Monthly & YTD AirDNA Data

October 2021

Entire Place	A.D.R.				OCCUPANCY				RevPAR			
	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg
JANUARY	152.13	-10.6%	152.13	-10.6%	46.4%	-21.8%	46.4%	-21.8%	70.64	-30.1%	70.64	-30.1%
FEBRUARY	178.14	-1.5%	163.01	-7.4%	52.8%	-26.4%	48.9%	-25.3%	94.11	-27.5%	79.73	-30.8%
MAR	190.52	14.4%	174.31	1.0%	59.8%	0.6%	52.9%	-16.3%	113.92	15.1%	92.15	-15.5%
APRIL	214.81	17.6%	188.30	7.8%	64.3%	7.7%	56.3%	-9.8%	138.07	26.7%	106.05	-2.7%
MAY	211.07	24.9%	193.72	11.6%	65.8%	-1.5%	58.3%	-7.8%	138.86	23.0%	112.97	2.9%
JUNE	225.42	32.6%	198.70	14.9%	64.8%	3.8%	59.2%	-6.1%	146.04	37.6%	117.72	7.9%
JULY	243.57	26.1%	205.63	16.7%	66.9%	8.0%	60.3%	-4.2%	162.84	36.2%	124.00	11.8%
AUGUST	222.33	18.8%	207.58	17.0%	58.1%	0.0%	60.0%	-3.7%	129.11	18.8%	124.62	12.7%
SEPTEMBER	269.08	51.9%	214.72	21.1%	60.8%	11.1%	60.1%	-2.4%	163.63	68.7%	129.10	18.1%
OCTOBER	225.91	17.9%	215.99	21.1%	56.1%	13.6%	59.6%	-1.6%	126.67	33.9%	128.81	19.2%
NOVEMBER												
DECEMBER												

Hotel Comparable	A.D.R.				OCCUPANCY				RevPAR			
	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg
JANUARY	81.51	-17.1%	81.51	-17.1%	46.2%	-22.8%	46.2%	-22.8%	37.63	-36.0%	37.63	-36.0%
FEBRUARY	97.10	-9.3%	88.25	-14.4%	54.9%	-25.9%	49.6%	-25.9%	53.26	-32.8%	43.73	-36.5%
MAR	93.70	-12.1%	90.38	-13.5%	58.9%	-5.8%	52.8%	-18.8%	55.14	-17.1%	47.75	-29.7%
APRIL	95.58	-10.3%	92.05	-12.3%	61.2%	0.4%	55.3%	-13.8%	58.53	-9.9%	50.86	-24.4%
MAY	101.75	-0.5%	94.19	-9.7%	65.2%	-9.8%	57.2%	-13.2%	66.33	-10.2%	53.86	-21.6%
JUNE	104.99	8.6%	95.80	-6.8%	60.9%	-2.2%	57.7%	-11.4%	63.94	6.1%	55.28	-17.5%
JULY	105.77	-0.2%	97.26	-5.9%	63.5%	4.5%	58.5%	-9.2%	67.20	4.3%	56.89	-14.5%
AUGUST	103.72	4.6%	97.99	-4.8%	62.9%	8.7%	59.0%	-7.4%	65.29	13.7%	57.78	-11.8%
SEPTEMBER	109.53	13.6%	99.37	-2.9%	63.2%	14.1%	59.4%	-5.5%	69.21	29.6%	59.06	-8.3%
OCTOBER	111.14	17.2%	100.79	-1.1%	59.2%	24.0%	59.4%	-3.8%	65.77	45.3%	59.87	-4.9%
NOVEMBER												
DECEMBER												

Note: The "Change %" column refers to the change from the prior year's figure.

AirDNA - Entire Place

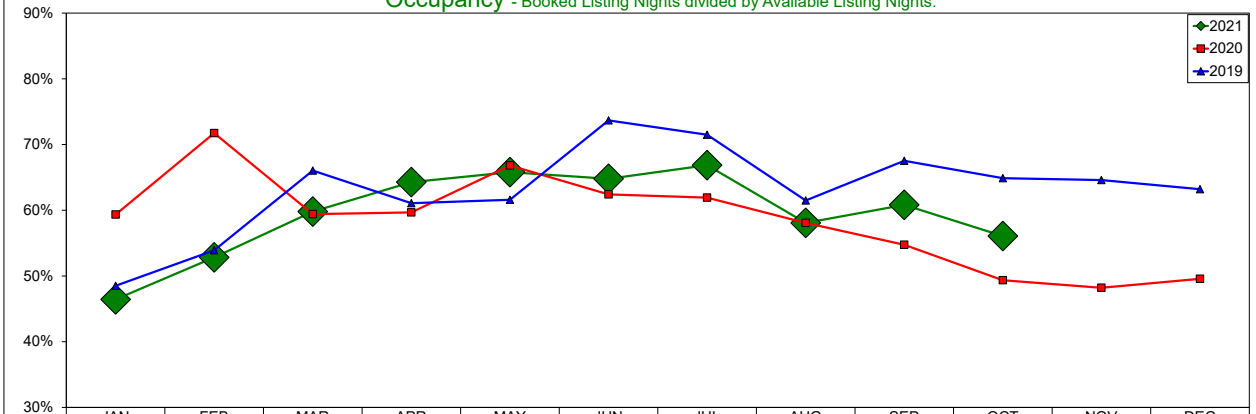
October 2021

Entire Place (one or more bedroom) Rentals - Excludes Shared Rooms & Private Rooms

Average Daily Rate - charged per booked entire place listing. ADR includes cleaning fees but not other Airbnb service fees or taxes

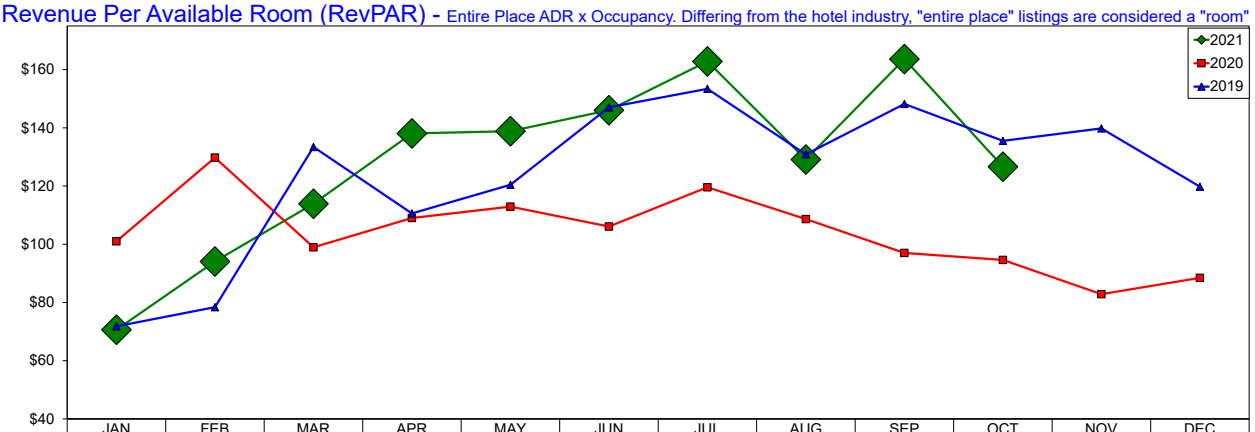
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	$152.13	$178.14	$190.52	$214.81	$211.07	$225.42	$243.57	$222.33	$269.08	$225.91		
2020	$170.21	$180.89	$166.55	$182.68	$168.99	$170.01	$193.10	$187.08	$177.19	$191.68	$171.86	$178.42
2019	$148.03	$145.41	$202.06	$181.03	$195.54	$199.59	$214.55	$212.86	$219.47	$208.91	$216.44	$189.56

