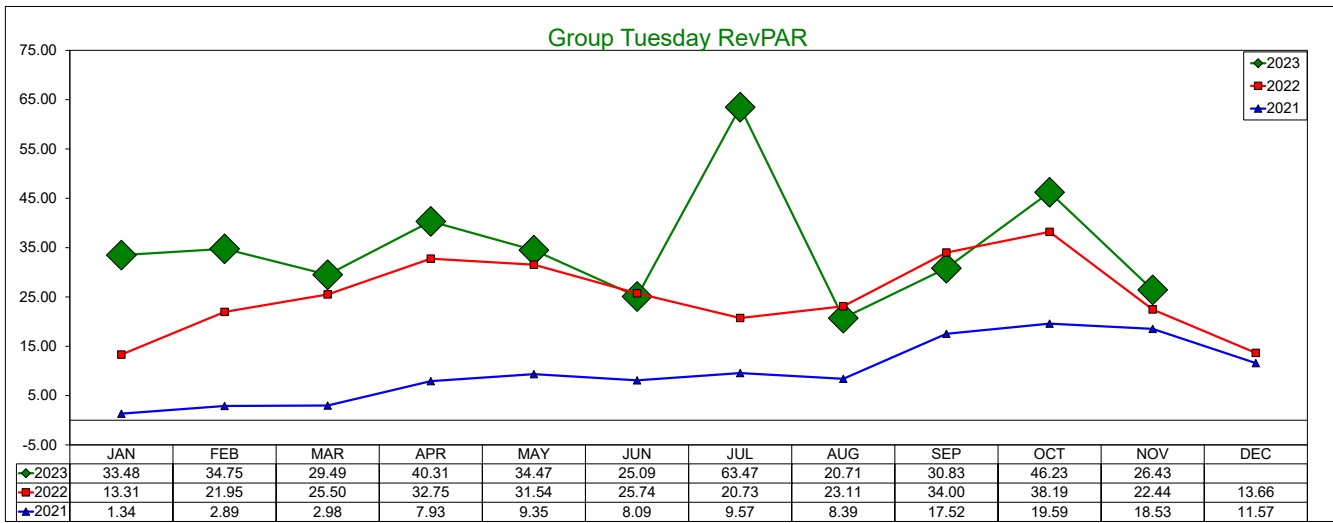
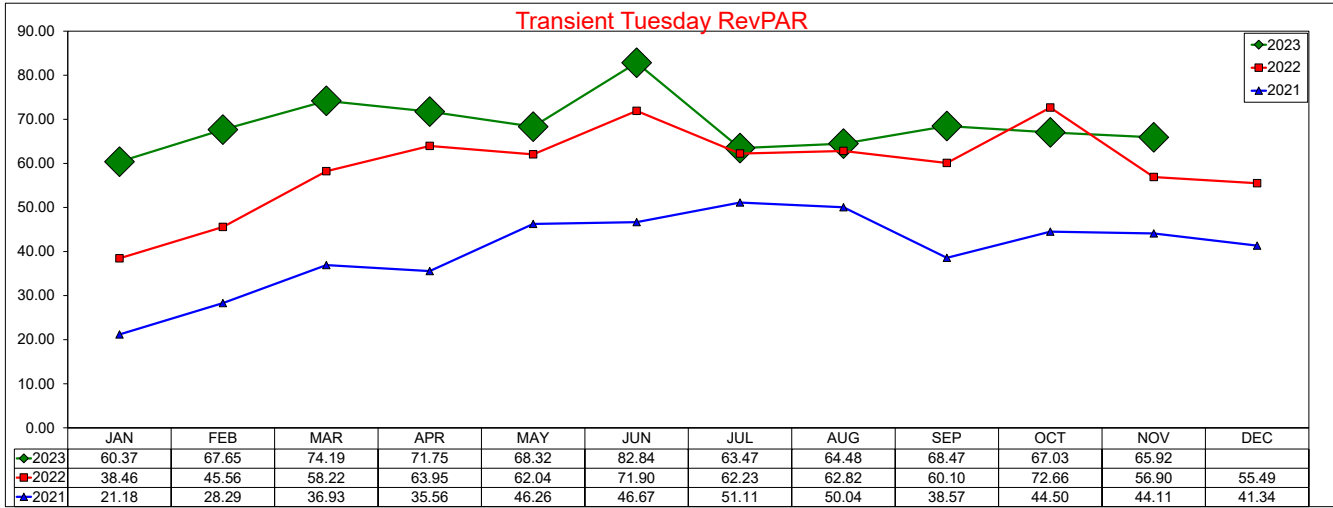
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Tuesday - RevPAR

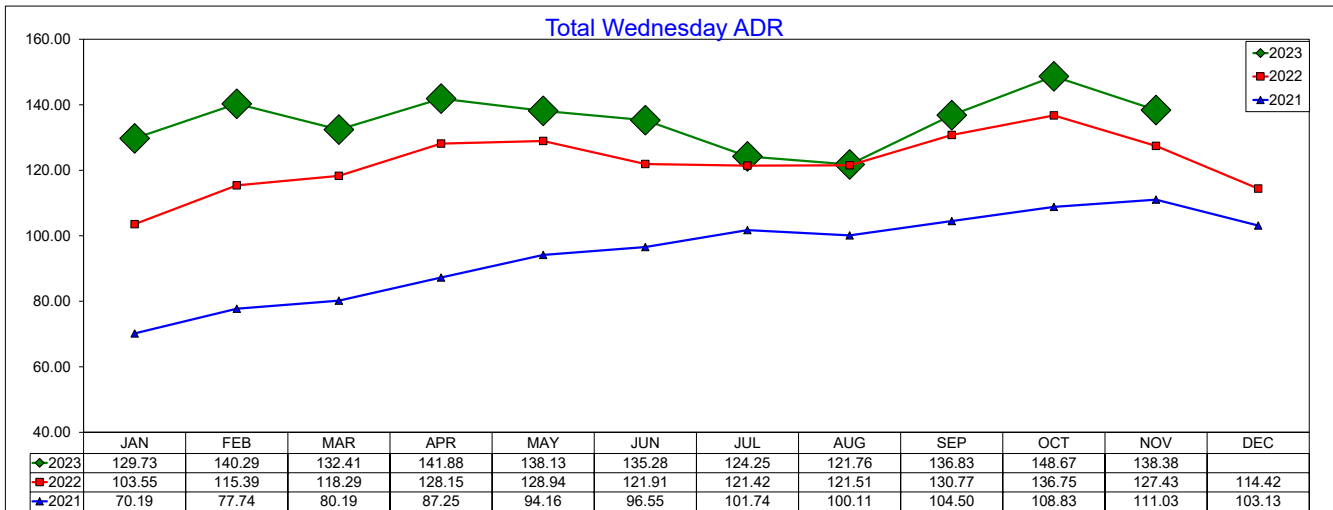
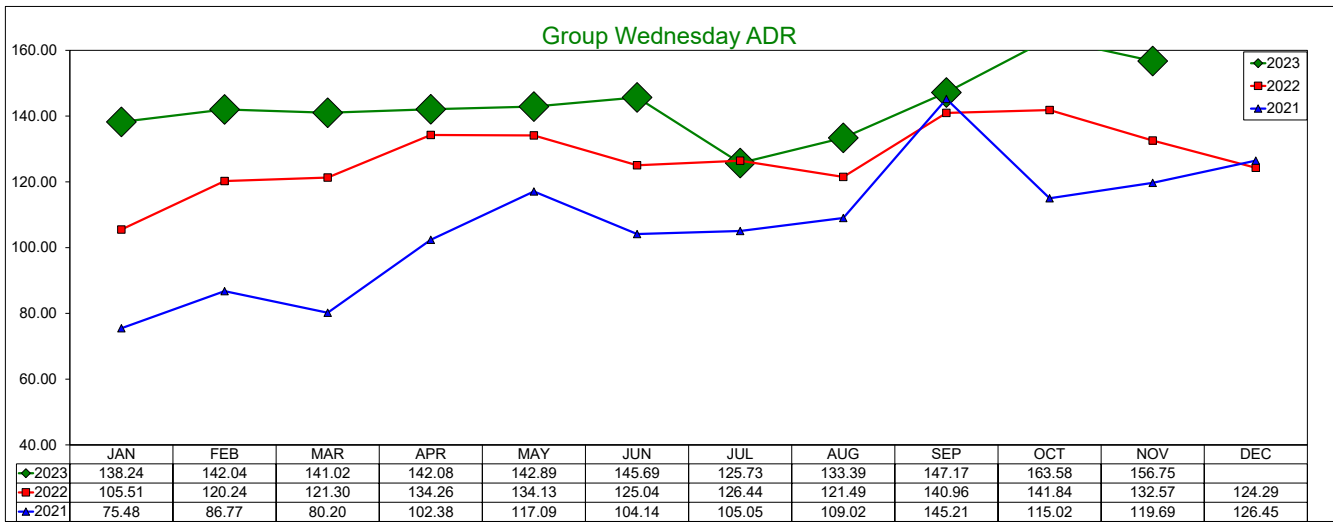
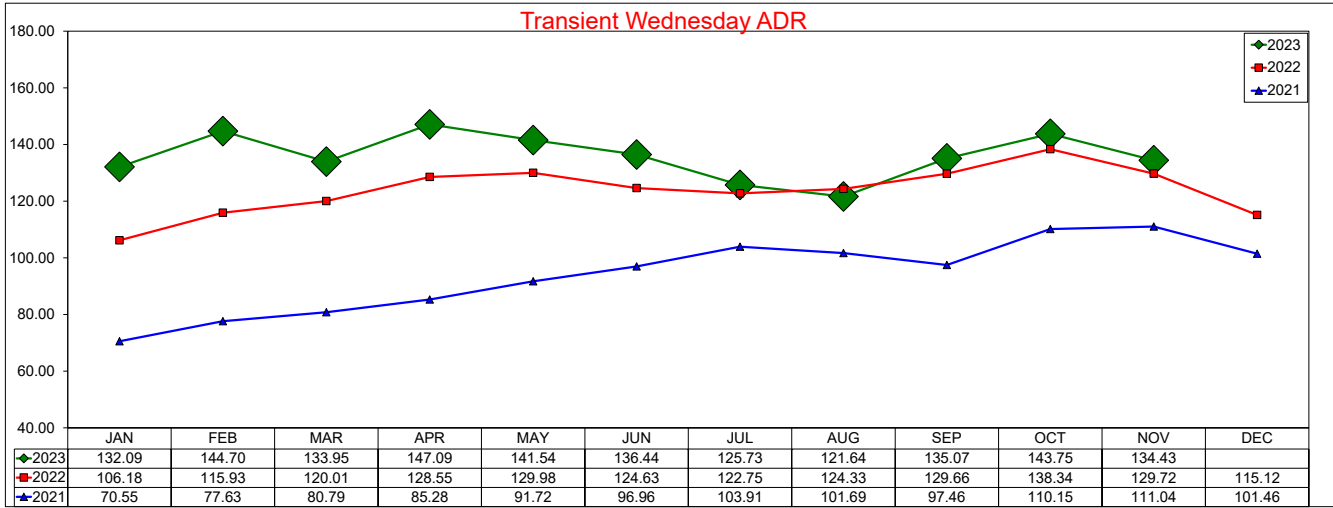
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Wednesday - ADR

