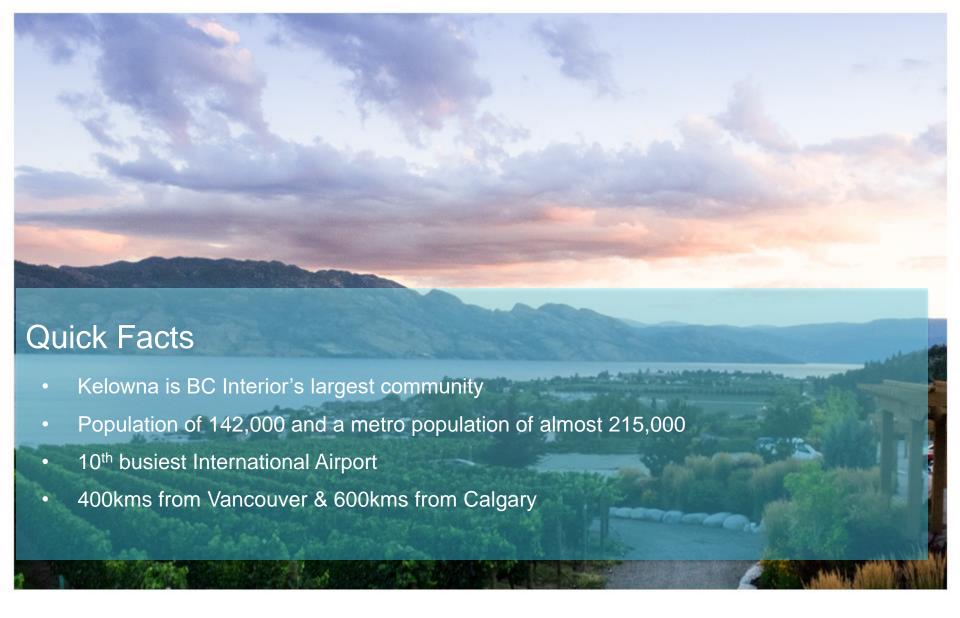


#### 2019 FACTS & FIGURES







#### Year in Review 2019



Occupancy

65.7%

+2.1 pp

**ADR** 

\$159.2

+3.6%

**RevPAR** 

\$104.6

+6.9%

Total
Overnight
Visitors
1.8M

\$104 Million

(2018)

Room Revenue +2.5%

+3836

Guest rooms

4.5 nights

Average Length of Stay

Source: CBRE Limited with reproduction and use of information subject to CBRE Limited Disclaimer / Terms of Use as detailed at <a href="https://www.cbre.ca">www.cbre.ca</a>

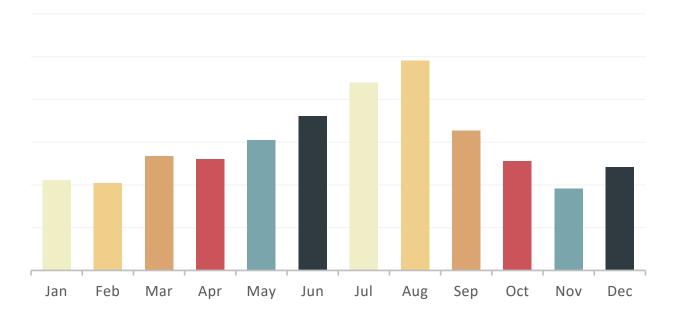
BC Stats - https://www2.gov.bc.ca/gov/content/data/statistics/business-industry-trade/industry/tourism