Occupancy - Booked Listing Nights divided by Available Listing Nights.



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	46.4%	52.8%	59.8%	64.3%	65.8%	64.8%	66.9%	58.1%	60.8%	56.1%		
2020	59.3%	71.7%	59.4%	59.7%	66.8%	62.4%	61.9%	58.1%	54.7%	49.4%	48.2%	49.6%
2019	48.5%	53.9%	66.0%	61.1%	61.6%	73.7%	71.5%	61.5%	67.5%	64.9%	64.6%	63.2%

Revenue Per Available Room (RevPAR) - Entire Place ADR x Occupancy. Differing from the hotel industry, "entire place" listings are considered a "room"



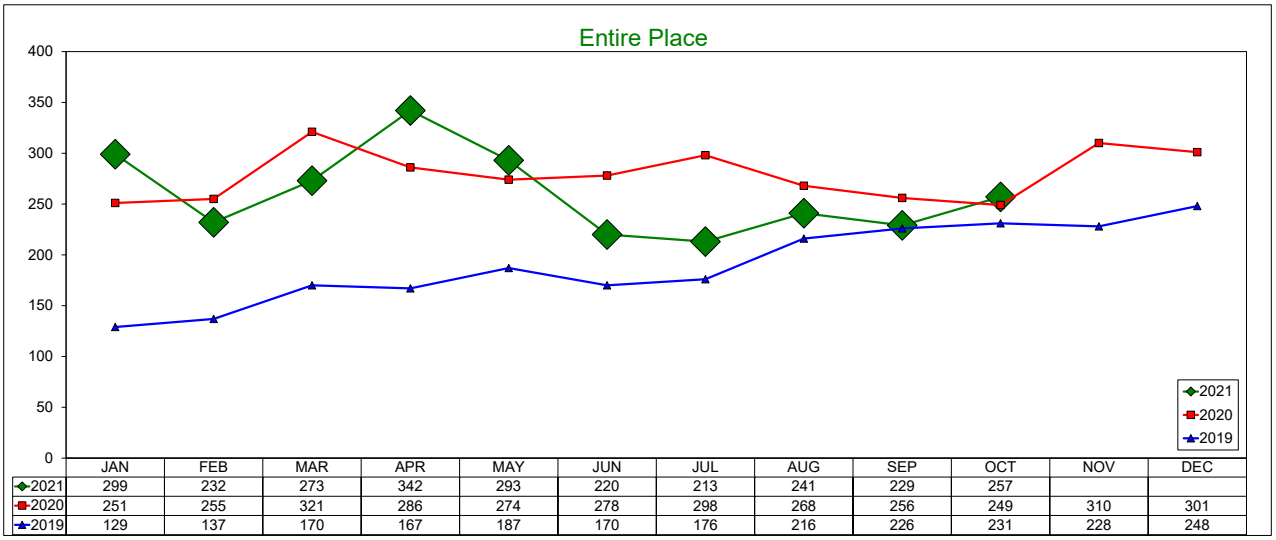
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	$70.64	$94.11	$113.92	$138.07	$138.86	$146.04	$162.84	$129.11	$163.63	$126.67		
2020	$101.02	$129.76	$98.96	$109.01	$112.93	$106.11	$119.57	$108.65	$97.01	$94.61	$82.85	$88.45
2019	$71.81	$78.39	$133.44	$110.58	$120.45	$147.04	$153.40	$130.87	$148.20	$135.54	$139.81	$119.81

AirDNA - Total Available Listings

October 2021

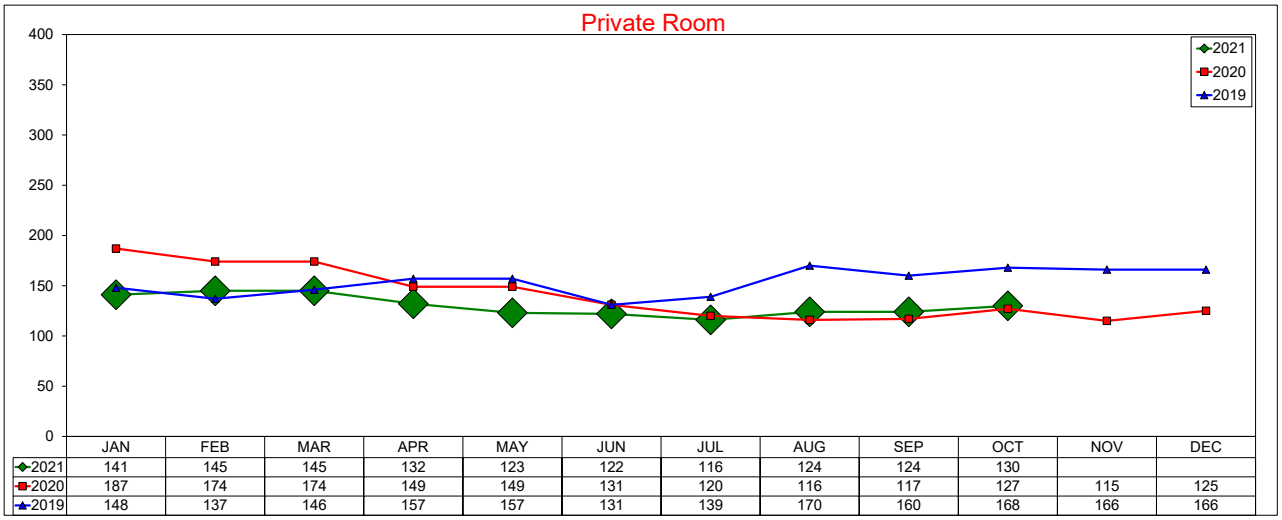
The count of Airbnb listings that were advertised for rent during the month or had a booked day in the month