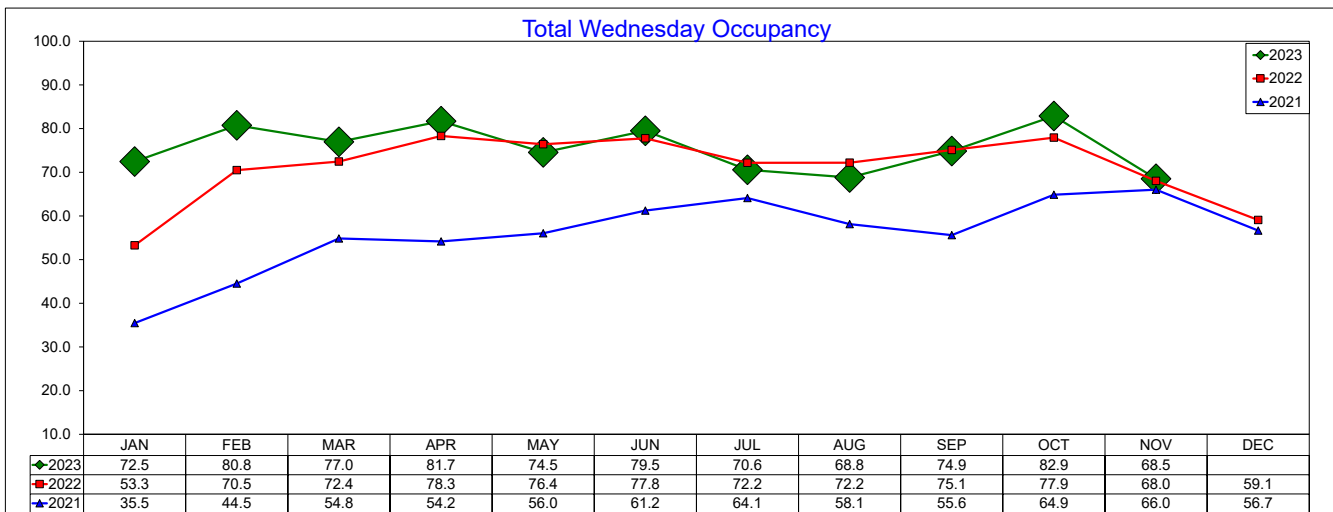
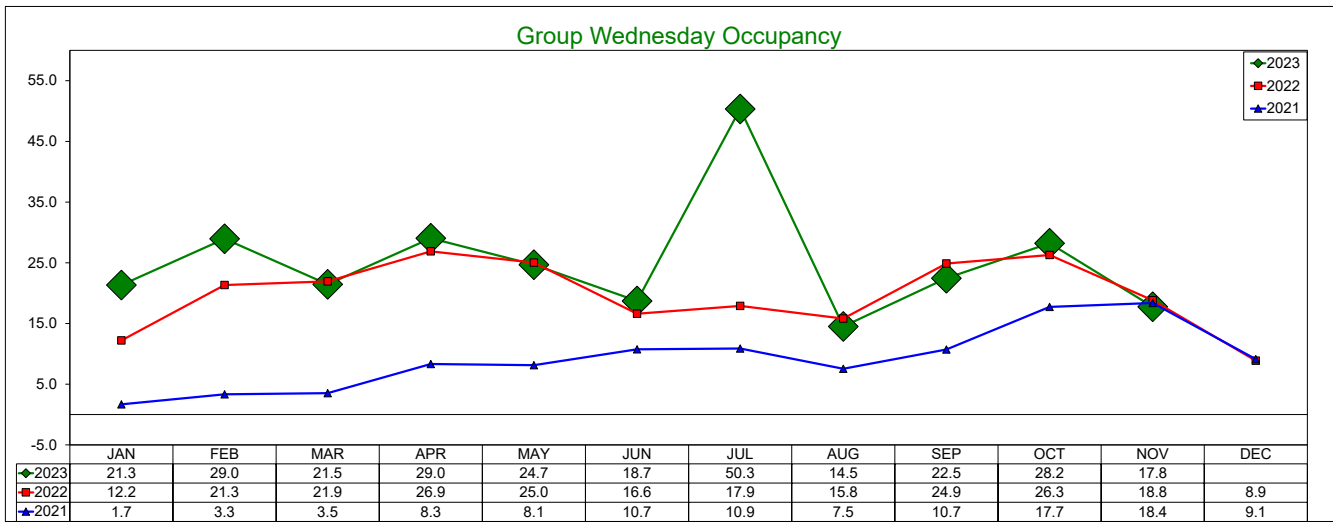
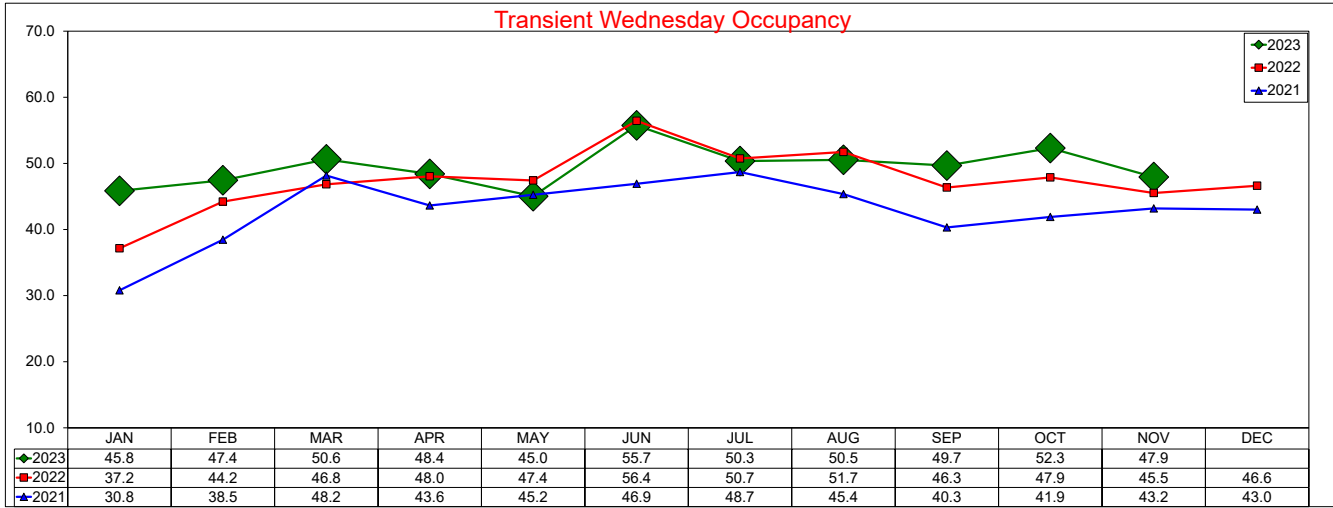
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Wednesday - Occupancy

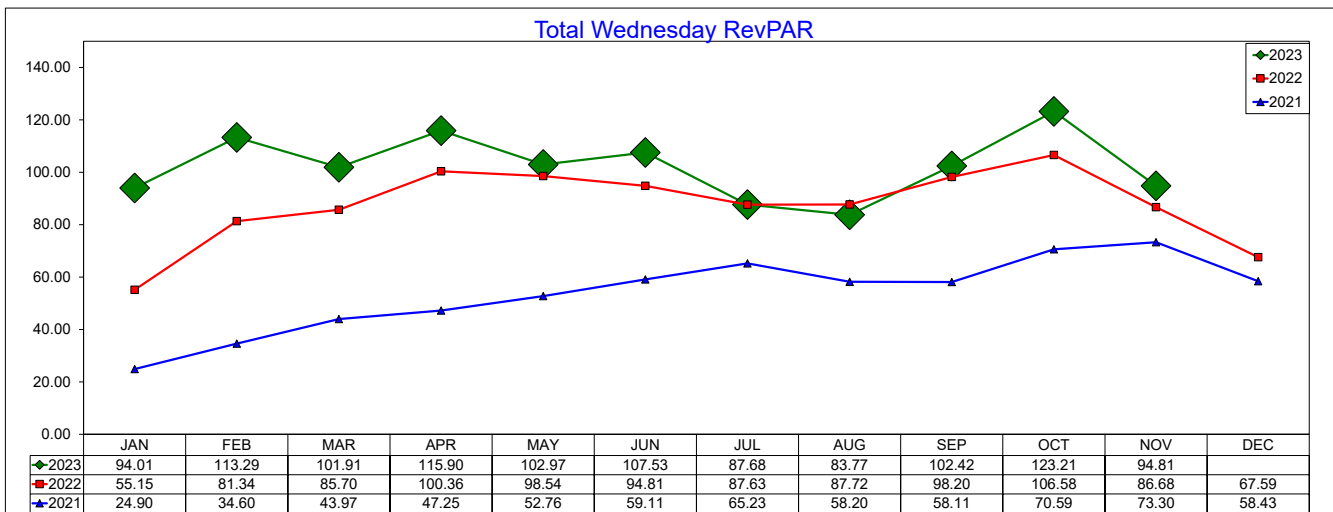
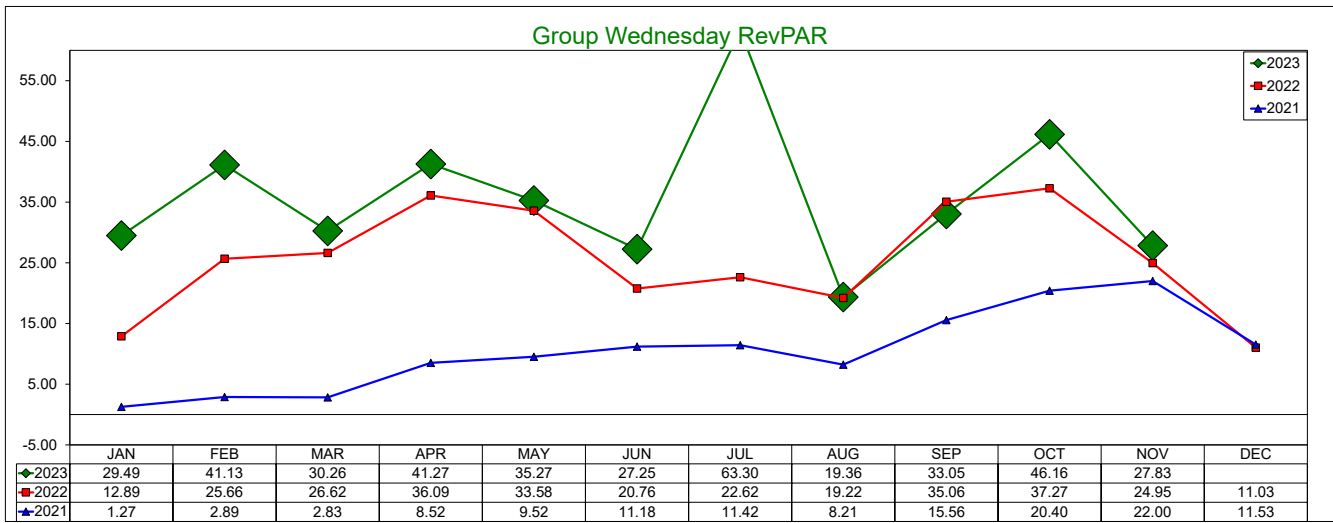
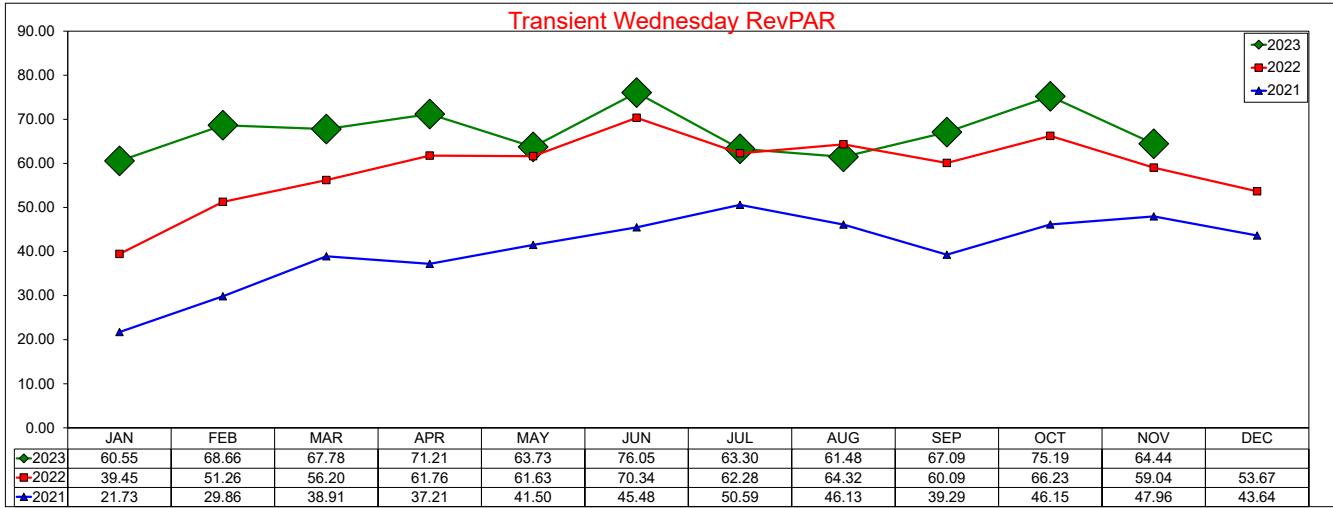
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Wednesday - RevPAR

