

Tab 4 - Multi-Segment

Irving TX CVB
For the month of: November 2018

	Current Month - November 2018 vs November 2017												Year to Date - November 2018 vs November 2017											
	Occ %		ADR		RevPAR		Percent Change from November 2017						Occ %		ADR		RevPAR		Percent Change from YTD 2017					
	2018	2017	2018	2017	2018	2017	Occ	ADR	RevPAR	Room Rev	Room Avail	Room Sold	2018	2017	2018	2017	2018	2017	Occ	ADR	RevPAR	Room Rev	Room Avail	Room Sold
United States	61.7	61.5	124.22	122.79	76.69	75.48	0.4	1.2	1.6	3.7	2.0	2.5	67.3	67.0	130.23	127.11	87.71	85.17	0.5	2.5	3.0	5.0	2.0	2.5
Texas	61.7	65.0	102.84	102.80	63.44	66.78	-5.0	0.0	-5.0	-2.1	3.1	-2.1	65.9	65.7	106.21	103.23	69.94	67.84	0.2	2.9	3.1	6.1	2.9	3.1
Atlanta, GA	67.4	65.2	108.37	104.43	73.00	68.05	3.4	3.8	7.3	9.3	1.9	5.3	71.2	70.8	110.76	107.15	78.86	75.91	0.5	3.4	3.9	5.8	1.8	2.3
Arlington, TX	67.3	65.8	98.23	104.21	66.14	68.57	2.3	-5.7	-3.5	-3.9	-0.3	2.0	69.9	69.2	94.31	93.40	65.89	64.62	1.0	1.0	2.0	1.5	-0.4	0.5
Charlotte, NC-SC	66.9	65.8	108.84	108.52	72.85	71.42	1.7	0.3	2.0	4.8	2.8	4.5	71.1	70.6	110.69	109.95	78.68	77.61	0.7	0.7	1.4	4.8	3.4	4.1
Fort Worth, TX+	67.0	68.3	105.65	104.33	70.75	71.23	-1.9	1.3	-0.7	3.3	4.0	2.0	72.1	71.4	106.91	103.85	77.03	74.13	0.9	2.9	3.9	8.5	4.4	5.4
Frisco, TX+	65.5	64.7	142.26	140.70	93.19	91.00	1.3	1.1	2.4	2.4	0.0	1.3	69.3	68.7	142.78	138.09	99.02	94.87	0.9	3.4	4.4	23.2	18.0	19.1
Grapevine, TX+	70.1	75.3	180.14	175.35	126.28	131.97	-6.9	2.7	-4.3	2.6	7.2	-0.1	75.9	77.7	182.51	177.00	138.48	137.44	-2.3	3.1	0.8	5.0	4.2	1.8
Irving, TX+	67.4	71.1	109.19	107.55	73.62	76.47	-5.2	1.5	-3.7	-0.5	3.3	-2.0	73.7	74.2	109.12	107.16	80.46	79.50	-0.6	1.8	1.2	2.6	1.3	0.7
Nashville, TN	69.9	71.7	147.68	142.36	103.20	102.05	-2.5	3.7	1.1	7.7	6.5	3.8	74.7	75.3	148.39	143.46	110.82	108.05	-0.8	3.4	2.6	8.3	5.6	4.7
Phoenix, AZ	71.5	69.8	130.49	124.96	93.31	87.17	2.5	4.4	7.0	8.6	1.4	4.0	70.6	68.5	131.35	128.41	92.70	87.94	3.1	2.3	5.4	8.1	2.6	5.7
San Jose, CA+	72.6	74.9	195.46	186.97	141.96	140.06	-3.0	4.5	1.4	1.4	0.1	-3.0	80.4	78.9	198.97	187.91	159.98	148.23	1.9	5.9	7.9	9.4	1.3	3.3

Competitive Set Comparison												
Actual Figures							Percent of Change from Last Year					
	Current Month			Year-To-Date			Current Month			Year-To-Date		
	OCC	ADR	RvPAR	OCC	ADR	RvPAR	OCC	ADR	RvPAR	OCC	ADR	RvPAR
US	61.7	124.22	76.69	67.3	130.23	87.71	0.4	1.2	1.6	0.5	2.5	3.0
Texas	61.7	102.84	63.44	65.9	106.21	69.94	-5.0	0.0	-5.0	0.2	2.9	3.1
Irving	67.4	109.19	73.62	73.7	109.12	80.46	-5.2	1.5	-3.7	-0.6	1.8	1.2
Best USA	SanJose	SanJose	SanJose	SanJose	SanJose	SanJose	Atlanta	SanJose	Atlanta	Phoenix	SanJose	SanJose
	72.6	195.46	141.96	80.4	198.97	159.98	3.4	4.5	7.3	3.1	5.9	7.9
Best Texas	Grpvine	Grpvine	Grpvine	Grpvine	Grpvine	Grpvine	Arlngtn	Grpvine	Frisco	Arlngtn	Frisco	Frisco
	70.1	180.14	126.28	75.9	182.51	138.48	2.3	2.7	2.4	1.0	3.4	4.4
Worst USA	Frisco	Arlngtn	Arlngtn	Frisco	Arlngtn	Arlngtn	Grpvine	Arlngtn	Grpvine	Grpvine	Charlotte	Grpvine
	65.5	98.23	66.14	69.3	94.31	65.89	-6.9	-5.7	-4.3	-2.3	0.7	0.8
Worst Texas	Frisco	Arlngtn	Arlngtn	Frisco	Arlngtn	Arlngtn	Grpvine	Arlngtn	Grpvine	Grpvine	Arlngtn	Grpvine
	65.5	98.23	66.14	69.3	94.31	65.89	-6.9	-5.7	-4.3	-2.3	1.0	0.8
Note: "Best" and "Worst" notations above refer to destinations within this competitive set only												

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Tab 6 - Multi-Segment Custom Sets+

Irving TX CVB
For the month of: November 2018

	Current Month - November 2018 vs November 2017												Year to Date - November 2018 vs November 2017											
	Occ %		ADR		RevPAR		Percent Change from November 2017						Occ %		ADR		RevPAR		Percent Change from YTD 2017					
	2018	2017	2018	2017	2018	2017	Occ	ADR	RevPAR	Room Rev	Room Avail	Room Sold	2018	2017	2018	2017	2018	2017	Occ	ADR	RevPAR	Room Rev	Room Avail	Room Sold
Irving, TX+	67.4	71.1	109.19	107.55	73.62	76.47	-5.2	1.5	-3.7	-0.5	3.3	-2.0	73.7	74.2	109.12	107.16	80.46	79.50	-0.6	1.8	1.2	2.6	1.3	0.7
Luxury/Full Service Irving+	64.7	69.4	149.92	147.19	97.02	102.22	-6.8	1.9	-5.1	-1.8	3.5	-3.6	72.4	70.8	148.94	148.28	107.85	105.05	2.2	0.4	2.7	3.0	0.3	2.5
All Suite/Extended Stay Irving+	70.7	73.1	92.74	94.03	65.55	68.70	-3.3	-1.4	-4.6	-0.5	4.3	0.9	75.7	77.3	94.71	93.83	71.70	72.53	-2.1	0.9	-1.1	0.8	2.0	-0.1
Limited Service Irving+	67.3	76.1	110.88	105.33	74.59	80.19	-11.6	5.3	-7.0	-0.9	6.5	-5.9	74.2	77.4	111.70	106.35	82.89	82.29	-4.1	5.0	0.7	5.5	4.7	0.5
Budget Irving+	67.7	67.8	60.75	56.92	41.13	38.60	-0.2	6.7	6.6	6.0	-0.5	-0.7	72.9	73.6	57.44	56.32	41.86	41.43	-0.9	2.0	1.0	0.9	-0.1	-1.0
Las Colinas+	65.5	70.9	121.24	120.24	79.43	85.24	-7.6	0.8	-6.8	-0.7	6.5	-1.6	73.9	72.5	124.06	121.68	91.63	88.26	1.8	2.0	3.8	5.7	1.8	3.6
DFW North+	72.6	74.4	108.03	104.48	78.47	77.77	-2.4	3.4	0.9	0.8	-0.1	-2.5	78.1	79.0	106.28	104.25	82.96	82.40	-1.2	2.0	0.7	0.7	0.0	-1.2
DFW South+	64.4	67.6	93.40	93.29	60.11	63.09	-4.8	0.1	-4.7	-1.9	2.9	-2.0	68.8	70.9	90.99	90.67	62.57	64.31	-3.1	0.4	-2.7	-0.5	2.2	-0.9
Full Service Las Colinas+	55.8	64.6	183.67	178.23	102.47	115.21	-13.7	3.1	-11.1	-3.4	8.7	-6.2	68.9	64.3	183.12	183.14	126.09	117.73	7.1	-0.0	7.1	7.9	0.8	7.9
Limited Service Las Colinas+	71.6	74.7	90.93	89.96	65.08	67.16	-4.1	1.1	-3.1	2.0	5.2	0.9	76.8	77.5	92.64	90.93	71.17	70.49	-0.9	1.9	1.0	3.4	2.4	1.5
Full Service DFW North+	72.6	72.4	139.81	136.65	101.50	98.98	0.2	2.3	2.5	2.5	0.0	0.2	77.8	75.5	136.95	137.81	106.61	103.98	3.2	-0.6	2.5	2.5	0.0	3.2
Limited Service DFW North+	72.7	75.8	86.32	83.51	62.73	63.30	-4.1	3.4	-0.9	-1.1	-0.2	-4.3	78.2	81.5	85.45	83.03	66.83	67.66	-4.0	2.9	-1.2	-1.2	0.0	-4.0
Full Service DFW South+																								
Limited Service DFW South+	62.4	65.3	82.51	81.50	51.46	53.19	-4.4	1.2	-3.3	0.8	4.2	-0.4	68.1	69.2	81.41	79.33	55.46	54.88	-1.5	2.6	1.1	4.3	3.2	1.7
ICC Comp Set No Boutiques+	69.9	70.6	153.57	148.86	107.33	105.07	-1.0	3.2	2.2	2.2	0.0	-1.0	75.4	72.9	151.37	150.53	114.07	109.74	3.4	0.6	3.9	3.9	0.0	3.4

Airbnb Data		Occ %		ADR		RevPAR		Percent Change from Prior Year						Occ %		ADR		RevPAR		Percent Change from Prior Year YTD					
		2018	2017	2018	2017	2018	2017	Occ	ADR	RevPAR	Rev	Avail	Sold	2018	2017	2018	2017	2018	2017	Occ	ADR	RevPAR	Rev	Avail	Sold
Entire Place		55.1	54.8	159.28	145.74	87.74	79.94	0.4	9.3	9.8	98.3	143.3	95.9	61.5	56.7	146.61	140.64	90.17	79.76	8.4	4.2	13.0	74.3	74.8	76.5
Hotel Comparable		74.7	49.5	88.20	83.28	65.85	41.18	51.0	5.9	59.9	87.1	17.0	76.7	65.7	57.4	89.02	83.02	58.51	47.62	14.6	7.2	22.9	64.2	33.6	53.1

Available Listings			
Entire Place	120	84	42.9
Private Room	152	112	35.7
Shared Room	30	27	11.1
Total Available Listings	302	223	35.4

	Participation			
	Properties		Rooms	
	Census	Sample	Census	Sample
Irving, TX+	85	71	12407	10655
Luxury/Full Service Irving+	15	13	4546	3946
All Suite/Extended Stay Irving+	32	31	3655	3548
Limited Service Irving+	14	14	1786	1786
Budget Irving+	24	13	2420	1375
Las Colinas+	30	29	4974	4638
DFW North+	25	23	3894	3746
DFW South+	30	19	3539	2271
Full Service Las Colinas+	7	7	1909	1909
Limited Service Las Colinas+	23	22	3065	2729
Full Service DFW North+	4	4	1581	1581
Limited Service DFW North+	21	19	2313	2165
Full Service DFW South+	4	2	1056	456
Limited Service DFW South+	26	17	2483	1815
ICC Comp Set No Boutiques+	5	5	2084	2084

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Irving, Texas & United States Comparison

November 2018

Irving	A.D.R.				OCCUPANCY				RevPAR			
	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg
JANUARY	109.98	2.2%	109.98	2.2%	66.4%	-3.3%	66.4%	-3.3%	73.07	-1.2%	73.07	-1.2%
FEBRUARY	111.95	-0.1%	110.99	1.1%	74.4%	3.6%	70.2%	0.0%	83.26	3.4%	77.90	1.1%
MAR	107.92	0.5%	109.88	0.9%	76.5%	1.8%	72.4%	0.7%	82.58	2.3%	79.53	1.6%
APRIL	112.17	3.8%	110.50	1.6%	77.4%	1.7%	73.7%	1.0%	86.86	5.5%	81.42	2.7%
MAY	109.09	-1.5%	110.22	1.0%	74.5%	2.5%	73.8%	1.3%	81.26	0.9%	81.35	2.3%
JUNE	108.29	3.7%	109.85	1.4%	79.4%	4.6%	74.7%	1.8%	85.99	8.4%	82.10	3.2%
JULY	103.68	2.6%	108.92	1.5%	75.0%	2.0%	74.8%	1.8%	77.75	4.7%	81.43	3.4%
AUGUST	105.20	2.8%	108.47	1.7%	70.0%	-6.9%	74.1%	0.7%	73.64	-4.2%	80.42	2.4%
SEPTEMBER	109.03	2.3%	108.53	1.8%	74.4%	-3.1%	74.2%	0.3%	81.16	-0.9%	80.51	2.1%
OCTOBER	115.66	4.1%	109.30	2.1%	78.2%	-1.1%	74.6%	0.1%	90.47	2.9%	81.53	2.2%
NOVEMBER	109.19	1.5%	109.12	1.8%	67.4%	-5.2%	73.7%	-0.6%	73.62	-3.7%	80.46	1.2%
DECEMBER												
12 mo. rolling averages: ADR 108.10 2.2% Occupancy 72.8% 0.0% RevPAR 78.74 2.2%												

Texas	A.D.R.				OCCUPANCY				RevPAR			
	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg
JANUARY	101.95	3.8%	101.95	3.8%	59.1%	6.1%	59.1%	6.1%	60.23	10.1%	60.23	10.1%
FEBRUARY	106.30	-1.8%	104.16	0.8%	66.3%	4.0%	62.5%	5.0%	70.50	2.1%	65.11	5.9%
MAR	112.60	4.2%	107.35	2.1%	71.9%	3.4%	65.8%	4.4%	80.98	7.8%	70.60	6.6%
APRIL	111.03	7.0%	108.31	3.4%	68.3%	2.5%	66.4%	3.9%	75.87	9.7%	71.92	7.4%
MAY	106.90	4.2%	108.04	3.6%	66.4%	3.7%	66.4%	3.9%	70.98	8.1%	71.74	7.6%
JUNE	105.36	4.9%	107.57	3.8%	70.6%	4.6%	67.1%	4.0%	74.34	9.8%	72.17	7.9%
JULY	102.21	3.8%	106.77	3.8%	67.9%	2.6%	67.2%	3.8%	69.44	6.5%	71.76	7.7%
AUGUST	100.25	4.9%	106.03	3.9%	64.0%	1.1%	66.8%	3.4%	64.13	6.0%	70.83	7.5%
SEPTEMBER	105.16	0.1%	105.96	3.5%	62.0%	-11.7%	66.3%	1.6%	65.20	-11.6%	70.22	5.2%
OCTOBER	111.48	1.2%	106.52	3.2%	66.4%	-6.4%	66.3%	0.7%	74.08	-5.3%	70.62	3.9%
NOVEMBER	102.84	0.0%	106.21	2.9%	61.7%	-5.0%	65.9%	0.2%	63.44	-5.0%	69.94	3.1%
DECEMBER												

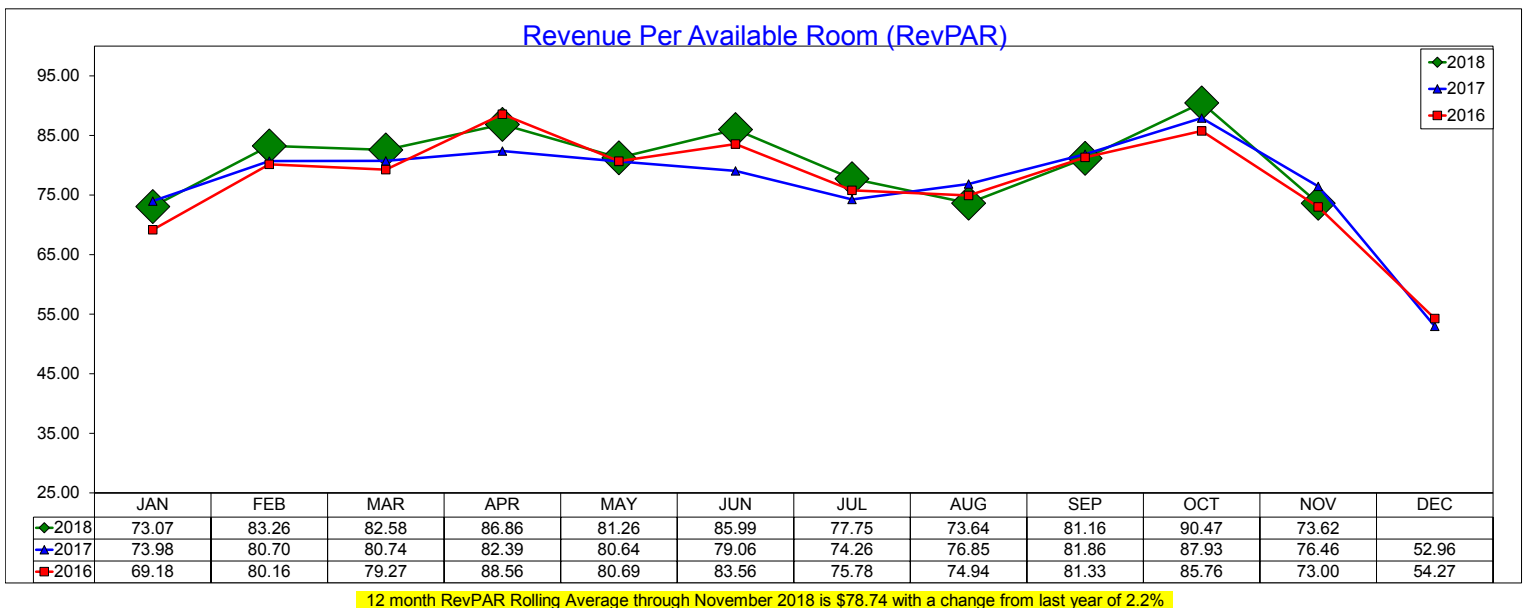
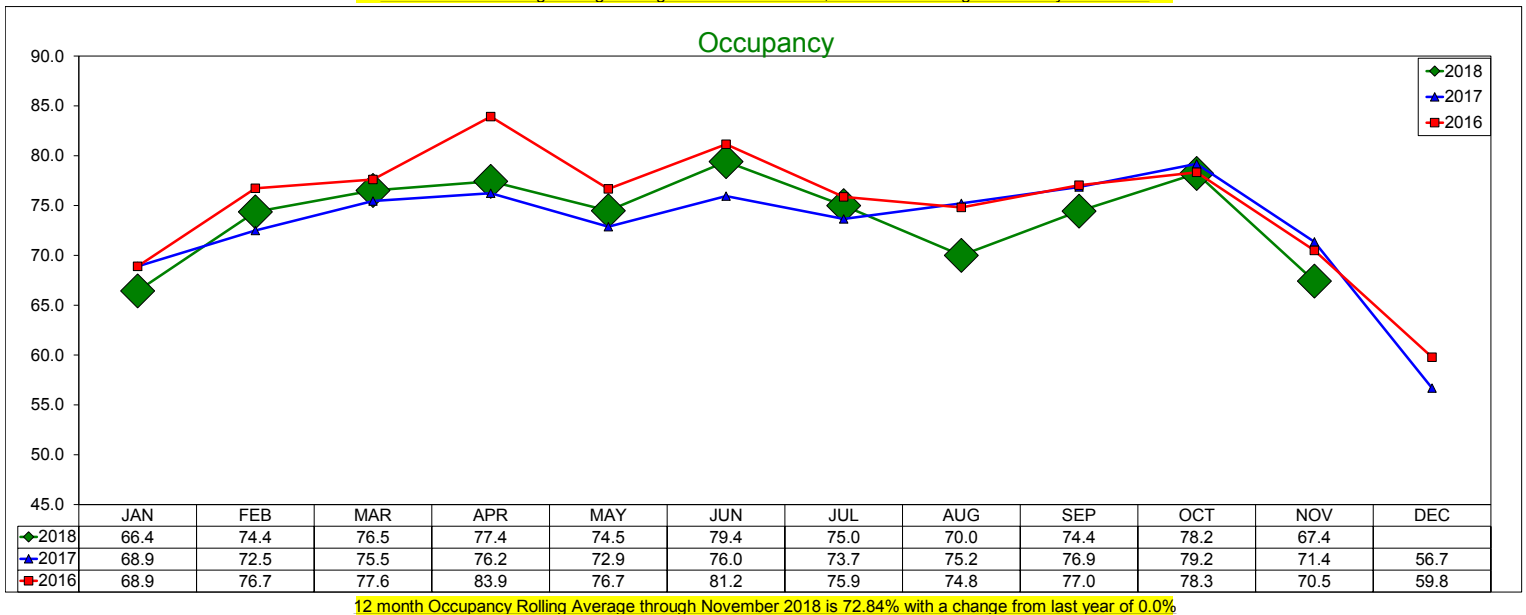
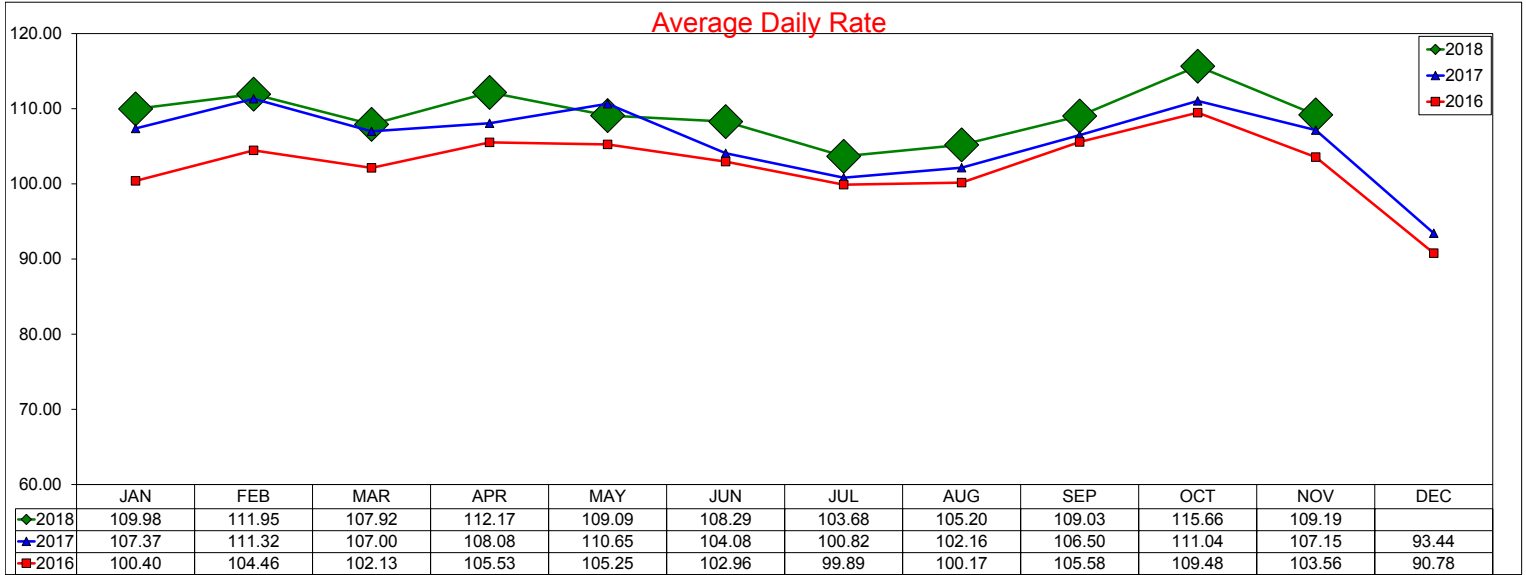
USA	A.D.R.				OCCUPANCY				RevPAR			
	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg
JANUARY	123.33	2.0%	123.33	2.0%	54.5%	0.9%	54.5%	0.9%	67.17	2.9%	67.17	2.9%
FEBRUARY	126.38	2.3%	124.88	2.2%	61.7%	1.2%	57.9%	1.0%	78.02	3.5%	72.30	3.2%
MAR	131.56	3.0%	127.37	2.5%	68.5%	0.9%	61.6%	0.9%	90.17	3.9%	78.46	3.5%
APRIL	130.33	3.3%	128.19	2.7%	67.9%	0.9%	63.2%	0.9%	88.54	4.2%	81.00	3.7%
MAY	129.90	2.6%	128.57	2.7%	68.2%	0.7%	64.2%	0.8%	88.59	3.3%	82.57	3.6%
JUNE	132.66	2.8%	129.36	2.7%	74.5%	1.7%	65.9%	1.0%	98.85	4.6%	85.29	3.8%
JULY	133.44	2.0%	130.06	2.6%	73.6%	-0.2%	67.1%	0.8%	98.17	1.8%	87.22	3.5%
AUGUST	130.71	2.3%	130.24	2.6%	71.4%	1.2%	67.6%	0.8%	93.37	3.5%	88.07	3.5%
SEPTEMBER	131.00	1.9%	130.37	2.5%	68.0%	-2.1%	67.7%	0.5%	89.10	-0.3%	88.22	3.1%
OCTOBER	133.81	2.7%	130.75	2.6%	69.9%	0.8%	67.9%	0.5%	93.55	3.5%	88.78	3.1%
NOVEMBER	124.22	1.2%	130.23	2.5%	61.7%	0.4%	67.3%	0.5%	76.69	1.6%	87.71	3.0%
DECEMBER												

Note: The "Change %" column refers to the change from the prior year's figure.

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Three Year Comparison - CITY OF IRVING - ALL PROPERTIES

November 2018

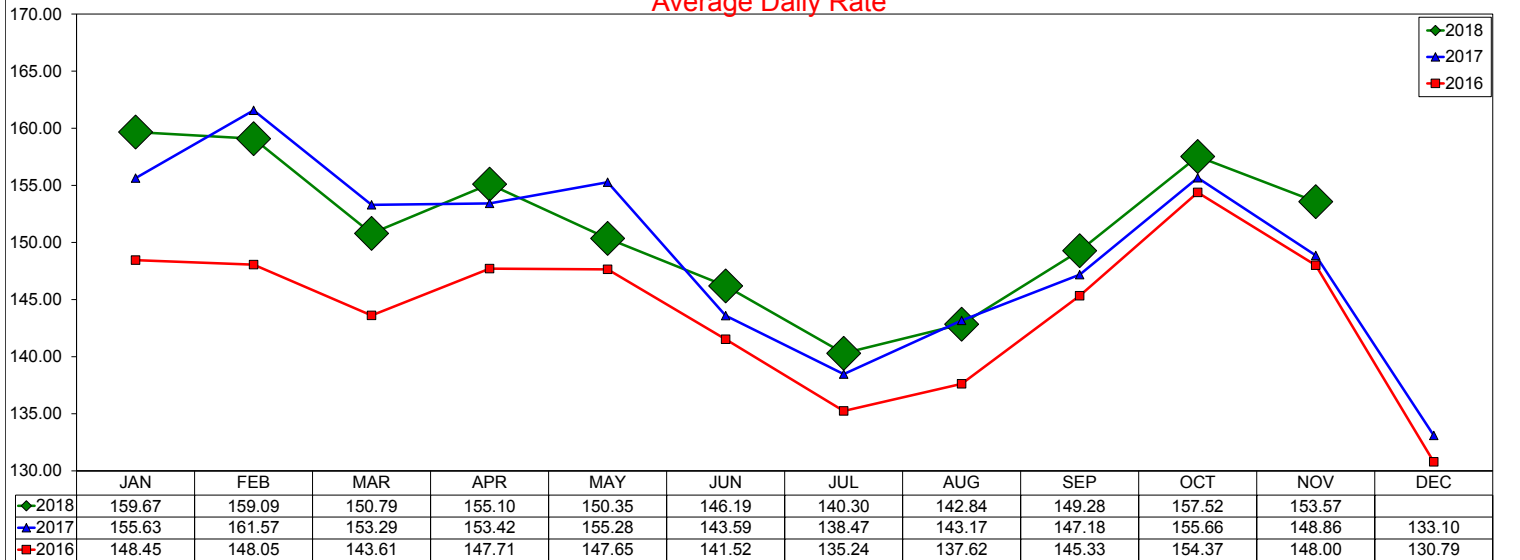


Three Year Comparison - ICC Comp Set

November 2018

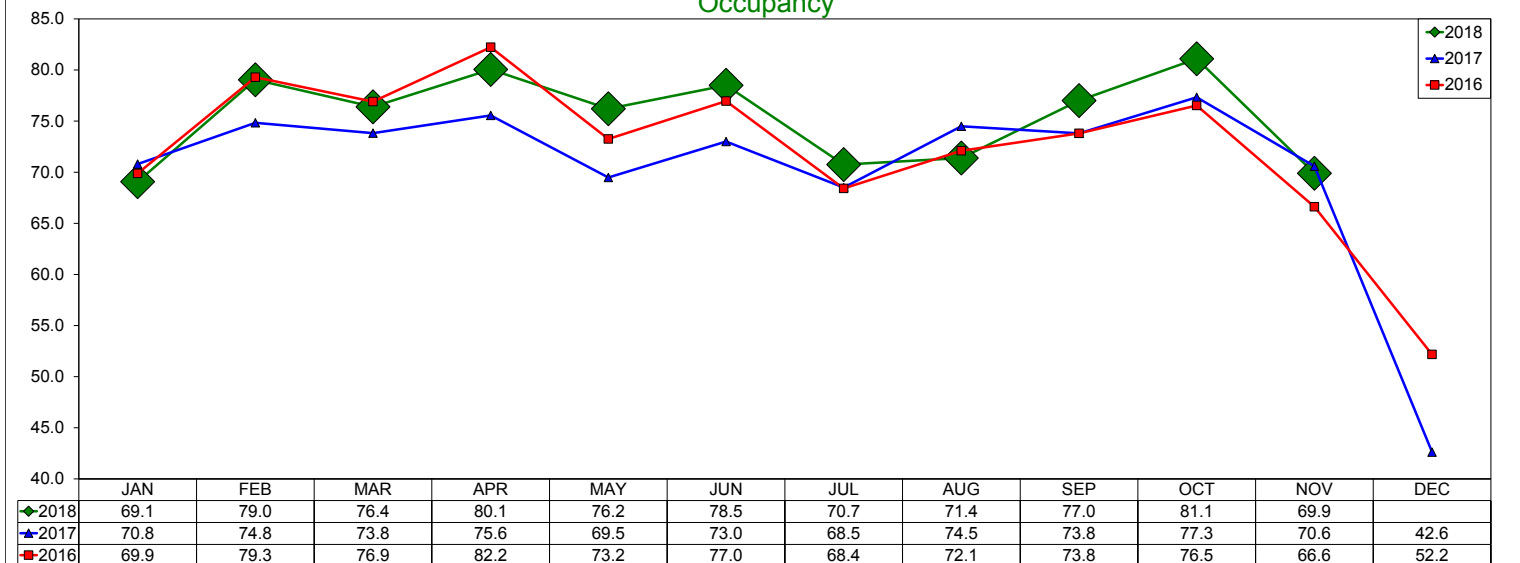
Comp set includes: Marriott Las Colinas, Omni Mandalay, Marriott DFW, Sheraton DFW, Westin DFW

Average Daily Rate



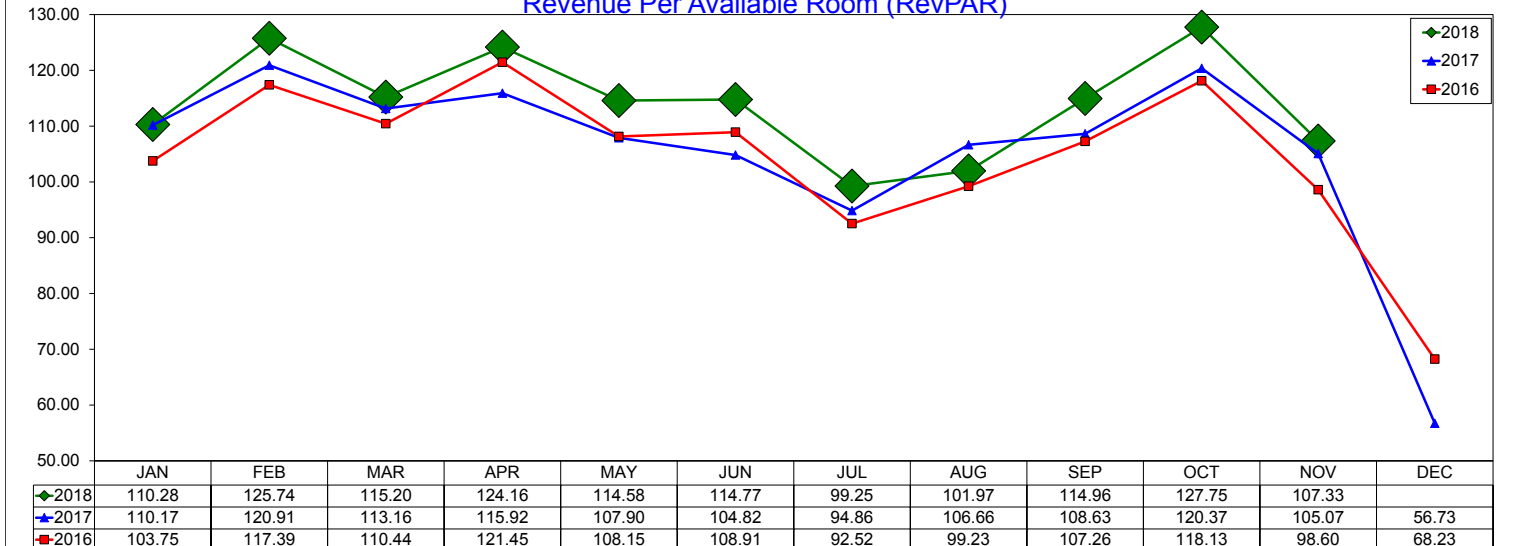
12 month ADR Rolling Average through November 2018 is \$150.08 with a change from last year of 0.6%

Occupancy



12 month Occupancy Rolling Average through November 2018 is 72.63% with a change from last year of 2.6%

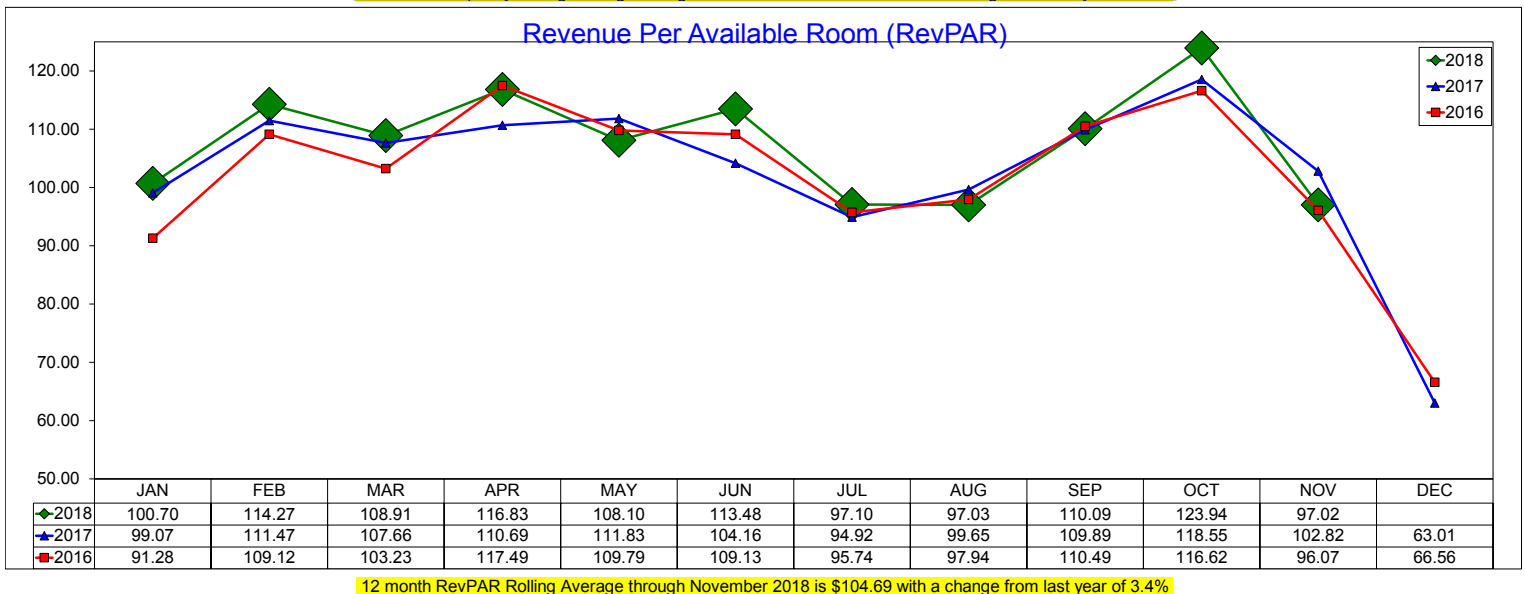
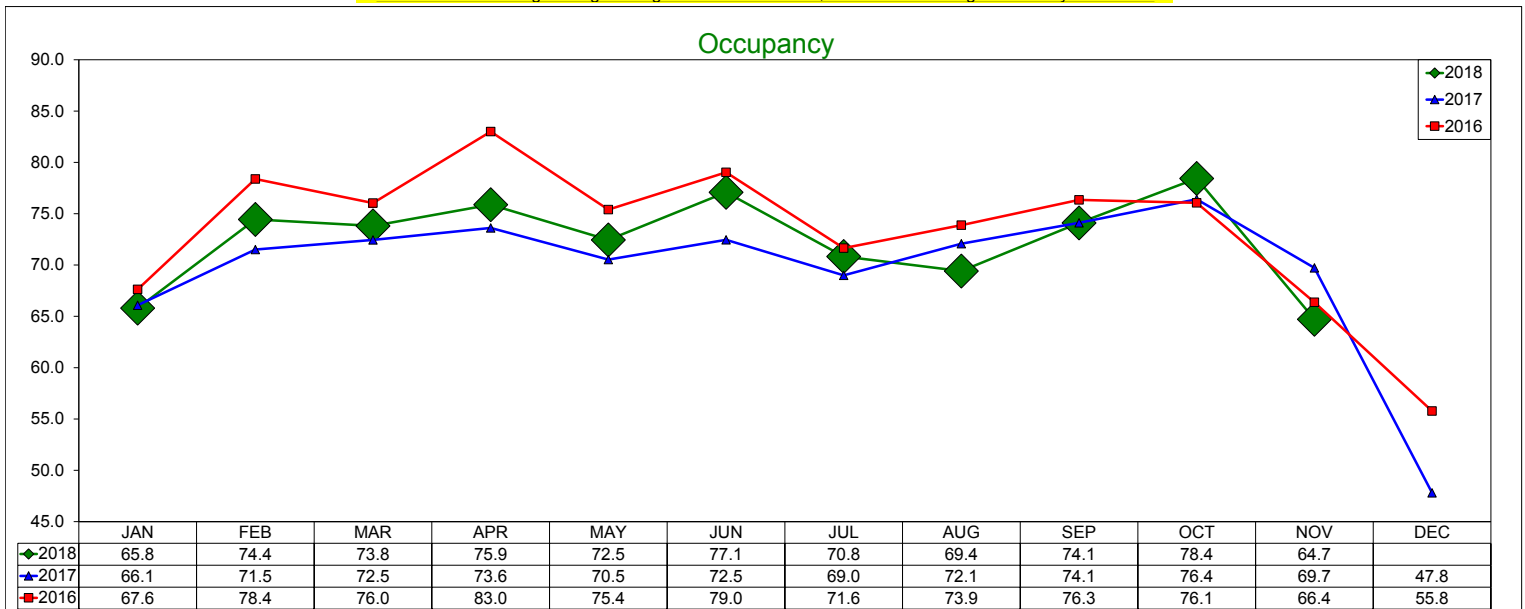
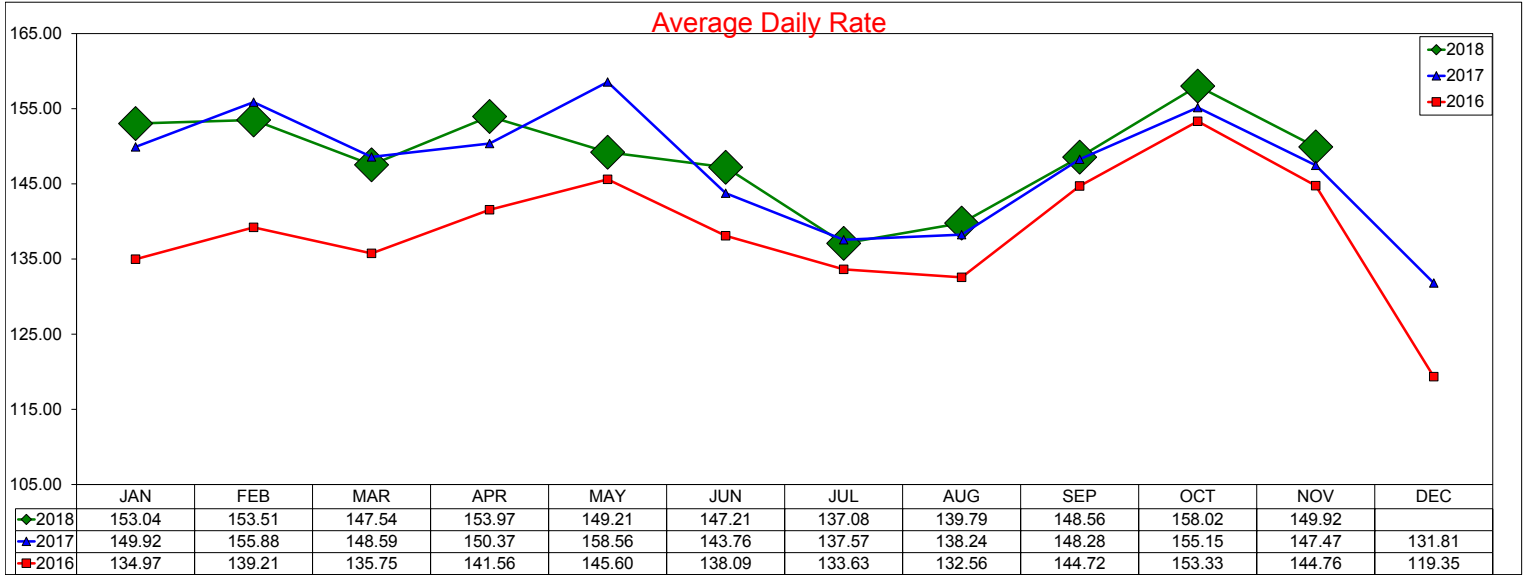
Revenue Per Available Room (RevPAR)



12 month RevPAR Rolling Average through November 2018 is \$109.01 with a change from last year of 3.1%

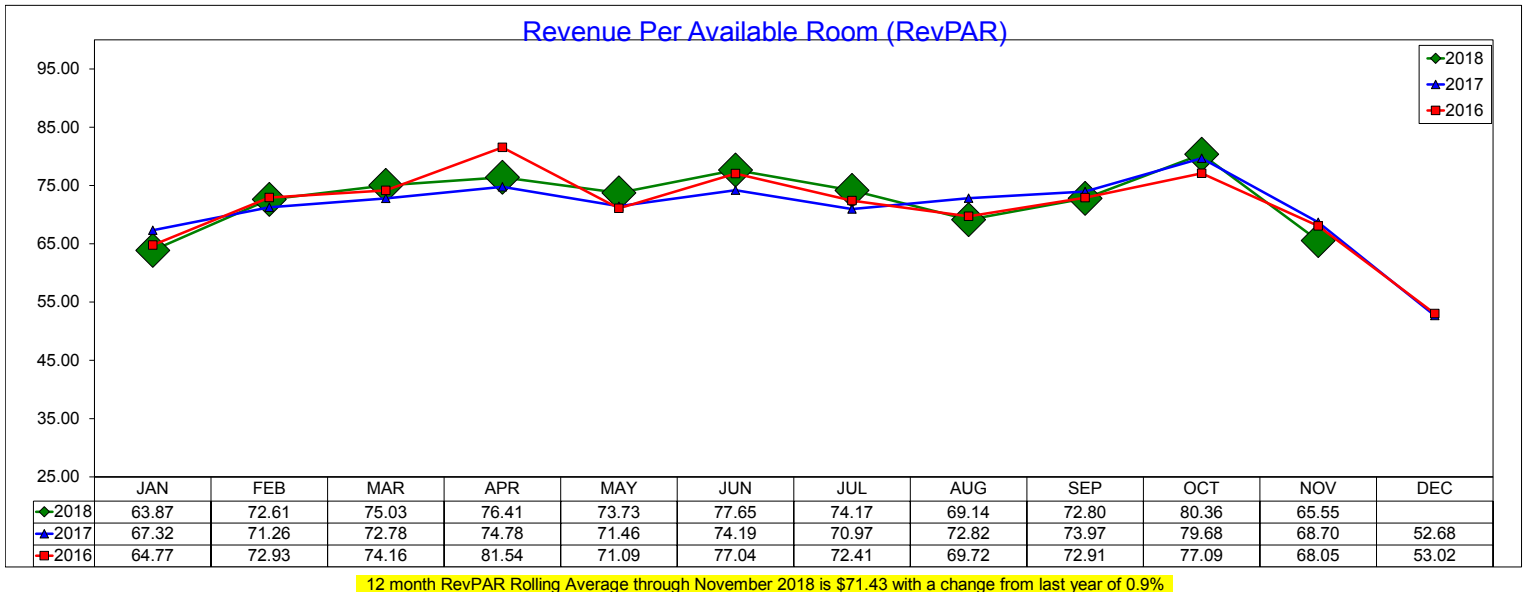
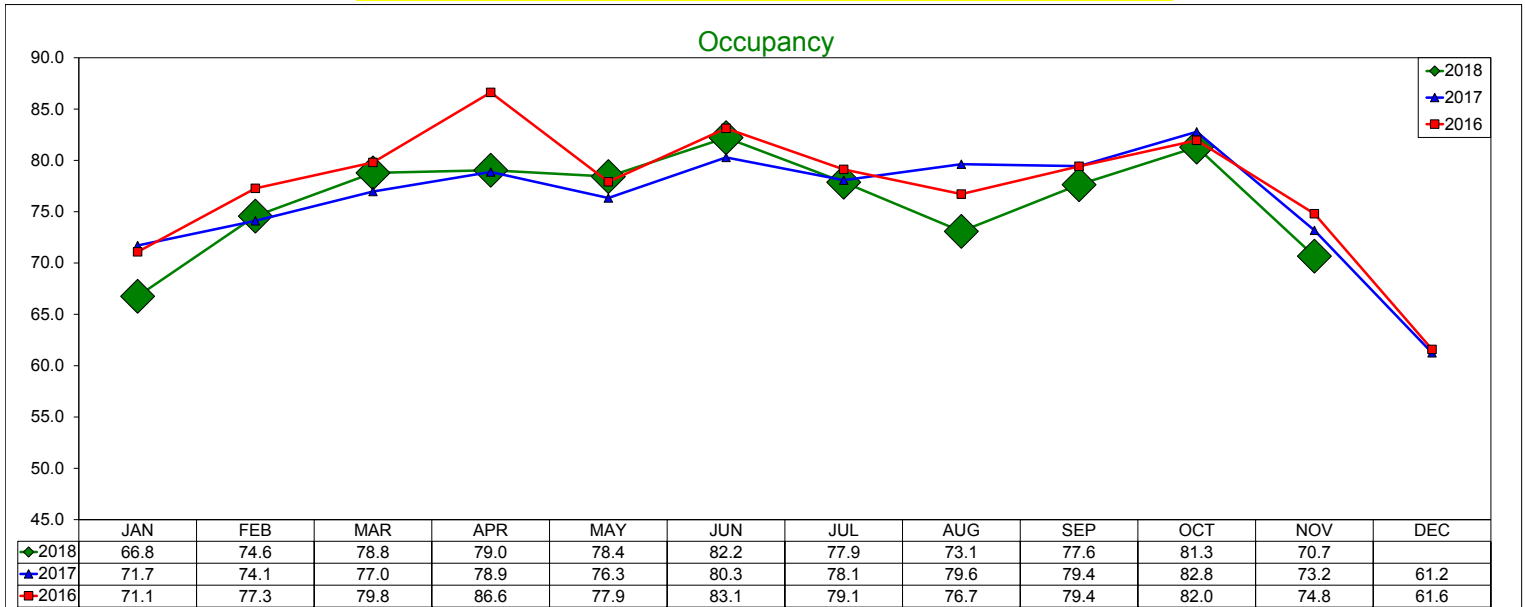
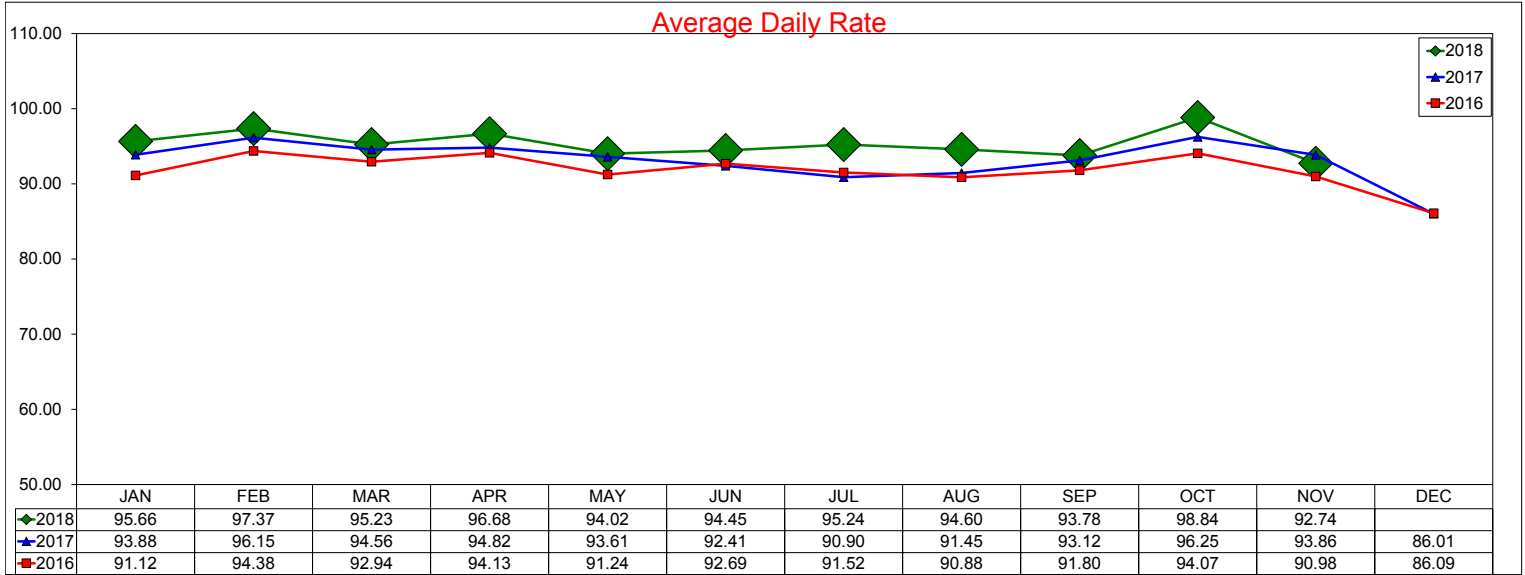
Three Year Comparison - Luxury/Full Service - Irving

November 2018



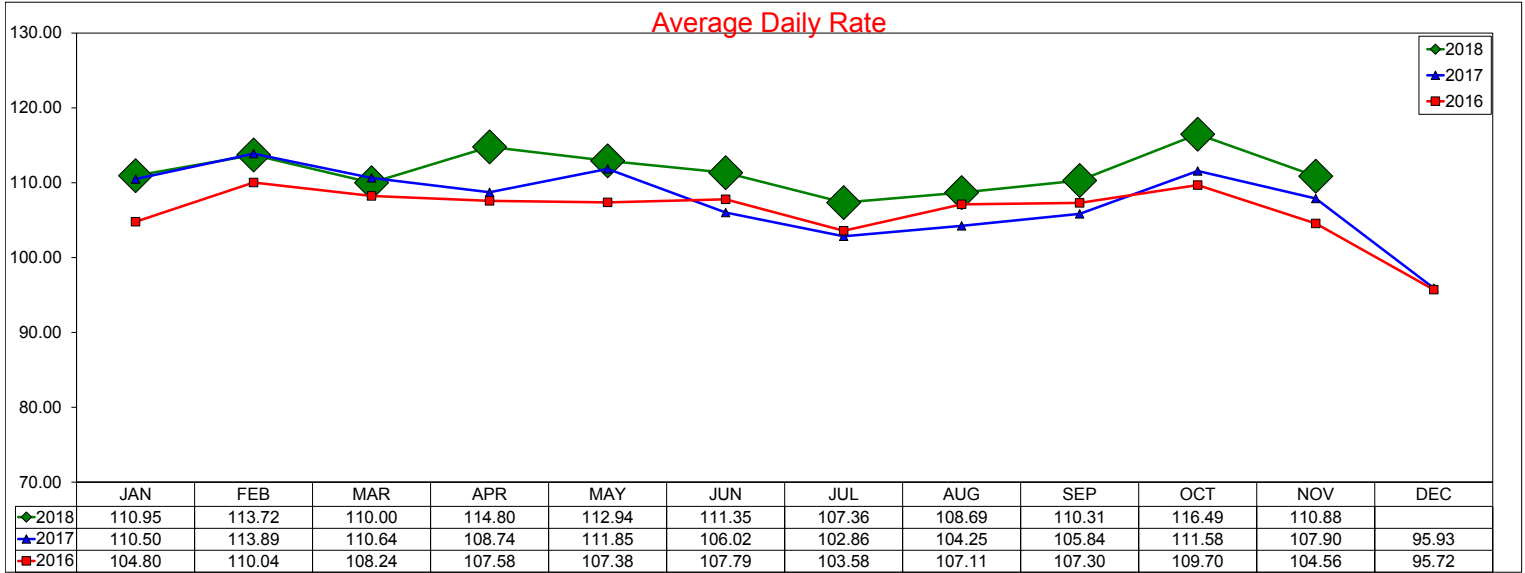
Three Year Comparison - All Suite/Extended Stay - Irving

November 2018

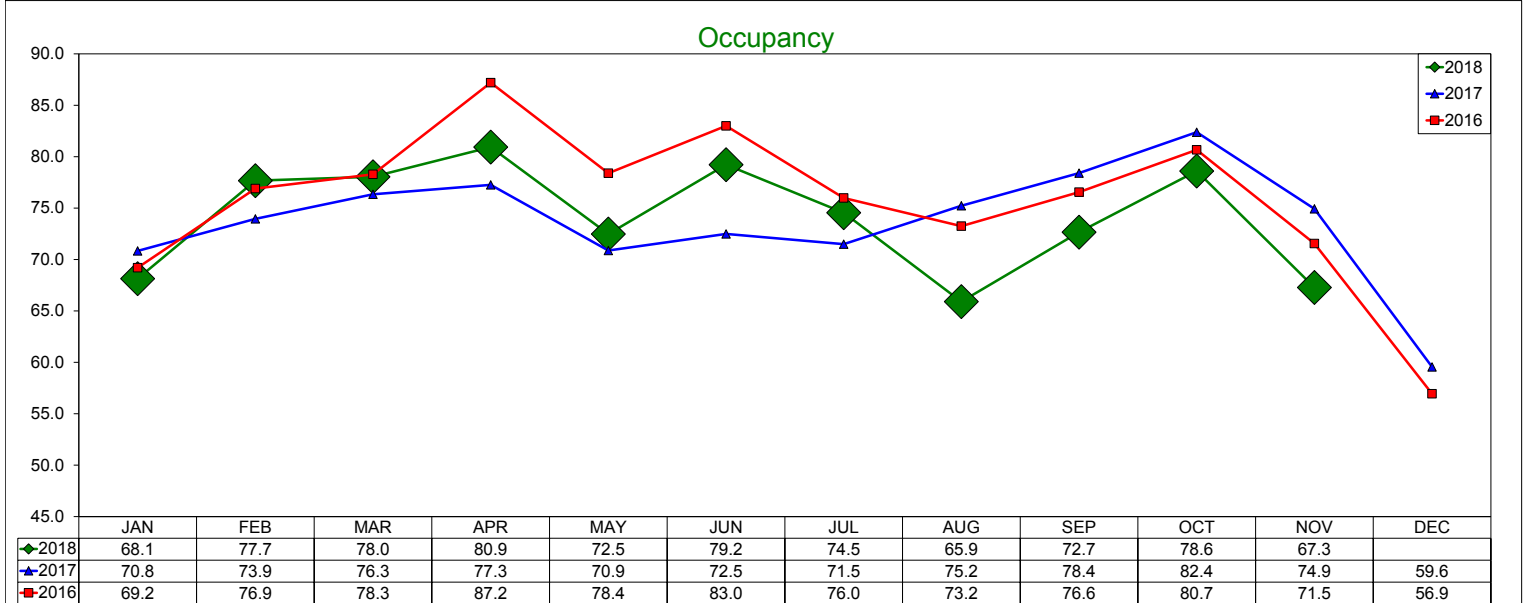


Three Year Comparison - Limited Service - Irving

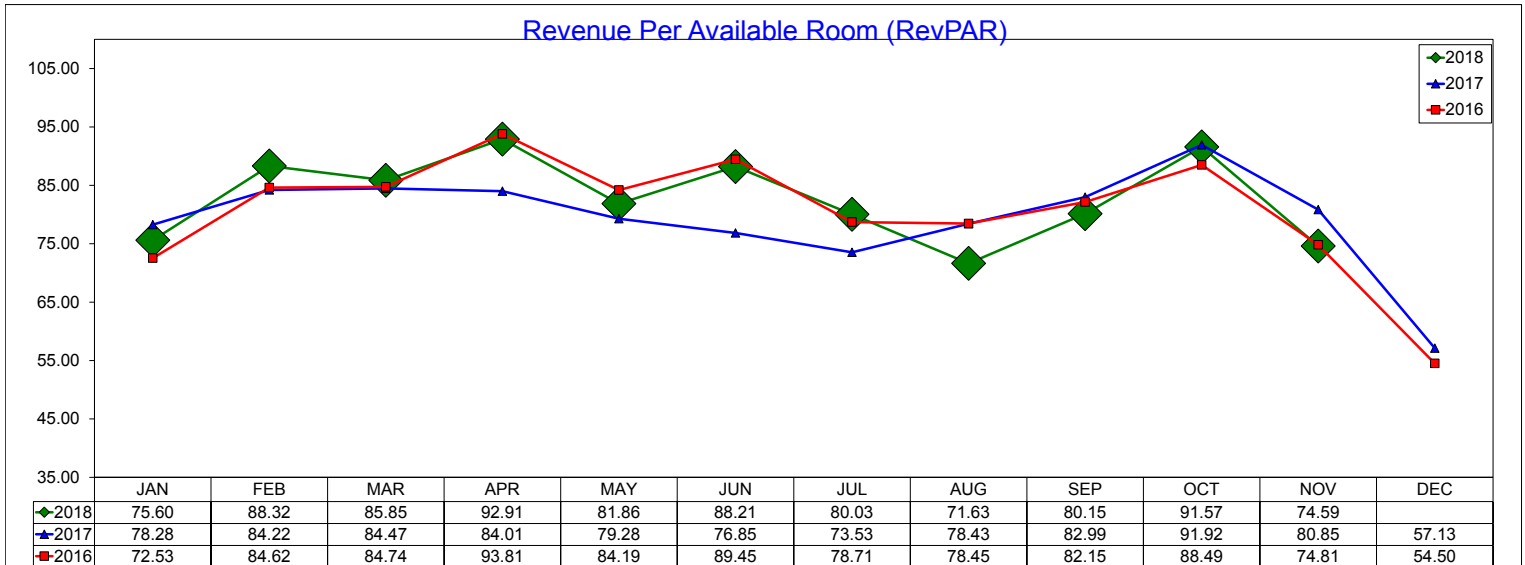
November 2018



12 month ADR Rolling Average through November 2018 is \$110.26 with a change from last year of 4.5%