Entire Place



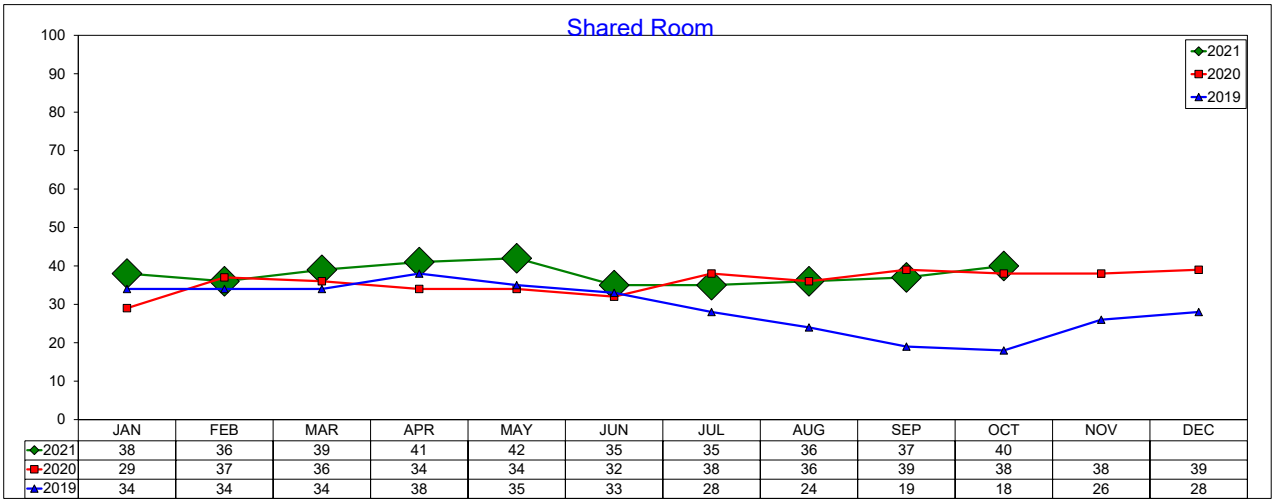
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	299	232	273	342	293	220	213	241	229	257		
2020	251	255	321	286	274	278	298	268	256	249	310	301
2019	129	137	170	167	187	170	176	216	226	231	228	248

Private Room



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	141	145	145	132	123	122	116	124	124	130		
2020	187	174	174	149	149	131	120	116	117	127	115	125
2019	148	137	146	157	157	131	139	170	160	168	166	166

Shared Room



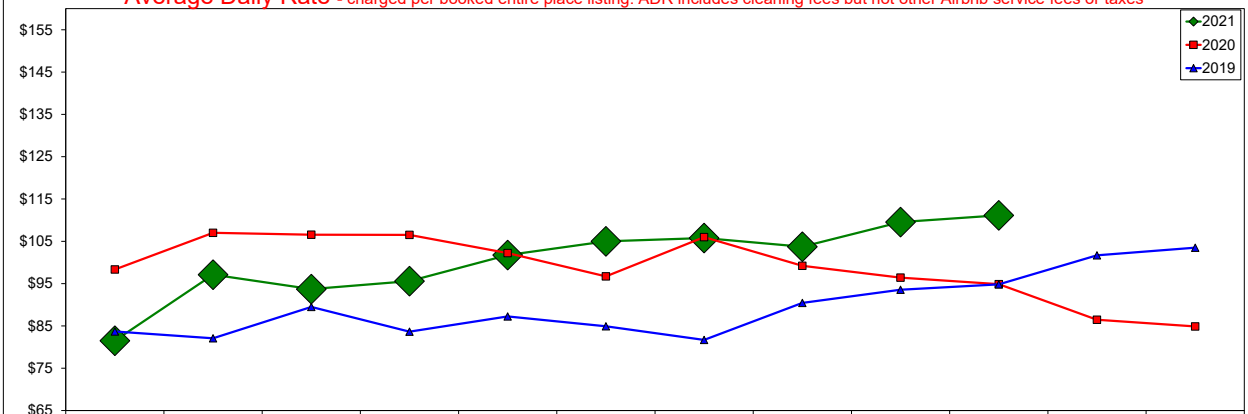
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	38	36	39	41	42	35	35	36	37	40		
2020	29	37	36	34	34	32	38	36	39	38	38	39
2019	34	34	34	38	35	33	28	24	19	18	26	28

AirDNA - Hotel Comparable Subset

October 2021

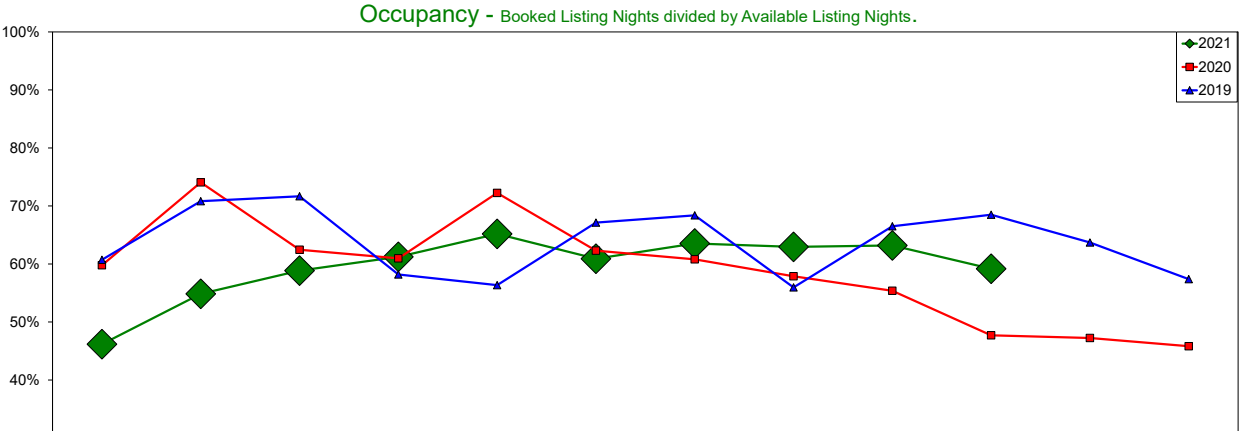
Studio and one bedroom entire place rentals only. AirDNA believes these are the type of listings most likely to compete directly with hotels

Average Daily Rate - charged per booked entire place listing. ADR includes cleaning fees but not other Airbnb service fees or taxes