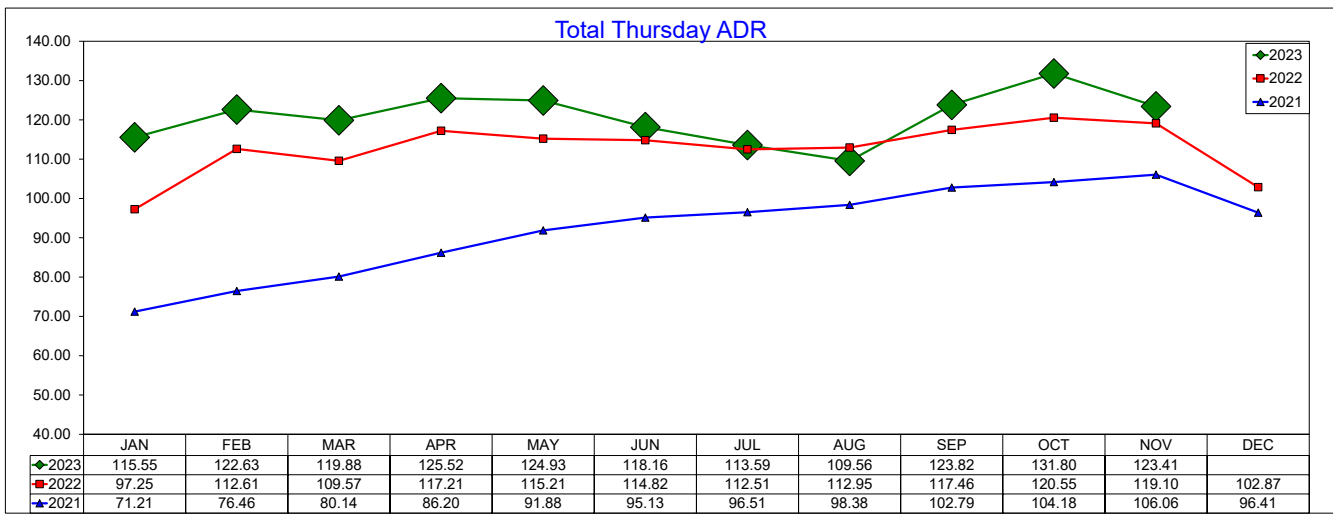
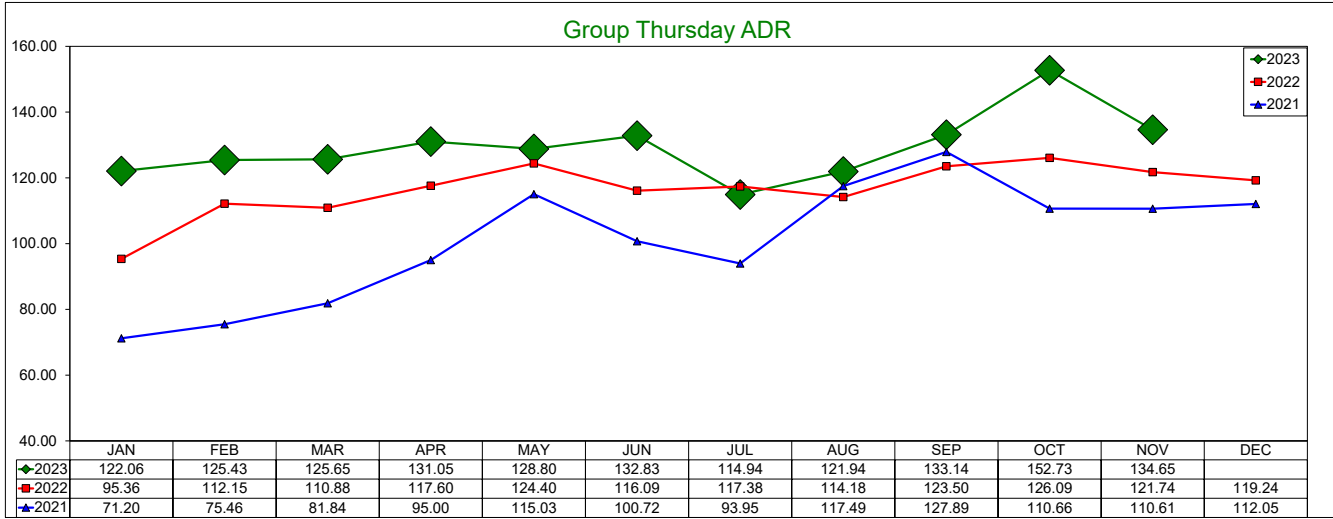
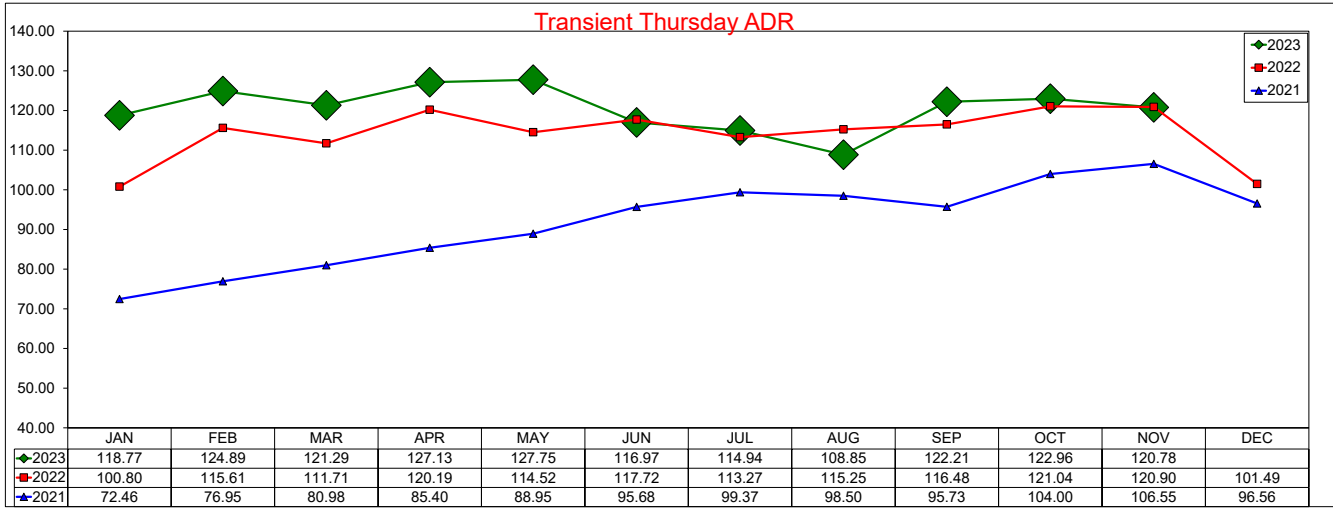
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Thursday - ADR