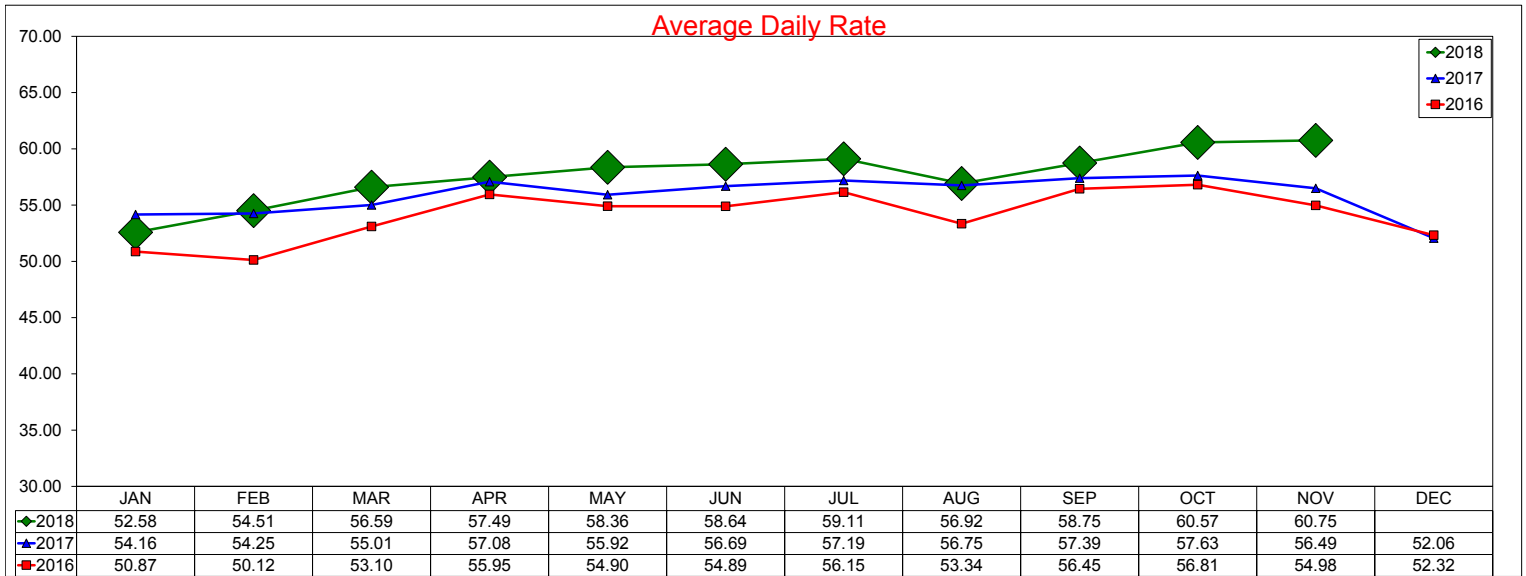
12 month Occupancy Rolling Average through November 2018 is 73.43% with a change from last year of -2.2%



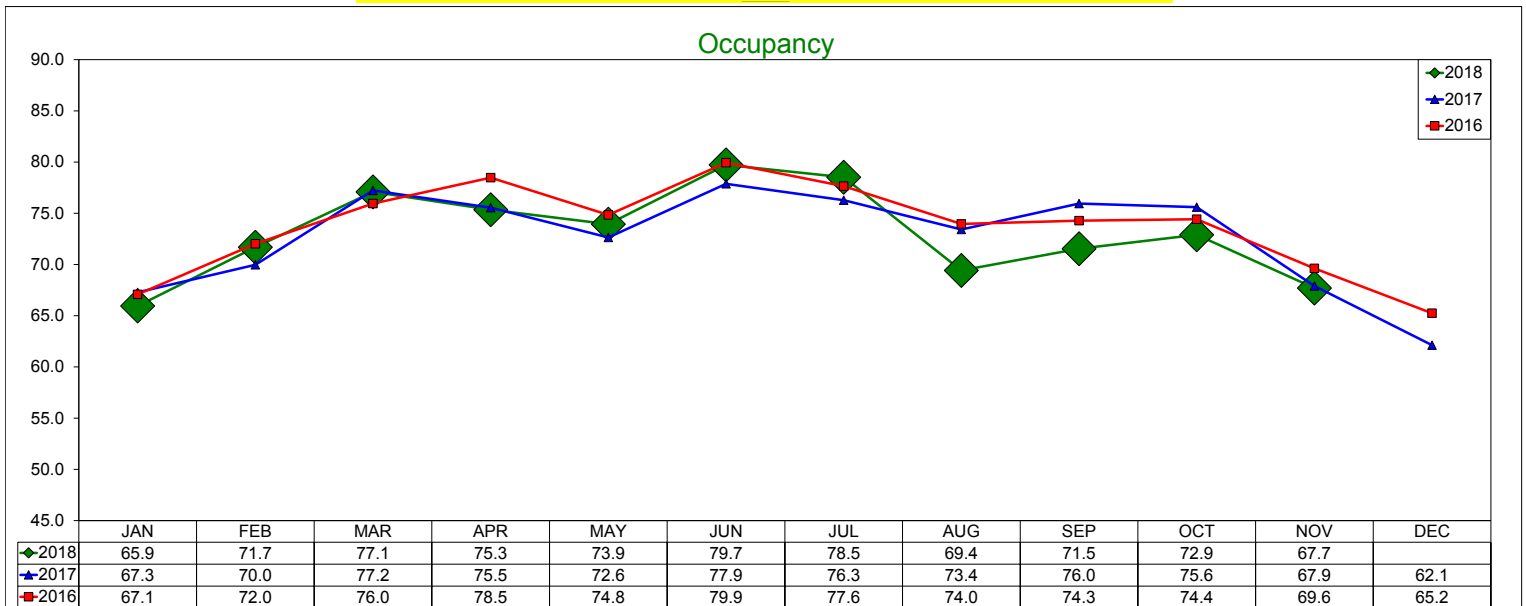
12 month RevPAR Rolling Average through November 2018 is \$80.96 with a change from last year of 2.2%

Three Year Comparison - Budget - Irving

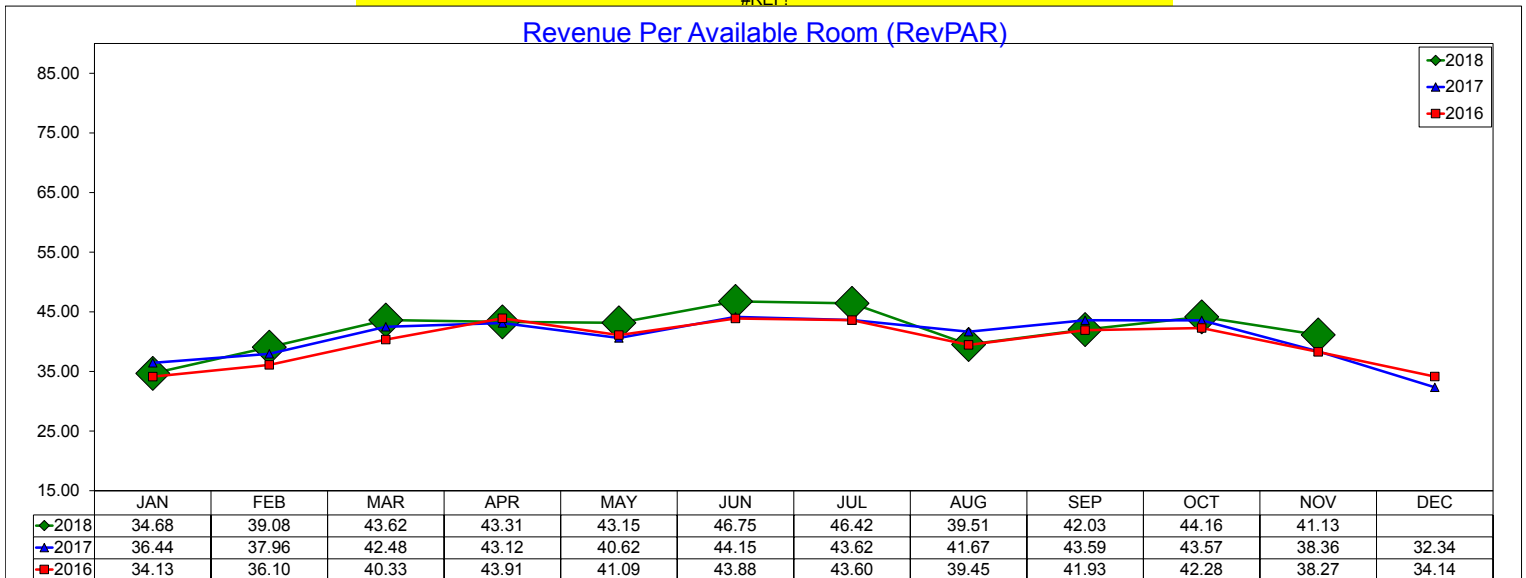
November 2018



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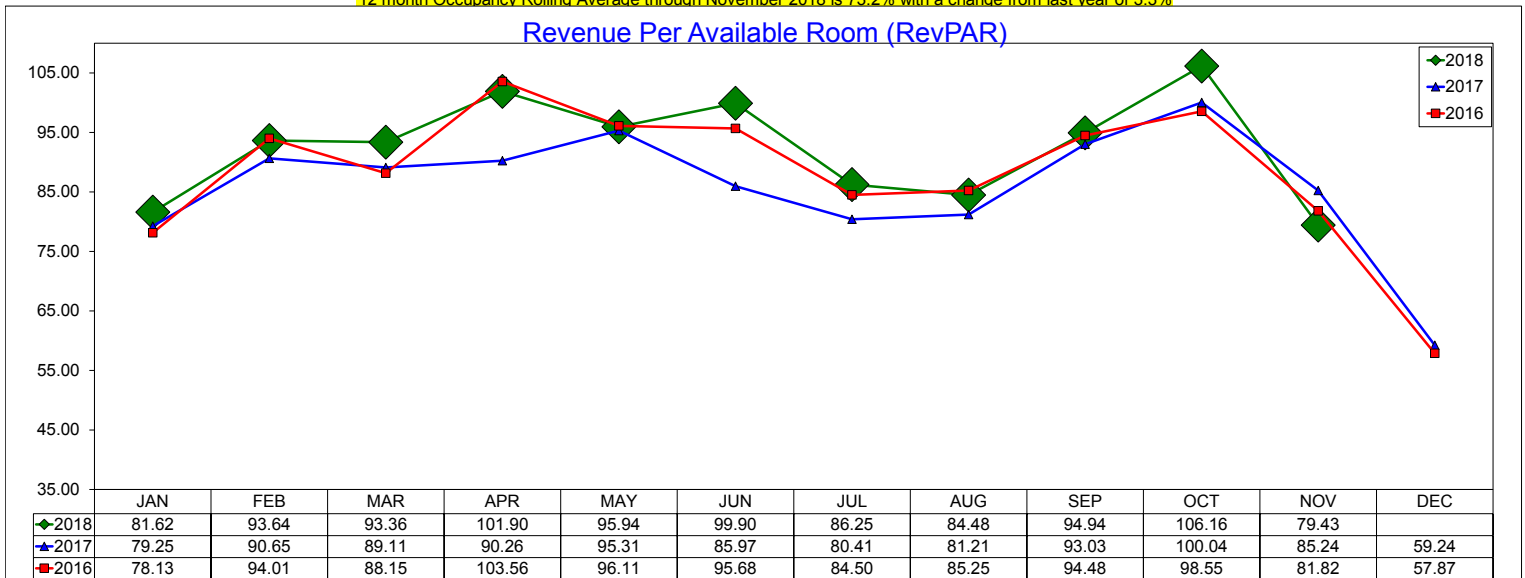
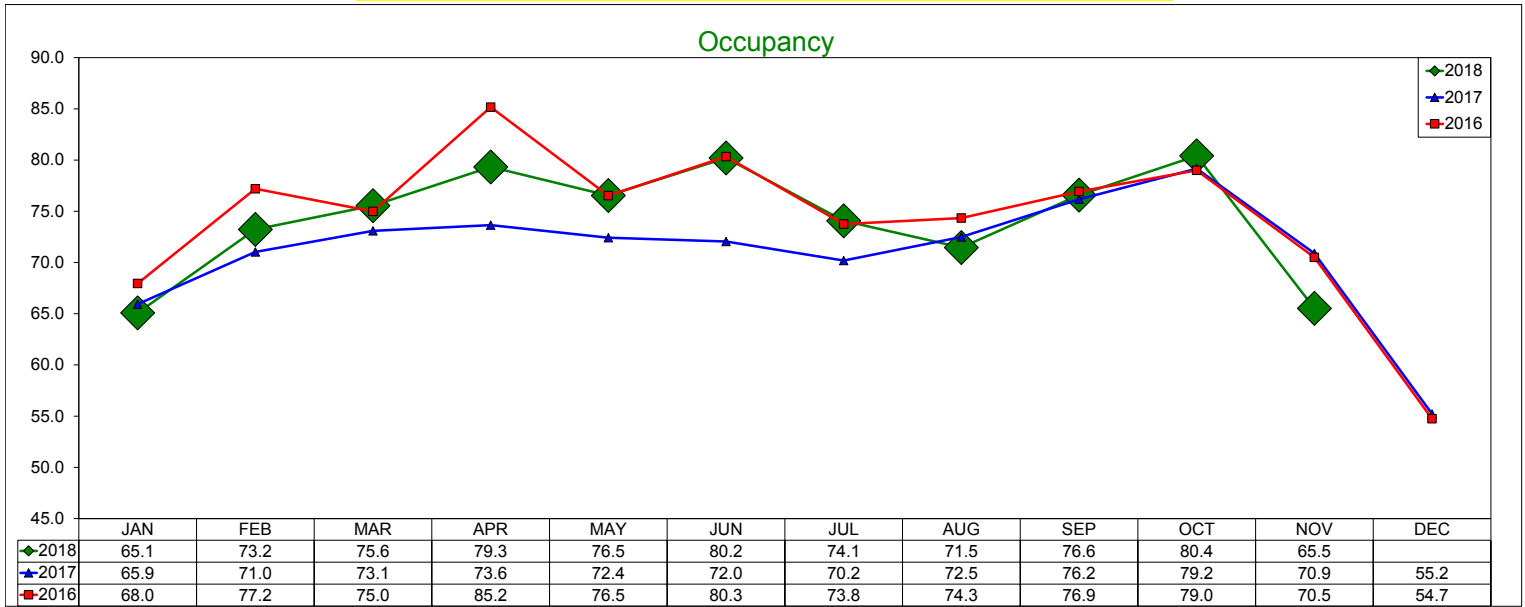
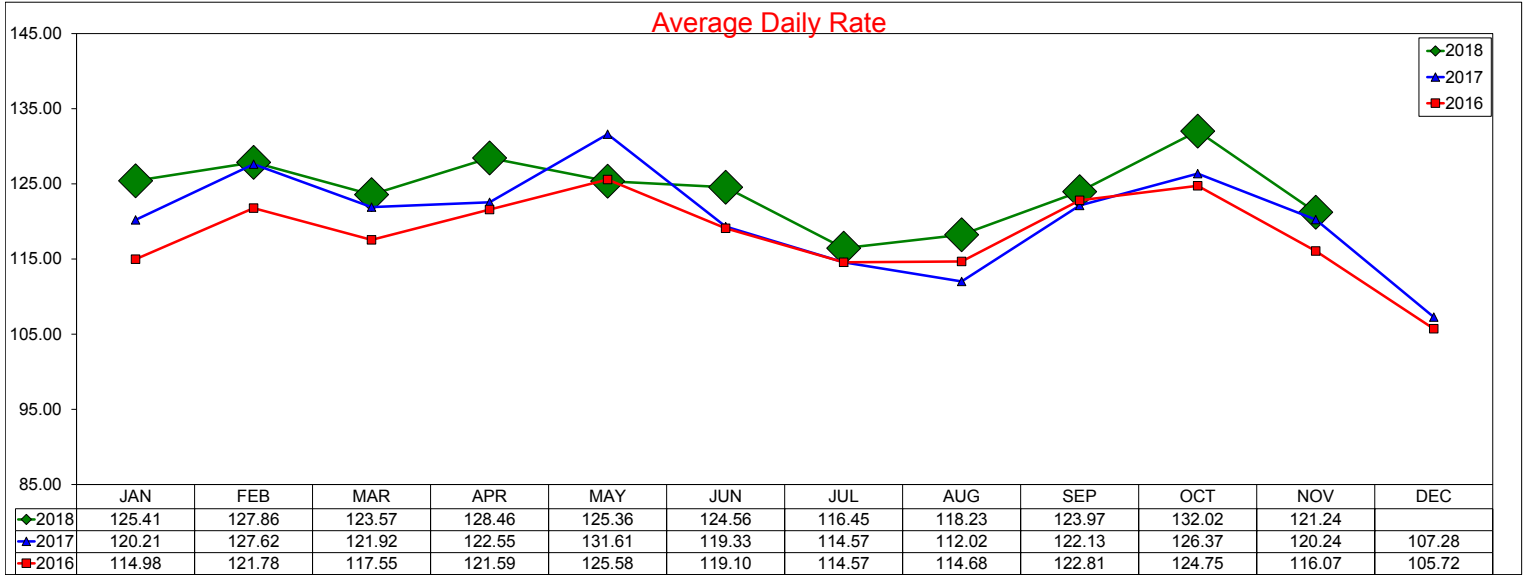
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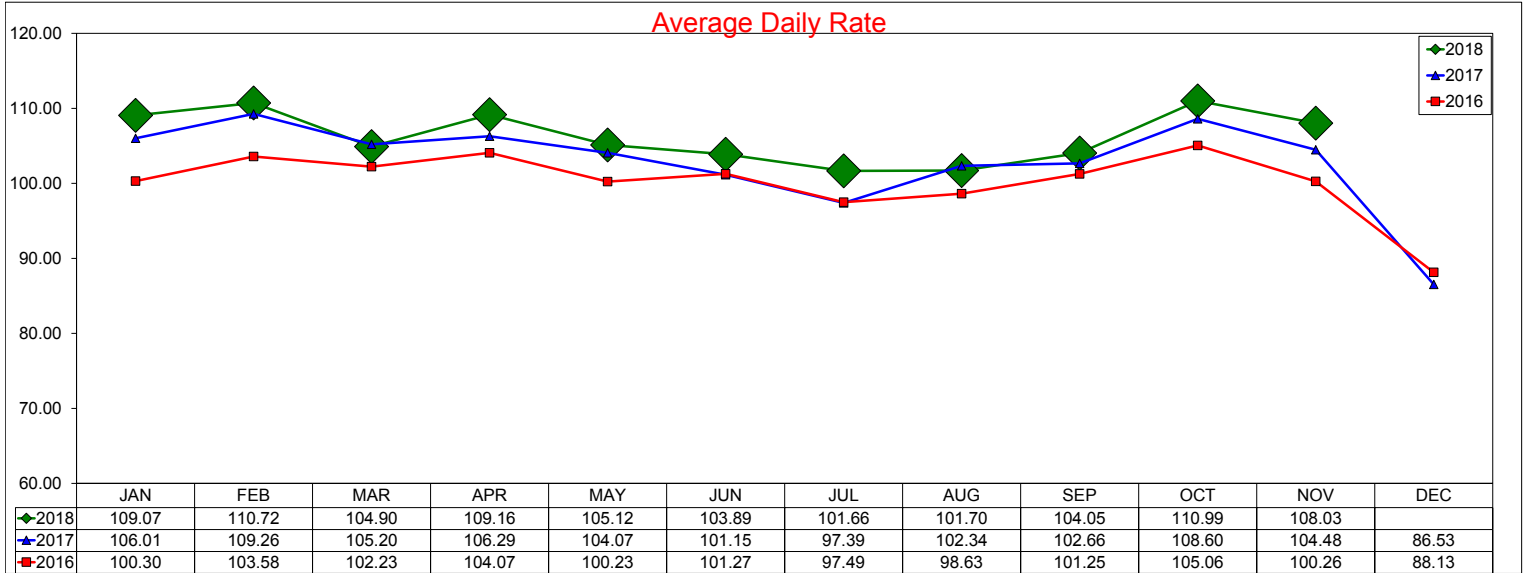
Three Year Comparison - Las Colinas

November 2018

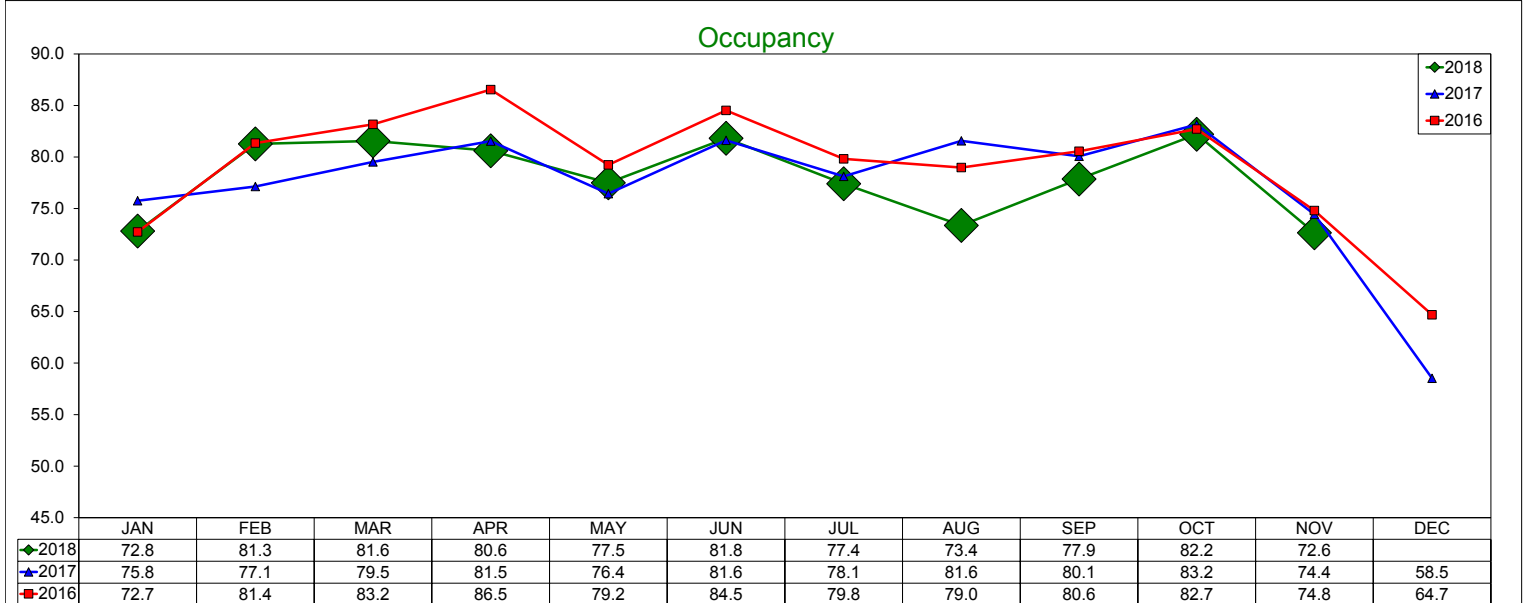


Three Year Comparison - DFW North

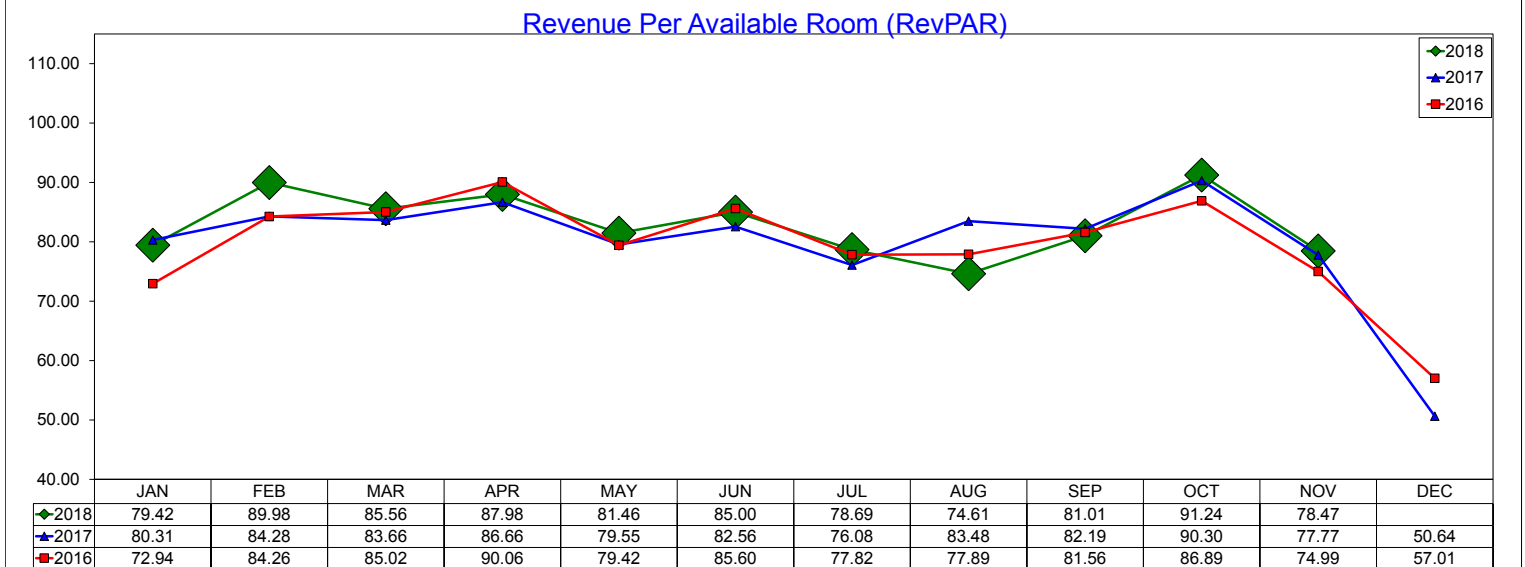
November 2018



12 month ADR Rolling Average through November 2018 is \$104.73 with a change from last year of 1.9%



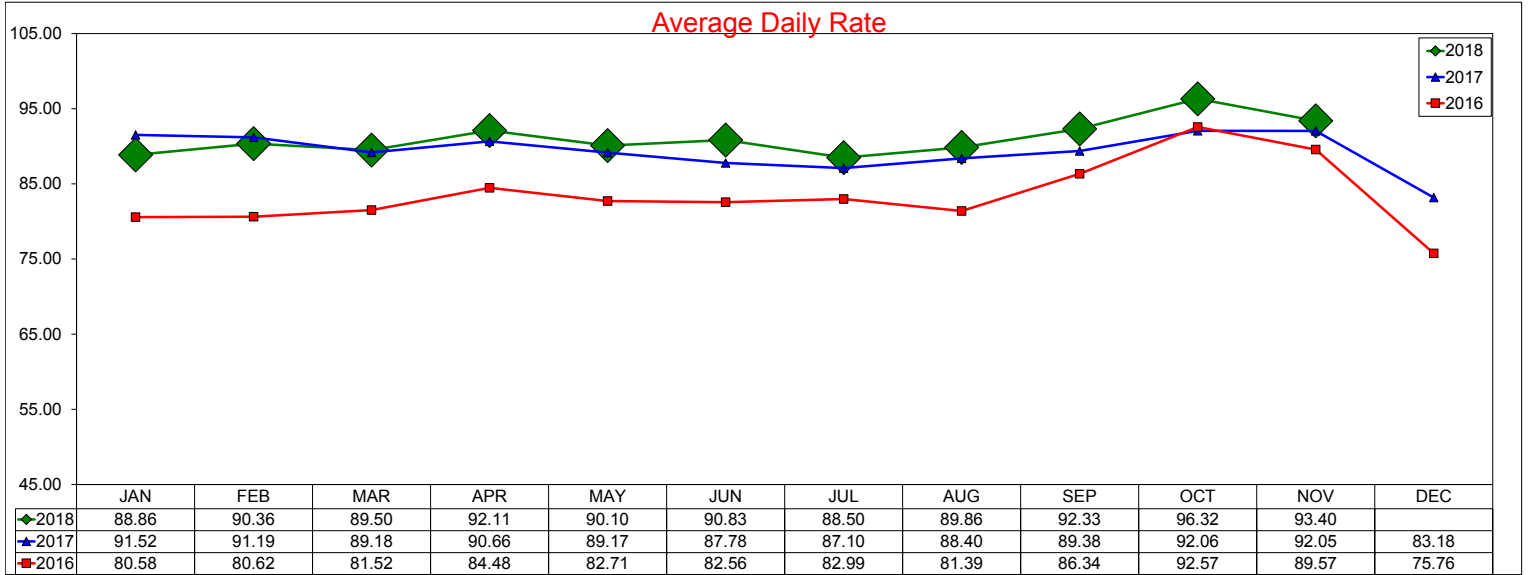
12 month Occupancy Rolling Average through November 2018 is 76.55% with a change from last year of -1.6%



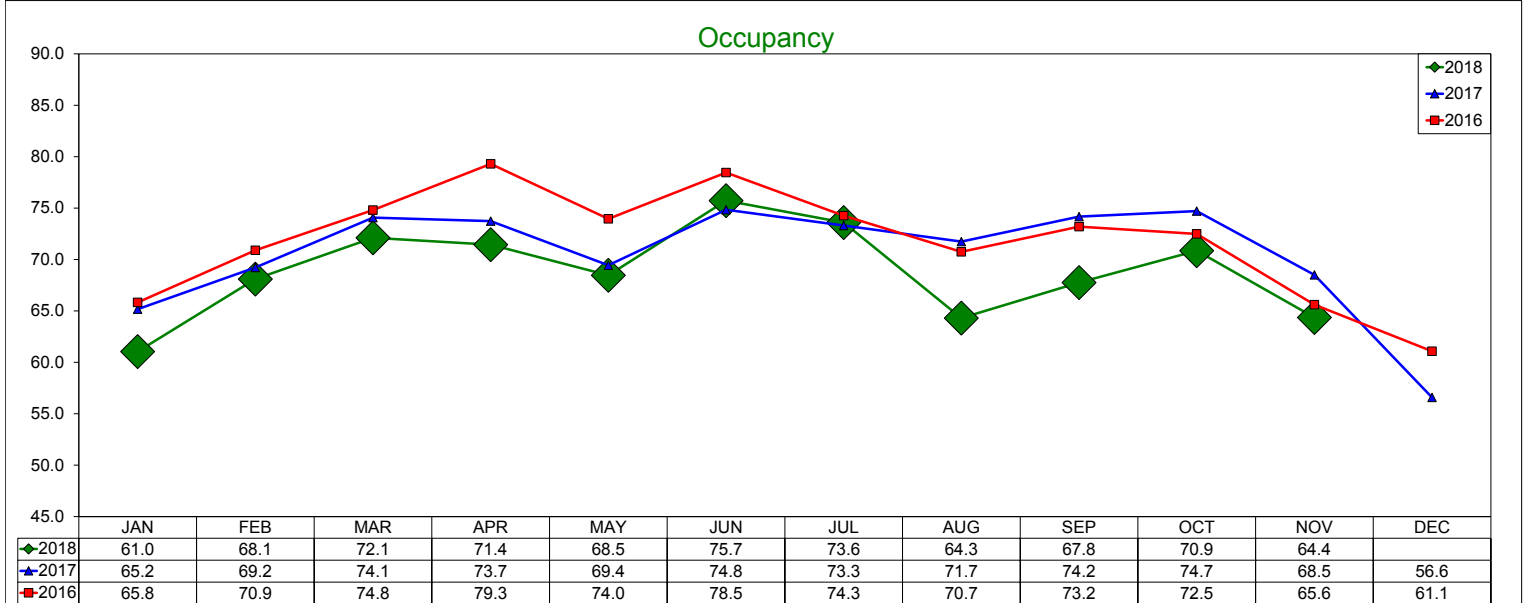
12 month RevPAR Rolling Average through November 2018 is \$80.17 with a change from last year of 0.2%

Three Year Comparison - DFW South

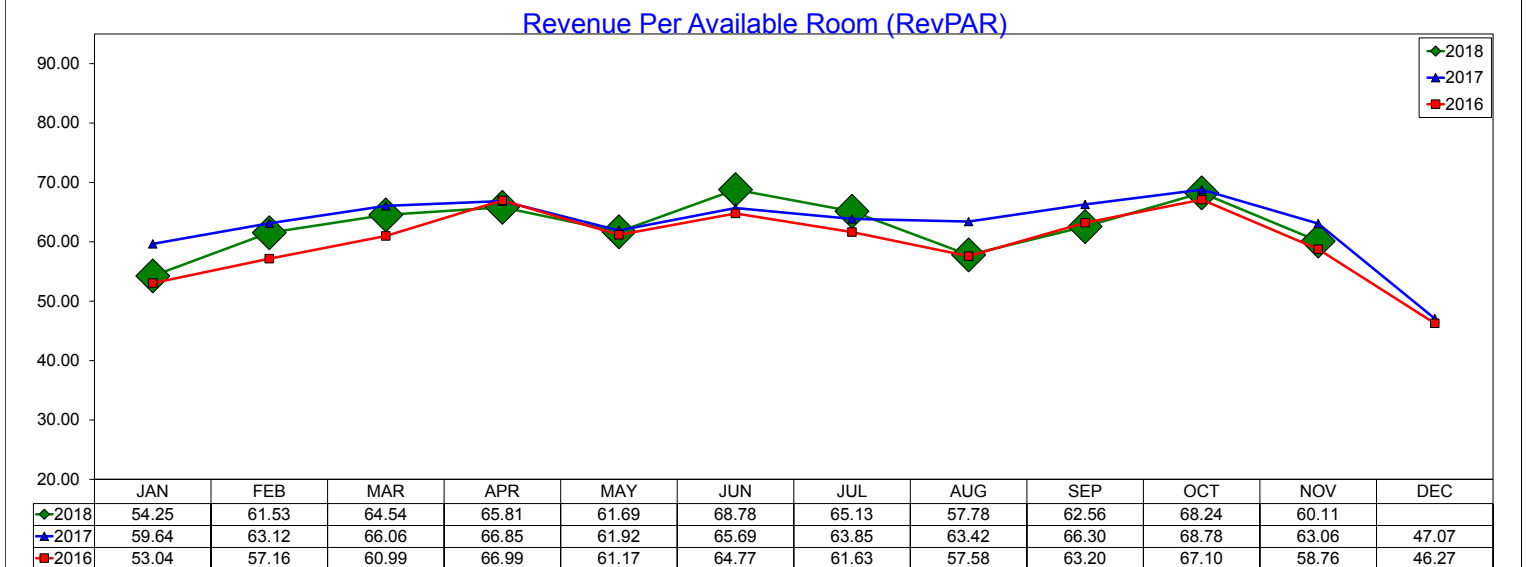
November 2018



12 month ADR Rolling Average through November 2018 is \$90.47 with a change from last year of 1.3%



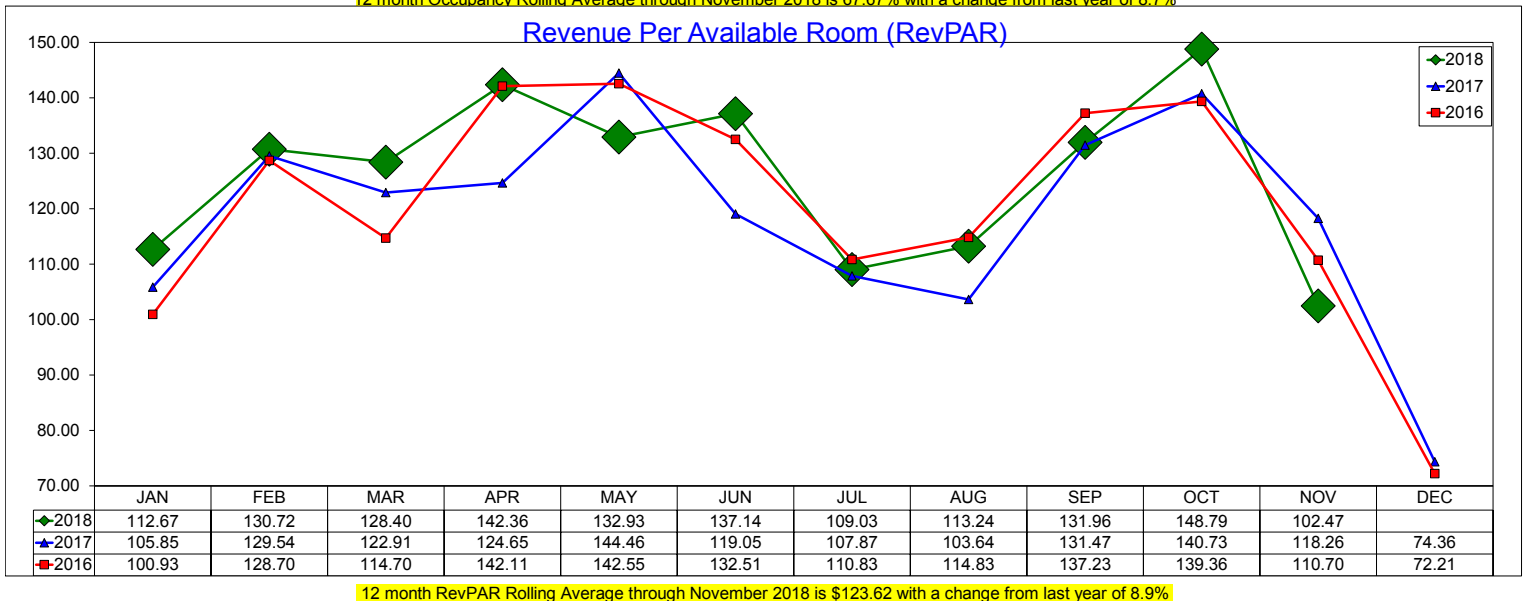
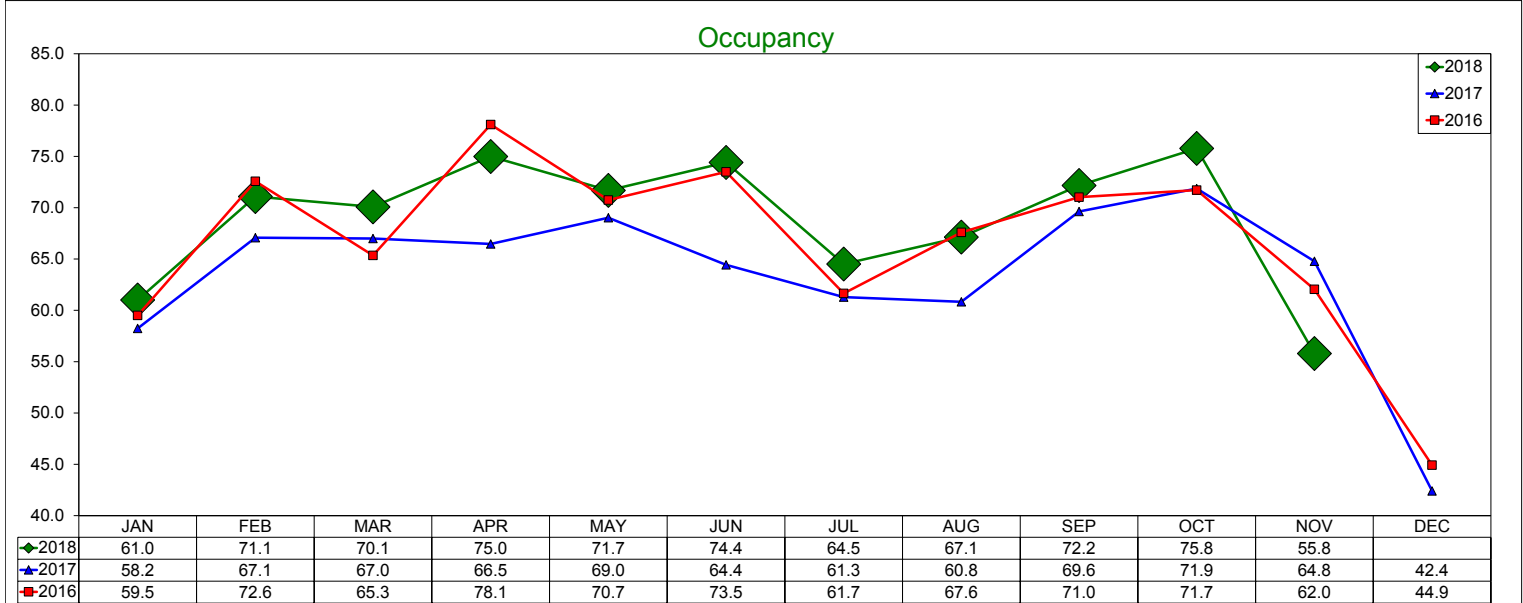
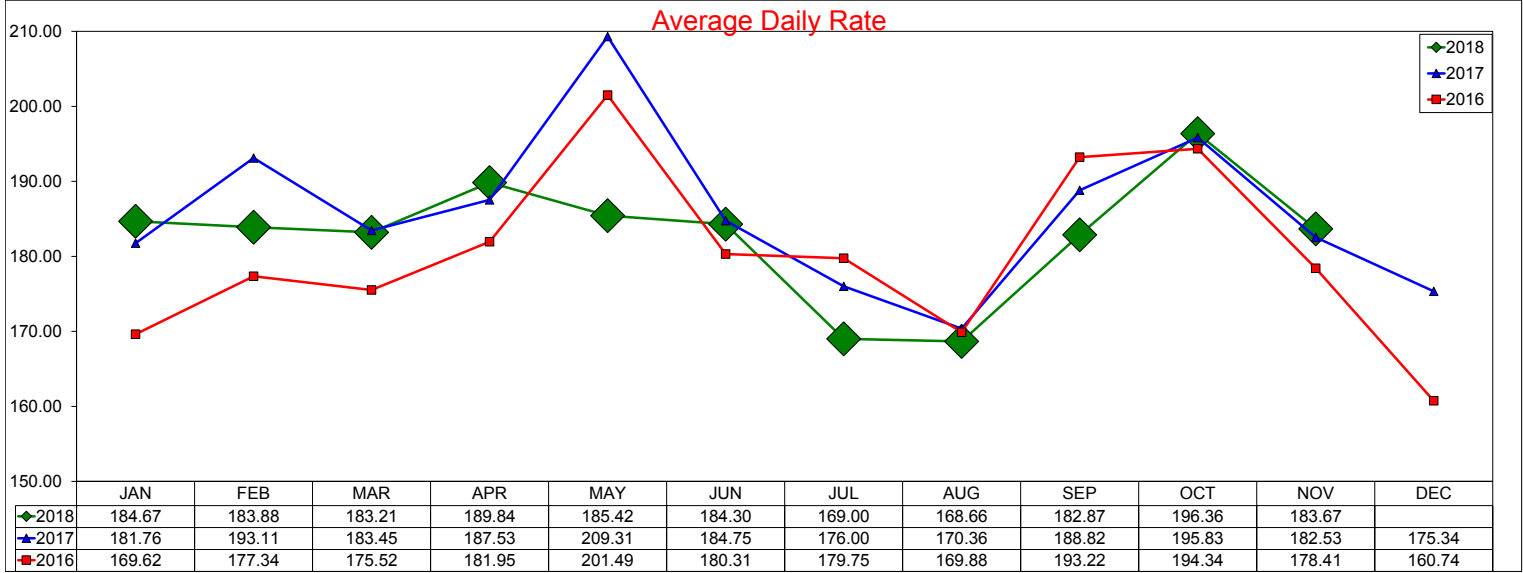
12 month Occupancy Rolling Average through November 2018 is 68.22% with a change from last year of -2.3%



12 month RevPAR Rolling Average through November 2018 is \$61.71 with a change from last year of -1.1%

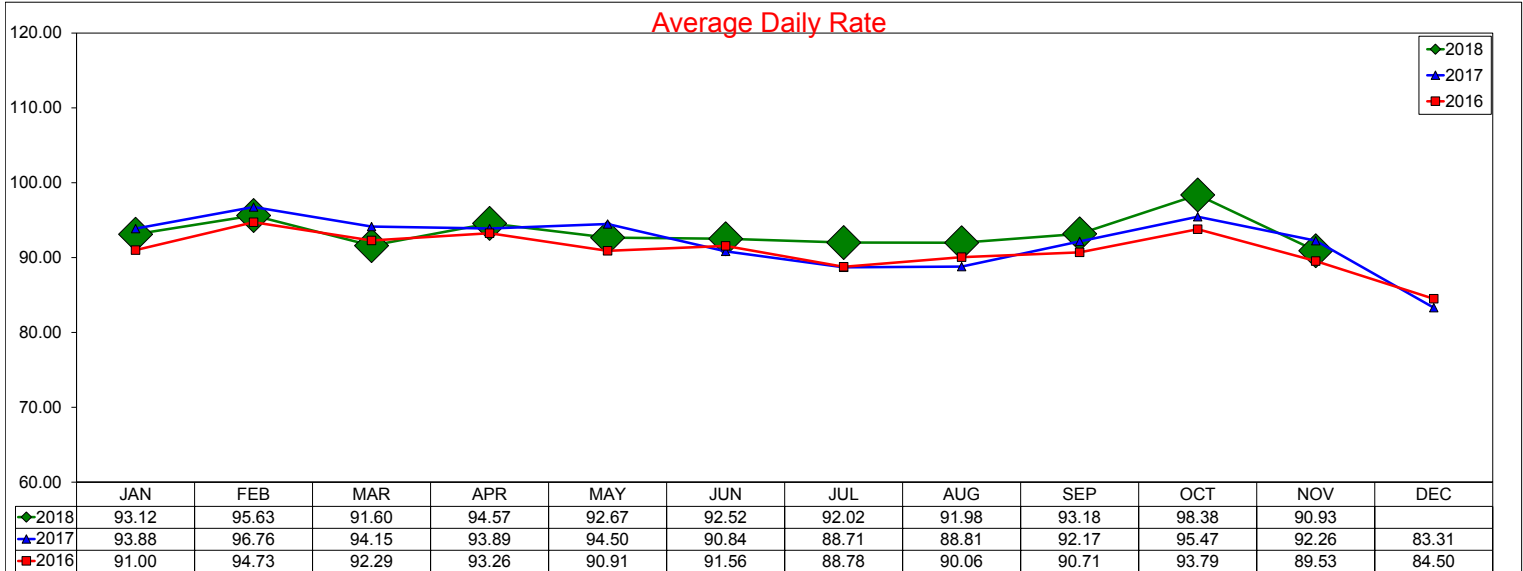
Three Year Comparison - Full Service - Las Colinas

November 2018

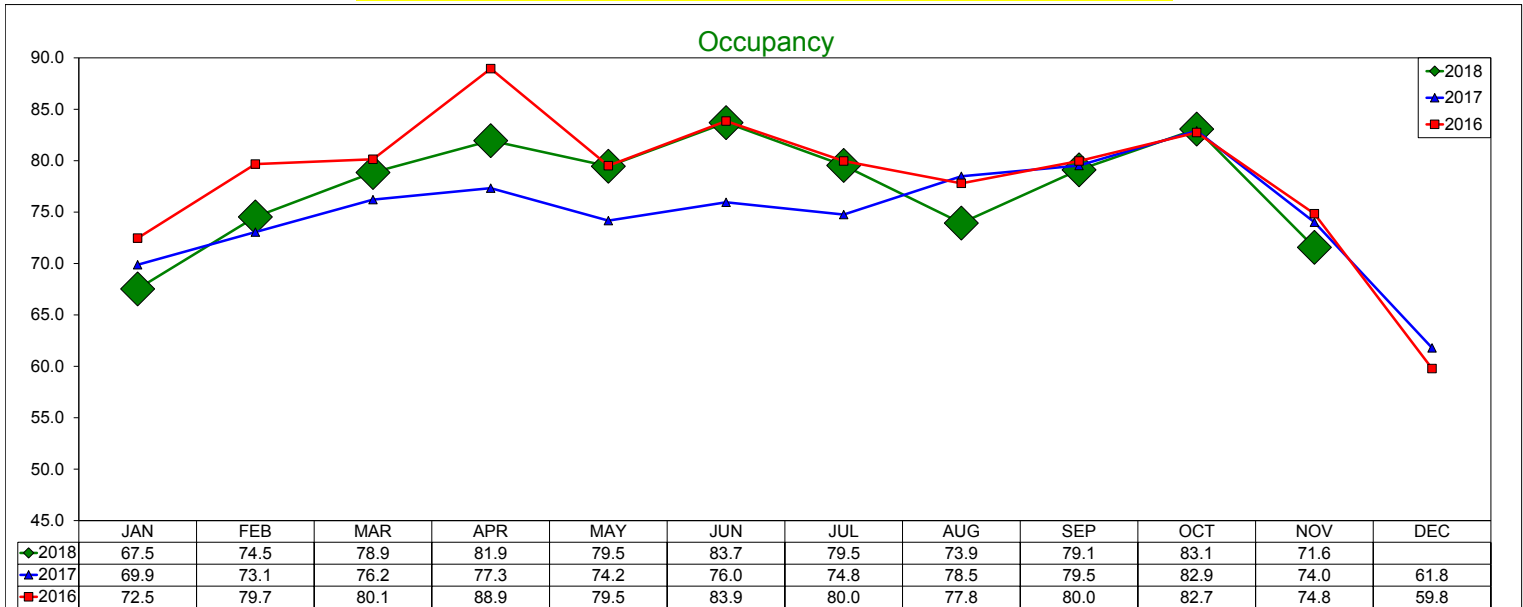


Three Year Comparison - Limited Service - Las Colinas

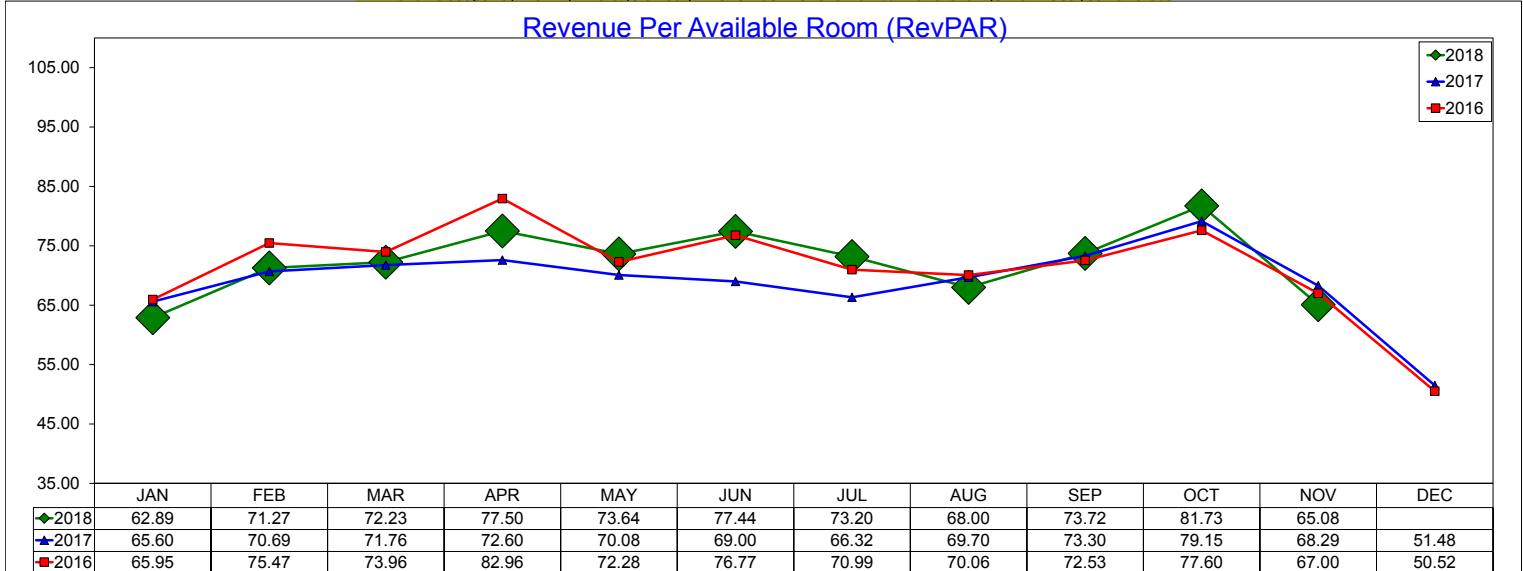
November 2018



12 month ADR Rolling Average through November 2018 is \$92.75 with a change from last year of 2.6%



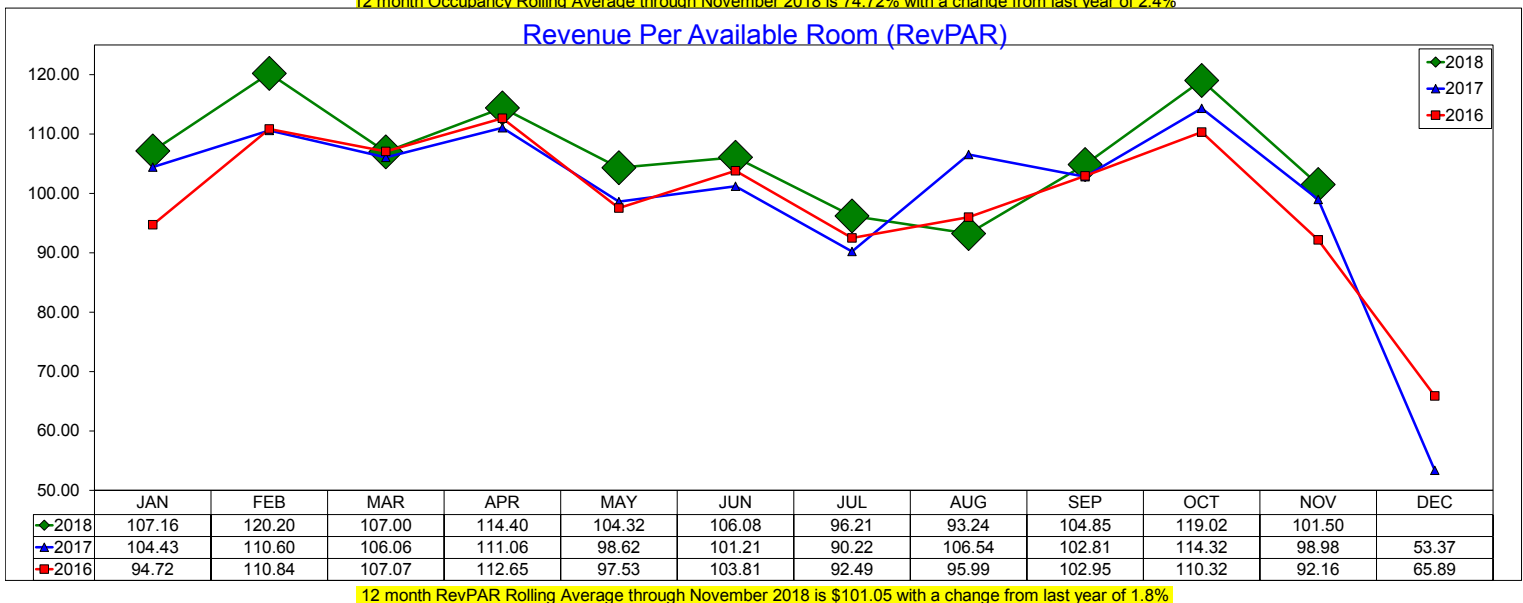
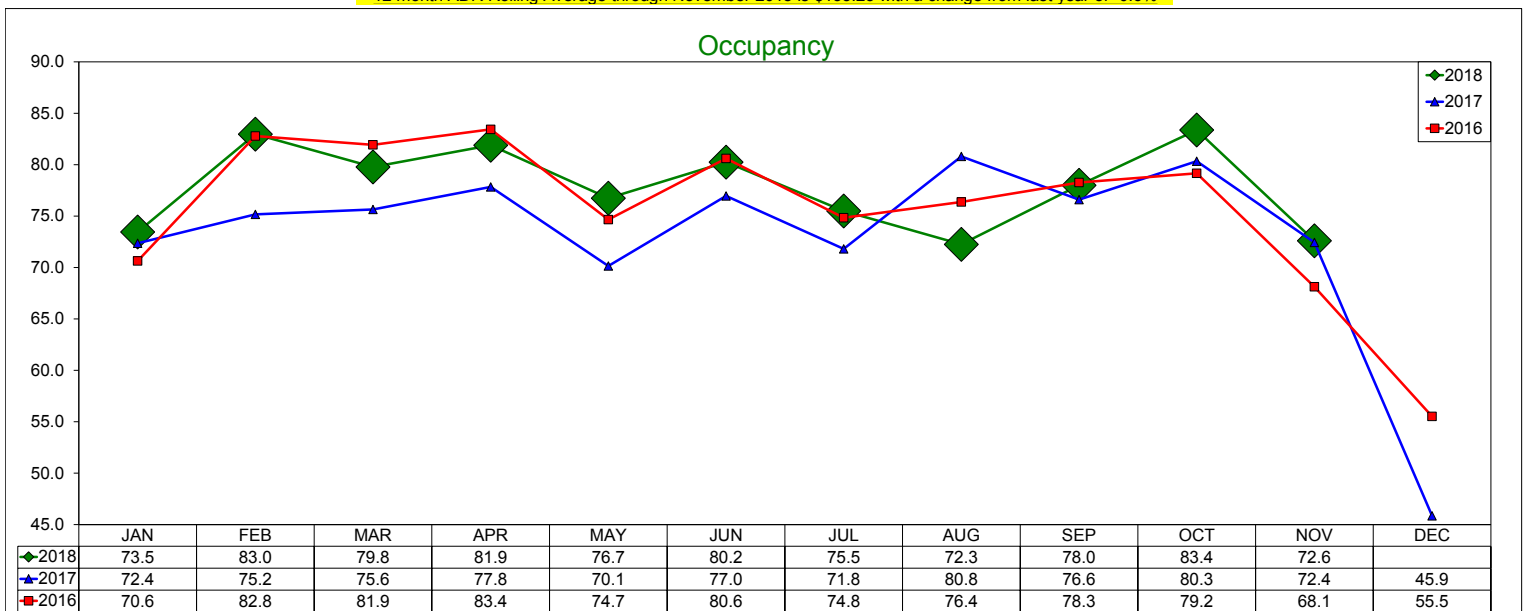
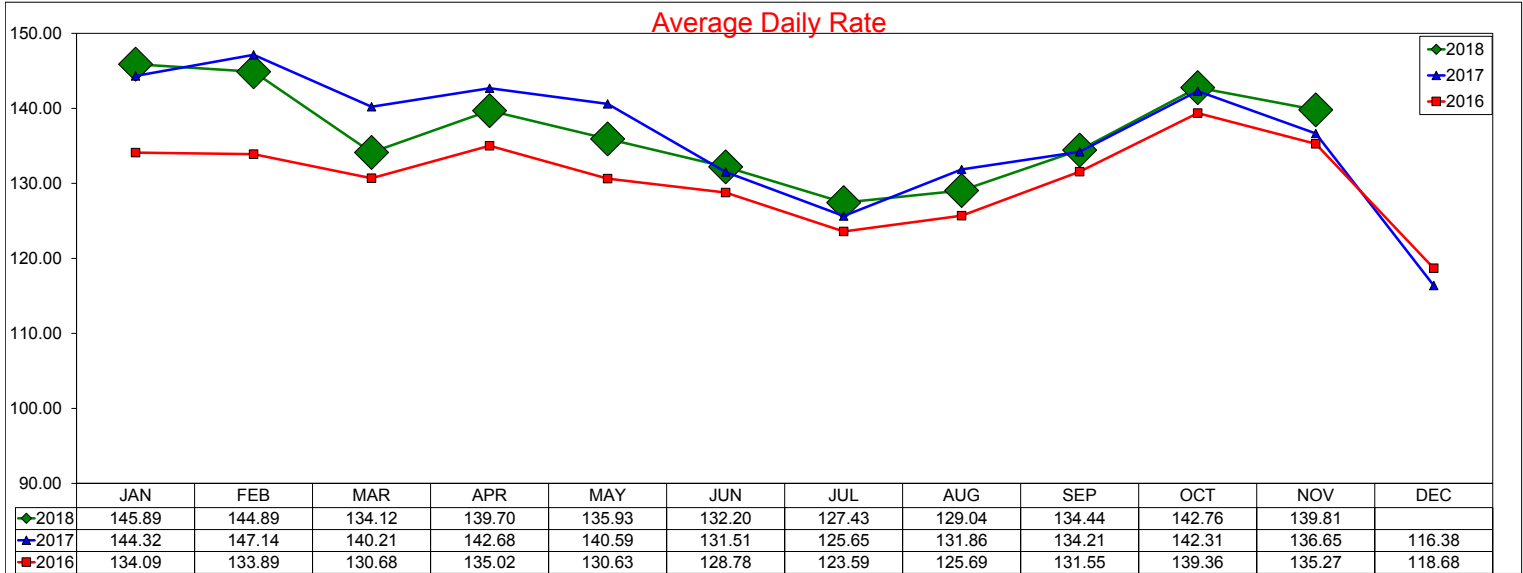
12 month Occupancy Rolling Average through November 2018 is 76.4% with a change from last year of 0.6%



12 month RevPAR Rolling Average through November 2018 is \$70.86 with a change from last year of 3.2%

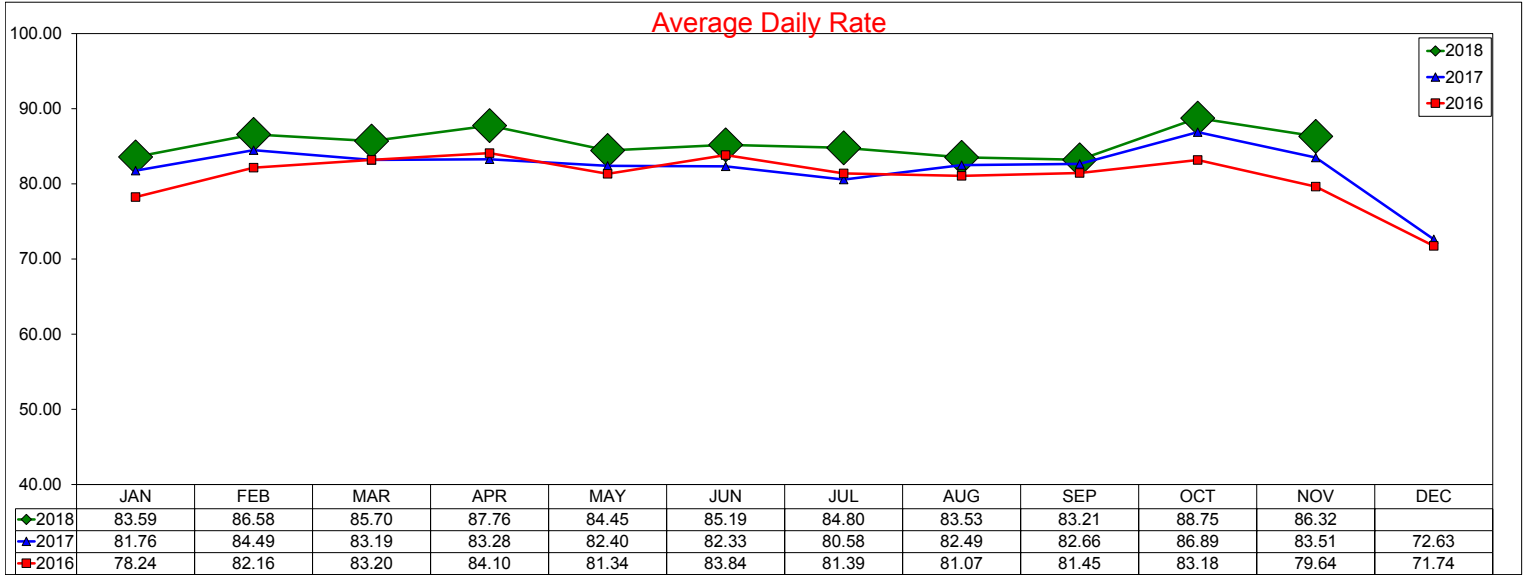
Three Year Comparison - Full Service - DFW North