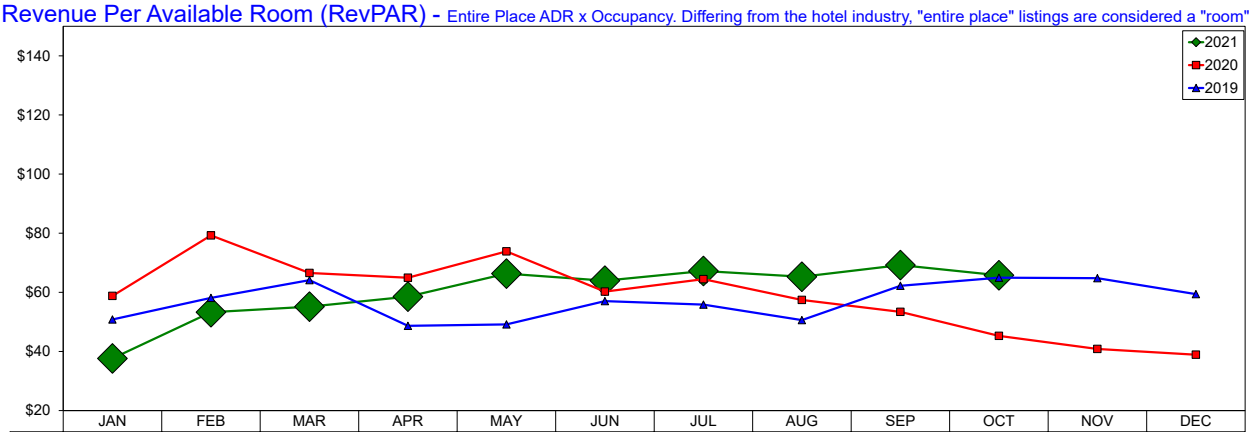
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	$81.51	$97.10	$93.70	$95.58	$101.75	$104.99	$105.77	$103.72	$109.53	$111.14		
2020	$98.35	$107.01	$106.55	$106.52	$102.22	$96.71	$105.99	$99.20	$96.42	$94.86	$86.45	$84.88
2019	$83.69	$82.08	$89.48	$83.64	$87.24	$84.92	$81.69	$90.44	$93.55	$94.83	$101.69	$103.50

Occupancy - Booked Listing Nights divided by Available Listing Nights.



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	46.2%	54.9%	58.9%	61.2%	65.2%	60.9%	63.5%	62.9%	63.2%	59.2%		
2020	59.8%	74.1%	62.5%	61.0%	72.2%	62.3%	60.8%	57.9%	55.4%	47.7%	47.2%	45.8%
2019	60.7%	70.8%	71.7%	58.2%	56.3%	67.1%	68.4%	56.0%	66.5%	68.5%	63.7%	57.4%

Revenue Per Available Room (RevPAR) - Entire Place ADR x Occupancy. Differing from the hotel industry, "entire place" listings are considered a "room"



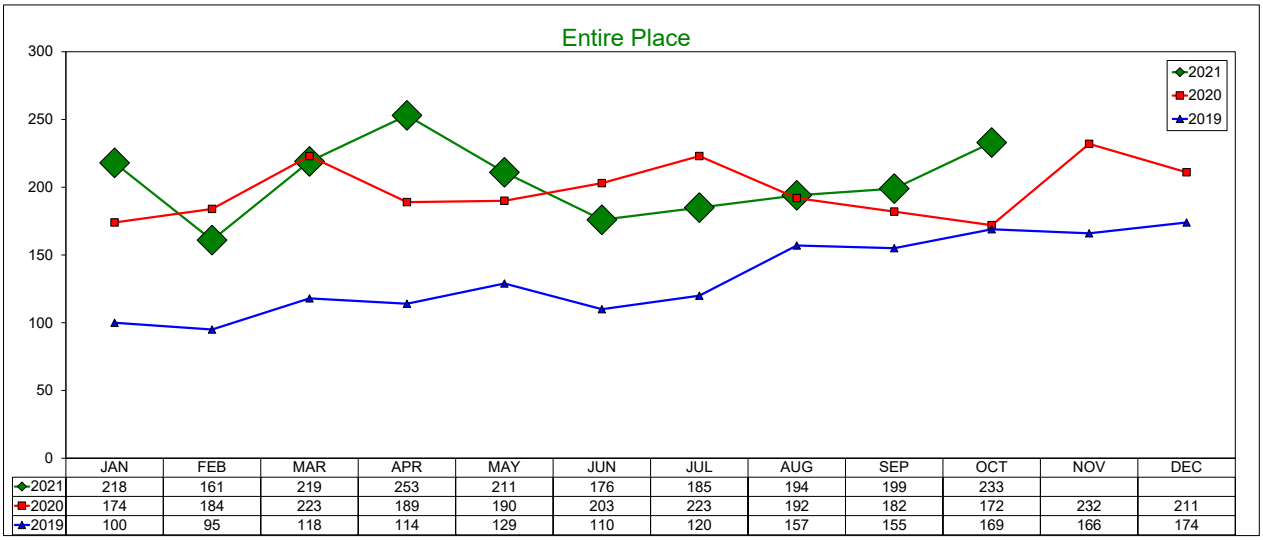
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	$37.63	$53.26	$55.14	$58.53	$66.33	$63.94	$67.20	$65.29	$69.21	$65.77		
2020	$58.79	$79.26	$66.54	$64.95	$73.85	$60.26	$64.44	$57.42	$53.40	$45.25	$40.84	$38.90
2019	$50.81	$58.14	$64.13	$48.67	$49.16	$57.02	$55.86	$50.61	$62.20	$64.95	$64.78	$59.39

AirDNA - Booked Listings

October 2021

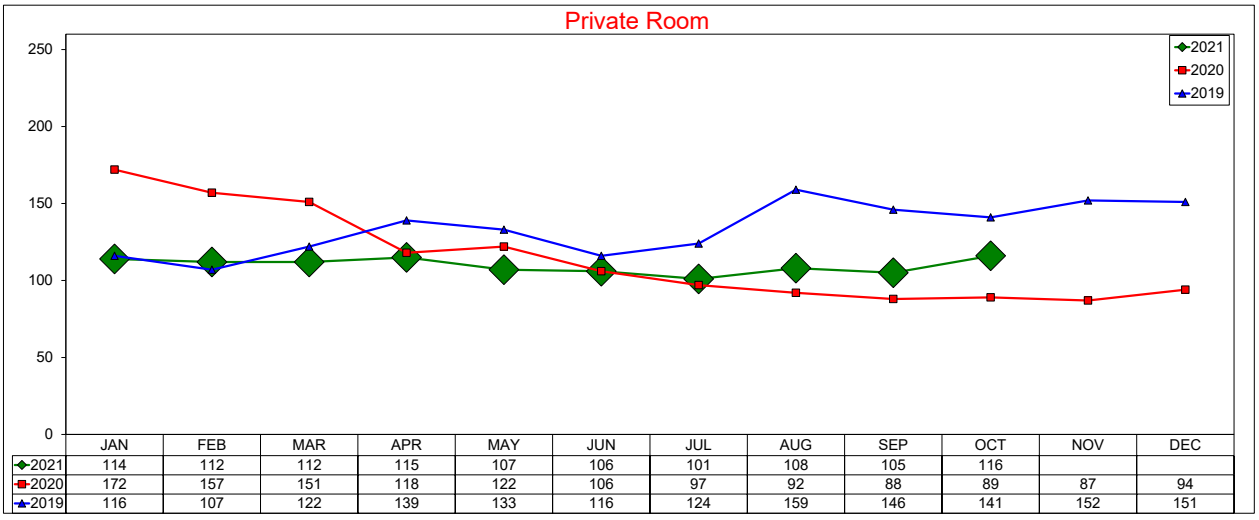
The count of Airbnb listings that had at least one booked day in the month