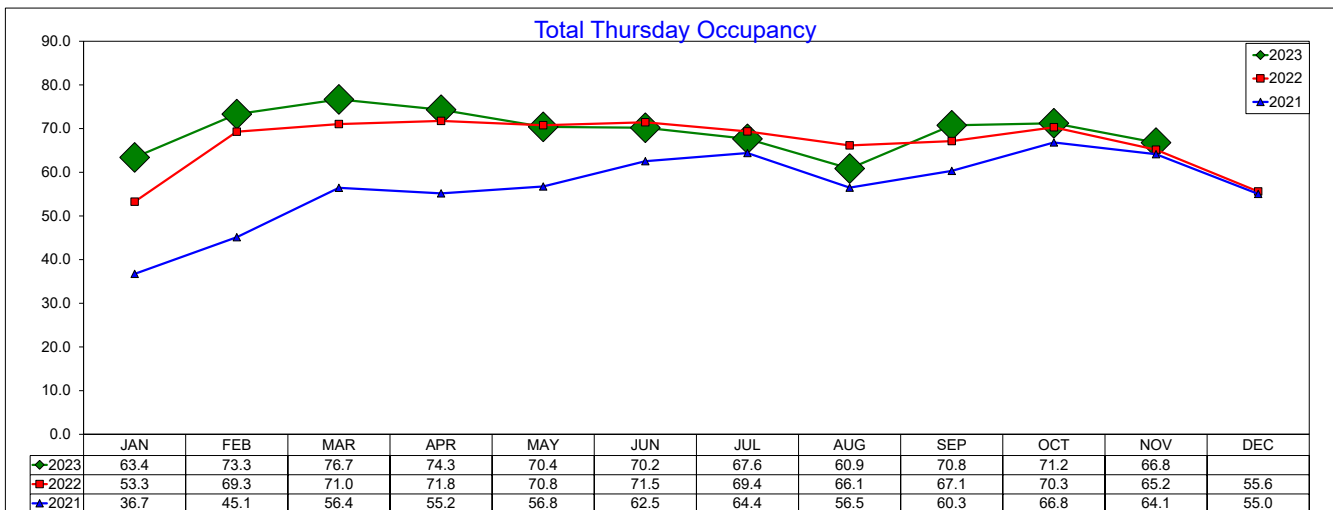
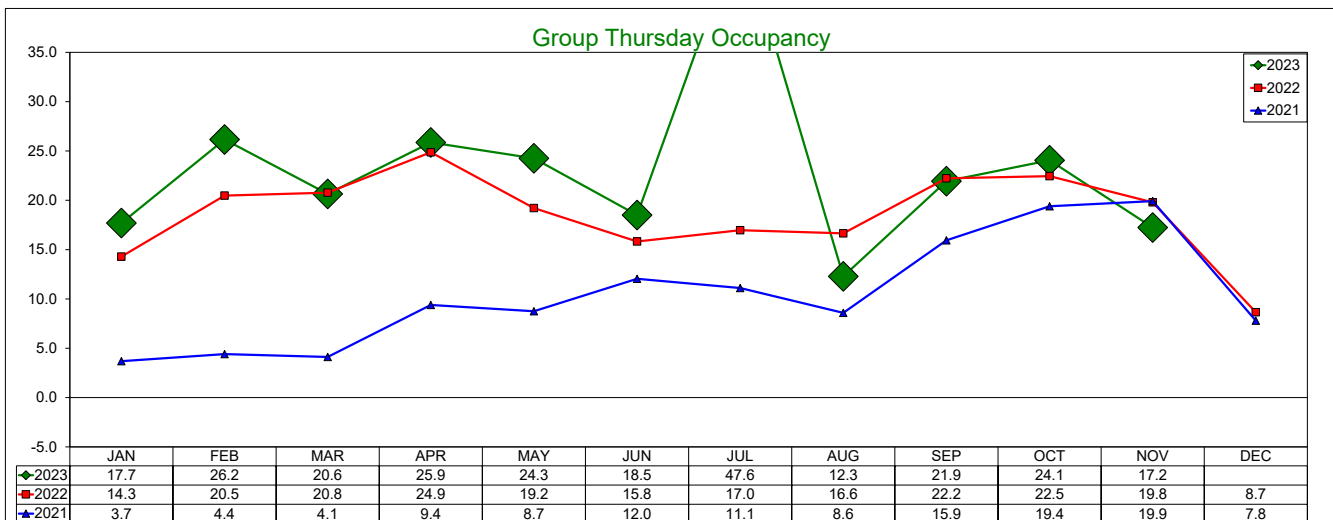
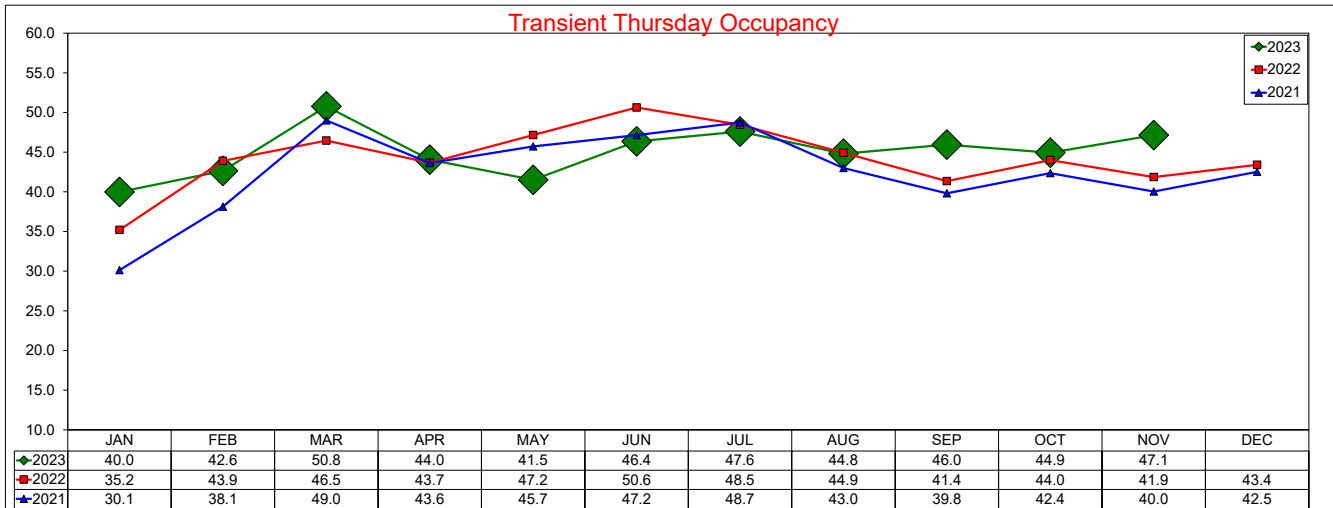
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Thursday - Occupancy

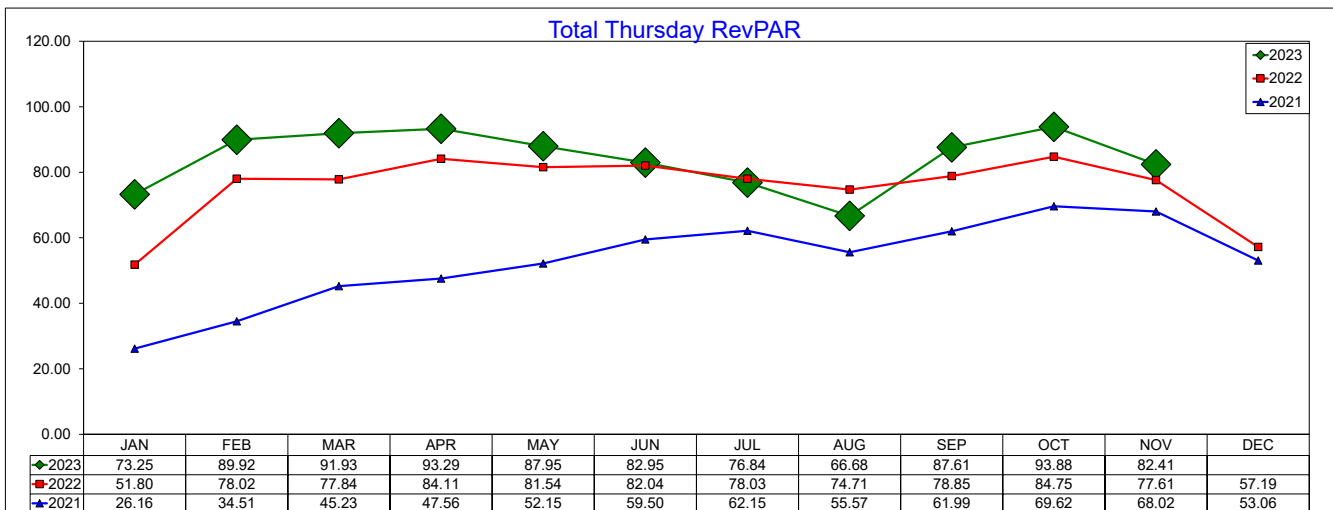
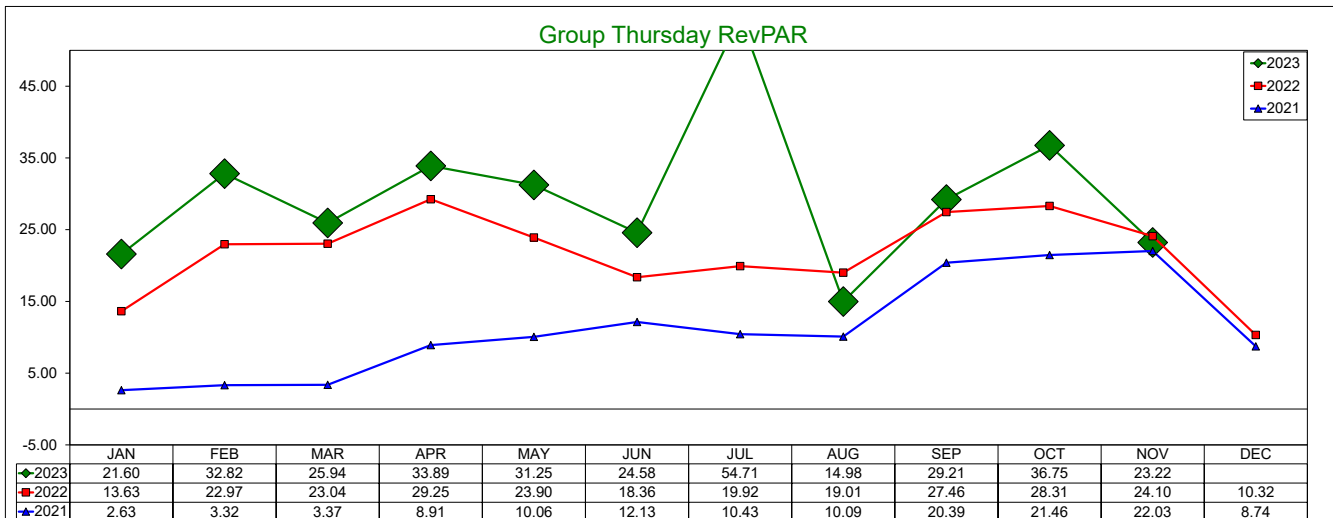
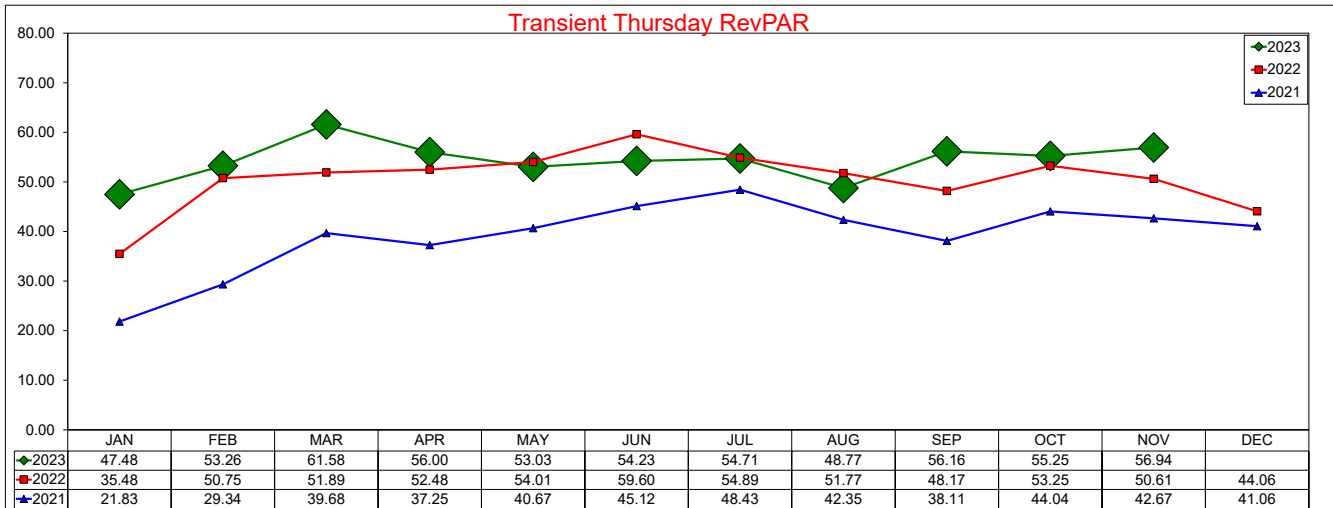
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Thursday - RevPAR