November 2018

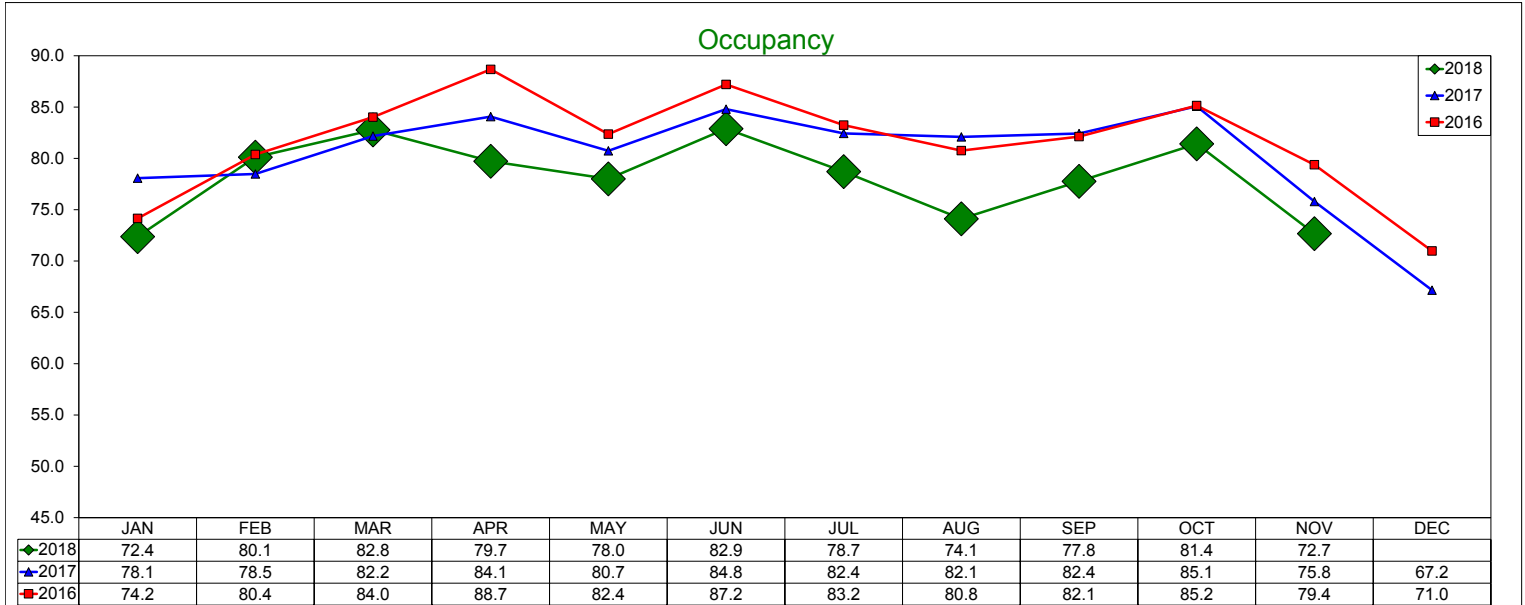


Three Year Comparison - Limited Service - DFW North

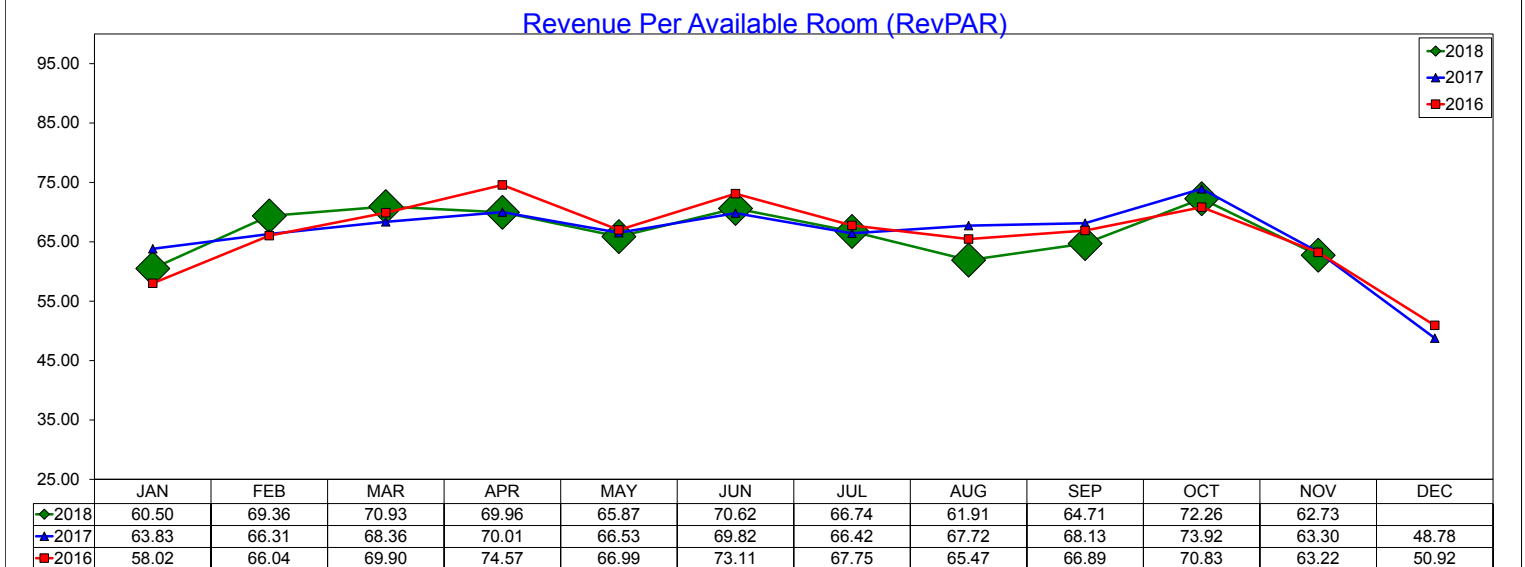
November 2018



12 month ADR Rolling Average through November 2018 is \$84.3 with a change from last year of 3.0%



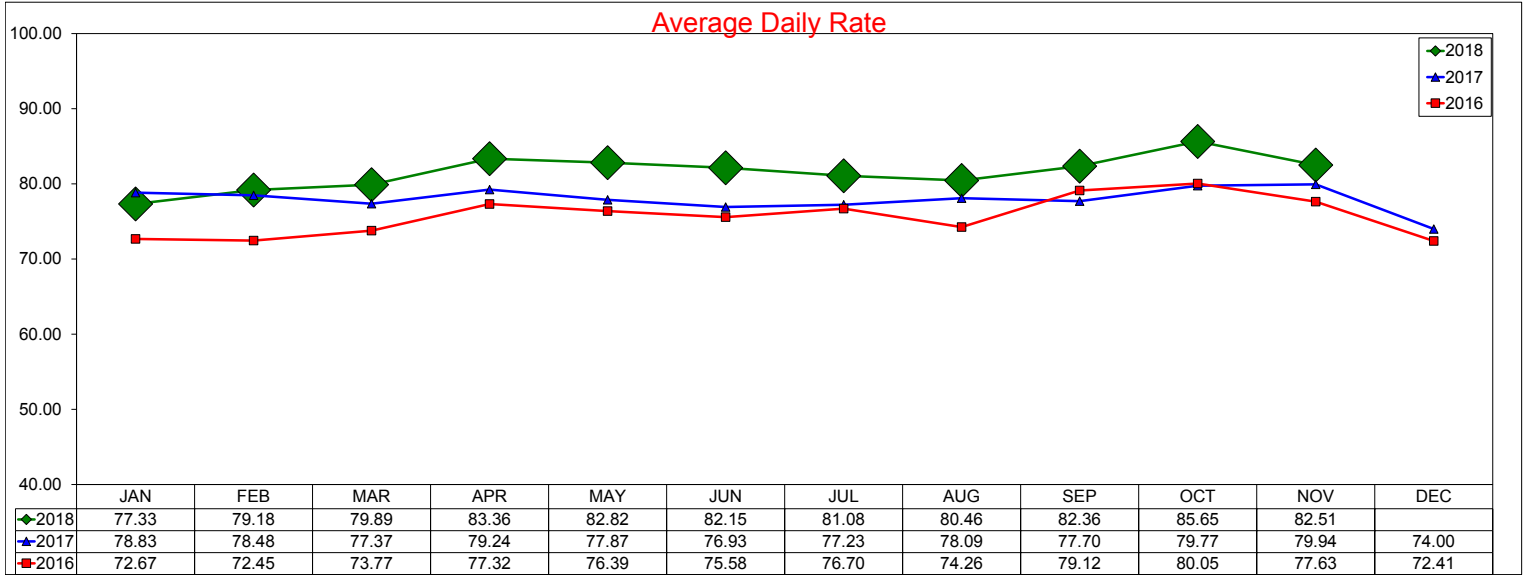
12 month Occupancy Rolling Average through November 2018 is 77.53% with a change from last year of -4.1%



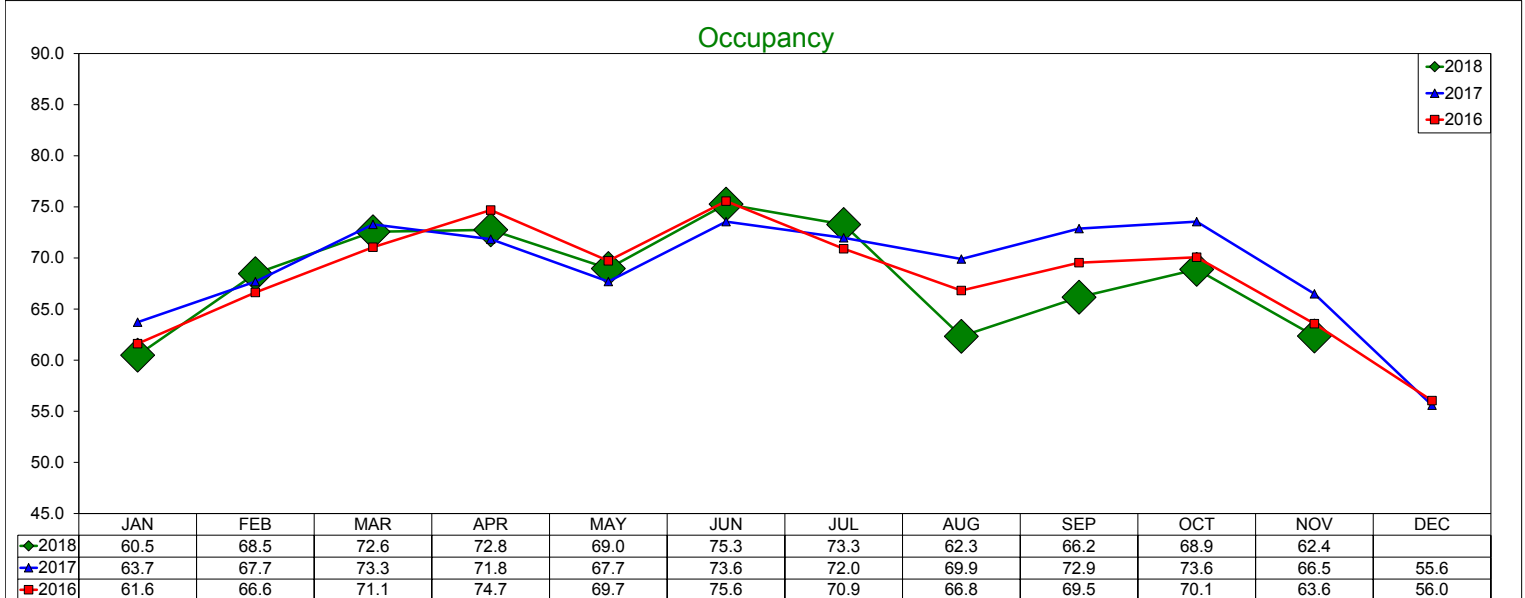
12 month RevPAR Rolling Average through November 2018 is \$65.36 with a change from last year of -1.3%

Three Year Comparison - Limited Service - DFW South

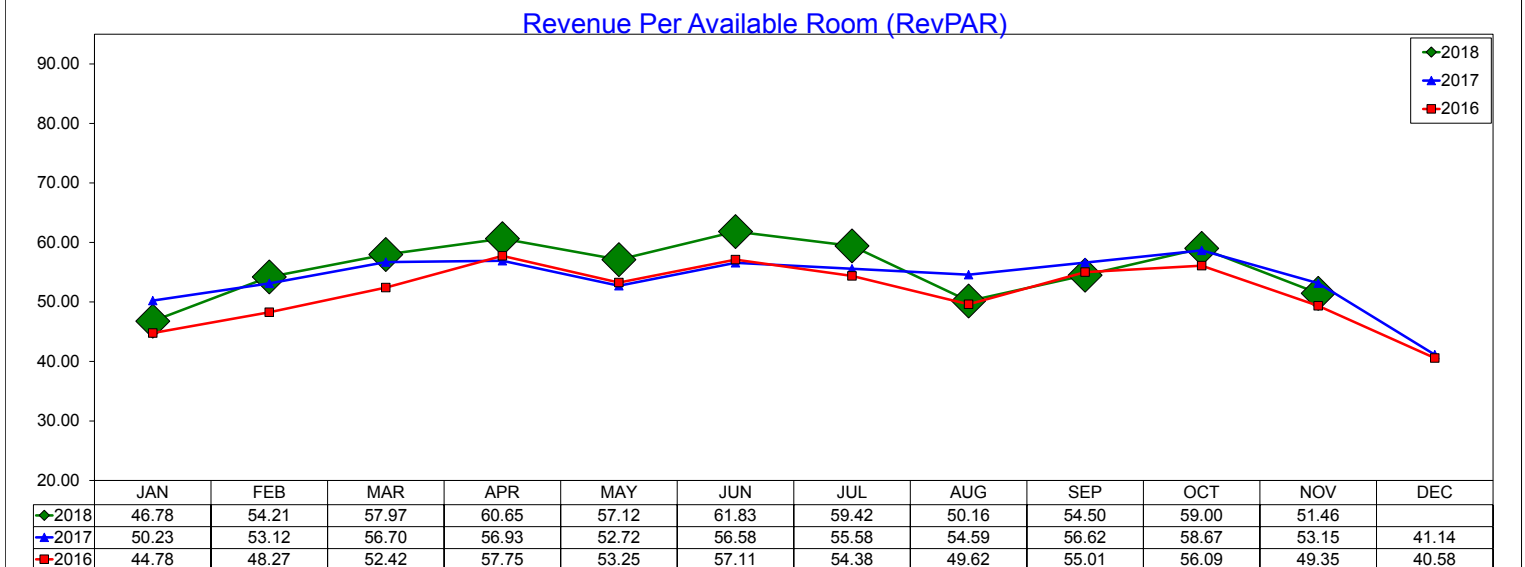
November 2018



12 month ADR Rolling Average through November 2018 is \$80.9 with a change from last year of 2.9%



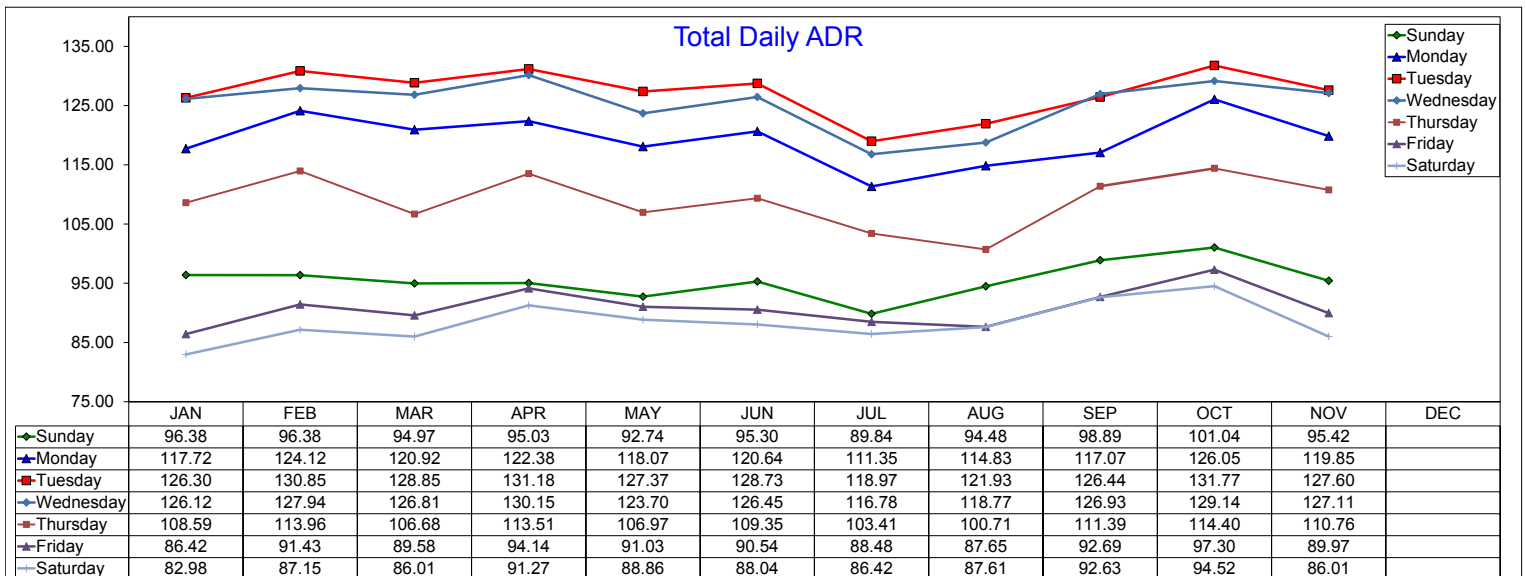
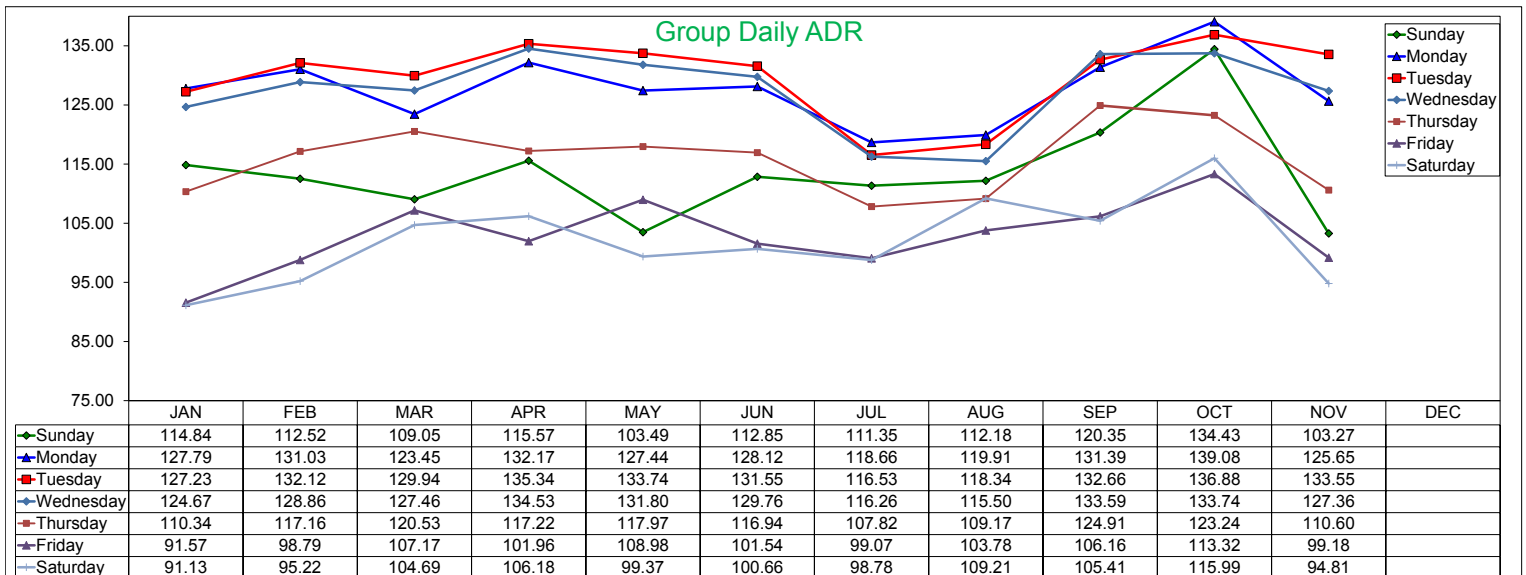
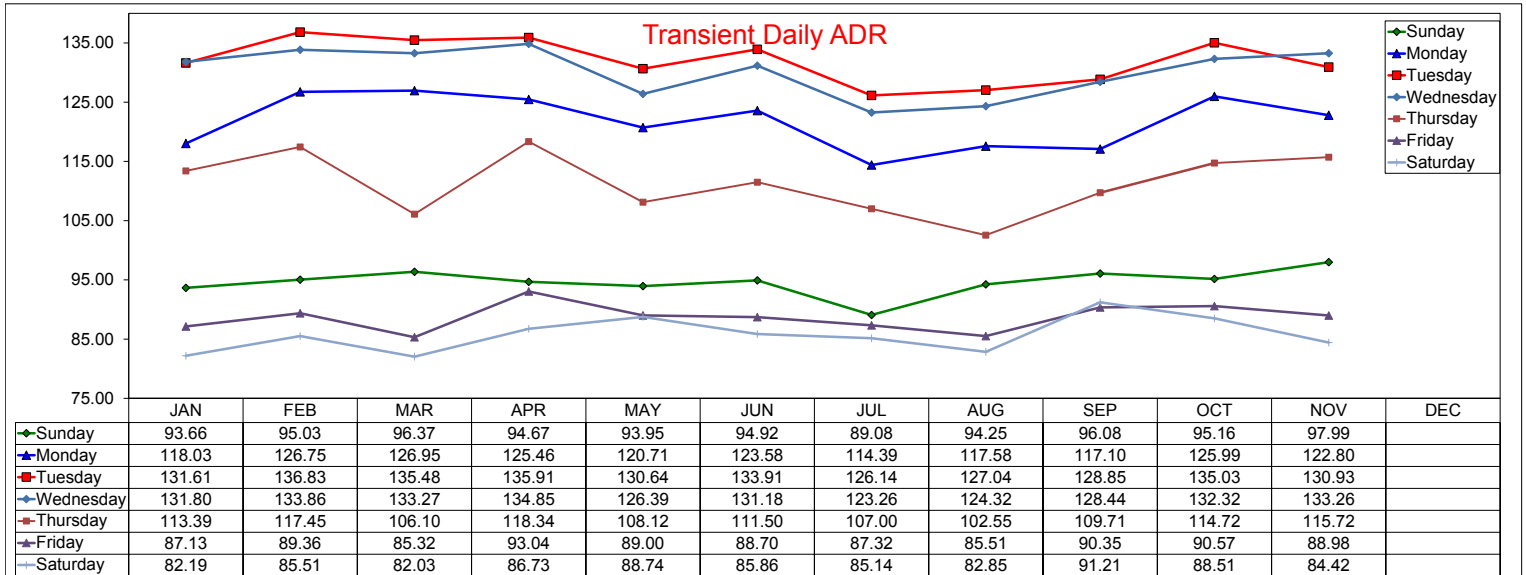
12 month Occupancy Rolling Average through November 2018 is 67.62% with a change from last year of -0.3%



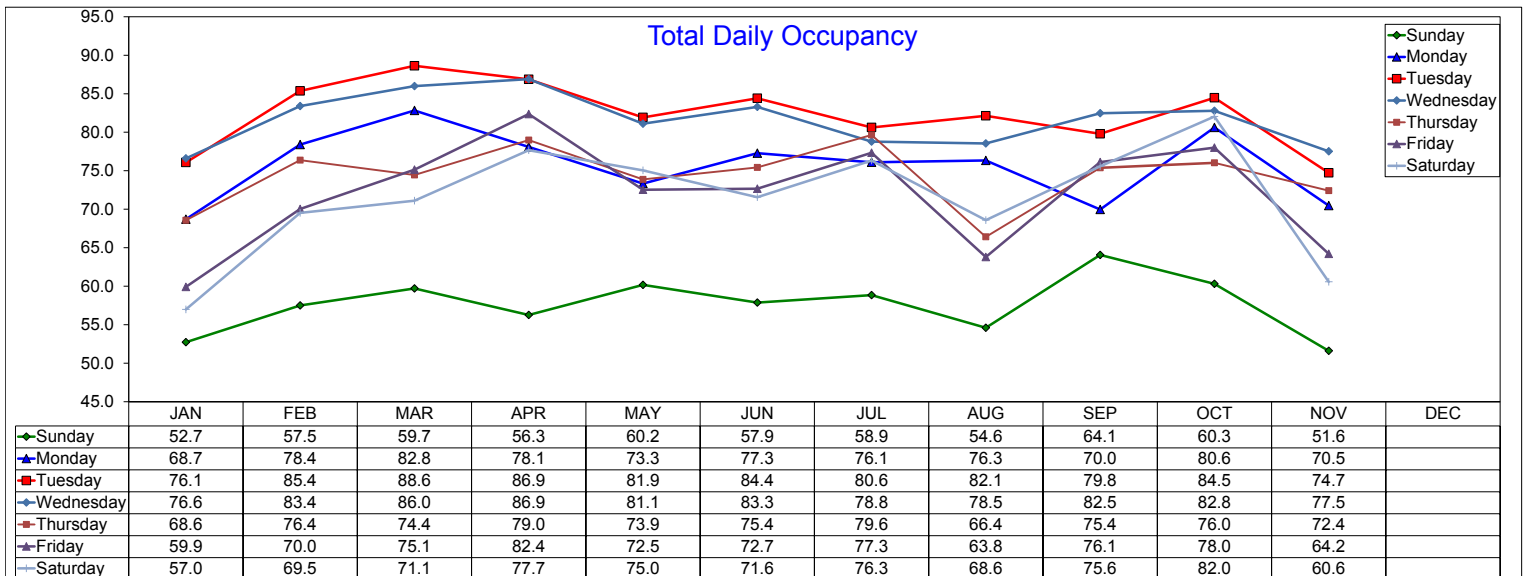
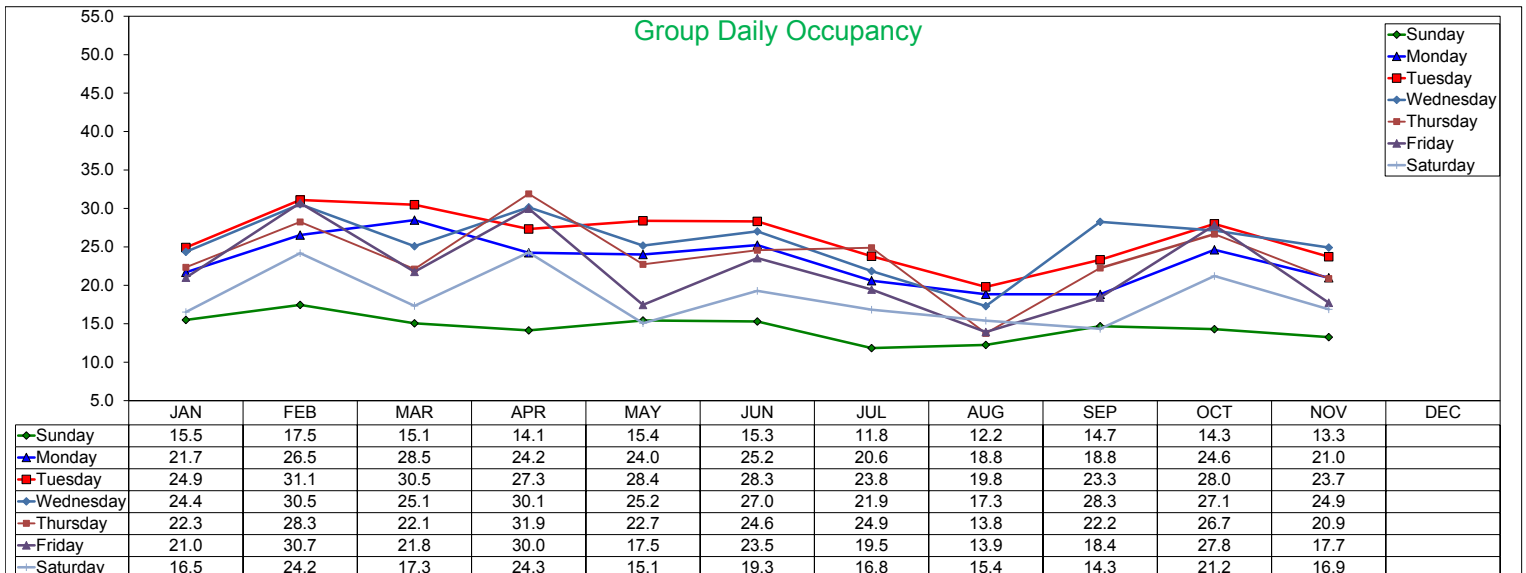
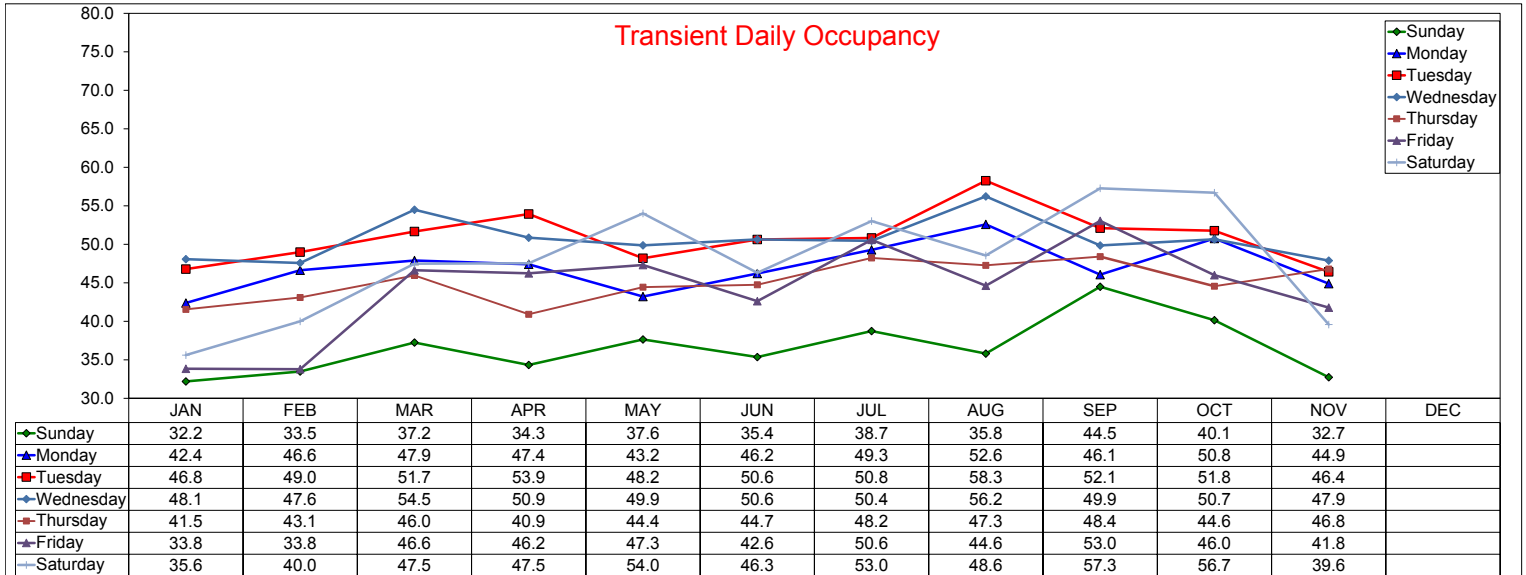
12 month RevPAR Rolling Average through November 2018 is \$54.71 with a change from last year of 2.6%

Daily ADR by Month

2018

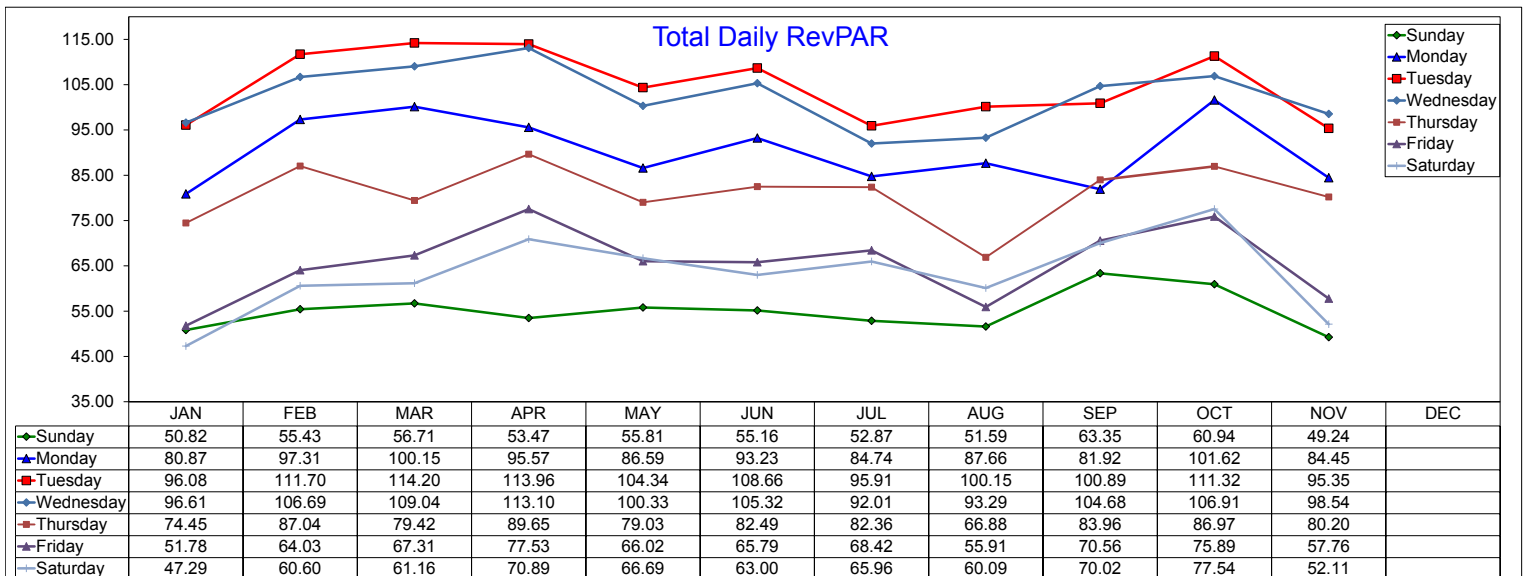
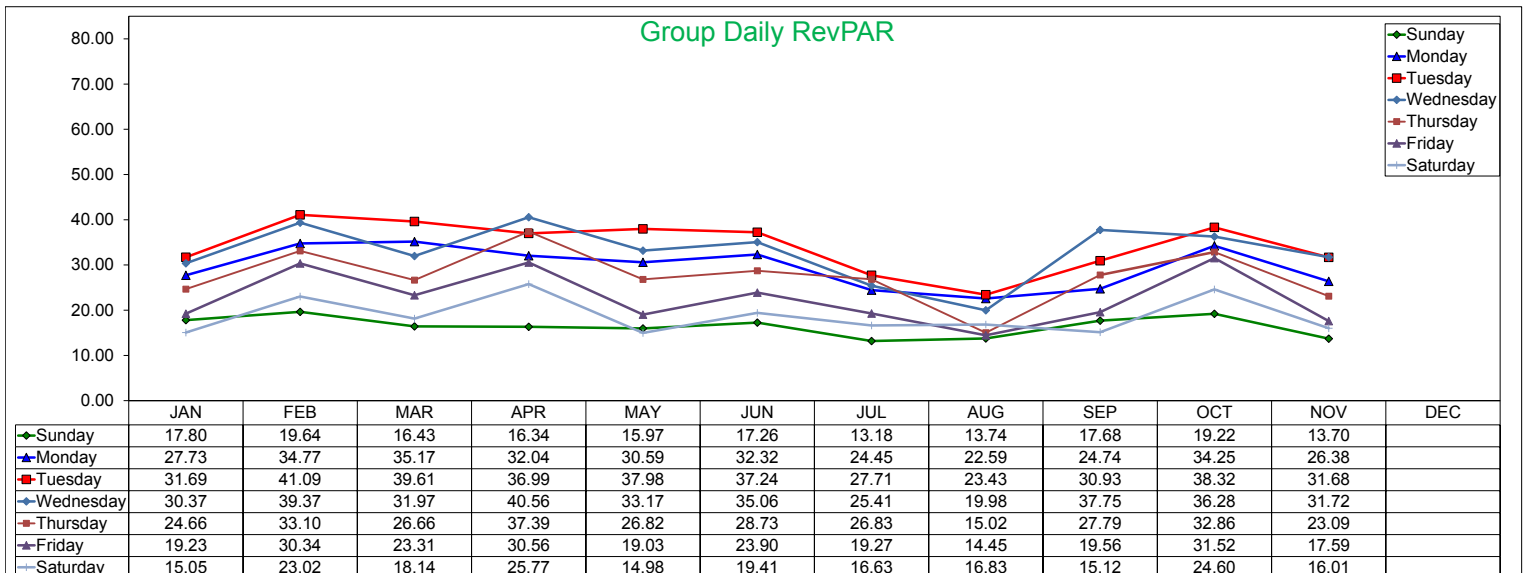
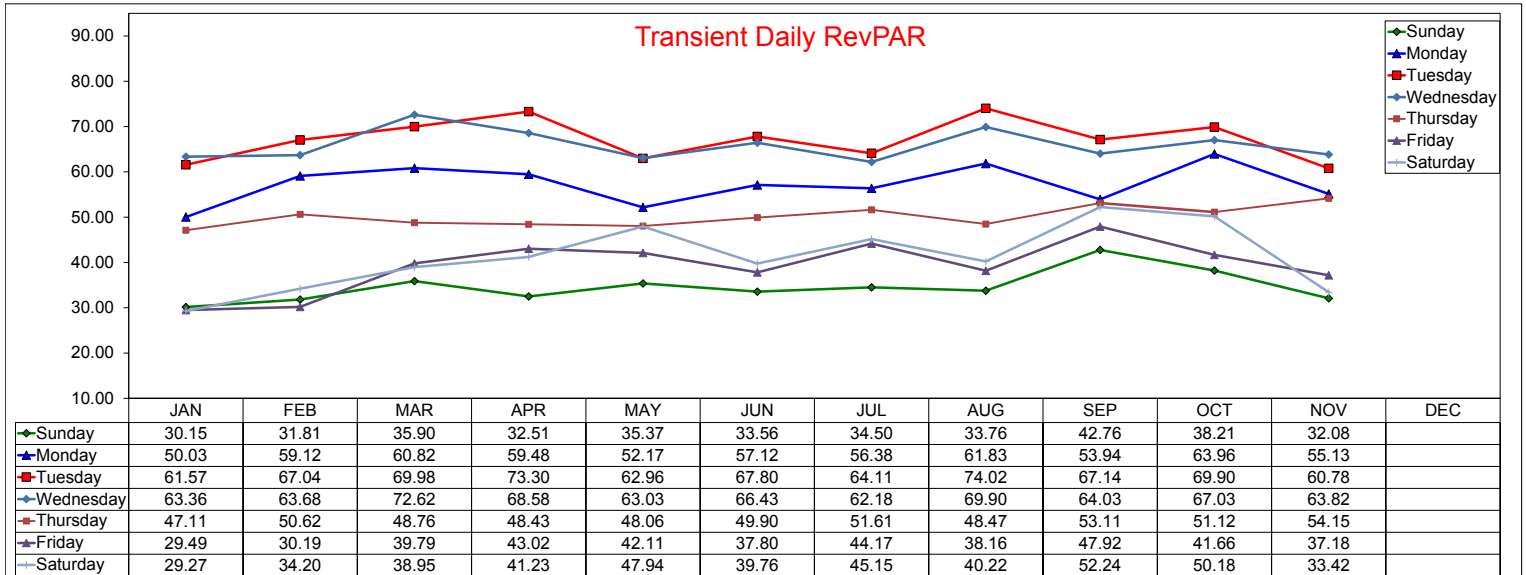


Daily Occupancy by Month 2018



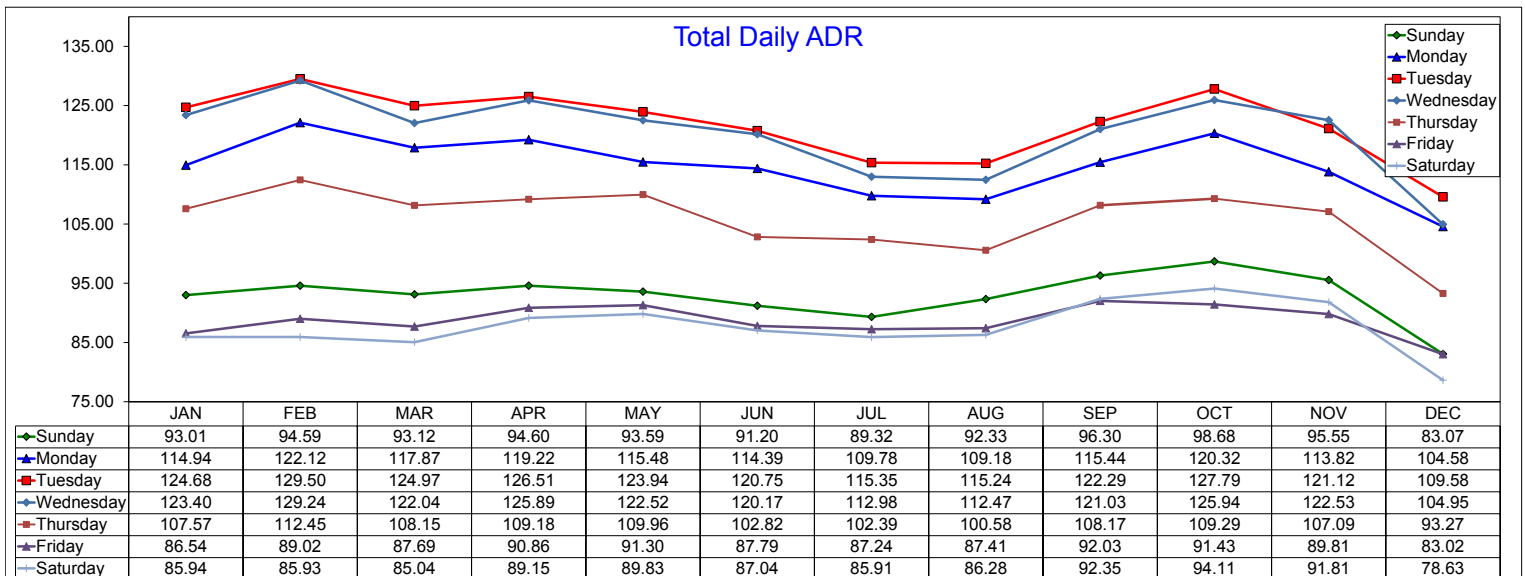
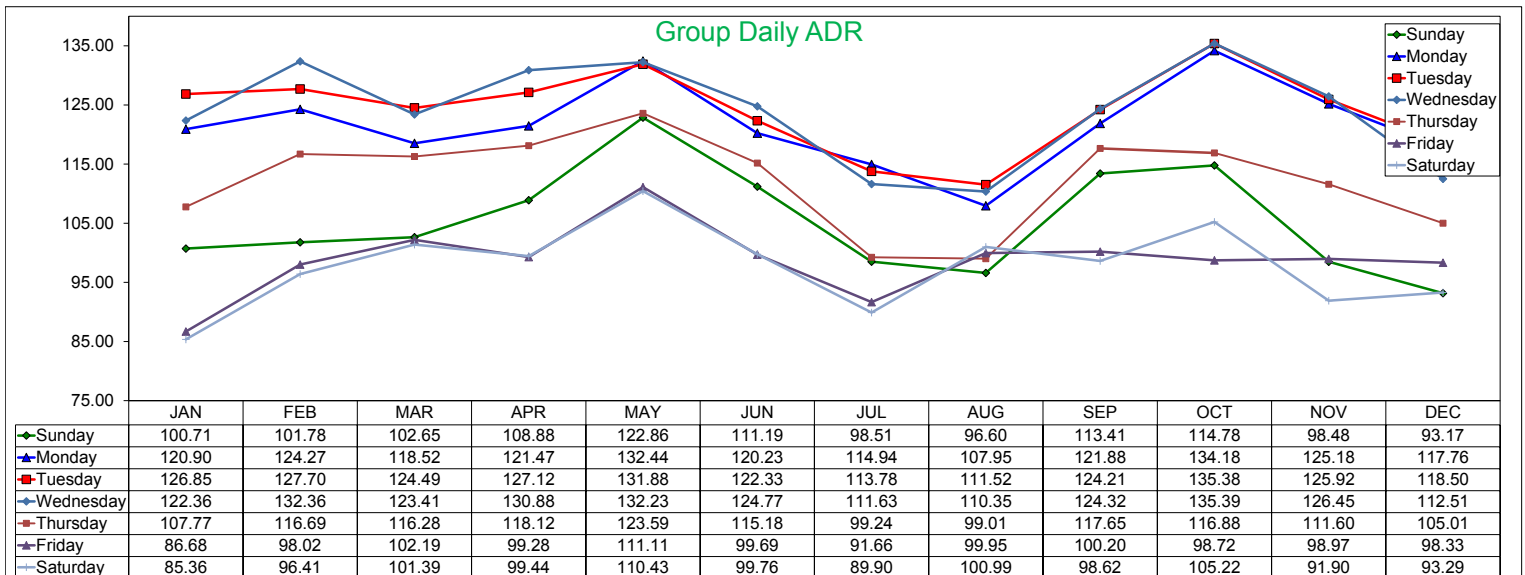
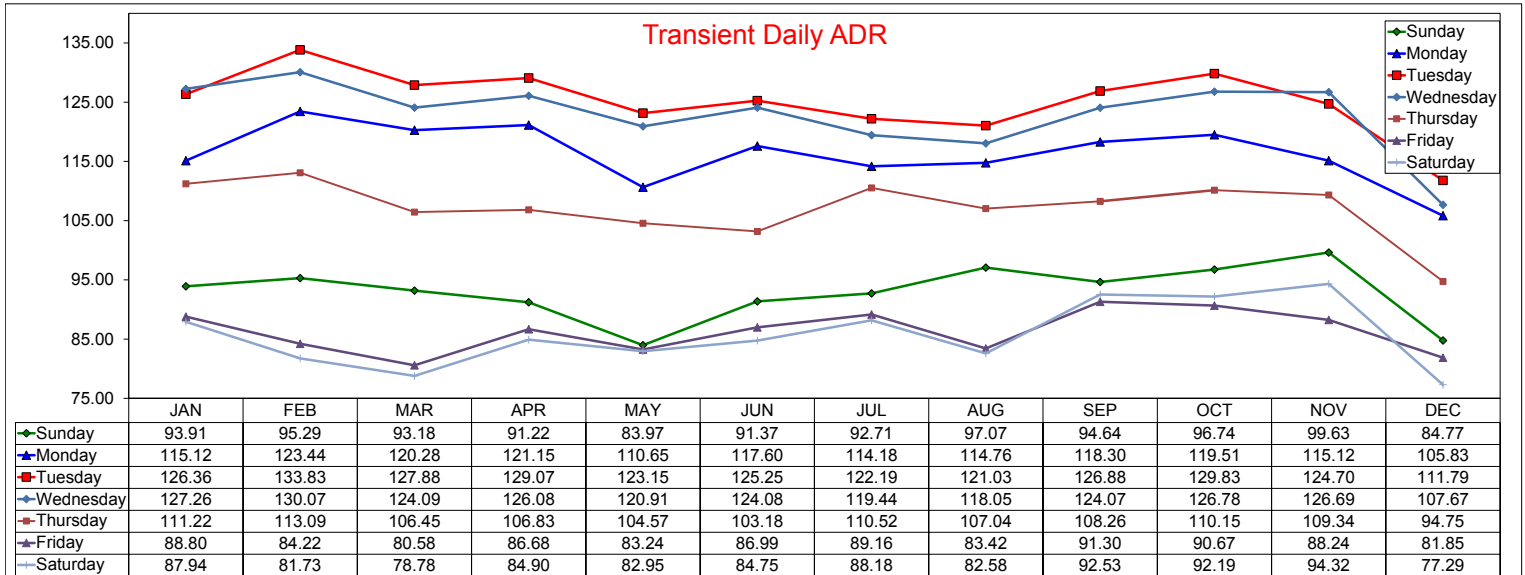
Daily RevPAR by Month

2018



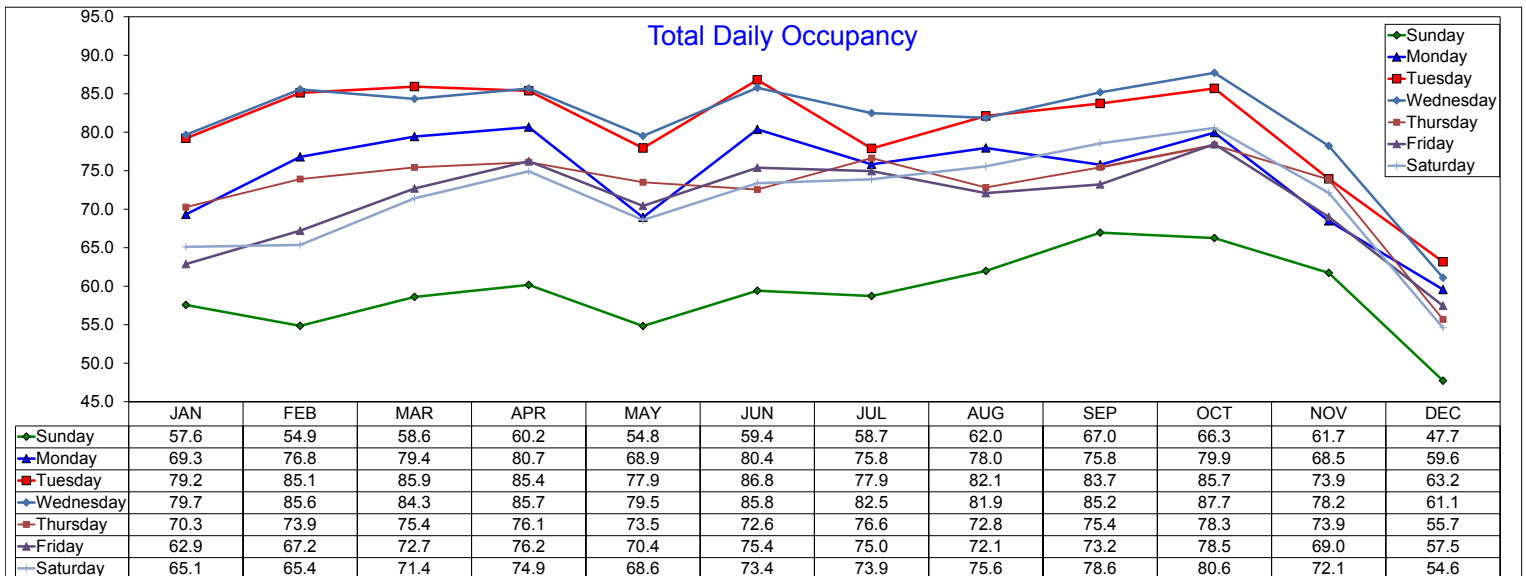
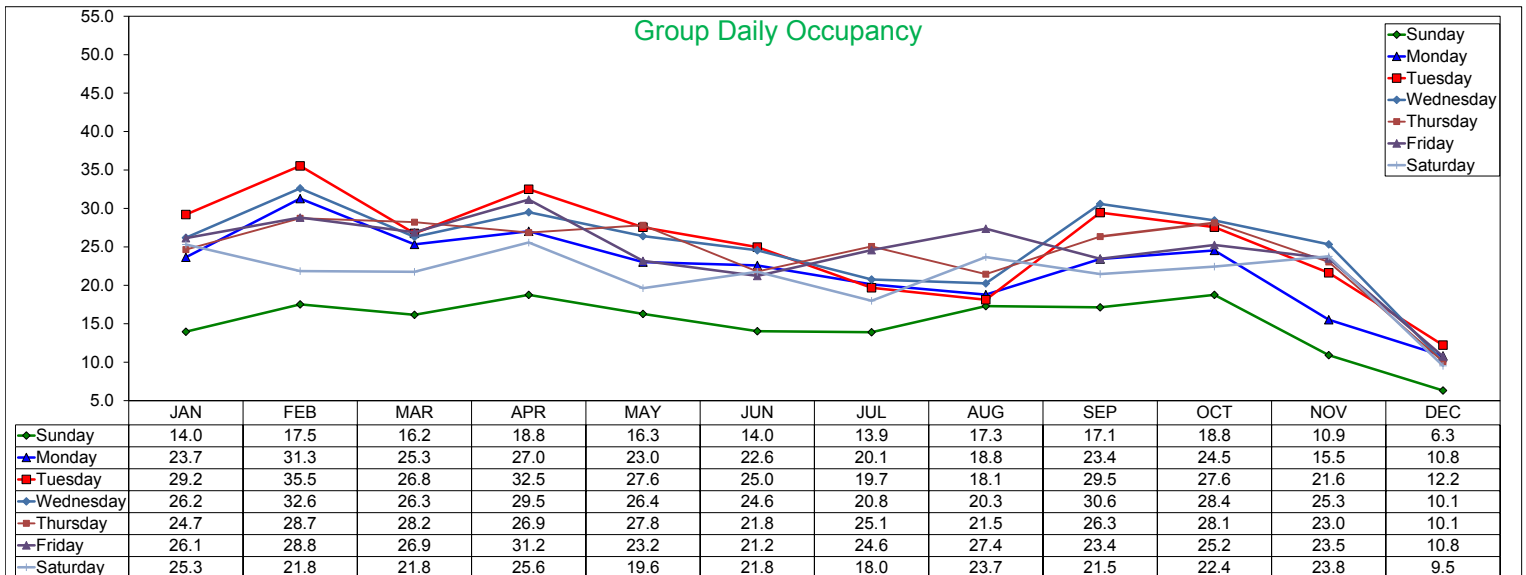
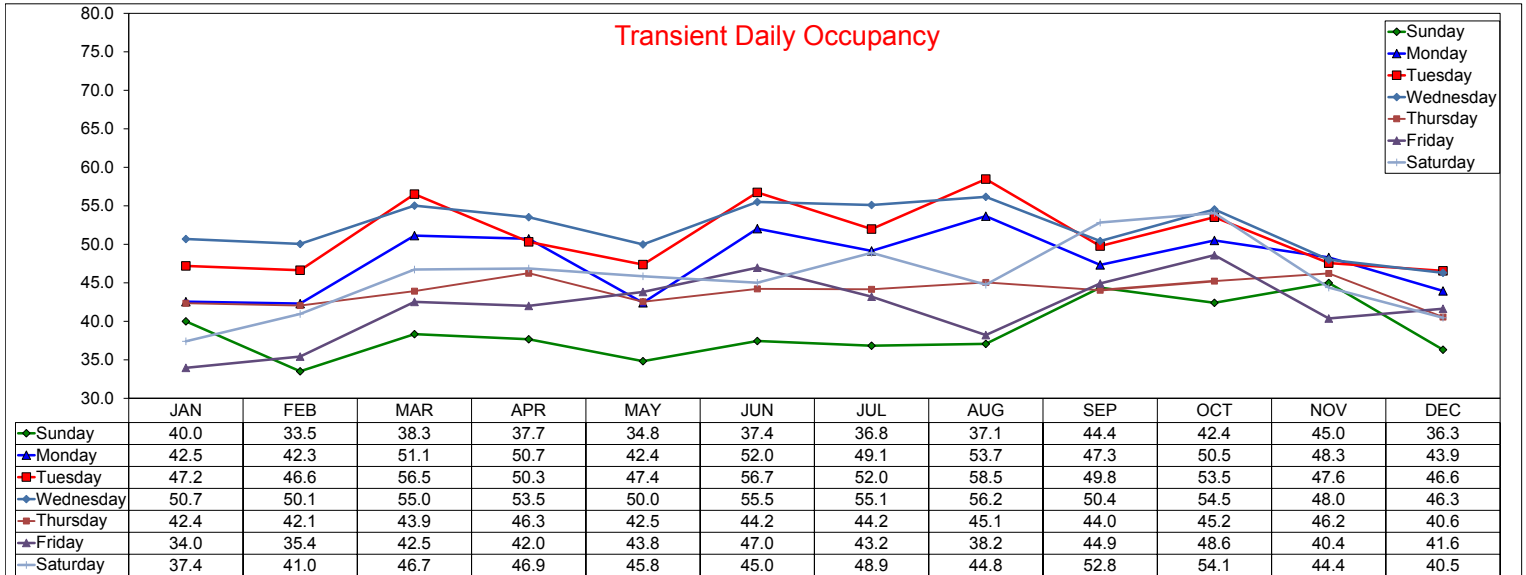
Daily ADR by Month