Entire Place



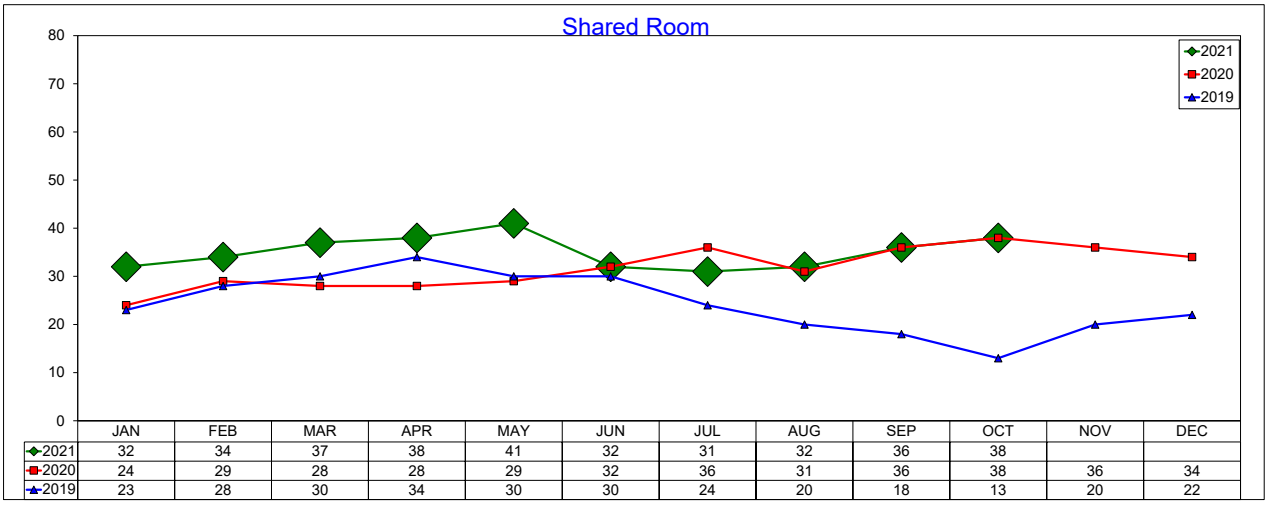
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	218	161	219	253	211	176	185	194	199	233		
2020	174	184	223	189	190	203	223	192	182	172	232	211
2019	100	95	118	114	129	110	120	157	155	169	166	174

Private Room



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	114	112	112	115	107	106	101	108	105	116		
2020	172	157	151	118	122	106	97	92	88	89	87	94
2019	116	107	122	139	133	116	124	159	146	141	152	151

Shared Room

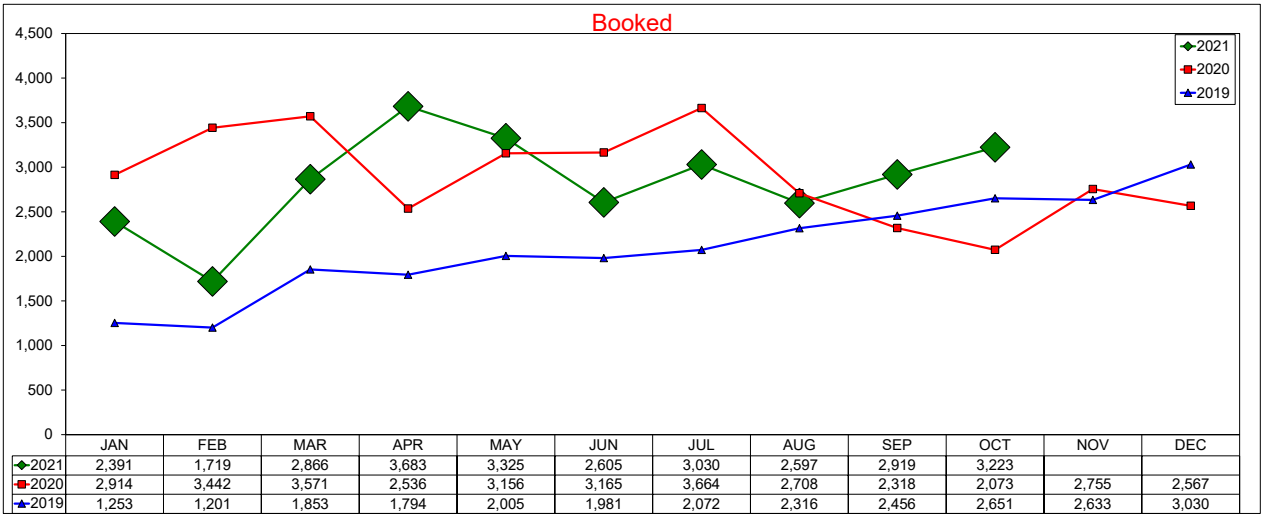


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	32	34	37	38	41	32	31	32	36	38		
2020	24	29	28	28	29	32	36	31	36	38	36	34
2019	23	28	30	34	30	30	24	20	18	13	20	22