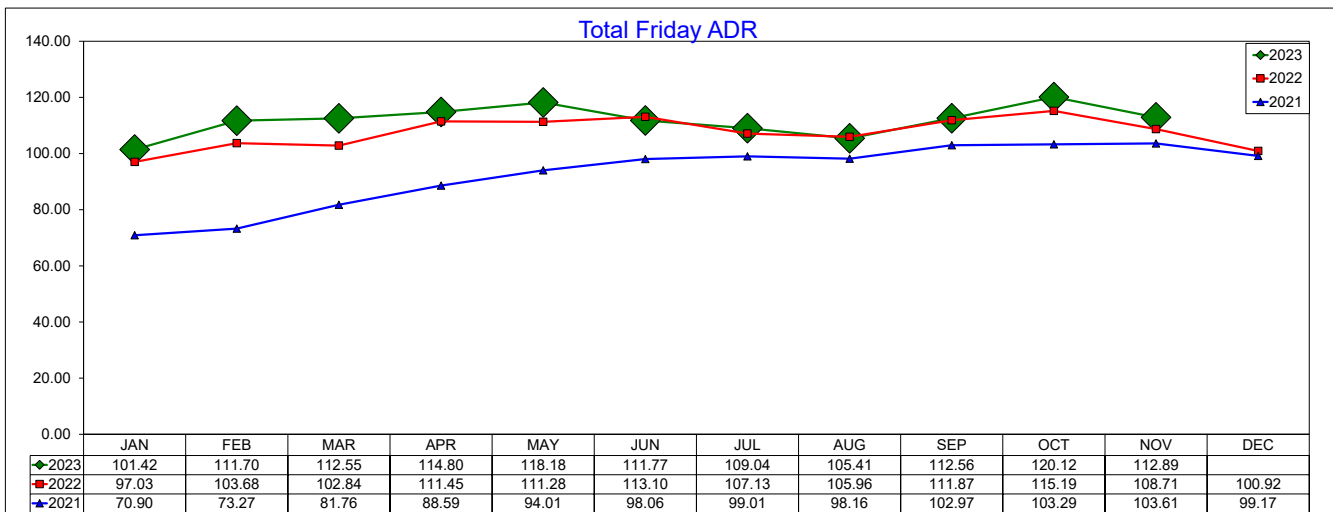
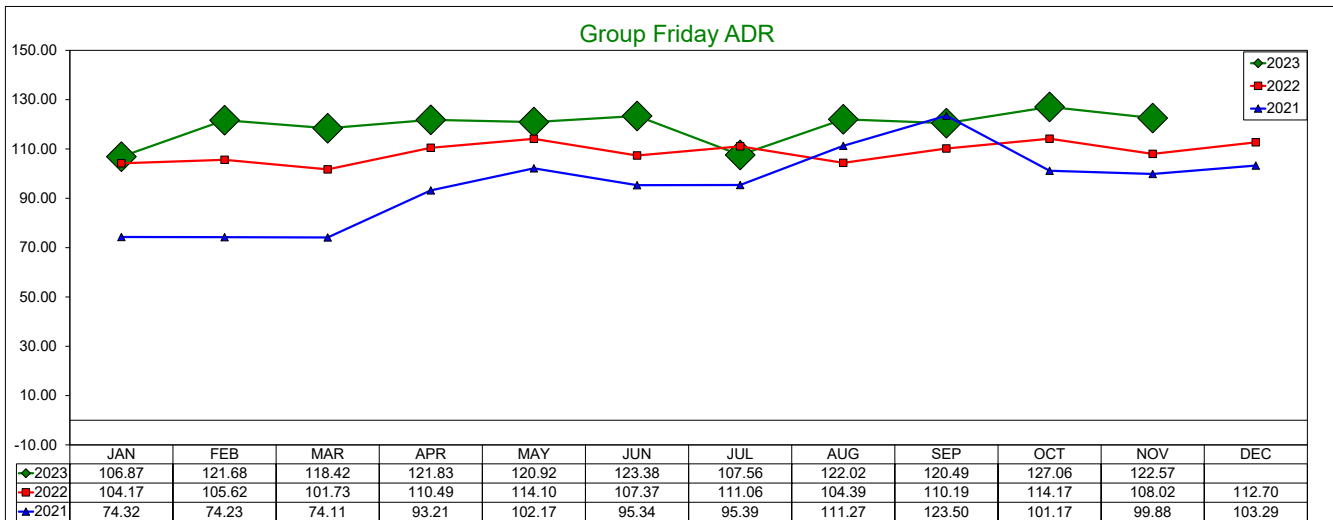
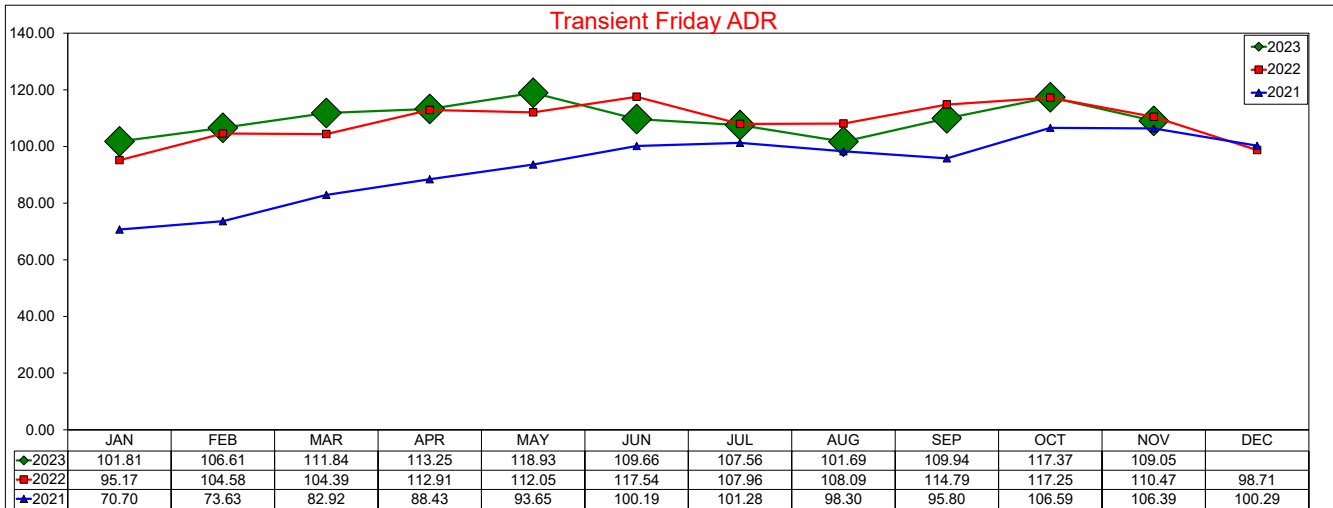
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