2017



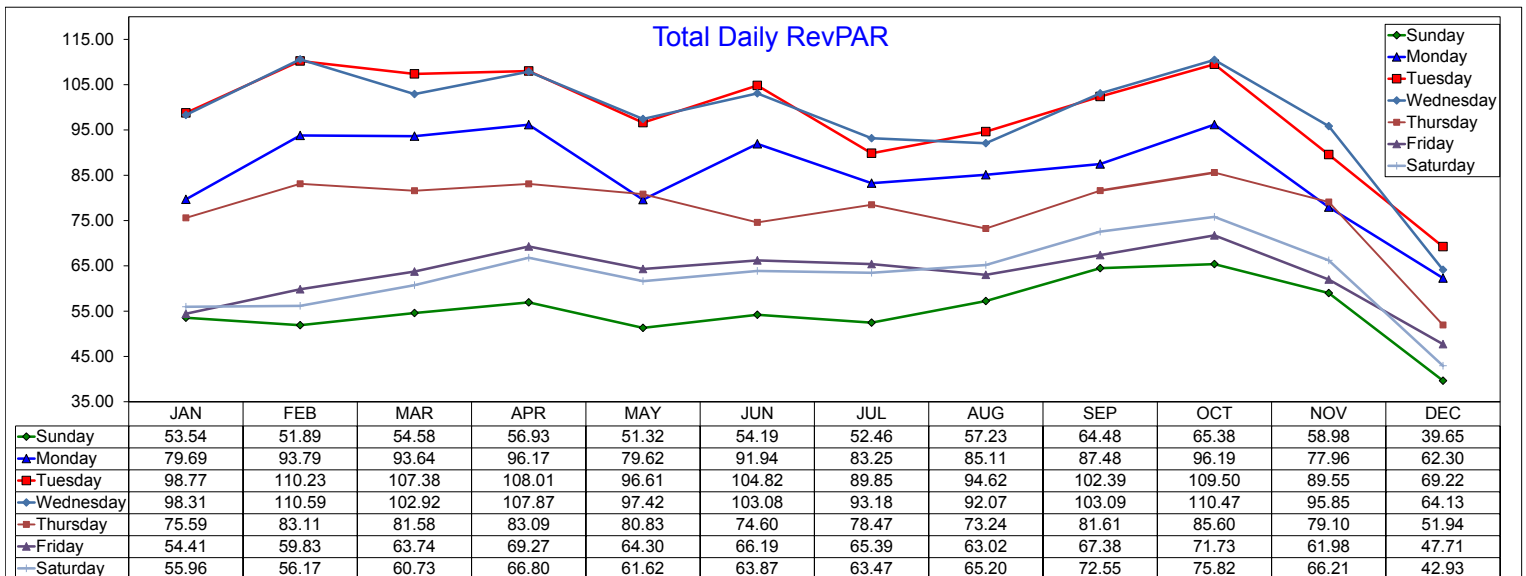
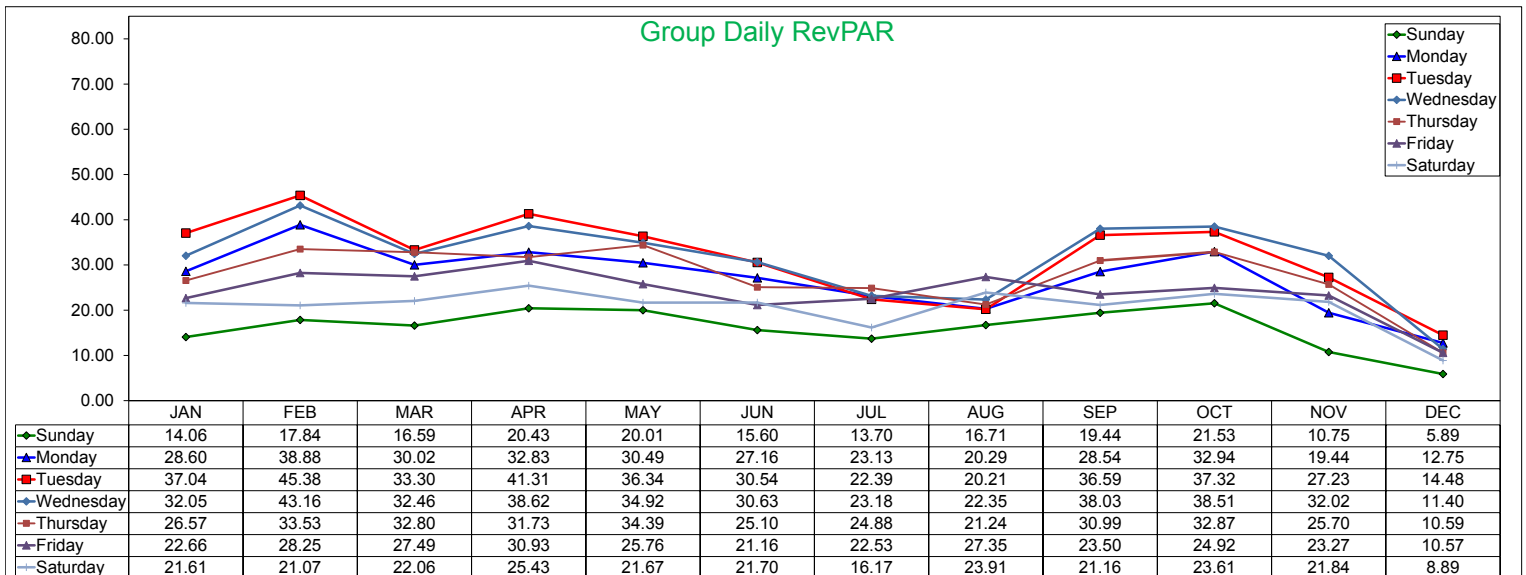
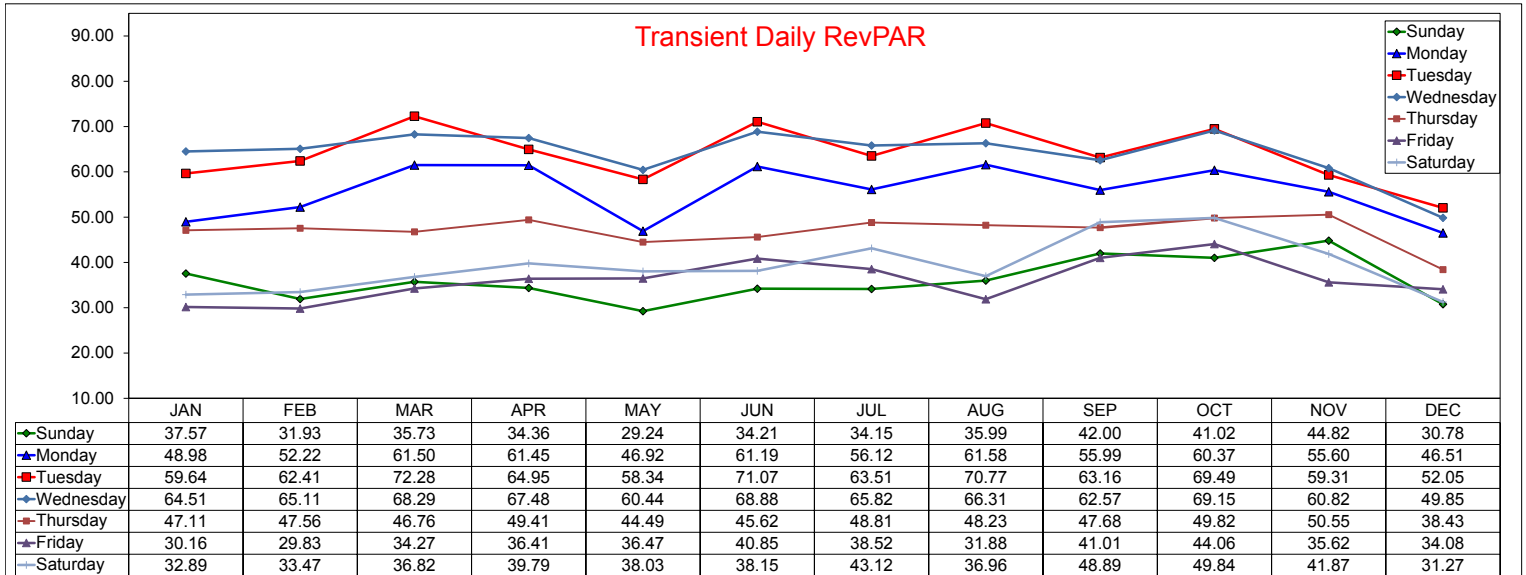
Daily Occupancy by Month

2017



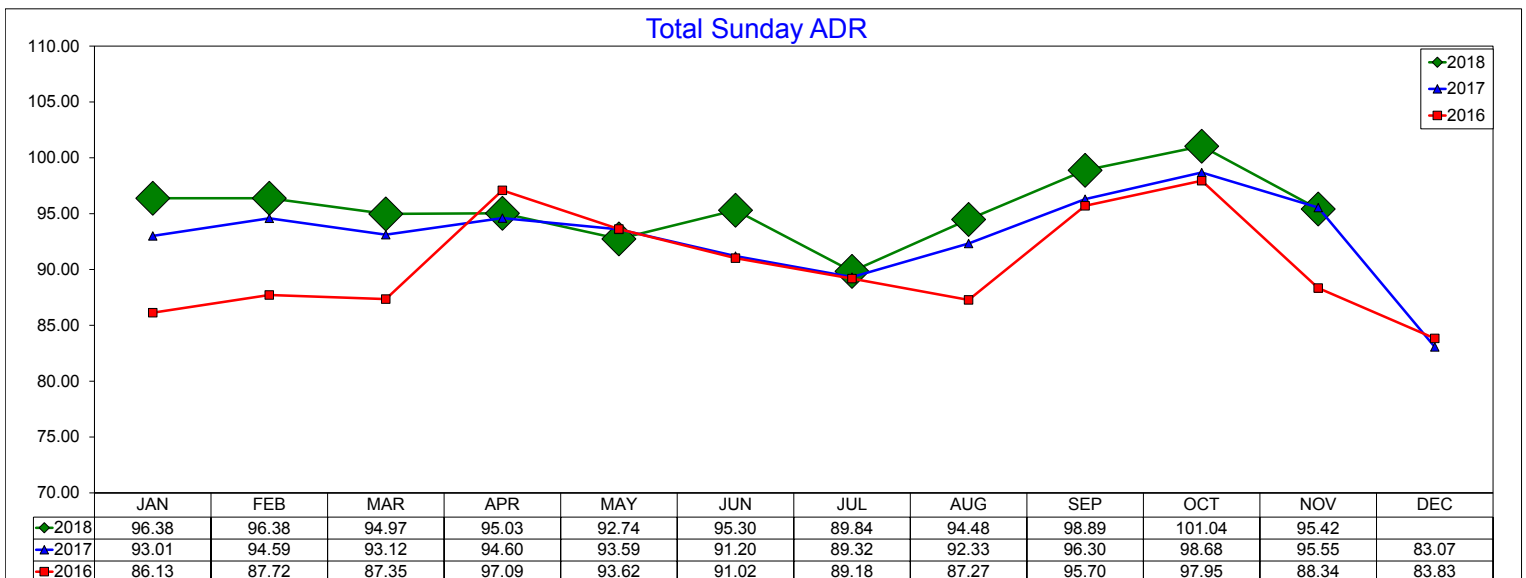
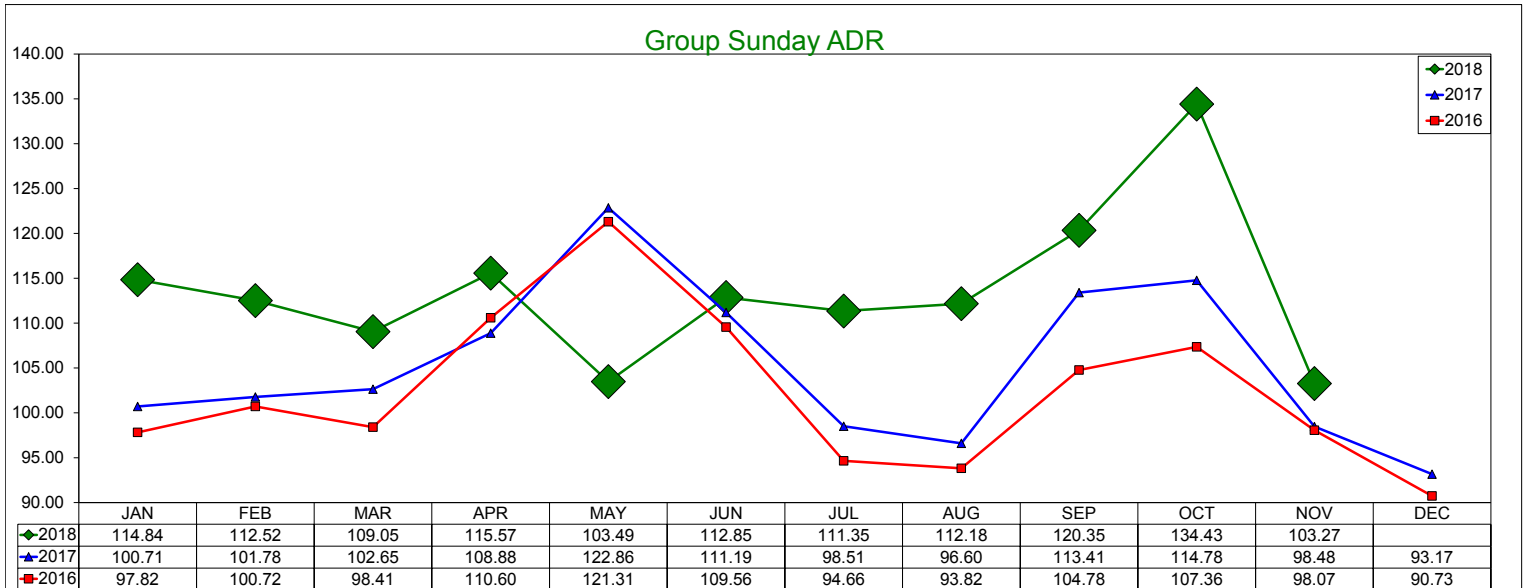
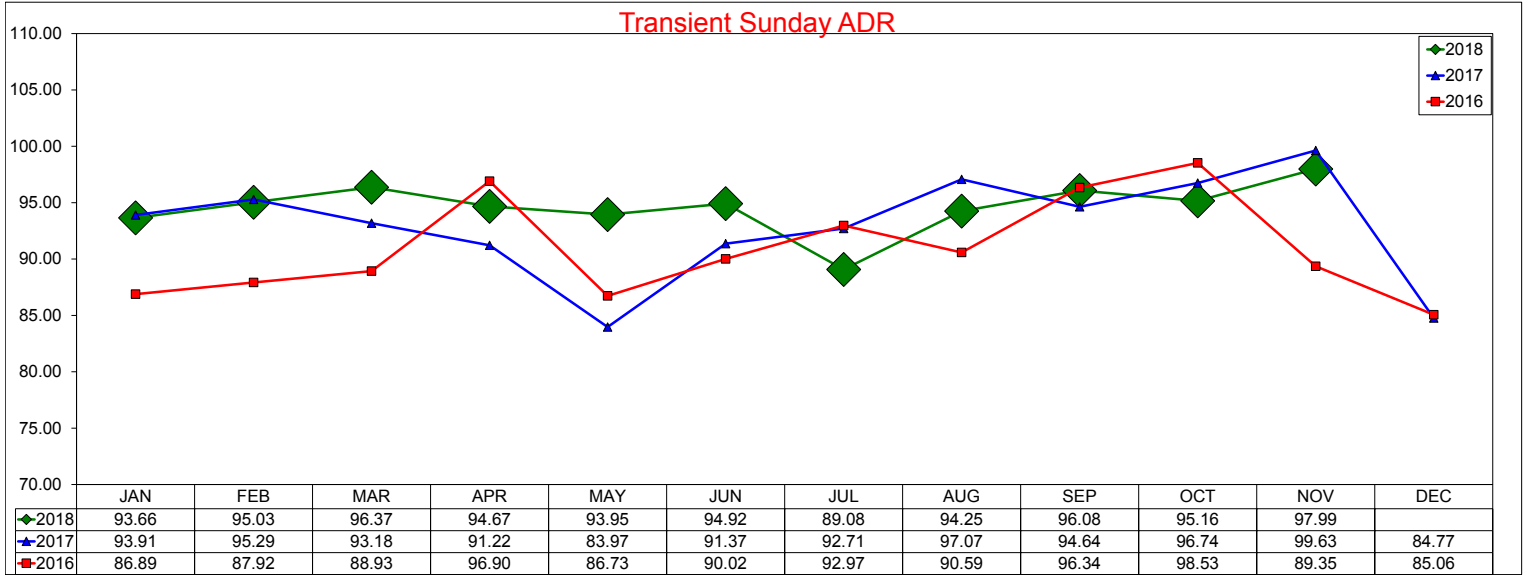
Daily RevPAR by Month

2017



Three Year Comparison - Sunday - ADR

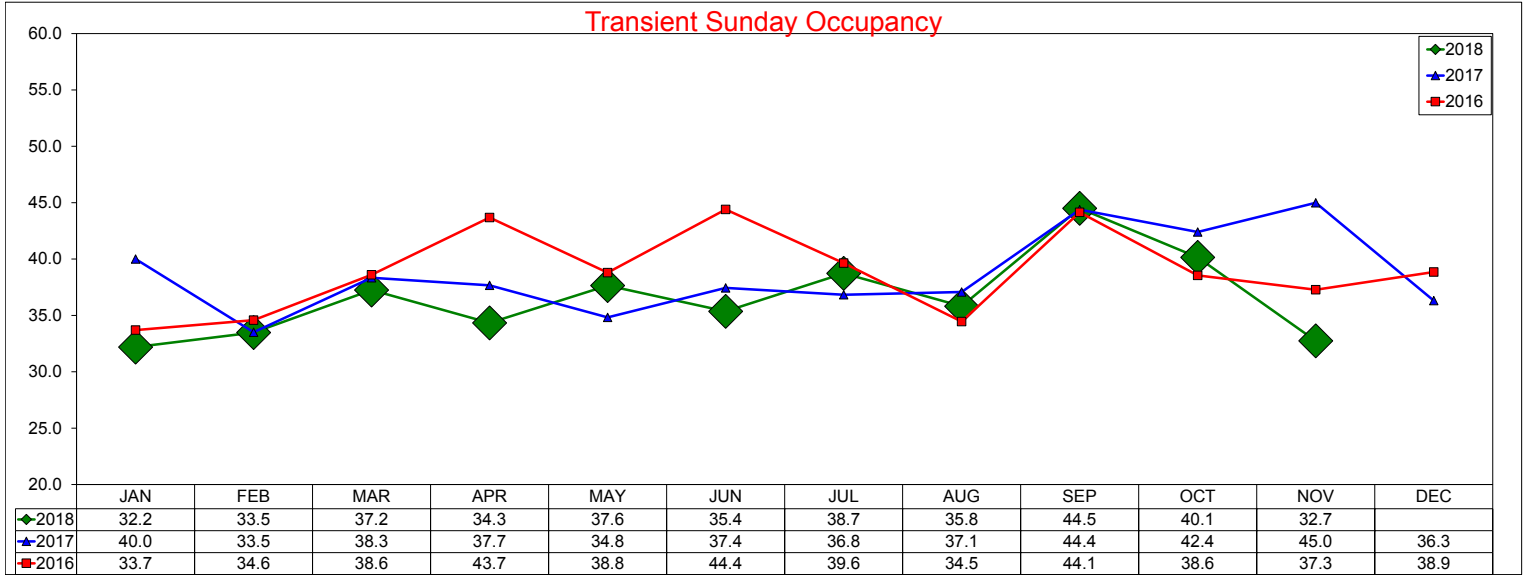
November 2018



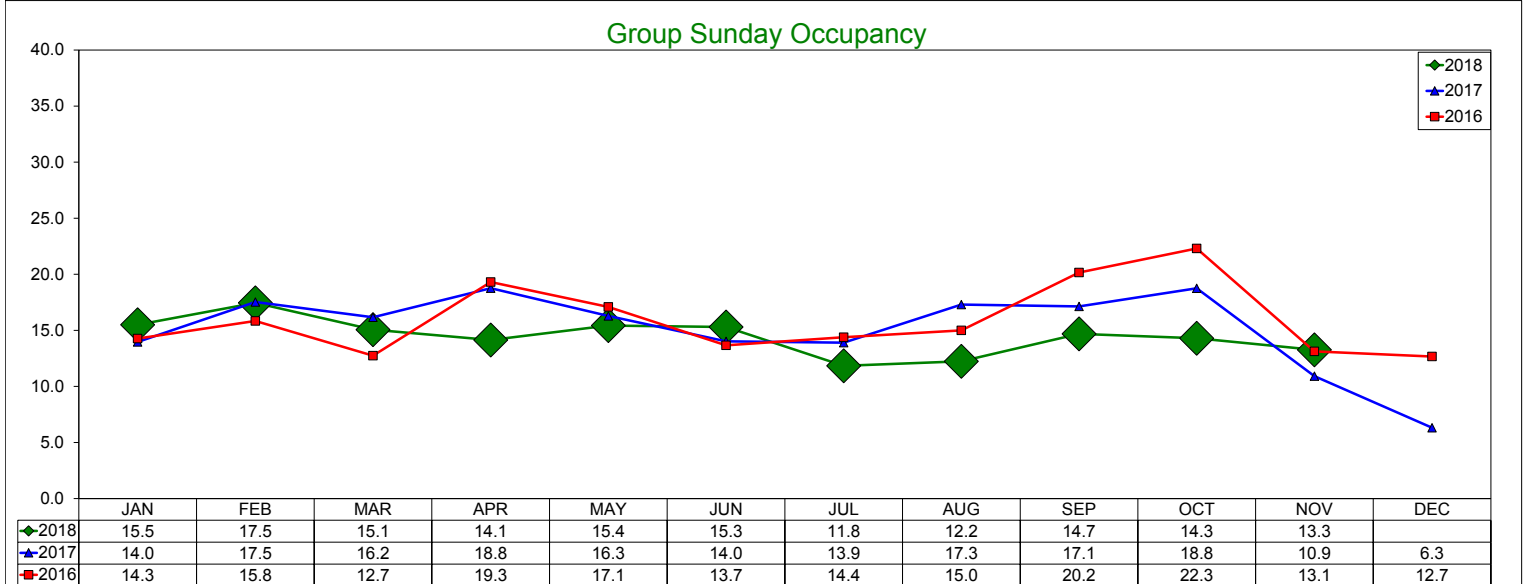
Three Year Comparison - Sunday - Occupancy

November 2018

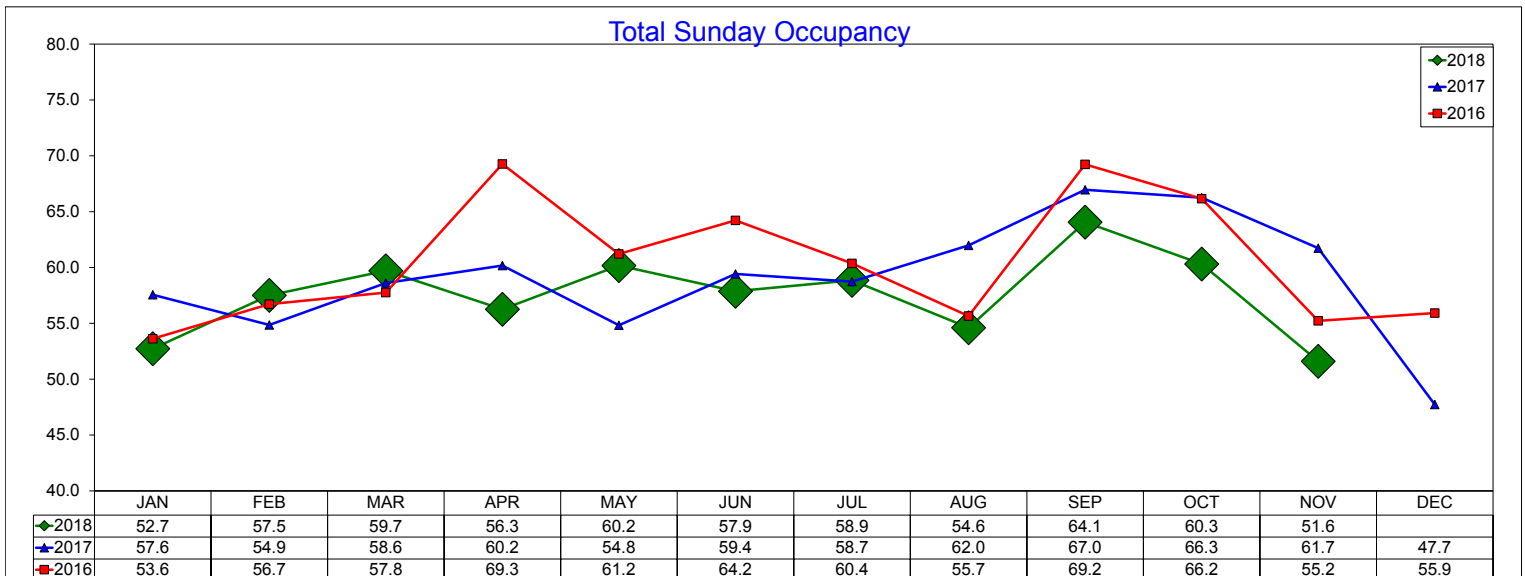
Transient Sunday Occupancy



Group Sunday Occupancy



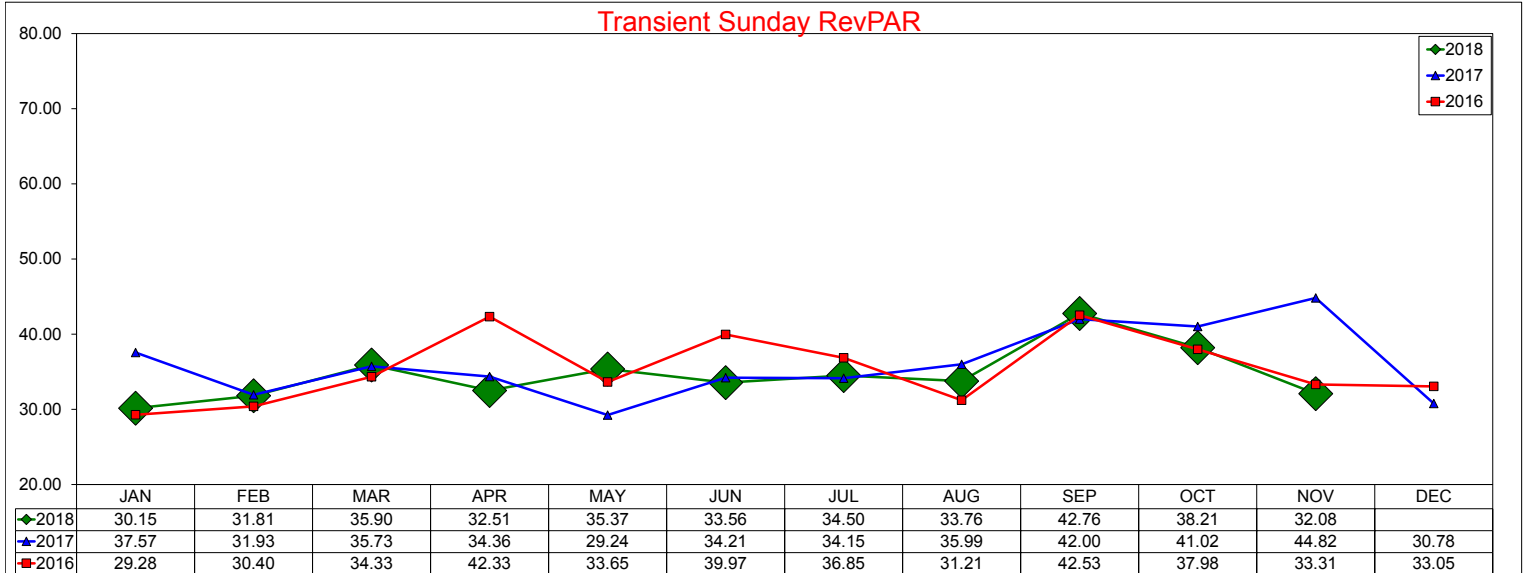
Total Sunday Occupancy



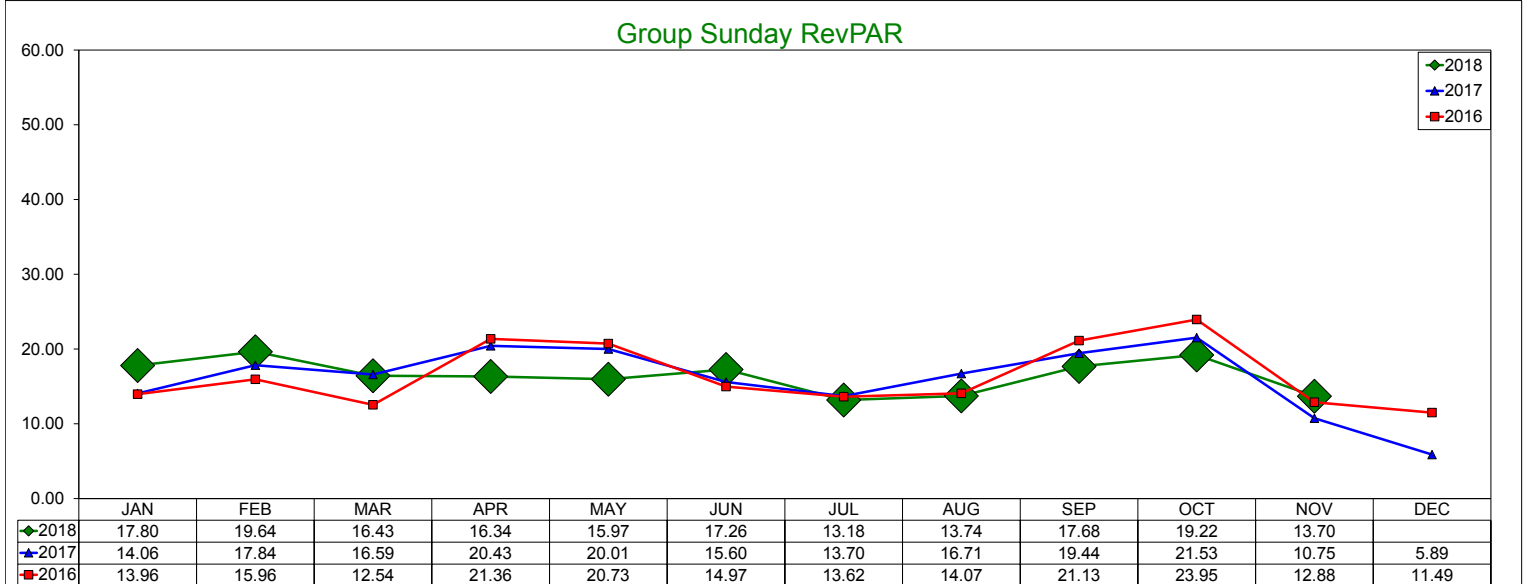
Three Year Comparison - Sunday - RevPAR

November 2018

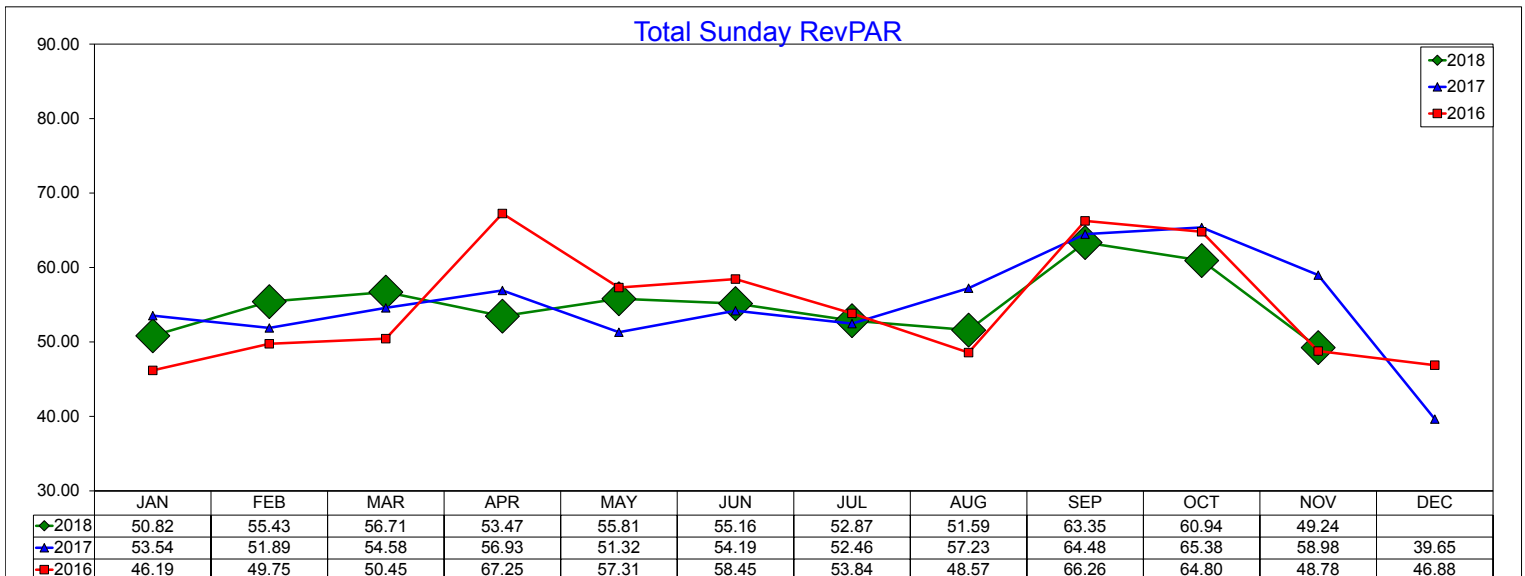
Transient Sunday RevPAR



Group Sunday RevPAR

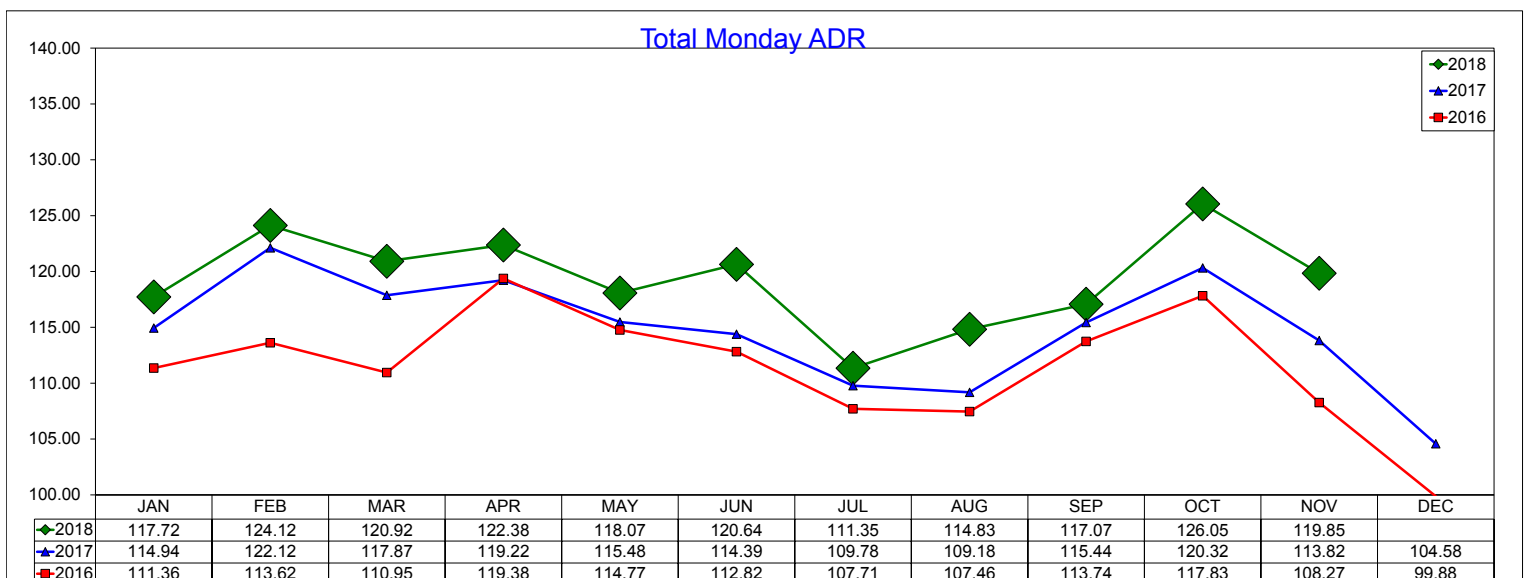
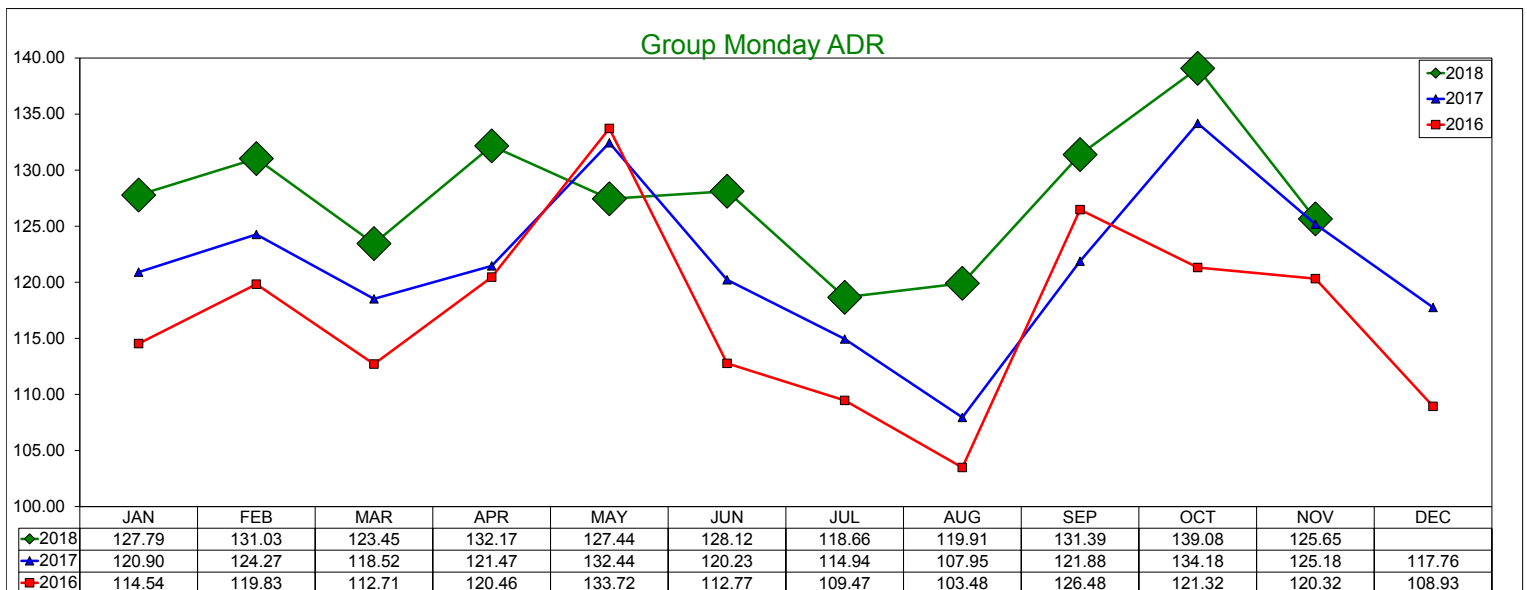
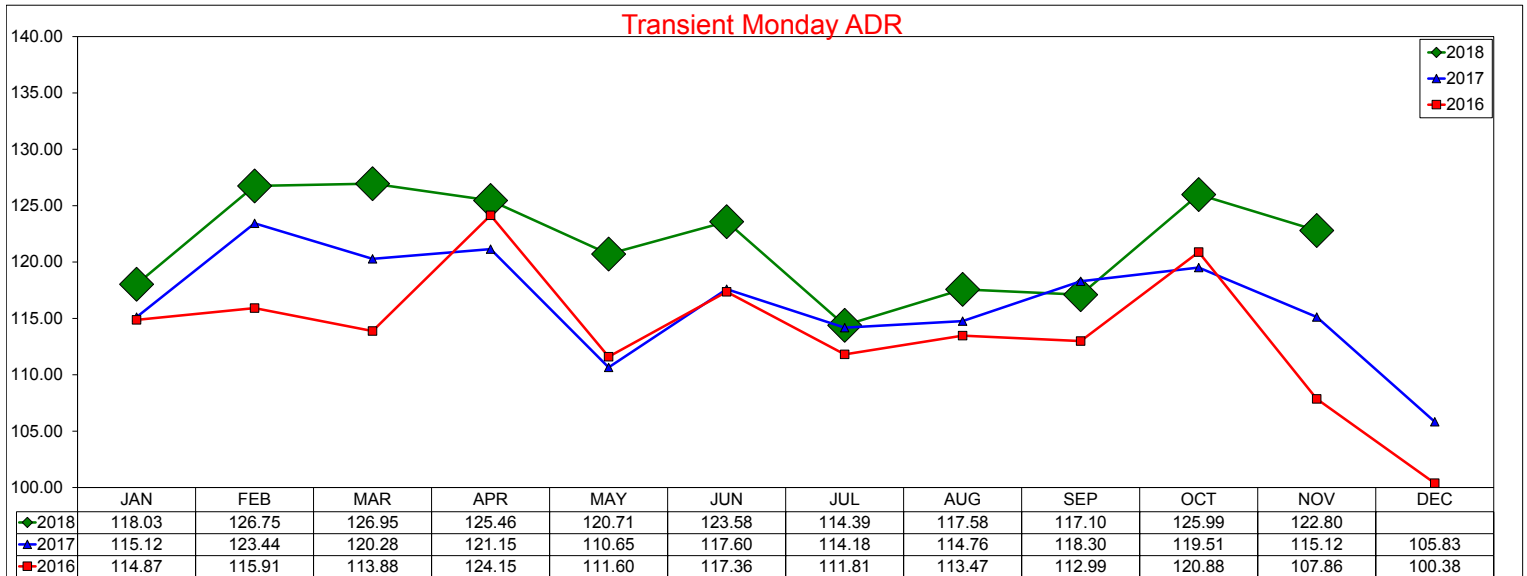


Total Sunday RevPAR



Three Year Comparison - Monday - ADR

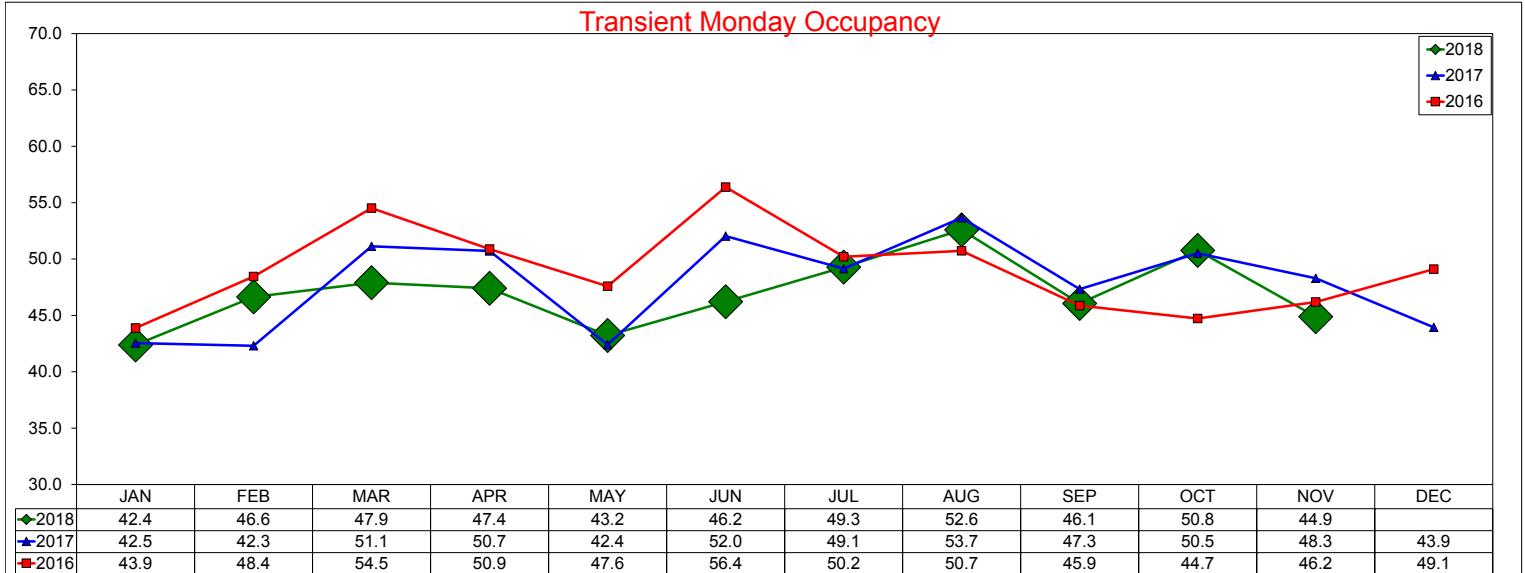
November 2018



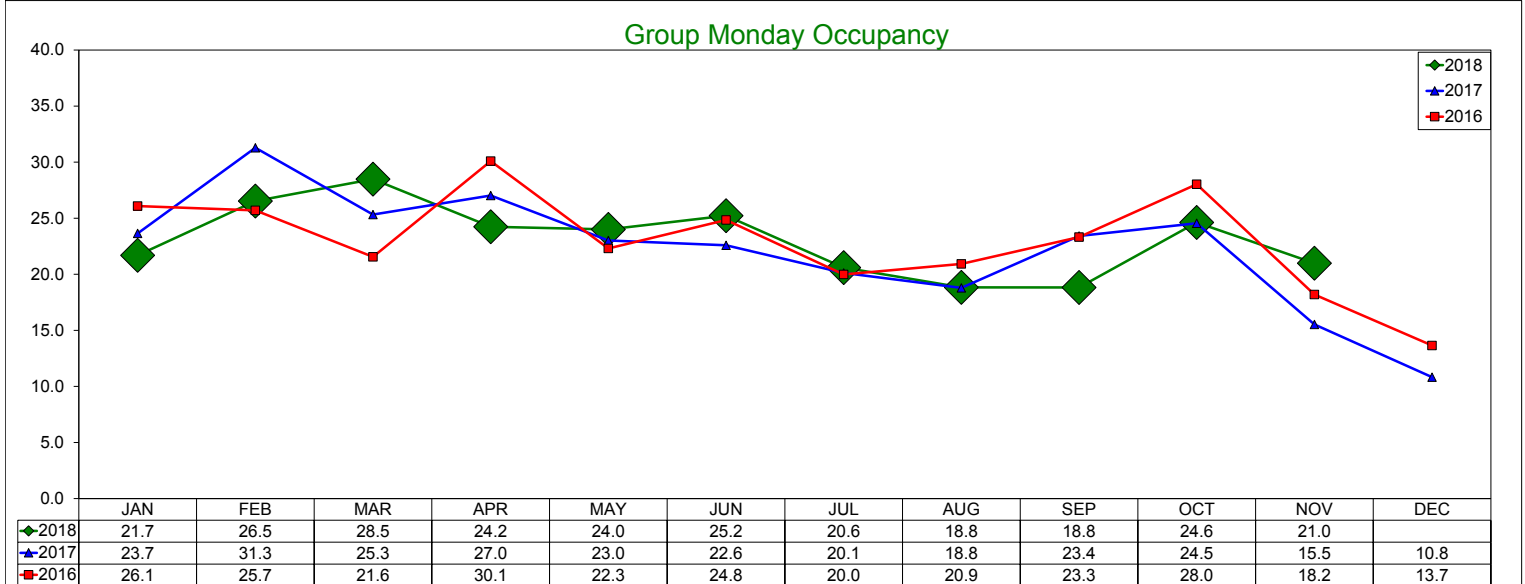
Three Year Comparison - Monday - Occupancy

November 2018

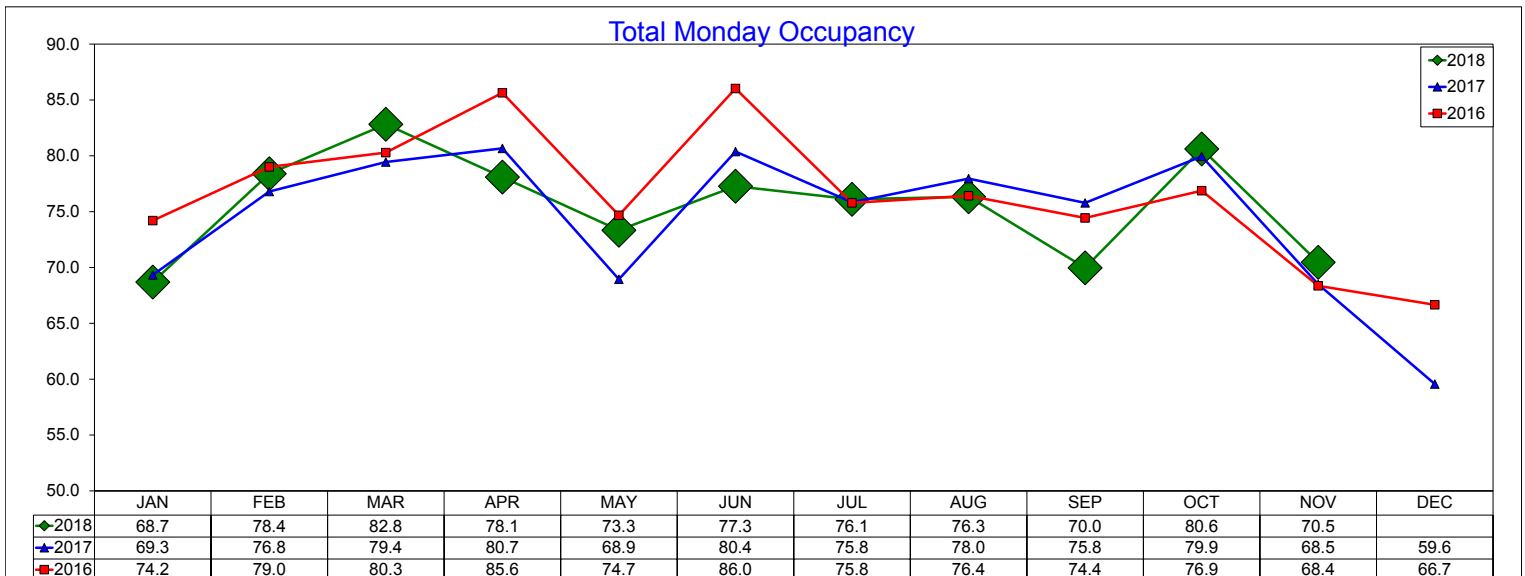
Transient Monday Occupancy



Group Monday Occupancy



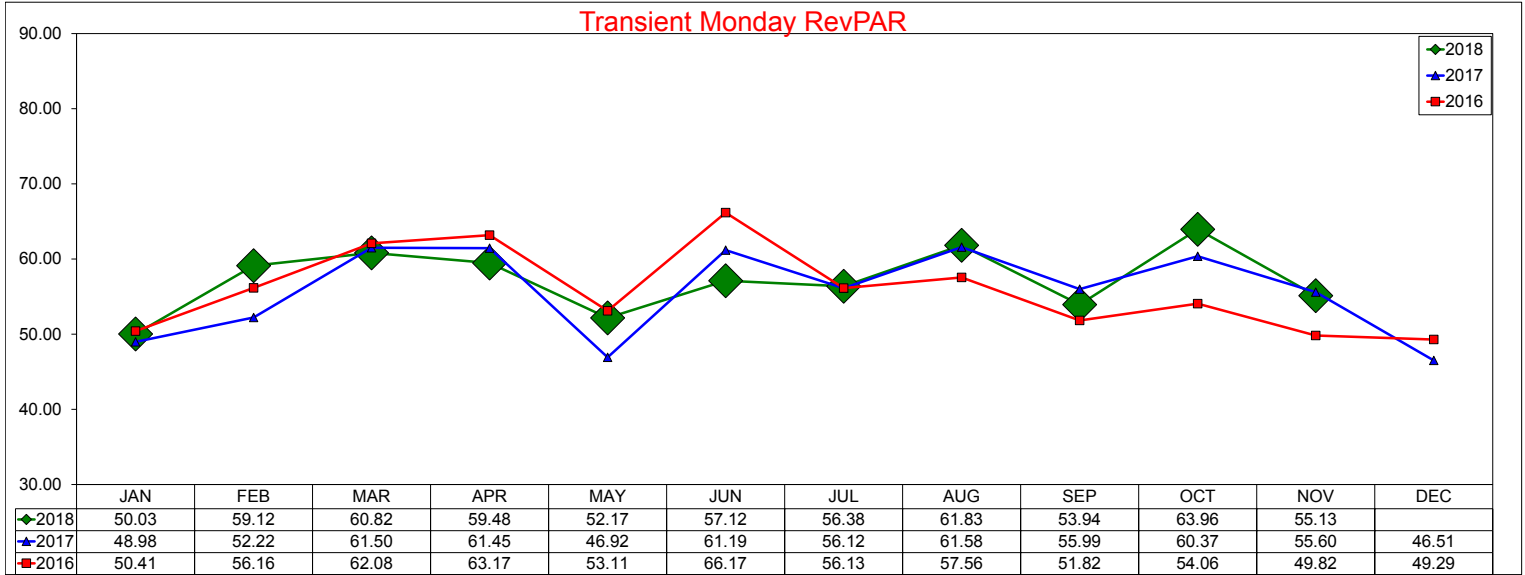
Total Monday Occupancy



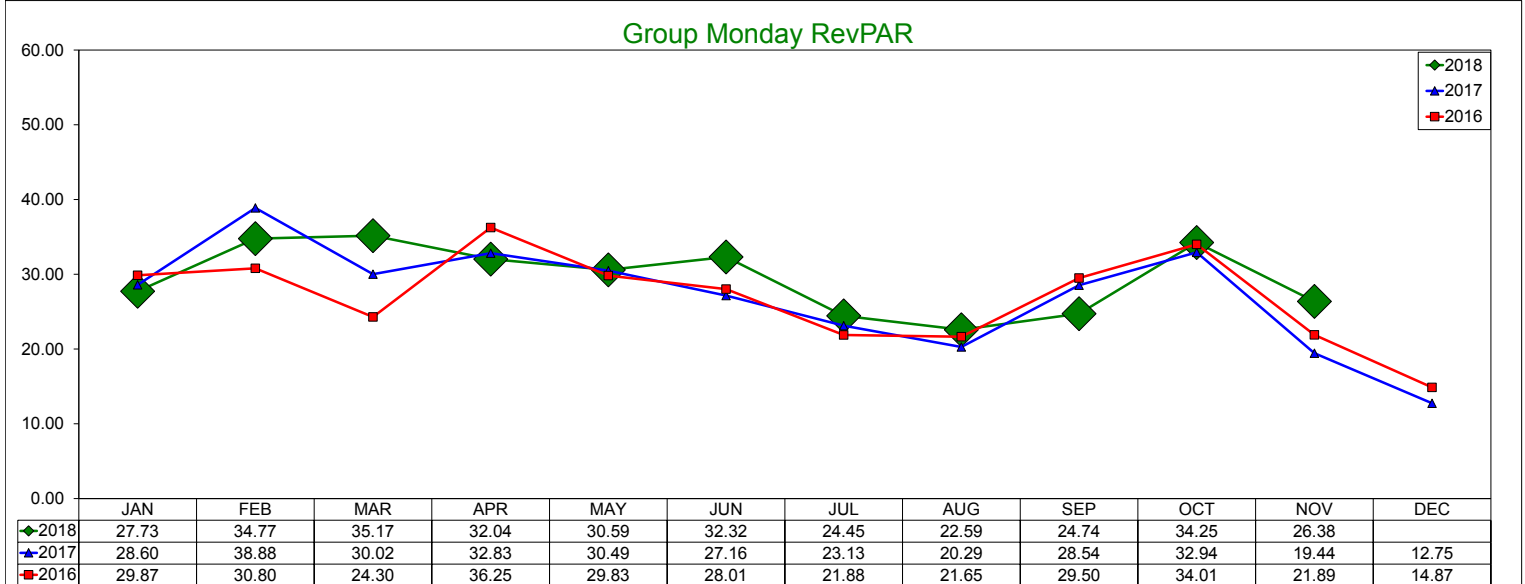
Three Year Comparison - Monday - RevPAR

November 2018

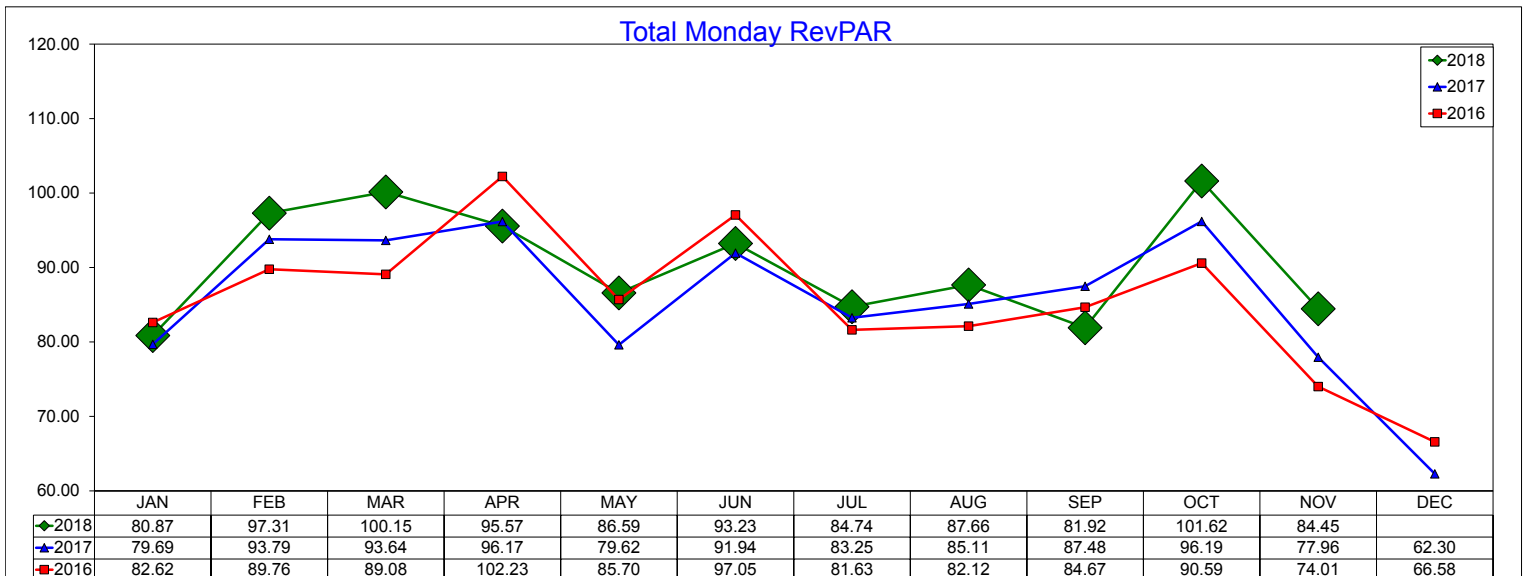
Transient Monday RevPAR



Group Monday RevPAR

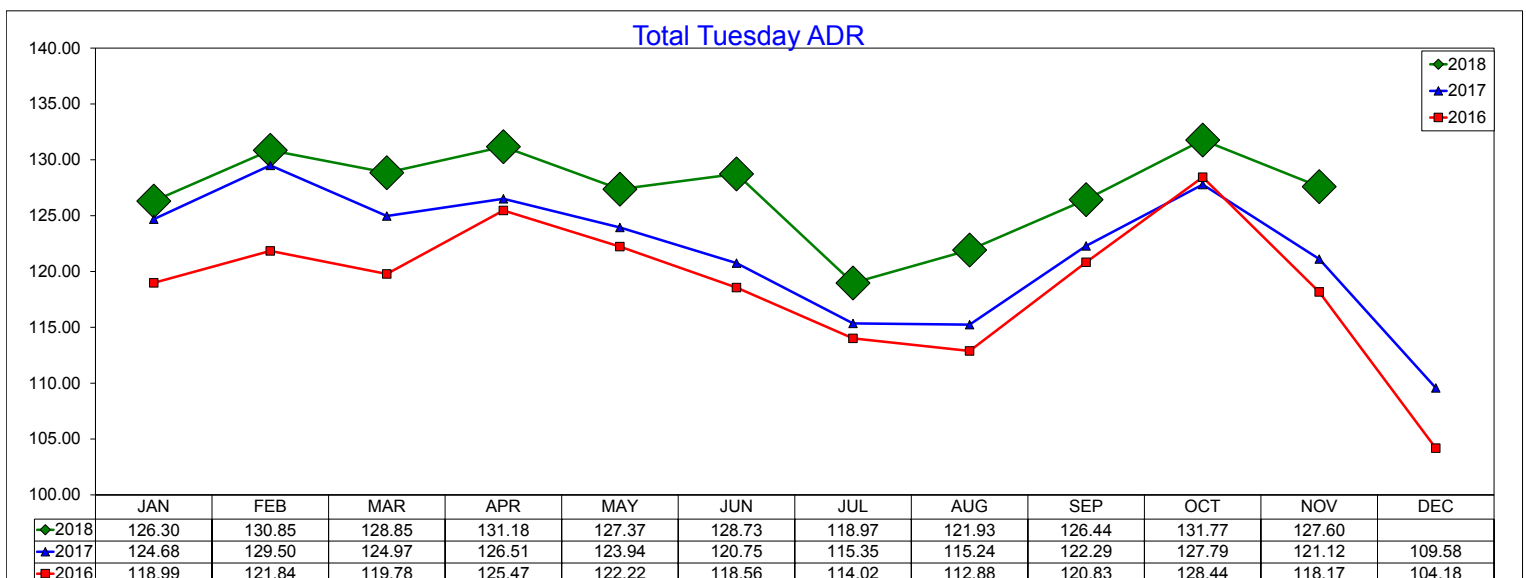
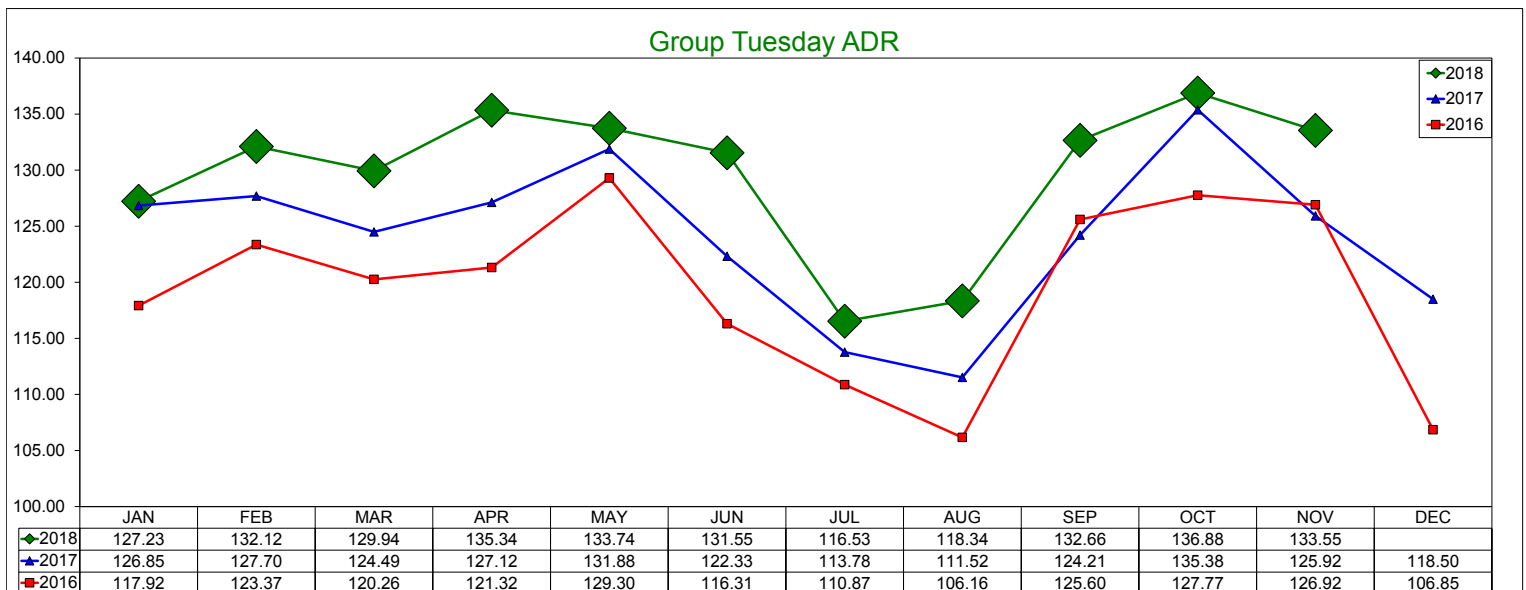
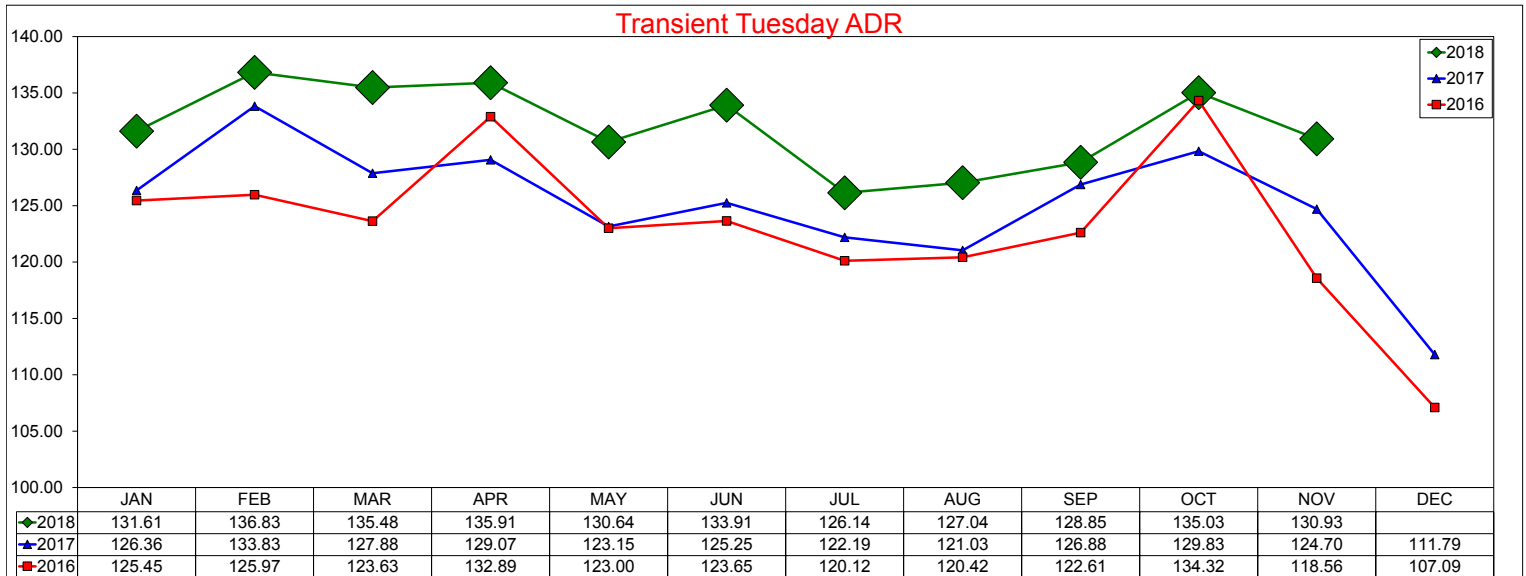


