

2023-2024 SALES TERRITORIES & RESPONSIBILITIES

Lori Fojtasek
Vice President of Sales & Services
972-401-7711
lfojtasek@irvingtexas.com

Cheryl Hopkins
National Corporate Sales Manager
972-401-7712
chopkins@irvingtexas.com
Corporate A-K, Multi-Level Marketing A-K
Airlines,

Donna Groves
National Corporate Sales Manager
972-401-7713
dgroves@irvingtexas.com
Corporate L-Z, & Multi-Level Marketing L-Z

Lori Mansell
National and State Association Sales Manager
972-401-7714
lmansell@irvingtexas.com
All State and National Association except for
Sports and Religious Associations

Matt Tungett
Director of Sales/Sports Marketing Manager
972-401-7715
mtungett@irvingtexas.com
Sports, Sports Associations, Dance & Cheer
Competitions, E-Sports, All Gaming Events
(electronic or board)
Sports Packages, Sports Tour & Travel

Breanna Gallagher
National SMERF Sales Manager
972-401-7716
bgallagher@irvingtexas.com
Social Events, Political Advocacy
Organizations, Military, Military Associations,
Education, Government, Religious, Religious
Association, Fraternal, Band & Choir
Competition, Hobby & Collectors Clubs, Tour
& Travel, FIT, Con & Anime.

****Entertainment groups will be determined by the type. A for profit concert or production will go by the name of the company and will fall under corporate.**

Brenda Lopez
Sales & Service Coordinator
972-401-7719
blopez@irvingtexas.com

Wendy Foster
Senior Manager of Client
Services & Events
972-401-7717
wfoster@irvingtexas.com
Services all non-ICC groups

Kathy Levine
Manager of Client Services
& Events
972-401-7718
klevine@irvingtexas.com
Services all ICC Groups

SALES COVERAGE

When Cheryl is out – Donna covers
When Donna is out – Cheryl covers
When Breanna is out – Lori M covers
When Matt is out – Lori F covers

When Lori M is out – Breanna covers
When Lori F is out – Matt or Maura covers
When Wendy is out – Kathy & Brenda cover
When Kathy is out – Wendy & Brenda cover