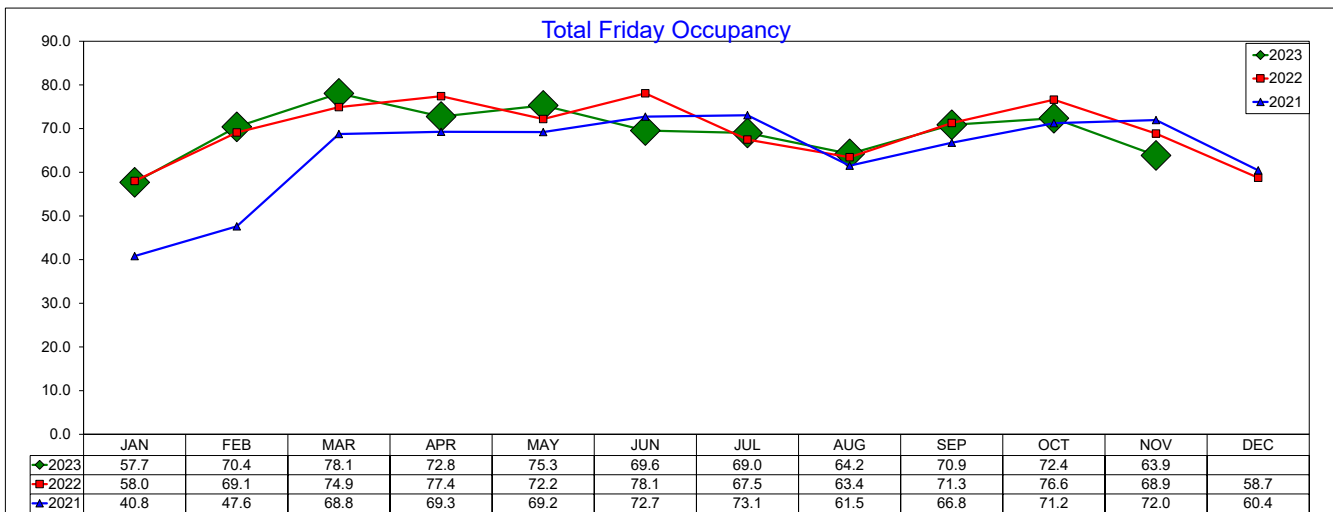
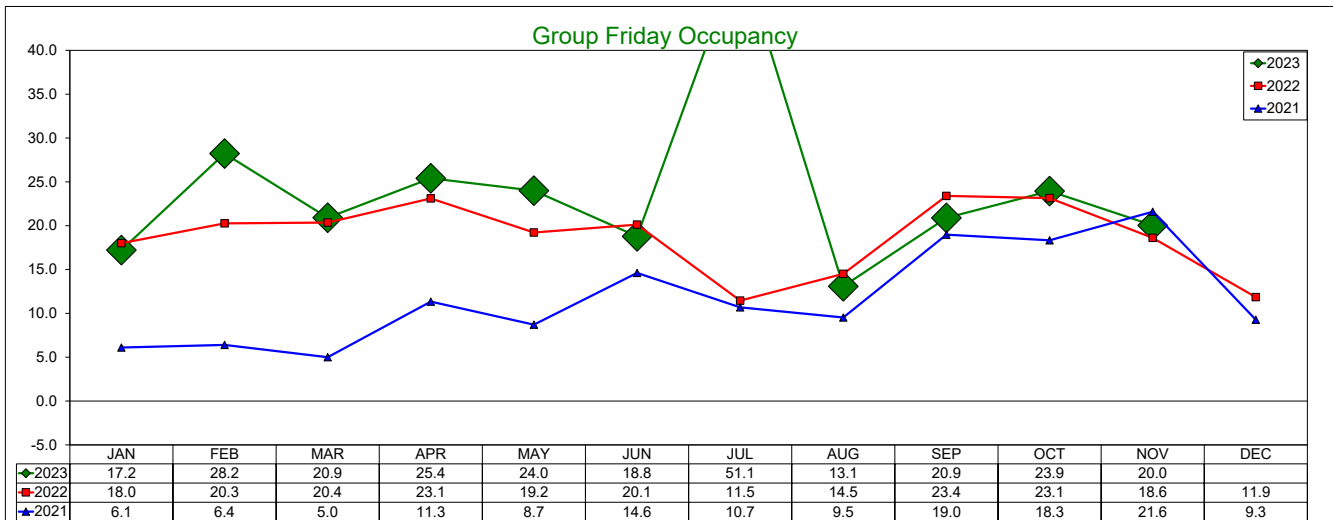
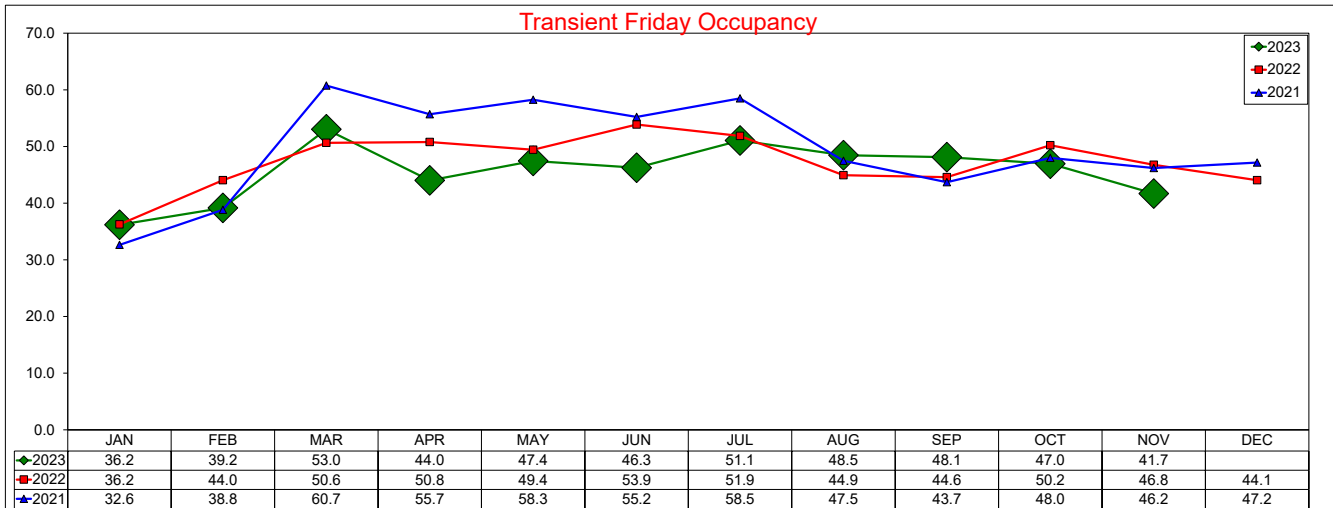
Three Year Comparison - Friday - ADR

November 2023



Three Year Comparison - Friday - Occupancy

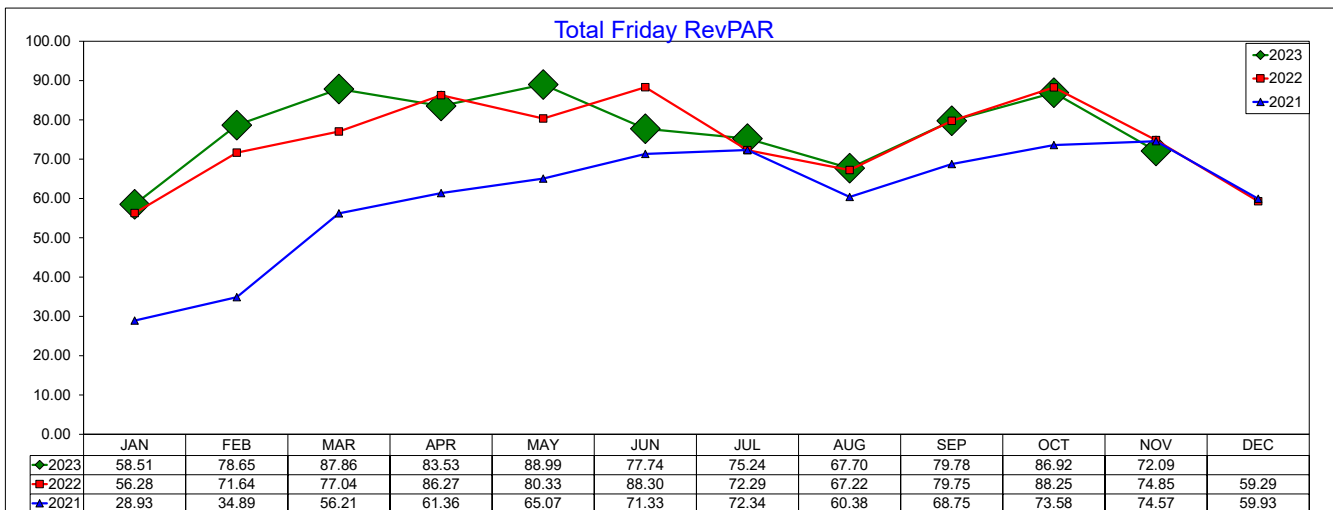
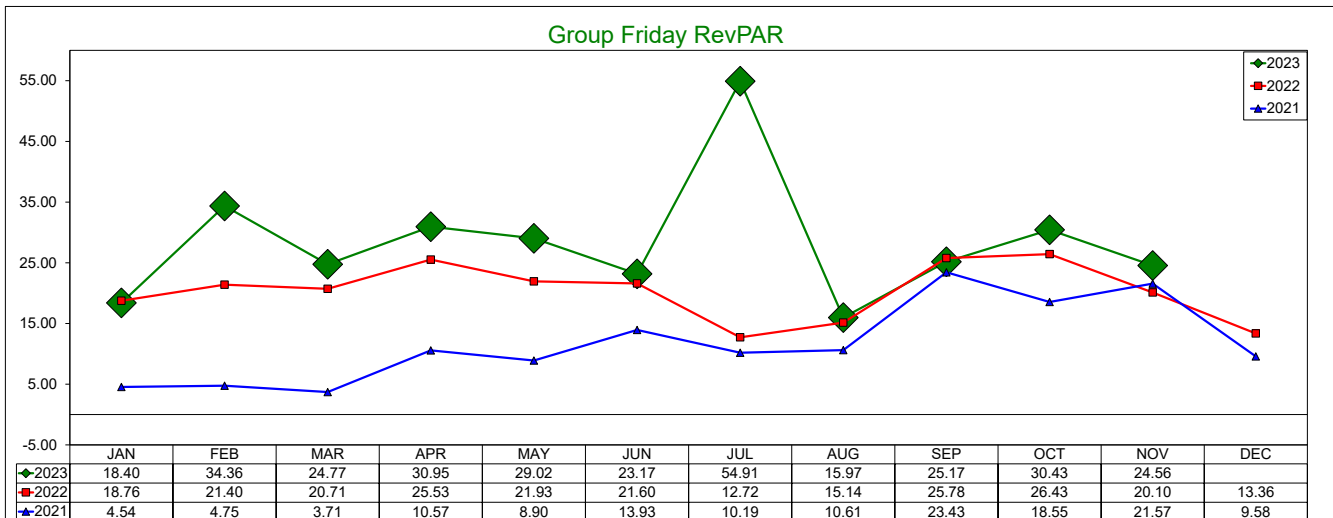
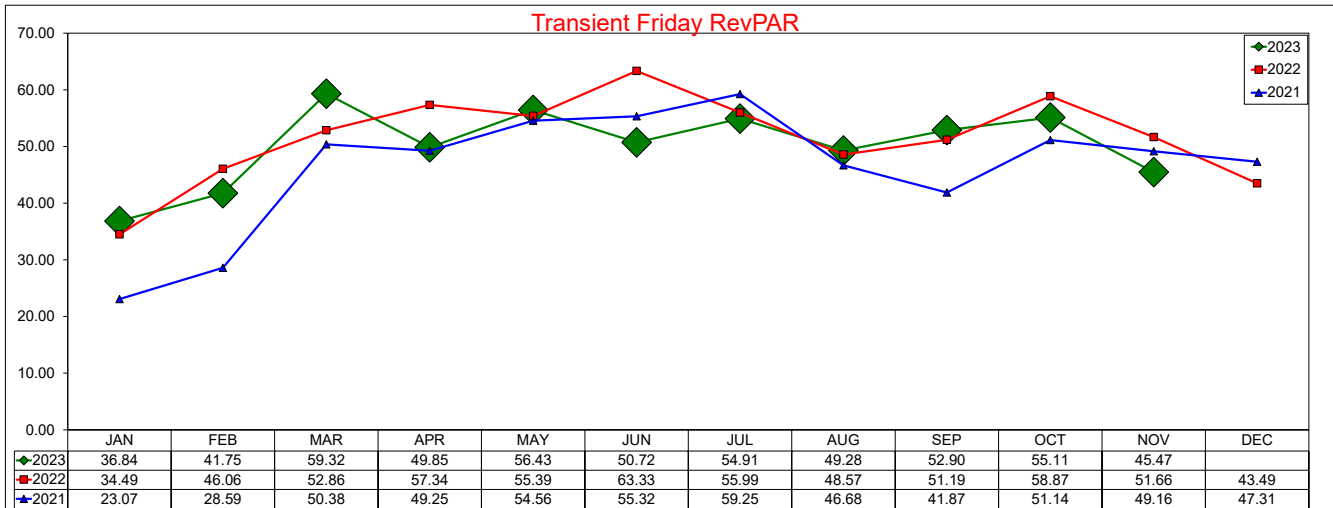
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Friday - RevPAR