Total Monday RevPAR



Three Year Comparison - Tuesday - ADR

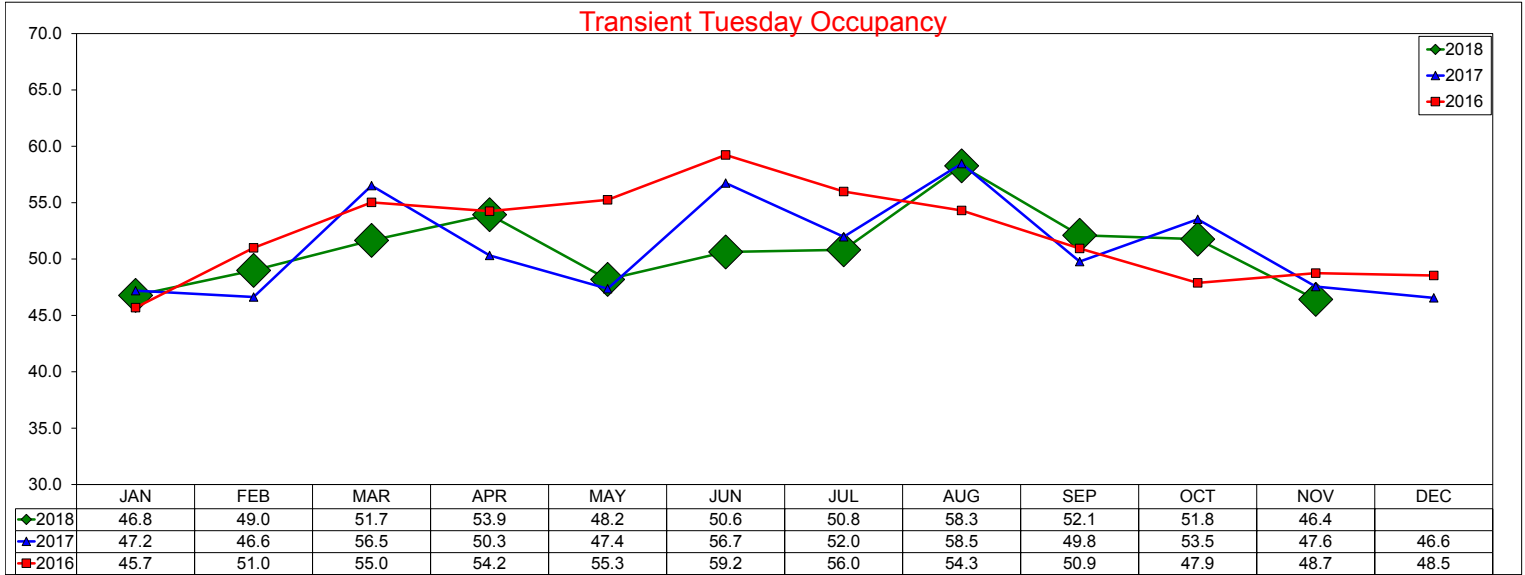
November 2018



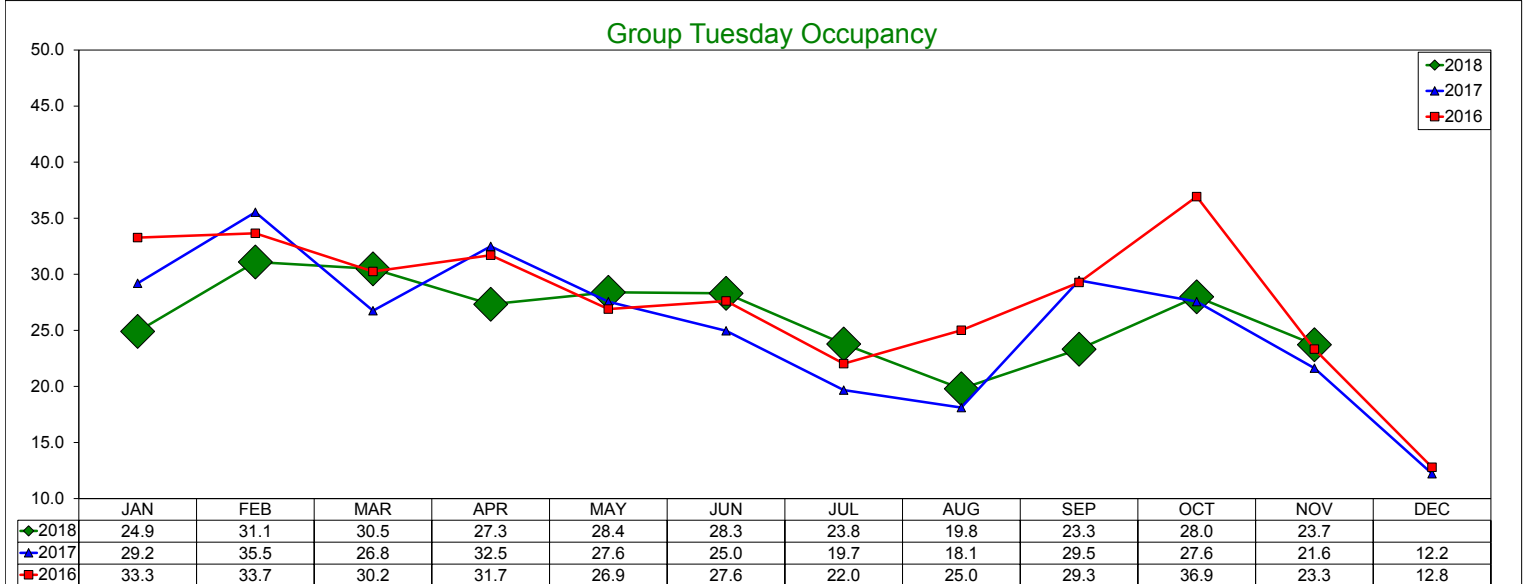
Three Year Comparison - Tuesday - Occupancy

November 2018

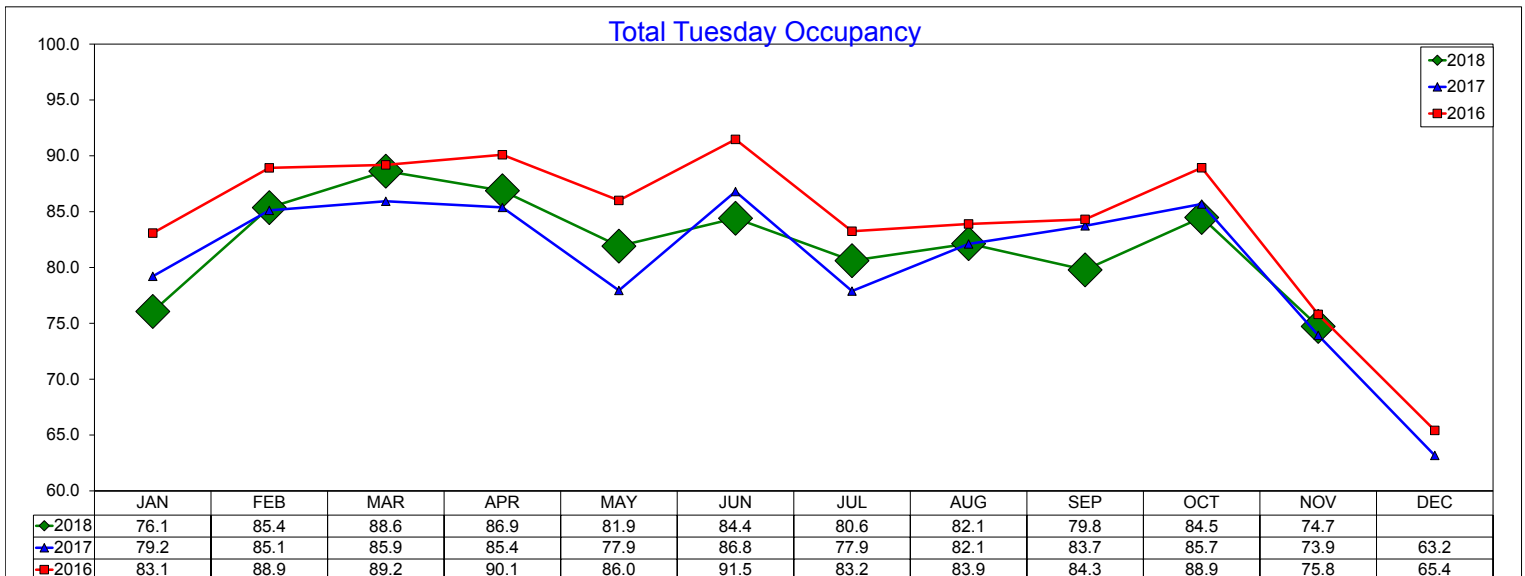
Transient Tuesday Occupancy



Group Tuesday Occupancy



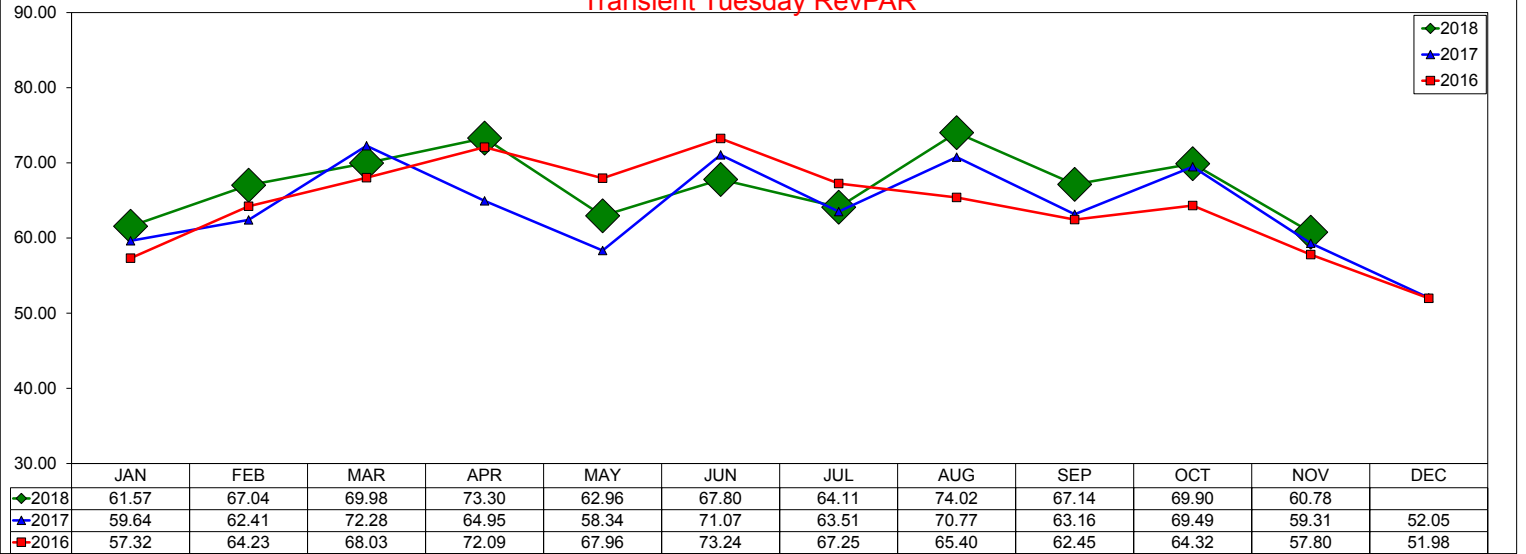
Total Tuesday Occupancy



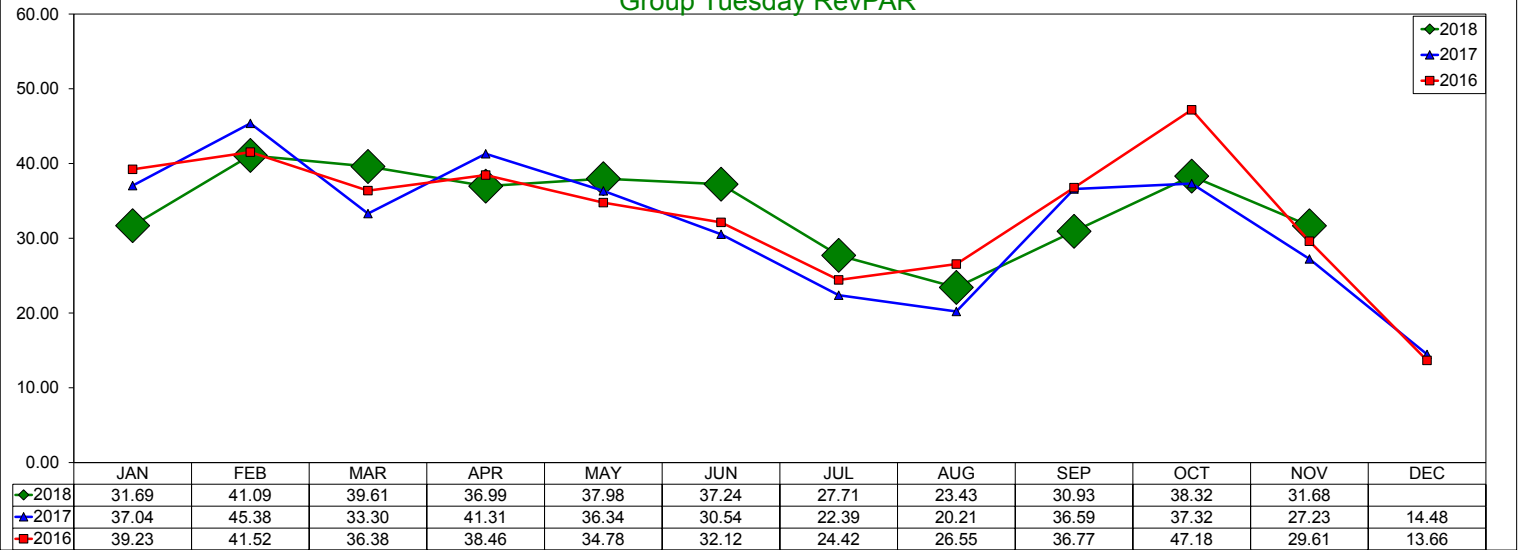
Three Year Comparison - Tuesday - RevPAR

November 2018

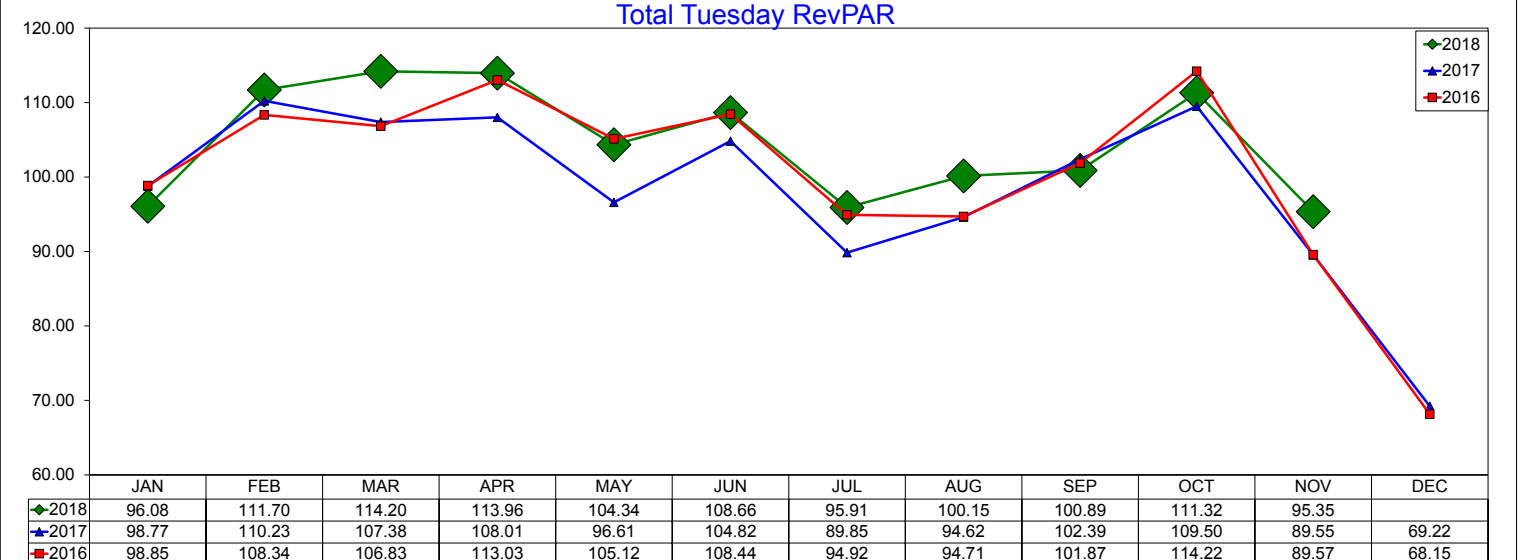
Transient Tuesday RevPAR



Group Tuesday RevPAR



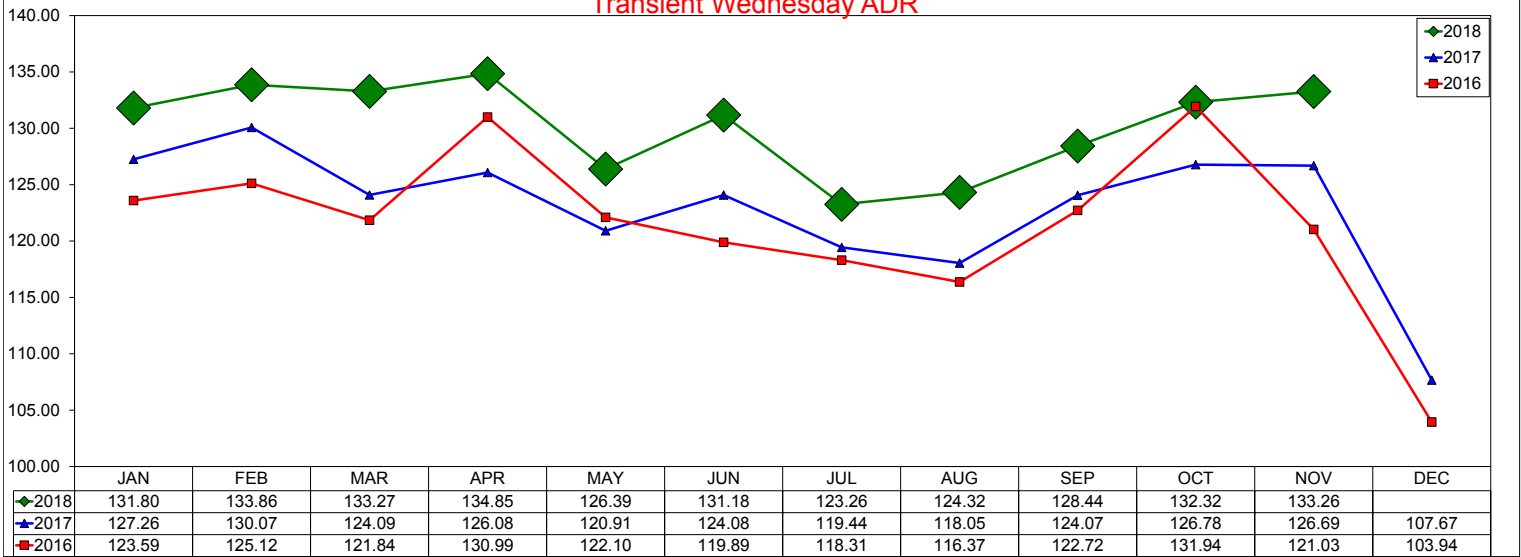
Total Tuesday RevPAR



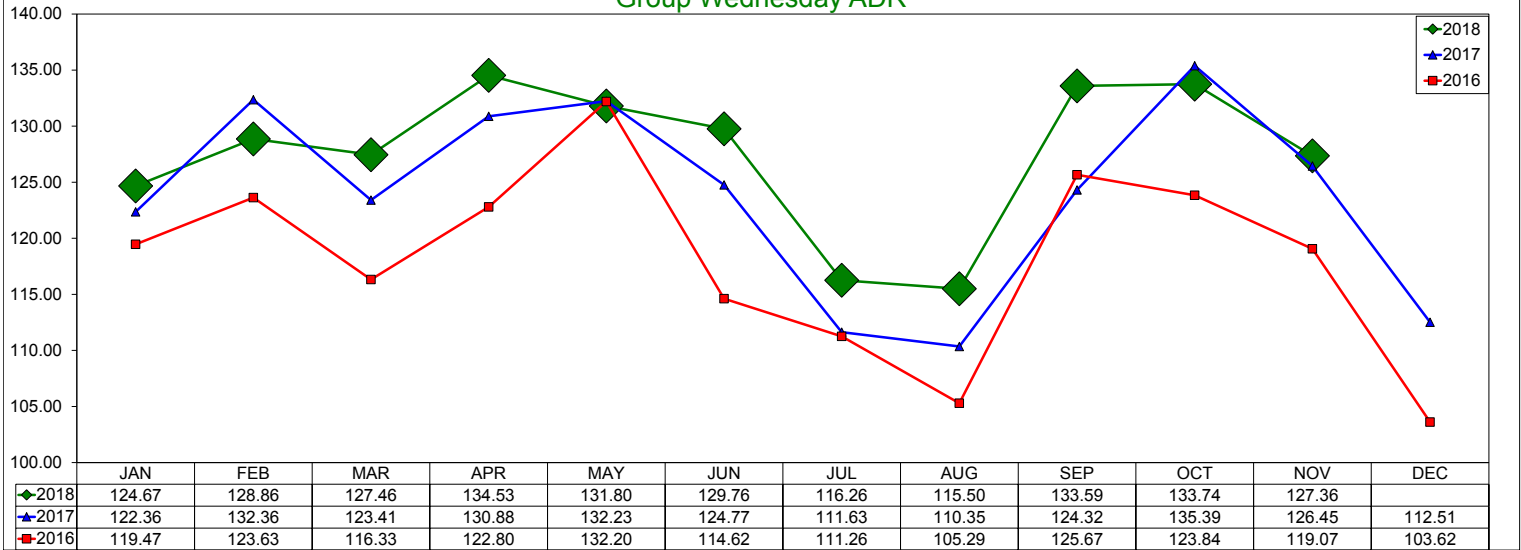
Three Year Comparison - Wednesday - ADR

November 2018

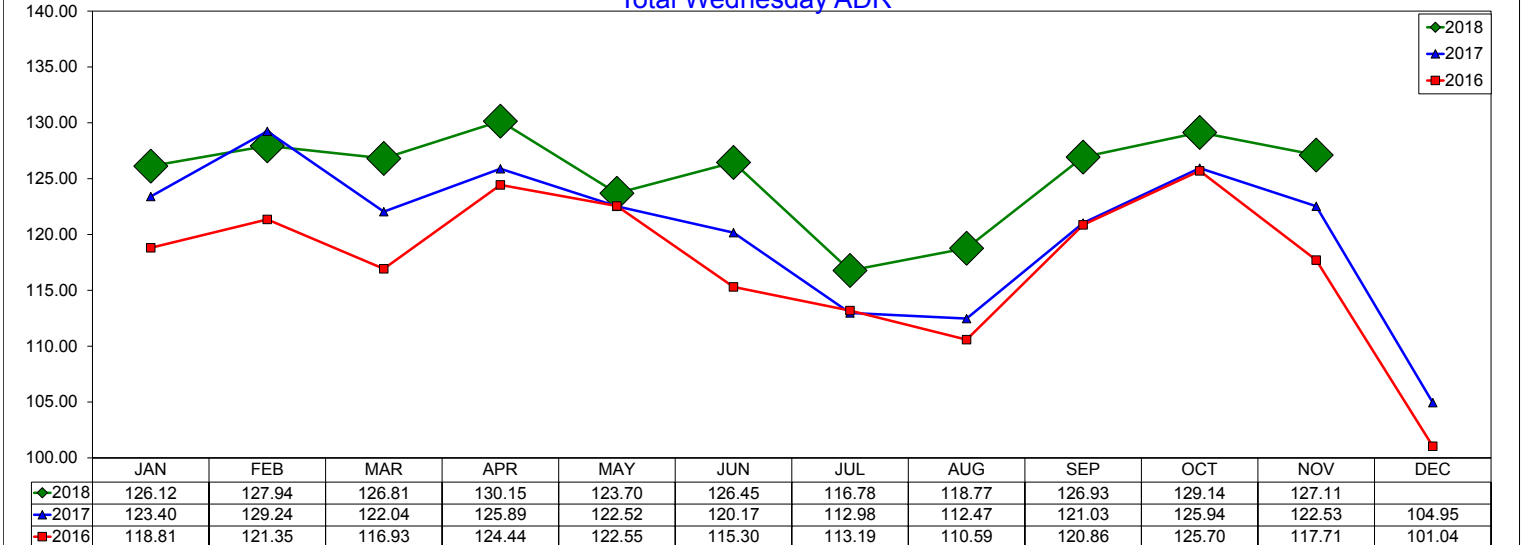
Transient Wednesday ADR



Group Wednesday ADR



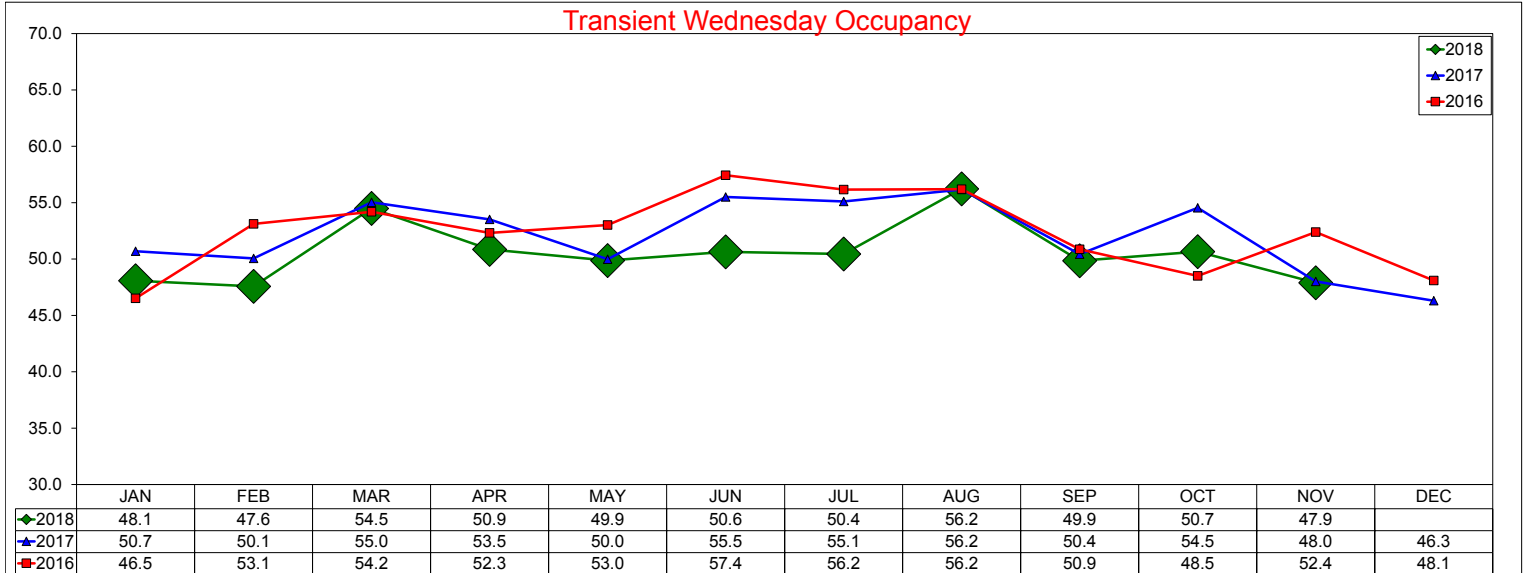
Total Wednesday ADR



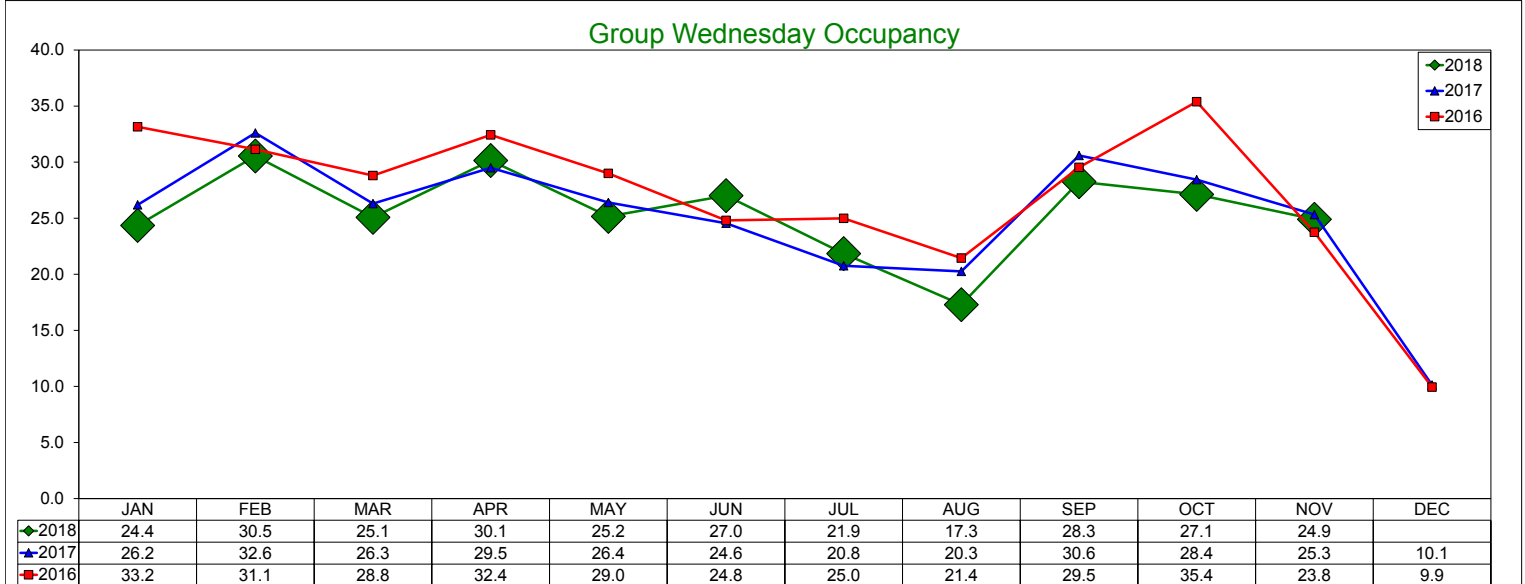
Three Year Comparison - Wednesday - Occupancy

November 2018

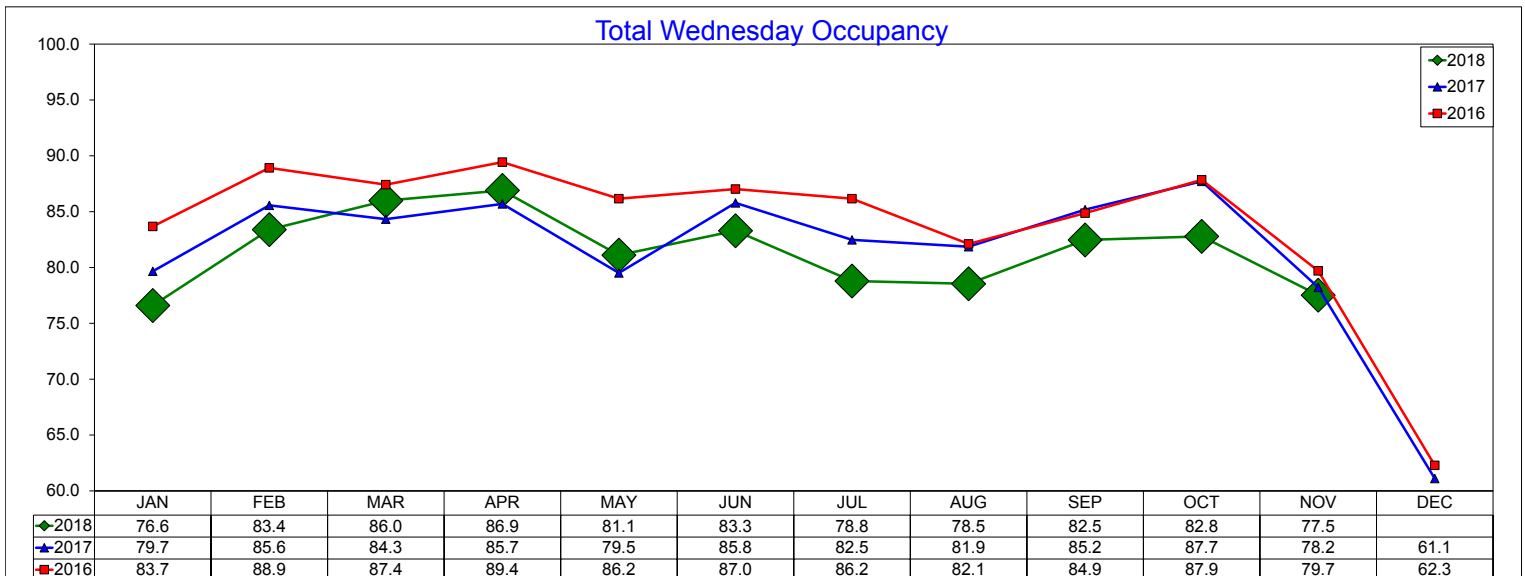
Transient Wednesday Occupancy



Group Wednesday Occupancy



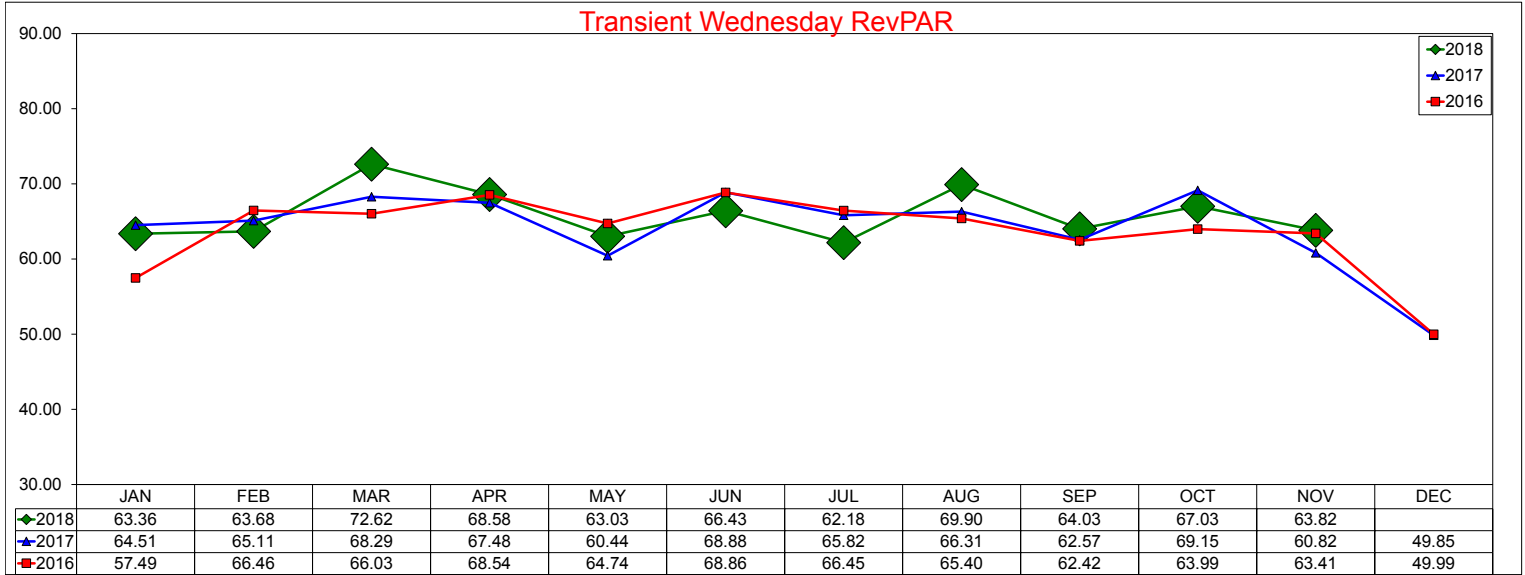
Total Wednesday Occupancy



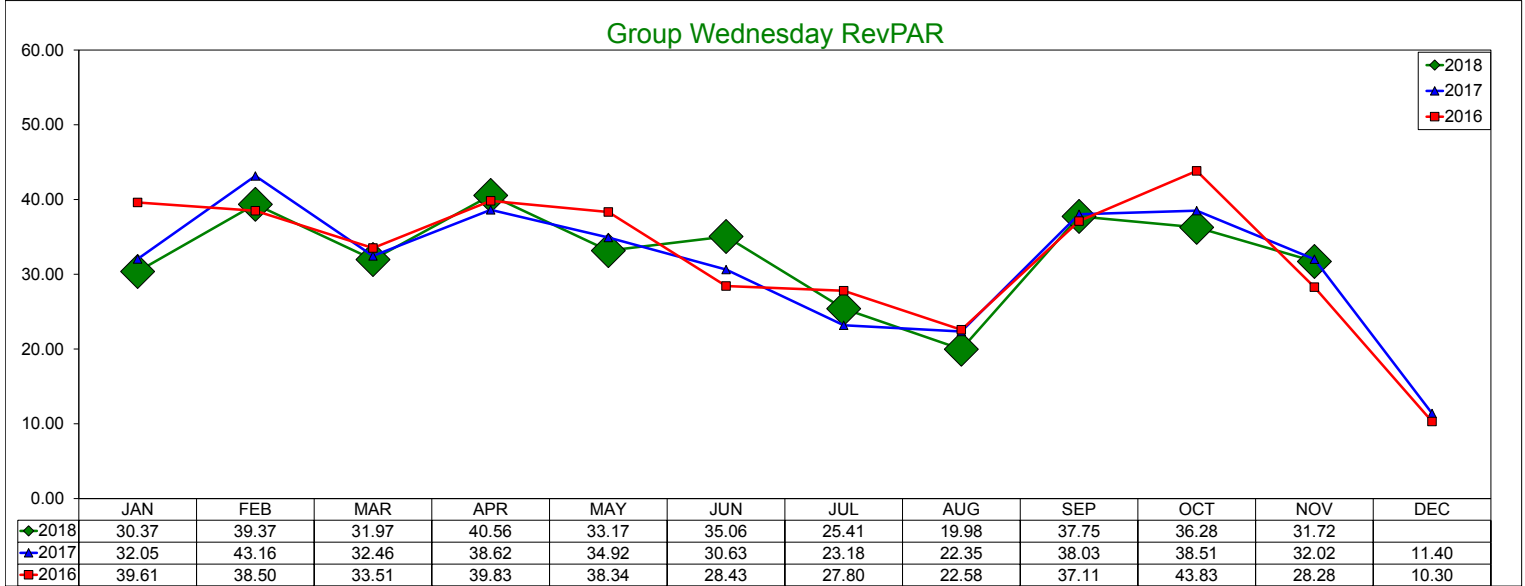
Three Year Comparison - Wednesday - RevPAR

November 2018

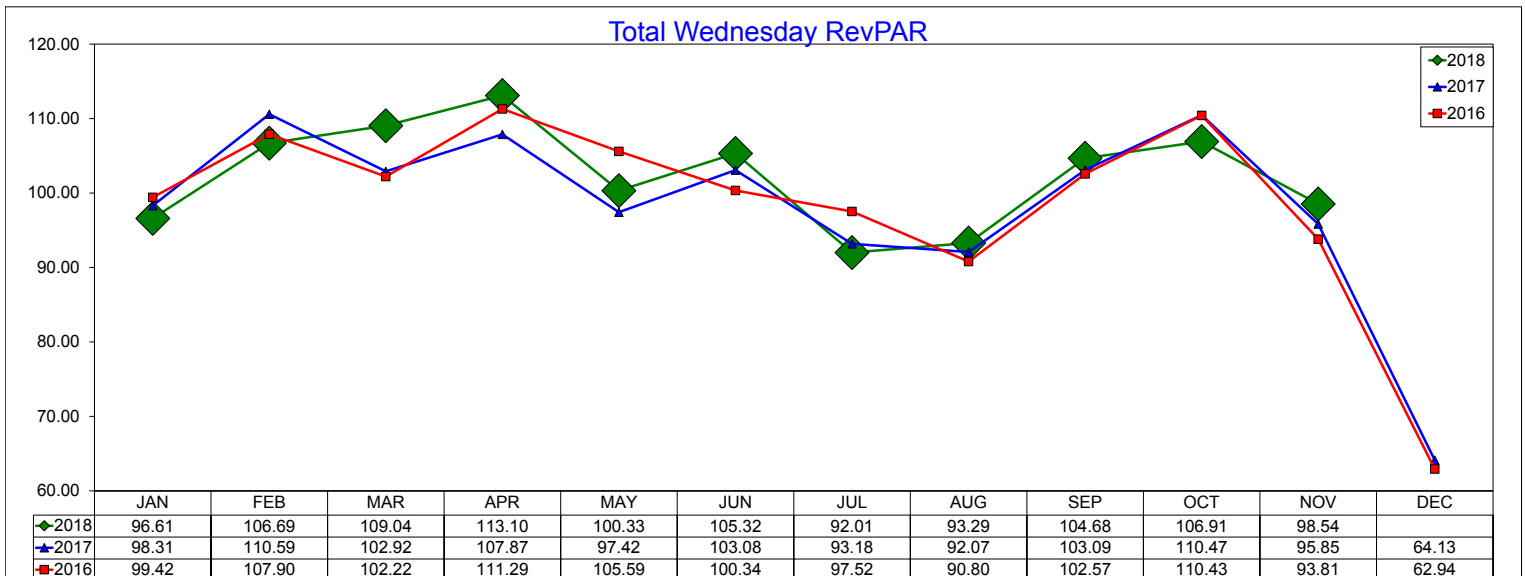
Transient Wednesday RevPAR



Group Wednesday RevPAR



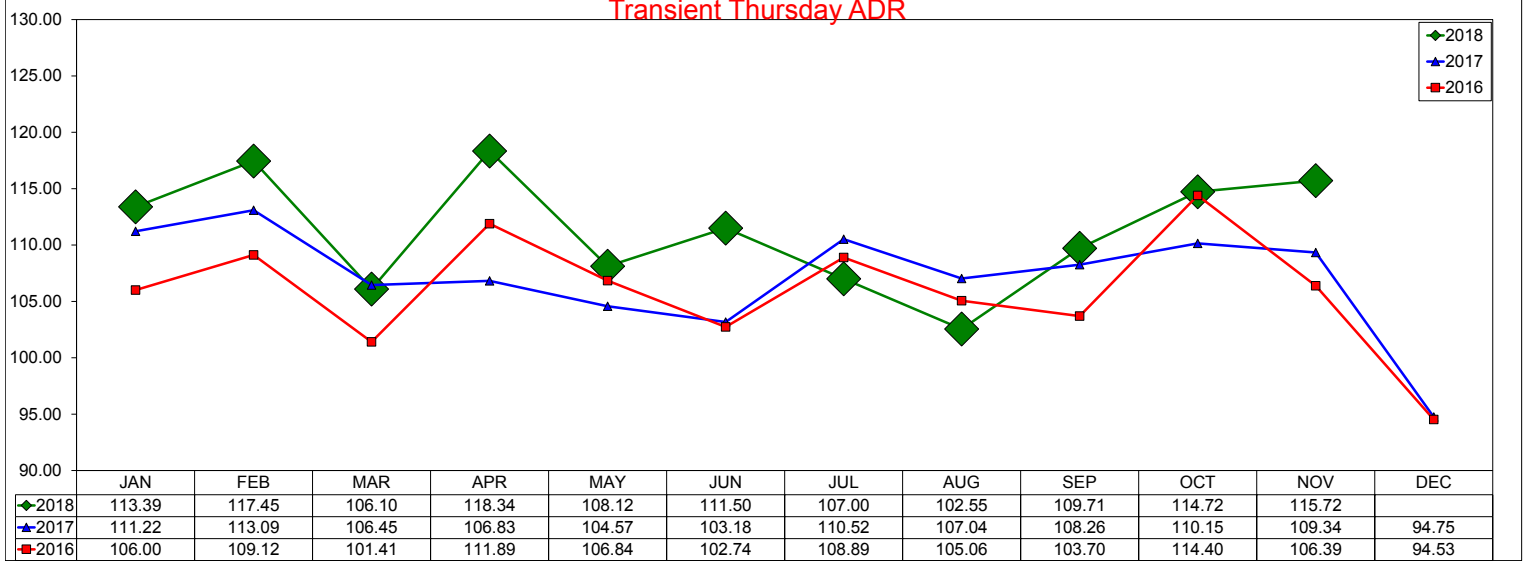
Total Wednesday RevPAR



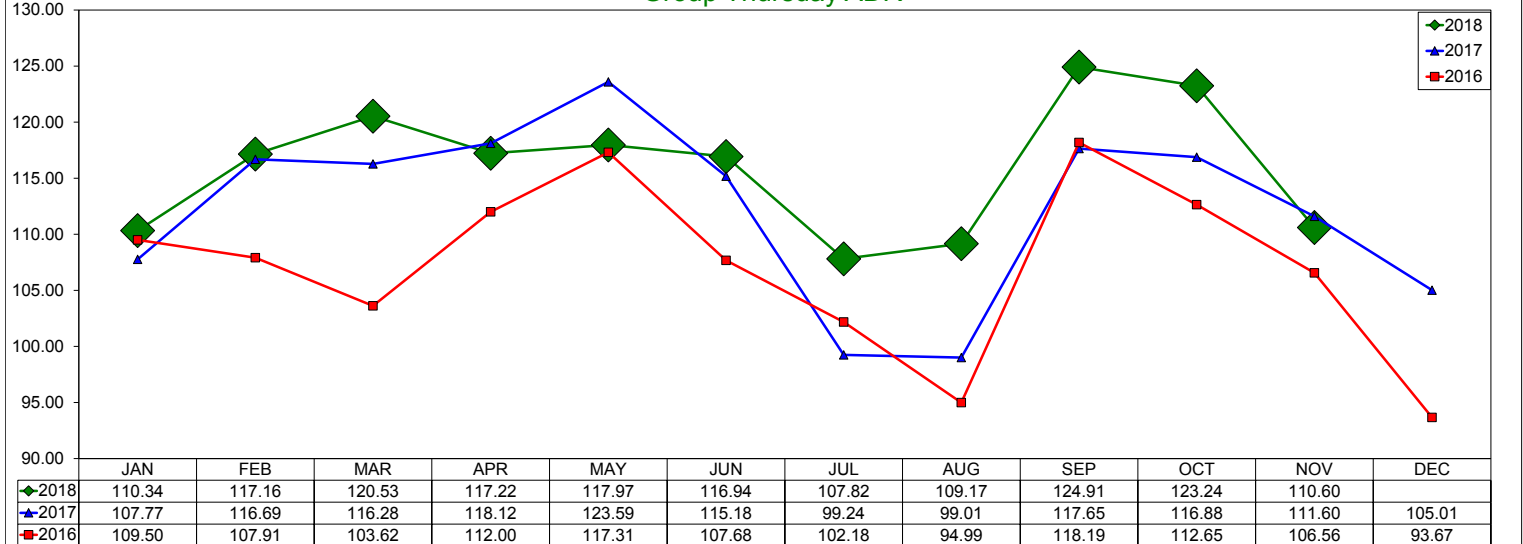
Three Year Comparison - Thursday - ADR

November 2018

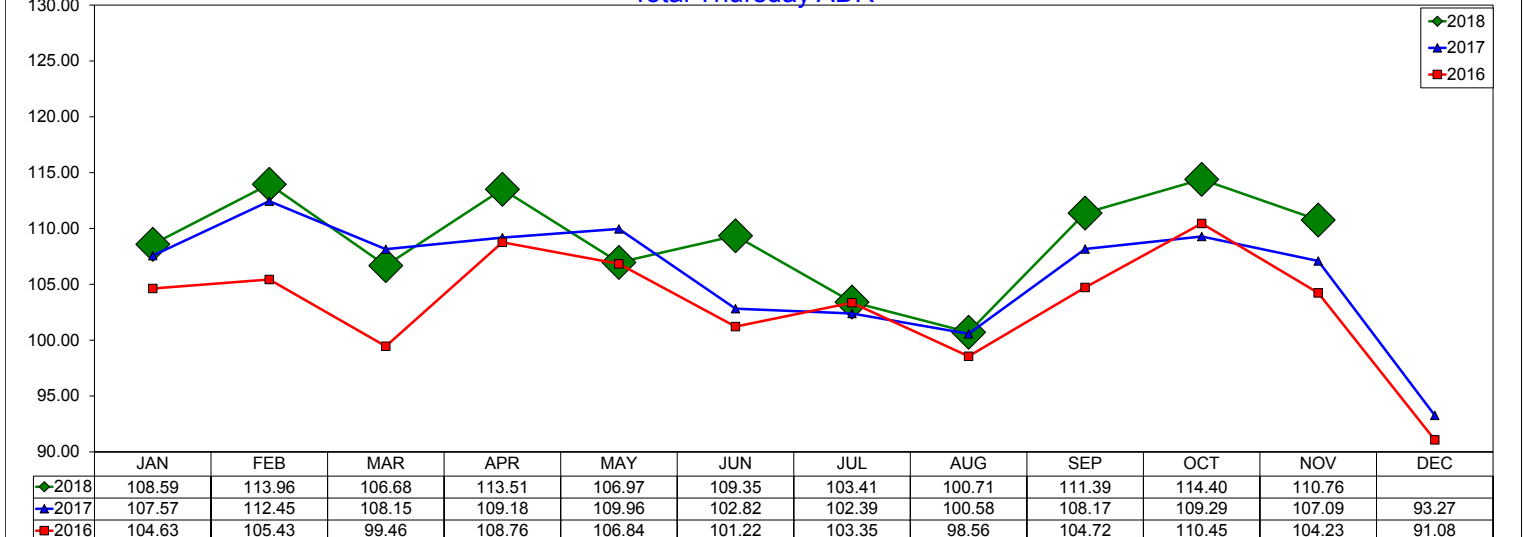
Transient Thursday ADR



Group Thursday ADR



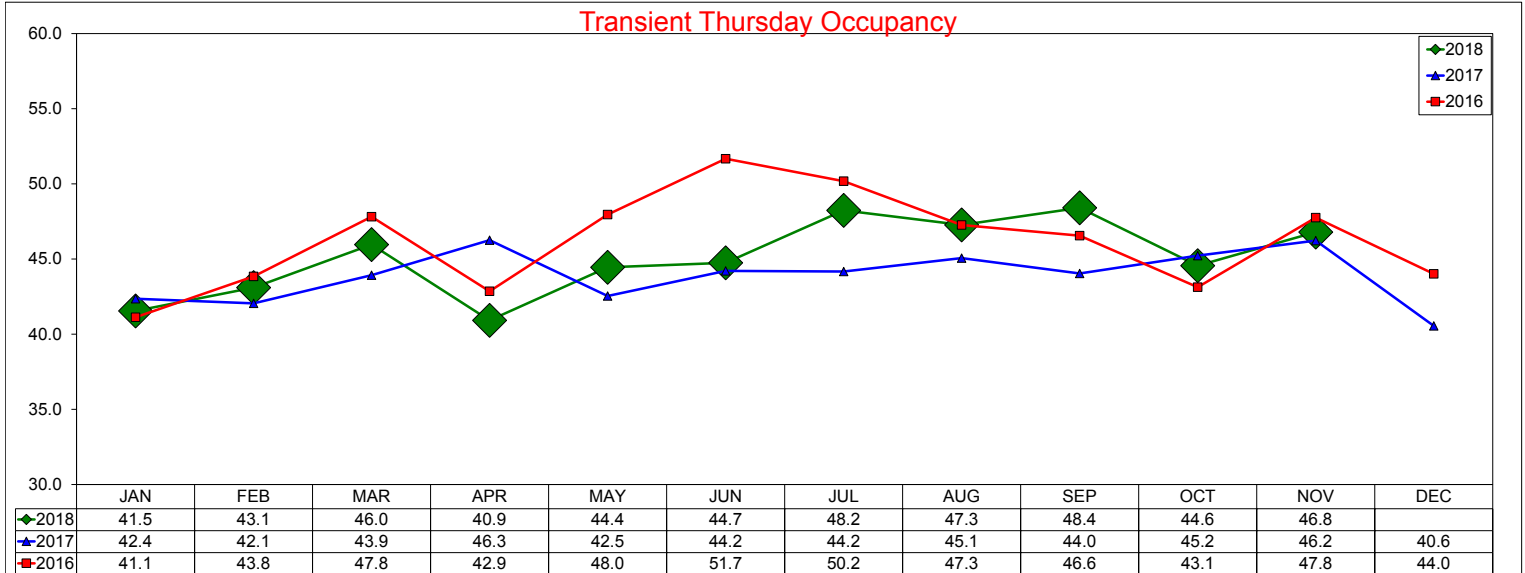
Total Thursday ADR



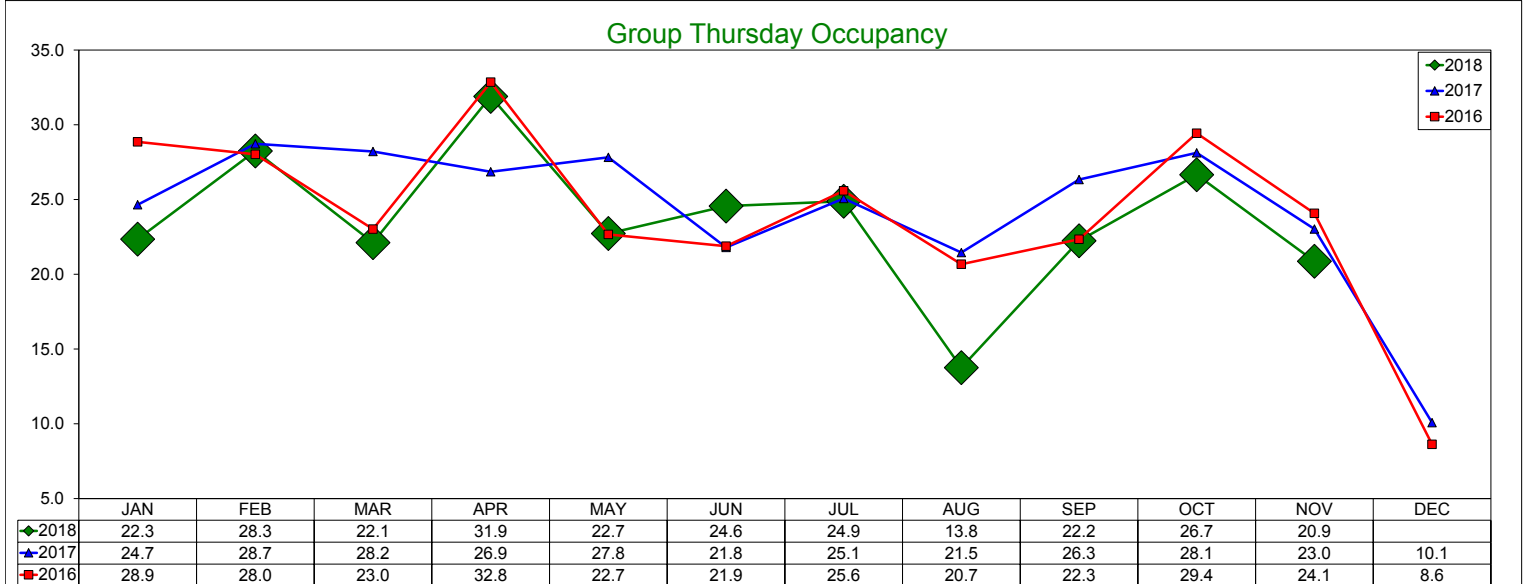
Three Year Comparison - Thursday - Occupancy