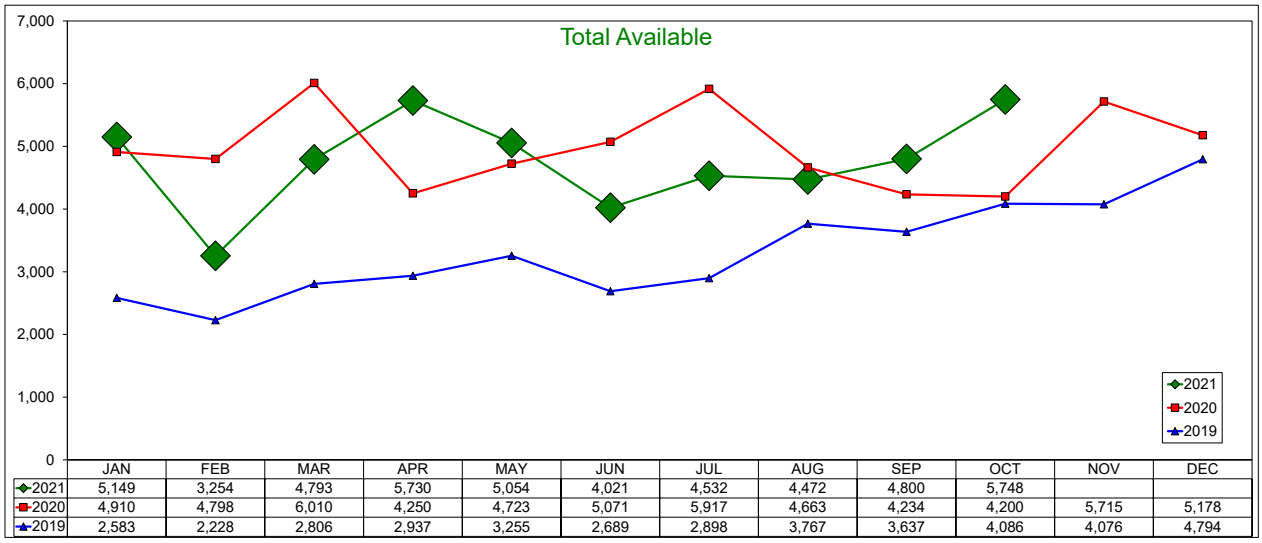
AirDNA - Listing Nights

October 2021

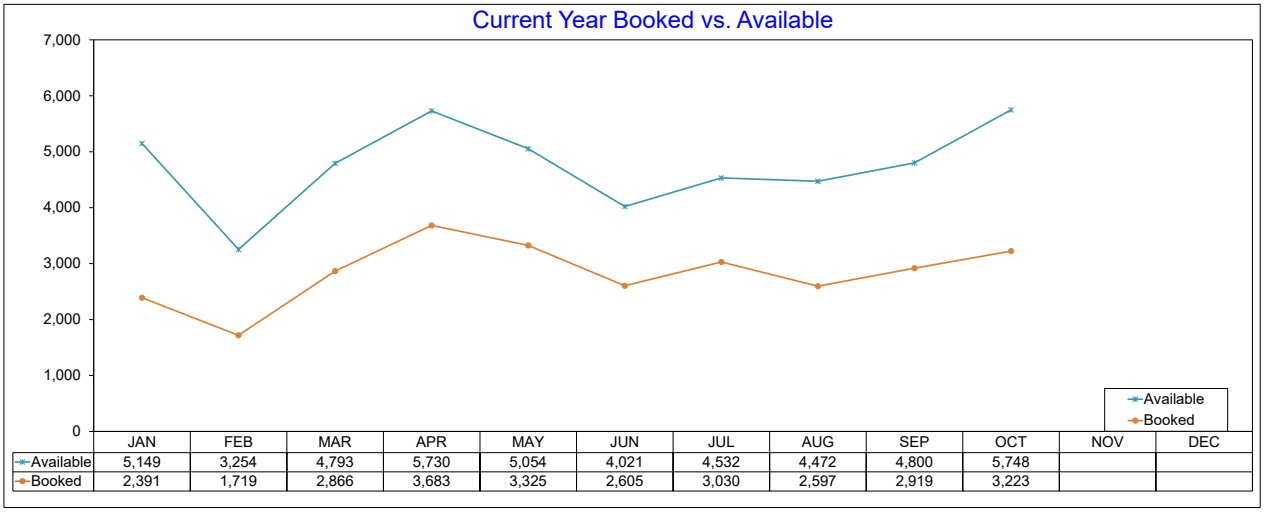
The sum of all listings that were available for rent, and had at least one booking during the month



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	2,391	1,719	2,866	3,683	3,325	2,605	3,030	2,597	2,919	3,223		
2020	2,914	3,442	3,571	2,536	3,156	3,165	3,664	2,708	2,318	2,073	2,755	2,567
2019	1,253	1,201	1,853	1,794	2,005	1,981	2,072	2,316	2,456	2,651	2,633	3,030



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	5,149	3,254	4,793	5,730	5,054	4,021	4,532	4,472	4,800	5,748		
2020	4,910	4,798	6,010	4,250	4,723	5,071	5,917	4,663	4,234	4,200	5,715	5,178
2019	2,583	2,228	2,806	2,937	3,255	2,689	2,898	3,767	3,637	4,086	4,076	4,794

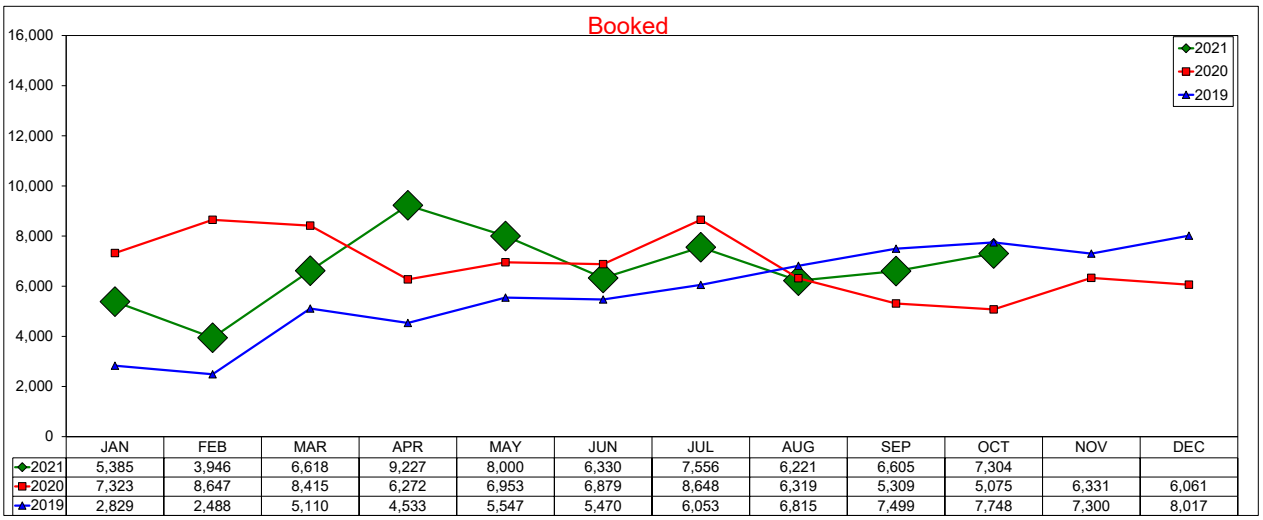


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Available	5,149	3,254	4,793	5,730	5,054	4,021	4,532	4,472	4,800	5,748		
Booked	2,391	1,719	2,866	3,683	3,325	2,605	3,030	2,597	2,919	3,223		