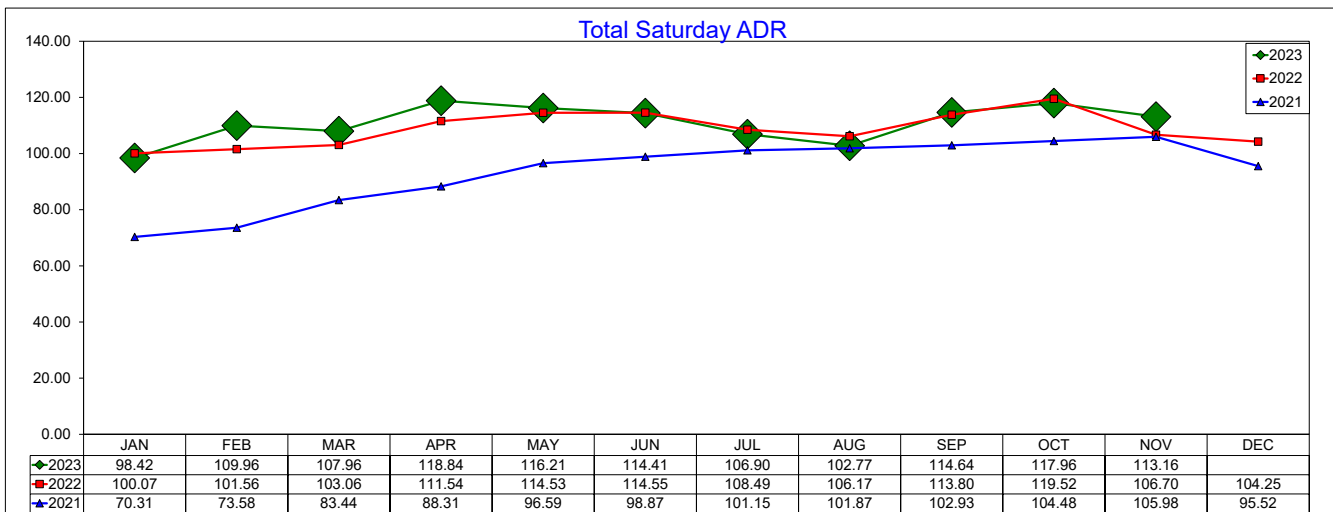
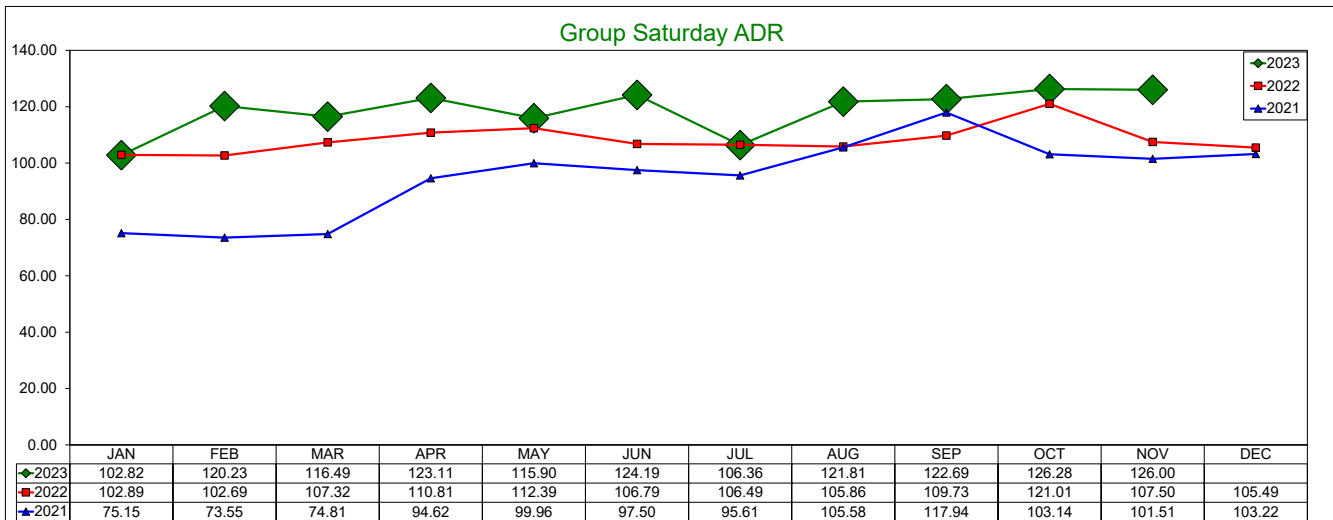
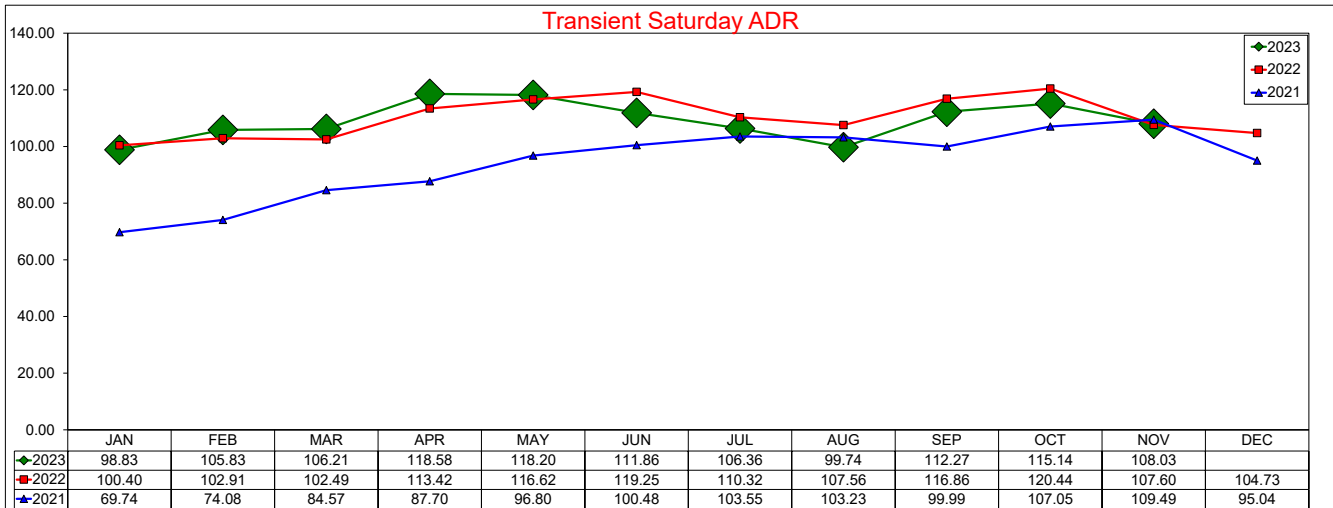
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

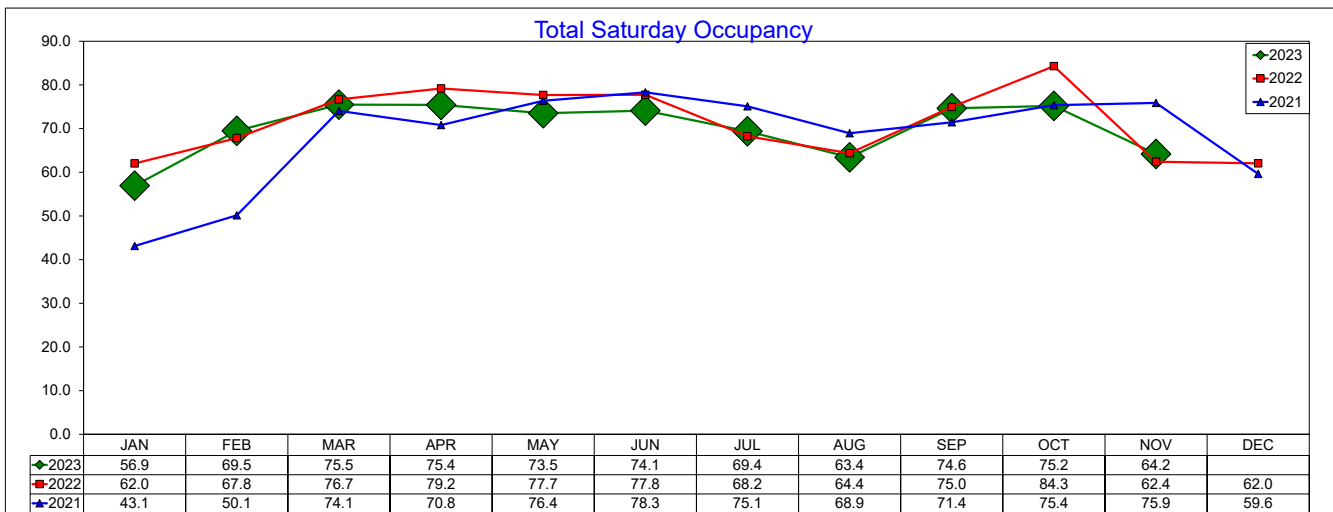
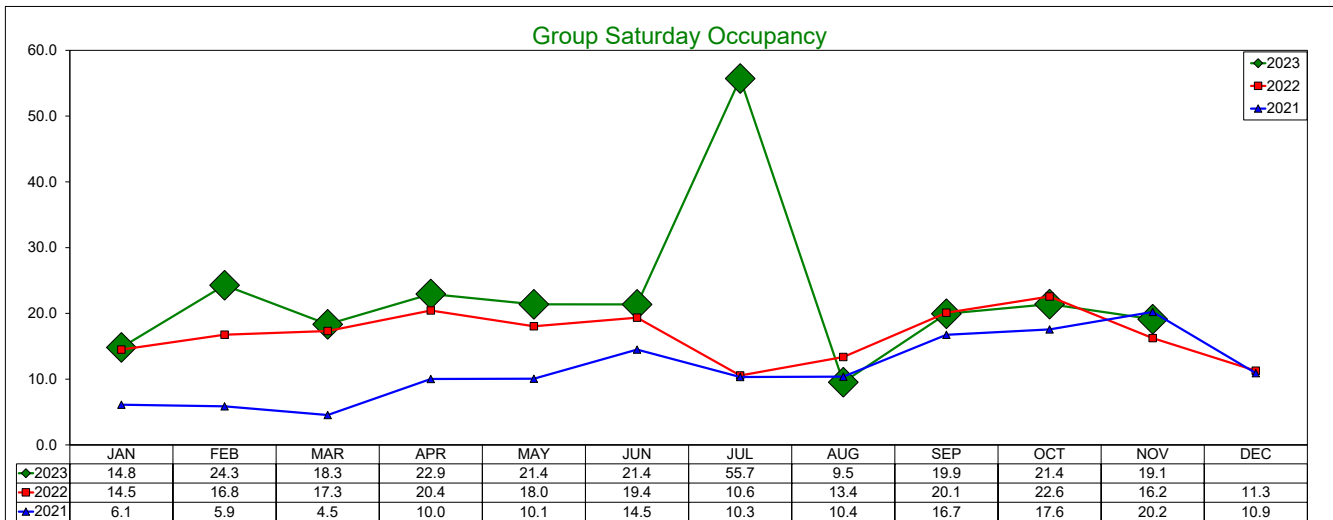
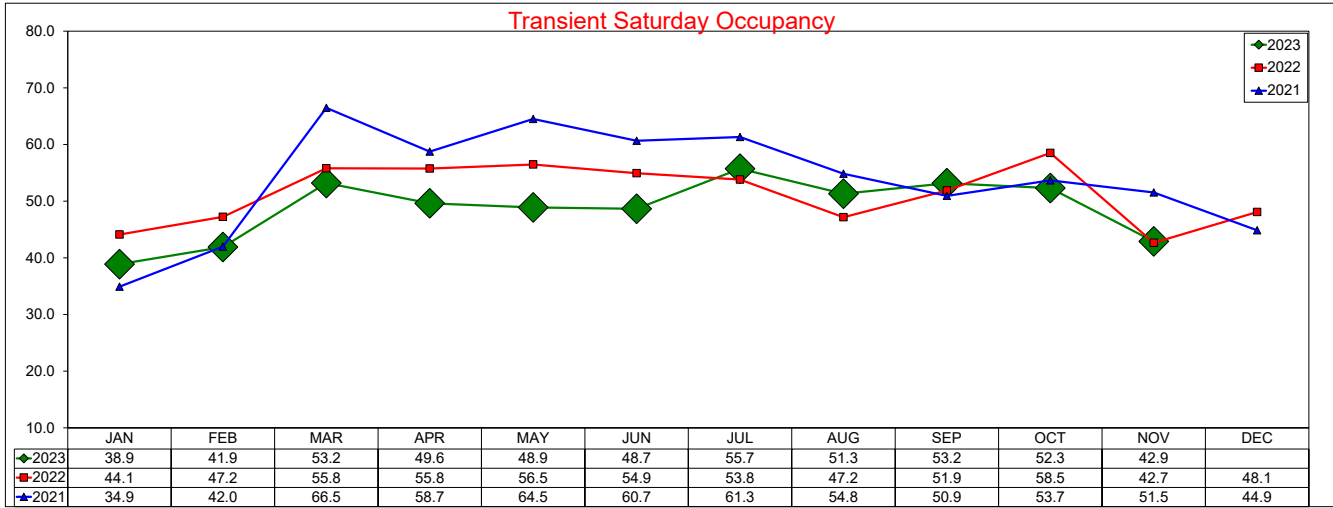
Three Year Comparison - Saturday - ADR