November 2018

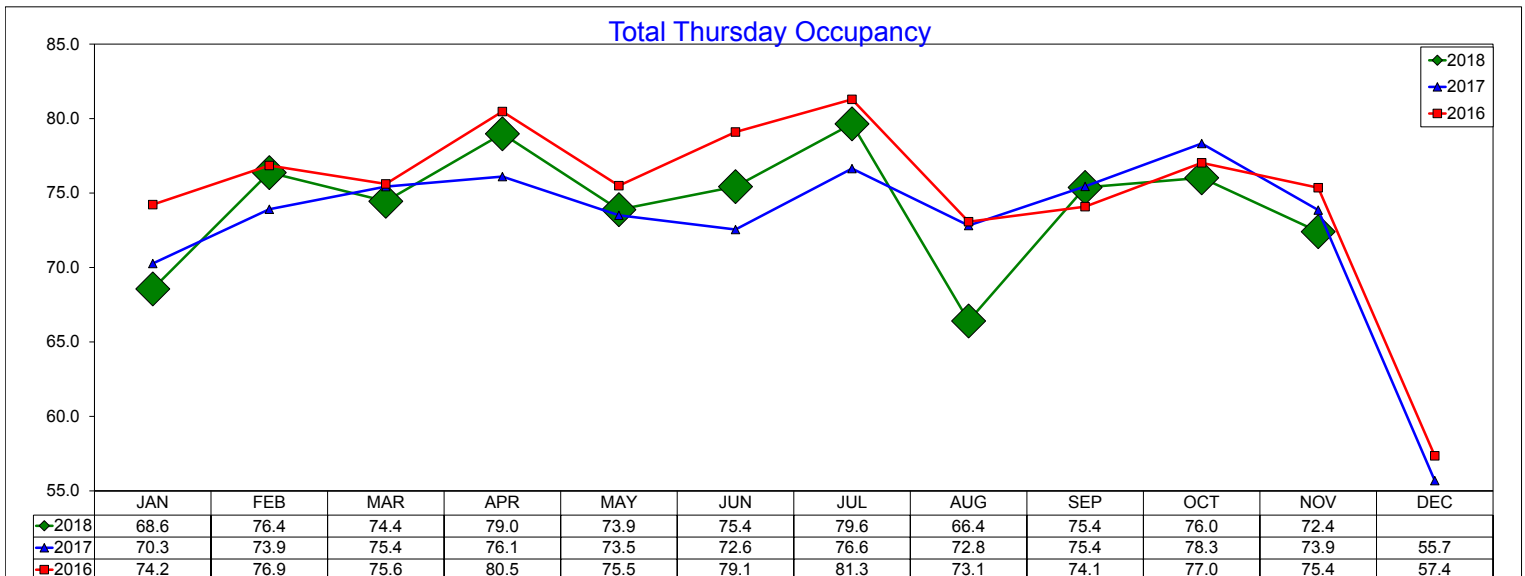
Transient Thursday Occupancy



Group Thursday Occupancy



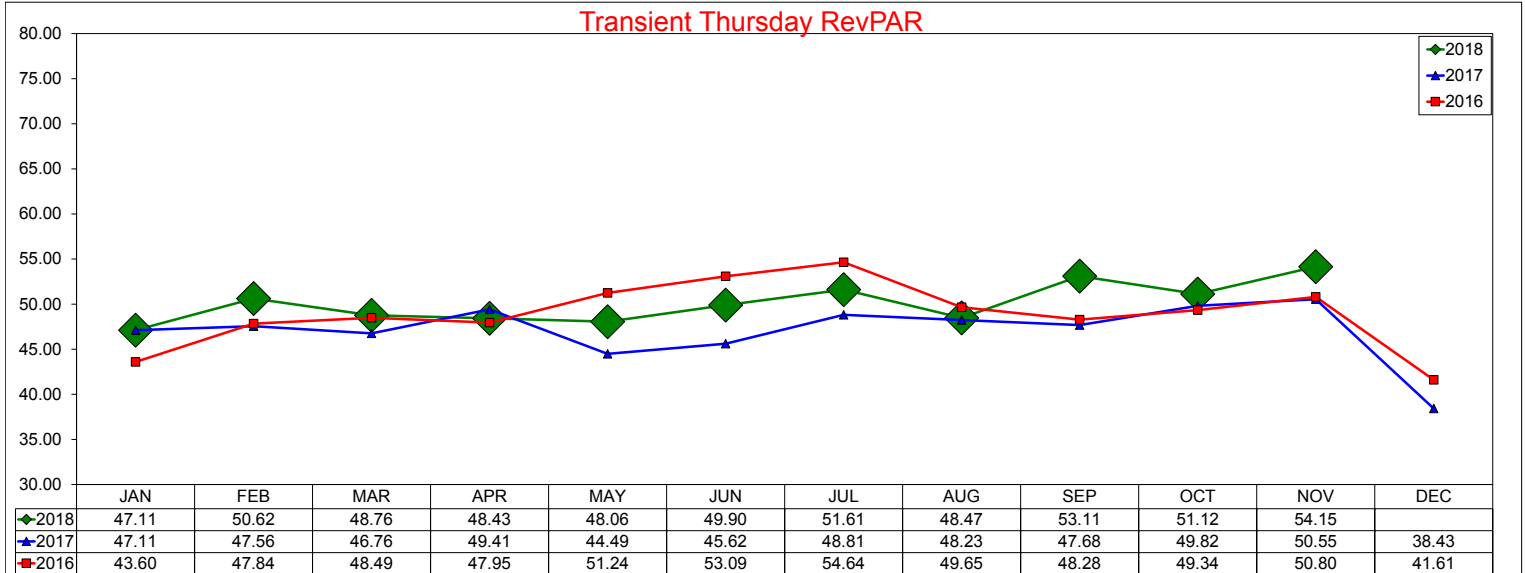
Total Thursday Occupancy



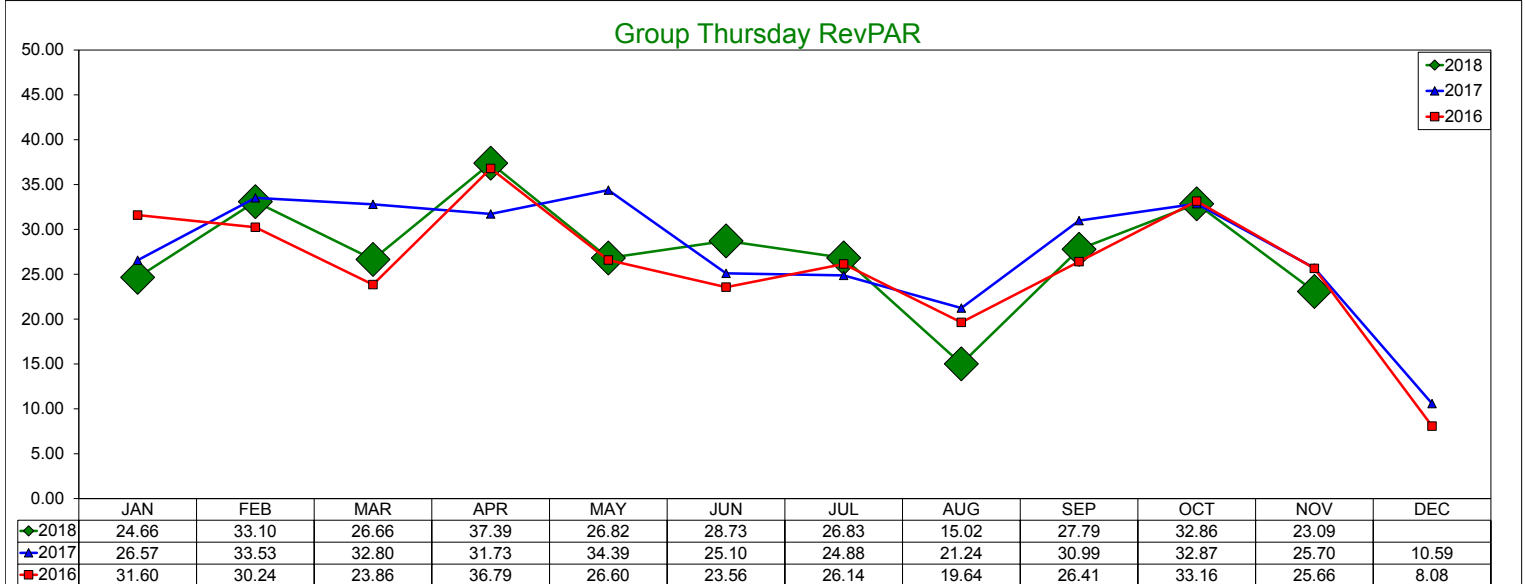
Three Year Comparison - Thursday - RevPAR

November 2018

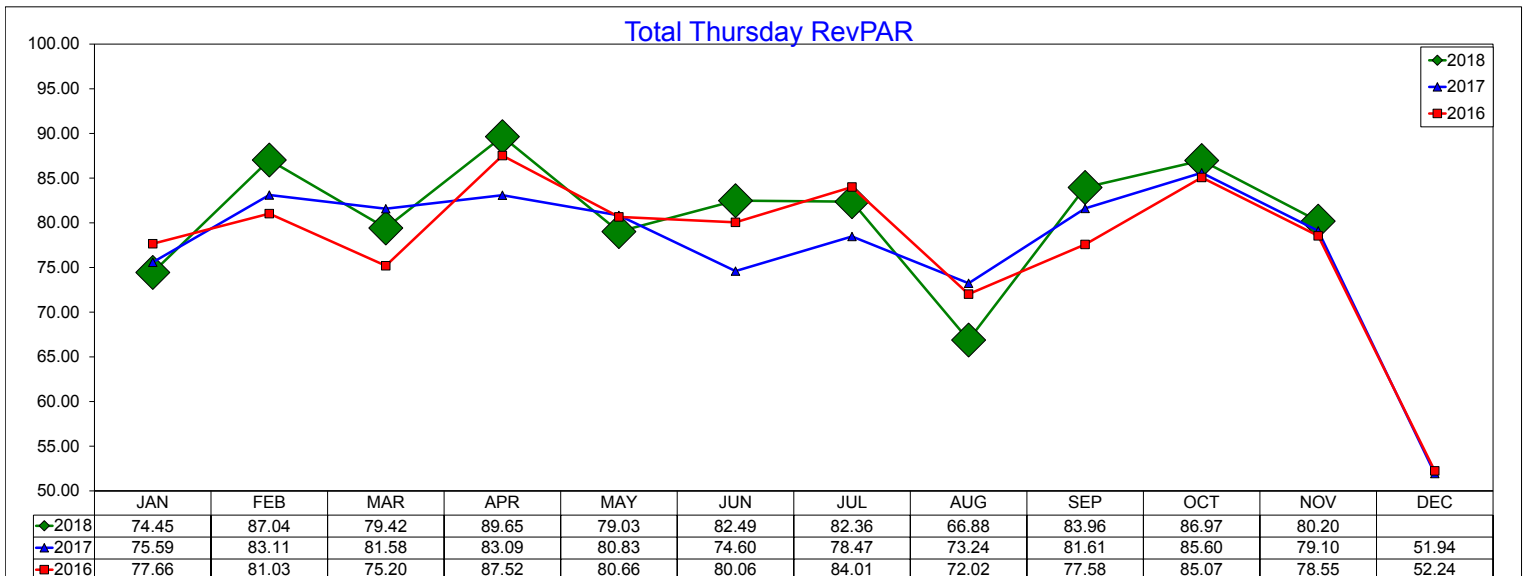
Transient Thursday RevPAR



Group Thursday RevPAR

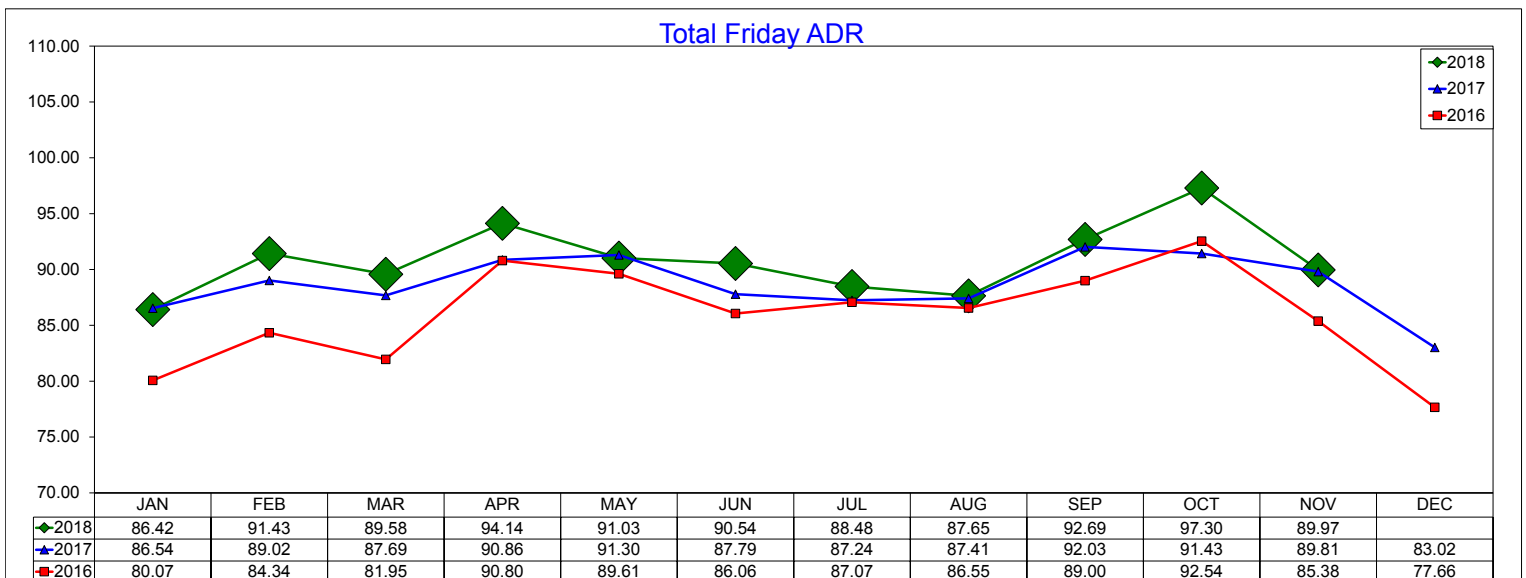
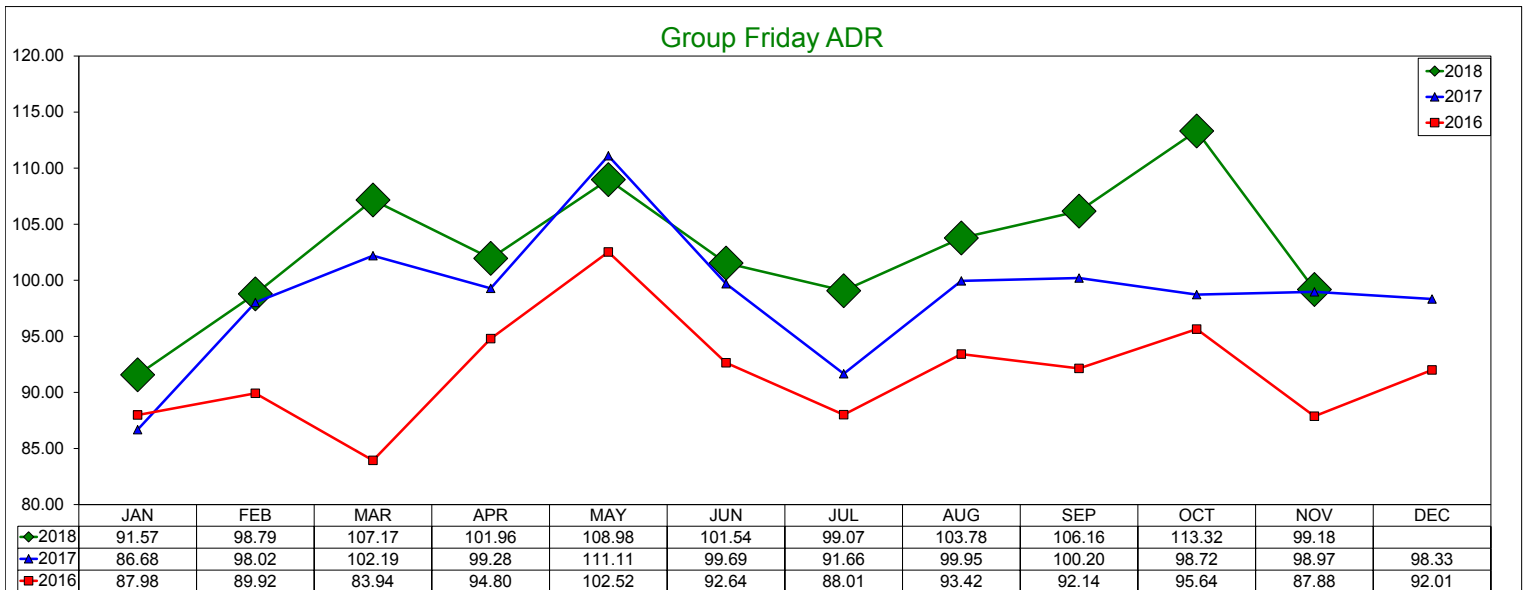
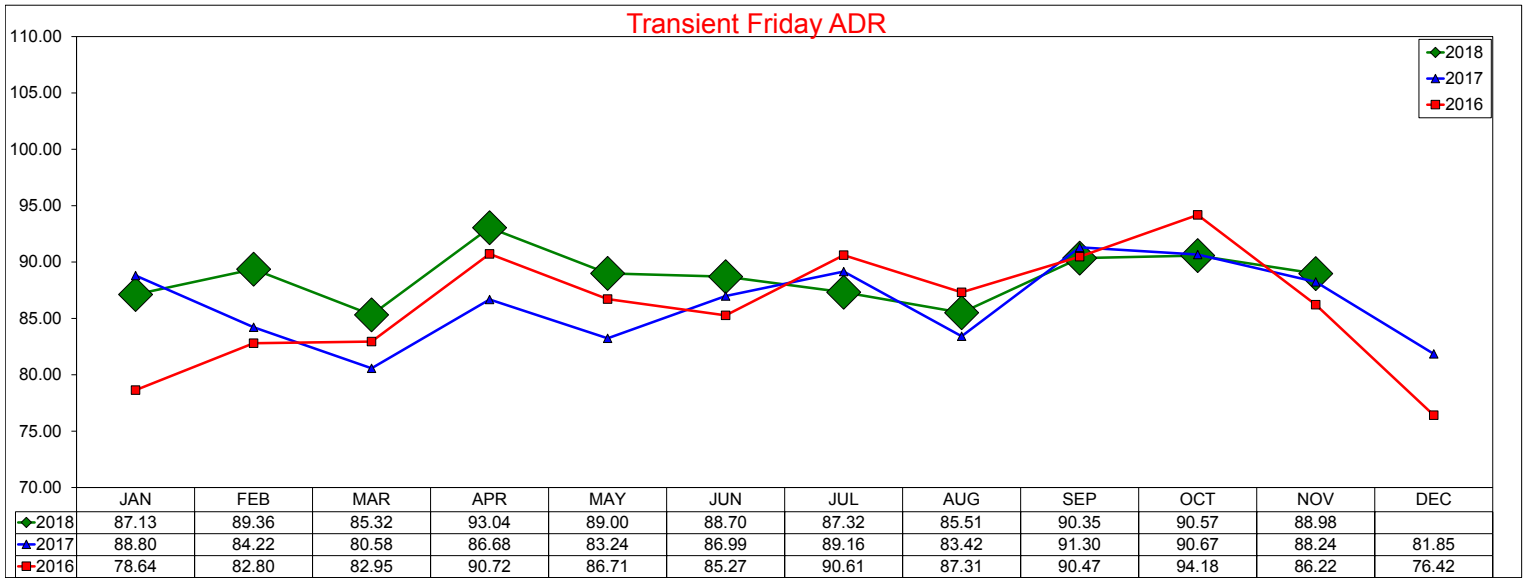


Total Thursday RevPAR



Three Year Comparison - Friday - ADR

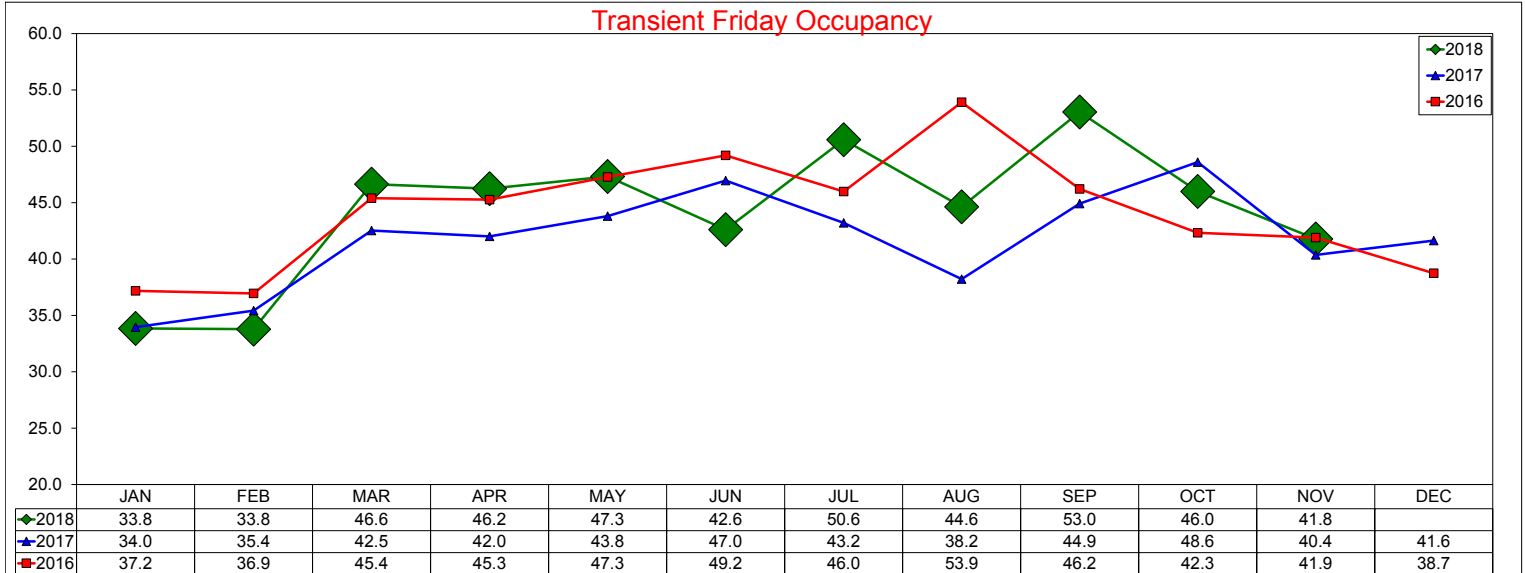
November 2018



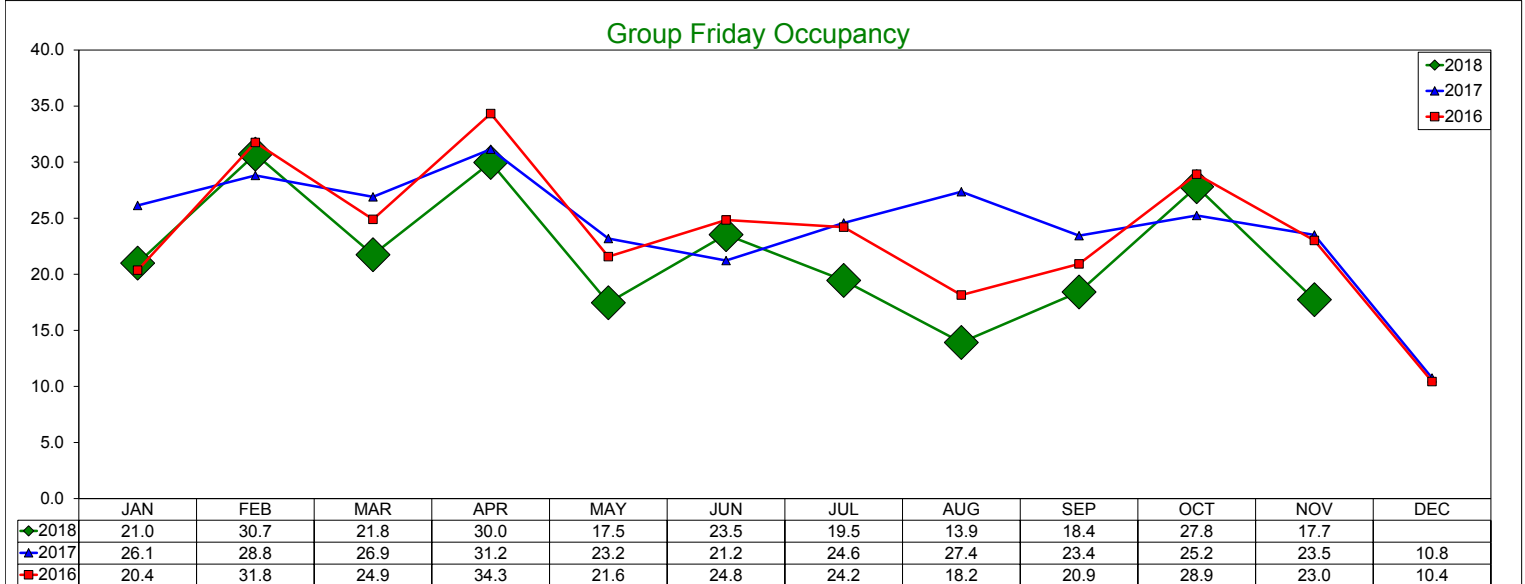
Three Year Comparison - Friday - Occupancy

November 2018

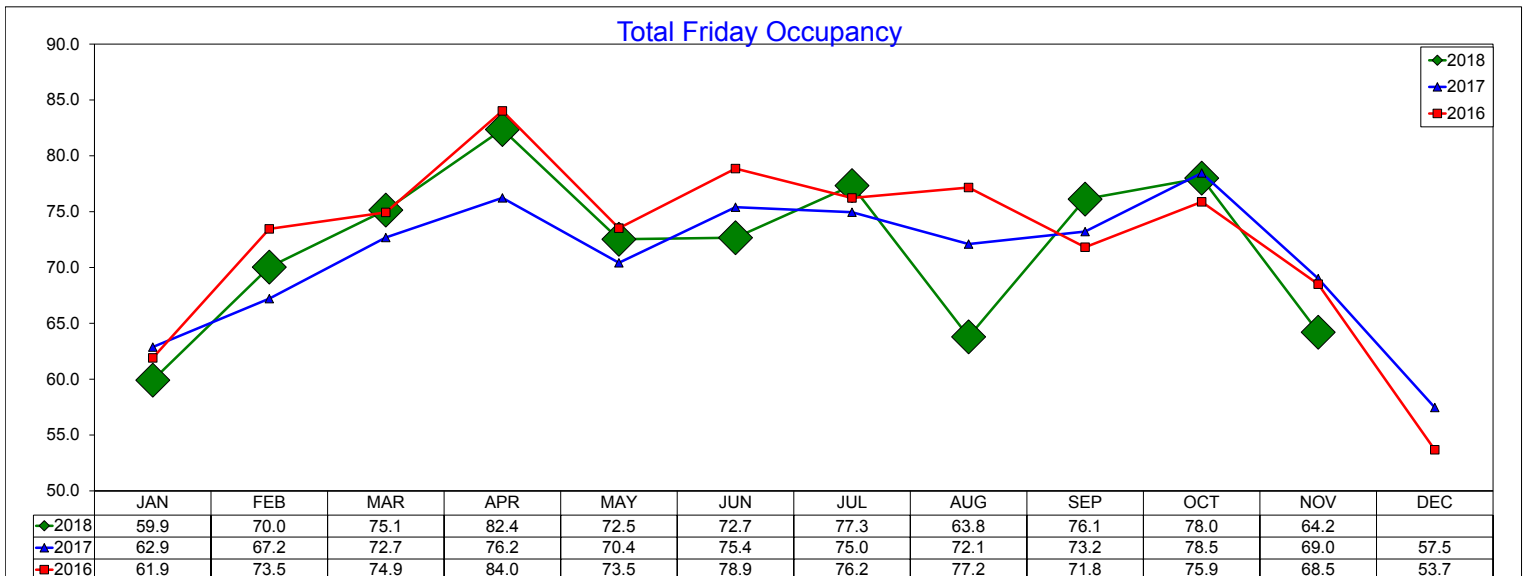
Transient Friday Occupancy



Group Friday Occupancy



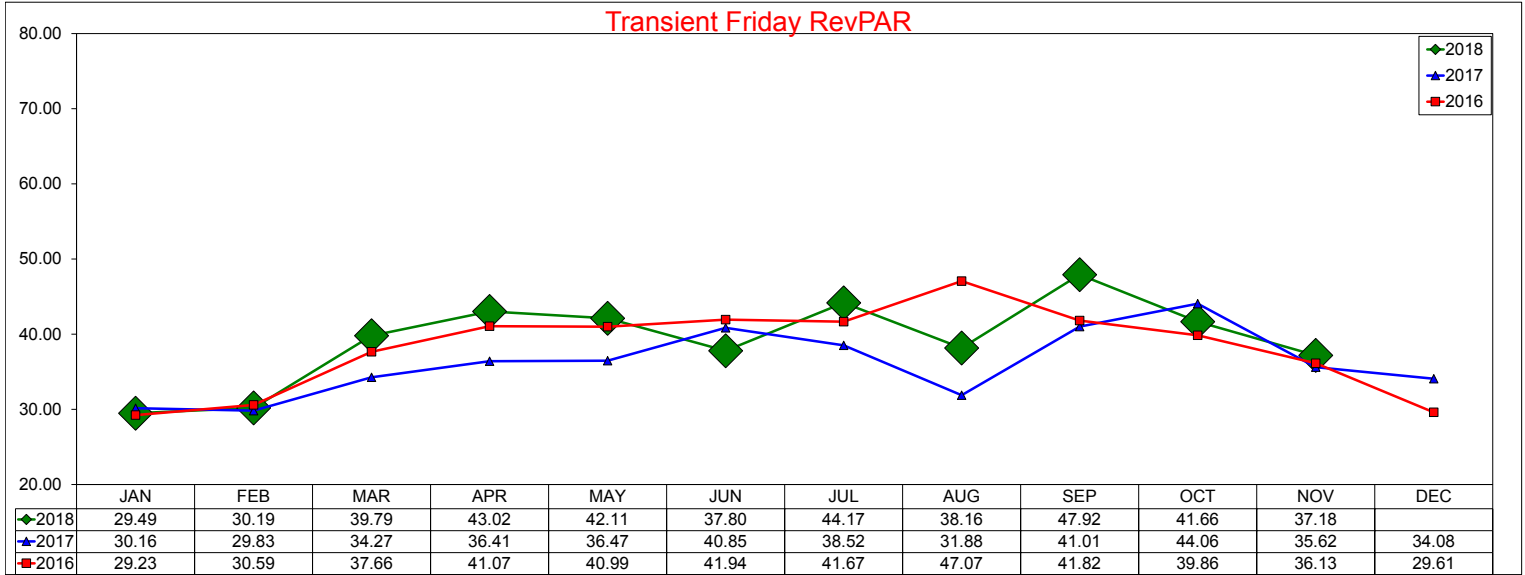
Total Friday Occupancy



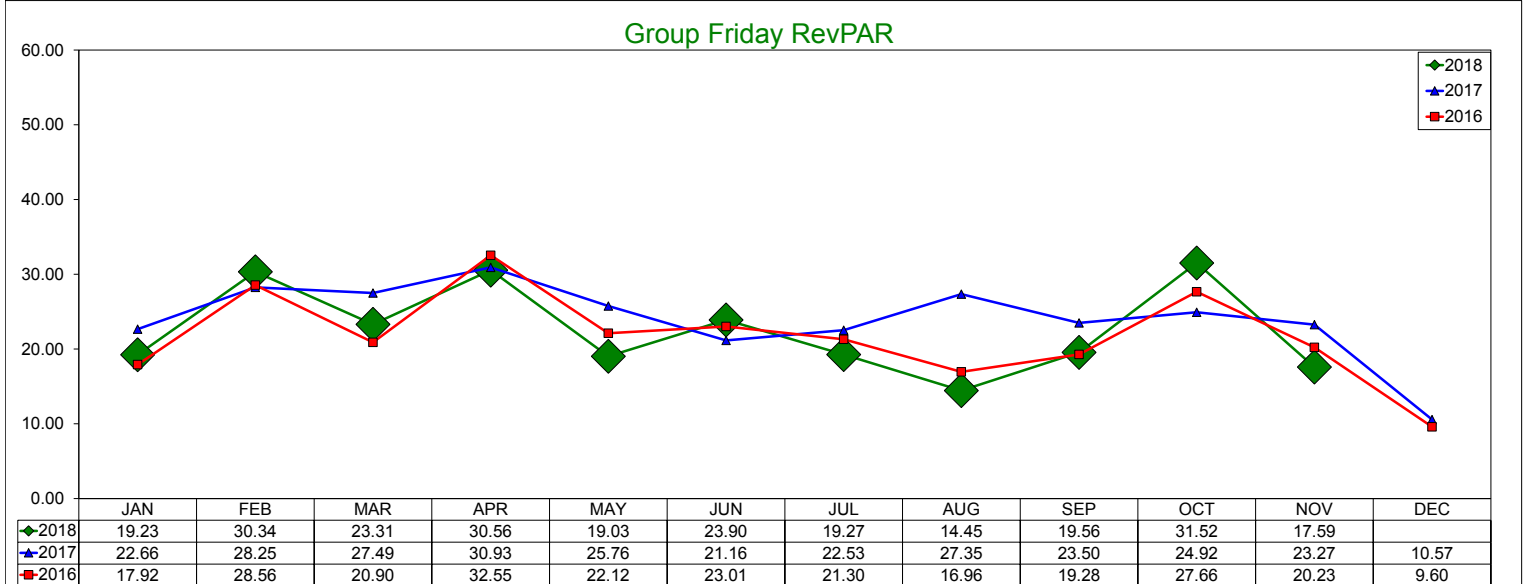
Three Year Comparison - Friday - RevPAR

November 2018

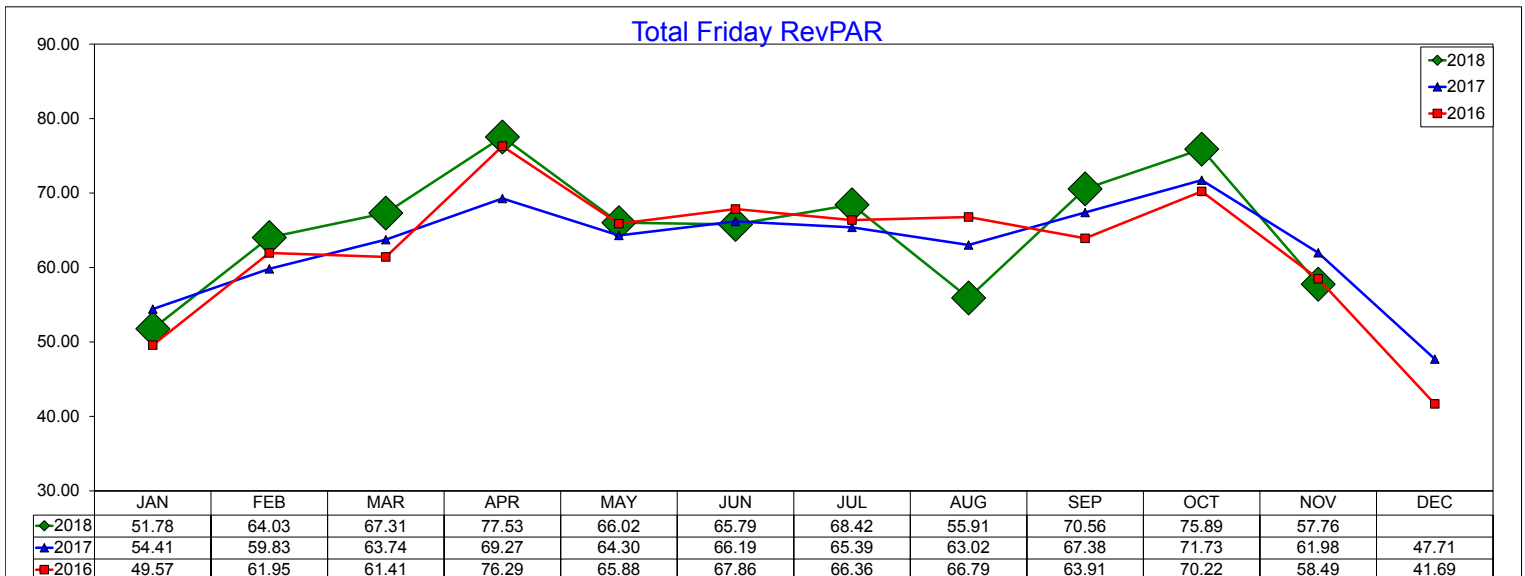
Transient Friday RevPAR



Group Friday RevPAR

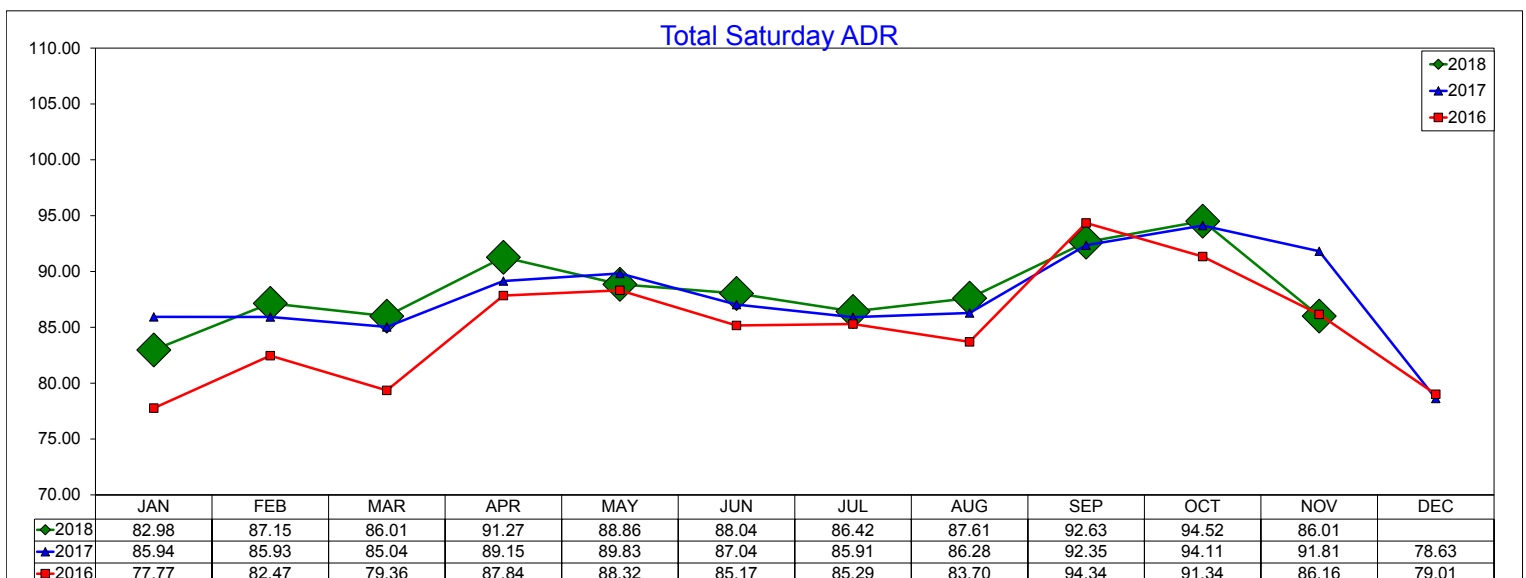
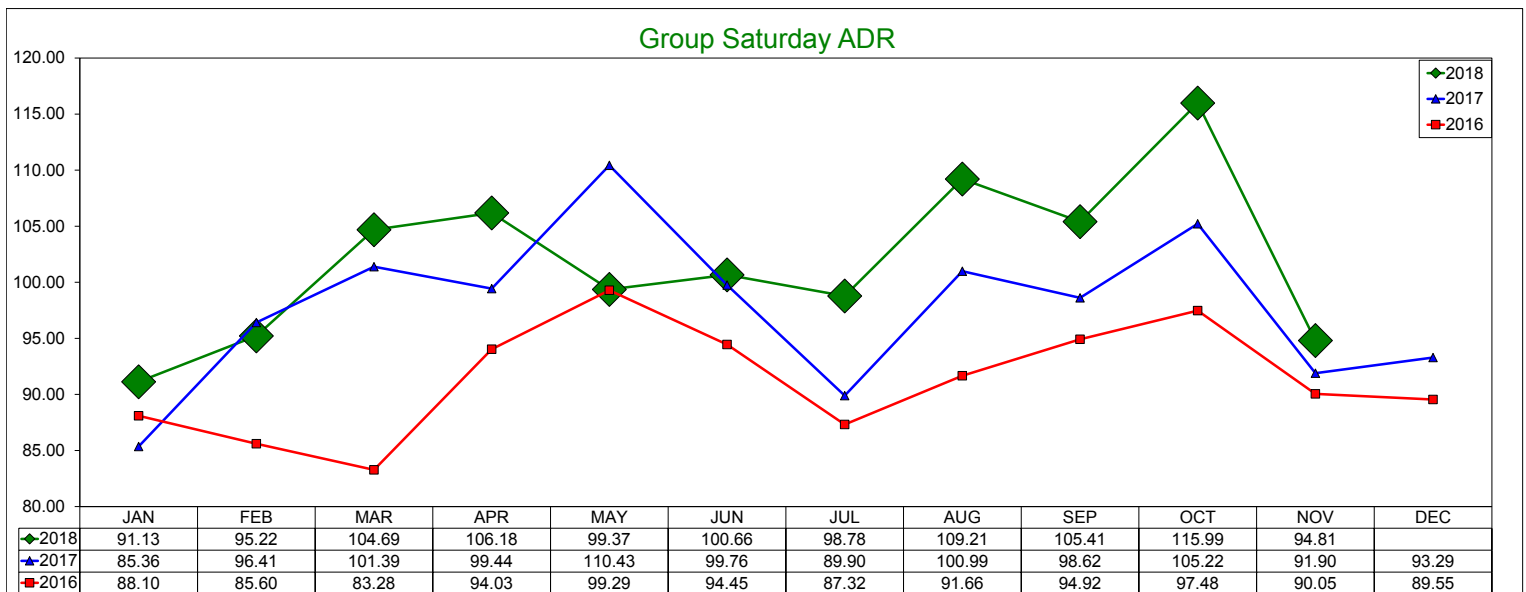
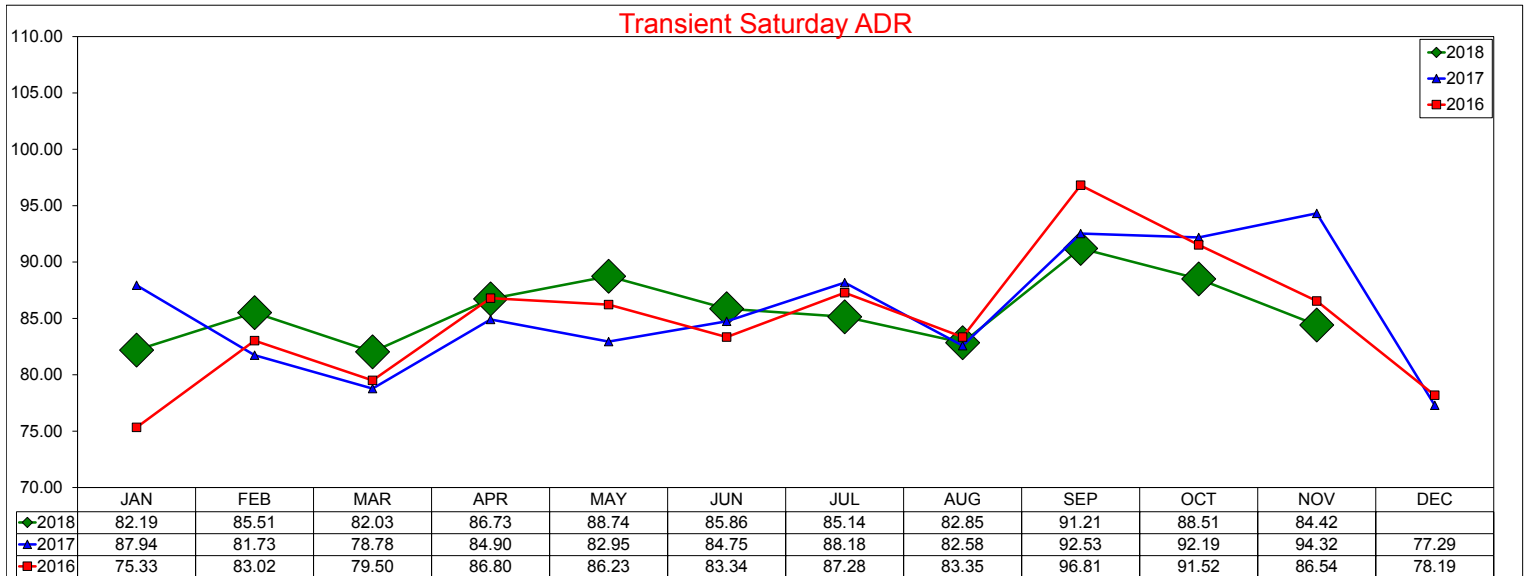


Total Friday RevPAR



Three Year Comparison - Saturday - ADR

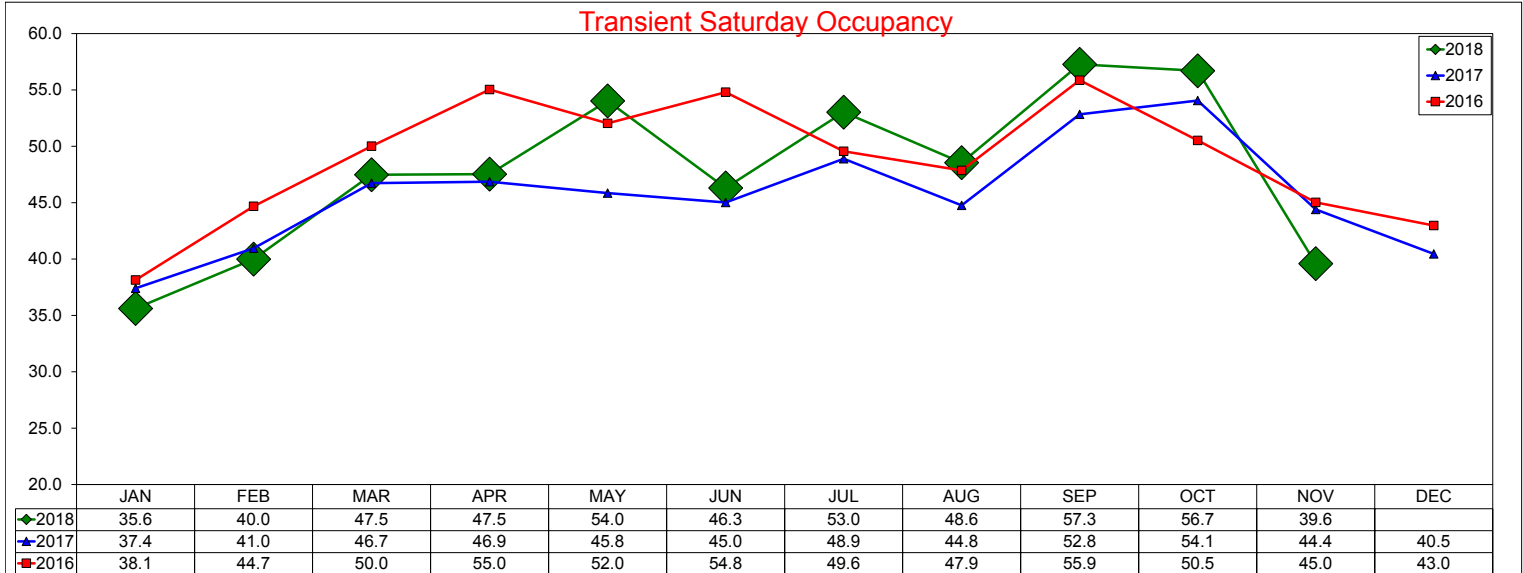
November 2018



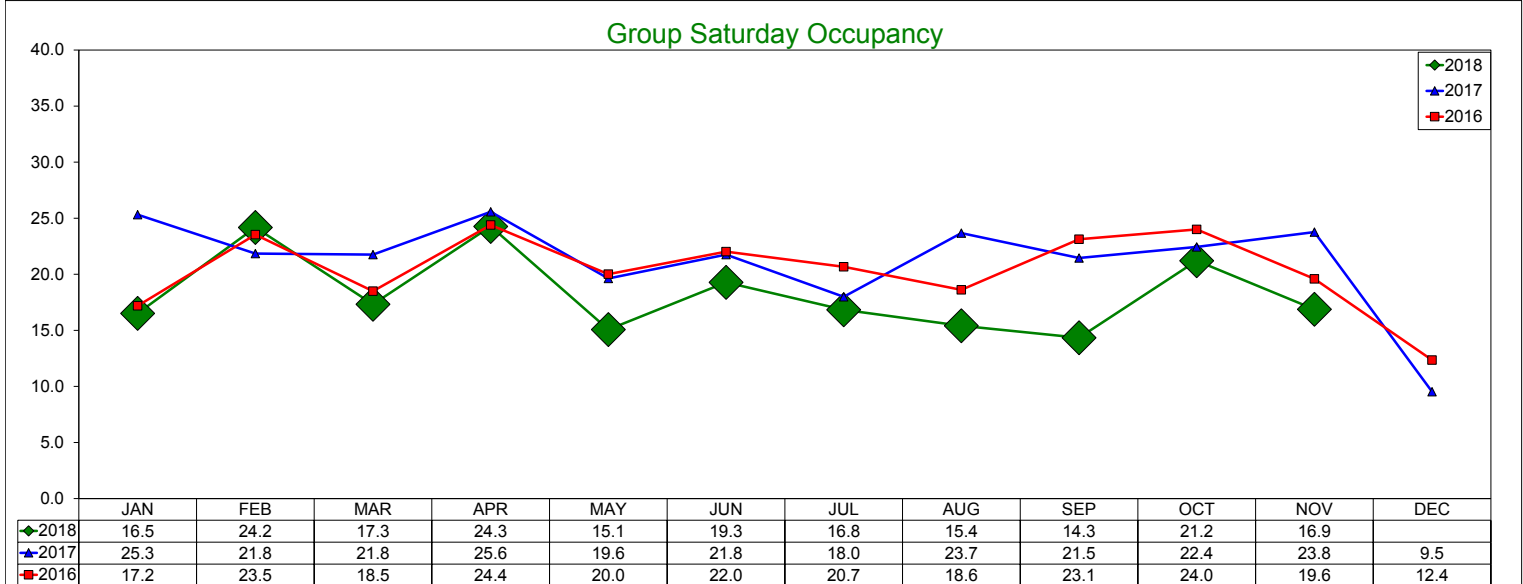
Three Year Comparison - Saturday - Occupancy

November 2018

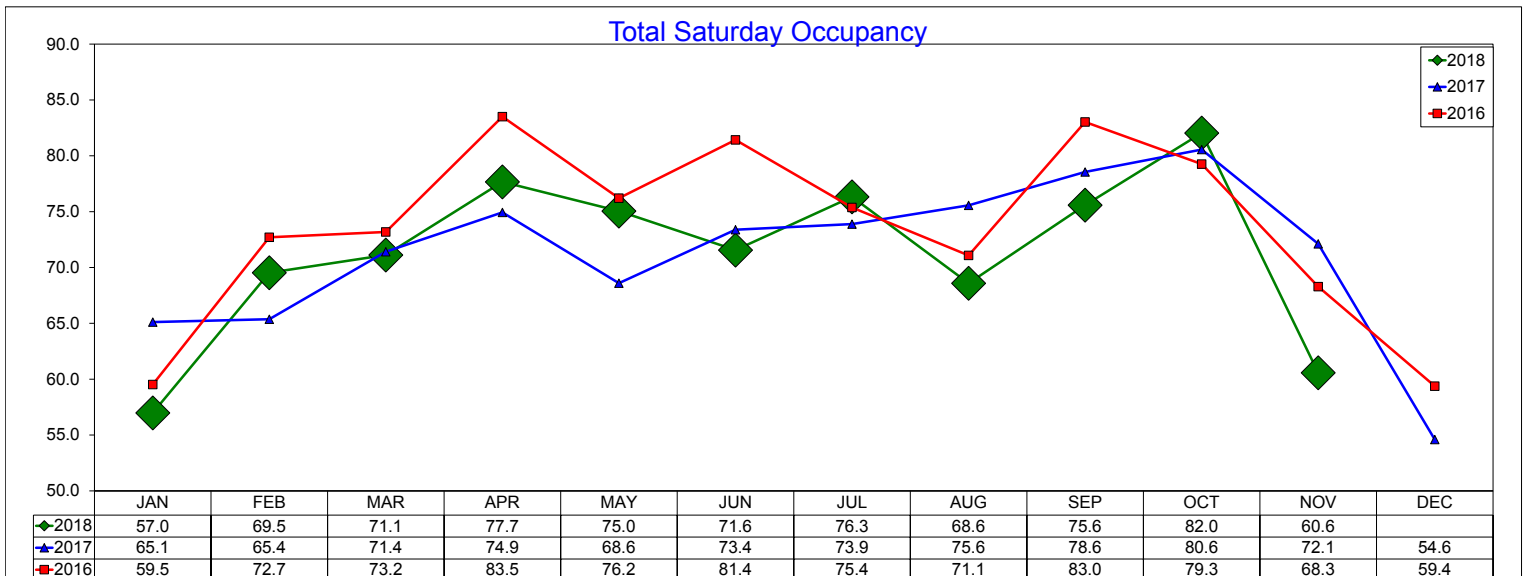
Transient Saturday Occupancy



Group Saturday Occupancy



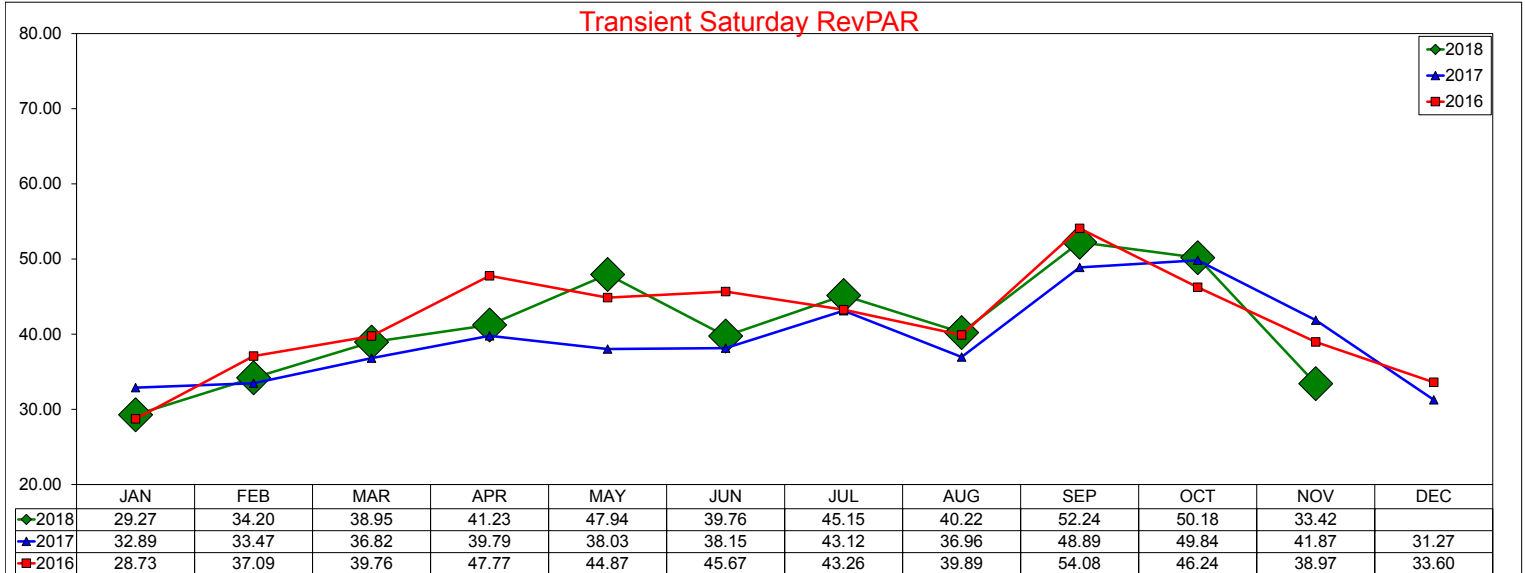
Total Saturday Occupancy



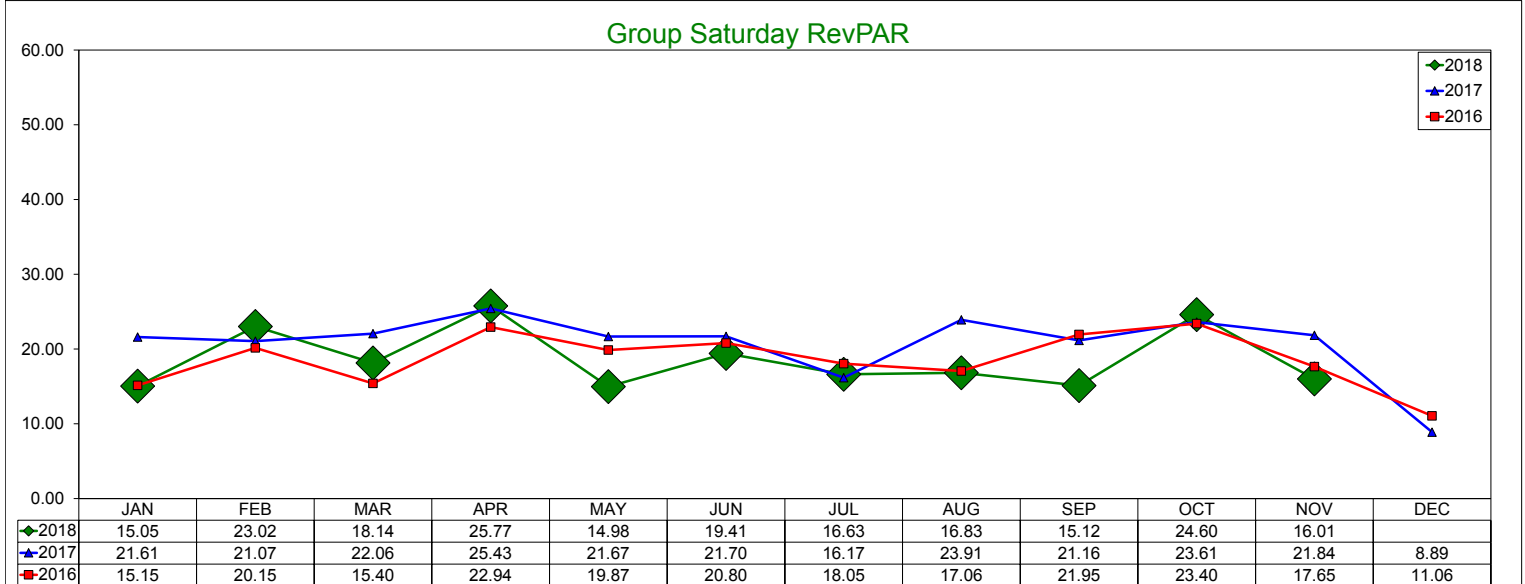
Three Year Comparison - Saturday - RevPAR