#### Visitation 2019



#### Overnight Visitor Trips to Kelowna



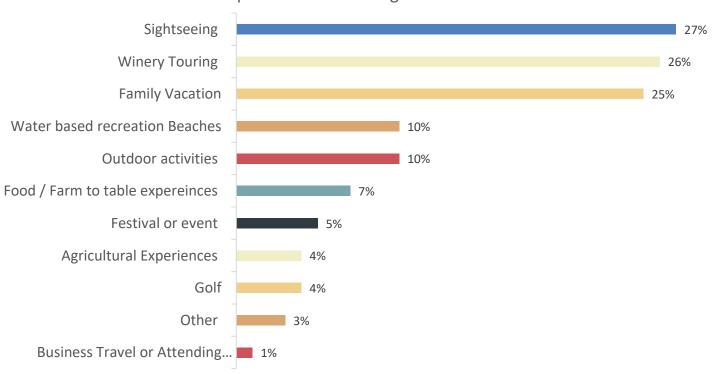
Source: Telus Insights. TELUS has implemented industry-leading Privacy by Design standards to ensure that privacy is not compromised. All the data analyzed by TELUS Insights is strongly deidentified, meaning it cannot be traced back to an individual. It is also aggregated into large data pools to reveal mass-movement patterns and trends, andextrapolated to be representative of the total Canadian population as a further means of ensuring that privacy is fully protected at all times. For further information, please visit: telus.com/insights or email



#### **Visitor Information**







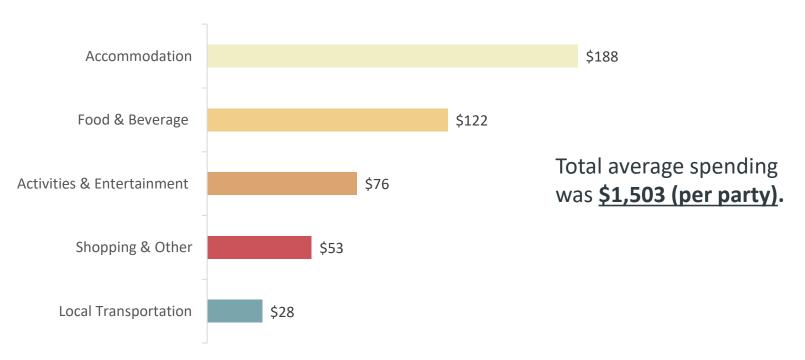
Source: InterVistas Tourism Kelowna Visitor Intercept Survey - 2018



#### **Visitor Information**



Average Spending by Category per Visitor



Source: InterVistas Tourism Kelowna Visitor Intercept Survey - 2018



#### 2016 Tourism Economic Impact

#### \$1.25 Billion total Economic Output



\$337 Million visitor **spending** 



11,890 total jobs

\$142 Million tax revenues

\$620 Million total GDP

Source: InterVistas Economic Impact of Tourism in Kelowna & the Greater Kelowna Area 2016



## Connectivity 2019



# YLW International Airport

10<sup>th</sup> busiest airport in Canada

+2 million passengers

9 Airlines servicing YLW

15
direct destinations

+ 70 flights a day

Source: YLW Statistics



## Connectivity 2019





## Meetings & Conferences



### +30 Unique Event Venues

+110,000 sq ft of meeting space

\$25.9M
Total Economic Impact

Source: Tourism Kelowna



### **Sports & Events**



+40 events a year including national & international

\$3.3M Total Economic Impact Prospera
Place:
7,000
seat arena

Source: Tourism Kelowna



## Wine Industry in Kelowna



+ 44 Wineries in the Kelowna area

185 licensed wineries in the Okanagan

5 distinct wine trails in Kelowna

Okanagan accounts for 84% of BC's vineyard acreage

Average growing days in the Kelowna area: 1,330

8,830
acres
of vines in the
Okanagan

Source: Wine BC



## **BC** Wine Industry



#### **Economic Impact**

\$2.8 billion Economic Impact

12,000 jobs created

929 vineyards with more than 10,260 acres of planted land

1 Million visitors to BC Wineries

\$312 million in Tax Revenue

BC Wine Industry Tourism generated

\$246 million in revenue

Source: Economic: The Economic Impact of the Wine and Grape Industry in Canada 2015  $\,$ 



## Golf Industry in Kelowna



19 golf courses

+2,000 hours of sun

18 Hole

Courses: 17

9 Hole Courses: 2 9

Championship Courses

324 Golf Holes

+110,000
yards of
golf
courses

Source: Tourism Kelowna



## **BC Golf Industry**



#### **Economic Impact**

2.08 Billion toward BC's GDP (2014)

+44,000 Jobs

\$849 million generated by golf courses & associated facilities **Net Promoter Score:** 

+80

Contributing \$465
Million in Taxes

\$1.27
Billion
in Household
Income

Source: Economic: NAGA May 2014. Economic Impact of Golf in Canada



## THANK YOU

Kelowna