JACKSON COUNTY TOURISM DEVELOPMENT AUTHORITY



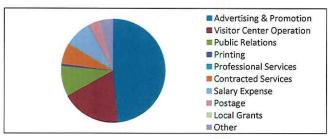
FINANCIAL REPORT February 28, 2018

JACKSON COUNTY TOURISM DEVELOPMENT AUTHORITY

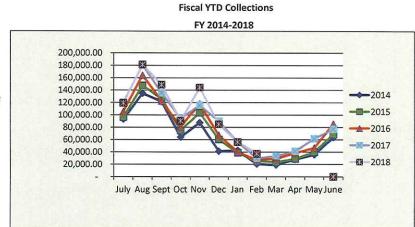
February 28, 2018

- * February Room Occupancy Tax collections totaled \$36,750.91 with \$460.00 collected for penalties. The YTD collection total is \$740,278.62 68.54% of budget. The Airbnb total was \$5,322.26.
- * 95 units reported for January rentals. The collections were up 26.75% from the same period in 2017. The total increase for the fiscal year is 4.92%.
- * The cash balance at February 2018 is \$232,219.50 and investments total \$400,000.00.
- The expenses for February were \$72,426.44. The YTD expenses totaled \$687,880.35 with encumbrances of \$10,704.10, for a combined total of \$698,584.45 60.49% of budget.

TDA Expenses as of February 28, 2018



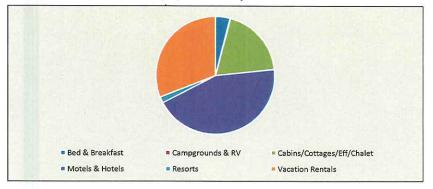
Advertising & Promotion	\$ 35,149.15
Visitor Center Operation	\$ 13,282.00
Public Relations	\$ 6,935.00
Printing	\$ 513.24
Professional Services	\$ 0=1
Contracted Services	\$ 4,675.84
Salary Expense	\$ 6,160.42
Postage	\$ 2,575.55
Local Grants	\$ 5 4 8
Other	\$ 3,135.24
	\$ 72,426.44



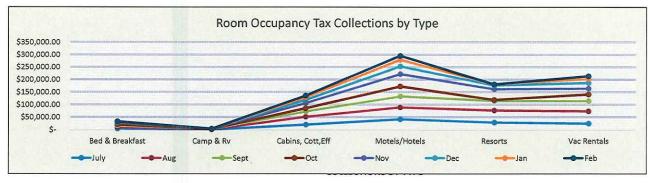
	2014		2015	2016	2017		2018
July	93,080.28		96,221.58	105,354.28	119,861.04		119,152.80
Aug	134,857.96		147,461.65	163,948.85	180,394.59		181,280.78
Sept	121,675.61		125,903.55	122,331.68	135,649.23		148,701.72
Oct	63,962.39		74,811.18	80,775.31	94,100.41		90,329.60
Nov	87,363.89		103,282.77	117,640.33	115,576.40		144,240.73
Dec	40,973.57		60,051.55	66,956.10	89,928.52		84,754.30
Jan	42,568.77		38,604.76	39,690.82	56,081.35		56,029.08
Feb	20,330.53		24,590.98	26,696.45	29,357.66		37,210.91
Mar	18,799.63		23,634.98	29,114.84	33,603.67		
Apr	27,933.10		28,549.12	37,797.19	40,794.81		
May	35,637.25		39,890.53	46,472.01	61,363.25		
June	63,411.93	_	68,723.19	85,145.38	76,932.28	_	* •
	\$ 750,594.91	\$	831,725.84	\$ 921,923.24	\$ 1,033,643.21	\$	861,699.92



Room Occupancy Tax Collections 2/28/18 for January Rentals



Bed & Breakfast	\$ 1,475.12
Campgrounds & RV	\$ 40.60
Cabins/Cottages/Eff/Chalet	\$ 7,151.38
Motels & Hotels	\$ 16,385.83
Resorts	\$ 628.29
Vacation Rentals	\$ 11,529.69
\$ 37,210.91	