November 2018

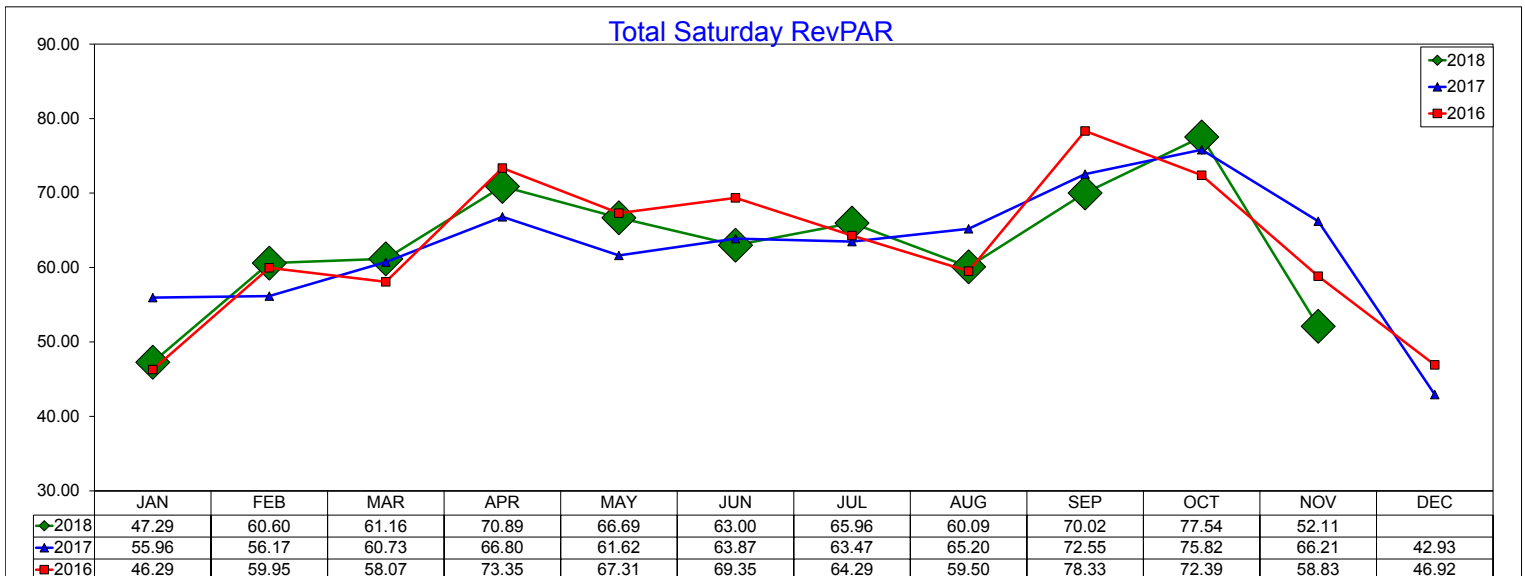
Transient Saturday RevPAR



Group Saturday RevPAR

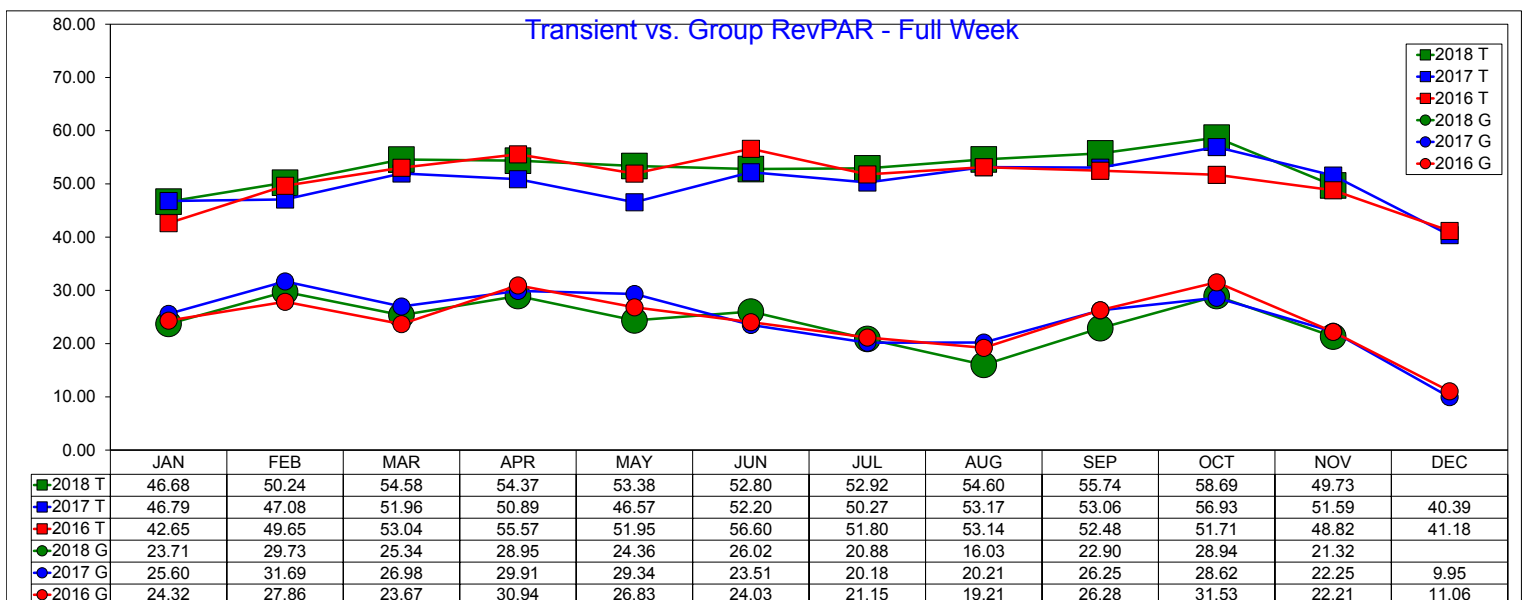
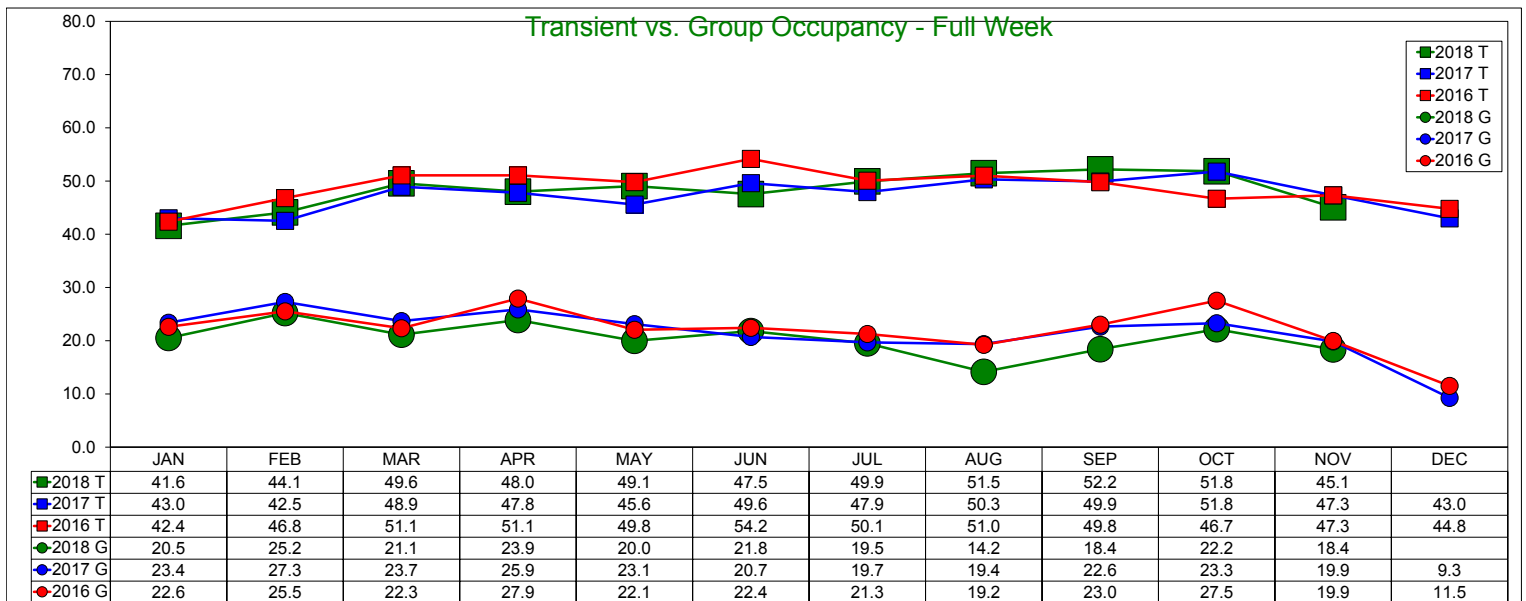
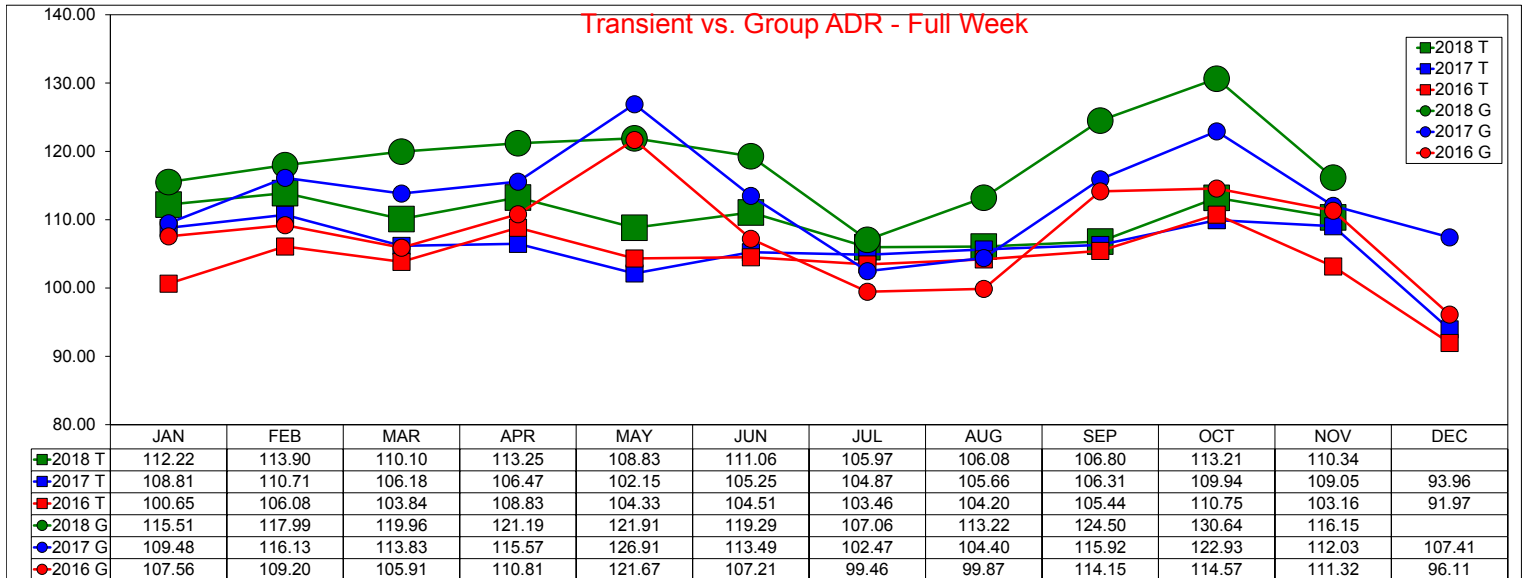


Total Saturday RevPAR



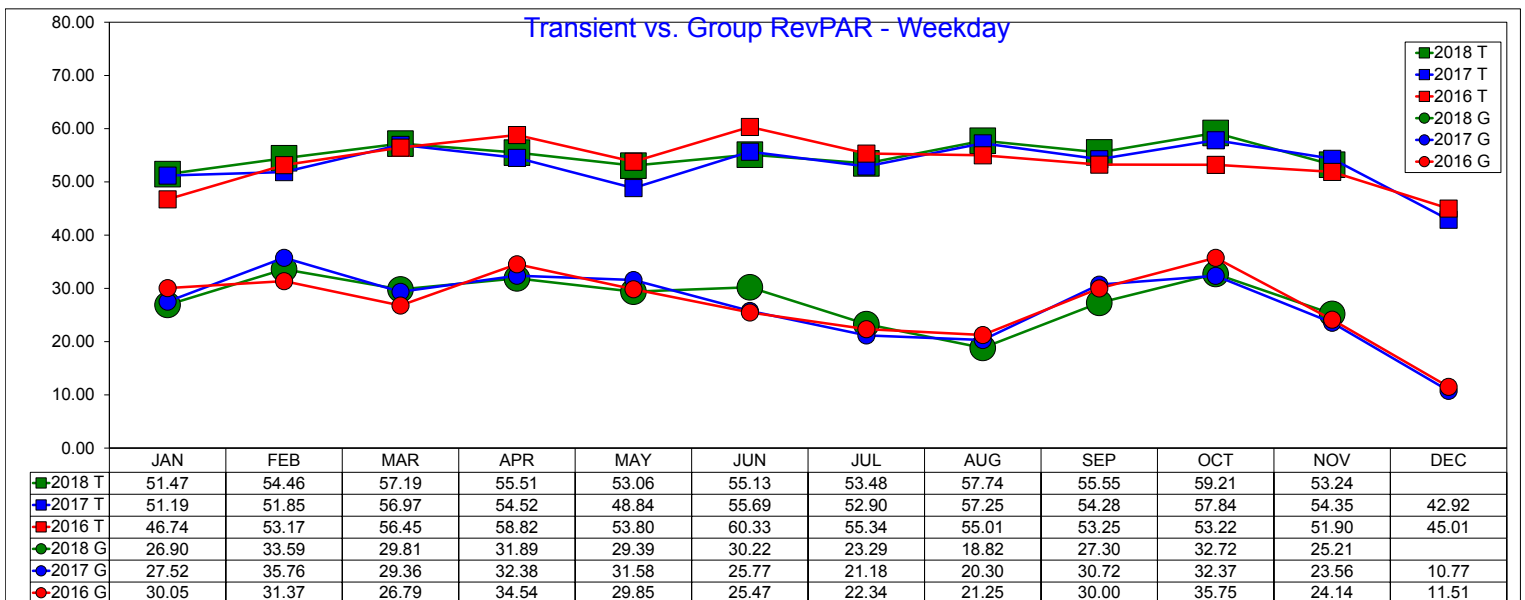
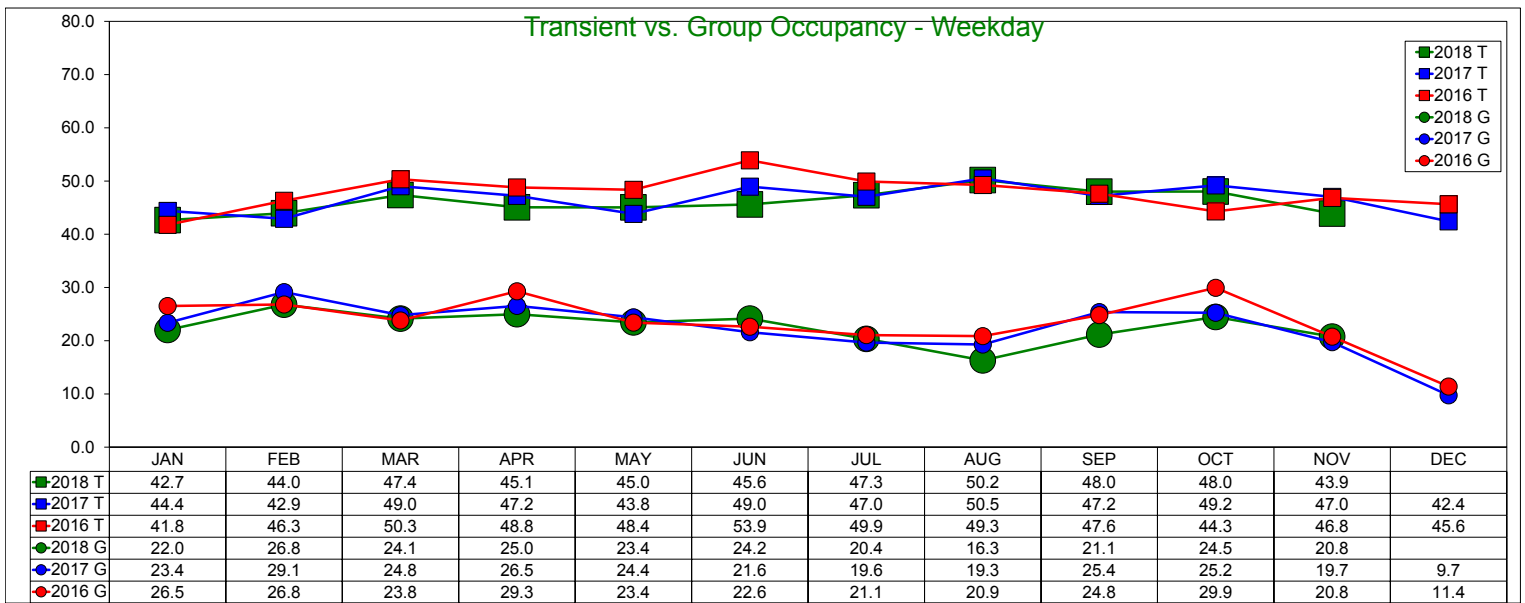
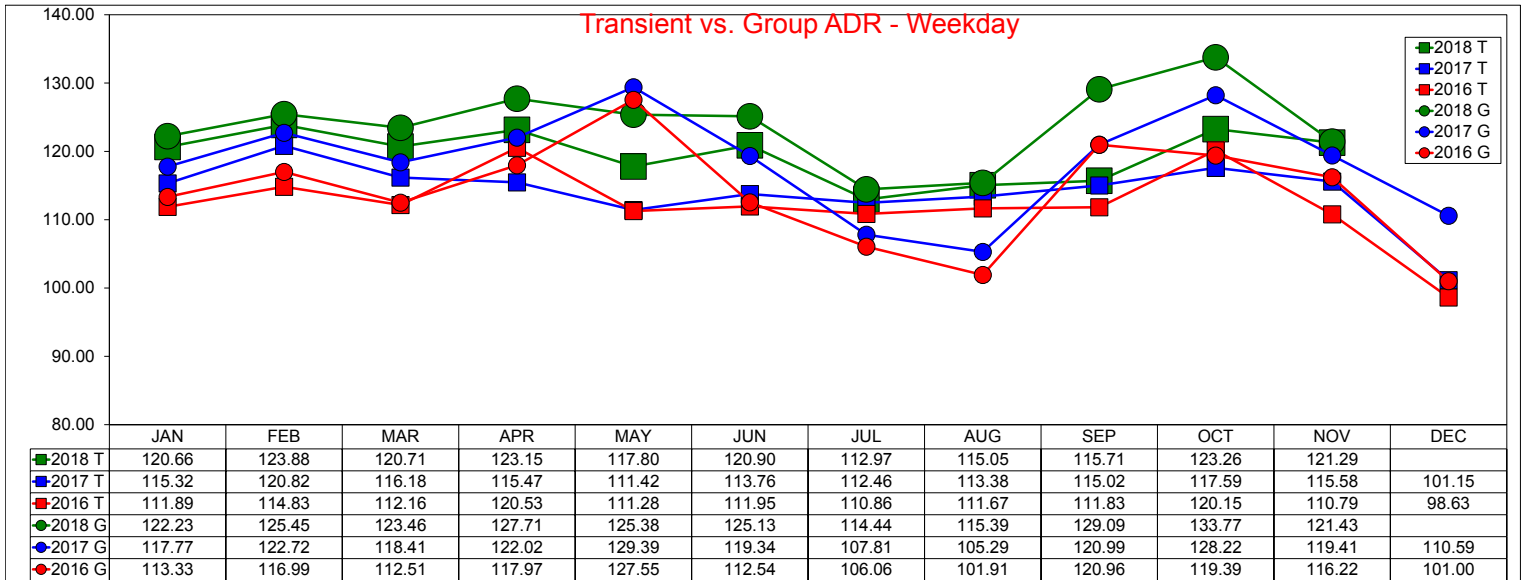
Three Year Comparison - Transient vs. Group - Full Week

November 2018



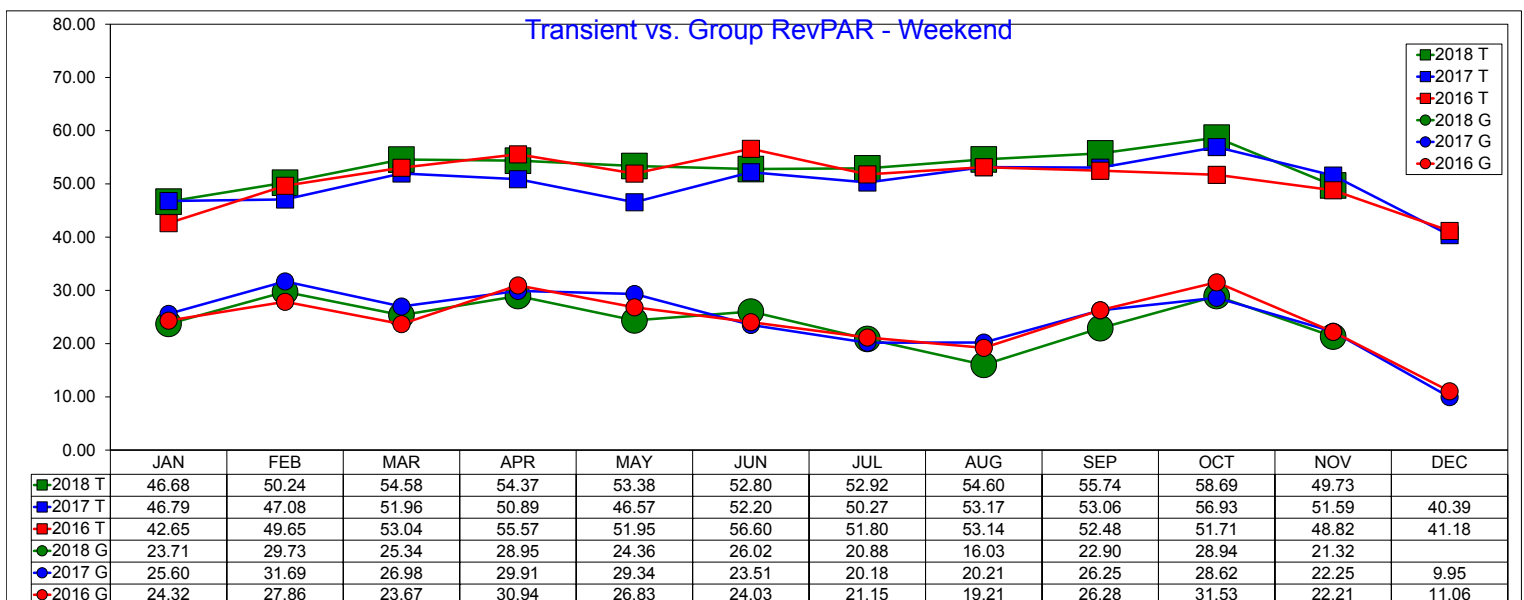
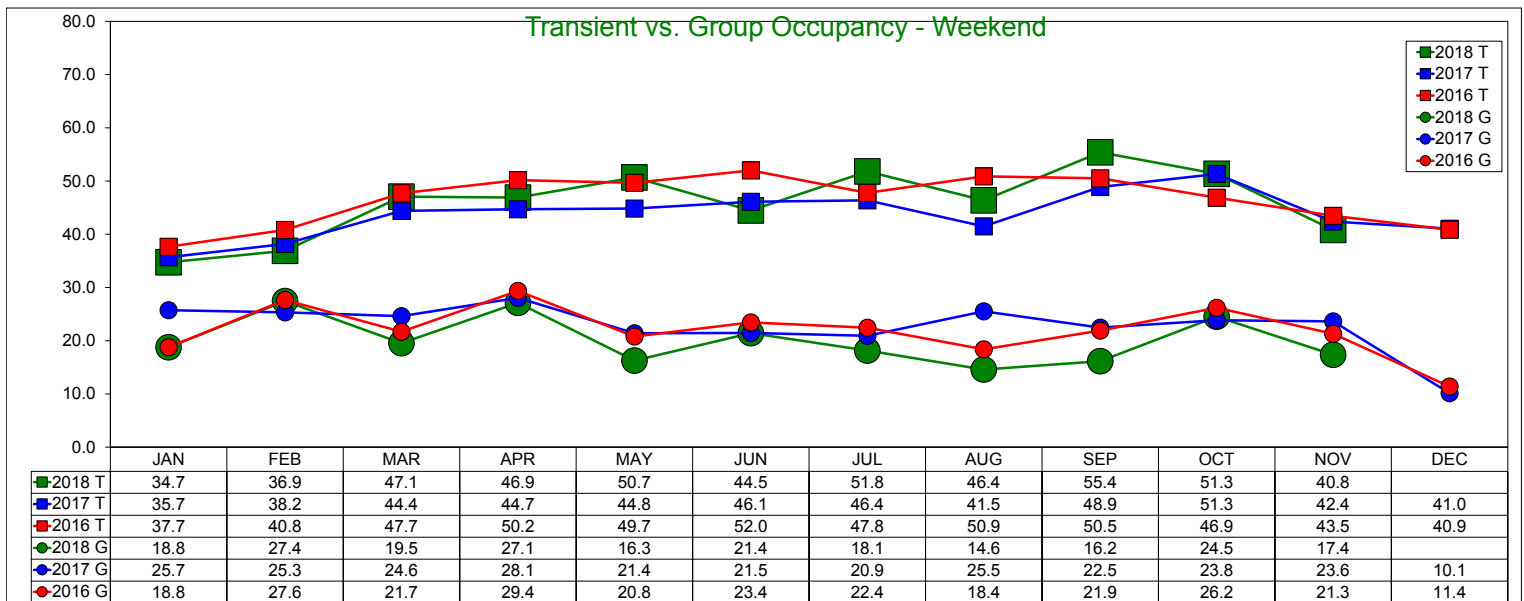
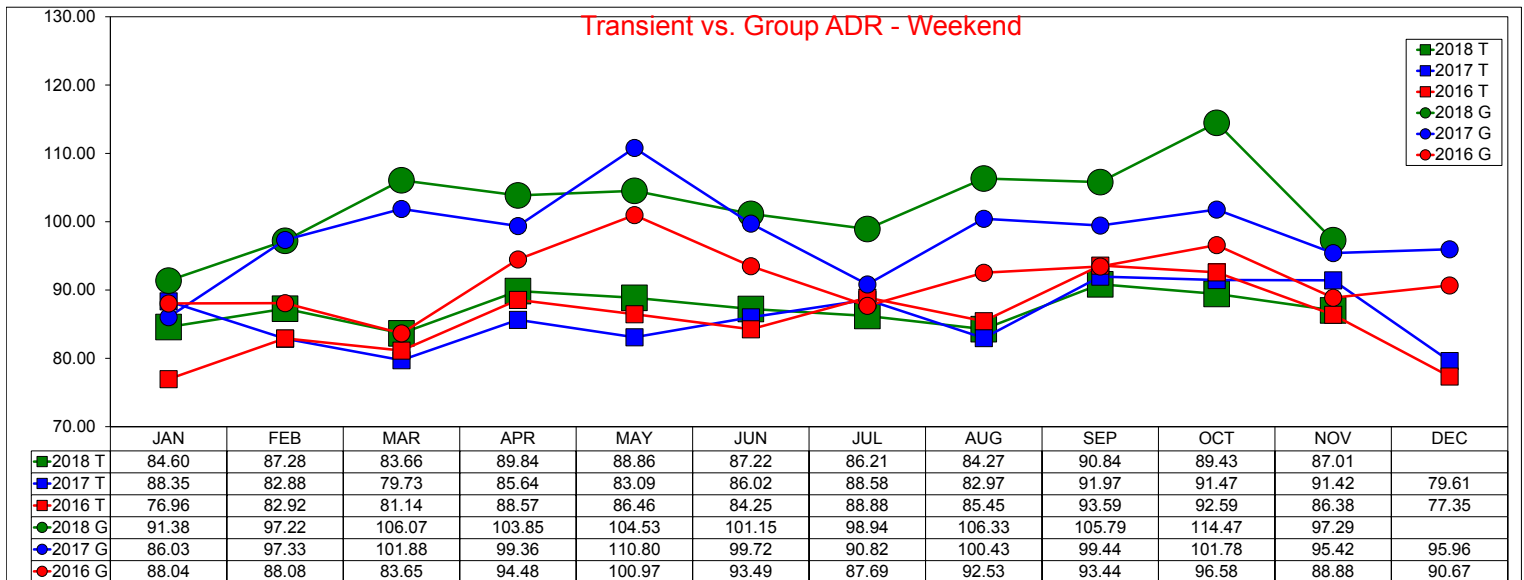
Three Year Comparison - Transient vs. Group - Weekday

November 2018



Three Year Comparison - Transient vs. Group - Weekend

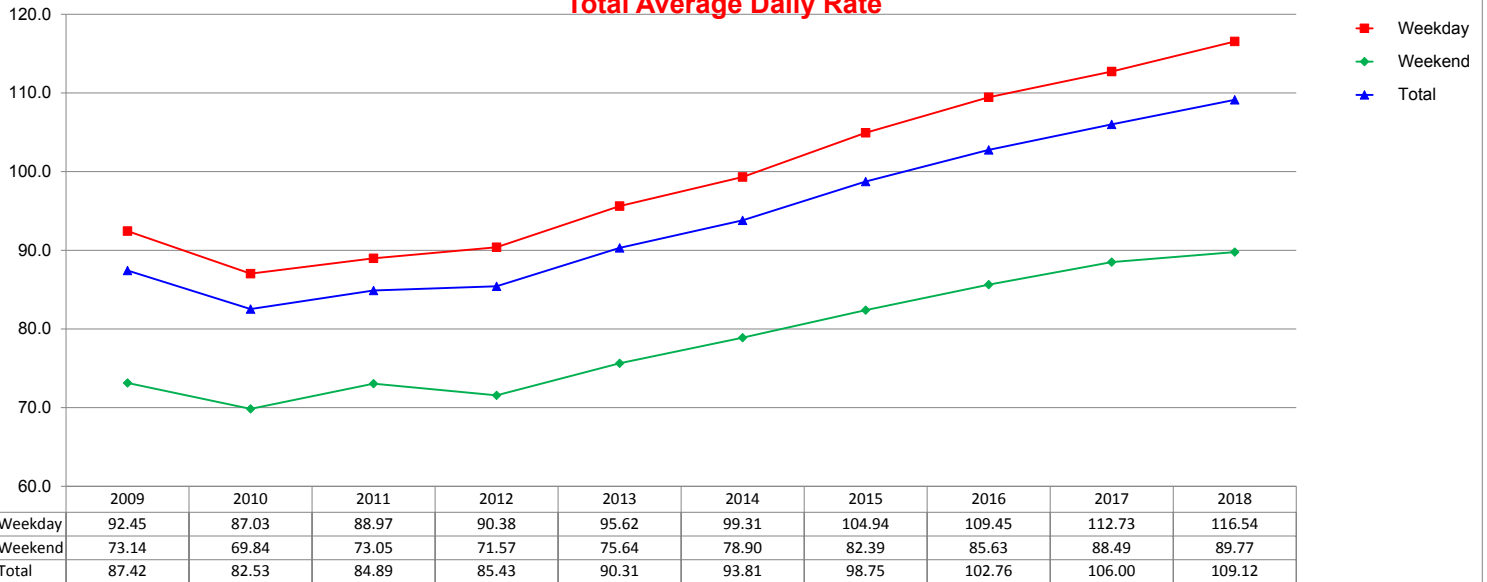
November 2018



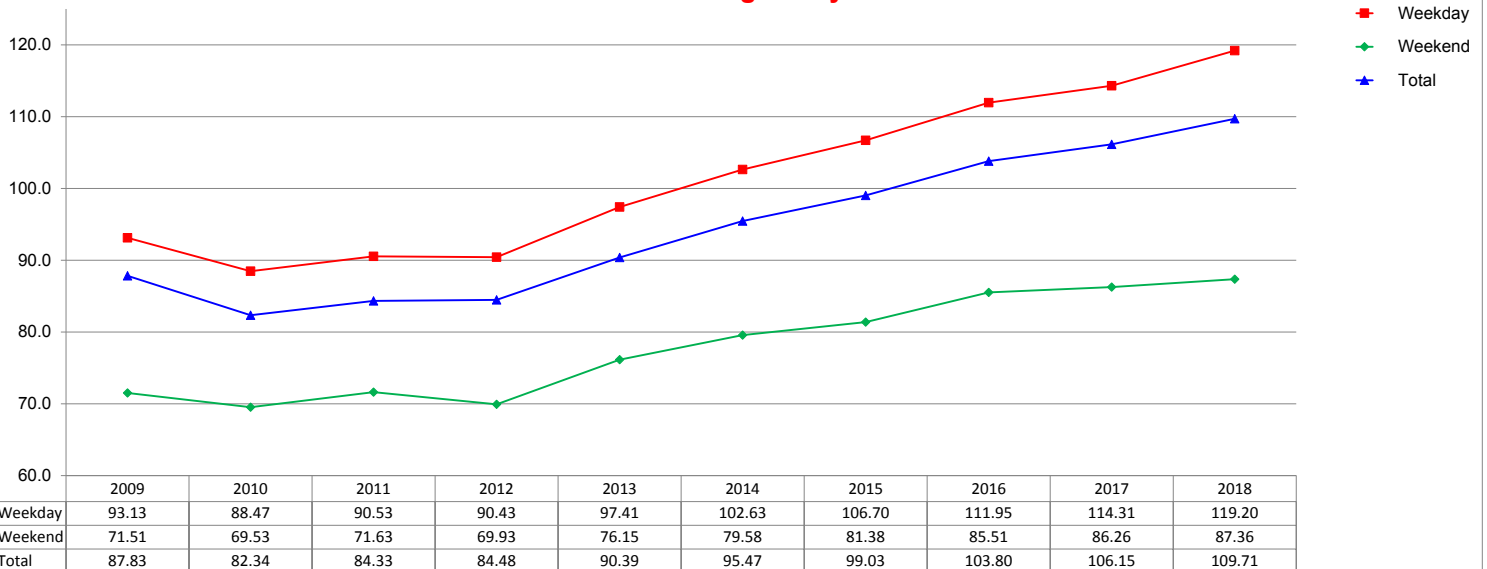
10 Year Occupancy Comparison - Weekday/Weekend

Annual Year End Figures And YTD through November 2018

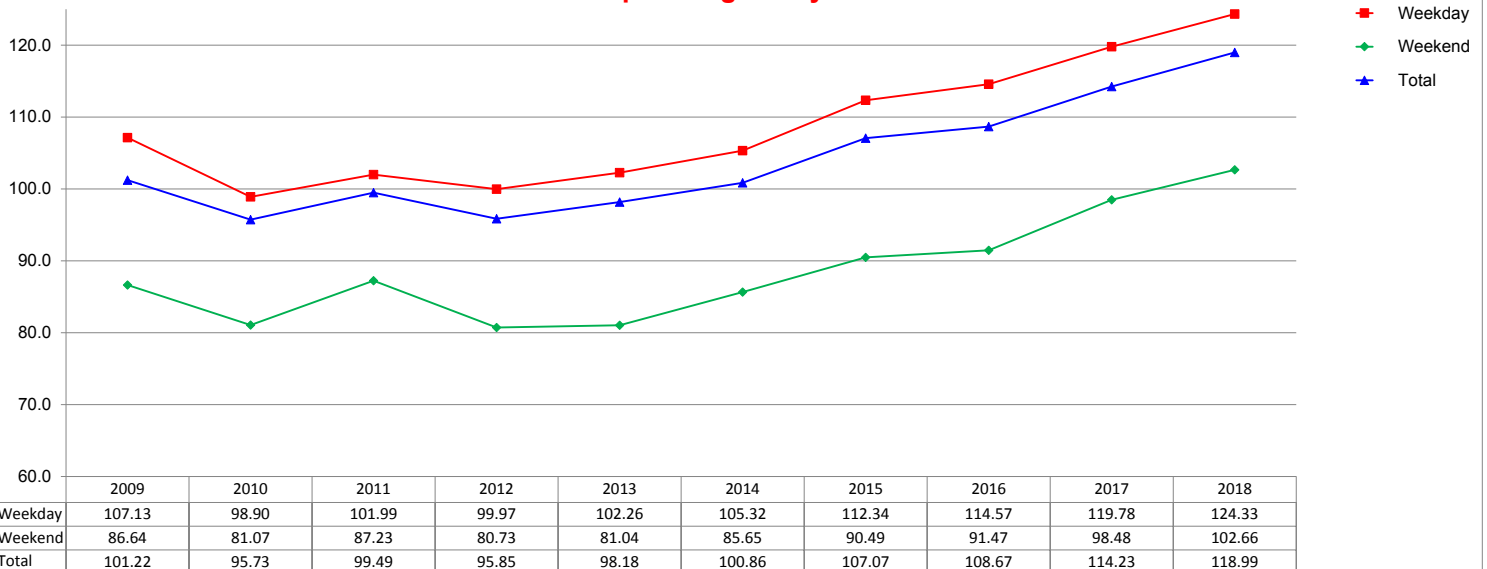
Total Average Daily Rate



Transient Average Daily Rate



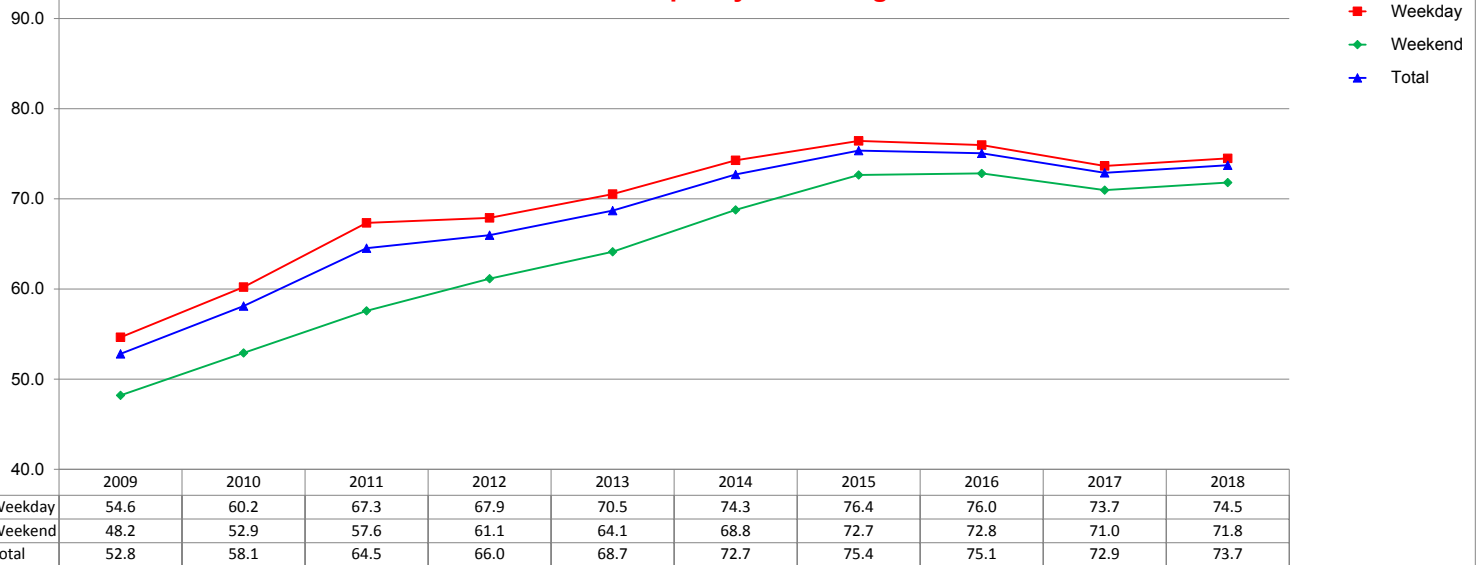
Group Average Daily Rate



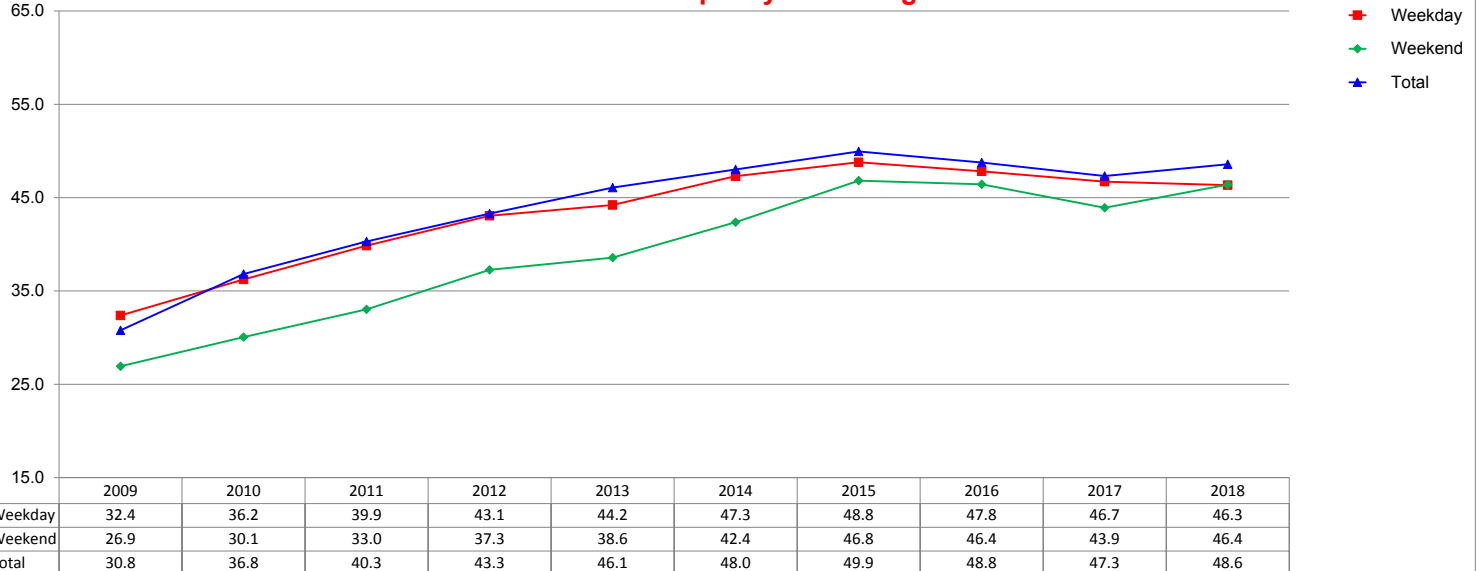
10 Year Occupancy Comparison - Weekday/Weekend

Annual Year End Figures And YTD through November 2018

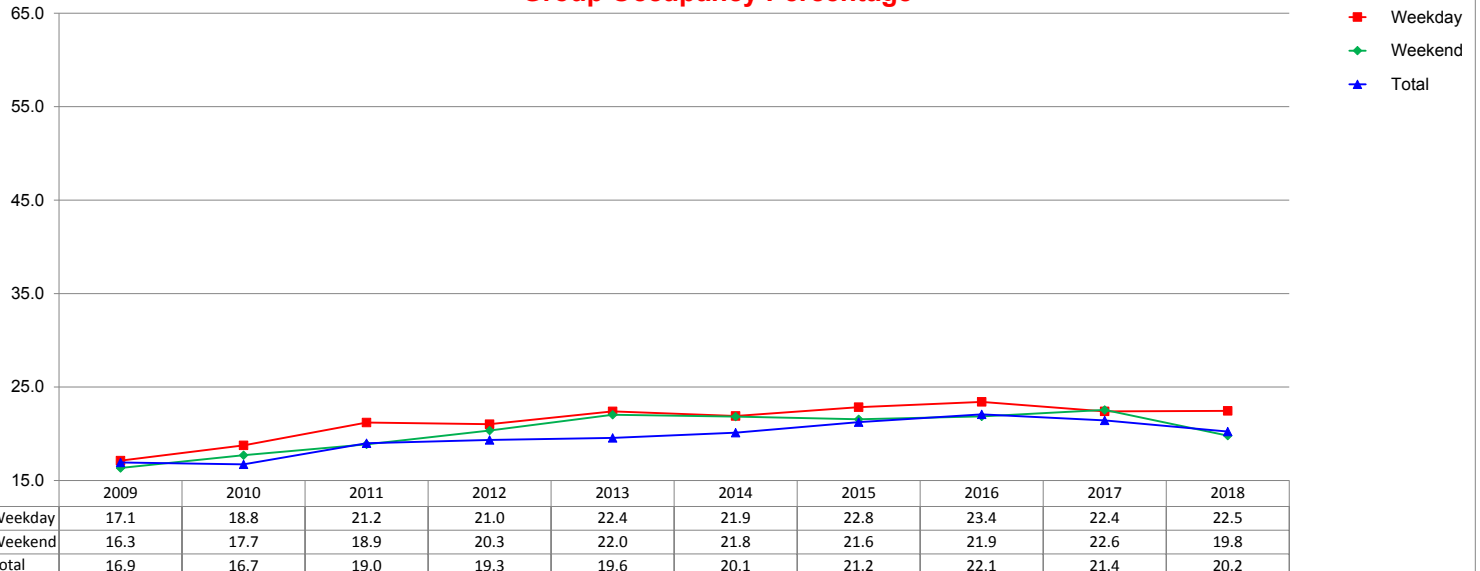
Total Occupancy Percentage



Transient Occupancy Percentage

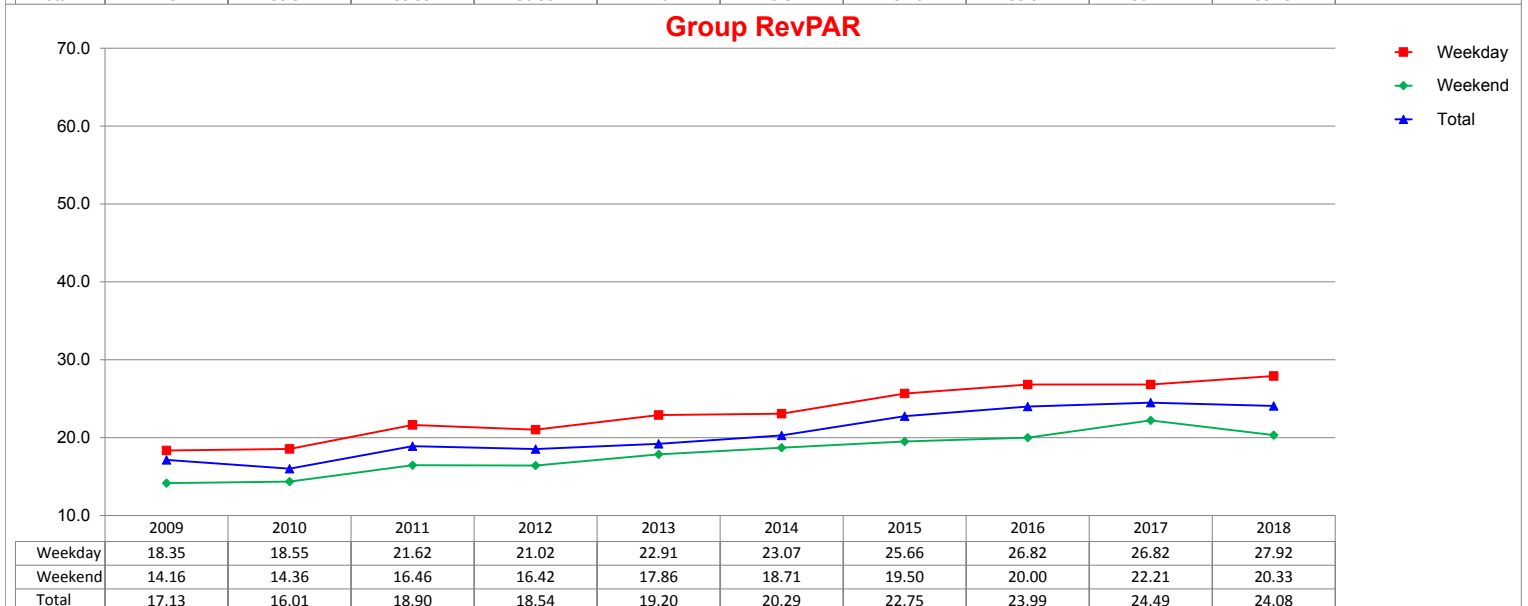
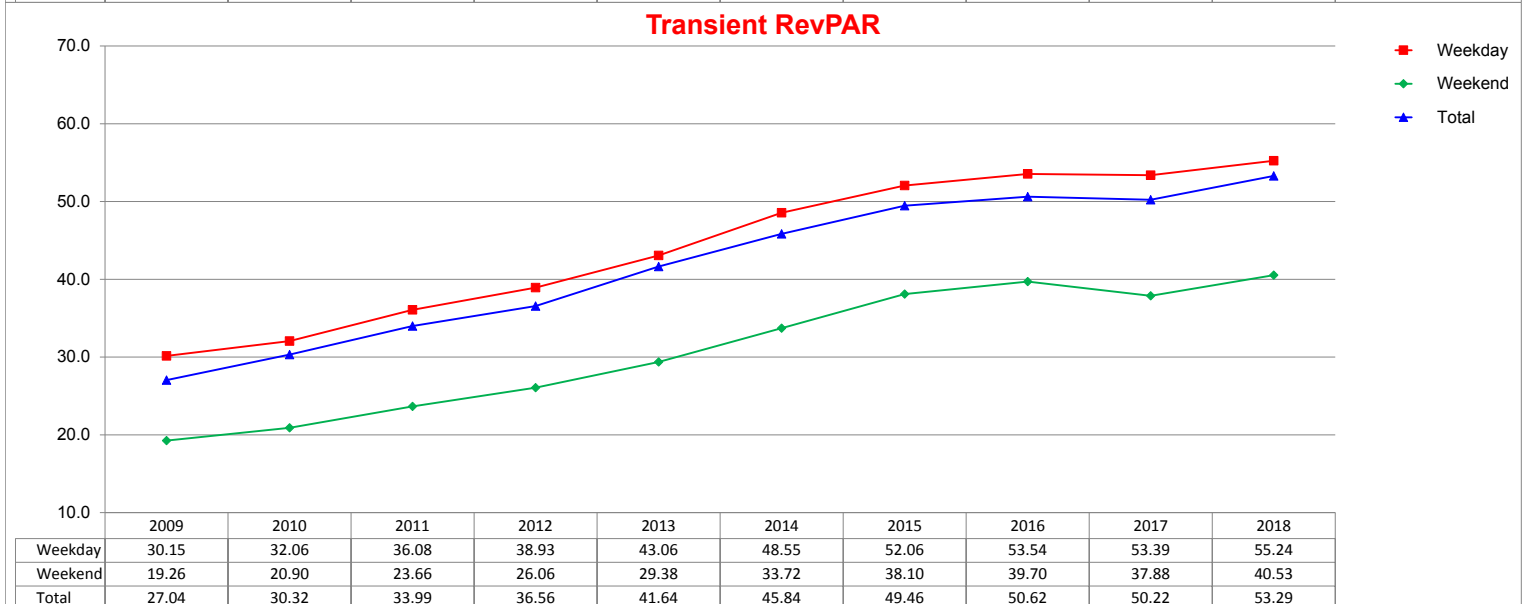
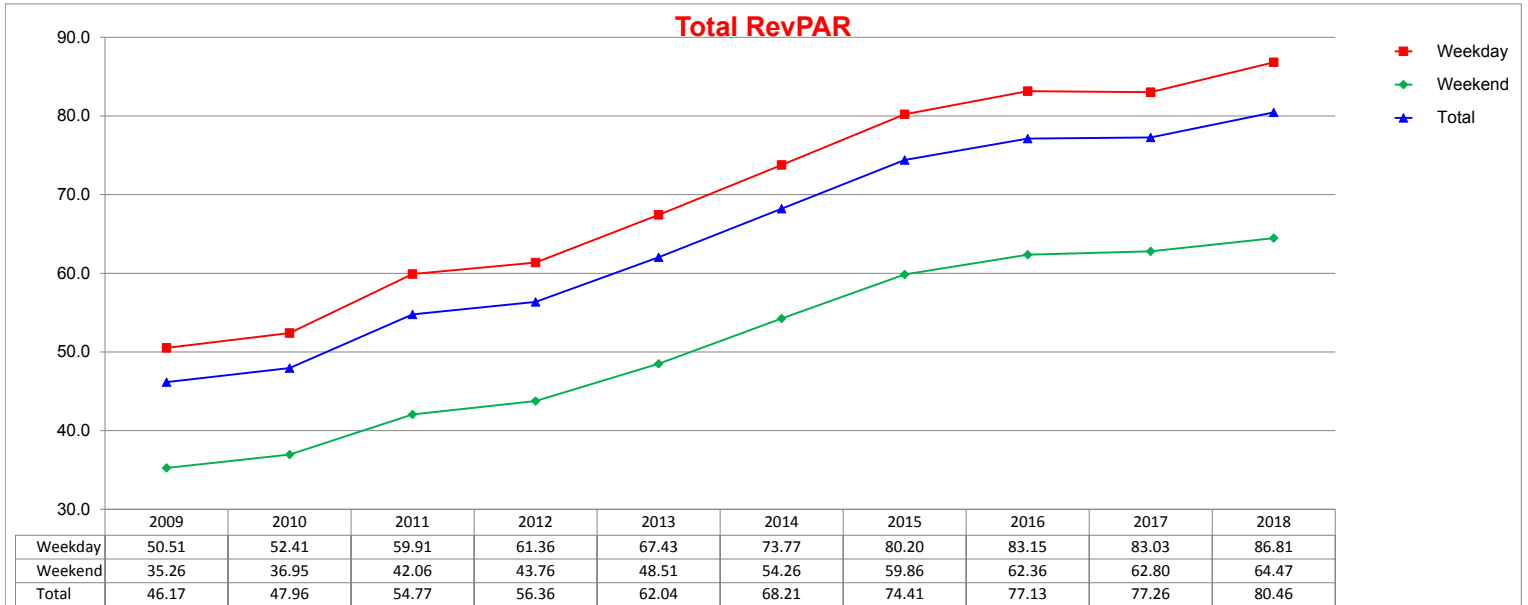


Group Occupancy Percentage



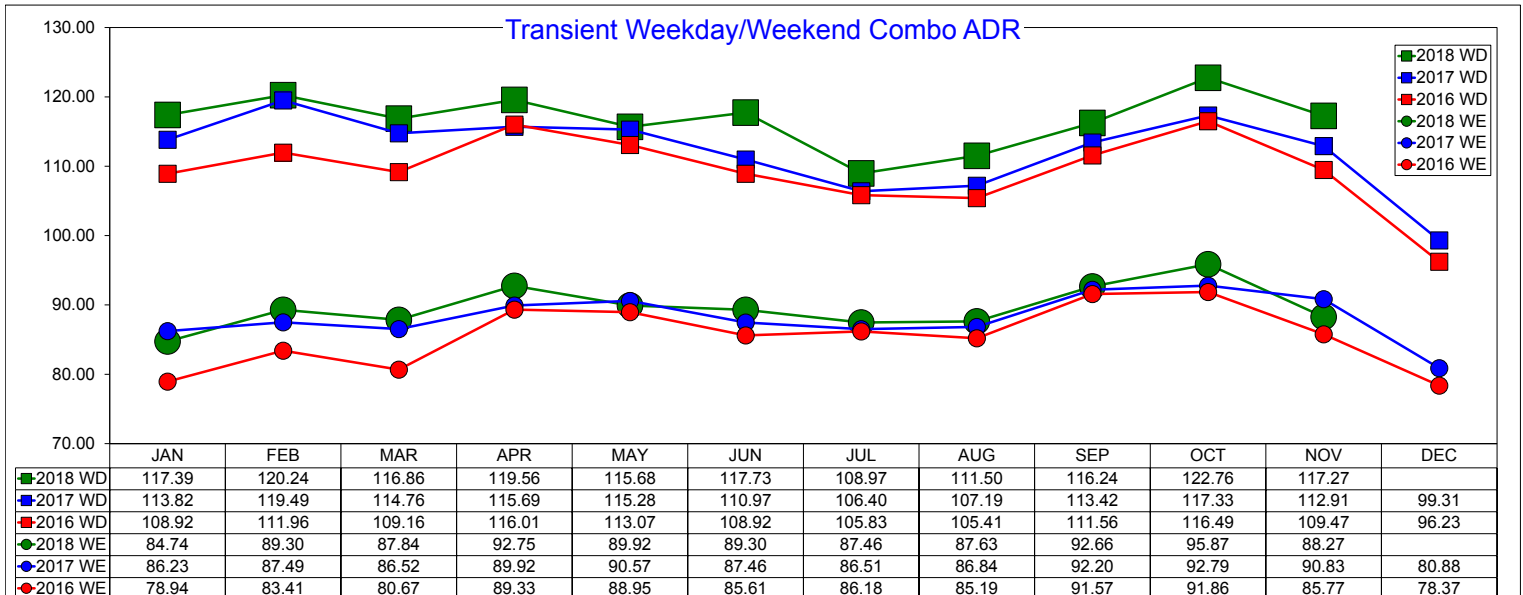
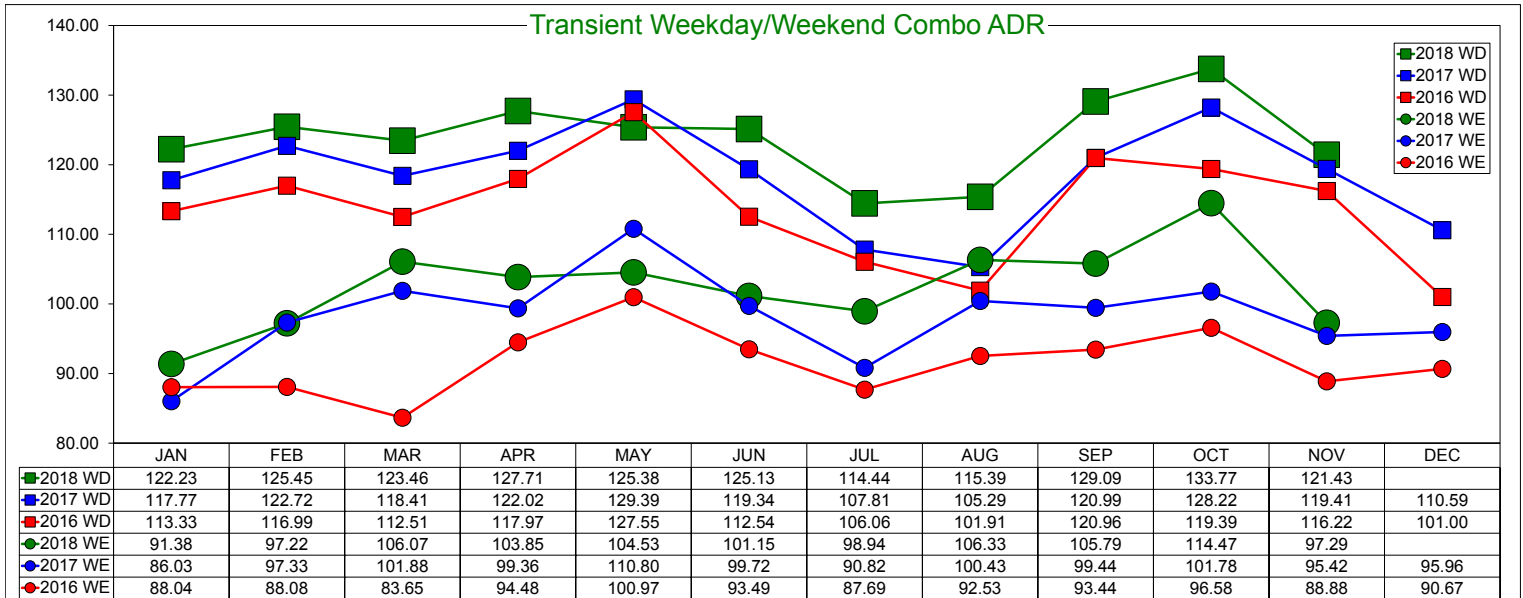
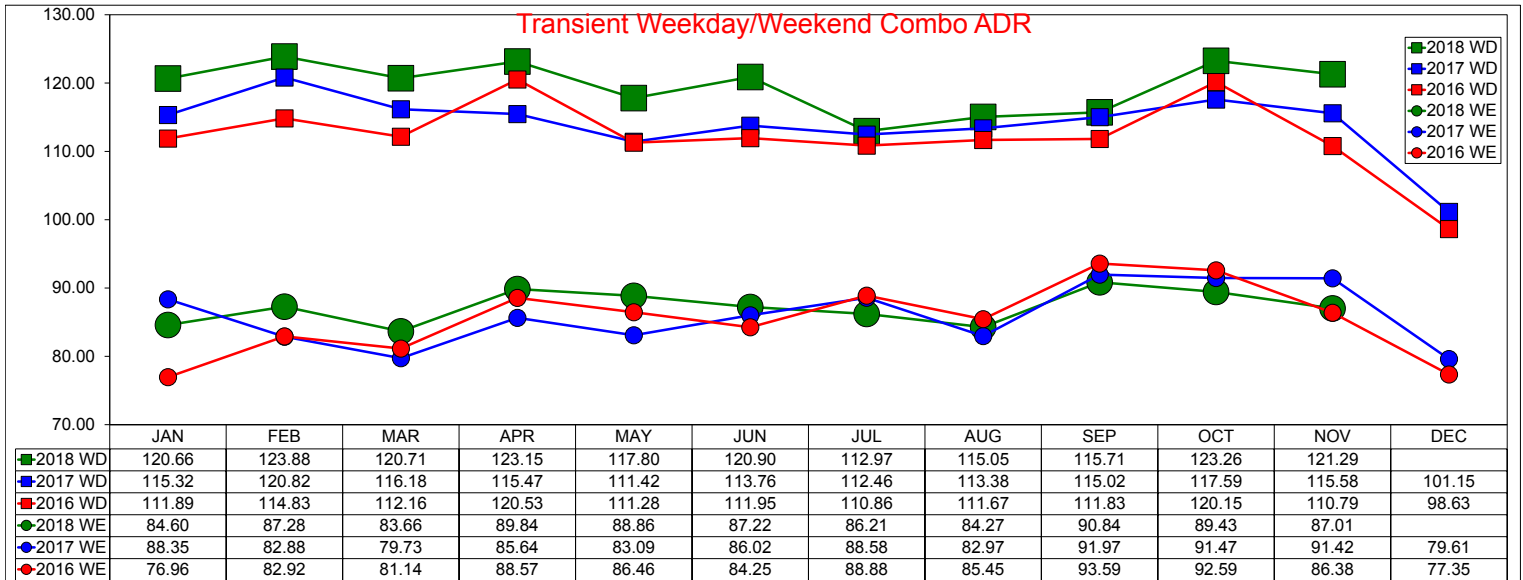
10 Year RevPAR Comparison - Weekday/Weekend