November 2023



Three Year Comparison - Saturday - Occupancy

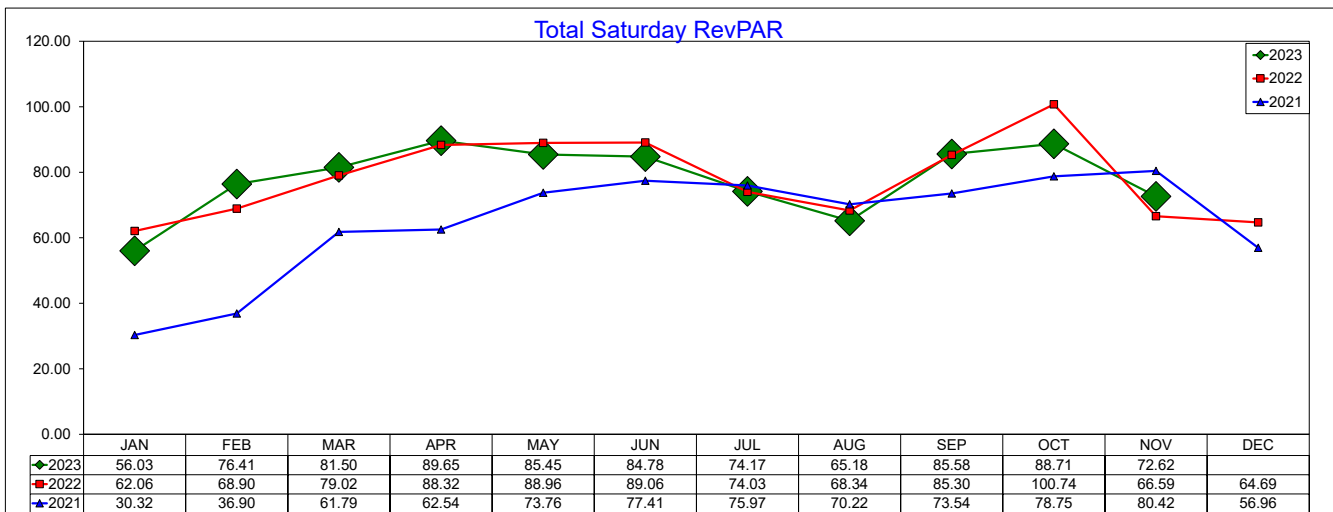
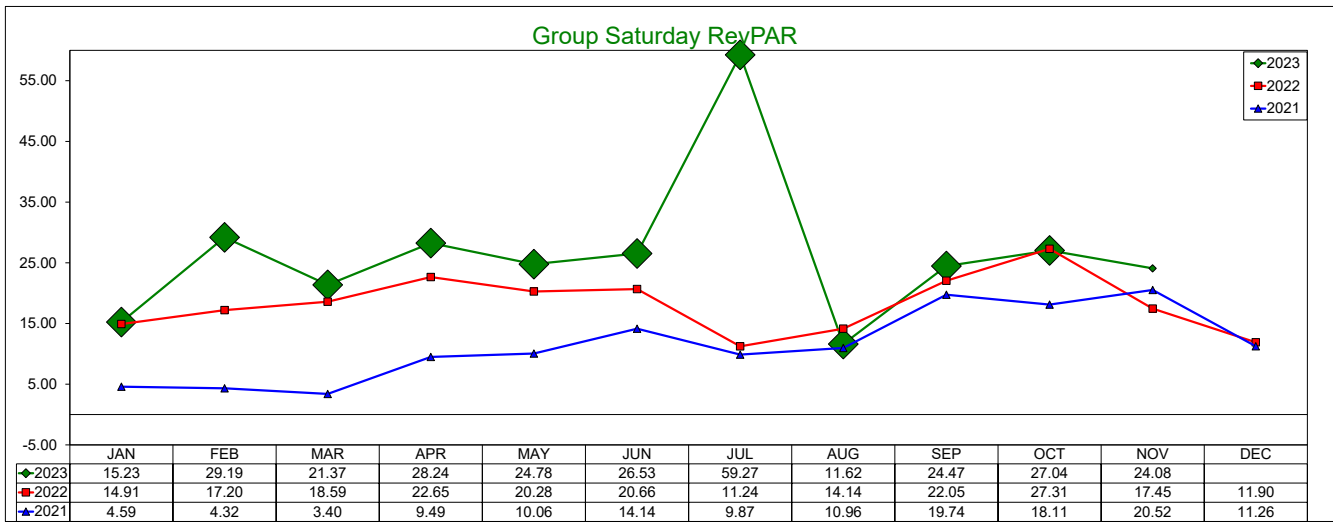
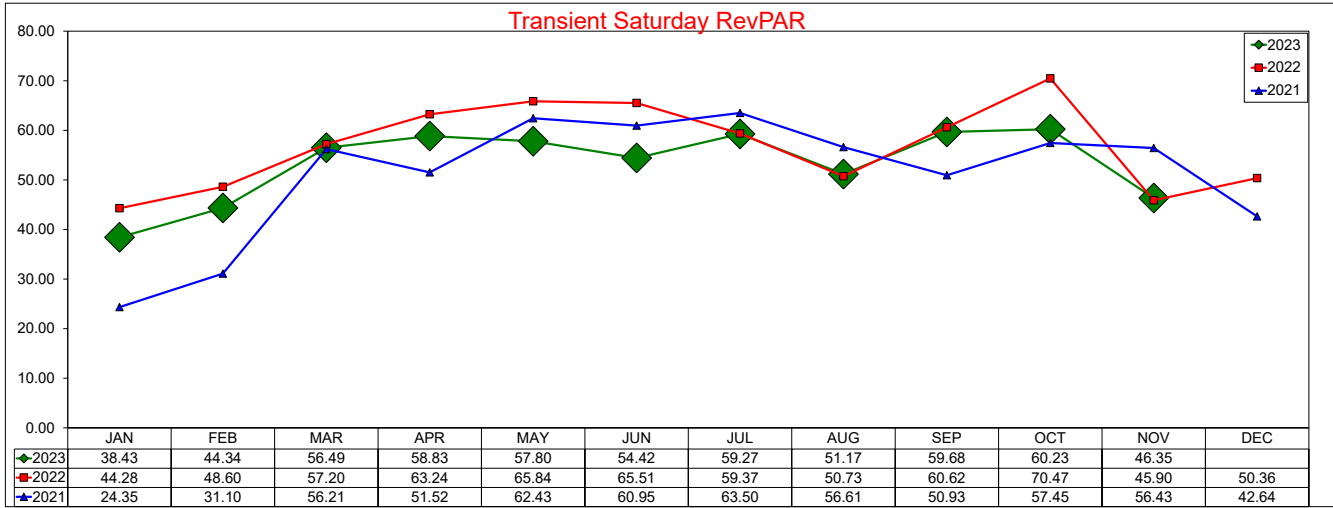
November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Three Year Comparison - Saturday - RevPAR

November 2023



SOURCE: STR, INC. REPLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

2023 - 2022 - 2021 COMPARISON
Occupancy/ADR/RevPAR

| Month | Occ % | | | ADR | | | RevPAR | | |
|-----------|-------|-------|-------|----------|----------|----------|---------|---------|---------|
| | 2023 | 2022 | 2021 | 2023 | 2022 | 2021 | 2023 | 2022 | 2021 |
| January | 62.40 | 54.00 | 37.62 | \$116.24 | \$99.60 | \$69.98 | \$72.49 | \$53.82 | \$26.33 |
| February | 70.70 | 64.50 | 46.20 | \$123.06 | \$107.53 | \$75.17 | \$86.97 | \$69.37 | \$34.73 |
| March | 74.10 | 71.00 | 58.30 | \$121.23 | \$110.73 | \$80.20 | \$89.89 | \$78.63 | \$46.75 |
| April | 73.50 | 74.50 | 58.00 | \$127.59 | \$118.59 | \$86.32 | \$93.82 | \$88.29 | \$50.05 |
| May | 71.10 | 71.20 | 62.10 | \$127.15 | \$118.46 | \$92.37 | \$90.36 | \$84.36 | \$57.39 |
| June | 72.80 | 74.30 | 65.60 | \$122.74 | \$117.19 | \$98.71 | \$89.37 | \$87.02 | \$64.73 |
| July | 66.20 | 66.30 | 65.60 | \$114.15 | \$112.72 | \$98.71 | \$75.52 | \$74.73 | \$64.73 |
| August | 63.90 | 66.30 | 59.60 | \$113.41 | \$115.10 | \$99.00 | \$72.42 | \$76.28 | \$59.05 |
| September | 70.20 | 70.30 | 59.60 | \$122.54 | \$120.02 | \$103.46 | \$86.00 | \$84.36 | \$61.66 |
| October | 71.90 | 75.00 | 66.20 | \$132.94 | \$125.15 | \$104.50 | \$95.54 | \$93.87 | \$69.17 |
| November | 63.50 | 63.20 | 64.10 | \$124.91 | \$116.57 | \$106.32 | | \$73.62 | \$68.17 |
| December | | 57.90 | 55.60 | | \$107.20 | \$98.35 | | \$62.08 | \$54.65 |