

Year in Review 2021



2.2 Million

Overnight Trips to Kelowna

+18.2%



829,804

Passengers through YLW

+12.4%



\$98.3 Million

Room Revenue (Hotel + Online Platforms) (Jan – Oct 2021)

+32.8%



46.9%

Average Hotel Occupancy

+6 pp

\$169.6

Average Daily Rate (ADR)

+10.2%

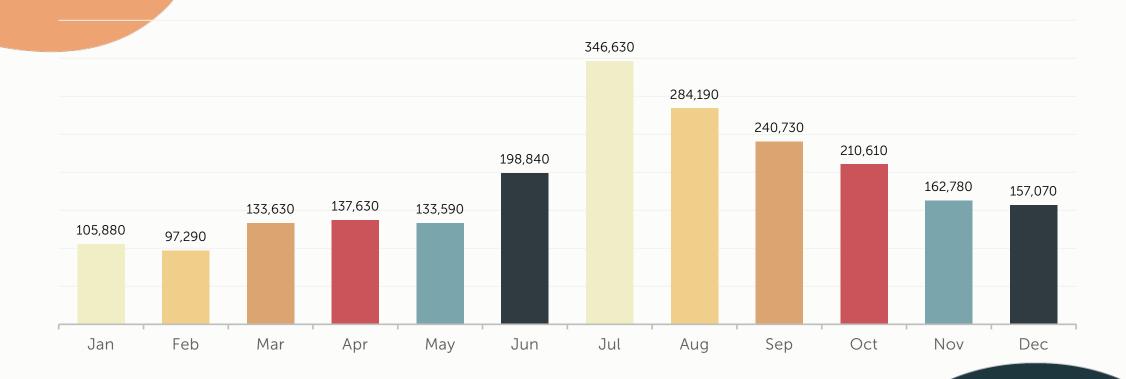
\$79.5

Revenue Per Available Room (RevPAR)

+26.4%



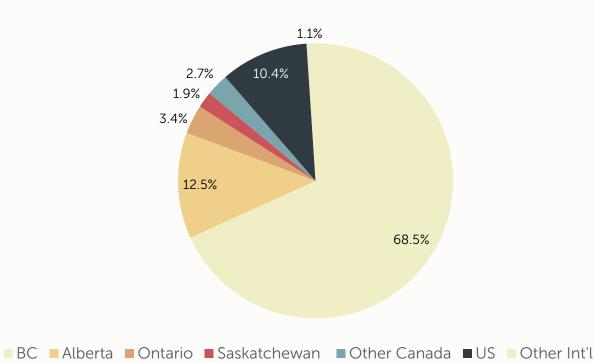
Overnight Trips 2021





Source: Telus Insights. TELUS has implemented industry-leading Privacy by Design standards to ensure that privacy is not compromised. All the data analyzed by TELUS Insights is strongly de-identified, meaning it cannot be traced back to an individual. It is also aggregated into large data pools to reveal mass-movement patterns and trends, and extrapolated to be representative of the total Canadian population as a further means of ensuring that privacy is fully protected at all times. For further information, please visit: telus.com/insights or email

Visitor Origin 2021





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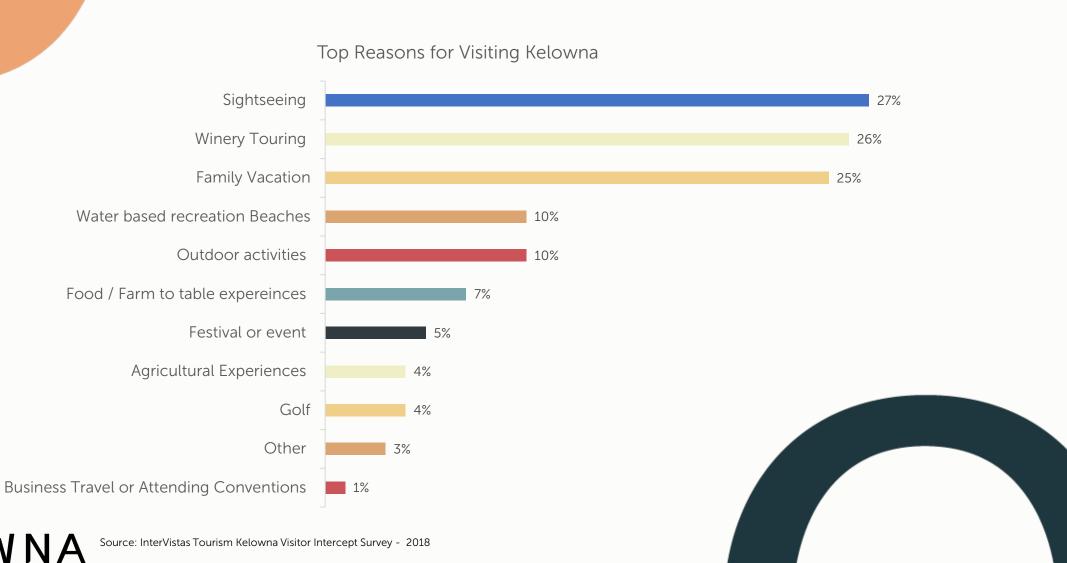
Visitor Profile Information





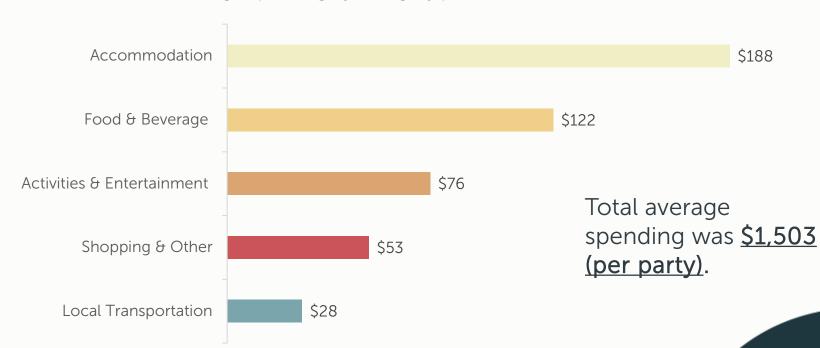
Visitor Information

_TOURISM



Visitor Information

Average Spending by Category per Visitor





Source: InterVistas Tourism Kelowna Visitor Intercept Survey - 2018

Economic Impact





2018/19 Economic Impact Summary

Kelowna & Central Okanagan

\$2.1 Billion

Total economic output



\$1 Billion

Total GDP









BC Wine Industry: Economic Impact

\$2.8 Billion

Total economic output



\$312 Million

Tax Revenue Generated









Wine Industry in Kelowna

+44 Wineries

In Kelowna & Area



+185 Wineries

In the Okanagan Valley



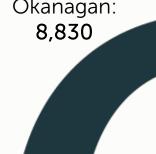
The Okanagan accounts for **84%** of BC's vineyard acreage



Average growing days in the Kelowna area: **1,330**



Acres of vines in the Okanagan: 8,830





BC Golf Industry: Economic Impact

\$2.3 Billion

In household income



\$3.7 Billion

Towards BC's GDP











Golf Industry in Kelowna



19 Golf Courses



18-Hole 17 Golf Courses



9 Championship Courses



9-Hole
2 Golf Courses



324 Golf Holes



+100,000
Yards of golf courses