Annual Year End Figures And YTD through November 2018



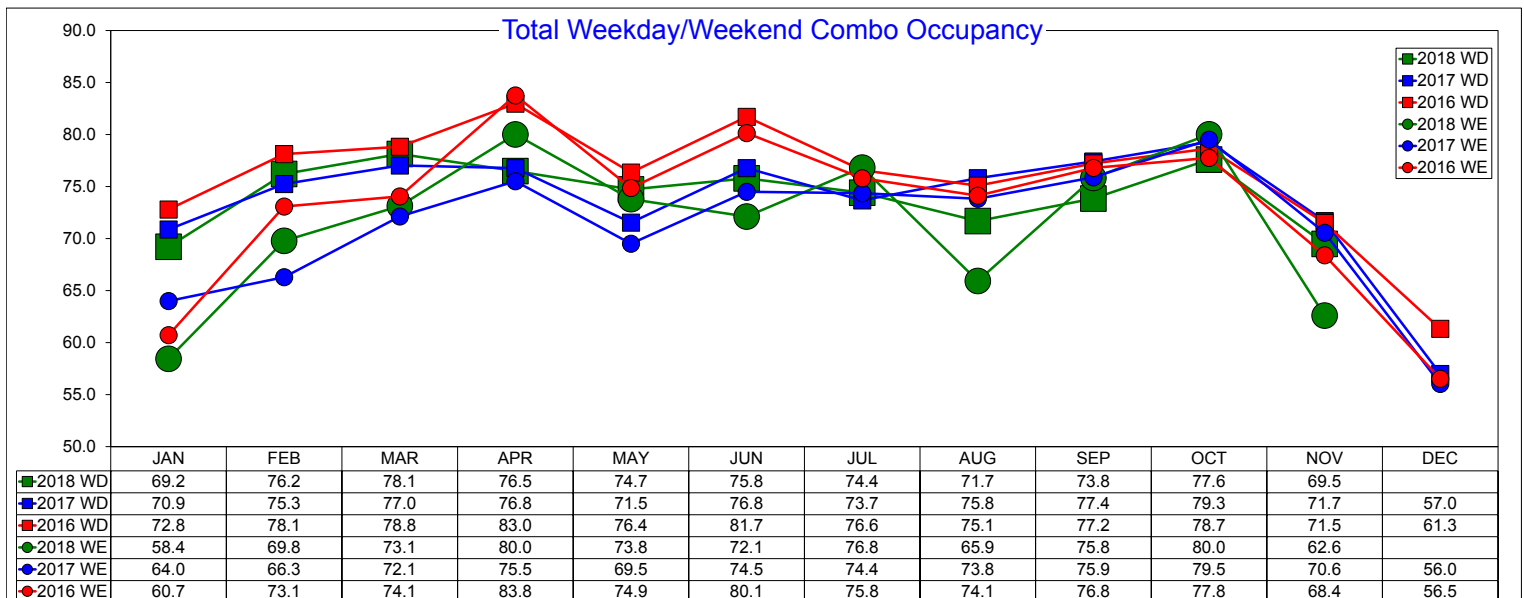
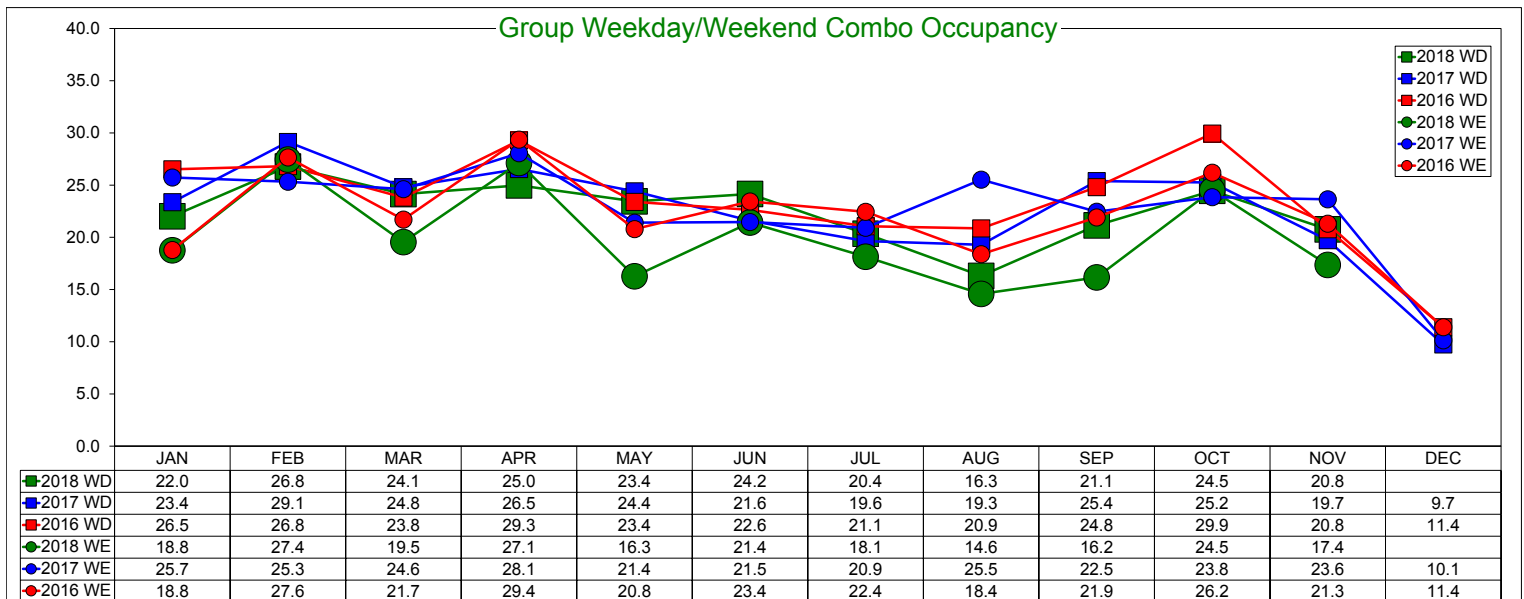
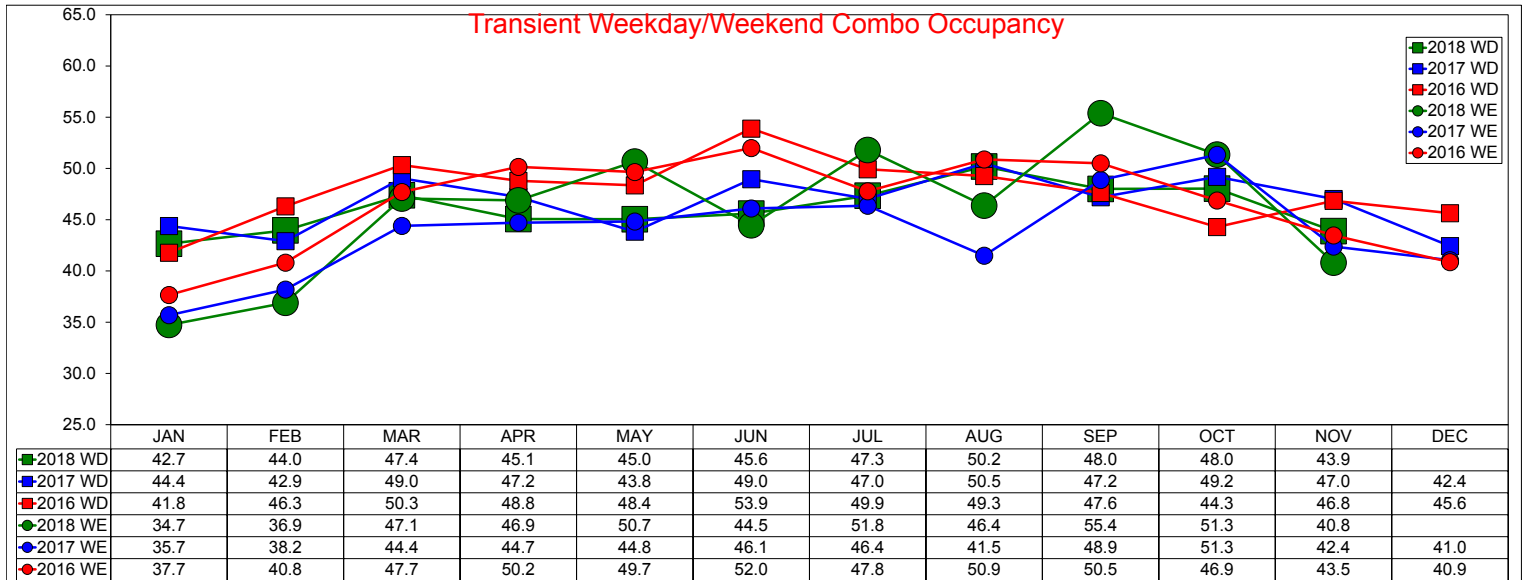
Three Year Comparison - Weekday/Weekend Combo - ADR

November 2018



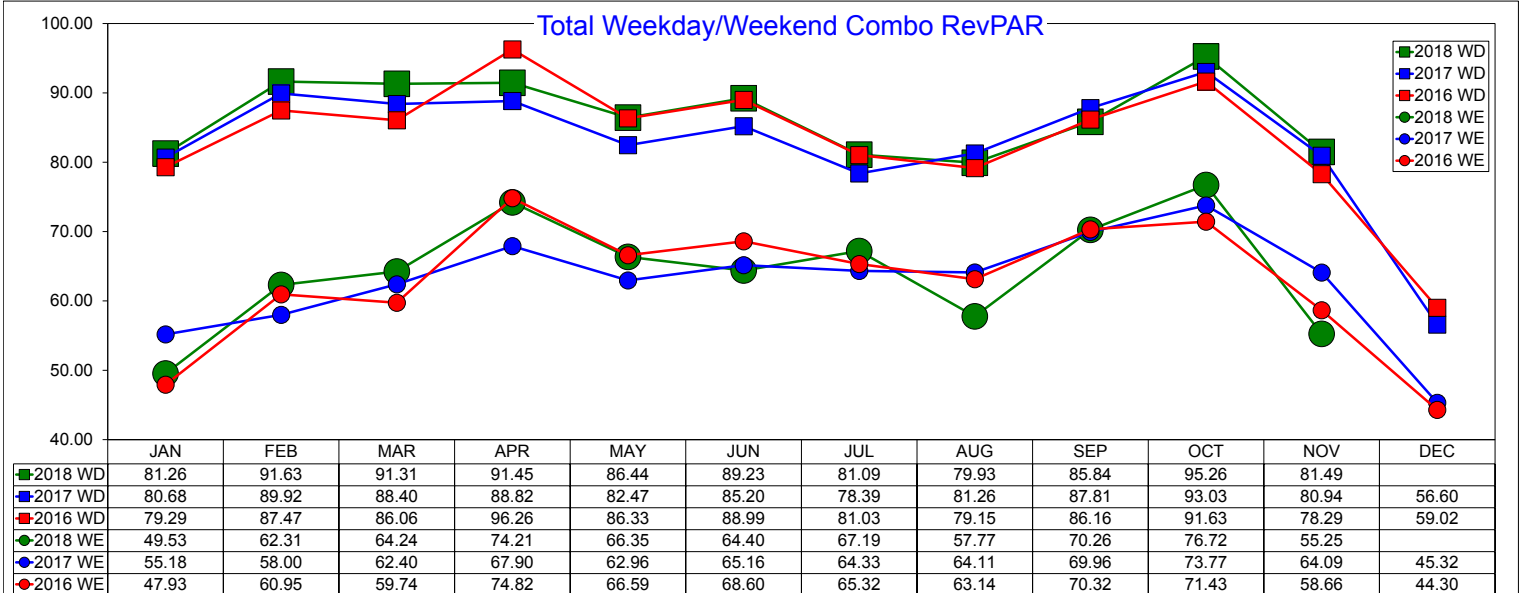
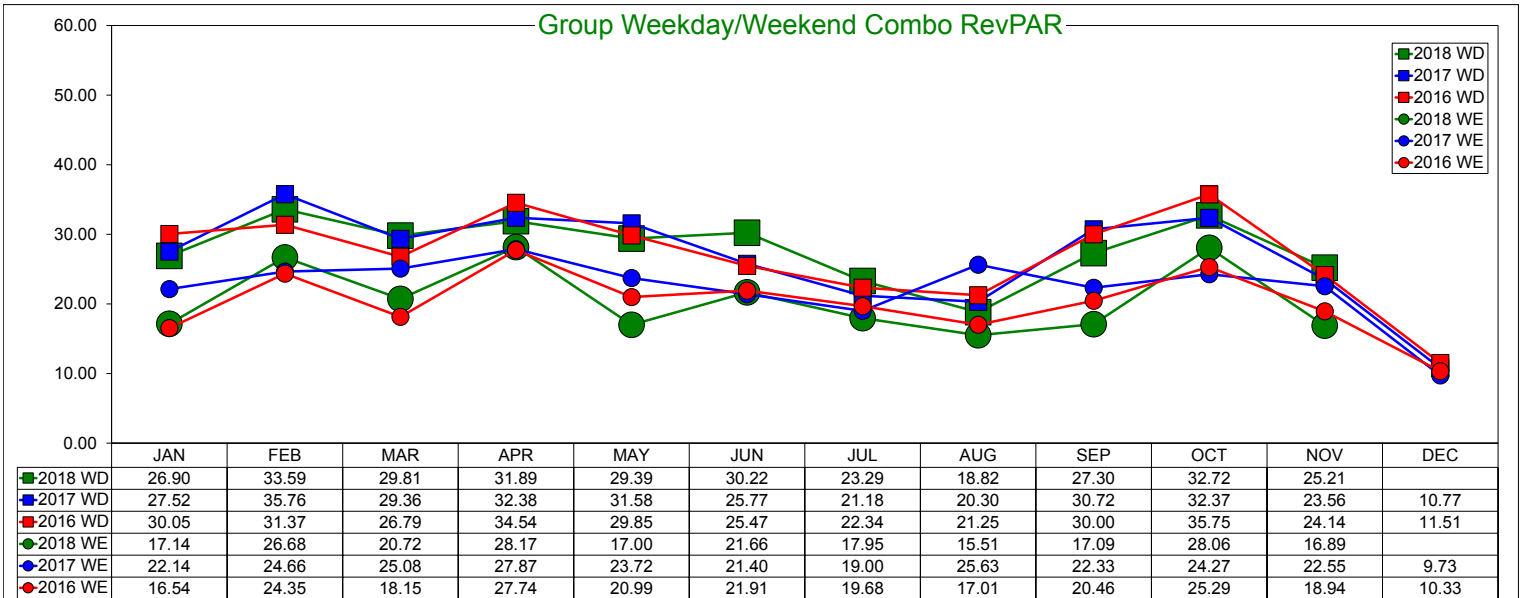
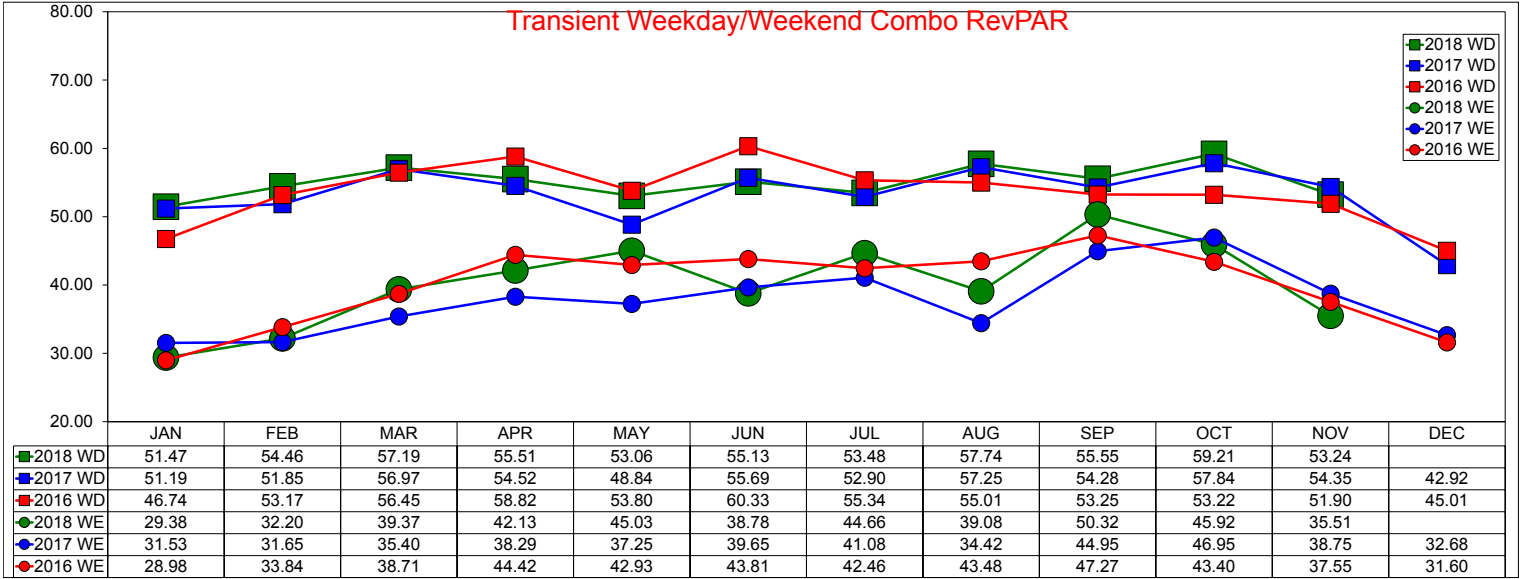
Three Year Comparison - Weekday/Weekend Combo - Occupancy

November 2018



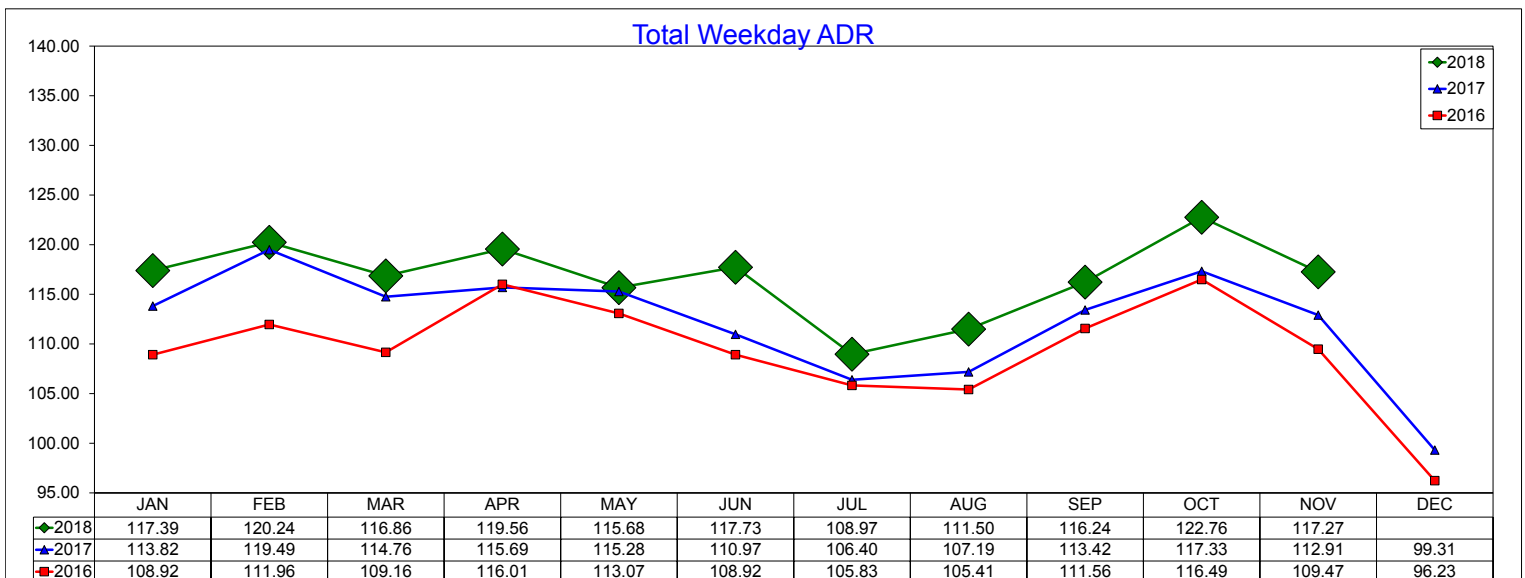
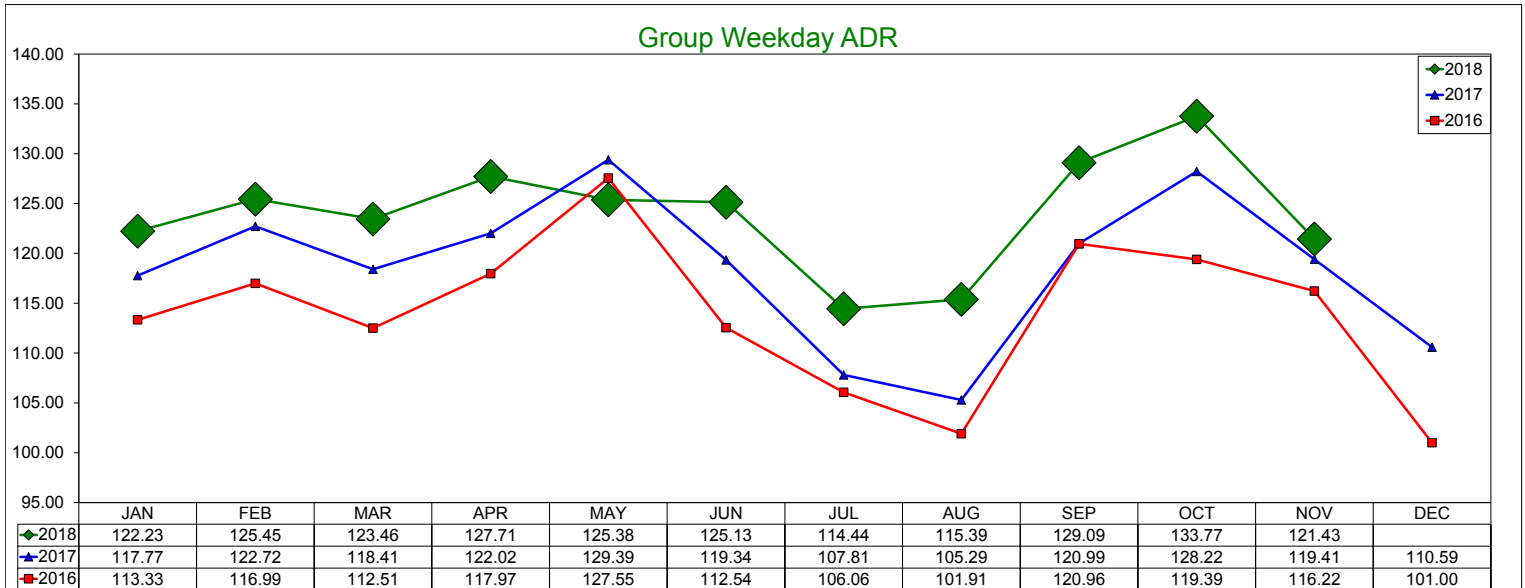
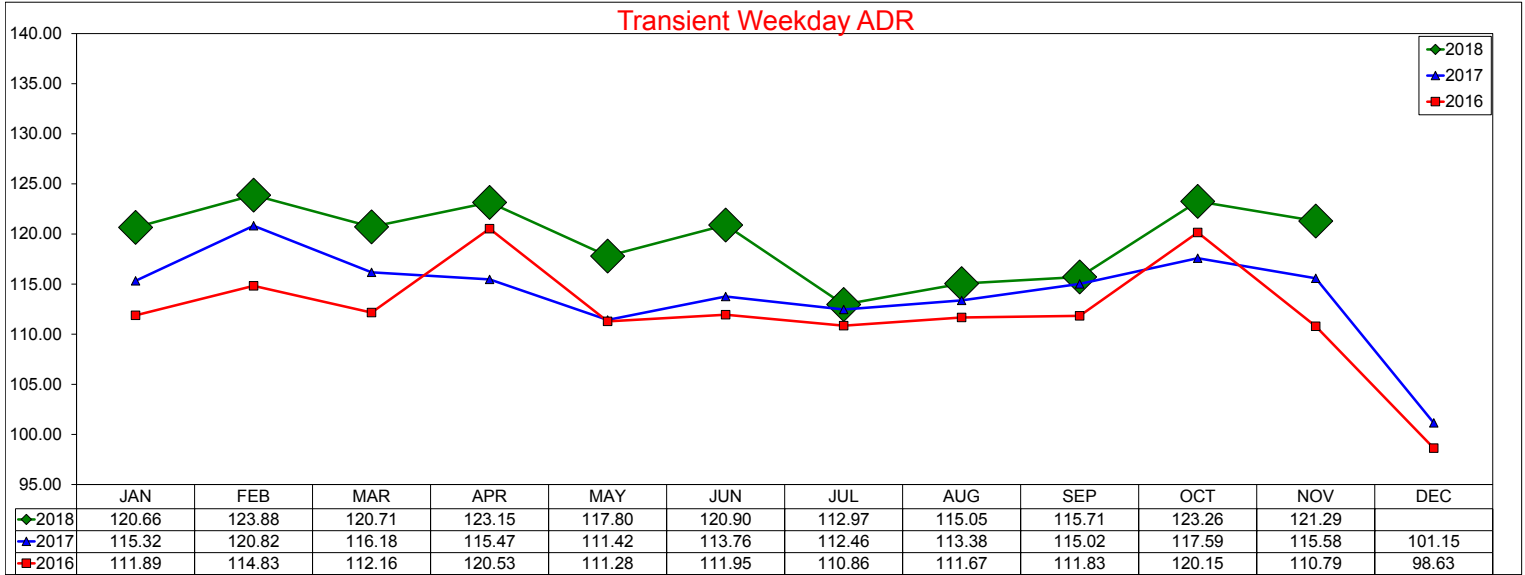
Three Year Comparison - Weekday/Weekend Combo - RevPAR

November 2018



Three Year Comparison - Weekday - ADR

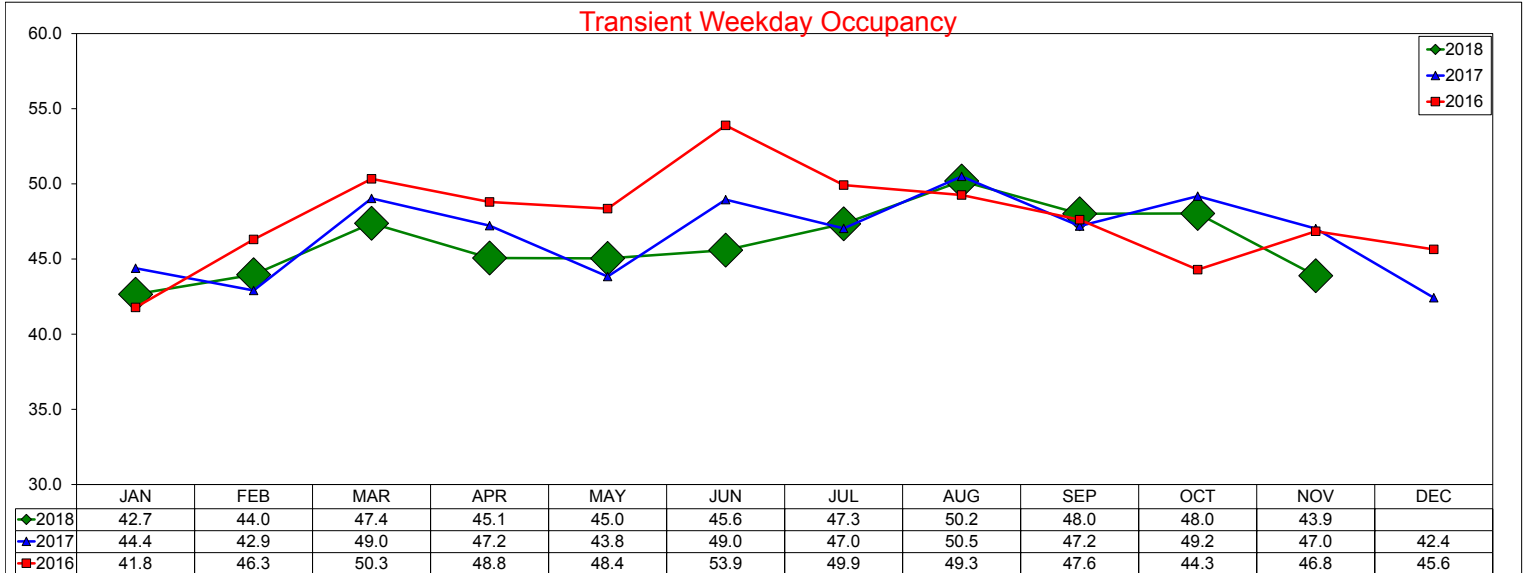
November 2018



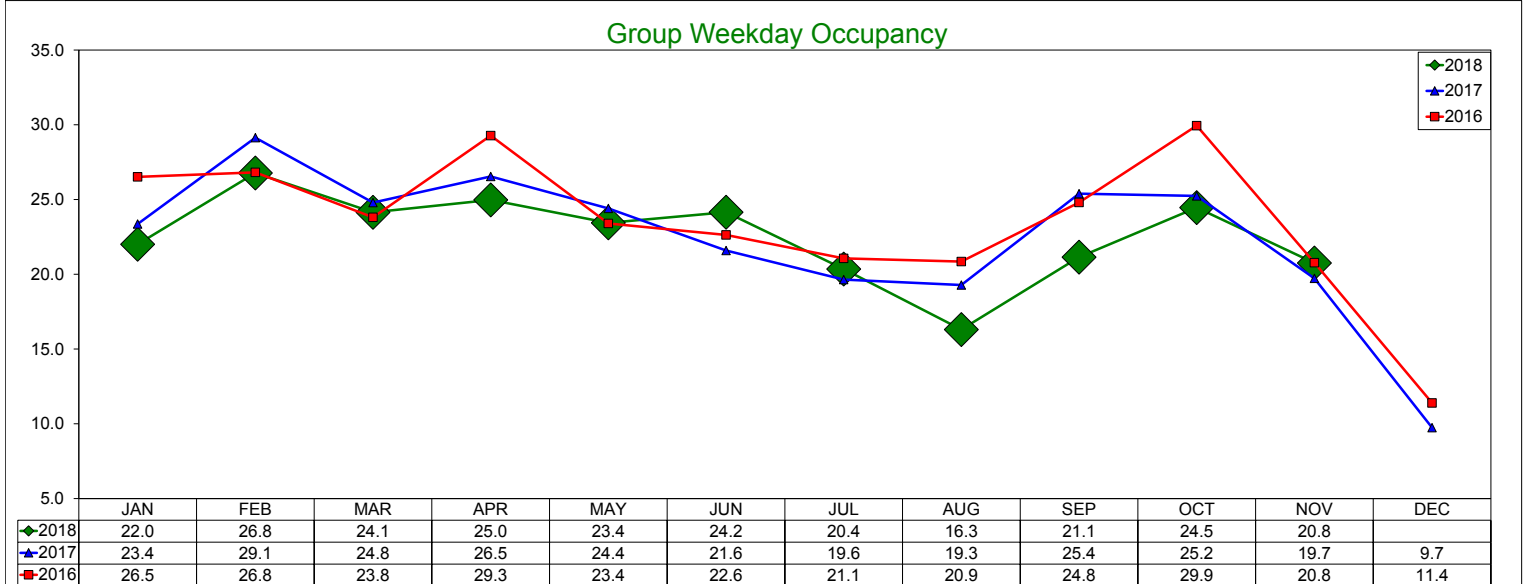
Three Year Comparison - Weekday - Occupancy

November 2018

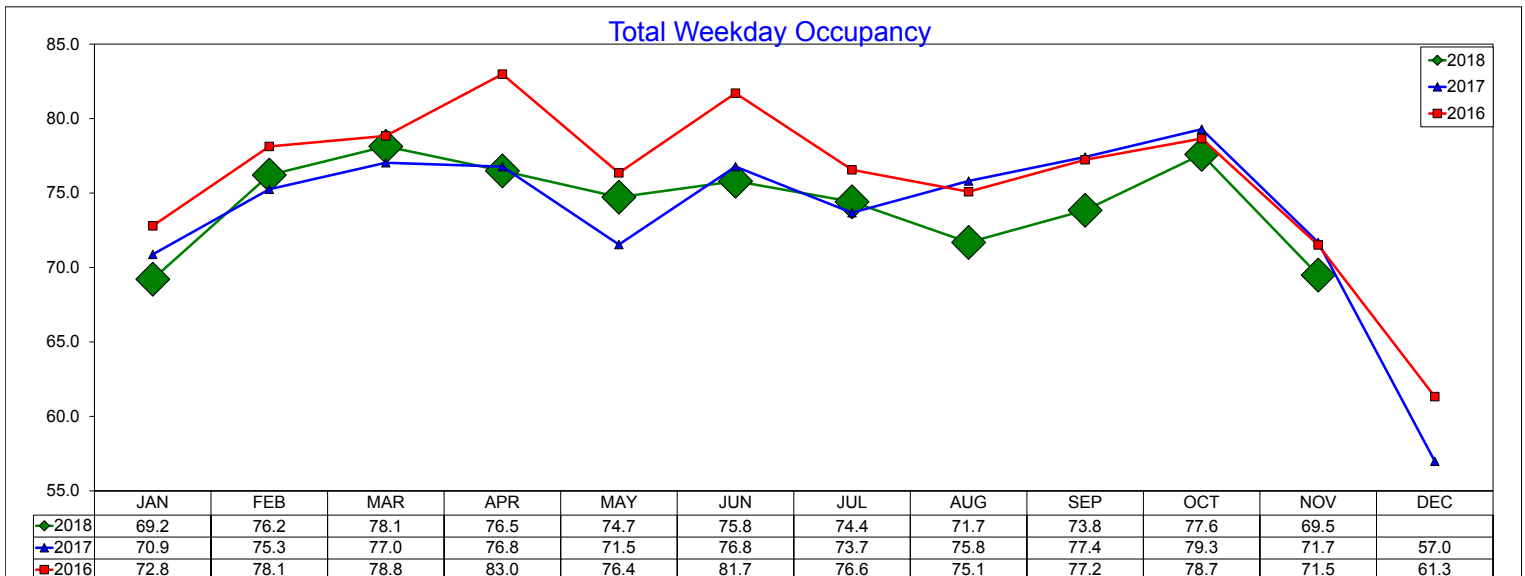
Transient Weekday Occupancy



Group Weekday Occupancy



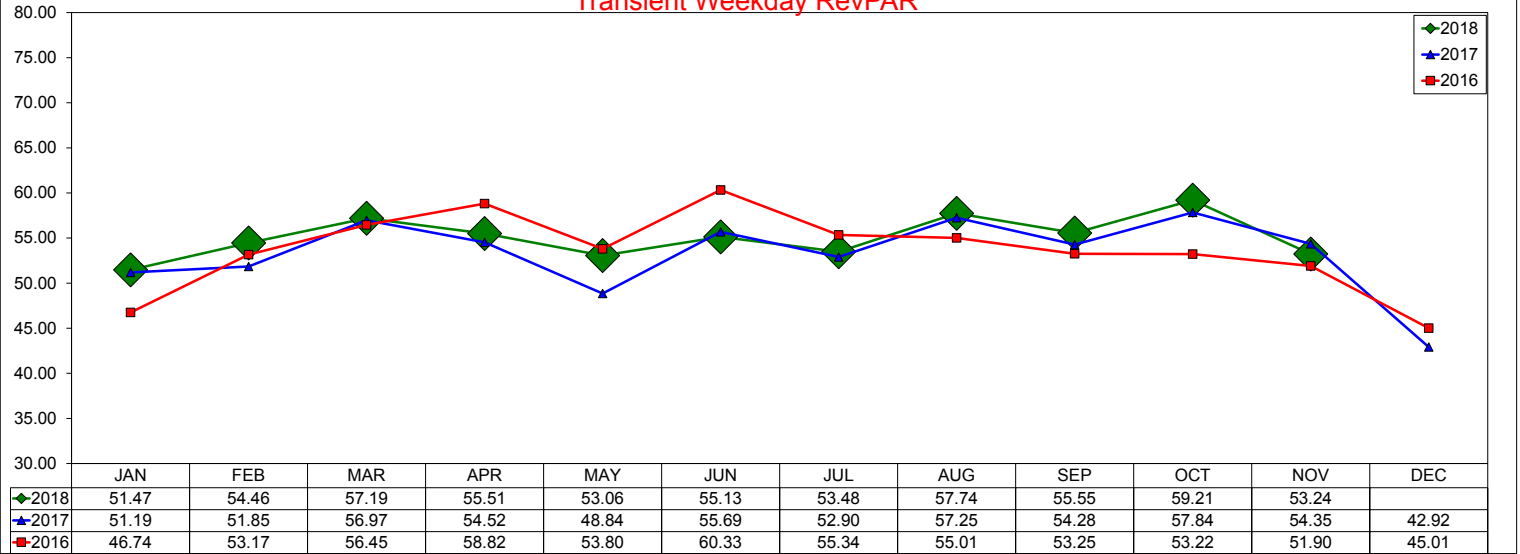
Total Weekday Occupancy



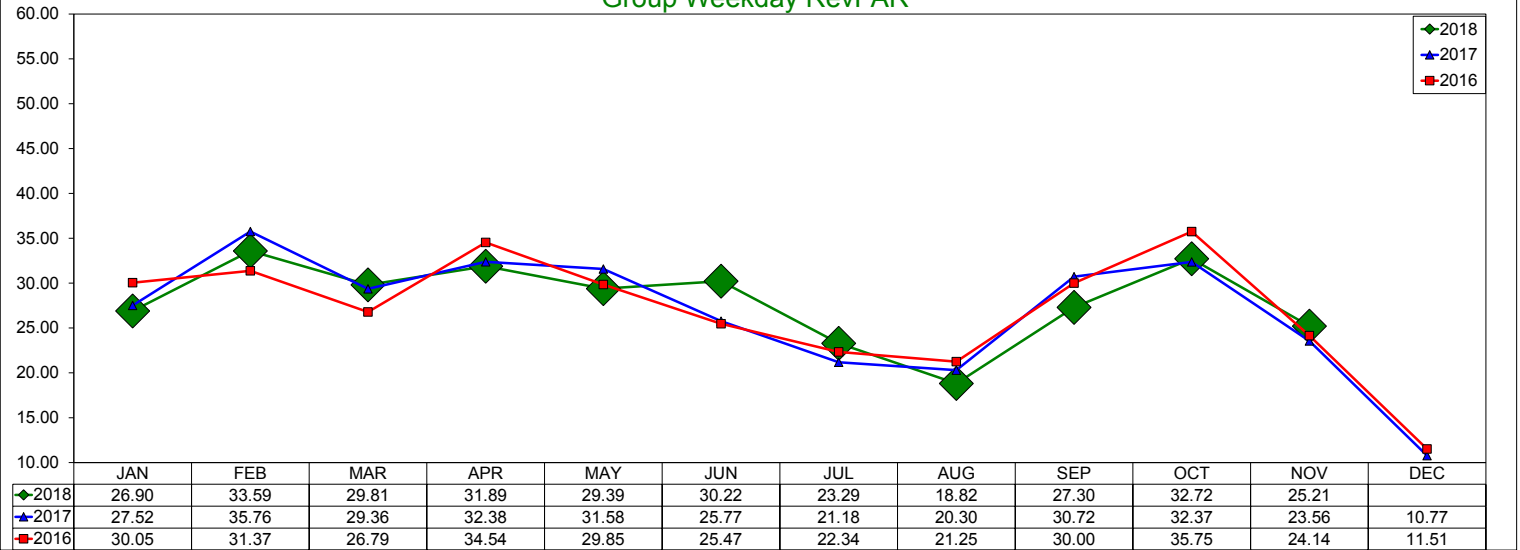
Three Year Comparison - Weekday - RevPAR

November 2018

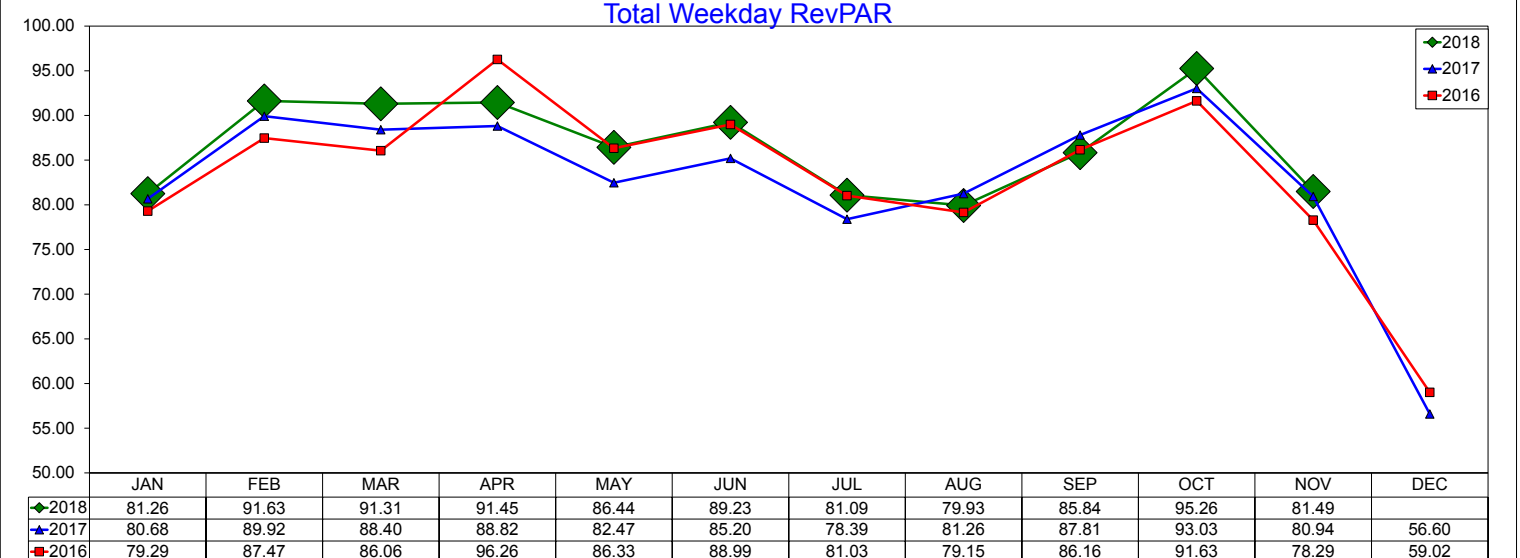
Transient Weekday RevPAR



Group Weekday RevPAR

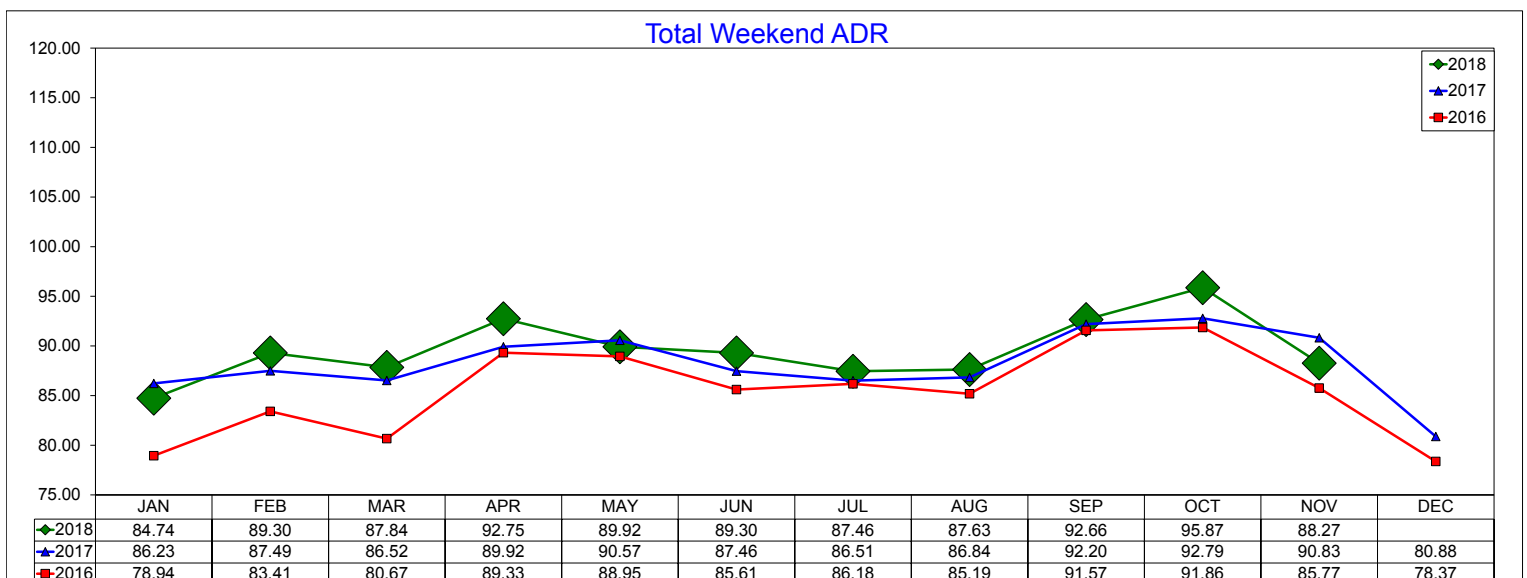
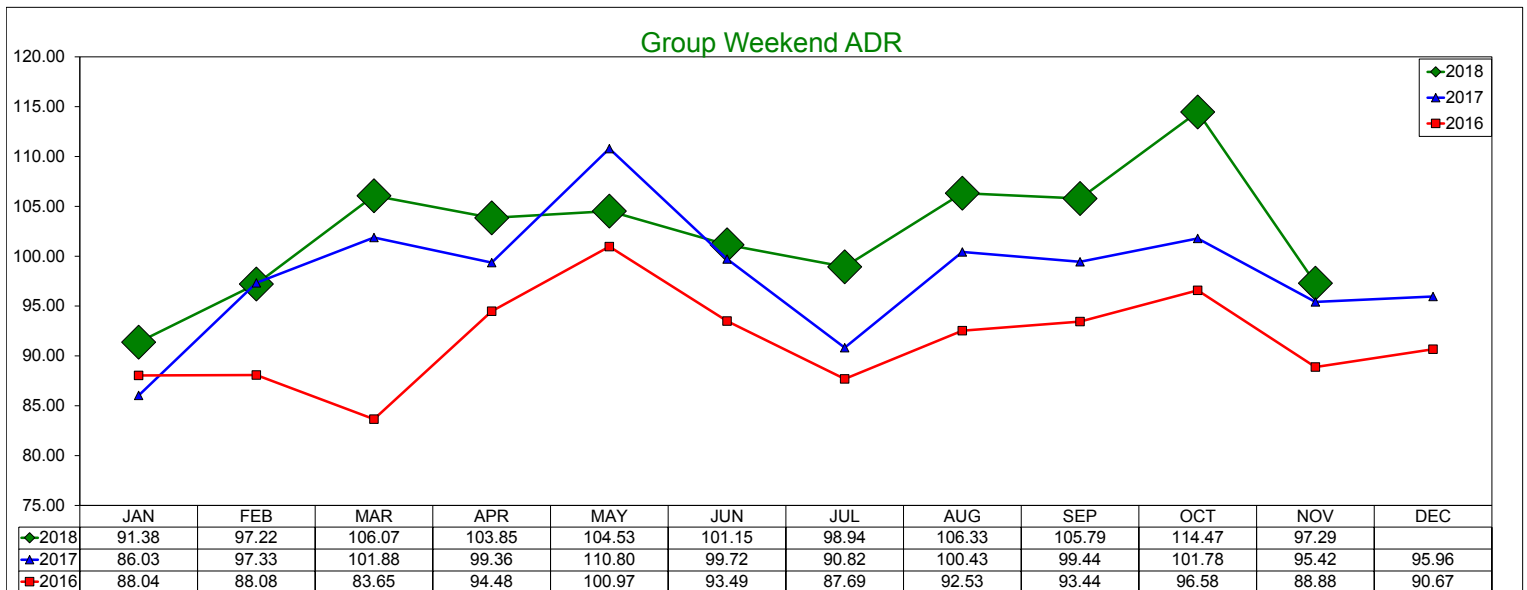
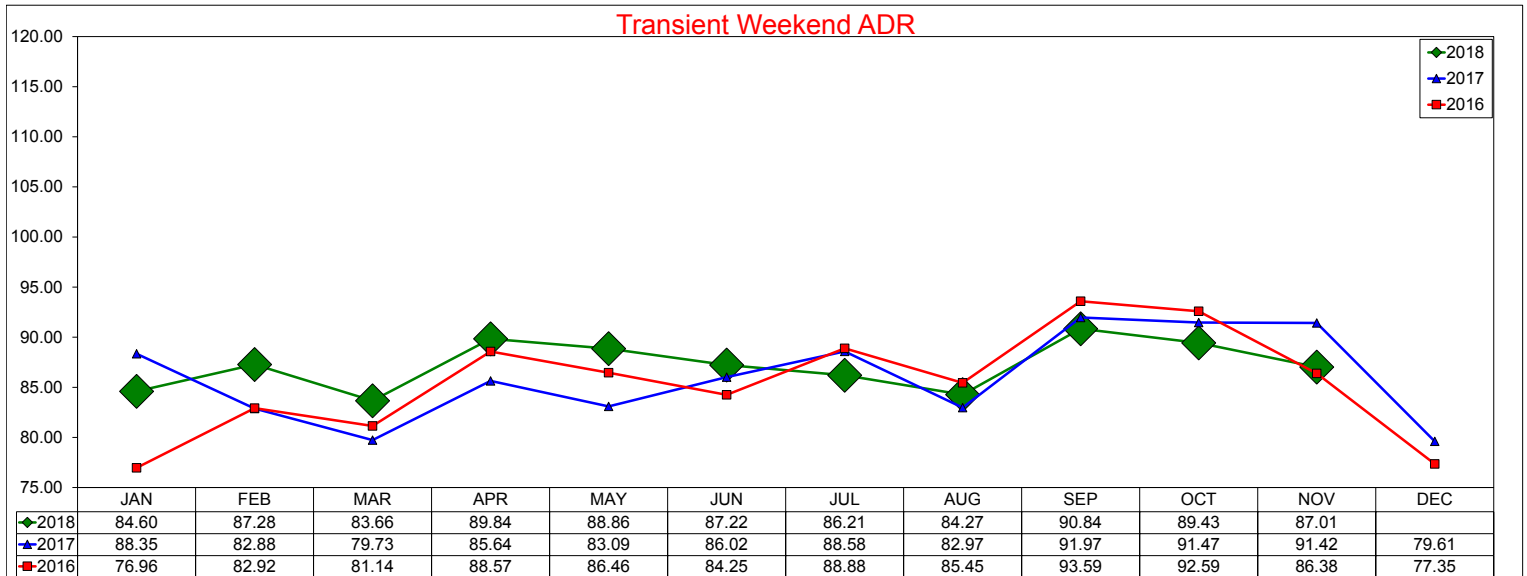


Total Weekday RevPAR



Three Year Comparison - Weekend - ADR

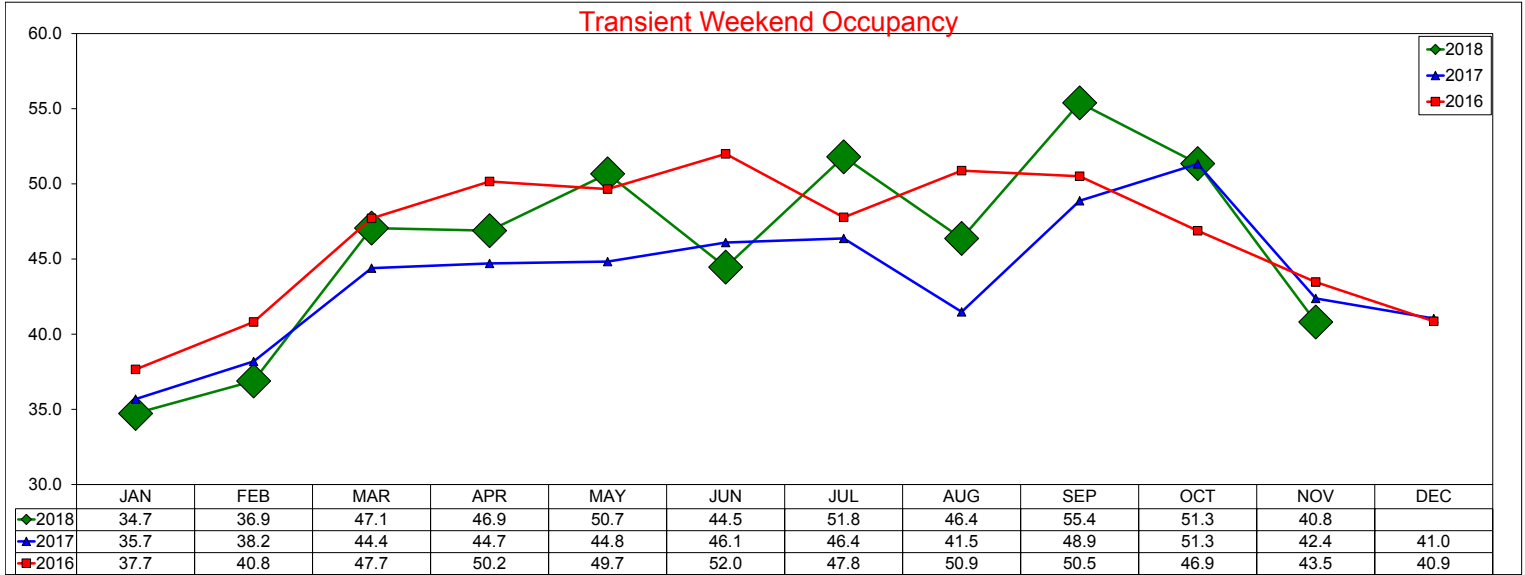
November 2018



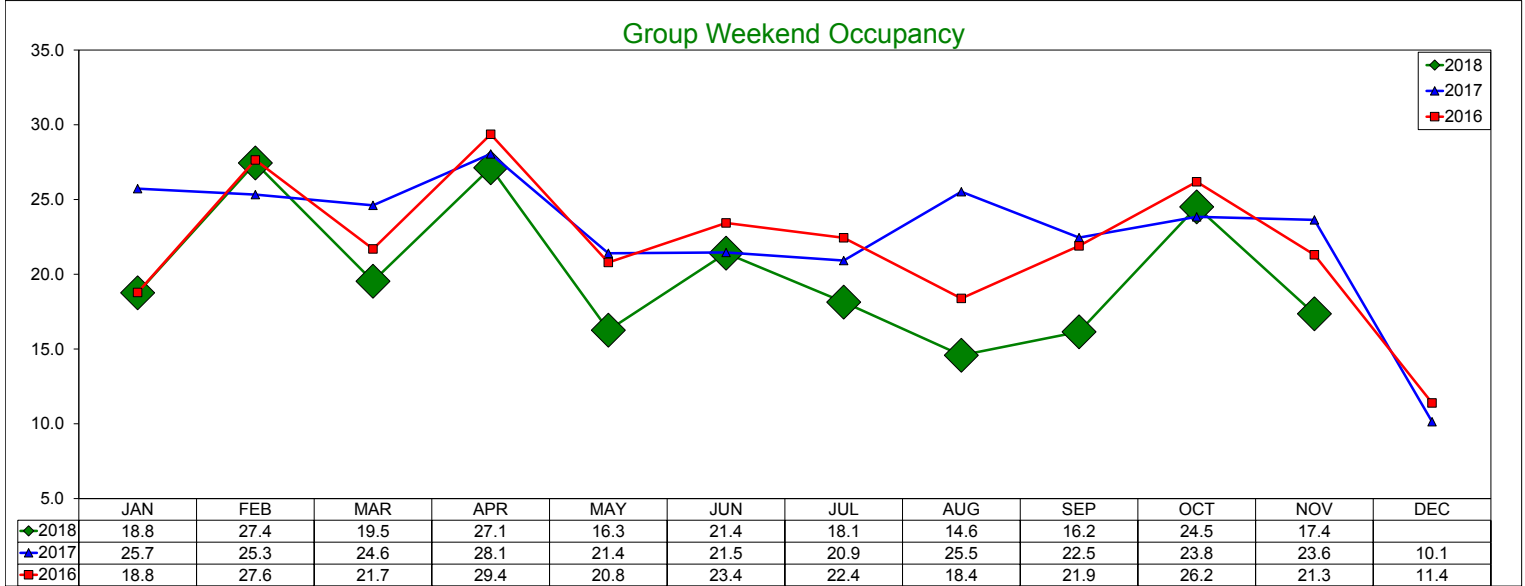
Three Year Comparison - Weekend - Occupancy

November 2018

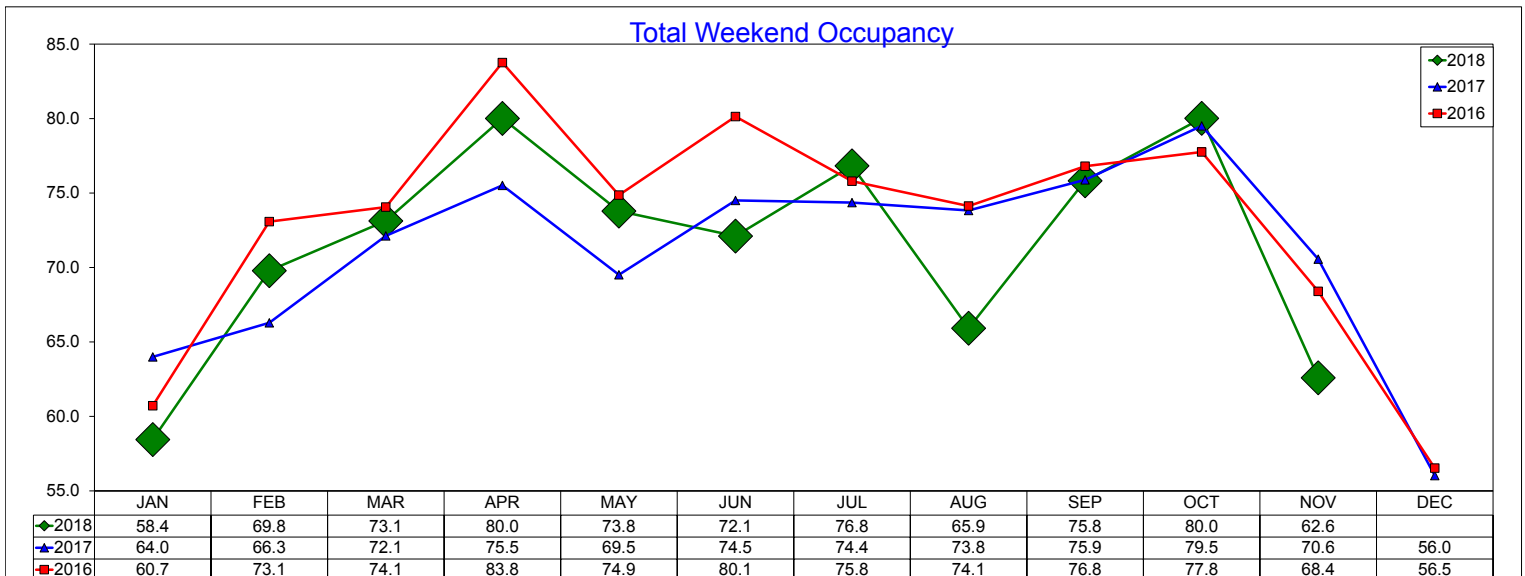
Transient Weekend Occupancy



Group Weekend Occupancy



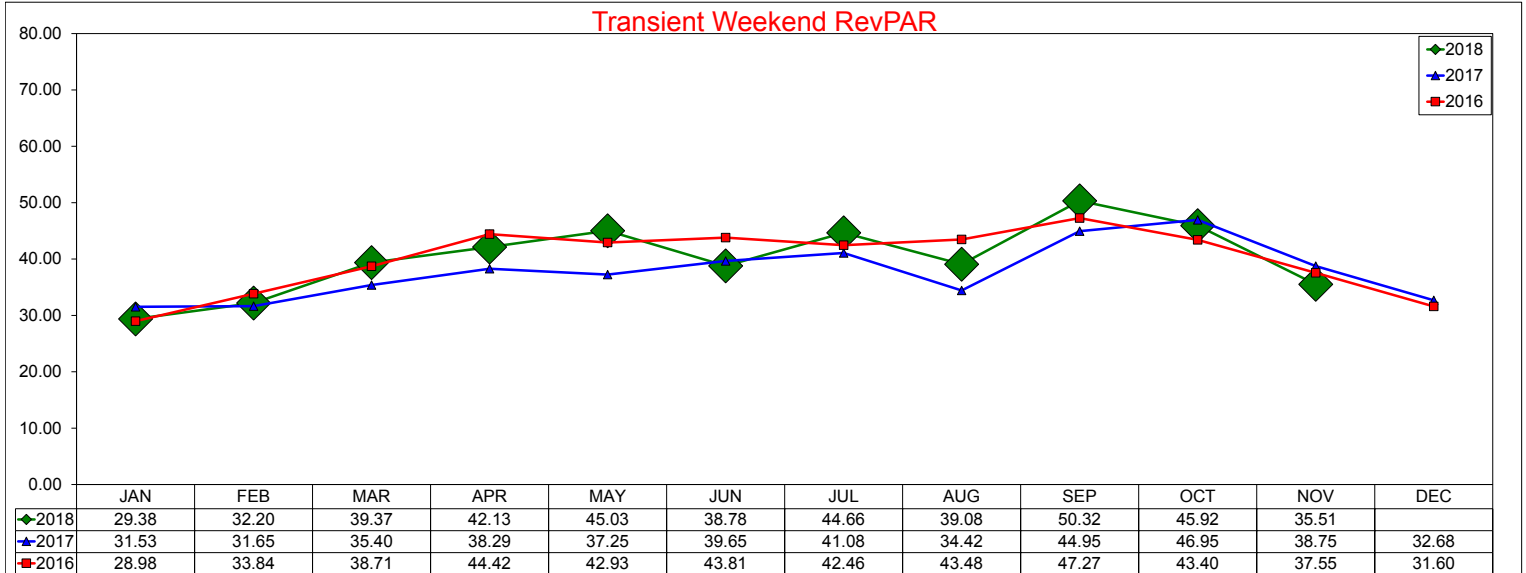
Total Weekend Occupancy



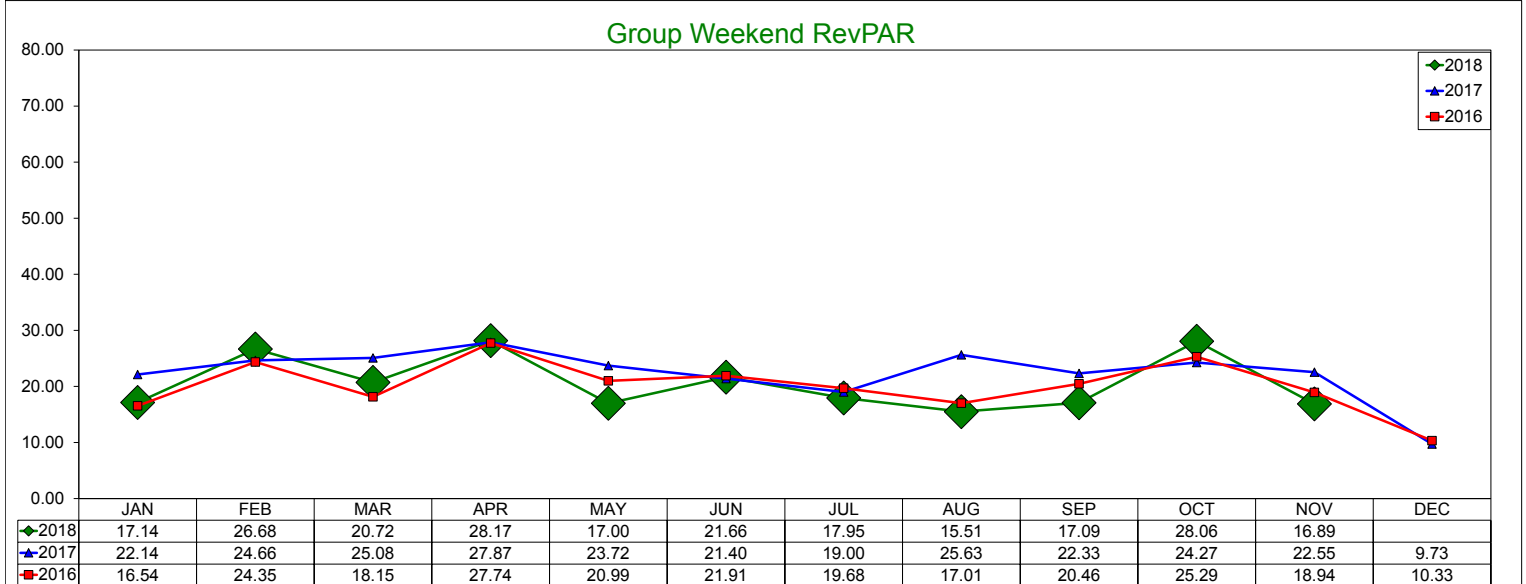
Three Year Comparison - Weekend - RevPAR

November 2018

Transient Weekend RevPAR



Group Weekend RevPAR



Total Weekend RevPAR