	Be	d & Breakfast	Camp & Rv	C	abins, Cott,Eff	N	lotels/Hotels	Resorts	33	Vac Rentals	Totals
July	\$	4,034.58	\$ 505.70	\$	19,861.86	\$	41,320.18	\$ 28,727.56	\$	24,702.92	\$ 119,152.80
Aug	\$	5,724.07	\$ 844.59	\$	30,938.30	\$	47,013.89	\$ 47,896.19	\$	48,863.74	\$ 181,280.78
Sept	\$	5,598.75	\$ 963.23	\$	20,865.35	\$	43,922.02	\$ 37,259.68	\$	40,092.69	\$ 148,701.72
Oct	\$	4,532.33	\$ 668.94	\$	13,206.20	\$	39,994.09	\$ 4,900.52	\$	27,027.52	\$ 90,329.60
Nov	\$	7,851.59	\$ 791.26	\$	20,299.23	\$	49,531.35	\$ 42,372.15	\$	23,395.15	\$ 144,240.73
Dec	\$	3,175.01	\$ 137.61	\$	13,093.23	\$	30,682.07	\$ 15,323.80	\$	22,342.58	\$ 84,754.30
Jan	\$	451.03	\$ 104.31	\$	10,020.71	\$	26,285.17	\$ 3,636.33	\$	15,531.53	\$ 56,029.08
Feb	\$	1,475.12	\$ 40.60	\$	7,151.38	\$	16,385.83	\$ 628.29	\$	11,529.69	\$ 37,210.91
March											\$ 18
April											\$ 8 7 8
May											\$ -
June	\$	51	\$ 12	\$	17 <u>2</u> 5	\$	°⊒Y	\$ 	\$	25	\$ (re)
	\$	32,842.48	\$ 4,056.24	\$	135,436.26	\$	295,134.60	\$ 180,744.52	\$	213,485.82	\$ 861,699.92
% By Type		3.81%	0.47%		15.72%		34.25%	20.98%		24.77%	100.00%

Olar Control	JACKSON COUNTY TOURISM DEVELOPMENT AUTHORITY
ON	TOTAL ROOM OCCUPANCY TAX COLLECTIONS BY MONTH
	TO THE ROOM OCCUPANTO THE COLLEGISTIC DE MONTH

Month	Tax Collected	# Units Reporting	% of Inc/Dec		
July-2016		165	10%		
July-2017	\$ 118,801.30	<u>163</u>	-0.88%		
	\$ (1,059.74)	(2)			
August-2016	\$ 180,394.59	172	9%		
August-2017	\$ 181,280.78	<u>175</u>	0.49%		
	\$ 886.19	3			
September-2016	\$ 135,649.23	168	3%		
September-2017	\$ 148,701.72	<u>161</u>	9.62%		
	\$ 13,052.49	-7			
October-2016	\$ 94,100.41	154	4%		
October-2017	\$ 90,329.60	<u>160</u>	-4.01%		
	\$ (3,770.81)	6			
November-2016	\$ 115,576.40	158	1%		
November-2017	\$ 144,240.73	<u>159</u>	24.80%		
	\$ 28,664.33	1	Mile obtails common discount		
December-2016	\$ 89,928.52	137	-10%		
December-2017	\$ 84,754.30	148	-5.75%		
2000111001 2021	\$ (5,174.22)	11	0.7070		
January-2017	\$ 56,081.35	114	18%		
January-2018	\$ 56,029.08	119	-0.09%		
January-2018	\$ (52.27)	5	0.0370		
February-2017	\$ 29,357.66	89	15%		
February-2018	\$ 37,210.91	<u>95</u>	26.75%		
	\$ 7,853.25	6			
March-2017	\$ 33,603.67	86	4%		
March-2018	\$ -	<u>0</u>	-100.00%		
	\$ (33,603.67)	-86			
April-2017	\$ 40,794.81	90	95%		
April-2018	\$ -	<u>0</u>	-100.00%		
	\$ (40,794.81)	-90			
May-2017	\$ 61,363.25	119	35%		
May-2018	\$ -	<u>0</u>	-100.00%		
	\$ (61,363.25)	-119			
June-2017	\$ 76,932.28	136	15%		
June-2018	\$ -	<u>0</u>	-100.00%		
	\$ (76,932.28)	-136			
FYTD 2017	\$ 1,033,643.21				
	\$ 861,348.42				