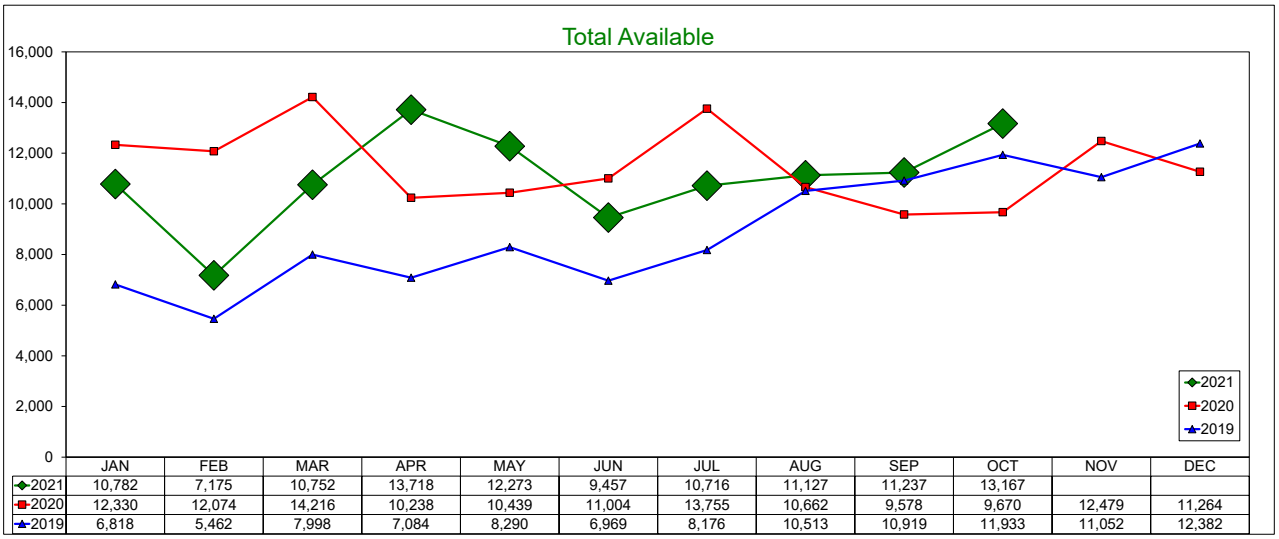
AirDNA - Room Nights - Entire Place

October 2021

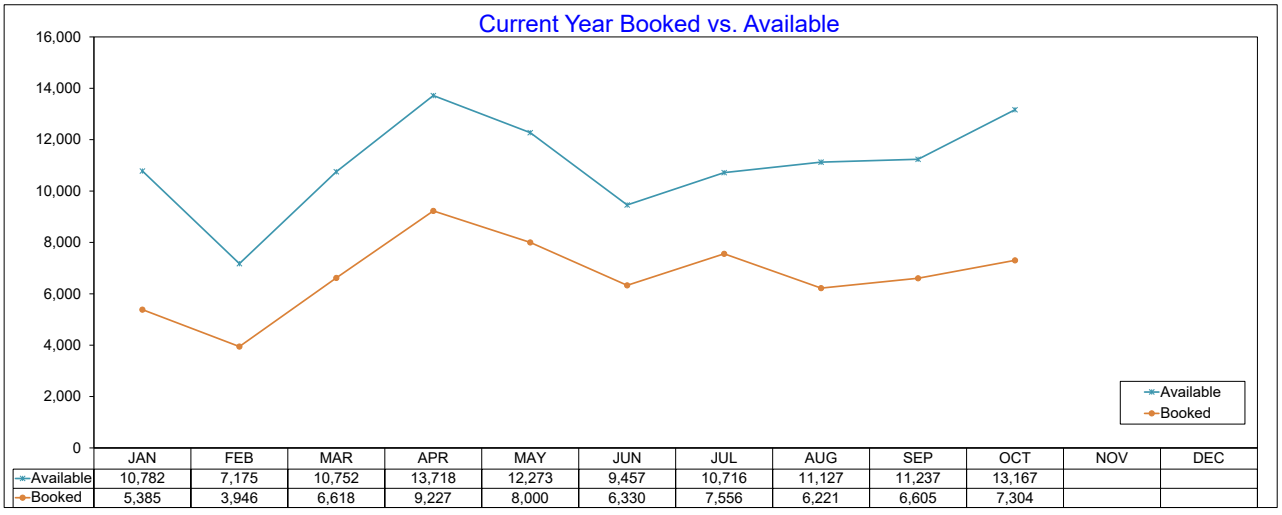
Listing Nights multiplied by the number of bedrooms in each listing



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	5,385	3,946	6,618	9,227	8,000	6,330	7,556	6,221	6,605	7,304		
2020	7,323	8,647	8,415	6,272	6,953	6,879	8,648	6,319	5,309	5,075	6,331	6,061
2019	2,829	2,488	5,110	4,533	5,547	5,470	6,053	6,815	7,499	7,748	7,300	8,017



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	10,782	7,175	10,752	13,718	12,273	9,457	10,716	11,127	11,237	13,167		
2020	12,330	12,074	14,216	10,238	10,439	11,004	13,755	10,662	9,578	9,670	12,479	11,264
2019	6,818	5,462	7,998	7,084	8,290	6,969	8,176	10,513	10,919	11,933	11,052	12,382

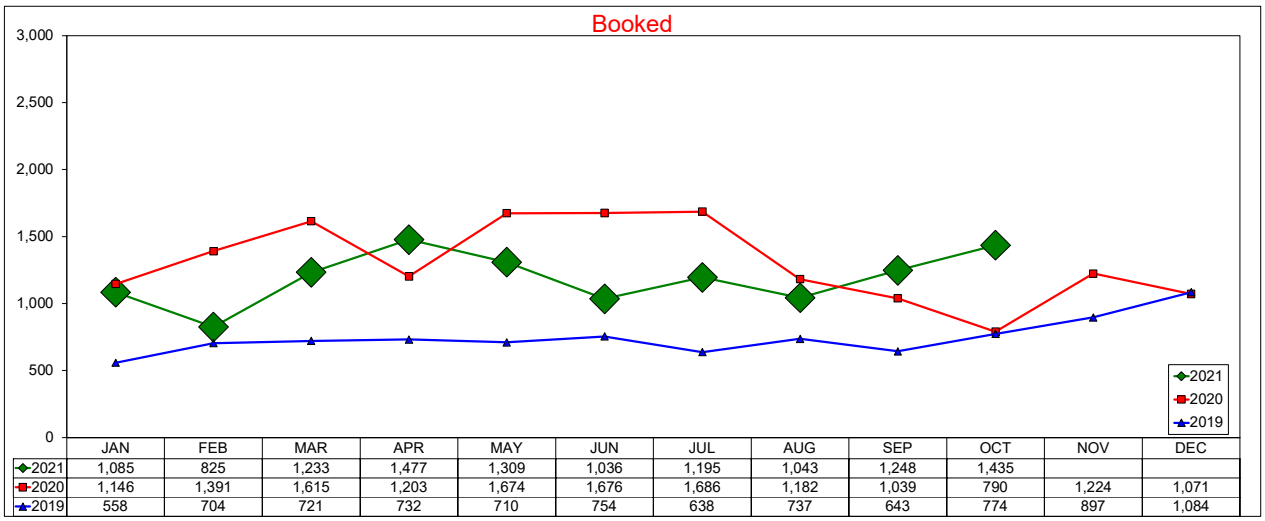


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Available	10,782	7,175	10,752	13,718	12,273	9,457	10,716	11,127	11,237	13,167		
Booked	5,385	3,946	6,618	9,227	8,000	6,330	7,556	6,221	6,605	7,304		

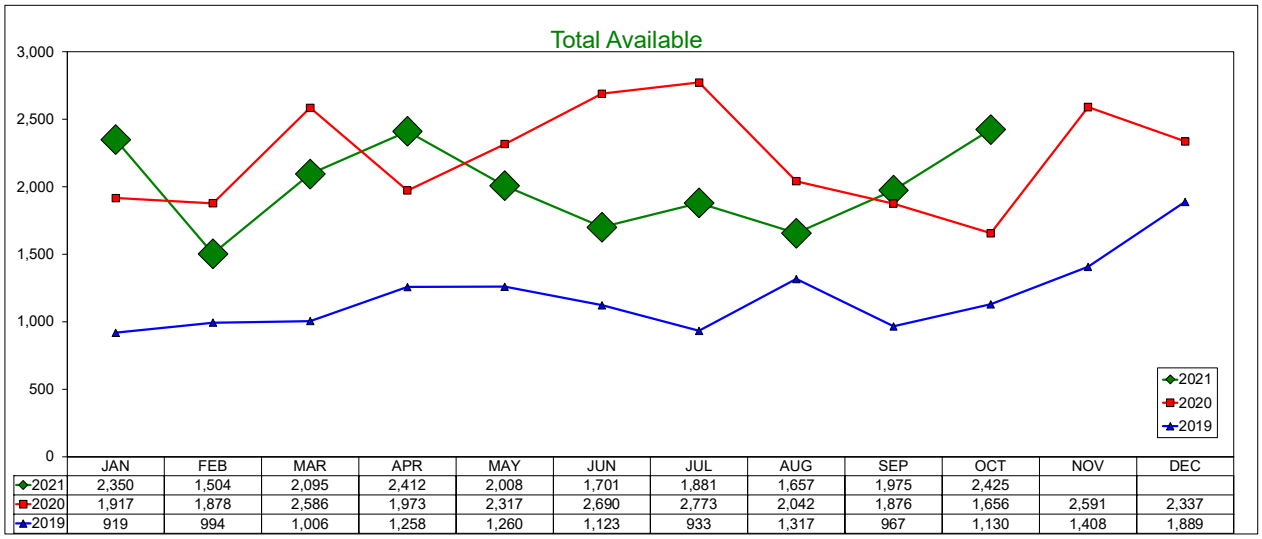
AirDNA - Room Nights - Hotel Comparable Subset

October 2021

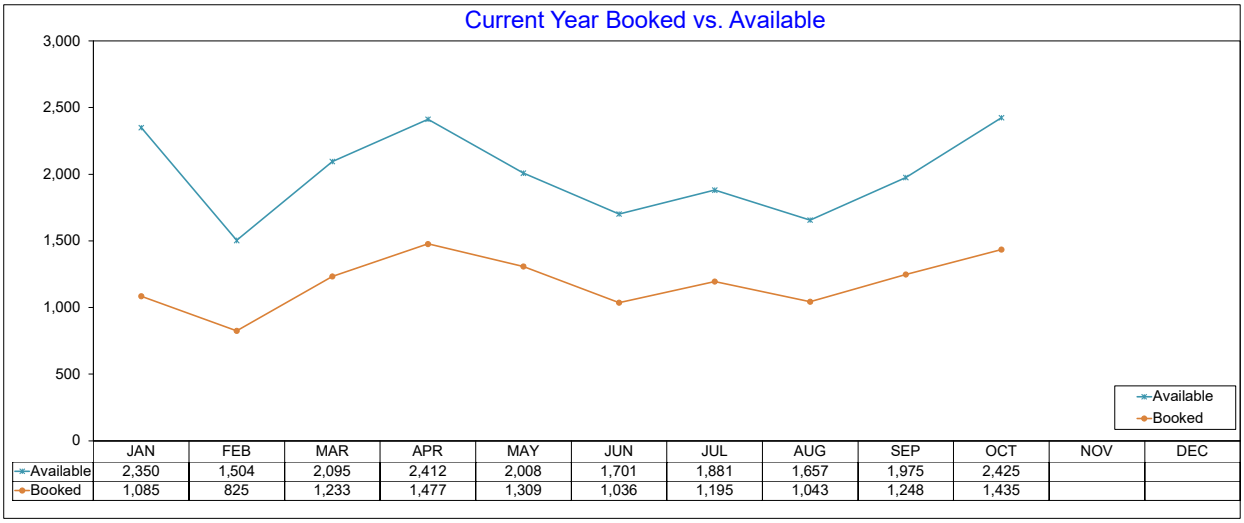
Same as Listing Nights, due to the 1:1 relationship for hotel comparable rooms being 1-bedroom or studio



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	1,085	825	1,233	1,477	1,309	1,036	1,195	1,043	1,248	1,435		
2020	1,146	1,391	1,615	1,203	1,674	1,676	1,686	1,182	1,039	790	1,224	1,071
2019	558	704	721	732	710	754	638	737	643	774	897	1,084



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2021	2,350	1,504	2,095	2,412	2,008	1,701	1,881	1,657	1,975	2,425		
2020	1,917	1,878	2,586	1,973	2,317	2,690	2,773	2,042	1,876	1,656	2,591	2,337
2019	919	994	1,006	1,258	1,260	1,123	933	1,317	967	1,130	1,408	1,889



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Available	2,350	1,504	2,095	2,412	2,008	1,701	1,881	1,657	1,975	2,425		
Booked	1,085	825	1,233	1,477	1,309	1,036	1,195	1,043	1,248	1,435		